

# Fallon MassHealth and APMs

- A large at risk provider group manages 52% of FCHP's MassHealth population
  - Provider assumes risk share on the majority of medical expenses
  - There is no cap on surplus share for any of the risk pools
  - There is a downside cap on hospital risk pool losses which protects the provider from significant deficits
  - The provider works to keep I/P admissions and lengths of stay down; most referrals within provider's own medical group; and use the lowest cost providers without compromising quality
- Arrangement has resulted in better MLR and high quality scores, #1 NCQA ranked Medicaid plan



# Implementing APMs at Fallon Health

- Assessing Provider Readiness
  - Size and stability of patient panel
  - Provider scope (primary care, specialty care, hospital, etc.)
  - Ability to coordinate care with Fallon Health's Clinical Dept.
  - Participation in a Joint Oversight Committee
  - Group must have a Medical Director and an EMR system
- APM variations
  - Full risk model for large provider organizations
  - Focused provider arrangements on specific types of services such as lab or radiology
  - Aligned incentives with subcontractors

