

Your Benefits Connection

Commission Meeting April 15, 2021



Agenda

_			Connection
	Торіс	Speaker	Time
Ι.	Approval of 03/04/2021 Minutes (VOTE)	Valerie Sullivan, Chair	8:30-8:35
Π.	 Executive Director's Report (INFORM) Calendar Communications/Legislation/Municipalities Human Resources COVID-19 Annual Enrollment Plan COBRA Fallon Health Announcement Dependent Care Assistance Plan (DCAP) Flexible Spending Account (FSA) 	Matthew Veno, Executive Director & Members of Senior Staff	8:35-8:50
111.	Benefit Procurement & Vendor Management (INFORM & VOTE)Health & Pharmacy Consultant	Jannine Dewar, Manager of Pharmacy & Ancillary Benefits	8:50-9:20
IV.	Engagement Strategy (INFORM)	Erika Scibelli, Deputy Director	9:20-10:10
V.	CFO UPDATE (INFORM)COVID Claims UpdateFY21 Spending to Date	Jim Rust, Chief Financial Officer	10:10-10:20
VI.	Other Business/Adjournment	Valerie Sullivan, Chair	10:20-10:30



I. Approval of Minutes (VOTE)

Motion:

That the Commission hereby approves the minutes of its meeting held on March 4, 2021 as presented.

- Valerie Sullivan, Chair
- Bobbi Kaplan, Vice-Chair
- Cassandra Roeder
- Rebecca Butler
- Elizabeth Chabot
- Adam Chapdelaine
- Edward Tobey Choate
- Christine Clinard
- Tamara P. Davis

- Gerzino Guirand
- Jane Edmonds
- Joseph Gentile
- Eileen P. McAnneny
- Patricia Jennings
- Melissa Murphy-Rodrigues
- Anna Sinaiko
- Timothy D. Sullivan

II. Executive Director's Report (INFORM)



• Calendar

- Communications / Legislation / Municipalities
- Human Resources
- COVID-19
- Annual Enrollment Plan
- COBRA
- Fallon Health Announcement
- Dependent Care Assistance Plan (DCAP) Flexible Spending Account (FSA)

Matthew Veno, Executive Director

Members of Senior Staff

II. Executive Director's Report: FY2021 Calendar



Feb 11	Mar 4	Apr 15	May 20	Jun 17	Jul	Aug	Sep	Oct
Vote: FY22 Plan Design	Vote: FY22 Plan Rates	Vote: Health Benefit Consultant	Behavioral Health Strategy	Vote: Trust Funds	No M	eetings	Plan Audit	EAP Review
Report: Out of Pocket	CVS Presentation Vaccine Hesitancy	Update: Engagement	Update: Engagement	Report: Annual Enrollment			Update: Engagement	Update: Engagement
Race & Ethnicity Data			Cost Drivers	HPC/CHIA Annual Trends			Further I	tems TBD
Public Listening Sessions				Diversity, Equity, & Inclusion				
				Update: Engagement				
		Annual E	nrollment					
	Stakeholder Engagement							

II. Executive Director's Report (INFORM)



- Communications / Legislation / Municipalities
- Human Resources
- COVID-19
- Annual Enrollment Plan
- COBRA
- Fallon Health Announcement
- Dependent Care Assistance Plan (DCAP) Flexible Spending Account (FSA)

Matthew Veno, Executive Director

&

Members of Senior Staff



Connection

III. Benefit Procurement & Vendor Management (INFORM & VOTE)

• Health & Pharmacy Consultant

Jannine Dewar, Manager, Pharmacy & Ancillary Benefits



Selection of Health and Pharmacy Consultant

Procurement Team:

- Margaret Anshutz, Health Analytics Manager
- Jannine Dewar, Pharmacy and Ancillary Benefits Manager
- Denise Donnelly, Chief Benefit Strategist
- Cameron McBean, Health and Ancillary Benefits Manager
- Jim Rust, Chief Financial Officer
- Andrew Stern, General Counsel
- Erika Scibelli, Deputy Executive Director (non-voting member)



Health and Pharmacy Consultant Procurement

- Incumbent health & pharmacy consultant is Willis Towers Watson
 - Contract length: 3 years (ending 6/30/20) with 2 options to renew for 1 year
 Contract was renewed for 1 year (ends 6/30/21)
 - Contract included 1 health and pharmacy carrier procurement, carried out for FY2019
- The GIC seeks to procure a health and pharmacy benefit consultant to assist with strategy and the FY2024 health and pharmacy carrier procurement, implementation and management, starting 7/1/21.



