

Strengthening your FCC Grant Application

Administered by MassDevelopment
Funded by the Commonwealth of Massachusetts'
Department of Early Education and Care





Presentation Road Map

- 1. Family Child Care (FCC) Capital Grant: Pilot Program Overview
- 2. Examples of Eligible & Ineligible Funding Requests
- 3. Ways to Strengthen your Grant Application
- 4. Next Steps





Family Child Care Capital Grant Pilot Program Overview

Pilot Program Staff:

Diana Figueroa, Vice President of Community Investment at MassDevelopment

Pilot Program Purpose:

The capital investments provided through this program will enable home-based childcare to improve their quality of care by supporting space improvements and building program capacity.

Pilot Program Objectives:

- Increase enrollment up to the provider's current licensed capacity.
- Enable providers to increase their current licensed capacity.
- Meaningfully improve the quality of care and education that can be provided in the program's physical space.



Tier 1 Ineligible Funding Requests

Tier 1: Purchase of Durable Equipment

"Durable" is defined as equipment that has a useful life of three or more years, and "fixed and integrated" in its physical space.

Eligible uses of grant awards in Tier 1 include, but are not limited to, the installation and purchase of:

- Laundry equipment
- Food storage
- Security equipment (not to supervise children)

Eligible Cost



Fixed and integrated.
Attached to wall

Ineligible Cost



This is neither fixed nor integrated



Ineligible items that are not durable, fixed, nor integrated:



















Tier 2 Ineligible Funding Requests

Tier 2: Capital Improvements

Providers can apply for funds to make improvements to the spaces where care is provided.

Eligible uses of grant awards in Tier 2 include, but are not limited to:

- Improvements to exterior spaces to enable the use of outdoor areas, including resurfacing pavement, installing fencing, adding decks/patios
- Improvements to heating, air conditioning, and ventilation systems, including windows and HVAC equipment, particularly those enhancing energy efficiency.

This is an example of "fixed and integrated"









Examples of Eligible and Ineligible Funding Requests



wheelchair

accessibility

Grab bars

Handicapped toilet

Remodel with wide disability access to shower



Basic bathroom upgrades and remodels are not eligible

Essential accessibility upgrades are eligible purchases



How do I Submit a Competitive Grant Application?

4 Key Elements to Submitting a Successful Grant Proposal

- 1. Project Purpose Tell us about what makes your childcare unique and the importance of your proposal.
- 2. Statement of Need What problem or need does your project aim to address?
- 3. **Project Goals and Objectives** How will your project be implemented? How will you meet your goals?
- **4. Budget** Present a clear and detailed quote that will identify all costs associated with the project.



#3 – Project Goals and Objectives

SMART goals are a way to ensure you have a compelling grant application:

Specific – What will you achieve with the funding?

Measurable – How will you know when you've achieved it?

Achievable – Project will help you achieve a realistic goal

Relevant – The proposed funds contribute to your childcare's growth

Time-Bound – In the case of FCCG, project can be completed within 9 months



Potential Applicant Profile

Project Description:

"Our home-based childcare founded in 2010, was born out of the need to support our neighborhood's working parents and children in my neighborhood. Initially, we started with two children, but over time we have grown to offer care to 6 children. Our goal is to increase our capacity to serve 8 children and extend our hours to offer care in the evening hours within the next year. This grant would allow us to purchase larger kitchen appliances so that we can prepare more meals for our children."

SMART Goals met:

✓ The provider was able to describe how these purchases would benefit the quality of care
and grow the childcare business with the support of this grant



#4 – Submitting a clear and detailed budget

Ineligible Quotes:



Why are these ineligible quotes?

