

# **AGENDA**

### **Project Update**

- Project/Schedule Update
- Work In Progress
- Project Business Participation Plan
- Audit Process
- Business Participation Payment Report
- Workforce Hours Report
- Ongoing Outreach
- Questions







# **Project Schedule**

Holyoke Soldiers' Home - Milestone Schedule Apr-24

Tasks													Р	roject	Dura	tion								
					2023	3								20	24						2025	2026	2027	2028
			Q3	}	$\perp$		Q4			Q1			Q2			Q3			Q4					
				N	1ont	:hs								Mo	nths									
		7	8	9	) :	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12				
Actual	NTP for Main Package Construction Issued (6/21/23)				┸																			
Actual	Issue Subcontracts/Mobilize/Site Fence																							
Current projection	Site Clearing & Prep/Chiller and Dorm Building Demo																							
Current projection	Site Utilities/Entrance Road/Footings & Foundations			Т	Т																			
Current projection	Structural Steel Erection/Concrete Slabs			Т	Т																			
Current projection	Exterior Framing/Sheathing/Envelope				Т																			
Current projection	Interior Fit-out/Testing & Inspections			Т	Т																			
Current projection	Sitework/Hardscape/Landscape				Т																			
Current projection	New Building Substantial Completion (Q4 2026)			П	Т																			
Current projection	Existing Building Demo/Site Restoration				Т																			
Current projection	Phase 2 Sitework/Hardscape/Landscape																							
Current projection	Main Package Construction																							





# Work In Progress – Overall Site







# Work In Progress – Overall Site







# M/W/VBE Project Goals and Projections

# Total GMP \$401,558,505

### **Contract Goals**

MBE \$18,873,250

WBE \$30,920,005

VBE \$12,046,755

# **Current Projections**

MBE \$19,683,041\*

WBE \$32,809,610

VBE \$15,188,000

MBE

4.7%

WBE

7.7%

**VBE** 

3.0%

MBE\*

4.9%

WBE

8.2%

**VBE** 

3.8%

\*\$3,000,000 MBE is pending







# **Early Phase – Precon/Chiller Participation**

Prime Prime (Filed Sub)

Second tier - M/W/VBE

Bid Package Description	Prime / Filed Sub Tier Subcontractor		rime Contract Paid to Date	F	MBE Paid toDate	P	WBE aid toDate	P	VBE aid toDate
Management	Commodore Builders	\$	551,971.77					\$	551,971.77
General Clean-up, Demolition & Concrete	American Environmental Inc.	\$	181,978.20	\$	181,978.20				
Sitework	T & M Equipment Corporation	\$	74,774.68			\$	74,774.68		
Steel	Atlantic Bridge & Engineering, Inc.	\$	288,040.00			\$	288,040.00		
Painting	Northeast Painting Associates, Inc.	\$	6,300.00					\$	6,300.00
Plumbing	Edward F. Corcoran Plumbing & Heating Co., Inc.	\$	38,124.43						
Plumbing Insulation Tier 2	Insulation Contractor of New England					\$	4,187.00		
HVAC	B-G Mechanical, Inc.	\$	991,171.20						
HVAC Rigging Tier 2	Chicopee Industrial Contractors, Inc.					\$	25,395.00		
HVAC Insulation Tier 2	Insulation Contractor of New England					\$	83,250.79		
HVAC Balancing Tier 2	Performance Testing and Balancing, LLC							\$	3,600.00
	Cultinial	•	2 122 260 20	٠	101 070 20	•	475 G47 47	_	EC1 071 77



2,132,360.28 \$

181,978.20 \(^\\$

561,871.77





# Main Project Participation Plan (to date)

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Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

