



# FIR04/FIR04A Contract User Guide

## FIR04/FIR04A: Public Safety Equipment, Supplies, Services and Repairs

**UPDATED:** January 17, 2020

<b>Contract #:</b>	FIR04 & FIR04A
<b>MMARS MA #:</b>	FIR04*& FIR04A*
<b>Initial Contract Term:</b>	January 1, 2016 – December 31, 2017
<b>Current Contract Term:</b>	January 1, 2019 – December 31, 2020
<b>Maximum End Date:</b>	<b>Two (2) options for two (2) year extension through December 31, 2020</b>
<b>Contract Manager:</b>	Daniel Billings, 617-720-3309, <a href="mailto:Daniel.Billings@mass.gov">Daniel.Billings@mass.gov</a>
<b>This Contract Contains:</b>	Prompt Pay Discounts (PPD), Volume Purchase Discounts (VPD), Dock Delivery Discounts (DDD), and Supplier Diversity Office (SDO) Vendors
<b>UNSPSC Codes:</b>	Fire: 46-16-00, 46-19-00; EMS: 42-17-00, 42-17-22; Police: 46-20-00, 92-10-15; Marine: 25-11-00, 92-12-19

\*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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### **Contract Summary**

This contract covers a large variety of Public Safety Equipment, Supplies, Services, and Repairs which are available from a broad variety of authorized dealers representing various manufacturers. There are five (5) categories available.



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## Contract Categories

This contract includes 5 categories of Public Safety Equipment, Supplies, Services and Repairs as listed below.

- Category 1: Fire Equipment & Supplies
- Category 2: EMS Equipment & Supplies
- Category 3: Police Equipment & Supplies
- Category 4: Marine Equipment & Supplies
- Category 5: Services & Repairs

## Fire Equipment & Supplies

Turnout gear, station work uniform, forestry clothing, self-contained breathing apparatus (SCBA), water applications, power tools, hand tools, specialty equipment (i.e. municipal fire alarm equipment and signaling, receiving and cabling and emergency vehicle lighting) and not limited to the items identified. (All vehicles excluded).

## EMS Equipment & Supplies

Any equipment used for first responding EMT paramedic level, excluding all vehicles.

## Police Equipment & Supplies

Night vision binoculars, breathalyzers, visibility clothing, firearms lockers, patrol car recording devices, gloves, knee pads, helmets, handcuffs, tactical mirrors, vehicle emergency lights, sirens, body cameras, body armor etc. and not limited to the items identified above. (Excluded from this contract are the following: weapons, ammunition, lethal and less than lethal munitions, and all vehicles).

## Marine Equipment & Supplies

Equipment and supplies for the Maritime Incident Response Teams for port security, incident response, water training events, etc. dry suits, multi-threat suits, personal floatation devices (PFDs), emergency position indicator radio beacons (EPIRBs), dry bags, marine ropes, re-breather apparatus, marine communication equipment, waterproof night vision cameras, marine locator equipment and not limited to the items identified. (All boats and vehicles excluded).

## Repairs and Services

Services and/or repairs on any or all of the items listed above.

**PLEASE NOTE:** The items identified below **cannot** be purchased under the FIR04/FIR04A Public Safety Equipment, Supplies, Services and Repairs statewide contract:

- Firearms, Ammunitions, Related Training Products, Services Accessories and Less than Lethal Munitions, Tasers, etc.
- All vehicles including fire trucks and boats



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## Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

The statewide contract covers a broad array of public safety equipment, parts & services available through various authorized dealers of listed manufacturers. Competitive Pricing – The Strategic Sourcing Services Team (SSST) has awarded the contract to those Contractors who provided the most competitive discounts for the manufacturers being offered. Additional discounts are available, such as prompt pay discount, volume purchase discounts and or dock delivery discounts. Complete award information for awarded Contractors is located in COMMBUYS <https://www.commbuys.com/bsa/advsearch/buyerAdvancedSearch.sdo> please see instruction below for how to obtain the contract information in COMMBUYS.

**Selection of EPP Equipment** – The contract provides equipment that represents environmentally preferable products wherever possible. Such Equipment may use alternative fuel (e.g. compressed natural gas), offer an opportunity for reduced fuel usage, or provide other environmental benefits.

## Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, RFR, specifications, price sheets and other attachments, visit [COMMBUYS.com](https://www.commbuys.com) and search for FIR04/ FIR04A to find related “Conversion Vendor” Master Blanket Purchase Order (MBPO) information.
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

## Who Can Use This Contract

### Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

### Eligible Entities

Please see the standard list of Eligible Entities on our [Who Can Use Statewide Contracts](#) webpage.



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## Pricing, Quote, and Purchase Options

### Purchase Options

The purchase options identified below are the only acceptable options that may be used on this contract:

- Purchases made through this contract will be direct, outright purchases

### Pricing Options

Pricing and buying details: All FIR04 Contractor manufacturer pricing/discounts listed **MUST** remain firm through the term of the contract for all listed Contractors. Customers may obtain manufacturer's price list by directly contacting the Contractor.

- **Discount off of Manufacturers Suggested Retail Price (MSRP):** Contract pricing is a specified discount off of the MSRP catalog price.

### Obtaining Quotes

Contract users should always reference **FIR04/FIR04A** when contacting Vendors to ensure they are receiving contract pricing. Quotes, not including construction services, should be awarded based on best value.

