Clubhouse Rate Review - Effective January 2020

Proposed models for January 2020

UNDER 30 AVERAGE DAILY ATTENDANCE (not incl. MV)				
SAMPLE Avg Daily Attendance:	25	Days:	272	6,891
	Clients : FTE	Salary	FTE	Expense
Management	36.1	$57,396	1.3	$ 73,178
Direct Service Worker	7.0	$40,396	3.6	$ 146,385
Sub-total Direct Care Staff			**4.9**	**$ 219,562**
		Factor		
Taxes & Fringe		23.50%		$ 51,597
Total Staffing Costs				**$ 271,160**
			Unit Cost	
Occupancy			$5.90	$ 65,946
Other Program Exp.			$4.25	$ 29,286
Total Reimbursable Exp. Excl. Admin.				$ 366,392
Admin. Alloc. (M & G)		13.45%		$ 49,290
PFMLA Trust Contribution		0.63%		$ 1,383
Total				**$ 417,065**
CAF Rate		1.81%		**$ 424,623**
TOTAL				**$ 424,623**
Proposed Rate				$ 61.62

30 to 70 AVERAGE DAILY ATTENDANCE				
SAMPLE Avg Daily Attendance:	41	Days:	272	11,171
	Clients : FTE	Salary	FTE	Expense
Management	36.1	$57,396	1.3	$ 73,178
Direct Service Worker	7.0	$40,396	6.6	$ 265,804
Sub-total Direct Care Staff			**7.9**	**$ 338,982**
		Factor		
Taxes & Fringe		23.50%		$ 79,661
Total Staffing Costs				**$ 418,642**
			Unit Cost	
Occupancy			$5.90	$ 65,946
Other Program Exp.			$4.25	$ 47,477
Total Reimbursable Exp. Excl. Admin.				$ 532,066
Admin. Alloc. (M & G)		13.45%		$ 71,578
PFMLA Trust Contribution		0.63%		$ 2,136
Total				**$ 605,779**
CAF Rate		1.81%		**$ 616,756**
TOTAL				**$ 616,756**
Proposed Rate				$ 55.21

Clubhouse - Master Data Look-up Table (3034)		
Benchmark Salaries		**Source**
Management	$57,396	Salary with compounded CAFs applied
Direct Service Worker	$40,396	Salary with compounded CAFs applied
Benchmark FTEs		
TOTAL FTES		
Benchmark Expenses		
Tax & Fringe	23.50%	
Tax & Fringe- Martha's Vineyard	23.60%	
Occupancy (per unit)	$5.90	Original Expense with compounded CAFs applied
Other Expense (per unit)	$4.25	Original Expense with compounded CAFs applied
MV Occupancy (per unit)	$14.28	Original Expense with compounded CAFs applied
MV Other Expense (per unit)	$7.71	Original Expense with compounded CAFs applied
Administrative Allocation	13.45%	
Administrative Allocation ((MV)	21.97%	
		Original Expense with compounded CAFs applied
PFMLA Trust Contribution	0.63%	Per the Grand Bargain Agreement
CAF 1/1/20-12/31/21	1.81%	Base period 2019Q4 - Prospective period 1/1/20 - 12/31/21

71+ AVERAGE DAILY ATTENDANCE				
SAMPLE Avg Daily Attendance:	83	Days:	272	22,576
	Clients : FTE	Salary	FTE	Expense
Management	64.5	$57,396	1.3	$ 73,859
Direct Service Worker	8.7	$40,396	9.6	$ 386,704
Sub-total Direct Care Staff			**10.9**	**$ 460,563**
		Factor		
Taxes & Fringe		23.50%		$ 108,232
Total Staffing Costs				**$ 568,795**
			Unit Cost	
Occupancy			$5.90	$ 152,876
Other Program Exp.			$4.25	$ 110,061
Total Reimbursable Exp. Excl. Admin.				$ 831,732
Admin. Alloc. (M & G)		13.45%		$ 111,892
PFMLA Trust Contribution		0.63%		$ 2,902
Total				**$ 946,525**
CAF Rate		1.81%		**$ 963,677**
TOTAL				**$ 963,677**
Proposed Rate				$ 42.69

Martha's Vineyard Model				
SAMPLE Avg Daily Attendance:	10.00	Days:	272	2,720
	Clients: FTE	Salary	FTE	Expense
Management	140.8	$57,396	0.1	$ 3,795
Direct Service Worker	4.4	$40,396	2.1	$ 85,474
			2.2	**$ 89,269**
Taxes & Fringe		23.60%		$ 21,068
Total Staffing Costs				**$ 110,337**
			Unit Cost	
Occupancy			$14.28	$ 38,852
Other Program Exp.			$7.71	$ 20,984
Total Reimbursable Exp. Excl. Admin.				$ 170,174
Admin. Alloc. (M & G)		21.97%		$ 37,387
PFMLA Trust Contribution		0.63%		$ 562
Total				**$ 208,123**
CAF Rate		1.81%		**$ 211,895**
TOTAL				**$ 211,895**
Proposed Rate				$ 77.90

	FY19	FY19	FY19	FY19	FY20	FY20	FY20	FY20	FY21	FY21	FY21	FY21	FY22	FY22	FY22	FY22
	2018Q3	**2018Q4**	**2019Q1**	**2019Q2**	**2019Q3**	**2019Q4**	**2020Q1**	**2020Q2**	**2020Q3**	**2020Q4**	**2021Q1**	**2021Q2**	**2021Q3**	**2021Q4**	**2022Q1**	**2022Q2**
CPI--BASELINE SCENARIO (1982-84=1)	2.781	2.788	2.794	2.821	2.843	2.858	2.87	2.879	2.894	2.904	2.927	2.947	2.967	2.985	3.004	3.021
CPI--OPTIMISTIC SCENARIO (1982-84=1)	2.781	2.788	2.794	2.818	2.836	2.849	2.86	2.866	2.878	2.886	2.905	2.922	2.937	2.951	2.964	2.976
CPI--PESSIMISTIC SCENARIO (1982-84=1)	2.781	2.788	2.794	2.824	2.848	2.867	2.884	2.896	2.917	2.932	2.96	2.987	3.013	3.037	3.062	3.086

Rate-to-rate CAF **Assumption for Rate Reviews that are to be promulgated 1/1/20-12/31/21**

Base period:	FY20Q2								
	2019Q4								**Average**
	2.849								2.849
Prospective rate period:									
	2020Q1	**2020Q2**	**2020Q3**	**2020Q4**	**2021Q1**	**2021Q2**	**2021Q3**	**2021Q4**	
	2.860	2.866	2.878	2.886	2.905	2.922	2.937	2.951	2.901
									CAF: 1.81%