

2007 Massachusetts Medicare Plan Membership Highlights

Membership

The membership in Medicare Supplement has grown by 668 persons from 2006 to 2007, membership in the Division of Medical Assistance's ("DMA") MassHealth (Medicaid) program has grown by 8,412 persons from 2006 to 2007, membership in DMA's CommonHealth program has grown by 615 persons from 2006 to 2007 while Medicare HMO and Medicare Advantage membership has grown by 23,516 from 2006 to 2007.

Medicare Supplement

In 2007, 198,710 Massachusetts residents were enrolled in group and individual Medicare Supplement plans, representing an increase of 668 residents from 2006. In 2007, three (3) carriers (Bankers Life and Casualty Company, Blue Cross and Blue Shield of Massachusetts, Inc., and United HealthCare Insurance Company through the American Association of Retired Persons) offered Medicare Supplement coverage in the Massachusetts market.

| | 2006 | 2007 |
|--|----------------|----------------|
| Number of Medicare Eligibles ¹ | 1,007,212 | 1,010,219 |
| Membership in Medicare Supplement Plans: | | |
| Group | 15,228 | 15,461 |
| Individual – Closed | 10,148 | 9,661 |
| Individual – Core | 8,665 | 9,122 |
| Individual – Med Supp 1 | 146,582 | 150,662 |
| Individual – Med Supp 2 ³ | 17,419 | 13,804 |
| TOTAL | 198,042 | 198,710 |
| Membership in Medicare HMO and Medicare Advantage Plans: | | |
| Group Medicare Advantage ² | 29,101 | 33,732 |
| Group Medicare Wrap | 15,133 | 14,680 |
| Individual Medicare Advantage ² | 121,512 | 140,923 |
| Individual Medicare Wrap ³ | 450 | 377 |
| TOTAL | 166,196 | 189,712 |
| Number of Medicare Eligibles in Public Plans: | | |
| Division of Medical Assistance's MassHealth Program ⁴ | 205,376 | 213,788 |
| Division of Medical Assistance's CommonHealth Program ⁵ | 11,680 | 12,295 |
| TOTAL | 217,056 | 226,083 |
| GRAND TOTAL | 581,294 | 614,505 |

¹ According to the Centers for Medicare and Medicaid Services.

² Program formerly known as Medicare+Choice. The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (MMA) renamed the program "Medicare Advantage."

³ Individual products no longer marketed in Massachusetts.

⁴ Includes all Medicare eligible persons enrolled in the Division of Medical Assistance's MassHealth Program (Medicaid) as of December 31, 2007 according to the Division of Medical Assistance.

⁵ Includes all Medicare eligible persons enrolled in the Division of Medical Assistance's CommonHealth Program as of December 31, 2007 according to the Division of Medical Assistance.

Medicare HMO

In 2007, 189,712 Massachusetts residents were enrolled in group and individual Medicare HMO and Medicare Advantage plans, representing an increase of 23,516 residents from 2006.

Public Plans

In 2007, 226,083 Massachusetts residents eligible for Medicare were enrolled in either the DMA's MassHealth Program or CommonHealth Program, representing an increase of 9,027 residents from 2006.

Prescription Drug Coverage

This report provides a breakdown of those Massachusetts residents who are Medicare eligible and have prescription drug coverage in either (1) group and individual Medicare Supplement plans; (2) group and individual Medicare HMO and Medicare Advantage plans; (3) group and individual Medicare Stand-Alone Prescription Drug plans; or (4) public programs that include DMA's MassHealth Program and CommonHealth Program and the Executive Office of Elder Affairs's Prescription Advantage Program. In 2007, 886,900 Massachusetts residents eligible for Medicare had unlimited or limited drug coverage, representing an increase of 70,959 residents from 2006. In 2007, 444,867 Massachusetts residents eligible for Medicare had unlimited drug coverage, representing an increase of 2,762 from 2006.

| | 2006 | 2007 |
|---|----------------|----------------|
| Number of Medicare Eligibles with ANY Drug Coverage:⁶ | | |
| Medicare Supplement Plans | 35,056 | 30,219 |
| Medicare HMO and Medicare Advantage Plans | 156,380 | 175,700 |
| Medicare Stand-Alone Prescription Drug Plans | 340,822 | 387,697 |
| Division of Medical Assistance's MassHealth Program | 205,376 | 213,788 |
| Division of Medical Assistance's CommonHealth Program | 11,680 | 12,295 |
| Executive Office of Elder Affairs's Prescription Advantage | 66,627 | 67,201 |
| TOTAL | 815,941 | 886,900 |
| Number of Medicare Eligibles with UNLIMITED Drug Coverage: | | |
| Medicare Supplement Plans | 32,900 | 28,129 |
| Medicare HMO and Medicare Advantage Plans | 72,445 | 91,496 |
| Medicare Stand-Alone Prescription Drug Plans | 53,078 | 31,958 |
| Division of Medical Assistance's MassHealth Program | 205,376 | 213,788 |
| Division of Medical Assistance's CommonHealth Program | 11,680 | 12,295 |
| Executive Office of Elder Affairs's Prescription Advantage | 66,627 | 67,201 |
| TOTAL | 442,105 | 444,867 |

⁶ Includes plans with both limited and unlimited drug coverage.