	Duine a / Eile al Orch		Duime			
Bid Package Description	Prime / Filed Sub	0.0	Prime	MBE	WBE	VBE
Managament	Tier Subcontractor Commodore Builders		ntract Value			£ 44 440 020 22
Management Utility Company - Holyoke Gas & Electric		\$	11,448,028.23 177,034.02			\$ 11,448,028.23
	Holyoke Gas & Electric Dept.	\$ \$	316,200.00			
Surveyor	Sherman & Frydryk, LLC	Þ	310,200.00			
Personnel & Material Hoist & Staging	Marr Scaffolding dba Marr Crane and Rigging	\$	4,406,591.00			
Progress Cleaning	Charles Services & Equipment	\$	6,440,000.00			
Final Cleaning	Front Line, Inc.	\$	701,550.00		\$ 701,550.00	
Demolition & Abatement - Dorm & Chiller	American Environmental, Inc.	\$	419,220.00	\$ 419,220.00		
Demolition & Abatement - Main	Pending Commitment	\$	6,000,000.00	\$ 3,000,000.00		
Cast-In-Place Concrete	Manafort-Precision, LLC	\$	13,279,000.00			
Furnishing Reinforcing (Rebars & Mesh)	Rebars & Mesh, Inc.				\$ 1,400,000.00	
Installation of Reinforcing	Regis Steel Corp			\$ 1,215,000.00		
Masonry	Capasso Enterprises, Inc.	\$	11,647,750.00			
Furnish only masonry materials	Architectural Products, Inc. (\$750,000)				\$ 112,500.00	
Structural Steel	Les Constructions Beauce-Atlas, Inc.	\$	32,693,700.00			
Steel Erector	Tier 2 - Prime Steel Erecting, Inc.					
Furnishing only of Safety Screening System	Tier 3 - Essential Perimeter (\$1,972,250)				\$ 295,838.00	
Unistrut	A.T.R. Sales, Inc.	\$	335,865.00			
Misc. Metals	Quinn Bros. of Essex, Inc.	\$	2,798,300.00			
Rough Carpentry	Charles Services & Equipment	\$	3,111,752.00			
Millwork	Millwork One	\$	9,943,795.00			
Installation of Millwork	J. Thibert Architectural Woodwork Installation				\$ 1,924,092.00	
Labor for loading of materials and clean up	Front Line, Inc.				\$ 937,500.00	
Waterproofing and Dampproofing	Superior Caulking & Waterproofing Co., Inc.	\$	3,188,000.00			\$ 3,188,000.00
Roofing and Flashing	Titan Roofing, Inc.	\$	3,383,129.00	\$ 3,383,129.00		
Fireproofing	H. Carr & Sons, LLC	\$	1,222,200.00			
Labor for Carpentry Fireproofing Support	Triple J Drywall & Carpentry, Inc.			\$ 90,000.00		
Doors, Frames, and Hardware	Thompson Company, Inc.	\$	5,631,924.00		\$ 5,631,924.00	





# Main Project Participation Plan (to date)

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Prime	
Prime (Filed Sub)	
Second tier - M/W/VBE	

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

				<u> </u>			
Bid Bookens Description	Prime / Filed Sub	Pri	me Contract	MBE		WE	VDE
Bid Package Description	Tier		Value	MIDE		WBE	VBE
Specialty Doors	NITCO, LLC dba Alta Material Handling	\$	190,500.00				
Curtain Wall, Windows & Panels	Chandler Architectural Products, Inc.	\$	19,477,524.00				
Furnish Metall Wall Panels, Louvers & Vents	Architectural Products, Inc. (\$3,907,941)				\$	586,191.00	
Glass and Glazing	Chandler Architectural Products, Inc.	\$	182,666.00				
Drywall	Professional Drywall Construction, Inc.	\$	22,549,000.00				
Furnishing Labor For Carpentry Support	Fisher Contracting Corporation			\$ 1,071,000.00			
Furnishing Labor For Carpentry Support	Adams and Ruxton Construction Company				<b>\$ 1</b> ,	755,000.00	
Tile	Select Tile, Marble & Flooring	\$	1,347,612.00				
Furnishing Materials	ST Materials & Equipment, LLC (\$150,000)			\$ 22,500.00			
Acoustical Tile Ceilings	H. Carr & Sons, LLC	\$	4,740,000.00				
Furnishing Labor For Carpentry Support	Triple J Drywall & Carpentry, Inc.			\$ 72,000.00			
Resilient Flooring	Ayotte & King for Tile, Inc.	\$	3,575,000.00		\$ 3,	575,000.00	
Terrazzo	Roman Mosaic and Tile Company	\$	777,011.00				
Resinous Flooring	Allegheny Contract Flooring, Inc.	\$	2,153,152.00				
Carpet	Ayotte & King for Tile, Inc.	\$	103,478.00		\$	103,478.00	
Painting	John W. Egan Company, Inc.	\$	1,170,440.00				
Furnish Only Painting Supplies	Heritage Construction & Supply (\$156,059)				\$	23,409.00	
Specialties	Specialty Services of New England	\$	5,140,000.00				
Signage	Design Communications Limited	\$	710,930.00				
Self-Perform Majority of Scope	Installer "TBD - Quality Construction"						
Appliances	Pending Commitment	\$	1,546,932.00				
Foodservice Equipment	Singer MA, LLC dba Singer Kittredge	\$	2,394,821.00				
Sheetmetal installation	Titan Roofing, Inc.			\$ 100,000.00			
Waste Compactors	Maguire Equipment Inc	\$	140,652.00				
Window Treatments	Contexture	\$	3,108,960.00		\$ 2,	470,093.00	
Elevator	KONE, Inc.	\$	4,903,491.00				
Electric Trolley Hoist	Mass Crane and Hoist	\$	61,510.00				
Fire Protection	Arden Engineering Constructors	\$	3,350,000.00				





