



**Holyoke Veterans' Home  
Access, Inclusion & Diversity Committee  
Project Update  
June 16, 2023**

# AGENDA

## Project Update

- Project Schedule Update
- Main Package FSB results
- Early Package Final Workforce Report
- M/W/VBE Resource List
- Ongoing Outreach
- Questions



# Project Schedule

Holyoke Soldiers' Home - Precon Milestone Schedule

Revised 6.16.23

Tasks																											Years									
		2022					2023																				23	2024	2025	2026	2027	2028				
		December					January					February					March					April					May					June				
		Weeks																																		
		48	49	50	51	52	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25					
Current projection	Early Bid Package - Enabling Work	[Dark Blue Bar]																																		
Actual	Main Package Prequalification	[Light Blue Bar]																																		
Actual	Main Package Bid Set Documents Complete	[Light Blue Bar]																																		
Current projection	Main Package Bid Room Review and Finalization																																			
Current projection	Final Main Package Bid Package Issued to Bidders																																			
Current projection	Main Package Bidding Period																																			
Current projection	GMP Agreed																																			
Current projection	Final Documents																																			
Current projection	NTP for Main Package Construction Issued																																			
Current projection	Issue Subcontracts/Mobilize																																			
Current projection	Main Package Construction																																			



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**Project Schedule Update June 2023**

# Main Package – Filed Sub Bid Results

Firm	Certification	Bid Amount
<b>Miscellaneous and Ornamental Iron</b>		
Quinn Brothers of Essex, Inc. *		\$2,798,300
<b>Waterproofing, Dampproofing, and Caulking</b>		
Superior Caulking & Waterproofing Co., Inc. *	VBE	\$3,188,000
Folan Waterproofing & Construction Co., Inc.	WBE	\$4,933,000
<b>Roofing and Flashing (1.5% MBE or WBE Goal)</b>		
Greenwood Industries, Inc. (Bid Withdrawn)		\$2,781,000
Titan Roofing, Inc. *	MBE	\$3,383,129
<b>Glass and Glazing</b>		
Chandler Architectural Products *		\$182,666
Lizotte Glass, Inc.		\$770,216



# Main Package – Filed Sub Bid Results

Firm	Certification	Bid Amount
<b>Tile (1.5% MBE or WBE Goal)</b>		
<b>Select Tile, Marble &amp; Flooring *</b>		<b>\$1,347,612</b>
Allegheny Contract Flooring Inc		\$1,520,000
Jantile Boston LLC		\$1,698,328
Ayotte & King For Tile, Inc.,	WBE	\$1,795,000
Capital Carpet & Flooring Specialist, Inc.		\$1,796,445
<b>Acoustical Tile (1.5% MBE or WBE Goal)</b>		
<b>H. Carr &amp; Sons, Inc. *</b>		<b>\$4,740,000</b>
Central Ceilings Inc.		\$6,530,000
Conn Acoustics, Inc.		\$7,908,985
<b>Resilient Floors (2.5% MBE or WBE Goal)</b>		
<b>Ayotte &amp; King For Tile, Inc. *</b>	<b>WBE</b>	<b>\$3,575,000</b>
Capital Carpet & Flooring Specialist, Inc.		\$3,758,775



# Main Package – Filed Sub Bid Results

Firm	Certification	Bid Amount
<b>Terrazzo</b>		
<b>Roman Mosaic and Tile Company *</b>		<b>\$777,011</b>
Depaoli Mosaic Company	WBE	\$924,429
Joseph Cohn & Son		\$1,129,565
<b>Painting (2% MBE or WBE Goal)</b>		
<b>John W. Egan Co., Inc. *</b>		<b>\$1,170,440</b>
Select Paint and Finishes		\$1,256,000
ML McDonald Sales Co. LLC		\$1,695,000
<b>Fire Protection Sprinkler Systems</b>		
<b>Arden Engineering Constructors, LLC *</b>		<b>\$3,350,000</b>
SRI Fire Sprinkler, LLC		\$3,448,800
Wolverine Fire Protection Co.		\$3,577,500
Carlyslle Engineering		\$6,332,700



# Early Package – Work Force Report

Holyoke Veterans' Home - Early Enabling Package [As of May 2023]