### Commonwealth Agency Quote Requirements:

- **PLEASE NOTE:** Any purchase totaling \$10,000 dollars or less will **NOT** require three (3) quotes. Departments are only required to solicit at least three (3) quotes if the bid/procurement spend total is over \$10,000 dollars.
- If the total spend is over \$10,000 then customers are required to obtain at a minimum at least three (3) quotes through the requisition process in COMMBUYS from Contractors listed to determine which Contractor can provide the best value for the equipment/supplies/related repairs and services being purchased.
- **THIS REQUIREMENT IS FOR COMMONWEALTH EXECUTIVE AGENCIES ONLY. OTHER ENTITIES DO NOT HAVE A QUOTE REQUIREMENT BUT ARE ENCOURAGED TO GET MULTIPLE QUOTES TO ENSURE THE BEST POSSIBLE PRICING ON CONTRACT.**

### Prevailing Wage Requirements

If applicable, the buyer has a legal obligation to request a prevailing wage schedule from the Department of Labor Standards (DLS) at [www.mass.gov/dols](http://www.mass.gov/dols). Questions regarding the Prevailing Wage Law may be answered by accessing the DLS website or by calling the DLS Prevailing Wage Program at 617-626-6953.

If prevailing wage is required, make sure to include this information in your quotes or bids so Vendors know to include prevailing wage.



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## Returned Goods Policy

Contract users must not accept the delivery of any product that is visibly damaged. Product must be inspected upon receipt of delivery. If a product fails inspection by the receiving facility, the product must be rejected and the Contractor(s) must replace the product immediately at no additional expense to the facility

## Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the Commonwealth's Terms and Conditions and Standard Contract Form, as well as other applicable terms of this Statewide Contract.

## Delivery

All quotations shall be FOB destination. The term FOB destination shall mean delivered and unloaded to all the Commonwealth Departments, cities, towns and/or Political Subdivisions within the Commonwealth of Massachusetts, with all charges for transportation and unloading prepaid by the Contractor(s).

The Contractor(s) must deliver goods to the Department requesting the goods within 30 days after receipt of order (A.R.O.). Items delivered after 30 business days may be deemed unacceptable and returned to the Contractor at no cost to the Commonwealth. Delivery arrangements for custom-made items may be made by mutual agreement between purchasing Department and Contractor(s). **FAILURE TO DELIVER ON TIME MAY RESULT IN TERMINATION OF CONTRACT.**

## Emergency Services

Many statewide contracts are required to provide products or services in cases of statewide emergencies. [ML - 801 CMR 21](#) defines emergency for procurement purposes. Visit the [Emergency Contact Information for Statewide Contracts](#) list for emergency services related to this contract.

## Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any Contractor. Contact the Comptroller Help and Support Desk at 617-973-2468 or via email at [Comptroller.Info@mass.gov](mailto:Comptroller.Info@mass.gov) for additional support.

## Performance and Payment Time Frames Which Exceed Contract Duration

All term leases, rentals, maintenance or other agreements for services entered into during the duration of this Contract and whose performance and payment time frames extend beyond the duration of this Contract shall remain in effect for performance and payment purposes (limited to the time frame and services established per each written agreement). No written agreement shall extend more than six (6) months beyond the current contract term of this Statewide Contract as stated on the [first page](#) of this contract user guide. No new leases, rentals, maintenance or other agreements for services may be executed after the Contract has expired.



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## How to Purchase From the Contract in COMMBUYS

### Summary

There are 63 vendor Master Blanket Purchase Order (MBPO) pages and one “Conversion Vendor” master page on COMMBUYS. Buyers are able to use the conversion vendor to solicit multiple quote responses from Vendors on contract. Buyers will then have the option to complete their order from their quote or generate a purchase order/release requisition using the vendor’s individual MBPO page and attach the information.

### Setting up a COMMBUYS Account

COMMBUYS is the Commonwealth’s electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: 888-627-8283 or [COMMBUYS@mass.gov](mailto:COMMBUYS@mass.gov).

### Solicit quotes and select and purchase quoted item in COMMBUYS

FIR04/FIR04A has a “Solicitation Enabled” master MBPO page on COMMBUYS. Buyers can distinguish this page by the “Conversion Vendor” vendor name. This page allows COMMBUYS users to obtain quotes from multiple Vendors at once. The buyer would create a Release Requisition and then convert it to a Bid. After approval by the buyer approving officer, the bid is then sent to selected Vendors to request quotes.

### Directly purchase a non-fixed price item (\$0 line item) through COMMBUYS

All vendor MBPO pages have a \$0.00 line item for placing orders. When placing an order in COMMBUYS a contract user needs to type in the total cost of the order and may add invoice/quote information as reference either by typing in the information or attaching as a PDF file.

### Select items from a Punch-out catalog and purchase through COMMBUYS

Punch-out catalogs integrate a vendor’s website with COMMBUYS. Buyers may access available punch-out catalogs by logging into COMMBUYS and selecting the G2B Punch-out option from the settings menu (⚙) in the upper right-hand corner.

### Quick Search in COMMBUYS

Log into COMMBUYS and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu

### Job Aids for Buyers

Buyers are encouraged to review available job aids at our webpage here: <https://www.mass.gov/service-details/job-aids-for-buyers>.



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## Additional Information

### Product Specifications

All products through the contract must meet the latest regulatory guidelines and any amendments therein in the areas of Fire/EMS, Police, Rescue Equipment and Supplies as promulgated under, but not limited to OSHA, NFPA, UL and ASTM. User departments may request Contractors to provide a Material Safety Data Sheet (MSDS) for each toxic or hazardous substance or mixture containing such substance, pursuant to M.G.L Ch. 111F, SS8,9 and 10 and the regulations contained in 441 CMR SS 21.06 when deliveries are made. Copies of these regulations may be obtained at the State House Bookstore, Secretary of State, State House, Room 117, Boston, MA 02113, 617-727-2831.

### Performance Bond

User Departments may request and require Contractors to furnish a performance and/or labor and materials bond, in a form and with surety satisfactory to the end user for those orders in the amount of \$100,000 or more. The Contractor(s) shall be responsible for the cost of the bond(s).