Health and Pharmacy Consultant Procurement

Timeline:

- RFR posted on COMMBUYS: Monday, November 16, 2020
- Bidders' Conference: Friday, December 18, 2020
- Submission deadline: Wednesday, February 10, 2021 by 5pm (EST)

The GIC received 7 complete submissions:

- 5 bids for combined health & pharmacy benefit consulting
- 1 bid for health benefit consulting only
- 1 bid for pharmacy benefit consulting only



- Following initial scoring of Technical Proposals, Cost Proposals, and SDP commitments, 4 firms were invited to interview for combined health/Rx consulting
- Interviews took place between 3/8 3/18/21
- Best and Final Offers due 3/23/21
- Willis Towers Watson scored highest in all categories.



Motion:

To approve Willis Towers Watson (WTW) as the apparent successful bidder for both health & pharmacy consulting engagements and to move to the next highest scoring bidder(s) if contracting is unsuccessful.

- Valerie Sullivan, Chair
- Bobbi Kaplan, Vice-Chair
- Cassandra Roeder
- Rebecca Butler
- Elizabeth Chabot
- Adam Chapdelaine
- Edward Tobey Choate
- Christine Clinard
- Tamara P. Davis

- Gerzino Guirand
- Jane Edmonds
- Joseph Gentile
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- Patricia Jennings
- Melissa Murphy-Rodrigues
- Anna Sinaiko
- Timothy D. Sullivan



Connection

IV. Engagement Strategy (INFORM)

Erika Scibelli, Deputy Executive Director

Procurement Trajectory



• Year 3 of a 5-year contract

2021

- Listen to and learn from members and stakeholders
- Develop strategic framework

• RFR released in early 2022

2022

- Apparent successful bidders announced
- Commence Operational Transition

- Complete Operational Transition
- Annual Enrollment (Active)
- New coverage takes effect on July 1, 2023

2023

Engagement is critical to our success

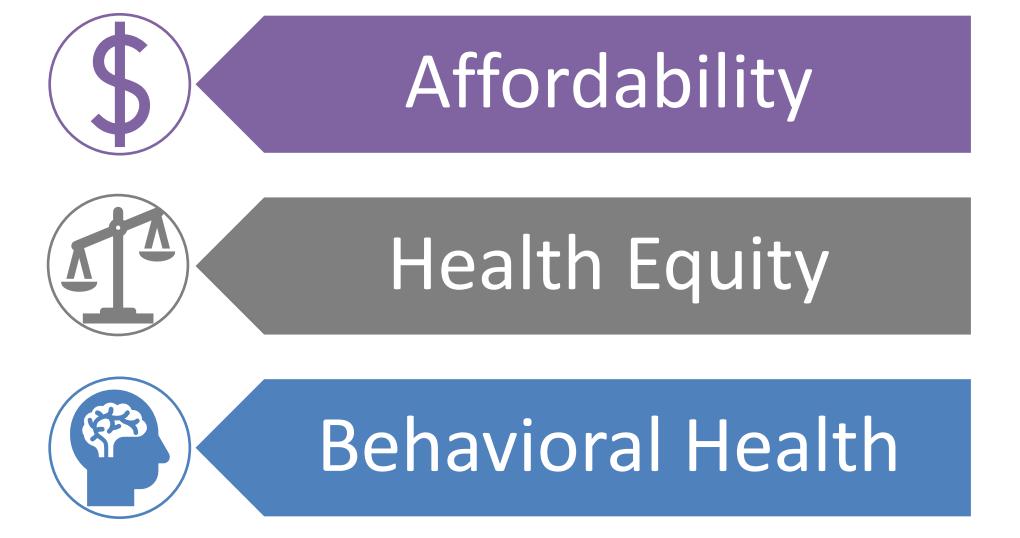






Phase	Timing	Status
Engagement Strategy Development	2/1/21—4/15/21	Completed
Initial Engagement	4/19/21—5/14/21	In progress
Feedback Distillation; Drafting	5/14/21—10/1/21	Not Started
Further Engagement	10/1/21—11/10/21	Not Started
Feedback Distillation; Drafting	11/10/21—12/15/21	Not Started
Final Engagement	12/15/21—1/31/22	Not Started
Release RFR	2/1/22	Not Started