SUBCONTRACTOR	TOTAL HOURS	MINORITY (15.3%)		WOMEN (6.9%)	
		HOURS	%	HOURS	%
American Environmental, Inc.	640.00	96.00	15.00%	544.00	85.00%
Atlantic Bridge & Engineering, Inc.	221.00	25.00	11.31%	-	0.00%
Automated Logic Contracting Services	55.00	-	0.00%	-	0.00%
B-G Mechanical Contractors, Inc.	983.00	-	0.00%	-	0.00%
Carlisle Engineering, Inc.	123.00	-	0.00%	-	0.00%
Collins Electric Co., Inc.	535.00	16.00	2.99%	8.00	1.50%
Edward F. Corcoran Plumbing & Heating	152.00	-	0.00%	-	0.00%
Insulation Contractor of New England LLC	195.00	-	0.00%	24.00	12.31%
Northeast Painting Associates, Inc.	13.00	-	0.00%	-	0.00%
Moran Sheet Metal, Inc.	27.50	-	0.00%	27.50	100.00%
Performance Testing and Balancing	16.00	-	0.00%	-	0.00%
Power Line Contractors, Inc.	1,276.50	138.00	10.81%	-	0.00%
Rockwell Roofing, Inc.	179.25	50.75	28.31%	-	0.00%
Sweeney Drywall Finishes Corp	141.00	32.00	22.70%	-	0.00%
T & M Equipment Corporation	248.50	40.50	16.30%	60.50	24.35%
<b>TOTALS TO DATE</b>	<b>4,805.75</b>	<b>398.25</b>	<b>8.29%</b>	<b>664.00</b>	<b>13.82%</b>

**Apprentice & Veteran work force goals will start being tracked in the main package work.**



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**Work Force Report - June 2023**

# M/W/VBE Resource List

## WORKFORCE & BUSINESS ENTERPRISE NETWORKING EVENT

- Hosted by SDO, UMBA & DCAMM
- June 13, 2023 | 1:00 - 5:00 PM | Holyoke Community College

## GENERAL RESOURCES:

- Massachusetts Office of Business Development (MOBD) - [List of Assistance Organizations](#)
- Supplier Diversity Office (SDO) - [List of Organizational Partnerships & Resources for Diverse & Small Businesses](#)
- [Small Business Toolkit](#), developed by State Treasurer Deborah B. Goldberg & Team
- [Small Business Strong](#) - Free Resources for Minority and Women-Owned Small Businesses

## MENTORING:

- State/Federal Resources
  - [Massachusetts Procurement Technical Assistance Center](#) (PTAC - through UMass Amherst) - Counseling for Small Businesses
  - U.S. Small Business Administration (SBA) - [Mentor-Protégé Program](#)
- Industry Resources
  - SCORE - [Mentor Program](#)
  - [Greater New England Minority Supplier Development Council](#) (GNEMSDC) and the Minority Business Development Center (MBDA) - One on One Consulting
  - [Black Economic Council of Massachusetts](#) (BECMA)  
Contact: Nicole Obi - President & CEO  
nobi@becma.org
  - [Center for Women & Enterprise](#) (CWE) - Consulting & Mentorship (requires subscription/membership)
- Commodore-Walsh Resources
  - Walsh Brothers - Diverse Supplier Event
    - Event aimed at matching tier-2 subcontractors and suppliers with prime subcontractors

## TECHNICAL

- Establishing a Business & Business Support
  - SBA - [Business Guide](#)
  - SBA - [Ascent](#) (for Women Entrepreneurs)
  - SBA - [Boots to Business](#) (for Transitioning Service Members)
  - SCORE - [Business Training](#)
  - Initiative for a Competitive Inner City (ICIC) - [Building for Growth](#)
  - Next Street - [Paid Consultant and Learning Services](#)
- Getting Involved in Public Construction Work
  - Office of the Inspector General - [Designing & Constructing Public Facilities Manual](#)
  - DCAMM Outreach Presentations - [Bi-Monthly](#)  
Educates on public bidding, SDO certification, DCAMM certification, upcoming projects and more
  - PTAC - [Training for Bidding Public Work and more](#)
- SDO Certification Process
  - Takes 60-90 days
  - [Mandatory Pre-Cert Webinar](#) - Monthly, Thursdays 10:00-12:00
- DCAMM Certification Process
  - [DCAMM Contractor Certification](#)
  - Only necessary for prime contractors > \$150k and specific trades > \$25k
    - [Certification's Categories of Work](#)
  - Takes 60-90 days



# M/W/VBE Resource List Continued

## FINANCIAL ASSISTANCE

### Financing/Commercial Construction Funding

- Office of State Treasurer - [Small Business Banking Partnership](#)
- [Massachusetts Growth Capital Corporation](#)
  - Contact: Stephen Spinney  
Senior Loan Officer - Central & Western Mass.  
T: (617) 337-2808 E: [sspinney@massgcc.com](mailto:sspinney@massgcc.com)

- [BDC Community Capital](#)
- [MassDevelopment](#)
- [Eastern Bank](#)
- [Rockland Trust](#)
- [Bank of Canton](#)