### Adding/Removing Products

The SSST reserves the right to add products on an as needed basis despite their initial exclusion. Contractors must obtain authorization from OSD in order to add a product to the contract award. The products should comply with the specifications and scope/description established in the original Request for Response (RFR) and the Contractor must supply all supporting information and research available to the SSST for consideration. A written recommendation may also be submitted to the SSST from an eligible contract user requesting that specific brands and/or manufacturers' products be added to the contract. **NO PRODUCTS MAY BE ADDED WITHOUT APPROVAL OF THE SSST AND SSSL.**

### Warranty/Repairs and Services

To maintain operational performance during the warranty period the Contractor(s) shall be responsible for providing a loaner equal to the purchased item, until it is replaced or returned in satisfactory condition, in circumstances where the item is contingent to the buying Department's operation. The Contractor will further agree to replace the same, at no cost to the buying Department for labor or materials, if said item fails to meet said specifications within one year after installation. If, after three (3) service calls for the same fault, the item cannot be returned to full operations, then the item will be replaced by the Contractor at no cost to the buying Department. The buying Department will **NOT** be responsible at any time during the warranty period for pickup and delivery. **UPON EXPIRATION OF THE WARRANTY PERIOD ARRANGEMENTS BETWEEN CONTRACTOR AND THE BUYING DEPARTMENT WILL PREVAIL.**





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## Special Offers

Contractors MUST extend manufacturer's special offers such as but not limited to: rebates, special promotional programs, manufacturing, distribution and/or raw materials. Percent off discounts do not include any special manufacturer educational discounts. If applicable, discounts should be made available and identified to the procuring Departments.

## Technical Assistance

Throughout the life of the contract, Contractors will be responsible, upon request, to provide on-site technical assistance or training for any item contained within the scope of the contract, for 90 days or as needed from the date of receipt of goods.

## Inspection and Examination

Contractors may be required during the life of the contract to provide samples within ten (10) calendar days to the requesting Department for inspection of quality, construction, and or design, etc. Samples will be returned to Contractors by requesting department upon the completion of the evaluation. All samples will be provided at no charge to the Commonwealth.

## Trade-ins

Contractors that agree to accept trade-ins must negotiate in good faith with Departments for trade in value at the time of trade-in. Contractors awarded a contract **MUST** accept Fire, EMS, Police, Marine Equipment, etc. trade-ins that are an equal of the product being purchased.

Any type of vehicle (i.e. cars, cruisers, trucks, fire trucks, etc.) **IS EXCLUDED** from being used as a trade by any eligible entity. Vehicles may not be accepted as trade-ins from any eligible entity using this statewide contract to purchase and/or obtain any commodities or services.

## Product Liability

All items must be covered by a Manufacturer's product liability insurance.

## Fuel surcharge provisions

Contractors cannot charge any additional fuel surcharges on any order received from eligible entities under this statewide contract. Department will **NOT** be required to pay any addition fuel surcharges upon receipt of Contractors invoicing.

## Performance Requirements and Specifications

The "Performance Requirements and Specification" document is available as an attachment on COMMBUYS under the "Conversion Vendor" page: [PO-15-1080-OSD01-OSD10-00000003470](https://www.mass.gov/commbuys/PO-15-1080-OSD01-OSD10-00000003470). This document provides detailed specifications and performance requirements that each Contractor must comply with under this statewide contract. Please reference this document to ensure compliance when obtaining equipment, parts, or services from Contractors.





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## Product Specifications, including Environmental Standards and Requirements

**Selection of EPP Equipment** – The contract provides equipment that represents environmentally preferable products wherever possible. Such Equipment may use alternative fuel (e.g. compressed natural gas), offer an opportunity for reduced fuel usage, or provide other environmental benefits.

## Discount Opportunities

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth’s Bill Paying Policy. Payment days will be measured from the date goods are received and accepted/performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment “issue” is the date a payment is considered “paid” not the date a payment is “received” by a Contractor.
- **Volume Discounts:** discount is provided to buyer if a certain volume of product or service is purchased.
- **Dock Delivery Discount:** discount is provided if product is delivered directly to the loading dock

## If the Needed Product Can Not be Found

If a product or service cannot be found in the vendor’s catalog, price sheet, or Punch-out it is recommended to contact the vendor directly to inquire if it is available for purchase on this contract. If the product or service meets the scope of the product category, the vendor may be able to add it to their product offerings with prior approval of the Contract Manager.

If the product is not listed in the scope of the product category, a buyer may contact the Strategic Sourcing Manager to inquire whether the product may be purchased.

## Manufacturer’s Suggested Retail Price (MSRP) Files on COMMBUYS

Some FIR04 Vendors have outdated MSRP reference files on COMMBUYS. Because of this, Buyers should always request that a vendor provide them the most current MSRP at the time of quote. Buyers may then refer to the awarded vendor’s FIR04 price file from COMMBUYS to check pricing. All Vendors have an awarded price file in Microsoft Excel format that indicates their approved manufacturers and their awarded discount off of MSRP for their starting price. If a vendor does not have a manufacturer listed in their awarded FIR04 price file then the vendor must work with OSD to get that manufacturer added before they can sell their products on FIR04. If a vendor is not honoring their discount pricing from the FIR04 price file then the customer should contact the OSD Contract Manager.



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## Strategic Sourcing Team Members

- Julie Walrath, Dept. of Fire Services
- Michele Hebert, Dept. of Fire Services
- Nancy Fitzgerald, Dept. of Fire Services
- Paula Daggett, Dept. of Correction
- Brian Kearnan, Dept. of Correction
- James Murphy, Dept. of Correction
- Ann Meagher, Mass. State Police
- Robert Kelley, Mass. State Police
- Dan Billings, Operational Services Division
- James Murphy, Dept. of Correction
- John Reardon, Environmental Law Enforcement
- Robert Wong, Environmental Law Enforcement



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OPERATIONAL SERVICES DIVISION

## Vendor List and Information\*

Vendor List and Contract Information For full statewide contracts details please click on the PO identified for the vendor listed. This link should provide the entire detailed information as it relates to each Contractors award information.

Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
Adamson Industries Corp. <i>(WBE)</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003163</a>	ALL	Kim Contarino 978-681-0370 <a href="mailto:kcontarino@adamsonindustries.com">kcontarino@adamsonindustries.com</a>	PPD: 2% - 10 days VPD: Reference vendor price list DDD: 2% offer
Airgas, Inc. <b>COMMBUYS Punchout</b>	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-00000005499</a>	ALL	Naomi Bishop 855-625-5285 ext. 4805 <a href="mailto:naomi.bishop@airgas.com">naomi.bishop@airgas.com</a>	PPD: 1% - 10 days VPD: Willing to negotiate
All Sports - Heroes Uniforms, Sporting Goods & Promotions <i>(WBE)</i> <b>Vendor Sells Body Armor</b>	12/31/2020	<a href="#">PO-15-1080-OSD01-OSD10-00000003254</a>	3	Mike McAtamney 978-452-1976 ext. 352 <a href="mailto:mmcatamney@allsportsheroes.com">mmcatamney@allsportsheroes.com</a>	PPD: 1.5% - 10 days, 1% - 15 days, 0.5% - 20 days
All-Comm Technologies, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003151</a>	ALL	Paul Boudreau 781-289-3000 <a href="mailto:pboudreau@allcomm1.com">pboudreau@allcomm1.com</a>	PPD: 2% - 10 days VPD: 2% - 5% vary check with vendor DDD: 2% offer
American Fire Equipment Co.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003135</a>	ALL	Timothy P. O'Brien 508-238-3800 <a href="mailto:tim@amfire.net">tim@amfire.net</a>	PPD: 2% - 10 days, 1% - 30 days
Apollo Safety Inc. <i>(VBE)</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003158</a>	ALL	Tracy L. Carvalho 508-673-2544 <a href="mailto:tracy@apollosafety.com">tracy@apollosafety.com</a>	PPD: 2% - 10 days, 1% - 15 days, 0.5% - 20 days, 0.2% - 30 days VPD: 1% offer DDD: 1% offer
Atlantic Tactical, Inc. <b>Vendor Sells Body Armor Vendor Sells Body Cameras</b>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003128</a>	1, 2, 3, and 4	Thomas Caruso 717-774-3330 ext. 1142 <a href="mailto:tcaruso@atlantictactical.com">tcaruso@atlantictactical.com</a>	PPD: 2% - 10 days VPD: 2% on order over \$10,000 DDD: 2%
B & B Engineering/LW Bills	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003165</a>	1, 2, 3, and 5	Dan Dinwiddie and Donna Rourke 978-352-6660 <a href="mailto:drouke@lwbills.com">drouke@lwbills.com</a>	PPD: 2% - 10 days VPD: 5% on selected items DDD: 2% offer
Bergeron Protective Clothing <b>Vendor Sells Body Armor</b>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003157</a>	ALL	Richard Hillsgrove 603-736-8500 <a href="mailto:rich@bergeronprotectiveclothing.com">rich@bergeronprotectiveclothing.com</a>	PPD: 1% - 10 days VPD: Available - VPD can be substantial by manufacturer. Bergeron may be able to provide special pricing to end user. DDD: 1% offer
Body Armor Outlet, LLC <b>Vendor Sells Body Armor</b>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003126</a>	ALL	Steve Robbins 603-327-8186 <a href="mailto:srobbins@bodyarmoroutlet.com">srobbins@bodyarmoroutlet.com</a>	PPD: 1% - 10 days, 0.5% - 15 days, 0.25% - 20 days, 0.01% - 30 days VPD: 1% at \$40,000

NOTE: Contract User Guides are updated regularly. Print copies should be compared against the current version posted on [mass.gov/osd](http://mass.gov/osd).

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OPERATIONAL SERVICES DIVISION

Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
Brigham Industries, Inc. <i>(WBE)</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003153</a>	ALL	Jody Bagdis 508-795-7905 <a href="mailto:jbagdis@brighamindustries.com">jbagdis@brighamindustries.com</a>	PPD: 2% - 10 days, 1% - 15 days VPD: 2% discount on orders exceeding \$150,000 on a single purchase DDD: 2% discount on orders exceeding \$150,000 on a single purchase
C & S Specialty, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003147</a>	1, 2, and 5	Pat Brunnette 401-769-2260 <a href="mailto:info@csspecialty.com">info@csspecialty.com</a>	PPD: 1% - 10 days VPD: Call for discount
Canberra Industries	12/31/2019	<a href="#">PO-15-1080-OSD01-OSD10-00000003259</a>	1 and 5	Michele D. Tangredi 508-769-2537 <a href="mailto:customersupport@canberra.com">customersupport@canberra.com</a>	PPD: 1% - 10 days
Capone Communications <i>Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD01-OSD10-00000003255</a>	1 and 5	David Capone 508-528-2239 <a href="mailto:david@caponecommunications.com">david@caponecommunications.com</a>	PPD: 2% - 10 days, 1% - 15 days, 0.5% - 20 days VPD: 2% offer based on 100 unit count DDD: 2% offer
Central Equipment Co. <i>Vendor Sells Body Armor</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003162</a>	ALL	Laura Dawicki 508-758-3758 <a href="mailto:laurad@central-equipment.net">laurad@central-equipment.net</a>	PPD: 1% - 15 days
Colonial Ford dba Colonial Municipal Group <i>Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003141</a>	ALL	Clay Chase 508-494-6699 <a href="mailto:cchase@buycmg.com">cchase@buycmg.com</a>	PPD: 1% - 10 days, 0.5% - 15 days VPD: Varies depending on size of order DDD: 2% offer
Common Cents EMS Supply, LLC	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003131</a>	1, 2, 3, and 5	Charlie Martindale 866-388-4599 <a href="mailto:cmartindale@savelives.com">cmartindale@savelives.com</a>	PPD: 1% - 10 days
Comtronics – a Bearcom Company <i>(WBE)</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003149</a>	1, 2, 3, and 5	Catherine Leonard 617-770-0212 <a href="mailto:itt40@radioshop.com">itt40@radioshop.com</a>	PPD: 1% - 20 days VPD: For selected manufacturers there are additional discounts for purchases over 25, 50, 75, and 100+ units
Cyber Communications Inc. <i>Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003150</a>	ALL	John Connolly 781-647-1010 <a href="mailto:jconnolly@cybercomminc.com">jconnolly@cybercomminc.com</a>	PPD: 2% - 10 days, 1% - 15 days, 1% - 20 days, 0.5% - 30 days VPD: Additional 2% off on 100 units or more DDD: 2% offer
Doughboy Police and Fire Supply <i>Vendor Sells Body Armor</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003145</a>	1, 2, 3, and 5	Mary Goodwin 781-878-0302 <a href="mailto:sales@doughboyuniforms.com">sales@doughboyuniforms.com</a>	PPD: 2% - 10 days VPD: Offer 3% - 250 pcs or more
Easton Electronics Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003159</a>	1 and 5	Mark Westcott 781-298-7344 <a href="mailto:mw@easton-electronics.com">mw@easton-electronics.com</a>	PPD: 3% - 10 days, 2% - 20 days, 1% - 30 days VPD: Volume Purchase Discount Offer 2% over \$75,000
FDSS, LLC	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003161</a>	1 and 5	Alex McCurdy 978-758-1122 <a href="mailto:alexmccurdy.fdss@yahoo.com">alexmccurdy.fdss@yahoo.com</a>	PPD: 3% - 10 days, 1% - 15 days VPD: 12 or more fire apparatus pump service tests deduct 5% 42 or more pump training students deduct 5%

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# FIR04/FIR04A Contract User Guide

OPERATIONAL SERVICES DIVISION

Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
Fire Equipment, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003166</a>	1, 4, and 5	William Murphy 888-296-1381 <a href="mailto:bmurphy@feinewengland.com">bmurphy@feinewengland.com</a>	PPD: 2% - 10 days VPD: available based on volume – call vendor DDD: 1% offer
Fire Tech and Safety of New England	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003155</a>	ALL	Matthew L. Wicks 978-649-6800 <a href="mailto:mwicks@firetechusa.com">mwicks@firetechusa.com</a>	PPD: 3% - 10 days, 2% - 15 days, 1% - 20 days VPD: 2% offer DDD: 2% offer
Firematic Supply, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003132</a>	1, 2, 3, and 5	Charlie Poirier 978-422-1588 <a href="mailto:cpoirier@firematic.com">cpoirier@firematic.com</a>	PPD: 1% - 10 days
Fisher Scientific <i>Vendor Sells Body Armor</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003144</a>	ALL	Christine Shipley 724-517-2294 <a href="mailto:christine.shipley@thermofisher.com">christine.shipley@thermofisher.com</a>	PPD: 0.5% - 10 days
Galls, LLC <i>Vendor Sells Body Armor Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003129</a>	ALL	Robbie Smith 800-876-4242 ext. 2420 <a href="mailto:smith-robert@galls.com">smith-robert@galls.com</a>	PPD: 1% - 30 days VPD: 2% off \$5,000, 4% off \$10,000, and 7% off \$20,000
Goosetown Enterprises, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003134</a>	ALL	Marie Majewski (860) 528-7500 x320 <a href="mailto:mmajewski@goosetown.com">mmajewski@goosetown.com</a>	PPD: 3% - 10 days, 1.5% - 15 days, 0.5% - 20 days
Harrison Shrader Enterprises, LLC <i>Vendor Sells Body Armor Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003164</a>	ALL	Bill Shrader 207-312-4991 <a href="mailto:bill@hsefiresafety.com">bill@hsefiresafety.com</a>	PPD: 2% - 10 days VPD: 15% offer on large orders
<i>Morning Pride Manufacturing LLC dba Honeywell First Responder Products</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003156</a>	1	Holly Black 937-264-2662 ext. 246 <a href="mailto:holly.black@honeywell.com">holly.black@honeywell.com</a>	PPD: 1% - 30 days VPD: Discount offer over \$100,000 spend
Industrial Protection Services	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003146</a>	1 and 5	Cindy Murphy 978-657-4740 <a href="mailto:cmurphy@ipp-ips.com">cmurphy@ipp-ips.com</a>	PPD: 1% - 10 days VPD: Orders over \$250,000 may qualify for a 1% VPD. Exclusion may apply. DDD: 2% offer
Keane Fire & Safety Equipment Co., Inc. <i>(WBE)</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003136</a>	1 and 5	Beth Hayes 781-899-6565 ext. 113 <a href="mailto:bhayes@keanefire.com">bhayes@keanefire.com</a>	PPD: 2% - 10 days
Marcus Communications	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003139</a>	ALL	Michael Bula 860-646-1839 <a href="mailto:mike@marcusradio.com">mike@marcusradio.com</a>	PPD: 2% - 10 days, 1.5% - 15 days VPD: 1% to 3% will offer discount on an order by order basis DDD: 2% offer
MHQ /Natick Auto <i>Vendor Sells Body Armor Vendor Sells Body Cameras</i>	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-00000003143</a>	3 and 5	Eric Withers 508-573-2639 <a href="mailto:ewithers@mhq.com">ewithers@mhq.com</a>	PPD: 0.25% - 10 days VPD: Up to 5% discount- discount will apply on a case by case basis DDD: Up to 5% discount – discount will apply on a case by case basis

