



Advancing renewable energy & energy efficiency in the Commonwealth

CLEANENERGYRESULTS

<https://www.mass.gov/clean-energy-results-program> | CERP@mass.gov

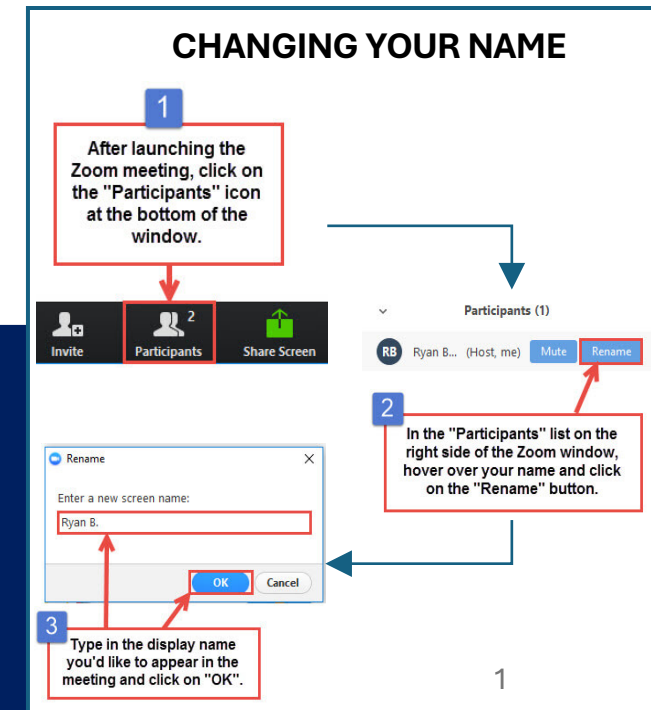


GAP IV ENERGY GRANT 2025-2026 OPPORTUNITY Bidder's Informational Conference

September 9, 2025

HOUSEKEEPING:

- Please keep your line muted
- Include your affiliation/organization next to your name
- Use the chat feature to ask questions or submit to CERP@mass.gov
- This webinar will be recorded





Advancing renewable energy & energy efficiency in the Commonwealth

CLEANENERGYRESULTS

<https://www.mass.gov/clean-energy-results-program> | CERP@mass.gov



GAP IV ENERGY GRANT 2025-2026 OPPORTUNITY

Bidder's Informational Conference

September 9, 2025

Presented By:

Danah Tench, Michael DiBara - MassDEP

An Innovative Partnership:

The Massachusetts Department of Environmental Protection

The Massachusetts Department of Energy Resources

The Massachusetts Clean Energy Center



Gap Energy Grant Program

Agenda

Background and Goals

Gap IV Energy Grant Opportunity

- Eligible Entities / Facilities
- Eligible Projects, including a Demand Response option
- Facility Ownership & Authorization
- Evaluation Criteria
- On-Line Application Process
- Key Dates



Massachusetts' Return on Investment:
A Gap Funding Model for Success
2016 © American Water Works Association

Questions

<https://www.mass.gov/info-details/massachusetts-gap-energy-grant-program>

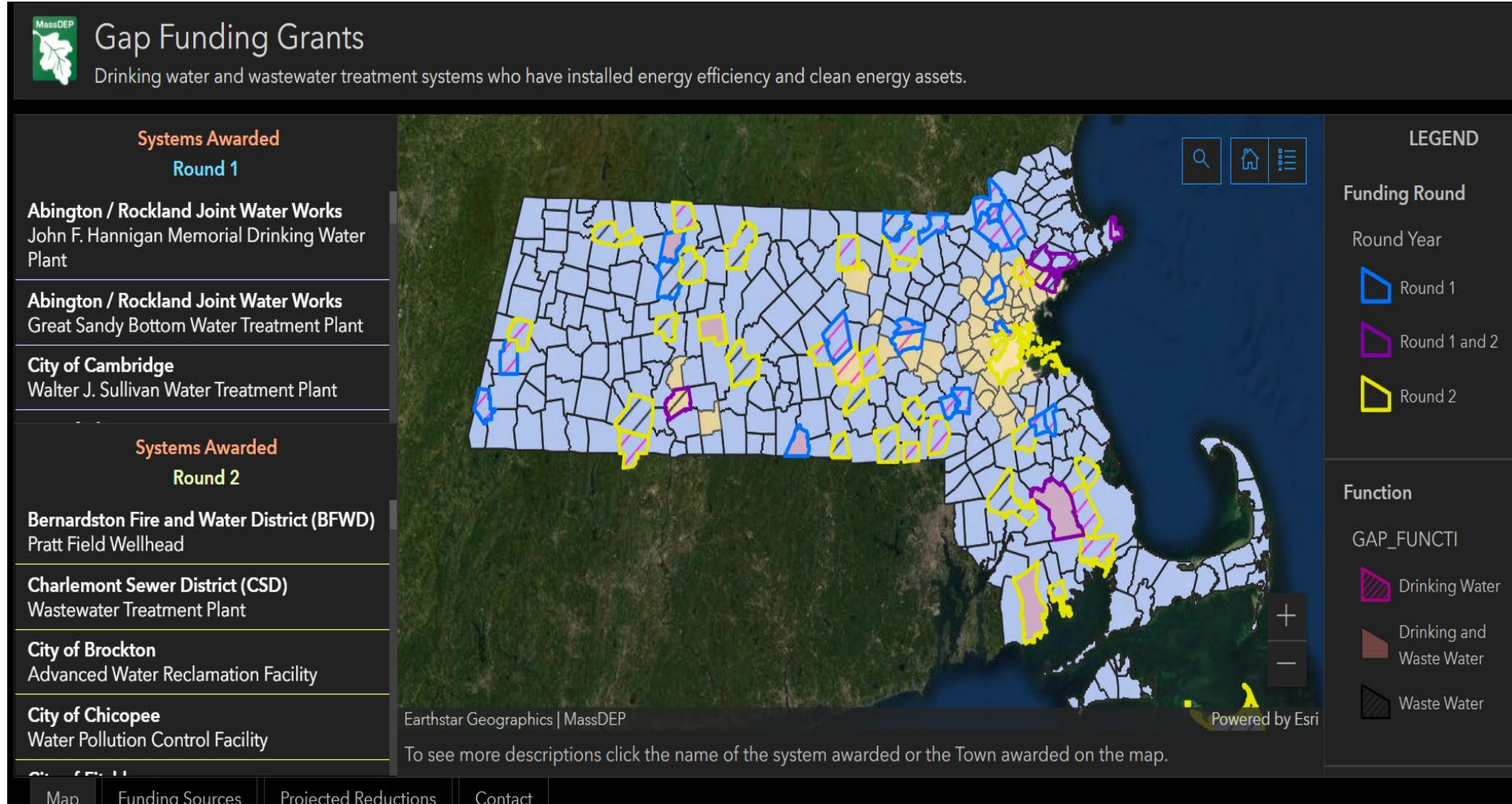
Gap Energy Grant Program

Implement energy efficiency & renewable energy projects

- \$5.7M in 2014 & 2018 (Gap I & Gap II)
 - awarded to drinking water & wastewater
- \$8.1M in 2022 (Gap III)
 - awarded to [62 organizations](#)
 - drinking water & wastewater and expanded group that included food pantries, affordable housing, and small farms
- **\$5M GAP IV ENERGY GRANT 2025-2026 OPPORTUNITY**



Story Map



Gap Energy Grant Program

2025 Funding Opportunity

Eligible Entities

\$5M

- Publicly Owned Drinking Water & Wastewater Treatment Facilities (municipal, district or authority)
- Nonprofit Agricultural / Food Producing or Distribution Organizations, and
- Small Businesses Engaged in Food Distribution or Processing

Gap Energy Grant Program

2025 Funding Opportunity

Maximum grant
\$350,000 per entity

- 10% Minimum facility cost share
- Grants will be distributed on a reimbursement basis
- Simple and streamlined application (online)



***** A completed energy assessment, energy audit, technical evaluation or feasibility study (no older than 2 years) for your project is required to apply**

Gap Energy Grant Program

2025 Funding Opportunity: Who's Eligible?

Publicly Owned Wastewater and Drinking Water Treatment Facilities

- **Public Entity:** any Massachusetts city, town, special district, or the Massachusetts Water Resources Authority
- This includes a drinking water or wastewater system (plant and pumping stations) that is owned by a municipality, district, or authority. A privately contracted entity for the operation of the plant is eligible, as long the facility is owned by a public entity.