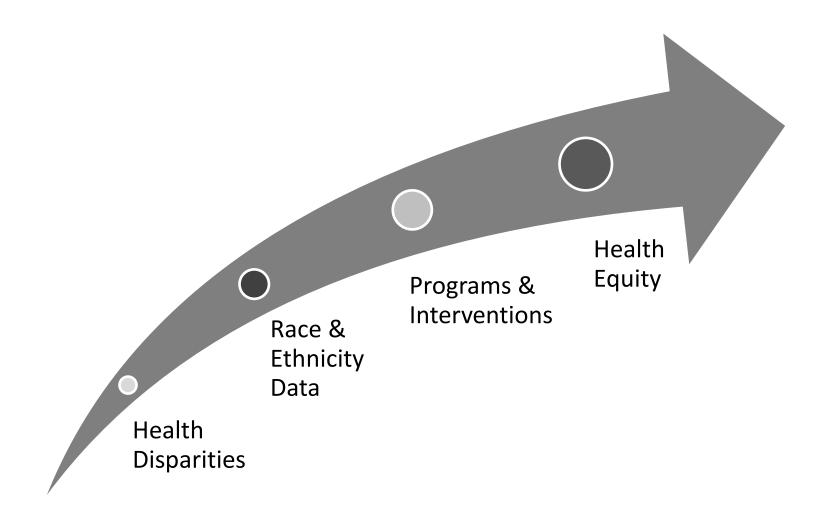




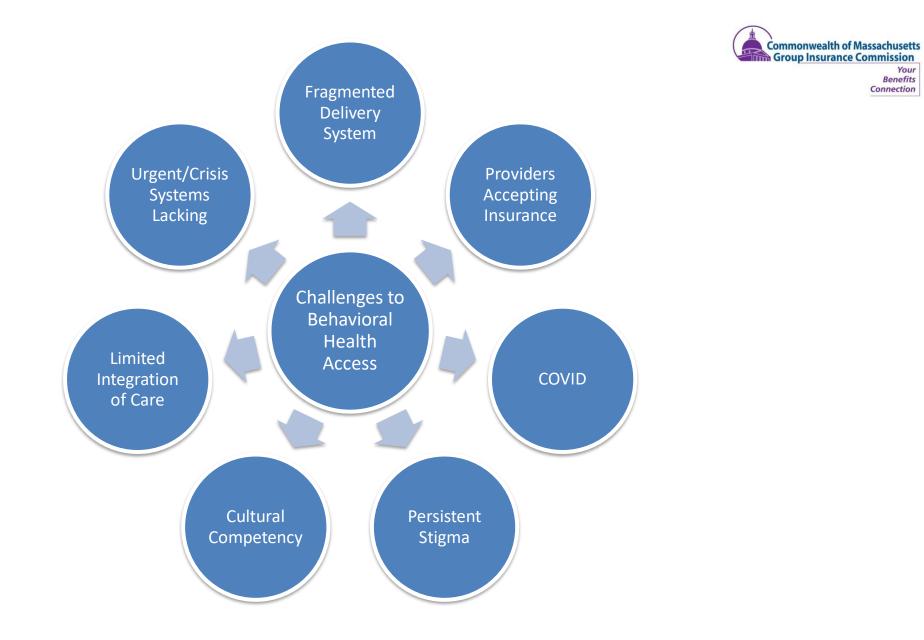


Eliminating Health Disparities



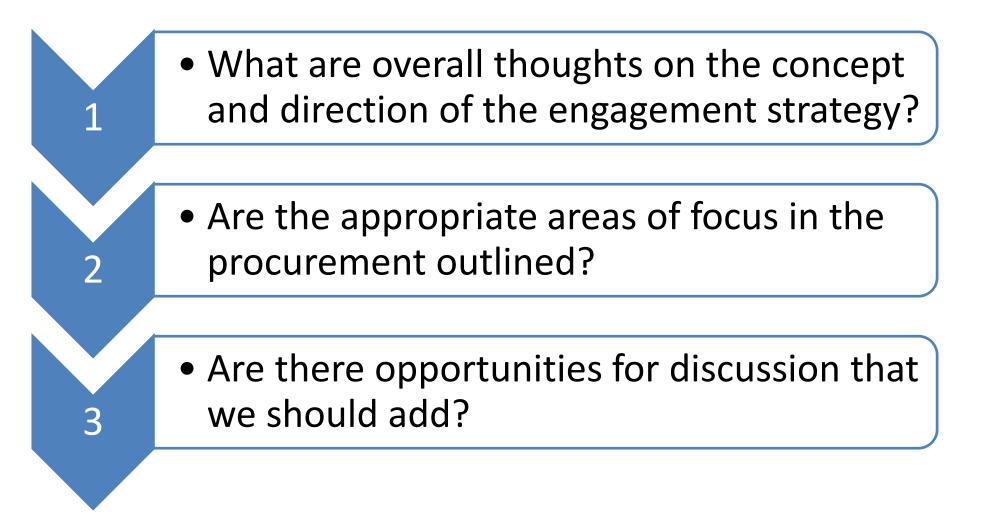


Behavioral Health



Discussion







V. CFO UPDATE (INFORM)

Your Benefits Connection

- COVID Claims Update
- FY21 Spending to Date

Jim Rust, Chief Financial Officer

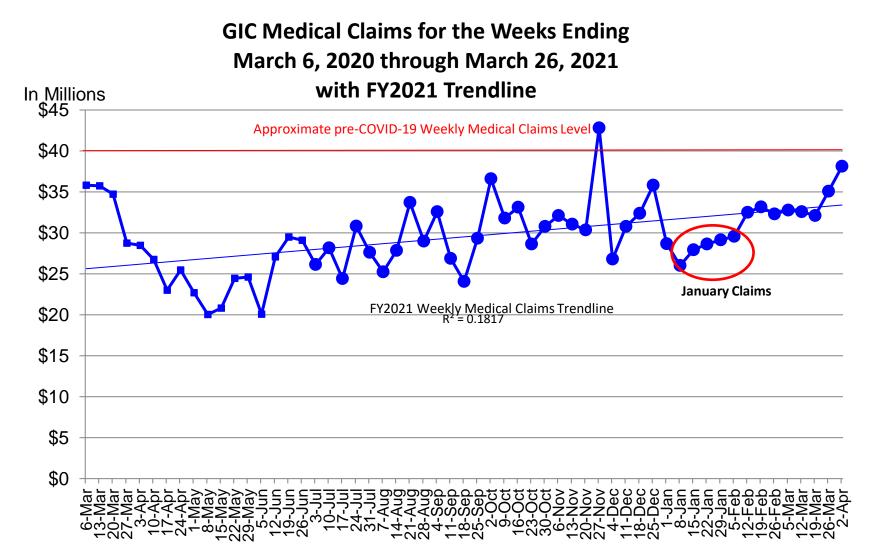


COVID-19 Claims Update

	FY21 COVID-19 Claims by Mon	th	EV21 COVID 10 Claims by Month						
Month	Monthly COVID-19 Claims Paid	FY21 Total	FY21 COVID-19 Claims by Month						
Jul-20	14,059,116	14,059,116	6 16,000,000						
Aug-20	11,050,708	25,109,825	5 14,000,000						
Sep-20	6,748,804	31,858,629	9 12,000,000						
Oct-20	9,671,752	41,530,381	1 10,000,000						
Nov-20	8,650,943	50,181,325	5						
Dec-20	14,874,875	65,056,200	0 8,000,000						
Jan-21	16,159,981	81,216,181	1 6,000,000						
Feb-21	13,367,247	94,583,428	8 4,000,000						
Mar-21	13,509,366	108,092,794	4 2,000,000						
			0						
Total FY21 COVID-19 Claims to Date 108,092,7		108,092,794	4 Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21						
Total FY20 C	OVID-19 Claims	43,361,207	Monthly COVID-19 Claims Paid						
Total COVID-19 Claims FY20 & FY21 151,454,0			1						

- COVID-19 related claims were high during the Dec-Jan period although total medical claims were lower
 - Suggests utilization of non-urgent medial care was impacted by the increase in COVID-19 cases during and immediately after the holiday season through December and January





V. CFO Update (INFORM) Budget & Financial:



			FY21 STATE SHA	RE EXPENSE FOR A	LL ACCOUNTS					
	July 2020	August 2020	September 2020	October 2020	November 2020	December 2020	January 2021	February 2021	March 2021	TOTAL
Allways Health Claims	\$5,812,204	\$5,523,873	\$6,084,869	\$5,304,091	\$5,684,934	\$7,002,558	\$4,369,196	\$5,209,681	\$8,200,054	\$53,191,459
Caremark/Express Scripts/SilverScript Claims	\$31,063,815	\$37,919,658	\$60,020,907	-\$12,943,392	2,625,647	\$48,866,285	\$48,258,477	\$39,468,901	\$52,137,724	\$307,418,022
Davis Vision Claims	\$25,904	\$29,880	\$29,661	\$20,931	35,496	\$46,593	\$28,040	\$29,219	\$34,008	\$279,732
Fallon Health Claims	\$4,873,114	\$5,211,090	\$4,437,874	\$4,404,298	6,343,601	\$4,434,257	\$5,282,535	\$5,287,038	\$6,553,132	\$46,826,941
Harvard Pilgrim Claims	\$30,742,851	\$23,793,092	\$34,261,639	\$25,105,831	26,918,727	\$31,559,498	\$24,844,069	\$27,999,954	\$35,118,838	\$260,344,498
Health New England Claims	\$7,052,990	\$7,347,837	\$6,081,038	\$5,249,524	6,797,791	\$6,946,821	\$6,181,896	\$6,924,533	\$8,354,258	\$60,936,688
Tufts Navigator Claims	\$31,584,329	\$24,102,500	\$27,224,857	\$32,874,775	27,314,647	\$29,905,648	\$31,147,804	\$29,565,828	\$32,800,481	\$266,520,868
Tufts Spirit and Medicare Complement Claims	\$3,400,288	\$2,396,931	\$2,830,703	\$3,561,139	2,869,780	\$2,884,534	\$4,582,266	\$3,541,821	\$4,256,063	\$30,323,526
Unicare Claims	\$43,178,822	\$62,769,083	\$47,441,478	\$55,415,628	65,927,599	\$51,741,290	\$43,556,764	\$49,287,975	\$67,056,106	\$486,374,744
Other costs	<u>\$32,116</u>	<u>\$1,342,358</u>	<u>\$740,820</u>	\$144,433	\$789,999	\$258,467	\$49,532	\$436,301	<u>\$191,938</u>	<u>\$3,985,965</u>
Claims sub-total	\$157,766,432	\$170,436,302	\$189,153,847	\$119,137,259	\$145,308,220	\$183,645,951	\$168,300,580	\$167,751,252	\$214,702,602	1,516,202,444
Basic Life	\$830,652	\$831,801	\$828,111	828,290	827,544	\$826,290	\$825,235	\$824,571	\$822,437	\$7,444,931
Optional Life	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0
RMT Life	\$46,353	\$46,288	\$46,182	47,037	47,243	\$47,236	\$47,169	\$47,107	\$47,016	\$421,630
Long-Term Disability	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0
Dental	\$718,399	\$717,807	\$712,364	712,922	711,047	\$711,108	\$715,286	\$714,214	\$710,997	\$6,424,143
Tufts Medicare Preferred	\$669,376	\$669,824	\$672,766	678,415	681,629	\$680,491	\$904,025	\$679,698	\$680,687	\$6,316,910
UBH Optum	\$111,384	\$111,384	\$111,384	111,384	111,384	111,384	\$111,384	\$111,384	\$94,384	\$985,456
ASO Administrative Fee	\$6,778,249	<u>\$6,780,846</u>	<u>\$6,740,184</u>	6,721,725	<u>6,729,457</u>	<u>6,721,475</u>	<u>\$6,709,792</u>	<u>\$6,699,122</u>	<u>\$6,681,007</u>	<u>\$60,561,857</u>
Premiums sub-total	<u>\$9,154,413</u>	<u>\$9,157,950</u>	<u>\$9,110,991</u>	<u>9,099,773</u>	<u>\$9,108,303</u>	<u>\$9,097,982</u>	<u>\$9,312,891</u>	<u>\$9,076,095</u>	<u>\$9,036,530</u>	<u>\$82,154,926</u>
TOTAL	\$166,920,844	\$179,594,252	\$198,264,838	128,237,031.45	\$154,416,523.10	\$192,743,933	\$177,613,470	\$176,827,347	\$223,739,132	\$1,598,357,370

- Medical claims volume was significantly lower in January and February, reflecting a reduction of utilization during the Dec/Jan COVID-19 surge
- March medical claims reflect a return to more normal levels
- Pharmacy rebates also were credited during the February and January period

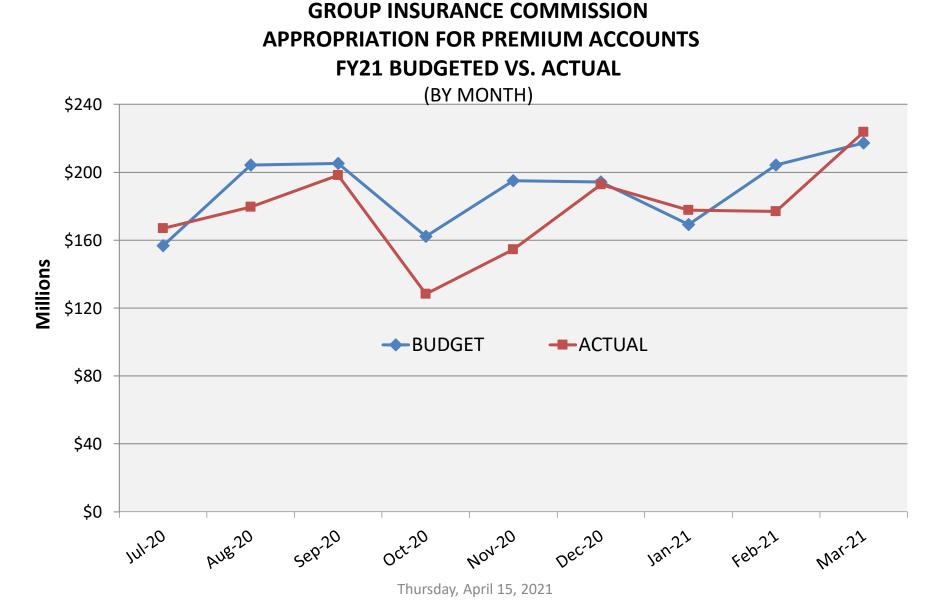
V. CFO Update (INFORM) Budget & Financial:



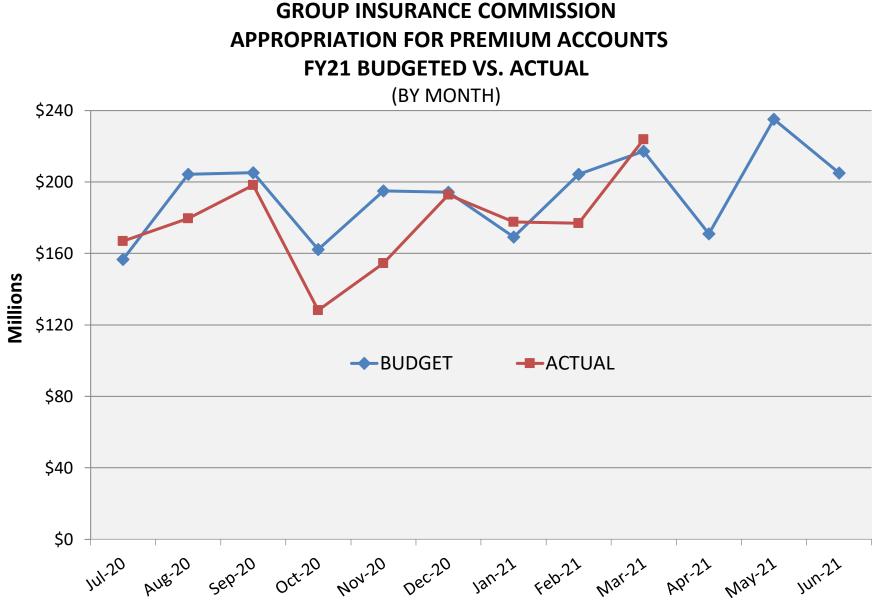
	FY21 EMPLOYEE SHARE EXPENSE									
	July 2020	August 2020	September 2020	October 2020	November 2020	December 2020	January 2021	February 2021	March 2021	TOTAL
Allways Health Claims	\$1,717,115	\$1,627,880	\$1,790,465	\$1,564,286	\$1,676,275	\$2,064,195	\$1,285,921	\$1,530,555	\$2,408,997	\$15,665,690
Caremark/Express Scripts/SilverScript Claims	8,683,641	9,037,360	15,183,128	-3,322,304	2,372,081	12,850,448	11,931,720	11,009,213	13,865,281	\$81,610,567
Davis Vision Claims	4,571	5,273	5,234	3,694	6,264	7,747	4,948	5,156	6,002	\$48,890
Fallon Health Claims	1,405,709	1,495,825	1,270,102	1,263,811	1,818,678	1,274,024	1,520,606	1,512,020	1,883,808	\$13,444,585
Harvard Pilgrim Claims	8,316,735	6,416,445	9,241,658	6,783,791	7,282,417	8,530,620	6,722,870	7,534,530	9,461,179	\$70,290,244
Health New England Claims	2,018,128	2,108,219	1,737,178	1,505,632	1,946,876	1,999,124	1,770,679	1,975,106	2,395,685	\$17,456,627
Tufts Navigator Claims	8,713,332	6,645,911	7,502,479	9,065,923	7,546,087	8,270,295	8,608,297	8,168,931	9,067,615	\$73,588,869
Tufts Spirit and Medicare Complement Claims	940,775	654,583	763,999	977,073	784,251	800,608	1,258,119	940,438	1,169,239	\$8,289,085
Unicare Claims	11,914,772	17,362,123	13,077,091	15,305,568	18,267,787	14,339,794	12,082,648	13,389,364	18,495,985	\$134,235,131
Other costs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>\$0</u>
Claims sub-total	<u>\$43,714,779</u>	<u>\$45,353,620</u>	<u>\$50,571,334</u>	<u>\$33,147,473</u>	<u>\$41,700,717</u>	<u>\$50,136,855</u>	<u>\$45,185,808</u>	<u>\$46,065,312</u>	<u>\$58,753,791</u>	<u>\$414,629,689</u>
Basic Life	224,883	225,060	223,751	223,923	223,961	223,603	223,358	223,229	222,750	2,014,519
Optional Life	3,923,235	3,923,170	3,925,204	3,953,910	3,960,605	3,969,662	3,984,265	3,999,698	3,989,860	35,629,609
RMT Life	11,636	11,620	11,593	11,808	11,859	11,858	11,842	11,825	11,802	105,842
Long-Term Disability	1,251,801	1,249,859	1,246,794	1,247,604	1,248,771	1,247,192	1,247,090	1,245,816	1,242,043	11,226,970
Dental	2,040,398	2,048,286	2,051,202	2,067,762	2,073,721	2,078,821	2,081,950	2,086,245	2,091,958	18,620,343
Tufts Medicare Preferred	137,007	137,268	138,055	139,328	140,196	139,914	186,758	139,997	140,428	1,298,950
UBH Optum	19,656	19,656	19,656	19,656	19,656	19,656	19,656	19,656	16,656	173,904
ASO Administrative Fee	<u>1,840,273</u>	<u>1,840,081</u>	<u>1,827,160</u>	<u>1,823,898</u>	<u>1,828,865</u>	<u>1,827,236</u>	<u>1,823,328</u>	<u>1,820,504</u>	<u>1,816,395</u>	<u>16,447,740</u>
Premiums sub-total	<u>\$9,448,890</u>	<u>\$9,455,000</u>	<u>\$9,443,415</u>	<u>\$9,487,889</u>	<u>\$9,507,634</u>	<u>\$9,517,943</u>	<u>\$9,578,247</u>	<u>\$9,546,971</u>	<u>\$9,531,892</u>	<u>\$85,517,878</u>
TOTAL	\$53,163,668	\$54,808,620	\$60,014,748	\$42,635,362	\$51,208,350.23	\$59,654,799	\$54,764,055	\$55,612,283	\$68,285,683	\$500,147,566.95

• As expected, enrollee share paid claims have an identical pattern







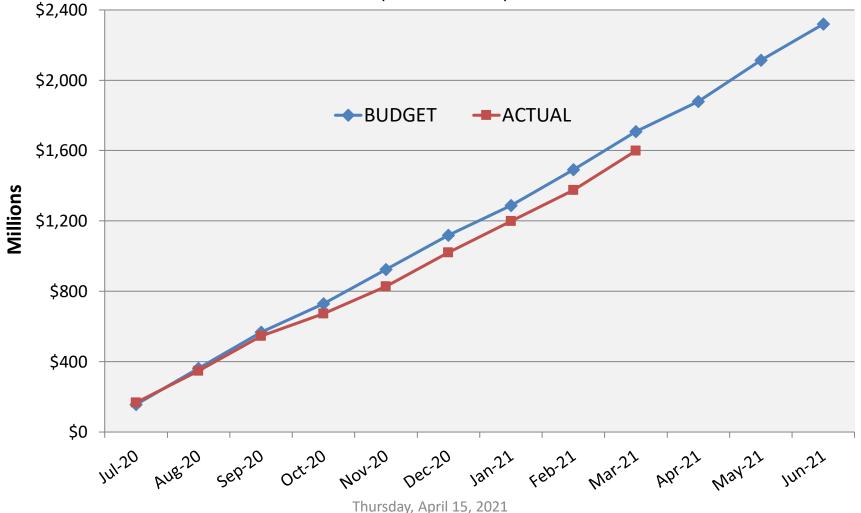


Thursday, April 15, 2021



GROUP INSURANCE COMMISSION APPROPRIATION FOR PREMIUM ACCOUNTS FY21 BUDGETED VS. ACTUAL

(CUMULATIVE)





FY21 STATE SHARE PREMIUM BUDGET FOR GIC PREMIUM ACCOUNTS AS OF MARCH 31, 2021 Under / (over) BUDGET Budget **EXPENSES** % VAR Basic Life & Health \$109,599,922 \$1,701,253,417 \$1,591,653,496 6.4% Account #1108-5200 & #1599-6152 Active Dental & Vision Benefits * \$7,246,789 \$6,703,875 \$542,914 7.5% Account #1108-5500 Total State Share YTD \$1,708,500,206 \$1,598,357,370 \$110,142,836 6.4%

- The majority of GIC spending is in the accounts that provide health insurance and basic life for state and municipal enrollees
- Budget performance is largely driven by lower utilization
- The pattern to date reflects the increase in Covid cases at the end of CY 20 and related restrictions
 - There can be a 5-6 week lag between treatment and billing
 - March 2021 has seen a return to more normal levels, \$7M above projected monthly March budget



FY21 GIC Commission Meeting Schedule

- Unless otherwise announced in the public notice, all meetings take place from 8:30 am 10:30 am on the 3rd Thursday of the month.
- Meeting notices and materials including the agenda and presentation are available at <u>www.mass.gov/gic</u> under Upcoming Events prior to the meeting and under Recent Events after the meeting.

Please note these exceptions:

 February's meeting is scheduled on the 2nd Thursday and March's meeting is scheduled on the 1st Thursday to make decisions regarding the next Benefit Year in a timely manner prior to Annual Enrollment in May.

Please note these changes:

- Until the ban on public gatherings is lifted, Commissioners will attend meetings remotely via a video-conferencing platform provided by GIC.
- Anyone with Internet access can view the livestream via the MA Group Insurance Commission channel on YouTube. The meeting is recorded, so it can be replayed at any time.

FY2021 Group Insurance Commission Meetings

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			July						C	Octob	er						J	anuai	Ъ						April		
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APPENDIX

- Commission Members
- GIC Leadership Team
- GIC Goals
- GIC Contact Channels



Commission Members

- Valerie Sullivan (Public Member), Chair
- Michael Heffernan, Secretary of Administration & Finance
- Elizabeth Chabot (NAGE)
- Edward Tobey Choate (Public Member)
- Tamara P. Davis (Public Member)
- Jane Edmonds (Retiree Member)
- Eileen P. McAnneny (Public Member)
- Melissa Murphy-Rodrigues (Mass Municipal Association)

- Bobbi Kaplan (NAGE), Vice-Chair
- Gary Anderson, Commissioner of Insurance
- Adam Chapdelaine (Mass Municipal Association)
- Christine Clinard (Public Member)
- Gerzino Guirand (Council 93, AFSCME, AFL-CIO)
- Joseph Gentile (Public Safety Member)
- Patricia Jennings (Public Member)
- Anna Sinaiko (Health Economist)
- Timothy D. Sullivan (Massachusetts Teachers Association)



Connection

Matthew A. Veno, Executive Director

Erika Scibelli, Deputy Executive Director

Emily Williams, Chief of Staff

Denise Donnelly, Director Benefit Procurement & Vendor Management

John Harney, Chief Information Officer

Paul Murphy, Director of Operations

James Rust, Chief Fiscal Officer

Andrew Stern, General Counsel

Brock Veidenheimer, Director of Human Resources

Mike Berry, Director of Legislative Affairs



- Provide access to high quality, affordable benefit options for employees, retirees and dependents
- Limit the financial liability to the state and others (of fulfilling benefit obligations) to sustainable growth rates
- Use the GIC's leverage to innovate and otherwise favorably influence the Massachusetts healthcare market
- Evolve business and operational environment of the GIC to better meet business demands and security standards



	Contact GIC for Enrollment and Eligibility									
Enrollment	Retirement	Pren	nium Payments							
Qualifying Events	Life Insurance	Long	g-Term Disability							
Information Chan	ges Marriage Status Changes	Othe	r Questions							
Online Contact	mass.gov/forms/contact-the-gic		Any time. Specify your preferred method of response (phone, email,							
Email	gicpublicinfo@mass.gov	mail) from GIC								
Telephone	(617) 727-2310	M-F from 8:45 AM to 5:00 PM								
Office location	19 Staniford Street Boston, MA 02114		Not open for walk-in service during COVID-19							
Correspondence	P.O. Box 8747 Boston 02114									
Paper Forms	P.O. Box 556 Randolph, MA 02368		and to reduce optional coverage during COVID-19.							



Contact Your Health Carrier for Product and Coverage Questions									
Finding a Provider									
Accessing tiered doctor and hospital lists									
Determining which programs are available, like telehealth or fitness									
Understanding coverage									
Health Insurance Carrier Telephone Website									
AllWays Health Partners	(866)-567-9175 allwayshealthpartners.org/gic-members								
Fallon Health	(866) 344-4442	fallonhealth.org/gic							
Harvard Pilgrim Health Care	(800) 542-1499	harvardpilgrim.org/gic							
Health New England	(800) 842-4464	hne.com/gic							
Tufts Health Plan (THP)									
THP Medicare Products	THP Medicare Products (888) 333-0880								
UniCare State Indemnity Plans	UniCare State Indemnity Plans (800) 442-9300 unicarestateplan.com								