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Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
New England Fire Equipment & Apparatus <b>Vendor Sells Body Armor</b>	12/31/2020	<a href="#">PO-15-1080-OSD01-OSD10-0000003660</a>	ALL	Richard Peck 401-636-1585 <a href="mailto:nefea@aol.com">nefea@aol.com</a>	PPD: 2% - 10 days, 1% - 30 days VPD: 2% offer
Northeast Rescue Systems Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003154</a>	1, 2, 3, and 5	Dorothy O'Connor 617-325-3993 <a href="mailto:info@northeastrescue.com">info@northeastrescue.com</a>	PPD: 0.5% - 10 days VPD: Varies depending on quantity and manufacturer
Northeast Two Way Radio Corp.	12/31/2020	<a href="#">PO-15-1080-OSD01-OSD10-0000003221</a>	1, 2, 3, and 5	Jason Martocchio 978-532-1160 ext. 158 <a href="mailto:jason@northeastradios.com">jason@northeastradios.com</a>	PPD: 2% - 10 days, 1.5% - 15 days, 1% - 20 days VPD: Discount Varies based on Manufacturer and Quantity purchased DDD: 2% offer - All deliveries must be made to a single location
Stryker Sales Corporation	12/31/2019	<a href="#">PO-15-1080-OSD03-OSD03-0000003138</a>	2 and 5	Customer Service 800-442-1142 <a href="mailto:physioquotes@stryker.com">physioquotes@stryker.com</a>	PPD: 2% - 10 days, 1% - 15 days, 1% - 20 days
PURVIS Systems Incorporated	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003137</a>	1, 2, and 5	Kim Capwell 401-849-4750 <a href="mailto:reachus@purvis.com">reachus@purvis.com</a>	PPD: 2.5% - 10 days, 2% - 15 days, 1% - 20 days, 0.5% - 30 days VPD: 2% offer DDD: 2% offer
R.B. Allen Co., Inc.	12/31/2020	<a href="#">PO-15-1080-OSD01-OSD10-0000003220</a>	1 and 5	Jonathan Allen 603-964-8140 <a href="mailto:jonallen@rballen.com">jonallen@rballen.com</a>	PPD: 2% - 10 days
Safety Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003148</a>	1, 2, 3, and 5	Joel Myerson 978-532-7330 <a href="mailto:joel@esafetyinc.com">joel@esafetyinc.com</a>	PPD: 2% - 10 days, 1.5% - 15 days, 1% - 20 days, 0.5% - 30 days
StationSmarts, LLC	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003142</a>	1	Dave Rocco 617-395-8410 <a href="mailto:dave@stationsmarts.com">dave@stationsmarts.com</a>	PPD: 1.5% - 10 days, 1.25% - 15 days, 1% - 20 days, 0.5% - 30 days VPD: Device Licenses Only: 30 or more Device Licenses - 5% off; 50 or more Device Licenses - 7.5% off; 100 or more Device Licenses - 10% off
Sun Valley Fire Equipment	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003140</a>	1	William Kushin 413-786-1221 <a href="mailto:sunvalley3@verizon.net">sunvalley3@verizon.net</a>	PPD: 1% - 10 days, 0.5% - 15 days, 0.25% - 20 days, 0.25% - 30 days VPD: 2% offer
United Divers, Inc.	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003160</a>	ALL	Jim Estabrook 617-666-0410 <a href="mailto:diverjime@uniteddivers.com">diverjime@uniteddivers.com</a>	PPD: 2% - 30 days
ZOLL Medical Corporation	12/31/2020	<a href="#">PO-15-1080-OSD03-OSD03-0000003152</a>	ALL	Peter Mastromatteo 339-440-0058 <a href="mailto:pmastromatteo@zoll.com">pmastromatteo@zoll.com</a>	PPD: 1% - 10 days VPD: AED plus, buy 15 get 1 free, Buy 25 get 2 free, buy 50 get 5 free