### Bonds

- SBA - [Surety Bond Program](#)
- [Surety Bond Professionals](#)

### Grants

- BECMA - [List of External Grants](#)

## WORKFORCE

- [Mass Building Trades](#) (Union Workers)
- [Mass Hire](#) - Holyoke, MA
- [Building Mass Careers](#)  
[Westover Job Corps Center](#) - Chicopee, MA
- [Community Works](#) - Serving Western MA
- [Helmets to Hardhats](#)
  - Contact: Rob Schwartz  
[rschwartz@helmetstohardhats.org](mailto:rschwartz@helmetstohardhats.org)
- [Commonwealth Corporation \(CommCorp\)](#)
- [The Policy Group on Tradeswomen's Issues \(PGTI\)](#)
- [YouthBuild - Worcester](#)
- [YouthBuild - Connecticut River Valley](#)
- [Grafton Job Corps Center](#) - North Grafton, MA
  - Contact: Matthew Middleton  
T: (508) 887-7315 | M: (401) 636-7017

## GENERAL INDUSTRY RESOURCES & ORGANIZATIONS:

- [Association of General Contractors \(AGC\) - Massachusetts Chapter](#)
- [Associated Subcontractors of Massachusetts \(ASM\)](#)
- [Massachusetts Building Congress](#)
- [Massachusetts Minority Contractors Association \(MMCA\)](#)
- [Professional Women in Construction \(PWC\) - Boston Chapter](#)
- [Greater New England Minority Supplier Development Council \(GNEMSDC\)](#)
- [Minority Business Development Agency \(MBDA\) - Massachusetts Center](#)
- [Black Economic Council of Massachusetts \(BECMA\)](#)



# Ongoing Outreach



## MBE/WBE/VBE Outreach Event

Join us to learn about upcoming construction projects and opportunities to get involved!

Construction Contractors, Vendors and Suppliers Are All Invited

Tuesday, June 13, 2023  
1-4PM

Holyoke Community College  
Kittredge Center

303 Homestead Ave, Holyoke, MA 01040

Register Here! <https://www.eventbrite.com/e/640724041857>

Representatives from the UMMA Building Authority (UMBA), the Division of Capital Asset Management and Maintenance (DCAMM), the MA Supplier Diversity Office (SDO) and other Construction Management Companies will be available to answer questions and share information on how to get involved in UMBA/DCAMM projects.

## 90 Registered Attendees



**NEW Holyoke Veterans' Home**  
Holyoke, MA

Interested in learning more about how to get involved on the Holyoke Veterans' Home project? Let us know email us at: [info@commodorewalsh.com](mailto:info@commodorewalsh.com) or scan here:

**The Commodore/Walsh Partnership**  
Two general builders united as one superior construction manager - that is what the community receives with the Commodore | Walsh joint-venture. A veteran-owned company, Commodore Builders, and one of the most credit: healthcare builders, Walsh Brothers, Incorporated, the team has significant experience with large scale projects and both are equally invested in the Commodore/Walsh's mission at the Holyoke Veterans' Home. After all, this project is about more than just building a facility for the United States' military veterans, they call this building home after serving us so honorably during their active duty and beyond.

**Our team is led by two committed CEOs:**

- One who has committed his life to the military and to veteran causes.
- One whose company has the most significant civil and political relationships.

**Veteran-owned Firm with strong ties to the community**  
Commodore Builders is led by Joe Robinson, a decorated military veteran and retired US Navy Captain. A veteran-owned construction management firm, they are focused on delivering services, executing with excellence, and elevating the client experience above others. Having thrived in Greater Boston, they understand the importance of giving back to our nation's veterans and honoring the sacrifices made by the brave of our nation putting the veteran community at the heart of their philanthropic efforts.

**Unmatched healthcare expertise**  
Walsh Brothers, led by Richard Walsh, is a fourth-generation, family-owned firm performing projects across four original states and 10. The firm, under Richard's leadership, has worked with over 100+ health care institutions in the region. Experts in working under occupied healthcare campuses and highly sensitive areas, they know production of construction, mitigation plans, communication, and careful phasing is of the utmost importance.

**Project Scope:**

- 320,000 GSF
- 6-story building with basement
- 224 Long-Term Care Beds
- 702 Single Occupancy Bedrooms
- 19 Double Occupancy Bedrooms
- 32-bed dedicated memory care floor
- 40-50 person ADAR Day Health Program
- 200 parking spaces

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## DCAMM/UMBA/SDO M/W/VBE and Workforce Outreach Event @ HCC June 13, 2023



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Ongoing Outreach - June 2023

# QUESTIONS



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**Project Update June 2023**