



DIVISION OF
CAPITAL ASSET
MANAGEMENT &
MAINTENANCE



Holyoke Veterans' Home
Access, Inclusion & Diversity Committee
Project Update
October 18, 2024

AGENDA

Project Update

- Project/Schedule Update
- Work In Progress
- Project M/W/VBE Participation Plan
- Business Participation Payment Report
- Workforce Hours Report
- Ongoing Outreach
- Questions



Project Schedule

Holyoke Soldiers' Home - Milestone Schedule

Oct-24

Tasks		Project Duration																				2025	2026	2027	2028	
		2023						2024																		
		Q3			Q4			Q1			Q2			Q3			Q4									
		Months						Months																		
		7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12							
Actual	NTP for Main Package Construction Issued (6/21/23)																									
Actual	Issue Subcontracts/Mobilize/Site Fence																									
Current projection	Site Clearing & Prep/Chiller and Dorm Building Demo																									
Current projection	Site Utilities/Entrance Road/Footings & Foundations																									
Current projection	Structural Steel Erection/Concrete Slabs																									
Current projection	Exterior Framing/Sheathing/Envelope																									
Current projection	Interior Fit-out/Testing & Inspections																									
Current projection	Sitework/Hardscape/Landscape																									
Current projection	New Building Substantial Completion (Q4 2026)																									
Current projection	Existing Building Demo/Site Restoration																									
Current projection	Phase 2 Sitework/Hardscape/Landscape																									
Current projection	Main Package Construction																									



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Project Update October 2024

Work In Progress – Overall Site



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Project Update October 2024

Work In Progress – Geothermal slope



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Project Update October 2024

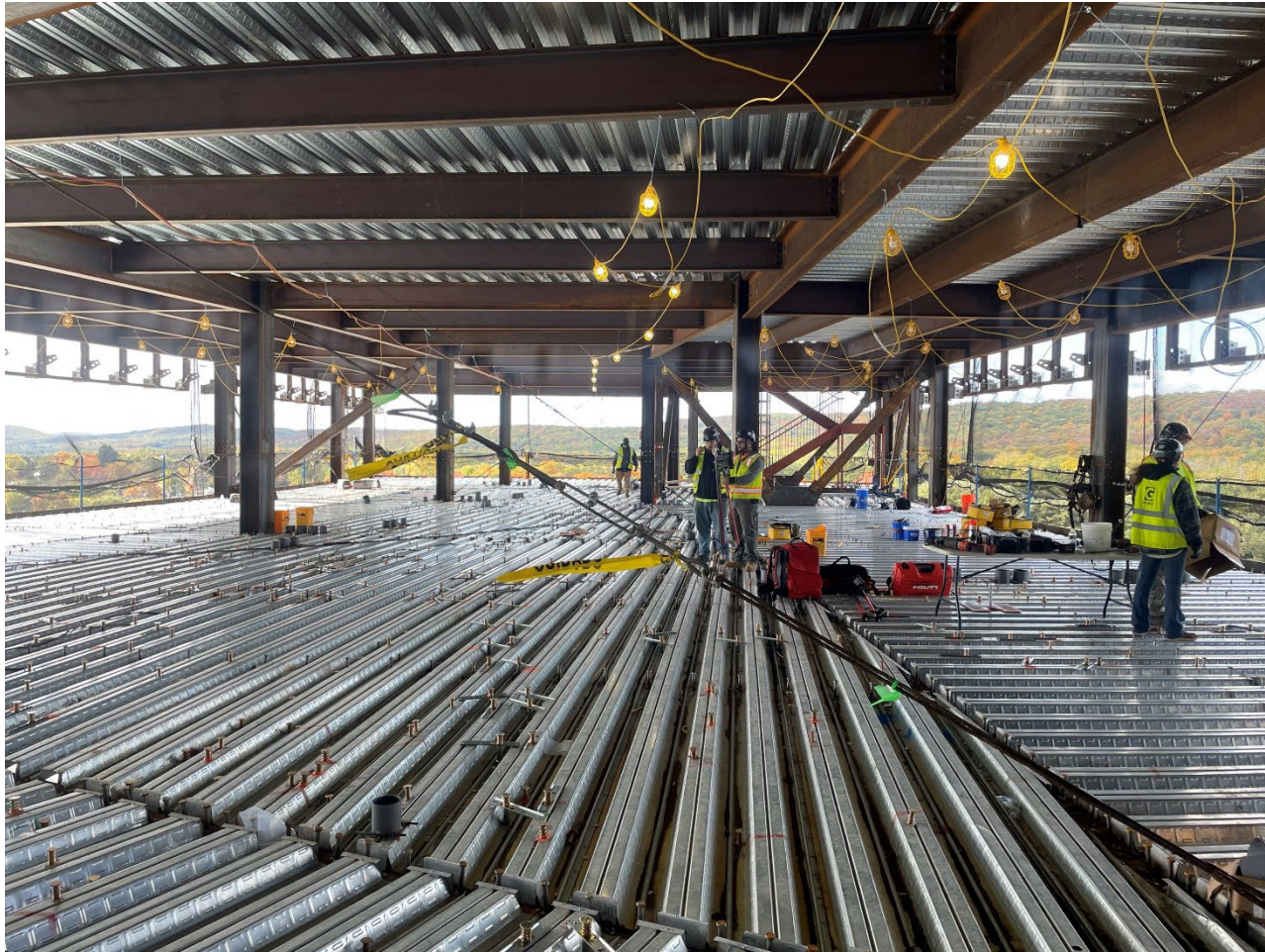
Work In Progress – Steel Erection and hoist



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Project Update October 2024

Work In Progress – Slab Preparation



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Work In Progress – Concrete placements



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Work In Progress – Fireproofing



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Work In Progress – Wall Framing and tops



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Project Update October 2024

Work In Progress – MEP installation



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Project Update October 2024

Project M/W/VBE Participation Plan

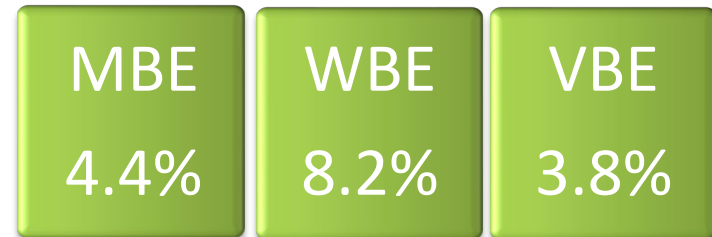
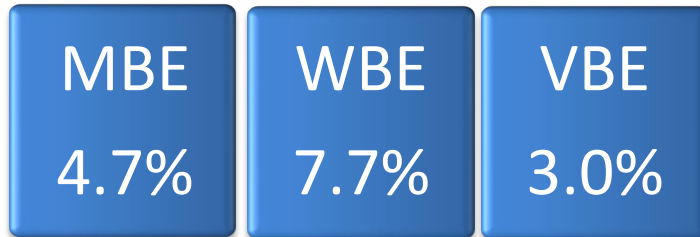
Total GMP
\$401,558,505

Contract Goals

MBE	\$18,873,250
WBE	\$30,920,005
VBE	\$12,046,755

Current Awards

MBE	\$17,532,821
WBE	\$32,997,220
VBE	\$15,188,000



MBE Participation Paid through DCMS August Audit 2024

Prime
Prime (Filed Sub)
Second tier - M/W/VBE
M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub		Current Subcontract Value	MBE Paid to Date	Percent to Full Subcontract	Percent to Goal
Prime Contracts						
Demolition & Abatement - Dorm & Chiller	American Environmental, Inc.		\$ 610,556.00	\$ 580,337.20	95.1%	0.1%
Demolition & Abatement - Main	*Not yet identified		\$ -	\$ -	0.0%	0.0%
Roofing and Flashing	Titan Roofing, Inc.		\$ 3,383,129.00	\$ 66,500.00	2.0%	0.0%
Tier Packages (Trade-Description)						
	Tier Subcontractor					
Concrete Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp		\$ 1,215,000.00	\$ 574,570.40	47.3%	0.1%
Structural Steel - Tier 3 Welding	Trident Production Welding		\$ 850,000.00	\$ 265,000.00	31.2%	0.1%
Fireproofing Prime - Tier 2 Labor for Carpentry Fireproofing Support	Triple J Drywall & Carpentry, Inc.		\$ 90,000.00	\$ -	0.0%	0.0%
Drywall Prime - Tier 2 Furnishing Labor For Carpentry Support			\$ 1,071,000.00	\$ -	0.0%	0.0%
Acoustical Tile Prime - Tier 2 Furnishing Labor For Carpentry Support	Triple J Drywall & Carpentry, Inc.		\$ 72,000.00	\$ -	0.0%	0.0%
Food Service Equipment Prime - Tier 2 Sheetmetal installation	Titan Roofing, Inc.		\$ 100,000.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Insulation	Kim Industries, Inc.		\$ 1,116,000.00	\$ -	0.0%	0.0%
HVAC Prime - Tier 2 Material and Field Labor	Kim Industries, Inc.		\$ 3,975,000.00	\$ 28,500.00	0.7%	0.0%
Electrical Prime - Tier 2 Furnish & Install Systems	KB-Mac, Inc.		\$ 3,032,664.00	\$ -	0.0%	0.0%
Earthwork Prime - Tier 2 Trucking of Materials To & From the Site	C&C Contractors, LLC		\$ 1,162,000.00	\$ 749,851.75	64.5%	0.2%
Earthwork Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp		\$ 100,000.00	\$ 45,318.56	45.3%	0.0%
Earthwork Prime - Tier 2 Furnish & Install Asphalt Paving	Don Martin Corp		\$ 300,000.00	\$ 369,437.57	123.1%	0.1%
Material Only (Prime Trade-Description)		Material Supplier	Contract Value	15% of Subcontract dollar value		
Ceramic Tile Prime - Tier 2 Furnishing Materials	ST Materials & Equipment, LLC	\$ 150,000.00	\$ 22,500.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish Only Plumbing Materials	JHP Industrial Supply Company, Inc.	\$ 986,483.00	\$ 147,972.45	\$ -	0.0%	0.0%
HVAC Prime -Tier 2 Furnish Only HVAC Materials	Carl-Louis & Co., Inc.	\$ 900,000.00	\$ 135,000.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Furnish Low Voltage Materials	Certified Connections, Inc.	\$1,000,000.00	\$ 150,000.00	\$ -	0.0%	0.0%
			\$ 17,532,821.45	\$ 2,679,515.48	15.3%	0.7%
					Percent to Full Subcontract	Percent to Projected Goal
						Projected GOAL
						4.4%



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Project Update October 2024

WBE Participation Paid through DCMS August Audit 2024

Prime
Prime (Filed Sub)
Second tier - M/W/VBE
M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub		Current Subcontract Value	WBE Paid to Date	Percent to Full Subcontract	Percent to Goal
Prime Contracts						
Final Cleaning	Front Line, Inc.		\$ 701,550.00	\$ -	0.0%	0.0%
Doors, Frames, and Hardware	Thompson Company, Inc.		\$ 5,631,924.00	\$ 92,368.50	0.0%	1.6%
Carpet	Ayotte & King for Tile, Inc.		\$ 103,478.00	\$ 3,304.00	0.0%	0.0%
Window Treatments	Contexture		\$ 2,470,093.00	\$ 109,401.38	4.4%	0.0%
Resilient Flooring	Ayotte & King for Tile, Inc.		\$ 3,575,000.00	\$ 41,572.00	1.0%	0.0%
Tier Packages (Trade-Description)	Tier Subcontractor					
Concrete Prime - Tier 2 Furnishing Reinforcing	Rebars & Mesh, Inc.		\$ 1,400,000.00	\$ 864,404.50	61.7%	0.2%
Steel Prime - Tier 3 Install Shear Connectors	Composite Co., Inc.		\$ 187,610.00	\$ 32,577.51	17.4%	0.0%
Millwork Prime - Tier 2 Installation of Millwork	J. Thibert Architectural Woodwork Installation		\$ 1,924,092.00	\$ -	0.0%	0.0%
Millwork Prime - Tier 2 Labor for loading of materials and clean up	Front Line, Inc.		\$ 937,500.00	\$ -	0.0%	0.0%
Drywall Prime - Tier 2 Labor For Carpentry Support	Adams and Ruxton Construction Company		\$ 1,755,000.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Materials	413 Plumbing & Heating, Inc.		\$ 1,620,000.00	\$ 399,372.42	24.7%	0.1%
HVAC Prime - Tier 2 Furnish & Installation of Sheetmetal Ductwork	L.K. Sheet Metal, Inc.		\$ 5,500,000.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Furnish & Install Site Lighting	Chapman Construction Group, Inc.		\$ 1,308,394.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Material and Install Gear and Lighting Package	Seaport Energy Co., Inc.		\$ 2,811,675.00	\$ 446,016.75	15.9%	0.1%
Earthwork Prime - Tier 2 Furnishing & Installing/Relo Temporary Site	Guardrail Solutions, LLC		\$ 494,975.00	\$ 248,286.92	50.2%	0.1%
Earthwork Prime - Tier 2 Silt Fence, jute mesh & temp seeding	CSL, Inc.		\$ 142,038.00	\$ 116,640.25	82.1%	0.0%
Landscaping Prime - Tier 2 Labor and site clean up	Front Line, Inc.		\$ 900,000.00	\$ -	0.0%	0.0%
Material Only (Prime Trade-Description)	Material Supplier	Contract Value	15% of Subcontract dollar value			
Masonry Prime - Tier 2 Furnish only masonry materials	Architectural Products, Inc.	\$ 750,000.00	\$ 112,500.00	\$ 1,284.86	1.1%	0.0%
Steel Prime - Tier 3 Furnish only of Safety Screening System	Essential Perimeter	\$1,972,250.00	\$ 295,837.50	\$ 240,937.50	81.4%	0.1%
Curtain Wall, Windows & Panels Prime -Tier 2 Furnish Louvers & Vents	Architectural Products, Inc.	\$3,907,941.00	\$ 586,191.15	\$ 166,647.77	28.4%	0.0%
Painting Prime -Tier 2 Furnish Only Painting Supplies	Heritage Construction & Supply	\$ 156,059.00	\$ 23,408.85	\$ -	0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only Controls Material	Northeast Controls Panel Fabrication, Inc.	\$ 600,000.00	\$ 90,000.00	\$ -	0.0%	0.0%
			\$ 429,838.00	\$ 415,647.47	Percent to Full Subcontract	Percent to Projected Goal
			\$ 32,997,219.50	\$ 2,353,944.23	7.1%	0.6%
						Projected GOAL 8.2%



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VBE Participation Paid through DCMS August Audit 2024