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Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
<b>FIR04A Vendors</b>					
<b>To find these Vendors in MMARS please use MA # FIR04A*</b>					
KMW Hardware Inc. dba AC&M Fire Equipment	12/31/2020	<a href="#">PO-18-1080-OSD03-SRC3-12539</a>	1	Beckie Rosenberg 978-264-4412 <a href="mailto:accounting@acmfireequipment.com">accounting@acmfireequipment.com</a>	PPD: 2% - 10 days, 1.5% - 15 days, 1% - 20 days VPD: Negotiable - VPD is dependent on the volume purchased
Central Lake Armor Express dba Armor Express <b>Vendor Sells Body Armor</b>	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008170</a>	3	James Filek 609-921-0141 <a href="mailto:jfilek@armorexpress.com">jfilek@armorexpress.com</a>	PPD: 1.75% - 10 days, 1.50% - 15 days, 1.25% - 20 days
Ayacht Technology Solutions, LLC	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008167</a>	ALL	Mark Ayotte 978-558-0160 <a href="mailto:mayotte@ayacht.com">mayotte@ayacht.com</a>	PPD: 2% - 15 days, 1.5% - 20 days VPD: 1%-to-30% Depending on Dollar/Quantity DDD: 2% offer
Beltronics, Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008158</a>	ALL	Bernie Peabody 603-402-4144 <a href="mailto:bernie@beltronics.net">bernie@beltronics.net</a>	PPD: 2% - 10 days
Bob Barker Company Inc. <b>Vendor Sells Body Armor Vendor Sells Body Cameras</b>	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008155</a>	3	April Paskiewicz 800-334-9880 <a href="mailto:aprilp@bobbarker.com">aprilp@bobbarker.com</a>	PPD: 1% - 10 days, 0.5% - 15 days, 0.25% - 20 days VPD: Orders over \$6,000 are eligible for an additional 5% VPD. Orders less than \$6,000 may be considered based on the items – contact April P
RDC Communications, Inc. dba Cape Electronics	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008166</a>	ALL	Dale Boisvert 508-394-2405 <a href="mailto:dale@capeelectronics.com">dale@capeelectronics.com</a>	PPD: 1.5% - 10 days, 1% - 15 days, 0.5% - 20 days VPD: Kenwood and Motorola Radios only (25 radios - 2% off and 60 radios - 3% off)
Community Fire & Police Equipment, Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008162</a>	ALL	Patty O'Keefe 508-461-9734 <a href="mailto:patty@comfirepolice.com">patty@comfirepolice.com</a>	PPD: 1% - 10 days VPD: Call for discount quote on quantities over 100
Mach V Group, LLC dba East Coast Emergency Outfitter	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008161</a>	ALL	Mark Boisvert 866-639-0279 <a href="mailto:sales@emergencyoutfitter.net">sales@emergencyoutfitter.net</a>	PPD: 2% - 10 days VPD: Discount will vary by manufacturer up to 10% DDD: 2% offer
Evolve Technologies Corp	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008163</a>	ALL	Pamela Dubois 603-890-9007 <a href="mailto:ojohnston@evolvetechnology.com">ojohnston@evolvetechnology.com</a>	PPD: 2% - 10 days
Green Mountain Communications, Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008172</a>	4	Catherine Drouin 603-717-7117 <a href="mailto:w.solutions@greenmtncomm.com">w.solutions@greenmtncomm.com</a>	PPD: 0.5% - 10 days, 0.25% - 15 days, 0.1% - 20 days
Guardian Uniform and Supply LLC <b>Vendor Sells Body Armor Vendor Sells Body Cameras</b>	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008168</a>	ALL	Theresa J. Goodrich 413-858-8880 <a href="mailto:terry@guardianuniform.com">terry@guardianuniform.com</a>	PPD: 1% -10 days, 0.75% - 15 days, 0.5% - 20 days VPD: 100+ of same ballistic type or spike type vest or armor – save an additional 1% off; 200+ of same – save an additional 2% off

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OPERATIONAL SERVICES DIVISION

Vendor <i>(WBE) – Certified Women Owned (VBE) – Certified Veteran Owned</i>	Current Award End Date	MBPO#	Awarded Categories 1. Fire, 2. EMS, 3. Police, 4. Marine 5. Service & Repair	Vendor Contact Person	Discounts <i>Prompt Pay (PPD), Volume Purchase (VPD), and Dock Delivery (DDD)</i>
Jurek Brothers Inc. <i>Vendor Sells Body Armor</i>	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008169</a>	1, 2, 3, and 4	Greg Jurek 413-774-2783 / 2784 <a href="mailto:info@jurekbros.com">info@jurekbros.com</a>	PPD: 1% - 10 days, 0.75% - 15 days, 0.5% - 20 days VPD: 1% for orders of \$25,000 or more
Lifeloc Technologies	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008165</a>	3 and 5	Amy Evans 303-431-9500 <a href="mailto:amy@lifeloc.com">amy@lifeloc.com</a>	PPD: 3% - 10 days, 2% - 15 days VPD: detailed in pricing document
Masimo Americas, Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008171</a>	2 and 5	Cynthia Vu 949-297-7918 <a href="mailto:cvu@masimo.com">cvu@masimo.com</a>	PPD: 0.5% - 10 days
Neptune Uniforms & Equipment, Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008156</a>	1, 2, 3, and 5	Mitchell Cohen 978-372-8812 <a href="mailto:mitch@neptuneuniforms.com">mitch@neptuneuniforms.com</a> <a href="mailto:accounting@neptuneuniforms.com">accounting@neptuneuniforms.com</a>	PPD: 3% - 10 days, 2% - 15 days, 1% - 20 days VPD: 1% offer
Point Blank Enterprises, Inc. <i>Vendor Sells Body Armor Vendor Sells Body Cameras</i>	12/31/2019	<a href="#">PO-16-1080-OSD03-SRC02-0000008160</a>	3	Camila Mota 954-630-0900 ext. 1524 <a href="mailto:coliveira@pbearmor.com">coliveira@pbearmor.com</a> Daniela Domenecci <a href="mailto:ddomenecci@pbearmor.com">ddomenecci@pbearmor.com</a>	PPD: 2% - 10 days, 1% - 20 day
Professional Services & Solutions, LLC	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008164</a>	ALL	Kevin J. Bulman 781-749-3647 <a href="mailto:kbulman@prossllc.com">kbulman@prossllc.com</a>	PPD: 2% - 10 day, 1% - 15 day, 0.5% - 20 day VPD: 2% based on 100 count units DDD: 1% offer
Shipman's Fire Equipment Co., Inc.	12/31/2020	<a href="#">PO-16-1080-OSD03-SRC02-0000008157</a>	ALL	Michael Kirchoff 860-442-0678 <a href="mailto:mkirchoff@shipmans.com">mkirchoff@shipmans.com</a>	PPD: 2% - 10 days, 1% - 15 days VPD: Varies per manufacturer and quantities purchased – discount will be negotiated at the time of purchase. May not be combined with DDD DDD: 2% discount on orders exceeding \$200,000 by single manufacturer
**Conversion Vendor	N/A	<a href="#">PO-15-1080-OSD01-OSD10-0000003470</a>	N/A	N/A	N/A

**\* Note that COMMBUYS is the official system of record for vendor contact information. \*\* Conversion Vendor**

1. The Conversion Vendor MBPO is the central repository for all common contract files. Price files may be found in the individual vendor’s MBPO.
2. All awarded Vendors are listed under this PO – click on the “Distributors” tab for a complete list.
3. Use this MBPO when obtaining at least three (3) quotes.
4. Once a decision is made go directly to the PO assigned to the awarded vendor to place order