Gap Energy Grant Program

2025 Funding Opportunity: Who's Eligible?

Nonprofit Agricultural / Food-Producing or Distribution Organizations in Massachusetts

Organizations that hold a 501 (c) (3) designation such as:

- community food banks and cooperatives (<https://nfca.coop/ma/>)
- commercial and shared-use kitchens (<https://www.mass.gov/service-details/shared-use-kitchen-space>)
- local food and specialty processing, holding, and distribution organizations engaged in the production of agricultural products

Please note: A signed Nonprofit Eligibility Attestation Form is required. (See page 23 of grant opportunity)



Non-Profit Eligibility Attestation Form

Instructions: Complete the Non-Profit Eligibility Attestation Form. Electronically complete and sign the Attestation Form and scan it together with all required documentation as **one single PDF File. Upload the single PDF along with your application.** Your non-profit attestation will be validated based on your filing(s) with the [Non-Profit Organizations/Public Charities Division of the Attorney General's Office](https://www.mass.gov/clean-energy-results-program).

Eligibility Criteria and Documentation Requirements

I hereby attest that the Applicant non-profit organization listed on this form meets the following criteria.

Program Criterion 1: The organization's principal place of business is in Massachusetts.

Program Criterion 2: The organization has been in business for at least three years.

To demonstrate your business's eligibility for these two requirements (1 and 2), provide the following.

☐ Proof of your organization's IRS 501 (c)(3) or (c)(4) designation.

Program Criterion 3: The non-profit confirmation provided from your organization's most recent Public Charities filing with the Attorney General's Office's Non-Profits & Charities Office.

To demonstrate your organization's eligibility for this requirement, attach the following.

☐ The organization's most recent **Certificate of Solicitation** (in lieu of the Certificate, a Letter of Good Standing issued by the Attorney General's Office's Non-Profits & Charities will be accepted).

☐ The organization's most recent nonprofit's audited financial statement filed with the Attorney General's Office of Non-Profits & Charities.

Program Criterion 4: Your organization has net assets as reported on its Federal Form 990 or 990 EZ filed with the Massachusetts Department of Revenue of \$5 million or less based on a three year average.

☐ The organization's net assets of \$5 million or less

☐ Please provide either a Federal Form 990 or Federal Form 990 EZ

By signing below, I hereby swear under the pains and penalties of perjury that my business meets the eligibility criteria as set forth in this grant opportunity and that all documents provided in support of my eligibility are true copies of originals on file with my company.

Signature _____

Date _____

Gap Energy Grant Program

2025 Funding Opportunity: Who's Eligible?

Small Businesses Engaged in Food Distribution or Processing in Massachusetts

Small food processing and distribution businesses that support Massachusetts agricultural and seafood industries

Requirements: must be a company or corporation with a facility or facilities located in Massachusetts:

1. that is licensed to do business in the Commonwealth and
2. that has gross revenues reported of \$15 million or less from their Massachusetts operations based on a three-year average

Some Examples:

- co-packers (<https://www.mass.gov/service-details/co-packer-businesses>)
- New England Food Hub & Processor Network (<https://www.farmtoinstitution.org/new-england-food-hub-processor-network>)
- Craft beverage facilities (<https://www.massbrewersguild.org/>)
- food holding facilities

Please note: A signed Small Business Eligibility Attestation Form is required. (See page 22 of the grant opportunity)



Small Business Eligibility Attestation Form

Instructions: Complete the Small Business Eligibility Attestation Form. Electronically complete and sign the Attestation Form and scan or compile it together with all required documentation as one single PDF File. Upload the single PDF file with your application.

Eligibility Criteria and Documentation Requirements

Program Criterion 1: The business is located in Massachusetts.

☐ Confirm by clicking the check box

Program Criterion 2: The business has been operating for at least three years.

☐ Yes ☐ No

Program Criterion 3: To demonstrate your business' eligibility for these requirements, provide the following.

☐ **LLC, LP, or Corporation** – a copy of your most recent Massachusetts annual report (can be downloaded from the [Secretary of the Commonwealth Corporations Division webpage](#)).

Program Criterion 4: Your business has a gross revenue of \$15 million or less, as reported on the appropriate Massachusetts Department of Revenue tax forms, based on a three-year average.

To demonstrate your business' eligibility for this requirement, provide one of the following. (Please check the documents you are providing and complete the table below):

☐ **The business has been operating for three or more years** – a copy of the cover page and the pages that contain your firm's gross revenue from the tax forms filed by your business in the last three years.

☐ **The business has been operating for less than three years** – copies of the cover page and the pages that contain your firm's gross revenue from the tax forms filed by your business for the number of years your company has been in business.

	State Tax Form #	Most Recent Tax Year(s)	Gross Revenue for this Year
I have provided the following state tax forms as evidence of meeting Program Criterion 4:			\$
			\$
			\$

By signing below, I hereby swear under the pains and penalties of perjury that my business meets the eligibility criteria as set forth in this grant opportunity and that all documents provided in support of my eligibility are true copies of originals on file with my company.

Signature _____

Date _____

Gap Energy Grant Program

2025 Funding Opportunity: What's Eligible?

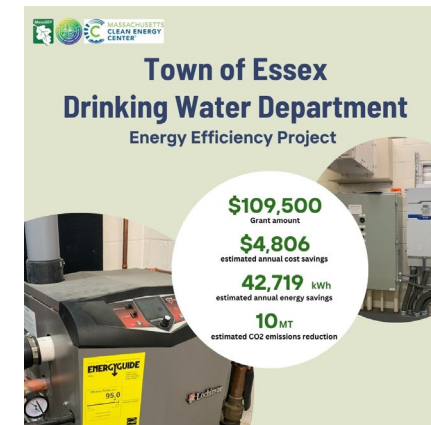
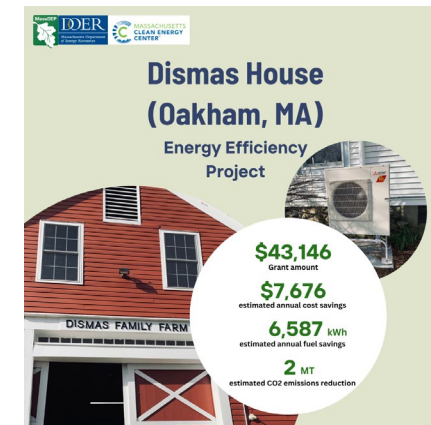
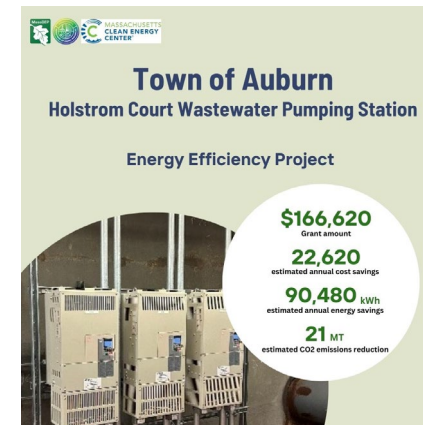
Energy Efficiency Project Examples

- Process improvements (aeration, pumping optimization)
- Building envelope treatments (e.g., insulation, air sealing, weather stripping)
- Heat pumps (e.g., air source, variable refrigerant flow, water source, ground source excluding wastewater energy recovery technologies (1))
- Variable speed drives
- Pump and motor replacements
- High efficiency HVAC and water heating upgrades (2)
- Limited lighting (3) – eligible up to a maximum of 20% adjusted project cost

(1) Refer to MassDEP's [Wastewater Energy Recovery Pilot Program](#) for resources to support these technologies.