Prime
Prime (Filed Sub)
Second tier - M/W/VBE
M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub	Current Subcontract Value	VBE Paid to Date	Percent to Full Subcontract	Percent to Goal	
Management	Commodore Builders	\$ 12,000,000.00	\$ 3,255,195.59	27.1%	0.8%	
Prime - Waterproofing and Dampproofing	Superior Caulking & Waterproofing Co., Inc.	\$ 3,188,000.00	\$ 643,720.00	20.2%	0.2%	
				Percent to Full Subcontract	Percent to Projected Goal	Projected GOAL
		\$ 15,188,000.00	\$ 3,898,915.59	25.7%	1.0%	3.8%

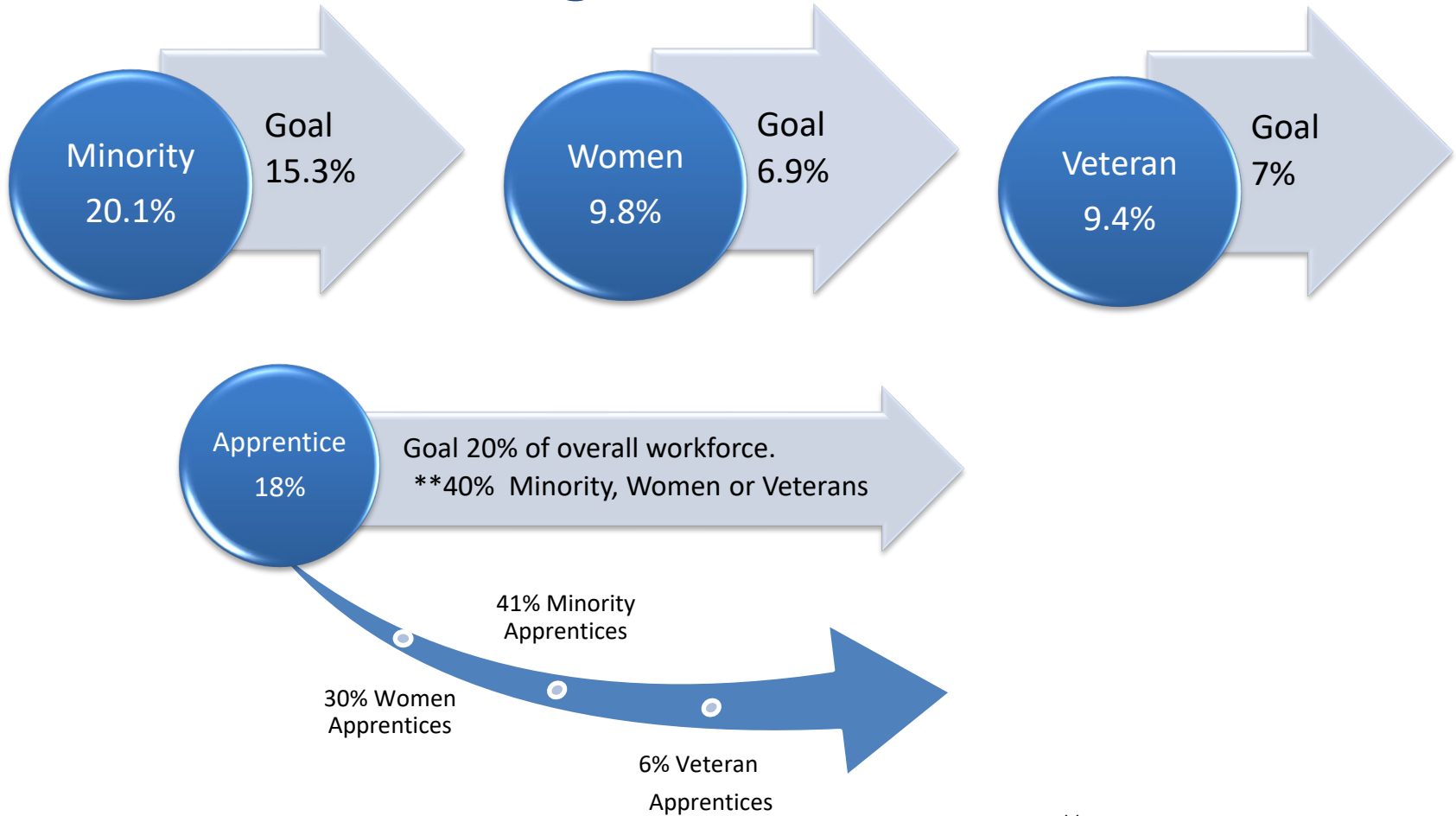


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HOLYOKE JOINT VENTURE

Project Update October 2024

Workforce Participation

*Percentages as of 09-29-2024



***Includes women who are also part of a minority group
percentages are based on hours reported in DCMS LCPtracker



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HOLYOKE JOINT VENTURE

Project Update October 2024

Workforce Report – September Participation

*Workforce Reporting via DCMS from 9/01/04/2024 to 9/29/2024									
Tier 1 Contractor	Total Hours	Apprentice 20% Goal		Minority 15.3% Goal		Women 6.9% Goal		Veteran 7% Goal	
Tier 2 Contractor		Hours	%	Hours	%	Hours	%	Hours	%
Tier 3 Contractor									
Arden Engineering Constructors, LLC	1,587.50	364.00	23%	168.00	10.6%	-	0.0%	168.00	11%
M.J. Dally LLC	99.00	-	0%	99.00	100.0%	-	0.0%	-	0%
BrandSafway Services LLC, Inc.	496.00	-	0%	144.00	29.0%	-	0.0%	-	0%
Chandler Architectural Products, Inc.	6.00	-	0%	-	0.0%	-	0.0%	-	0%
Charles Services & Equipment	771.50	154.00	20%	382.00	49.5%	-	0.0%	-	0%
Collins Electric Co., Inc.	1,330.50	406.00	31%	32.00	2.4%	190.00	14.3%	20.00	3%
H Carr & Sons, Inc	412.00	-	0%	250.00	60.7%	-	0.0%	-	0%
Harry Grodsky & Co., Inc.	1,674.00	423.50	25%	595.00	35.5%	-	0.0%	-	0%
LK Sheetmetal	342.00	170.00	50%	189.00	55.3%	76.00	22.2%	-	0%
Manafort-Precision, LLC	1,351.50	119.00	9%	445.00	32.9%	150.00	11.1%	226.00	17%
Regis Steel Corporation (MBE)	649.00	72.00	11%	104.00	16.0%	102.00	15.7%	120.00	18%
Marr Crane & Rigging	184.00	-	0%	104.00	56.5%	184.00	100.0%	-	0%
Northern Construction Service, LLC	62.00	-	0%	-	0.0%	-	0.0%	-	0%
Northern General Contractors, Inc.	1,919.00	533.00	28%	583.50	30.4%	138.00	7.2%	-	0%
Morrow Equipment Company, LLC	387.00	100.50	26%	-	0.0%	191.50	49.5%	-	0%
Skillings & Sons, Inc.	79.00	-	0%	15.75	19.9%	-	0.0%	-	0%
Les Constructions Beauce Atlas, Inc.									
Prime Steel Erecting, Inc.	6,748.50	1,479.50	22%	1,784.50	26.4%	347.00	5.1%	740.00	11%
Composite Company, Inc. (WBE)	200.00	-	0%	-	0.0%	-	0.0%	-	0%
Trident Production Welding, Inc. (MBE)	1,336.00	-	0%	1,139.00	85.3%	-	0.0%	-	0%
McGregor Industries Inc	278.00	-	0%	108.00	39%	108.00	39%	-	0%
Professional Drywall Construction, Inc.	1,224.00	277.00	23%	205.00	16.7%	278.00	22.7%	142.00	12%
Total for September:	21,400.00	4,162.00	19%	6,359.75	29.7%	1,809.50	8.5%	1,396.00	7%+
Previous Months Total									
Total for August:	18,105.50	3,404.50	19%	4,737.25	26.2%	1,730.50	9.6%	1,317.50	7%

*The accuracy of this report is dependent on the information reported by the Contractor/Employer.



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Project Update October 2024

Workforce Participation as of 9-29-2024 (Pg 1 of 2)

Tier 1 Contractor	Apprentice		Minority		Women		Veteran		
Tier 2 Contrator	Total	Goal 20%		Goal 15.3%		Goal 6.9%		Goal 7%	
Tier 3 Contrator	Hours	Hours	%	Hours	%	Hours	%	Hours	%
Arden Engineering Constructors, LLC	4,514.00	1,075.50	24%	509.50	11.3%	-	0.0%	481.50	11%
413 Plumbing & Heating Inc.	1,187.50	431.00	36%	114.00	9.6%	-	0.0%	32.00	3%
M.J. Daly LLC	419.00	-	0%	411.00	98.1%	-	0.0%	-	0%
BrandSafway Services LLC, Inc.	731.50	-	0%	175.50	24.0%	-	0.0%	-	0%
Brightview Landscape	32.12	-	0%	-	0.0%	8.04	25.0%	-	0%
Capasso Enterprises Inc.	497.50	-	0%	240.50	48.3%	-	0.0%	-	0%
Chandler Architectural Products, Inc.	651.50	-	0%	-	0.0%	-	0.0%	-	0%
Charles Services & Equipment	912.50	154.00	17%	523.00	57.3%	-	0.0%	-	0%
Collins Electric Co., Inc.	8,724.75	1,835.50	21%	506.50	5.8%	2,387.50	27.4%	894.00	10%
Harry Grodsky & Co., Inc.	4,401.00	812.50	18%	1,430.00	32.5%	45.00	1.0%	-	0%
LK Sheetmetal	1,023.00	480.00	47%	513.00	50.1%	184.00	18.0%	-	0%
H Carr & Sons, Inc	412.00	-	0%	250.00	60.7%	-	0.0%	-	0%
Les Constructions Beauce Atlas, Inc.	-	-	0%	-	0.0%	-	0.0%	-	0%
Prime Steel Erecting, Inc.	30,707.50	6,043.00	20%	6,919.50	22.5%	1,973.00	6.4%	4,526.00	15%
Composite Company, Inc.	640.00	136.00	21%	-	0.0%	-	0.0%	136.00	21%
Trident Production Welding, Inc.	3,103.00	-	0%	2,640.00	85.1%	-	0.0%	-	0%
Morrow Equipment Company, LLC	3,417.25	728.50	21%	-	0.0%	1,638.00	47.9%	-	0%
McGregor Industries Inc	723.00	-	0%	108.00	14.9%	108.00	14.9%	-	0%



Workforce Participation as of 9-29-2024 (Pg 2 of 2)

Tier 1 Contractor	Apprentice			Minority		Women		Veteran	
Tier 2 Contractor	Total	Goal 20%		Goal 15.3%		Goal 6.9%		Goal 7%	
Tier 3 Contractor	Hours	Hours	%	Hours	%	Hours	%	Hours	%
Manafort-Precision, LLC	24,397.50	3,770.50	15%	4,577.50	18.8%	1,898.50	7.8%	2,520.50	10%
Regis Steel Corporation	7,674.00	1,437.00	19%	1,499.00	19.5%	1,692.00	22.0%	1,533.00	20%
Marr Crane & Rigging	184.00	-	0%	104.00	56.5%	184.00	100.0%	-	0%
Northern Construction Service, LLC	602.50	-	0%	-	0.0%	263.00	43.7%	3.50	1%
Northern General Contractors, Inc.	39,515.50	8,483.50	21%	7,480.00	18.9%	3,221.00	8.2%	2,983.00	8%
Ace Concrete Cutting, LLC	4.00	-	0%	-	0.0%	-	0.0%	-	0%
CSL, Inc.	376.00	-	0%	108.00	28.7%	-	0.0%	-	0%
Don Martin Corporation	95.00	-	0%	38.00	40.0%	-	0.0%	19.00	20%
Guardrail Solutions LLC	938.00	-	0%	332.50	35.4%	-	0.0%	47.50	5%
Keller North America	4,239.00	704.50	17%	179.00	4.2%	-	0.0%	281.00	7%
NORTHERN LAND CLEARING LLC	332.50	-	0%	-	0.0%	-	0.0%	-	0%
Skillings & Sons, Inc.	2,206.25	-	0%	416.25	18.9%	-	0.0%	344.00	16%
Ground Source Drilling LLC	136.00	-	0%	-	0.0%	-	0.0%	-	0%
Wragg Well Company LLC	312.50	-	0%	-	0.0%	-	0.0%	-	0%
Professional Drywall Construction, Inc.	2,361.00	437.00	19%	363.50	15.4%	460.00	19.5%	249.00	11%
Superior Caulking & Waterproofing Co., Inc.	1,517.50	-	0%	345.50	22.8%	-	0.0%	-	0%
Total for Project as of 9/29/2024:	152,082.68	26,929.50	18%	30,509.78	20.1%	14,884.04	9.8%	14,230.00	9%



Apprentice Workforce Participation as of 9-29-2024

Tier 1 Contractor	*Workforce Reporting via DCMS as of 09/29/2024														
	Apprentice 20% Goal			Minority			Women			Veteran			Minority & Women		
													Hours	Count	%
Tier 2 Contrator	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%
Tier 3 Contrator															
Arden Engineering Constructors, LLC	1,075.50	4	24%	28	1	3%	-	0	0%	0.00	0	0%	0.00	0	0%
413 Plumbing & Heating Inc.	431.00	3	36%	0	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
B-G Mechanical Contractors, Inc.	303.00	1	30%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Charles Services & Equipment	154.00	1	17%	154	1	100%	-	0	0%	0.00	0	0%	0.00	0	0%
Collins Electric Co., Inc.	1,835.50	16	21%	182	3	10%	1,187.50	4	65%	40.00	1	2%	0.00	0	0%
Edward F. Corcoran Plumbing & Heating	48.00	1	32%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Harry Grodsky & Co., Inc.	812.50	4	18%	441	1	54%	45.00	1	6%	0.00	0	0%	0.00	0	0%
LK Sheetmetal	480.00	4	47%	204	2	43%	184.00	1	38%	0.00	0	0%	0.00	0	0%
Manafort-Precision, LLC	3,770.50	8	15%	1527	3	40%	1,602.00	4	42%	78.00	1	2%	964.00	1	26%
Regis Steel Corporation	1,437.00	6	19%	559	2	39%	584.00	2	41%	436.00	1	30%	431.00	1	30%
Moran Sheet Metal, Inc.	7.00	1	54%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Northern General Contractors, Inc.	8,483.50	11	21%	6387.5	7	75%	2,686.50	3	32%	0.00	0	0%	1,131.50	1	13%
Keller North America	704.50	2	17%	0	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Power Line Contractors, Inc.	10.00	1	1%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Les Constructions Beauce-Atlas, Inc.															
Prime Steel Erecting, Inc.	6,043.00	12	20%	1473	4	24%	859.00	1	14%	870.00	2	14%	0.00	0	0%
Composite Company, Inc.	136.00	1	21%	0	0	0%	-	0	0%	136.00	1	100%	0.00	0	0%
Morrow Equipment Company, LLC	728.50	1	21%	0	0	0%	728.50	1	100%	0.00	0	0%	0.00	0	0%
Professional Drywall Construction, Inc.	437.00	4	19%	2	1	0%	189.00	1	43%	0.00	0	0%	0.00	0	0%
William Roberts Electric Co., Inc	33.00	1	28%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Total for Project (Chiller & Main):	26,929.50	82	18%	10957.5	25	41%	8,065.50	18	30%	1,560.00	6	6%	2,526.50	3	9%

Total Hours (Chiller & Main)
152,082.68

*The accuracy of this report is dependent on the information reported by the Contractor/Employer

Hours included in
both Women and
Minority goals



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Construction Career Exploration Tours

10/17

Dean Tech Vocational – Carpentry Class

10/24

Springfield High School of Science & Technology

10/31

Dean Tech Vocational - Electrical Class

11/14

Franklin County Technical School

11/21

Franklin County Technical School



Outreach Events



Eastern Conference & Career Fair

November 13, 2024

9:00 am-1:00 pm

IBEW Local 103, Dorchester

[BOOTH REGISTRATION](#)



Western Conference & Career Fair

November 19, 2024

9:00 am-12:30 pm

Dean Technical High School, Holyoke

[BOOTH REGISTRATION](#)

[SPONSORSHIP OPPORTUNITIES](#)



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Massachusetts Construction Opportunities Event Online

Wednesday, November 20, 2024

10 a.m. - 11:30 a.m.

[Register Here](#)

This event is free



A presentation for companies considering working on public building construction projects will provide information on how your company can get involved in public building projects. Presented by the Division of Capital Asset Management and Maintenance (DCAMM), the state agency responsible for the state's major building construction, and the Supplier Diversity Office (SDO), the state agency that certifies small, minority, women, and veteran-owned business to work on public projects.

We'll Cover:

- How to find upcoming opportunities to provide construction-related services on the Cover: thousands of public building construction projects procured by state agencies, cities, and towns each year;
- What you need to know to bid on public construction work, which projects and trades don't require DCAMM certification, which do, and how to apply;
- Firms owned by a small, minority, women or veterans are strongly encouraged to attend to learn about the significant opportunities for small, minority-owned (MBE), women-owned (WBE), and veteran-owned (VBE/SDVOBE) businesses, the Supplier Diversity Office certifications, and the process for SDO certification.

Opportunities to work on state agency and municipal projects throughout Massachusetts.

Join us - construction contractors, subcontractors, and suppliers are all invited!



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Project Update October 2024

Outreach Events

Upcoming events for DCAMM Contractor Certification

Monthly - 8 a.m. - 9 a.m. Have questions about Certification? Stop by and ask us.

11/20

[Certification's November Zoom Meeting](#)

12/18

[Certification's December Zoom Meeting](#)

01/15

[Certification's January Zoom Meeting](#)

02/19

[Certification's February Zoom Meeting](#)

03/19

[Certification's March Zoom Meeting](#)

04/16

[Certification's April Zoom Meeting](#)

05/21

[Certification's May Zoom Meeting](#)



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TRADES STATE CONTRACT OPPORTUNITIES



ATTENTION TRADESPERSONS

This is your opportunity to be awarded a spot on a Statewide Contract!

The Operational Services Division (OSD), the agency that establishes and manages Statewide Contracts (SWCs) for the Commonwealth of Massachusetts, has reopened two of our [Tradespersons](#) (TRD) Statewide Contracts - [TRD02](#) and [TRD04](#) (see right panel) to help fill out service categories that currently have insufficient coverage across the state and provide opportunities for trades businesses to work with the Commonwealth of Massachusetts.

Why Work with the State?

Statewide Contractor status gives businesses the opportunity to expand their customer base by having their business listed in the state's [Trades Index](#). Organizations eligible to use SWCs include Executive Departments, cities and towns, public schools, housing authorities, and many others.

Next Steps

There are three actions you need to take to express interest in a Statewide Contract bid:

- ✓ **Get Registered!**
Set up your free business profile in COMMBUYS by registering at COMMBUYS.com.
 - Find [registration guidance](#) on our website.
 - In your business profile, select at least one commodity code(s) that identifies the services your business offers. The commodity codes associated with our Trades contracts are listed on the reverse side for your reference. Adding related commodity codes to your profile will prompt email notifications from COMMBUYS once the Trades opportunities are posted.
- ✓ **Review the Bid Opportunity**
Once the Request for Response (RFR) documents are posted in COMMBUYS, review the documents in detail.
 - [TRD02: BD-24-1080-OSD03-OSD03-98815](#)
 - [TRD04: BD-24-1080-OSD03-SRC02-98164](#)
- ✓ **Submit a Quote**
Read the RFR thoroughly, collect the required information, and log in to COMMBUYS to submit your quote before the date/time deadline. Qualified vendors are awarded a spot on the Statewide Contract.

We're Here to Help!

Visit mass.gov/trades to learn more

Attend [Free Vendor Training](#)

[Steps to Consider If You're Interested in Statewide Contracting](#)

Operational Services Division
One Ashburton Place, Suite 1608 | Boston, MA 02108 | 617-720-3300 | www.mass.gov/osd



Tradespersons Contracts

TRD01 Contract Categories

Boiler
Drain
Electrical
Fencing
General Contracting
Generator/Turbines
Glass/Window/Doors
HVAC/Sheet Metal
Painting
Plumbing
Solar Array Inspection

TRD02 Contract Categories

Asphalt Paving
Carpentry
Excavation
Masonry
Septic

TRD03 Contract Categories

Elevator
Exhaust Systems
Fire Detection
Fire Suppression
Overhead Doors
Signage
Welding

TRD04 Contract Categories

Cleaning Restoration
Compressor Services
Kitchen Exhaust/Duct
Pump & Motor
Roofing
Biohazardous Site Cleaning

mass.gov/trades

Contact Us!

Monday - Friday,
8:00 a.m. to 5:00 p.m.
888-MA-STATE (627-8283)
or OSDHelpDesk@mass.gov

Trades UNSPSC

TRD01

Boiler (72-15-10)
Drain (70-17-18)
Electrical (72-15-15)
Fencing (72-15-40)
General Contracting (72-11-11)
Generator/Turbines (72-15-43)
Glass/Window/Doors (72-15-24)
HVAC/Sheet Metal (72-15-12)
Painting (72-15-13)
Plumbing (72-15-11)
Solar Array Inspection (72-15-12)

TRD02

Asphalt Paving (72-14-10)
Carpentry (72-15-23)
Excavation (72-15-00)
Masonry (72-15-19)
Septic (72-15-11)

TRD03

Elevator (72-10-15)
Exhaust Systems (40-10-15)
Fire Detection (46-19-15)
Fire Suppression (46-19-16)
Overhead Doors (72-15-24)
Signage (72-15-40)
Welding (73-18-19)

TRD04

Cleaning Restoration (76-11-00)
Compressor (40-15-18)
Kitchen Exhaust/Duct (72-15-00)
Pump & Motor (40-15-17)
Roofing (72-13-00)
Biohazardous Site Cleaning (76-10-00)



What is UNSPSC?

The Commonwealth uses the United Nations Standard Products and Services Code (UNSPSC), similar to a commodity code, to classify goods and services. When the UNSPSC in a vendor's COMMBUYS profile matches the UNSPSC in a bid opportunity, the vendor receives an automatic email notification.

Where and how do I use UNSPSC?

1. Registration

During COMMBUYS registration, new vendors must add at least one UNSPSC to their profile on the Commodity/Service Codes tab. For TRD contracts, add the codes of the categories that match the goods and services your business provides. You may add as many codes to your profile as you like; however, doing so adds you to the notification pool of entities seeking those commodities.

2. Searching for bid opportunities

Vendors may search through all bid opportunities posted on COMMBUYS using the Bid Solicitation Advanced Search function on the COMMBUYS home screen. By entering the appropriate UNSPSC, vendors may search for opportunities related to their businesses.

Help! I'm lost!

If you get stuck at any point in the COMMBUYS registration or bid search process, contact the OSD Help Desk from 8:00 a.m. to 5:00 p.m., Monday through Friday. They are here to help!

Contact the Help Desk at OSDHelpDesk@mass.gov or (888) MA-STATE (627-8283).



October 2024

Operational Services Division
One Ashburton Place, Suite 1608 | Boston, MA 02108 | 617-720-3300 | www.mass.gov/osd



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Outreach Events



Mission to Marketplace:

OCT. 29
MASSACHUSETTS

Entrepreneurship Summit

→ **REGISTER TODAY!**

amazon

Tuesday, October 29 - 9:30 am – 6 pm
AC Hotel Worcester
125 Front Street
Worcester, MA 01608

EMPOWER LOCAL

GREATER HOLYOKE
SUPPLIER DIVERSITY SHOWCASE

Connect with over a dozen local vendors
Learn about getting Government Contracts
Meet other small businesses
All businesses welcome
Free - Registration Encouraged

monday, october 21
4:30-5:30 PM
Holyoke Community College
303 Homestead Avenue, Lot E



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Outreach Events

 | Western Massachusetts



The MSBDC and SCORE invite you to a Veteran Business Owner gathering!



WHAT IS IT?

In collaboration with SCORE and MA SBDC, you will:

- Network with like-minded veteran business owners
- Learn about exclusive veteran-only benefits
- Understand the power of veteran-owned certification
- Ask questions about government contracting

WHEN?

MONDAY, OCTOBER 21st, 2024
4 PM to 6 PM

WHERE?

MA SBDC Western Regional Office,
UMass Center at Springfield
1500 Main Street, Tower Square,
Suite 260
Springfield, MA 01115
Parking: \$5 Tower Square Garage or street parking \$.50 per hour



Keynote Speaker: **Lisa Ducharme**

Lisa is the Executive Director of the Massachusetts Veterans Chamber of Commerce. A retired Air Force veteran and the daughter and mother of veterans, she deeply understands the challenges veterans face when transitioning to civilian life and starting businesses. Under her leadership, the Chamber connects military-connected businesses with resources and support, including the "Buy from a Veteran-Owned Business New England" campaign. As a partner with Veterans Outreach Into Community Engagement (VOICE), Lisa is committed to fostering collaboration and empowering veteran entrepreneurs.



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QUESTIONS



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