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# FIR04/FIR04A Contract User Guide

OPERATIONAL SERVICES DIVISION

## Appendix A: Awarded FIR04 Vendors Category Listing:

FIR04/FIR04A	Vendor	Category 1 Fire Equipment & Supplies	Category 2 EMS Equipment & Supplies	Category 3 Police Equipment & Supplies	Category 4 Marine Equipment & Supplies	Category 5 Services & Repairs
FIR04	Adamson Industries Corp.	X	X	X	X	X
FIR04	Airgas, Inc.	X	X	X	X	X
FIR04	All Sports - Heroes Uniforms, Sporting Goods & Promotions			X		
FIR04	All-Comm Technologies, Inc.	X	X	X	X	X
FIR04	American Fire Equipment Co.	X	X	X	X	X
FIR04	Apollo Safety Inc.	X	X	X	X	X
FIR04	Atlantic Tactical, Inc.	X	X	X	X	
FIR04	B & B Engineering/LW Bills	X		X		X
FIR04	Bergeron Protective Clothing	X	X	X	X	X
FIR04	Body Armout Outlet, LLC	X	X	X	X	X
FIR04	Brigham Industries, Inc.	X	X	X	X	X
FIR04	C & S Specialty, Inc	X	X			X
FIR04	Canberra Industries	X				X
FIR04	Capone Communications	X	X	X	X	X
FIR04	Central Equipment Co.	X	X	X	X	X
FIR04	Colonial Municipal Group	X	X	X	X	X
FIR04	Common Cents EMS Supply, LLC	X	X	X		
FIR04	Comtronics Corporation	X	X	X		X
FIR04	Cyber Communications Inc.	X	X	X	X	X
FIR04	Doughboy Police and Fire Supply	X	X	X		X
FIR04	Easton Electronics Inc	X				X
FIR04	FDSS, LLC	X				X
FIR04	Fire Equipment, Inc.	X			X	X
FIR04	Fire Tech and Safety of New England INC	X	X	X	X	X
FIR04	Firematic Supply, Inc.	X	X	X		X
FIR04	Fisher Scientific	X	X	X	X	X
FIR04	Galls, LLC	X	X	X	X	X
FIR04	Goosetown Enterprises, Inc.	X	X	X	X	X
FIR04	Harrison Shrader Enterprises, LLC	X	X	X	X	X
FIR04	Honeywell First Responder Products	X				
FIR04	Industrial Protection Services	X				X
FIR04	Keane Fire & Safety Equipment Co., Inc.	X				X
FIR04	Marcus Communications	X	X	X	X	X
FIR04	MHQ/Natick Auto			X		X
FIR04	New England Fire Equipment & Apparatus	X	X	X	X	X
FIR04	Northeast Rescue Systems Inc.	X	X	X	X	X
FIR04	Northeast Two Way Radio Corp.	X	X	X		X
FIR04	Physio-Control, Inc.		X			X
FIR04	PURVIS Systems Incorporated	X	X			X
FIR04	R.B. Allen Co., Inc.	X				X
FIR04	Safety Inc.	X	X	X		X
FIR04	StationSmarts, LLC	X				
FIR04	Sun Valley Fire Equipment	X				
FIR04	United Divers, Inc.	X	X	X	X	X
FIR04	ZOLL Medical Corporation	X	X	X	X	X

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# FIR04/FIR04A Contract User Guide

OPERATIONAL SERVICES DIVISION

## Appendix A: Awarded FIR04A\* Vendors Category Listing:

FIR04/FIR04A	Vendor	Category 1 Fire Equipment & Supplies	Category 2 EMS Equipment & Supplies	Category 3 Police Equipment & Supplies	Category 4 Marine Equipment & Supplies	Category 5 Services & Repairs
FIR04A	AC&M Fire Equipment, Inc.	X				
FIR04A	Ayacht Technology Solutions, LLC	X	X	X	X	X
FIR04A	Beltronics, Inc.	X	X	X	X	X
FIR04A	Bob Barker Company Inc.			X		
FIR04A	Central Lake Armor Express			X		
FIR04A	Community Fire & Police Equipment, Inc.	X	X	X	X	X
FIR04A	East Coast Emergency Outfitter	X	X	X	X	X
FIR04A	Evolve Technologies Corp	X	X	X	X	X
FIR04A	Green Mountain Communications, Inc.				X	
FIR04A	Guardian Uniform and Supply LLC	X	X	X	X	X
FIR04A	Jurek Brothers Inc.	X	X	X	X	
FIR04A	Lifeloc Technologies			X		X
FIR04A	Masimo Americas, Inc.		X			X
FIR04A	Neptune Uniforms & Equipment, Inc.	X	X	X		X
FIR04A	Point Blank Enterprises, Inc.			X		
FIR04A	Professional Services & Solutions, LLC	X	X	X	X	X
FIR04A	RDC Communications, Inc.	X	X	X	X	X
FIR04A	Shipman's Fire Equipment Co., Inc.	X	X	X	X	X

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## Appendix B: UNSPSC CODES for FIR04/FIR04A:

### Fire:

46-16-00: Public Safety and Control.

46-19-00: Fire Equipment Services, Fire Equipment Supplies, Fire Equipment, Fire Hoses, Fire Ladders as specified.

### EMS:

42-17-00: Emergency Medical Equipment Supplies as specified.

42-17-22: Emergency Medical Equipment Repairs, Emergency Medical Equipment Services, Emergency Medical Equipment Supplies.

### Police:

46-20-00: Defense and Law Enforcement and Security and Safety Training Equipment.

92-10-15: Police Equipment Repairs, Police Equipment Services, and Police Equipment Supplies as specified.

### Marine:

25-11-00: Marine Transport Services.

92-12-19: Marine Security Services.