CARES Act Relief For-hire Fishing Working Group

Workgroup

- Mike Armstrong, DMF
- Nichola Meserve, DMF
- Mike Pierdinock, F/V Perseverance New Bedford Charter *
- Willy Hatch, F/V Machacha Falmouth Charter
- Don Cianciolo, F/V Laura-Jay Sandwich Charter
- Tim Brady, F/V Mary Elizabeth Plymouth Head Boat
- Joe Huckemeyer, Helen H Fleet Hyannis Head Boat *
- Chris Charos, Captain's Fishing Parties Newburyport Head Boat

Goal

- Recap "Round 1" CARES Program.
- Advise larger advisory panel and DMF on sector-specific spending plan for "Round 2" CARES.

Logistics

- Meeting via Zoom.
- Meeting will be recorded.
- Please mute when you aren't talking.
- Use "raise hand" feature.



^{*} Also a member of larger industry advisory panel

COVID-19 Fisheries Relief CARES Act and the Consolidated Appropriations Act of 2021

Round 1 CARES (2020)

- \$300 Million to Support U.S. Fishermen & Seafood Industry negatively impacted by COVID-19 (minimum 35% economic loss compared to prior 5-year average).
- NOAA Fisheries used multi-year revenue estimate averages of "fishery participants" to determine state allocations.
- Massachusetts distributed approximately \$27.8 Million to four sectors based on revenue proportions modified to better reflect state needs (increased aquaculture & for-hire %).

Round 2 CARES (2021)

- \$255 Million for U.S. fishermen & seafood industry.
- Massachusetts to receive roughly \$23 Million (~18% less).
- Sector allocations to be determined.

Round 1 CARES Funding Allocation by Sector

Sector	Amount Paid	Percent
Seafood Processors	\$13,779,788	49.60%
Commercial Fishermen	\$11,835,178	42.60%
Aquaculturists	\$1,153,588	4.15%
For-Hire Vessels	\$999,996	3.60%



MA Round 1 CARES Act For-Hire Sector Recap

General Eligibility Criteria

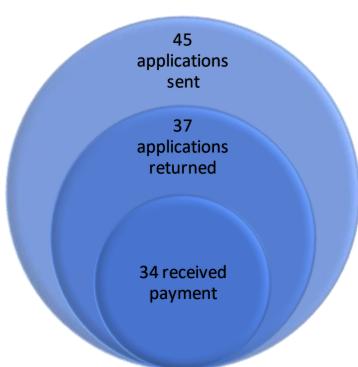
- Must have held a 2020 Massachusetts Charter Boat or Head Boat permit as of June 1, 2020.
- Must have held a 2019 Massachusetts Charter Boat or Head Boat permit.
- Must have met a threshold of for-hire fishing trips in either 2018 or 2019.
- Must have suffered 35% revenue loss during March 1—June 30, 2020 compared to the prior 5-year average due to the effects of COVID-19.
- Must have been 18 years of age or older at time of application.
- Must have been in good standing with the State and Federal Government.
- Must have been a Massachusetts resident and not be receiving CARES Act Sec. 12005 for-hire fishing aid from another state. A non-resident who did not hold a for-hire permit from another state may have qualified.
- Assistance from this and other federal relief must not make the applicant "more than whole" (i.e., have a 2020 annual revenue greater than their prior 5-year average revenue).



Round 1 Head Boat Binning: Tiering & Shares

		Activity Level in For-hire Fishing		
		Ineligible (< 10 trips)	Limited (10 to ≤ 40)	Active (41+)
ize	Small (≤ 40')	0	0.0625	0.25
Vessel Size	Medium (41' to ≤ 65')	0	0.15625	0.625
	Large (66'+)	0	0.25	1

- Applications sent: 45
 - 32 eligible by initial determination
 - 13 ineligible by initial determination
- Total returned applications: 37
 - 24 accepted initial determination; 23 eligible
 - 13 appealed initial determination
- Appeals accepted by DMF: 11
 - 4 became eligible, 7 changed tier
- Applications receiving payment: 34
- Applications not returned: 8; 1 eligible by initial determination
- Appeals denied by DMF: 2
- No one returned an application that indicated they had not met the revenue loss threshold



Round 1 Head Boat Binning: Recipient Count & Payment Amount

		Activity Level in For-hire Fishing			
		Ineligible (< 10 trips)	Limited (10 to ≤ 41)	Active (41+)	
5	Small	n=5	n=2	n=4	
	(≤ 40')	\$0	\$1,432	\$5,728	
Vessel Size	Medium	n=2	n=5	n=14	
	(41' to ≤ 65')	\$0	\$3,580	\$14,320	
>	Large	n=4	n=2	n=7	
	(66'+)	\$0	\$5,728	\$22,912	

Round 1 Head Boat Payments Distributed

Tier	Share	Recipients	Payment
Limited/Small	0.0625	2	\$1,432
Limited/Medium	0.15625	5	\$3,580
Limited/Large & Active/Small	0.25	6	\$5,728
Active/Medium	0.625	14	\$14,320
Active/Large	1	7	\$22,912

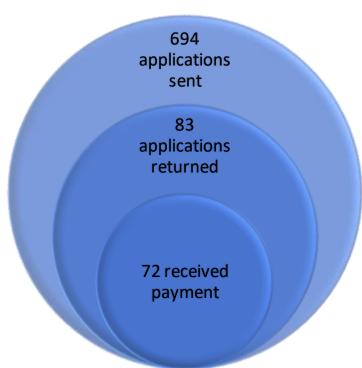
- The average loss reported by funded applicants was \$67,850.00.
 - Losses from March 1 to June 30, 2020, as compared to the prior five-year average.
- On average, payments distributed made up 18% of the reported losses.