- Insufficient information about vendor
- No itemized costs (labor, materials, etc.)
- No detailed scope of work
- No project timeline
- Not dated
- No quote number
- No payment terms
- No signatures
- Information is not clearly legible

A quote must be a separate document that lists in detail the expected costs of the project

YOUR LOGO		CONSTR	UCTION	QUOTE
Company Name 123 Main Street	WORK SITE LOCATION 123 Main Street	DATE OF QUOTE	WORK START DATE	WORK END DATE
Suite 456	Suite 456			
Hamilton, OH 44416 (321) 456-7890	Hamilton, OH 44416	QUOTE NUMBER	VALID UNTIL	PAYMENT DUE BY
Email Address				
CLIENT	MATERIAL	QTY	UNIT PRICE	TOTAL
ATTN: Name / Dept				0.0
Company Name				0.0
123 Main Street				0.0
Suite 456				0.0
Hamilton, OH 44416				0.0
(321) 456-7890				0.0
Email Address				0.0
				0.0
DESCRIPTION OF WORK				0.0
				0.0
		то	TAL MATERIALS	\$0.0
	LABOR	HOURS	RATE	TOTAL
				0.0
				0.0
				0.0
				0.0
				0.0
			TOTAL LABOR	\$0.0
TERMS AND CONDITIONS	MISCELLANEOUS CHARGES	HOURS / QTY	RATE	TOTAL
				0.0
				0.0
				0.0
Please make check payable to				0.0
Please make check payable to Your Company Name.				
		TOTAL N	NISCELLANEOUS	\$0.0
Your Company Name.			SUBTOTAL	\$0. 0
Your Company Name.	CUSTOMER SIGNATURE	entertotal ama	SUBTOTAL DISCOUNT	\$ 0. 0 0.0
Your Company Name. THANK YOU For questions concerning this quote,	CUSTOMER SIGNATURE	enter total ama	SUBTOTAL DUNT DISCOUNT LESS DISCOUNT	0.0 0.0 0.0
Your Company Name. THANK YOU For questions concerning this quote, please contact	CUSTOMER SIGNATURE	enter total ama	SUBTOTAL DUNT DISCOUNT LESS DISCOUNT Thatage TAX RATE	\$0.4 0.0 0.0 0.00%
Your Company Name. THANK YOU For questions concerning this quote, please contact Name		entertotal ama SUBTOTAL enter percer	SUBTOTAL DUNT DISCOUNT LESS DISCOUNT Driage TAX RATE TOTAL TAX	0.00% 0.00%
Your Company Name. THANK YOU For questions concerning this quote, please contact	CUSTOMER SIGNATURE AUTHORIZED SIGNATURE	entertotal ama SUBTOTAL enter percer	SUBTOTAL DUNT DISCOUNT LESS DISCOUNT Thatage TAX RATE	2.0 2.0 2.0 2.0 2.0 2.0 2.0

Example of an eligible quote

A valid quote should have the following:

- Vendor name and address
- Date quote was provided
- Quote number
- Client Information
- Itemized Dollar amounts listed for specific costs
 - Ex.) "Bathroom remodel total: \$6,000

Lighting – \$910

Plumbing – \$2,000

Electrical – \$1,500

Fixtures – \$2,000

Labor - \$1,500"

- Total project cost (not to exceed \$25,000)
- Payment terms listed
- Licensed contractor

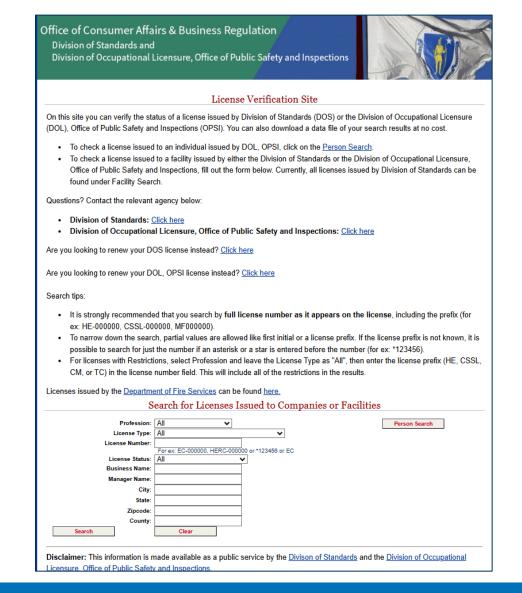


How can I verify that my contractor is licensed?

Search on License Verification Sites:

- Accela Citizen Access
- Office of Consumer Affairs & Business Regulation
- Home Improvement Contractor Registration Lookup

Ask your contractor for their license number or official company name to make this process easier!





What's next?

Round 1 award recipients will be announced this Summer Applications for Round 2 will also launch this Summer

If you have any questions, call the Help Desk at 1-833-600-2074

Thank You!