(2) Please see [Mass Save® Instant HVAC and Water Heating Incentives](#)

(3) LED lighting, sensor and control upgrades must be implemented with other energy-saving measures and will be eligible up to a maximum of 20% of the adjusted project costs (i.e., total lighting cost - energy utility incentive = adjusted project costs)

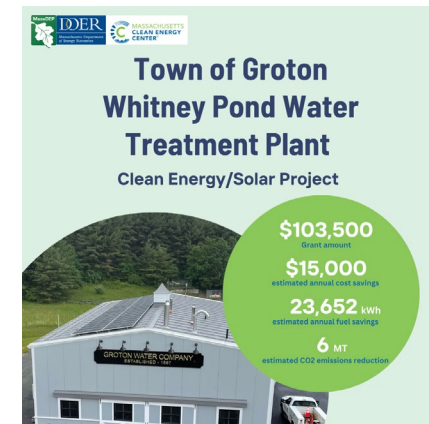
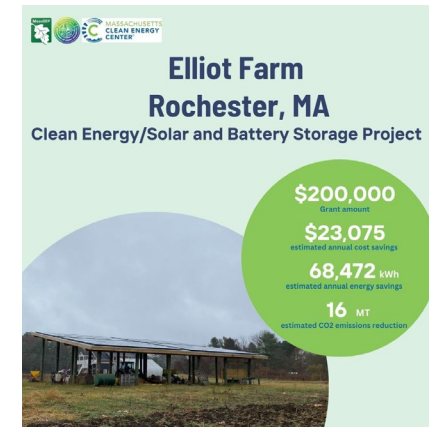


Gap Energy Grant Program

2025 Funding Opportunity: What's Eligible?

Clean Energy Project Examples

- Solar photovoltaic (PV) systems
- In-conduit hydropower
- Wind power
- Battery energy storage systems
- Combined heat and power (CHP) projects that utilize biogas from anaerobic digestion (AD)
- Solar thermal rooftop collectors for preheating water
- Water source heat pumps and geothermal systems
- Microgrid systems



Gap Energy Grant Program

2025 Funding Opportunity: Project Adder

Project Adder: Demand Response (optional)

Demand Response Services can provide long-term revenue for facilities through energy management

Two Streamlined Pathways for Participation



1. ENE51: Designated Division of Capital Asset Management and Maintenance (DCAMM) Statewide Contract for Demand Response Services

- Example: Cities, towns, districts, counties, and other political subdivisions...check User Guide for eligibility

2. Mass Save® Connected Solutions Demand Response Program

- For electric customers served by Mass Save® sponsors: Eversource, National Grid, Unitil, Cape Light Compact)



Connected Solutions Demand Response Program

WE ARE MASS SAVE®:



- **Two Ways to Participate**

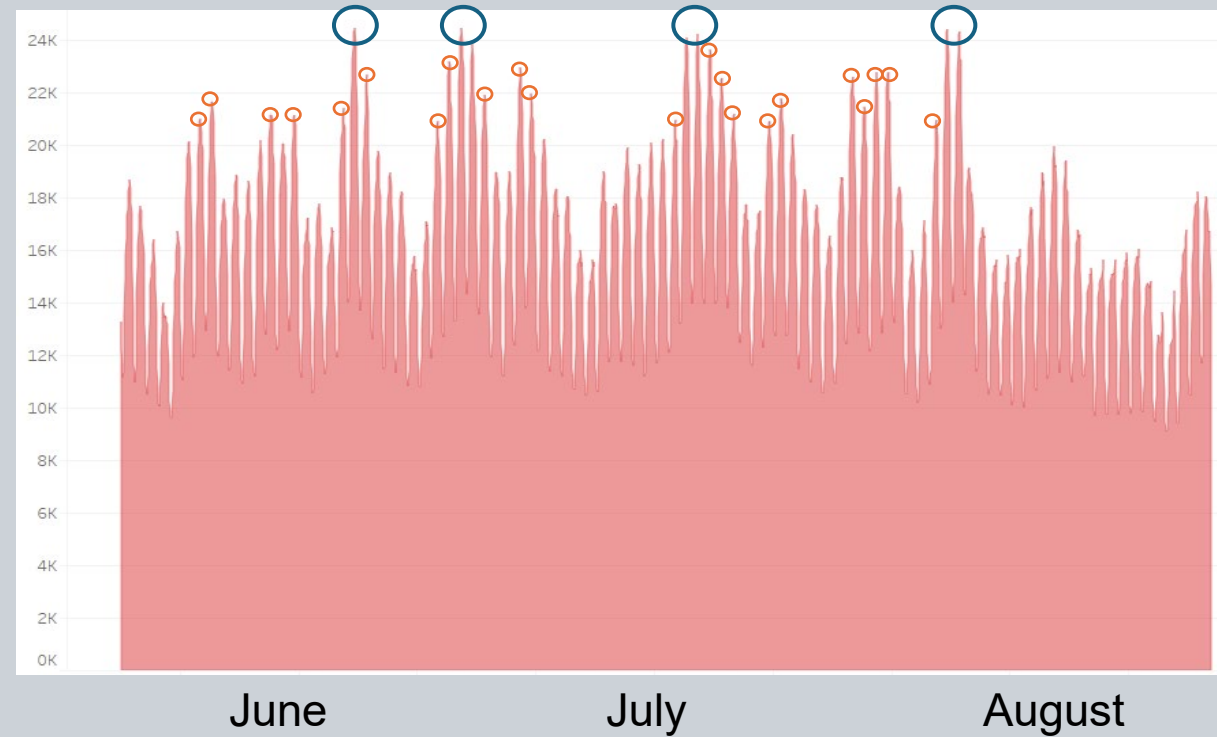
	Program Parameters
Targeted Dispatch	• 3 - 8 events per summer • 3 hours per event • \$45/kW - summer curtailment • +\$10/kW weekend bonus
Daily Dispatch	• 30-60 events per summer • 2-3 hours per event • Technology agnostic • \$200/kW - summer C&I

- **Commercial and Industrial Program**

Targeted
Dispatch



Daily
Dispatch



Typical Summer Daily ISO-NE Peaks



Targeted Dispatch Strategies

- Typically targets **manually controlled** processes
- Temperature setbacks ~3°F
- VFD speed limiting
- Process changes
- Rarely consists of lighting