# Main Project Participation Plan (to date)

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Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

	Drives / Filed Out		Duine				
Bid Package Description	Prime / Filed Sub Tier	Co	Prime ntract Value	ME	3E	WBE	VBE
Plumbing	Arden Engineering Constructors	\$	22,225,916.00				
Furnish & Installation of Plumbing Materials		•	,,			\$ 1,620,000.00	
Furnish Only Plumbing Materials				\$ 147	,972.45		
Furnish & Installation of Plumbing Insulation	Kim Industries, Inc.			\$ 1,116	6,000.00		
HVAC	Harry Grodsky Co., Inc.	\$	46,534,845.00				
Furnish & Installation of Sheetmetal Ductwork	,					\$ 5,500,000.00	
Furnish Only Controls Materia	Northeast Controls Panel Fabrication.					\$ 90,000.00	
	Inc.(\$600,000)					*,	
Furnish Only HVC Materials	Carl-Louis & Co., Inc. (\$900,000)			\$ 135	,000.00		
Material and Field Labor	Kim Industries, Inc.			\$ 3,975	,000.00		
Electrical	Collins Electric Co., Inc.	\$	45,270,000.00				
Furnish & Install Site Lighting	Chapman Construction Group, Inc.					\$ 1,308,394.00	
Furnish & Install Systems	KB-Mac, Inc.			\$ 3,032	2,664.00		
Furnish Low Voltage Systems	Certified Connections, Inc.(\$1,000,000)			\$ 150	0,000.00		
Material and Install parts of the gear and Lighting	Soonert Energy Co. Inc.					\$ 2.811.675.00	
Package	Seaport Energy Co., Inc.					\$ 2,811,075.00	
Earthwork	Northern Construction Services, LLC	\$	36,206,300.00				
Trucking of Materials To & From the Site	C&C Contractors, LLC			\$ 1,162	2,000.00		
Furnishing & Installing/ReloTemporary Site Fence	Guardrail Solutions, LLC					\$ 494,975.00	
Installation of Reinforcing	Regis Steel Corp			\$ 100	,000.00		
Furnish & Install Asphalt Paving	Don Martin Corp			\$ 300	,000.00		
Silt Fence, jute mesh & temp seeding	CSL, Inc.					\$ 142,038.00	
Landscaping	Brightview Landscape Development, Inc.	\$	7,723,526.00				
Labor for loading/unloading and site clean-up						\$ 900,000.00	
			Total	\$ 19,491	,485.45	\$ 32,383,657.00	\$ 14,636,028.23

\*\$3,000,000 MBE is pending

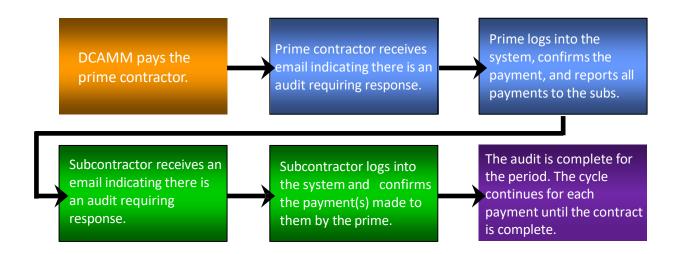




# **Contract Compliance Payment Auditing**

### Understanding the DCAMM Contractor Management System (DCMS) audit process

After a contract has been set up in the DCMS System and DCAMM begins making payments to the prime contractor, the contract is ready for auditing. The following represents the audit process.









## **MBE Participation Paid to Date**

Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

				PTD through	DCMS February A	udit 2024
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Current contract Value	Pa	MBE aid to Date	Percent to Full Subcontract	Percent to Goal
Prime - Demolition & Abatement - Dorm & Chiller	American Environmental, Inc.	\$ 610,776.00	\$	580,337.20	95.0%	0.1%
Prime - Demolition & Abatement - Main	Pending Commitment	\$ 3,000,000.00			0.0%	0.0%
Prime - Roofing and Flashing	Titan Roofing, Inc.	\$ 3,383,129.00	\$	47,500.00	1.4%	0.0%
Division - Tier Package Description	Tier Subcontractor					
Ceramic Tile Prime - Tier 2 Furnishing Materials	ST Materials & Equipment, LLC (\$150,000)	\$ 22,500.00	\$	-	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish Only Plumbing Materials	JHP Industrial Supply Company, Inc.(\$986,483)	\$ 147,972.45	\$		0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only HVAC Materials	Carl-Louis & Co., Inc. (\$900,000)	\$ 135,000.00	\$	-	0.0%	0.0%
Electrical Prime - Tier 2 Furnish Low Voltage Materials	Certified Connections, Inc.(\$1,000,000)	\$ 150,000.00	\$	-	0.0%	0.0%
Concrete Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp	\$ 1,215,000.00	\$		0.0%	0.0%
Fireproofing Prime - Tier 2 Labor for Carpentry Fireproofing Support	Triple J Drywall & Carpentry, Inc.	\$ 90,000.00	\$		0.0%	0.0%
Drywall Prime - Tier 2 Furnishing Labor For Carpentry Support	Fisher Contracting Corporation	\$ 1,071,000.00	\$		0.0%	0.0%
Acoustical Tile Prime - Tier 2 Furnishing Labor For Carpentry Support	Triple J Drywall & Carpentry, Inc.	\$ 72,000.00	\$		0.0%	0.0%
Food Service Equipment Prime - Tier 2 Sheetmetal installation	Titan Roofing, Inc.	\$ 100,000.00			0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Insulation	Kim Industries, Inc.	\$ 1,116,000.00	\$		0.0%	0.0%
HVAC Prime - Tier 2 Material and Field Labor	Kim Industries, Inc.	\$ 3,975,000.00	\$	28,500.00	0.7%	0.0%
Electrical Prime - Tier 2 Furnish & Install Systems	KB-Mac, Inc.	\$ 3,032,664.00	\$		0.0%	0.0%
Earthwork Prime - Tier 2 Trucking of Materials To & From the Site	C&C Contractors, LLC	\$ 1,162,000.00	\$	534,057.50	46.0%	0.1%
Earthwork Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp	\$ 100,000.00	\$		0.0%	0.0%
Earthwork Prime - Tier 2 Furnish & Install Asphalt Paving	Don Martin Corp	\$ 300,000.00	\$	231,233.19	77.1%	0.1%
					Percent to Full	Percent to





**Projected Goal** 

0.4%

Subcontract

7.2%

1,421,627.89

19,683,041.45 \$

Projected

GOAL

4.9%

# **WBE Participation Paid to Date**

Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

				PTD through	DCMS February A	udit 2024
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Sub	Current contract Value	WBE Paid to Date	Percent to Full Subcontract	Percent to Goal
Prime - Final Cleaning	Front Line, Inc.	\$	701,550.00	\$ -	0.0%	0.0%
Prime - Doors, Frames, and Hardware	Thompson Company, Inc.	\$	5,631,924.00	\$ -	0.0%	0.0%
Prime - Carpet	Ayotte & King for Tile, Inc.	\$	103,478.00	\$ -	0.0%	0.0%
Prime - Window Treatments	Contexture	\$	2,470,093.00	\$ -	0.0%	0.0%
Prime - Resilient Flooring	Ayotte & King for Tile, Inc.	\$	3,575,000.00	\$ 37,466.10	1.0%	0.0%
Division - Tier Package Description	Tier Subcontractor					
Masonry Prime - Tier 2 Furnish only masonry materials	Architectural Products, Inc. (\$750,000)	\$	112,500.00	\$ 171.06	0.2%	0.0%
Steel Prime - Tier 3 Furnish only of Safety Screening System	Essential Perimeter (\$1,972,250)	\$	295,838.00	\$ 17,250.00	5.8%	0.0%
Curtain Wall, Windows & Panels Prime - Tier 2 Furnish Louvers & Vents	Architectural Products, Inc. (\$3,907,941)	\$	586,191.00	\$ -	0.0%	0.0%
Painting Prime -Tier 2 Furnish Only Painting Supplies	Heritage Construction & Supply (\$156,059)	\$	23,409.00	\$ -	0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only Controls Material	Northeast Controls Panel Fabrication. Inc.(\$600,000)	\$	90,000.00	\$ -	0.0%	0.0%
Concrete Prime - Tier 2 Furnishing Reinforcing	Rebars & Mesh, Inc.	\$	1,400,000.00	\$ 267,802.00	19.1%	0.1%
Millwork Prime - Tier 2 Installation of Millwork	J. Thibert Architectural Woodwork Installation	\$	1,924,092.00	\$ -	0.0%	0.0%
Millwork Prime - Tier 2 Labor for loading of materials and clean up	Front Line, Inc.	\$	937,500.00	\$ -	0.0%	0.0%
Drywall Prime - Tier 2 Labor For Carpentry Support	Adams and Ruxton Construction Company	\$	1,755,000.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Materials	413 Plumbing & Heating, Inc.	\$	1,620,000.00	\$ 16,963.60	1.0%	0.0%
HVAC Prime - Tier 2 Furnish & Installation of Sheetmetal Ductwork	L.K. Sheet Metal, Inc.	\$	5,500,000.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Furnish & Install Site Lighting	Chapman Construction Group, Inc.	\$	1,308,394.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Material and Install Gear and Lighting Package	Seaport Energy Co., Inc.	\$	2,811,675.00	\$ -	0.0%	0.0%
Earthwork Prime - Tier 2 Furnishing & Installing/ReloTemporary Site Fence	Guardrail Solutions, LLC	\$	494,975.00	\$ 234,630.12	47.4%	0.1%
Earthwork Prime - Tier 2 Silt Fence, jute mesh & temp seeding	CSL, Inc.	\$	142,038.00	\$ 116,640.25	82.1%	0.0%
Landscaping Prime - Tier 2 Labor and site clean up	Front Line, Inc.	\$	900,000.00	\$ -	0.0%	0.0%
					Percent to Full	Percent to







Subcontract

2.1%

690,923.13

32,809,610.00 \$

**Projected Goal** 

0.2%

Projected GOAL

8.2%

# **VBE Participation Paid to Date**

Prime
Prime (Filed Sub)
Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

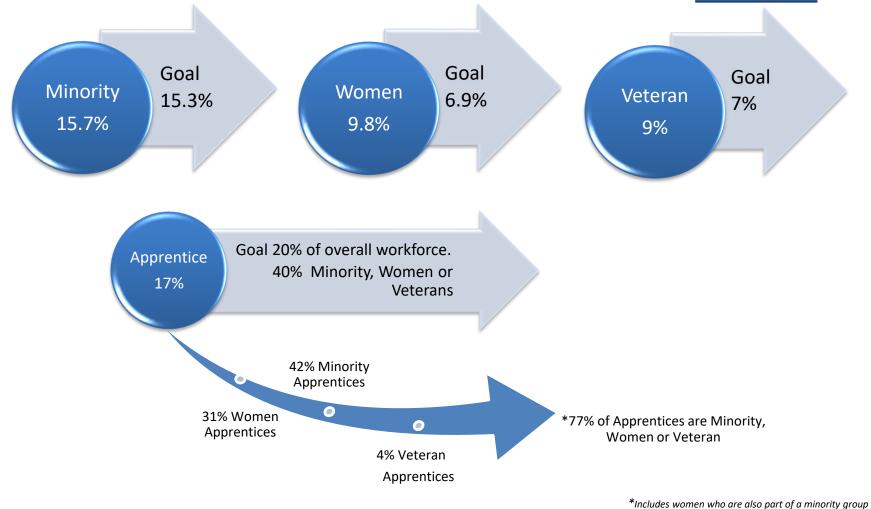
				PTD through D	CMS February A	udit 2024	
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Su	Current bcontract Value	VBE Paid toDate	Percent to Full Subcontract	Percent to Goal	
Management	Commodore Builders	\$	12,000,000.00	\$ 1,436,269.73	12.0%	0.4%	
Prime - Waterproofing and Dampproofing	Superior Caulking & Waterproofing Co., Inc.	\$	3,188,000.00	\$ 84,740.00	2.7%	0.0%	
					Percent to Full	Percent to	Projected
					Subcontract	Projected Goal	GOAL
		\$	15,188,000.00	\$ 1,521,009.73	10.0%	0.4%	3.8%





# **Workforce Participation Reported Hours as of**

03-31-2024



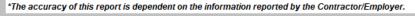






# **Workforce Participation as of 3-31-2024**

Tier 1 Contractor	Total	Α	pprentic	е		Minority			Women			Veteran	
Tier 2 Contractor	Hours	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal
American Environmental, Inc.	1,279.00	-	0%	20%	434.00	33.9%	15.3%	710.00	55.5%	6.9%	180.00	14%	7%
Arden Engineering Constructors, LLC	481.50	72.00	15%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
413 Plumbing & Heating Inc.	381.00	121.50	32%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Capasso Enterprises Inc.	74.50	-	0%	20%	43.00	57.7%	15.3%	-	0.0%	6.9%	-	0%	7%
Chandler Architectural Products, Inc.	31.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Collins Electric Co., Inc.	4,545.50	702.00	15%	20%	474.50	10.4%	15.3%	1,140.00	25.1%	6.9%	302.00	7%	7%
Harry Grodsky & Co., Inc.	62.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Automated Logic Contracting Services	69.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Les Constructions Beauce-Atlas, Inc.	-	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Prime Steel Erecting, Inc.	232.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Manafort-Precision, LLC	15,450.50	2,752.50	18%	20%	2,684.00	17.4%	15.3%	1,150.50	7.4%	6.9%	1,531.00	10%	7%
Regis Steel Corporation	5,606.00	1,301.00	23%	20%	1,290.00	23.0%	15.3%	1,293.00	23.1%	6.9%	1,199.00	21%	7%
Northern Construction Service, LLC	114.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Northern General Contractors, Inc.	26,059.00	4,764.00	18%	20%	4,088.50	15.7%	15.3%	1,954.50	7.5%	6.9%	2,248.50	9%	7%
NORTHERN LAND CLEARING LLC	332.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Ace Concrete Cutting, LLC	4.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
CSL, Inc.	376.00	-	0%	20%	108.00	28.7%	15.3%	-	0.0%	6.9%	-	0%	7%
Guardrail Solutions LLC	891.00	-	0%	20%	310.50	34.8%	15.3%	-	0.0%	6.9%	47.50	5%	7%
Don Martin Corporation	95.00	-	0%	20%	38.00	40.0%	15.3%	-	0.0%	6.9%	19.00	20%	7%
Regis Steel Corporation	included above												
Keller North America	4,223.00	704.50	17%	20%	179.00	4.2%	15.3%	-	0.0%	6.9%	281.00	7%	7%
Professional Drywall Construction, Inc.	172.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Superior Caulking & Waterproofing Co., Inc.	788.00	-	0%	20%	242.00	30.7%	15.3%	-	0.0%	6.9%	-	0%	7%
Total for Project (Chiller & Main)	65,013.81	10,818.50	17%	20%	10,183.53	15.7%	15.3%	6,360.00	9.8%	6.9%	5,808.00	9%	7%







# **Apprentice Workforce Participation as of 3-31-2024**

Hours included in both Women and Minority goals

												*Workfo	orce Repor	ting via DO	CMS as of	3/31/2024
Contractor		Appre	ntice		M	inority			Womer	1		Vetera	n	Minor	rity & W	omen
	Hours	Count	%	Goal	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%
Arden Engineering Constructors, LLC	72	1	15%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
413 Plumbing & Heating Inc.	122	1	32%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
B-G Mechanical Contractors, Inc.	303	1	30%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Collins Electric Co., Inc.	702	14	15%	20%	150	2	21%	376	3	54%	40.00	1	6%	0.00	0	0%
Edward F. Corcoran Plumbing & Heating	48	1	32%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Keller North America	705	2	17%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Manafort-Precision, LLC	2,753	6	18%	20%	916	2	33%	998	3	36%	0.00	0	0%	518.50	1	19%
Moran Sheet Metal, Inc.	7	1	54%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Northern General Contractors, Inc.	4,764	11	18%	20%	3,071	7	64%	1,420	3	30%	0.00	0	0%	267.50	1	6%
Power Line Contractors, Inc.	10	1	1%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Regis Steel Corporation	1,301	5	23%	20%	423	1	33%	576	2	44%	436.00	1	34%	423.00	1	33%
William Roberts Electric Co., Inc	33	1	28%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
	10,819	45			4,559	12	42%	3,370	11	31%	476	2	4%	1,209	3	4%

Total Hours (Chiller & Main)

65,014

\*The accuracy of this report is dependent on the information reported by the Contractor/Employer.





# <u>Workforce Report – March Participation</u>

							*1	Workforce	Reporti	ng via l	DCMS as	of 3/3	1/2024
Tier 1 Contractor	Total	App	rentic	е	N	<b>Minority</b>		V	Vomen		V	eterar	1
Tier 2 Contractor	Hours	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal
Arden Engineering Constructors, LLC	275.00	72.00	26%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
413 Plumbing & Heating Inc.	264.00	88.00	33%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Capasso Enterprises Inc.	42.00	-	0%	20%	24.00	57.1%	15.3%	-	0.0%	6.9%	-	0%	7%
Collins Electric Co., Inc.	700.00	230.00	33%	20%	-	0.0%	15.3%	372.00	53.1%	6.9%	112.00	16%	7%
Harry Grodsky & Co., Inc.	27.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Manafort-Precision, LLC	3,303.50	580.50	18%	20%	627.50	19.0%	15.3%	230.50	7.0%	6.9%	365.00	11%	7%
Regis Steel Corporation	1,079.00	354.00	33%	20%	61.00	5.7%	15.3%	369.00	34.2%	6.9%	156.00	14%	7%
Northern Construction Service, LLC	53.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Northern General Contractors, Inc.	2,573.50	662.00	26%	20%	622.50	24.2%	15.3%	249.50	9.7%	6.9%	-	0%	7%
Regis Steel Corporation	included ab	ove											
Professional Drywall Construction, Inc.	12.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Superior Caulking & Waterproofing Co., Inc.	346.00	-	0%	20%	148.00	42.8%	15.3%	-	0.0%	6.9%	-	0%	7%
Total for March:	8,675.50	1,986.50	23%	20%	1,483.00	17.1%	15.3%	1,221.00	14.1%	6.9%	633.00	7%	7%
Previous Months Total													
Total for February:	8,325.00	1,329.00	16%	20%	1,480.50	17.8%	15.3%	1,051.50	12.6%	6.9%	625.00	8%	7%
Total for January:	6,332.00	875.50	14%	20%	1,125.00	17.8%	15.3%	620.00	9.8%	6.9%	801.50	13%	7%

<sup>\*</sup>The accuracy of this report is dependent on the information input by the Contractor/Employer.





# **Commodore | Walsh Updates**









PRE-APPRENTICESHIP TRAINING PROGRAM







# **Outreach Events**



### **Massachusetts Public Construction Opportunities**

Find out what contractors, subcontractors, and suppliers interested in working on public building construction projects need to know. Opportunities on projects of all sizes and dollar values.

DATE(S):	January 24, 2024	2:00 p.m 3:30 p.m.
	April 9, 2024	11:00 a.m 12:30 p.m.
	June 12, 2024	2:00 p.m 3:30 p.m.
	September 10, 2024	11:00 a.m 12:30 p.m.
	November 20, 2024	10:00 a.m 11:30 a.m.
OST:	Free	
OCATION:	Virtual - Zoom Meeting information sent when registered	
EGISTRATION:	https://www.eventbrite.com/e/771827345367?aff=oddtdtc	

A presentation for firms considering working on public building construction projects will provide a wealth of information on how your firm can get involved in public building projects. Presented by the Division of Capital Asset Management and Maintenance (DCAMM), the state agency responsible for the state's major building construction, and the Supplier Diversity Office (SDO), the state agency that certifies small, minority, women, and veteran owned business to work on public projects.

- Cover: How to find upcoming opportunities to provide construction related services on the thousands of public building construction projects procured by state agencies, cities, and towns each year:
  - · What you need to know to bid on public construction work, which projects and trades don't require DCAMM certification, which do, and how to apply:
  - · Firms owned by a small, minority, woman or veteran are strongly encouraged to attend to learn about the significant opportunities for small, minority owned (MBE), women owned (WBE) and veteran owned (VBE/SDVOBE) businesses, the Supplier Diversity Office certifications and the process for SDO certification.

Opportunities to work on state agency and municipal projects throughout Massachusetts.

Join us - construction contractors, subcontractors, and suppliers are all invited!







### **Explore Your Fi**

Are you an individ high school, or sor change? Join us a to learn about wor pre-apprenticeshi in the commercia

### What to Expec

- · Learn about di · Connect with it
- Contribute to tl
- facilities in your
- Take the first st experience

### Representatives fr

subcontractor, and vendor firms, as well as Commonwealth of Massachusetts agencies including Division of Capital Asset Management & Maintenance and the Supplier Diversity Office will all be on-hand to provide information and answer questions on how to get involved in the construction trades.







Interested? Don't wait! The time is now.



Scan to register!









### **Outreach Events**



### ATTENTION TRADESPERSONS

### This is your opportunity to be awarded a spot on a Statewide Contract!

The Operational Services Division (OSD), the agency that establishes and manages Statewide Contracts (SWCs) for the Commonwealth of Massachusetts, has announced the reopening of our <a href="Iradespersons">Iradespersons</a> (TRD) Statewide Contracts.

The Commonwealth offers 29 Trades service categories (see right panel) across four Tradespersons Contracts. <u>TRD01</u> and <u>TRD03</u> will reopen in May 2024, and <u>TRD02</u> and <u>TRD04</u> will reopen in late summer/ early fall 2024. The reopening of these contracts will fill out services categories that currently have insufficient coverage across the state and provide opportunities for trades businesses to work with the state.

### Why Work with the State?

Statewide Contractor status gives businesses the opportunity to expand their customer base by having their business listed in the state's <u>Trades Index</u>. Organizations eligible to use SWCs include Executive Departments, cities and towns, public schools, housing authorities, and many others.

### **Next Steps**

There are three actions you need to take to express interest in a Statewide Contract bid:

#### ✓ Get Registered

Set up your free business profile in COMMBUYS by registering at COMMBUYS.com.

- Find registration guidance on our website.
- In your business profile, select at least one commodity code(s) that identifies the services
  your business offers. The commodity codes associated with our Trades contracts are listed
  on the reverse side for your reference. Adding related commodity codes to your profile will
  prompt email notifications from COMMBUYS once the Trades opportunities are posted.

### ✓ Review the Bid Opportunity

Once the Request for Response (RFR) documents are posted in COMMBUYS, review the documents in detail.

- TRD01: BD-24-1080-OSD03-OSD03-99499
- TRD02: BD-24-1080-OSD03-OSD03-98815
- TRD03: BD-24-1080-OSD03-SRC02-99870
- TRD04: BD-24-1080-OSD03-SRC02-98164
- ✓ Submit a Quote

Read the RFR thoroughly, collect the required information, and log in to COMMBUYS to submit your quote before the date/ time deadline. Qualified vendors are awarded a spot on the Statewide Contract.

### We're Here to Help!

Visit mass.gov/trades to learn more

Attend Free Vendor Training

Steps to Consider If You're Interested in Statewide Contracting



### **Tradespersons Contracts**

### **TRD01 Contract Categories**

Boiler
Drain
Electrical
Fencing
General Contracting
Generator/Turbines
Glass/Window/Doors
HVAC/Sheet Metal
Painting
Plumbing
Solar Array Inspection

### **TRD02 Contract Categories**

Asphalt Paving
Carpentry
Excavation
Masonry
Septic

### **TRD03 Contract Categories**

Elevator Exhaust Systems Fire Detection Fire Suppression Overhead Doors Signage Welding

#### **TRD04 Contract Categories**

Cleaning Restoration Compressor Services Kitchen Exhaust/Duct Pump & Motor Roofing Biohazardous Site Cleaning

### mass.gov/trades

### Contact Us!

Monday - Friday, 8:00 a.m. to 5:00 p.m. 888-MA-STATE (627-8283) or <u>OSDHelpDesk@mass.gov</u>

# Trades UNSPSC

TRD01	
Boiler	(72-15-10)
Drain	(70-17-18)
Electrical	(72-15-15)
Fencing	(72-15-40)
General Contracting	(72-11-11)
Generator/Turbines	(72-15-43)
Glass/Window/Doors	(72-15-24)
HVAC/Sheet Metal	(72-15-12)
Painting	(72-15-13)
Plumbing	(72-15-11)
Solar Array Inspection	(72-15-12)

TRD02	
Asphalt Paving	(72-14-10)
Carpentry	(72-15-23)
Excavation	(72-15-00)
Masonry	(72-15-19)
Sentic	(72-15-11)

TRD03	
Elevator	(72-10-15
Exhaust Systems	(40-10-15
Fire Detection	(46-19-15
Fire Suppression	(46-19-16
Overhead Doors	(72-15-24
Signage	(72-15-40
Welding	(73-18-19

(76-11-00)
(40-15-18)
(72-15-00)
(40-15-17)
(72-13-00)
(76-10-00)



### What is UNSPSC?

The Commonwealth uses the United Nations Standard Products and Services Code (UNSPSC), similar to a commodity code, to classify goods and services. When the UNSPSC in a vendor's COMMBUYS profile matches the UNSPSC in a bid opportunity, the vendor receives an automatic email notification.

### Where and how do I use UNSPSC?

#### 1. Registration

During COMMBUYS registration, new vendors must add at least one UNSPSC to their profile on the Commodity/Service Codes tab. For TRD contracts, add the codes of the categories that match the goods and services your business provides. You may add as many codes to your profile as you like; however, doing so adds you to the notification pool of entities seeking those commodities.

### 2. