Greenfield Pilot: Update



July 22, 2019



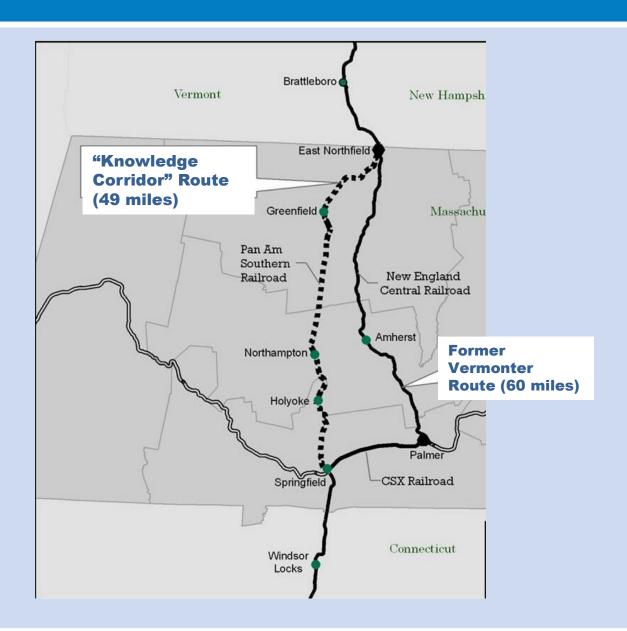
Knowledge Corridor - Background

- To improve passenger rail service MA used a \$72.8 M Federal grant and \$37.2 M in state funds to purchase and upgrade the former PanAm Railways freight line between Springfield and East Northfield.
- The resulting "Knowledge Corridor" provides a 23 minute time savings and a more direct route than the route that Amtrak had been using via Palmer and Amherst.
- New stations have been created at Greenfield, Northampton, Holyoke and Union Station at Springfield has been renovated





Knowledge Corridor - Background





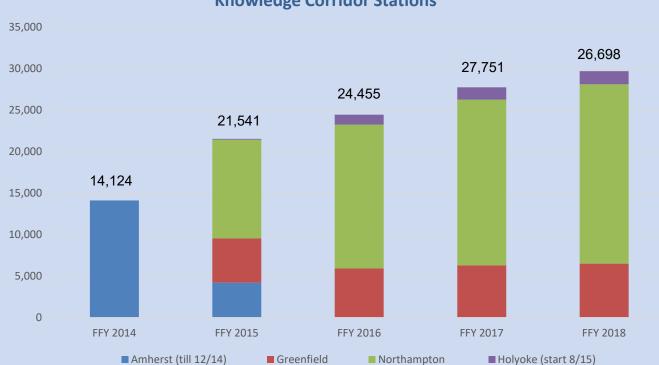
Knowledge Corridor – Current Service

- Vermonter operates one round trip per day, 7 days a week.
- Vermonter route is St Albans, VT to Washington, DC.
- MA stops are Greenfield, Northampton, Holyoke, Springfield
 - Northampton is largest ridership (21,500 annual trips)





Knowledge Corridor – Current Service





Annual Amtrak Vermonter Ridership at



Knowledge Corridor: Opportunity

- Amtrak is now providing improved and additional service between Springfield and New Haven (the "Shuttle") with a direct connection to NYC via the Northeast Corridor (NEC).
- MA's 2018 Rail Plan recommended a pilot to test the viability of extending service to Greenfield
 - Maximizes use of existing asset
 - Acknowledges strong request from Western MA for better passenger rail connections
- MA has negotiated with CT and Amtrak to extend certain Amtrak trains from Springfield to Greenfield ("Greenfield Pilot").
 - Two round trip trains on weekdays
 - One round trip train on Saturday and Sunday
 - Intercity service with convenient connection through New Haven to NYC via Northeast Corridor
 - Expected net cost is approximately \$1m per year.



Knowledge Corridor: Opportunity

- Greenfield Pilot expected to start running August 30 and operate for 2 years.
 - Start date dependent on expedited FRA approval following extended Amtrak deliberations on added safety features affecting freight as well as passenger operations.
- Pilot requires
 - Completion of work on new platform at Springfield Union Station
 - Acceleration of corridor work to minimize later disruptions
 - FRA approval of revised exemption from PTC requirement
- Pilot will test market
 - 24,000 new riders annually projected
 - Intercity service timed to facilitate day trips to NYC
- Marketing
 - Local supporters engaged by PVPC and FRCOG
 - MassDOT has provided \$100,000 grant for marketing
 - Amtrak will assist with national platform

Knowledge Corridor: Opportunity

Amtrak as provider means

- Seamless service and connections and ticketing to New York and DC
- Desirable timeslots
- Complete service package: Provides equipment, operations, ticketing, advertising, etc.
- Amtrak as provider means
 - Airline-like dynamic pricing keyed to market
 - Fares higher than commuter fares
 - State sponsor responsible for net cost of service



Knowledge Corridor

Going forward

- evaluate market
 - MassDOT's Office of Transportation Planning will review Amtrak reports with PVPC and FRCOG.
 - Supplemental passenger counts if appropriate.
 - Ridership is agreed upon key metric
- if pilot successful and if costs are reasonable, MassDOT would seek to negotiate extension with CT and Amtrak.

Questions?