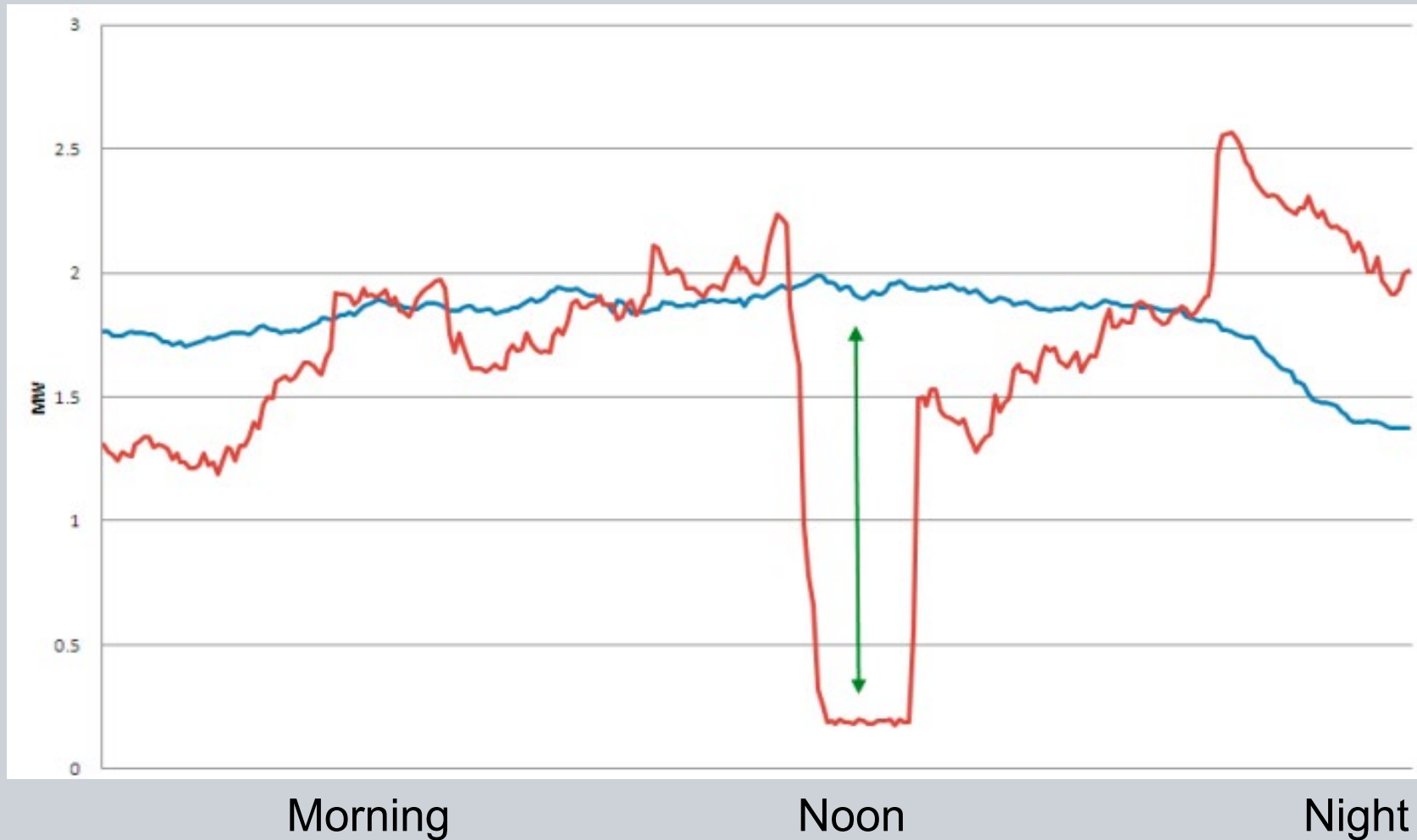
Daily Dispatch Strategies

- Usually targets **automatic** processes
- Batteries (No baseline, new batteries are in ESS program only)
- Thermal storage
- Industrial freezers
- Pre-cooling / HVAC

How Performance is Calculated



10-day baseline with day-of weather adjustment





Demand Response in New England

Philip Ciulla, Senior Account Executive

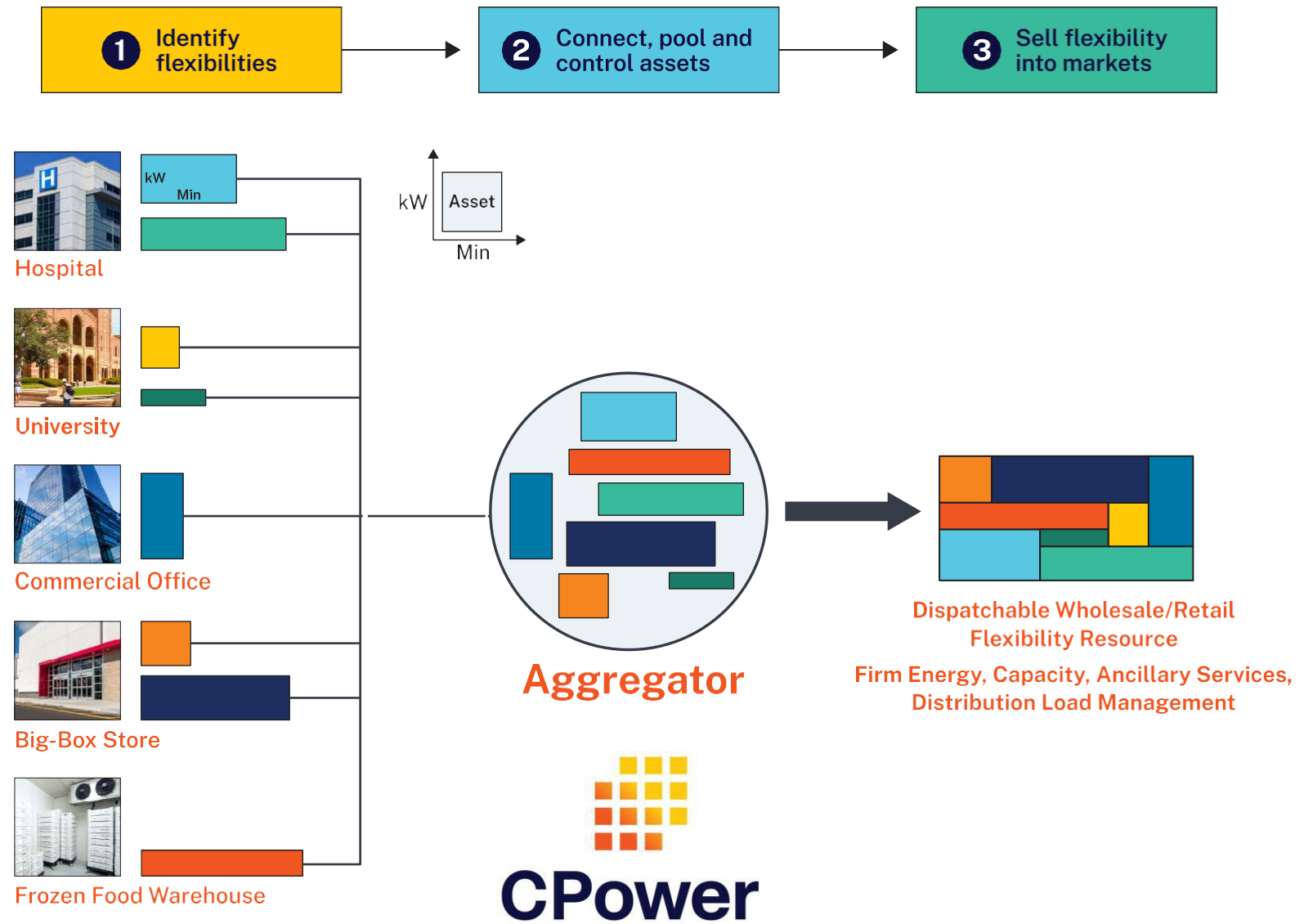


Virtual Power Plants

An aggregation of DERs that provides grid services via a coordinated dispatch.