Round 1 Charter Boat Binning: Tiering & Shares

	Activity Level in For-hire Fishing			
		Ineligible (< 50 trips)	Active (≥ 50 trips)	
Vessel Size	Small (< 28')	0	0.5	
L.	Large (≥ 28')	0	1	

- Applications sent: 694
 - 177 eligible by initial determination; 15 by VTR data
 - 517 ineligible by initial determination
- Total returned applications: 83
 - 68 accepted their initial determination; 64 eligible
 - 9 appealed their initial determination
 - 5 were late or withdrawn
 - 1 did not meet the revenue loss threshold
- Appeals accepted by DMF: 8
 - 6 became eligible, 2 changed tier
- Applications receiving payment: 72
 - 12 by VTR and 60 by tax records for activity level verification
- Applications not returned: 611; 108 eligible by initial determination
- Appeals denied by DMF: 1



Round 1 Charter Boat Binning: Recipient Count & Payment Amount

		Activity Level in For-hire Fishing		
		Ineligible (< 50 trips)	Active (≥ 50 trips)	
Vessel Size	Small	n=326	n = 19	
	(< 28')	\$0	\$4,672	
L	Large	n=296	n = 53	
	(≥ 28')	\$0	\$9,344	

Round 1 Charter Boat Payments Distributed

Tier	Share	Recipients	Payment
Active/Small	0.5	19	\$4,672
Active/Large	1	53	\$9,344

- The average loss reported by funded applicants was \$16,074.00.
 - Losses from March 1
 to June 30, 2020, as
 compared to the
 prior five-year
 average.
- On average, payments distributed made up 50% of the reported losses.



Massachusetts has been allocated \$23 Million for supplemental relief.

Still REQUIRED by NOAA Fisheries

- Must have suffered 35% revenue loss due to COVID in 2020, as compared to average revenue 2015-2019.
- Cannot be "made more than whole."
- Must be 18 years of age or older at time of application.
- Must be in good standing with the State and Federal Government.

FOR-HIRE SECTOR CONSIDERATIONS

- Time period for 35% loss calculation. Must be compared to 2020.
 - Round 1 used March 1–June 30, 2020.
- Minimum trip threshold
 - For Head Boats, Round 1 required 10-40 annual trips to be limited activity, 41+ to be active.
 - Initial assignments based on VTR, permit renewal reported trips, and staff knowledge.
 Review of logbooks to appeal activity designation.
 - For Charter Boats, Round 1 required at least 50 fishing trips to be active.
 - Initial assignments based on VTR and permit renewal reported trips. Unless eligible by VTR, review of tax return used to verify or appeal activity designation.
 - What scale of payments would be too large and make most businesses "more than whole"?
- Within sector allocation to head boats and charter boats?

Made "more than whole": 2020 traditional for-hire revenue plus any COVID-related relief (PP EIDL grants, supplemental COVID-19 unemployment relief of \$600/week, or other COVID-19 fisheries relief) cannot be greater than your traditional annual for-hire revenue.

How to Calculate

Traditional Annual For-Hire Revenue AVERAGE 2015-2019 = AVG

For-Hire REVENUE as reported on 2020 Tax Return = R

Round 1 CARES Act Relief Payment = C

Supplemental COVID-19 UNEMPLOYMENT relief of \$600/week = U

Sum of COVID related GRANTS (PPP or EIDL) = G

OTHER COVID-19 fisheries relief = Ot

MAXIMUM Round 2 CARES Act Relief Payment = MAX

<u>Formula</u>

AVG - (R+C+U+G+Ot) = MAX



Potential Round 2 Allocations

	Approved Round 1	Potential Round 2	Basis for Round 2 Recommendation	
Seafood Processors	\$13,779,789	\$10,334,842		
Commercial Fishing	\$11,828,404	\$8,871,303	75% of Round 1	
Aquaculturists	\$1,152,652	\$864,489		
For-Hire Vessels	\$1,000,000	\$750,000		
Administration & Tribal	\$19,661	\$54,366	Reflect Actual Round 1 Admin. Costs	
Set Aside for Sector(s)		\$2,300,000	10% of State Allocation*	
Total Budget	\$27,780,506	\$23,175,000		

^{*} Set aside distributed to sectors based on greatest need as identified through submitted application data.



2020 Impacts: MRIP Effort Data