Can include:

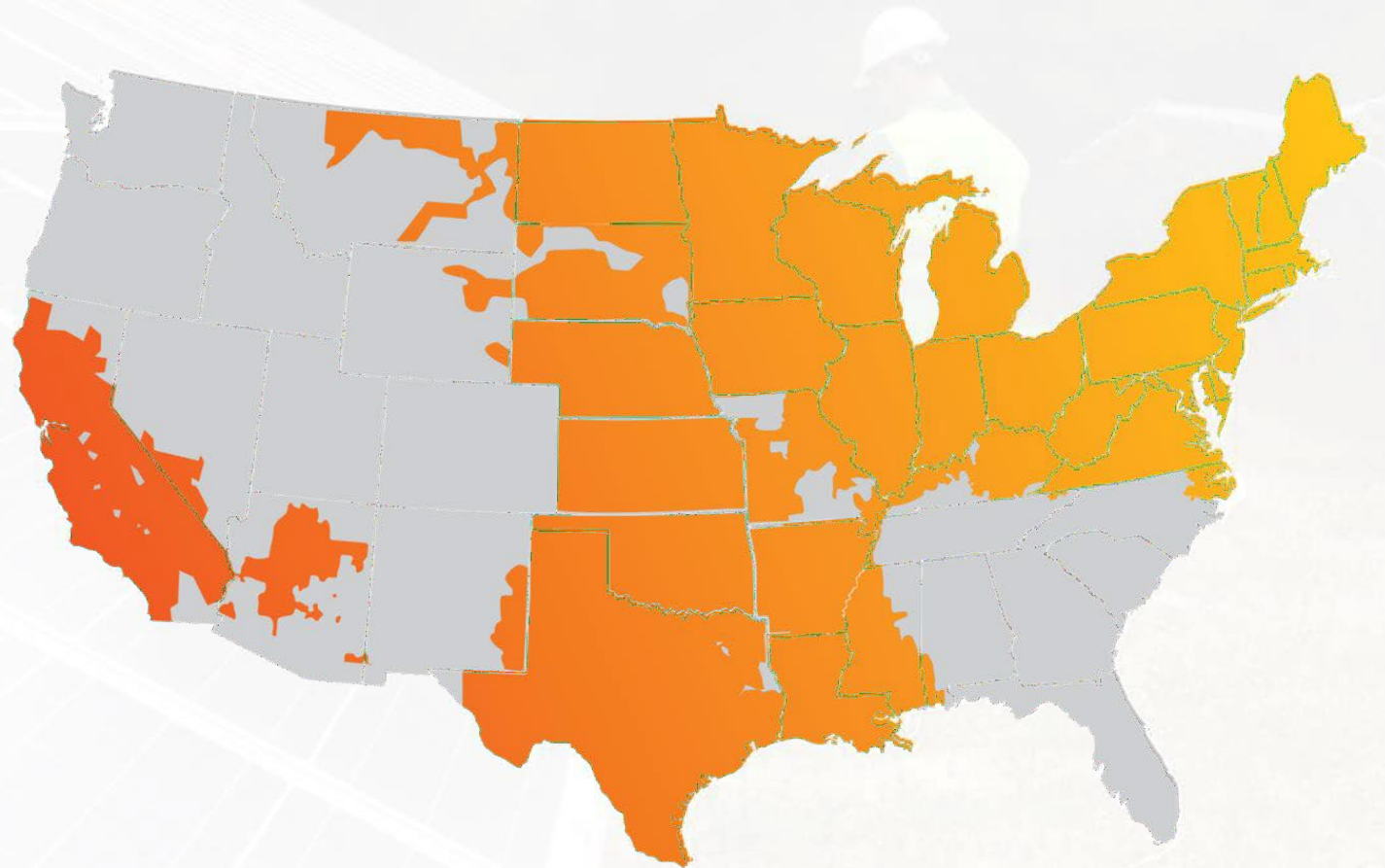
- 1) commercial and/or residential DERs
- 2) single type or heterogeneous mix of DERs
- 3) multiple control and communication methods between grid operator, VPP operator and DER.



Leading Virtual Power Plant Platform

**6.7 GW at
23,000 sites**

**\$1.2 BILLION+
in grid revenue
paid to customers
since 2015**



New England Demand Response Options

Program Name	Purpose	Notification Lead Time	Typical Event Length	Typical Curtailment Frequency	Administrator
Active Demand Capacity Resource	Avoid Blackouts	30 minutes	3.5 Hours	2 x 1 Hour Mandatory Tests	ISO-NE
Connected Solutions	Lower System Peaks	Day Ahead	3 hours	4-6 calls per season Summer only	Utility
Peak Demand Management (Cap Tag)	Lower utility bills costs	Day Ahead & Day Of	3 hours	4-6 calls per year Summer only	Supplier

Curtailment Planning

Typical Curtailment Strategies WASTE WATER TREATMENT PLANT – SUMMER

Equipment Type	Action Required
HVAC	
Administration Building and Maintenance Shop	Increase stat setpoints up 2 to 4 degrees
GENERATION	
Generators	At event start time, activate all generators to handle pump and process loads
LIGHTING	
Administration Building and Maintenance Shop	Reduce lighting manually or thru control system down to 50% of normal lighting
MANUFACTURING OR PROCESS LOAD	
Well and Deep Well Pumps	Thru SCADA system, fill reservoir prior to event start and shut down pumps. Monitor water level and fill to minimum requirements accordingly
Water Filtration Pumps	Thru SCADA system, shut down filtration pumping system and monitor accordingly
DeSalter Plant Equipment	Thru SCADA system, shutdown desalter plant and monitor accordingly
Booster Pump Stations	Thru the SCADA system, only allow pumps to run when necessary and monitor accordingly.
Wash Water Tank Station	Thru SCADA system, allow only one wash pump to run and monitor accordingly
Backwash Water Recovery Pumps	Thru SCADA system, allow only one recovery pump to run and monitor accordingly
Receiver Tank Pump Stations	Thru SCADA system, allow only one pump to run and monitor accordingly
Multiple Ultra Violet Disinfection Substations	If multiple plants and thru SCADA system, send all effluent for testing to secondary processing area and shutdown one (1) plant including UV cooling system with primary chiller
BEHAVIORAL OUTREACH AND AWARENESS	
Notify staff/customers of the event	Thru global staff email, text, announcement that an event is occurring

Typical Curtailment Strategies POTABLE WATER – SUMMER

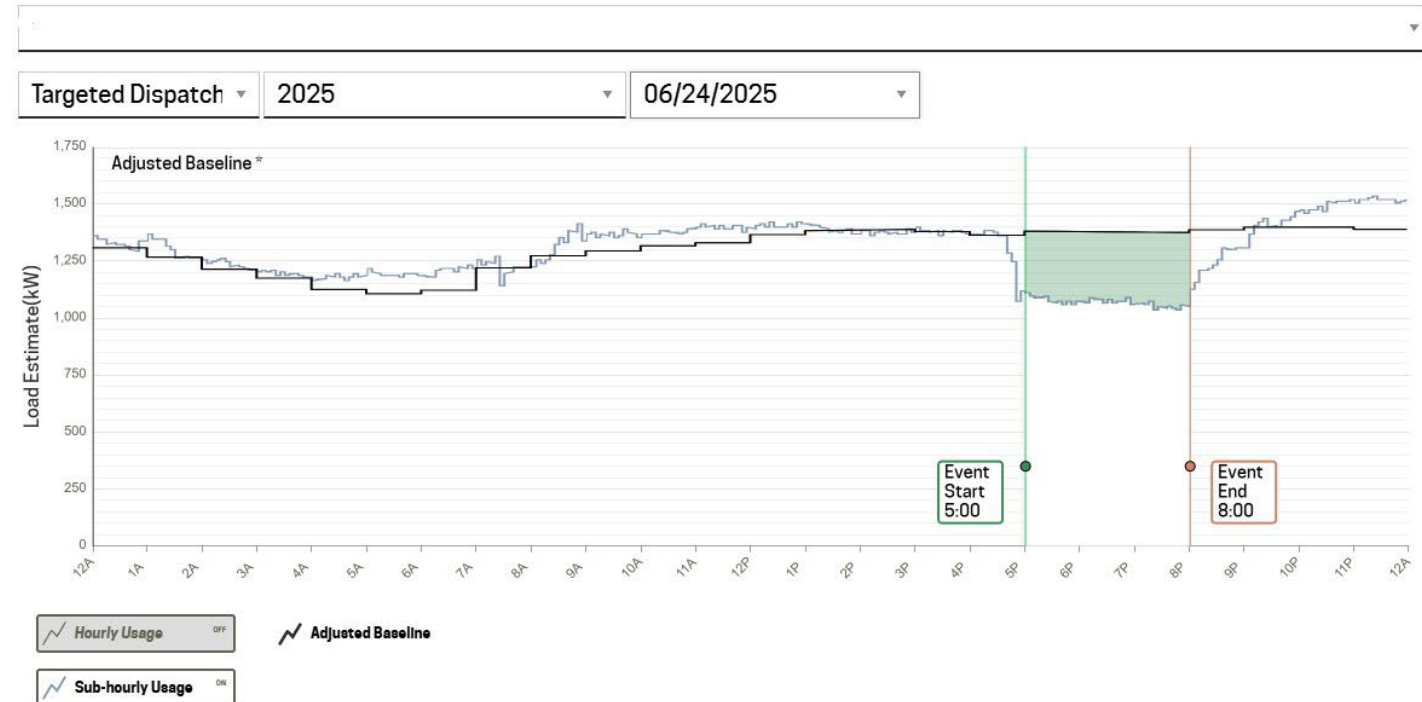
Equipment Type	Action Required
HVAC	
Administration Building	Increase stat setpoints up 2 to 4 degrees
Maintenance Shop	Increase stat setpoints up 2 to 4 degrees
LIGHTING	
Administration Building and Maintenance Shop	Reduce lighting manually to ½ normal setting
MANUFACTURING OR PROCESS LOAD	
Deep Well Pumps	Thru SCADA system, fill reservoir prior to event start and monitor water level
Filtration Water Pumps	Thru SCADA system, shutdown filtration pumping system and monitor
Desalter Plant	Thru SCADA system, shutdown desalter plant and monitor
Booster Pump Station	Thru the SCADA system, monitor and only allow pumps to run when necessary
Wash Water Tank Station	Thru SCADA system, allow only the minimum of wash pumps to run
Backwash Water Recovery Pumps	Thru SCADA system, allow only the minimum of recovery pumps to run
Receiver Tank Pump Station	Thru SCADA system, allow only the minimum of receiver pumps to run
Irrigation Well Pumping System	Manually shutdown appropriate well irrigation pumps for the even duration
BEHAVIORAL OUTREACH AND AWARENESS	
Notify staff/customers of the event	Thru global staff email, text, announcement that an event is occurring

Sites in Action


CPower

- Dashboard
- Event Performance**
- Historical Usage
- Reports
- Settings
- Sign Out

Event Performance



[Download Baseline](#)

* Adjusted baseline is set in accordance with baseline compliance per program participation rules, and can be affected by the Baseline Adjustment Window.

© 2025 CPower All rights reserved. | Terms and Conditions | CPowerEnergyManagement.com

Stacking Benefits



Stacking Benefits

EARN With
ADCR

+

EARN With
Connected
Solutions

+

SAVE With
Cap Tag
Management

**500 KW of Curtailment is
worth upwards of \$285K in
Earnings and Savings over
the next 5 years**

EnerWise™

Site Optimization by  **CPower**

Financial



- On-bill Savings
- Grid Service Revenues
- Incentives
- Optimizing returns requires considering all simultaneously

Resilience



How important is resiliency?

- Lost operations, lost revenue
- Data loss
- Critical life & safety

Green & Sustainability



- Corporate Objectives (ESG)
- Increasing demand for sustainable partners

Questions?

Philip Ciulla 781•214•7519

Philip.Ciulla@CPowerEnergy.com

www.CPowerEnergy.com

Gap Energy Grant Program

2025 Funding Opportunity: What are the requirements?

Facility Ownership and Authorization to perform Energy Efficiency and Clean Energy Projects

Facility Ownership and Authorization:
In order to qualify for grant funding, an Eligible Applicant must own the Facility at which the project will be completed (see page 20 of the grant opportunity)

APPENDIX B: APPLICATION AUTHORIZATION AND CERTIFICATIONS

MUST BE PROVIDED WITH SCANNED SIGNATURES (pdf)

CERTIFICATION OF APPLICATION: I hereby confirm that I am duly authorized to submit this application on behalf of _____ (Applicant) and that all information contained in this application to the Gap IV Funding for Clean Energy Projects at the relevant facilities or buildings is true and accurate.

Name _____ Date _____

Title _____

OWNERSHIP CERTIFICATION: I hereby confirm that I am duly authorized to implement these energy efficiency and/or clean energy upgrades to this building on behalf of _____ (Applicant) and that the Applicant is the legal owner of this Facility. For non-municipal applicants, ownership must be documented with property Deed. All information contained in this application to the Gap IV Energy Grant Program for Clean Energy Projects at the relevant facilities is true and accurate.

Name _____ Date _____

Title _____

Gap Energy Grant Program

2025 Funding Opportunity: What are the funding levels?

MassDEP will be accepting Gap grant applications in two funding categories, as follows

- (1) for smaller projects, with total project costs between \$75,000 - \$200,000; and
- (2) for larger projects, with total project costs greater than \$200,000.

Maximum Gap IV Energy Grant is \$350,000 per grantee

Gap Energy Grant Program

2025 Funding Opportunity: Evaluation Criteria

1. Cost-Effectiveness of MassDEP's Gap IV Grant Project **(25 points)**
(simple payback of grant in years)
2. Project's Total Estimated Annual Energy savings an / or Renewable Power Generation in kilowatt-hours **(25 points)**
3. Location / Disadvantaged Communities. Project location within or serving disadvantaged communities of all backgrounds will receive a score based on the economic characteristics of the community as illustrated on the EEA Environmental Justice Map Viewer **(15 points)**
4. Proposal Implementing a combination of solar or wind Clean Energy Project with a Battery Energy Storage System (BESS) **(10 points)**

Gap Energy Grant Program

2025 Funding Opportunity: Evaluation Criteria (cont.)

5. Percentage (%) of Energy Utility Incentives and Other Grant Contributions Secured for the Project (e.g., Energy Utilities include Mass Save® and Municipal Light Plant (MLP) incentives, MassCEC, DOER, MDAR, USDA grant funding etc.) **(5 points)**
6. Proposal Implementing Deep Energy Retrofit measures (e.g., Combination of spray foam insulation and heat pumps) **(5 points)**
7. Participation in an Active Demand Response plan / program **(5 points)**
8. For applicant cost-share contribution: an amount greater than 10% **(5 points)**
9. Grant management competency **(5 points)**

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Pre-Registration (iMeet)

Pre-register to apply by completing the following form on our website:

Include:

- Entity or organization name*
- Governance*
- Entity type*
- Legal address*
- Contact name*
- Title*
- Email*
- Phone*



bit.ly/GAPIVPreReg

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Email Confirmation

- **Confirmation email:** Identified contact person will receive an email from the online system
 - (header will read “Massachusetts DOER / MassDEP's GAP IV Application Workspace”)
 - The message will come from “Jane Pfister via iMeet Central noreply@imeetcentral.com”
- **Unique link to submit application:** Confirmation email will contain a link that will be unique.
 - Use the link to create your username and password.
 - Each time you return to the workspace, you will first see a login page; you must provide the username and password you created; you will then be redirected to the appropriate workspace.

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components

REQUIRED APPLICATION MATERIALS TO BE SUBMITTED ONLINE

- Project Narrative
- Appendix A: Applicant Information and Funding Overview
- Appendix B: Signed Certification of Application and Financing Certification, Small Business and Nonprofit Eligibility Attestation
- Appendix C: Grant Application Data Table
- Energy Efficiency Assessment / Audits; Clean Energy and Energy Storage Feasibility Studies
- Supporting documentation of contributions from other grant or funding sources

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



Project Narrative:

up to two pages describing the project(s). Please include the added community, social, energy and environmental benefits as well as project location information within or serving Disadvantaged Communities of your planned energy and cost-saving projects.

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



APPENDIX A: Applicant Information and Funding Overview

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components

APPENDIX A: APPLICATION AND FUNDING OVERVIEW

APPLICANT INFORMATION

Legal Name of Entity	Type of Governance: (Municipal, District, Authority, Nonprofit, Private)
Entity Function: (Water, Wastewater, Agriculture, Food, Beverage)	List of Municipalities, Communities, or Areas Served
Organizational Mission: (Provide brief statement)	
Contact Name	Contact Title
Email Address	Telephone
Electric Utility	Gas Utility (if none, state heating fuel or source)

FUNDING OVERVIEW

	Total Annual Expected Energy Cost Savings	Total Other Funding Sources (Mass Save ⁹ , MLP, MassCEC, DOER USDA, Other Grants etc.) ⁹	Total Funding From Applicant (including financing) ¹⁰	Gap Grant Funding Requested
Total Project Cost				
\$	\$	\$	\$	\$

⁹ The total of all funding sources not contributed by the applicant or requested in this application includes utility incentives from electric/gas utility through Mass Save[®] programs for efficiency projects, funding from a Municipal Light Plant (MLP), the Mass Clean Energy Center (CEC) for renewable projects, any U.S. Department of Agriculture (USDA) or Rural Water Association funds, other grants (federal, state, donor), etc. Individual amounts should be detailed in the Grant Application Data Table (Appendix C) in Excel form.

¹⁰ Total funding from the applicant must be at least 10% of the total adjusted project costs (total project costs – incentives – other grants = adjusted project costs x 10% minimum cost share).

Example:

- \$100,000 project
- \$10,000 incentive from National Grid or Eversource
- \$90,000 is the total adjusted project costs
- A minimum of 10% cost share = \$9,000
- Gap request = \$81,000

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



Appendix B: Signed Certification of
Application and Financing Certification

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components

APPENDIX B: APPLICATION AUTHORIZATION AND CERTIFICATIONS

MUST BE PROVIDED WITH SCANNED SIGNATURES (pdf)

CERTIFICATION OF APPLICATION: I hereby confirm that I am duly authorized to submit this application on behalf of _____ (Applicant) and that all information contained in this application to the Gap IV Funding for Clean Energy Projects at the relevant facilities or buildings is true and accurate.

Name _____ Date _____

Title _____

OWNERSHIP CERTIFICATION: I hereby confirm that I am duly authorized to implement these energy efficiency and/or clean energy upgrades to this building on behalf of _____ (Applicant) and that the Applicant is the legal owner of this Facility. For non-municipal applicants, ownership must be documented with property Deed. All information contained in this application to the Gap IV Energy Grant Program for Clean Energy Projects at the relevant facilities is true and accurate.

Name _____ Date _____

Title _____

TAX CERTIFICATION (For Non-Public Entities Only): The Applicant (_____) certifies under the pains and penalties of perjury: (1) tax compliance with federal tax laws; (2) tax compliance with state tax laws including, but not limited to, M.G.L. c. 62C, § 49A, reporting of employees and contractors, withholding and remitting of tax withholdings and child support; and (3) Applicant is in good standing with respect to all state taxes and returns due, reporting of employees and contractors under M.G.L. c. 62E, withholding and remitting child support including M.G.L. c. 119A, § 12, TIR 05-11, New Independent Contractor Provisions and applicable TIRs.

Name _____ Date _____

Title _____

FINANCING CERTIFICATION: Applicants that intend to secure financing to implement the energy projects described in this application must also complete this certification:

I hereby confirm that the _____ (Applicant) is duly authorized to apply for financing for the facility located at _____, and that if selected for a grant award the Applicant will seek financing for the project as described in Appendix C.

Name _____ Date _____

Title _____

COST SHARE CERTIFICATION: I hereby certify that _____'s (Applicant) application for Gap IV Funding for clean energy projects at [Insert facility/nonprofit or business name] _____, will satisfy the grant requirement to provide the required minimum cost share contribution of 10% of the total adjusted project costs, as described in Appendix C.

Name _____ Date _____

Title _____

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components

APPENDIX C: GAP IV GRANT APPLICATION DATA TABLE.xls

Nonprofit and Private Small Business **Sample:** Please fill in based on your project parameters

Building Name / Location (address)	Project Name (type,size kW)	Estimated Project Completion Date	Projected Annual Electricity Savings or Renewable	Projected Annual Natural Gas	Projected Annual Cost	Total Estimated Project Costs (\$)	Energy Utility Incentives (\$)	Other Grant / Contributions (\$)	Total Incentives and Other Grants	Total Adjusted Project Costs (Column A -	Entity Cost Share (\$) Minimum	Gap Grant Funding	Other Revenues (SMART, RECs, Demand	Audit or Technical Study Reference /
APPENDIX C: GAP IV GRANT APPLICATION DATA TABLE.xls														
Wastewater and Drinking Water Sample: Please fill in based on your project parameters														
Building Name / Location (address)	Project Name (type, size (kW)	Estimated Project Completion Date	Projected Annual Electricity Savings or Renewable Energy Generation (kWh)	Projected Annual Natural Gas Savings (therms)	Projected Annual Cost Savings (\$)	Total Estimated Project Costs (\$) (Column A)	Energy Utility Incentives (\$)	Other Grant / Contributions (\$)	Total Incentives and Other Grants (Column B)	Total Adjusted Project Costs (Column A - Column B)	Entity Cost Share (\$) Minimum 10%[1]	Gap Grant Funding Request (\$)	Other Revenues (SMART, RECs, Demand Response, Solar Agreement)	Audit or Technical Study Reference / Notes
ABC Food Ba														
ABC Food Ba														
Craft Bevera	Wastewater Treatment Plant	75 kW Solar PV System	Jul-26	90,000	0	\$ 30,000	\$ 150,000	\$ -	\$ -	\$ -	\$ 150,000	\$ 15,000	\$ 135,000	Solar Assessment / Agreement & SMART Incentive
	Drinking Water Pump Station	VFD Install	Dec-25	80,000	0	\$ 20,000	\$ 30,000	\$ 14,000	\$ -	\$ 14,000	\$ 16,000	\$ 1,600	\$ 14,400	Energy Audit
	Wastewater Pumping Station	Pump, Motor, and VFD Install	Nov-25	118,000	0	\$ 17,000	\$ 46,000	\$ 26,000	\$ -	\$ 26,000	\$ 20,000	\$ 2,000	\$ 18,000	Energy Audit

Appendix C: Gap IV Grant Application Data Table (excel.doc.xlsx)

APPENDIX C: GAP IV GRANT APPLICATION DATA TABLE.xls

Wastewater and Drinking Water **Sample:** Please fill in based on your project parameters

Building Name / Location	Project Name	Estimated Project Completion Date	Projected Annual Electricity Savings or Renewable Energy Generation (kWh)	Projected Annual Natural Gas Savings (therms)	Projected Annual Cost Savings (\$)	Total Estimated Project Costs (\$) (Column A)	Energy Utility Incentives (\$)	Other Grant / Contributions (\$)	Total Incentives and Other Grants (Column B)	Total Adjusted Project Costs (Column A - Column B)	Entity Cost Share (%) Minimum 10% [1]	Gap Grant Funding Request (\$)	Other Revenues (SMART, REC's, Demand Response, Solar Agreement)	Audit or Technical Study Reference / Notes
Wastewater Treatment Plant	75 kW Solar PV System	Jul-26	90,000	0	\$ 30,000	\$ 150,000	\$ -	\$ -	\$ -	\$ 150,000	\$ 15,000	\$ 135,000	\$ 15,000	Solar Assessment / Agreement & SMART Incentive
Drinking Water Pump Station	VFD Install	Dec-25	80,000	0	\$ 20,000	\$ 30,000	\$ 14,000	\$ -	\$ 14,000	\$ 16,000	\$ 1,600	\$ 14,400		Energy Audit
Wastewater Pumping Station	Pump, Motor, and VFD Install	Nov-25	118,000	0	\$ 17,000	\$ 46,000	\$ 26,000	\$ -	\$ 26,000	\$ 20,000	\$ 2,000	\$ 18,000		Energy Audit
Drinking Water PRV Station	In-Line Hydropower Turbine (10 kW)	Feb-26	75,000	0	\$ 15,000	\$ 43,000	\$ -	\$ 10,000	\$ 10,000	\$ 33,000	\$ 3,300	\$ 29,700	\$ 1,000	Energy Audit & Demand Response Revenue
Wastewater or Drinking Water Name	Renewables & Energy Efficiency	Totals	363,000	0	\$ 82,000	\$ 269,000	\$ 40,000	\$ 10,000	\$ 50,000	\$ 219,000 100%	\$ 21,900 10%	\$ 197,100 90%	\$ 16,000	

[1] Total funding from the applicant must be at least 10% of the total adjusted project costs = (total project costs – incentives-other grants = adjusted project costs x 10% minimum municipal cost share).

APPENDIX C: GAP III GRANT APPLICATION DATA TABLE.xls

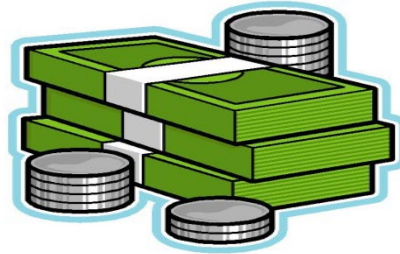
Nonprofit and Private Small Business **Sample:** Please fill in based on your project parameters

Building Name / Location	Project Name	Estimated Project Completion Date	Projected Annual Electricity Savings or Renewable Energy Generation (kWh)	Projected Annual Natural Gas Savings (therms)	Projected Annual Cost Savings (\$)	Total Estimated Project Costs (\$) (Column A)	Energy Utility Incentives (\$)	Other Grant / Contributions (\$)	Total Incentives and Other Grants (Column B)	Total Adjusted Project Costs (Column A - Column B)	Entity Cost Share (\$) Minimum 10% ^[1]	Gap Grant Funding Request (\$)	Other Revenues (SMART, RECs, Demand Response, Solar Agreement)	Audit or Technical Study Reference / Notes
ABC Food Bank (Main Facility)	Air Source Heat Pumps	Oct-23	40,000	2,000	\$ 12,000	\$ 52,000	\$ 10,000	\$ 30,000	\$ 40,000	\$ 12,000	\$ 1,200	\$ 10,800	\$ 2,000	Energy Audit & Demand Response Revenue
ABC Food Bank (Distribution Facility)	15 kW Solar PV System	Apr-23	18,000	0	\$ 4,500	\$ 45,000	\$ -	\$ 6,300	\$ 6,300	\$ 38,700	\$ 3,870	\$ 34,830	\$ 3,600	Solar Assessment / Agreement & SMART Incentive
Craft Beverage (Main Facility #1)	VFD on HVAC Fans	Dec-22	118,000	0	\$ 17,000	\$ 46,000	\$ 26,000	\$ -	\$ 26,000	\$ 20,000	\$ 2,000	\$ 18,000	\$ 5,000	Energy Audit & Demand Response Revenue
Craft Beverage (Distribution Facility #2)	Weatherization Improvements	Oct-23	40,000	1,000	\$ 9,000	\$ 25,000	\$ 20,000	\$ -	\$ 20,000	\$ 5,000	\$ 500	\$ 4,500	\$ 1,000	Energy Audit & Demand Response Revenue
Nonprofit or Small Business Name	Renewables & Energy Efficiency	Totals	216,000	3,000	\$ 42,500	\$ 168,000	\$ 56,000	\$ 36,300	\$ 92,300	\$ 75,700 100%	\$ 7,570 10%	\$ 68,130 90%	\$ 11,600	

^[1] Total funding from the applicant must be at least 10% of the total adjusted project costs = (total project costs – incentives-other grants = adjusted project costs x 10% minimum municipal cost share).

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



Supporting documentation from other grants or incentives

- For example, incentive support from Mass Save®
- Funding from MLP, MA CEC, MDAR, USDA
- Other funding sources

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



Completed energy audits, assessments or studies describing the proposed energy efficiency and / or clean energy generation projects, include:

- estimated total costs
- estimated annual cost savings
- estimated energy savings or generation (in kilowatt hours)

Gap Energy Grant Program

2025 Funding Opportunity: Key Dates

August 15, 2025 – Notice of Grant Opportunity published on [COMMBUYS](#) and [MassDEP website](#)
– [Bid # BD-26-1045-BPE00-BPE01-120045/DEP-BPE-NOI/RFR-FY26-CERP-GAP IV GRANT](#)

August 20, 2025 at 10:00AM to 11:00AM EST – Bidders' Informational Conference (via Zoom)

September 9, 2025 at 10:00AM to 11:00AM EST – Bidders' Informational Conference (via Zoom)

To obtain dial-in information or the Zoom link for either session, [please register](#). Interested applicants may attend either session, both informational sessions will be recorded.

Deadline to submit written question:

- prior to **August 21, 2025** at 5:00 PM EST – following the first Bidders' Information Conference
- prior to **September 10, 2025** at 5:00 PM EST – following the second Bidders' Information Conference

Official Answers for Q&A/Amendments published on MassDEP website:

- **August 25, 2025** – Answers to the first Bidders' Information Conference
- **September 12, 2025** – Answers to the second Bidders' Information Conference

September 19, 2025 at 5:00 PM EST – **Grant Application Deadline** for all eligible entities

Gap Energy Grant Program

2025 Funding Opportunity: Online Application Components



Questions?

Submit additional questions to
CERP@mass.gov

Gap Energy Grant Program

2025 Funding Opportunity: Key Contacts

MassDEP:

Danah Tench, Director: danah.tench@mass.gov

Michael DiBara, Project Manager: michael.dibara@mass.gov

Sharon Lee, Climate Analyst: sharon.k.lee@mass.gov

MA DOER: Online Grant Application Technical Issues

Jane Pfister, jane.pfister@mass.gov

Massachusetts' Gap Energy Grant Program Website:

<https://www.mass.gov/info-details/massachusetts-gap-energy-grant-program>

Advancing renewable energy & energy efficiency in the Commonwealth

CLEANENERGYRESULTS

<https://www.mass.gov/clean-energy-results-program> | CERP@mass.gov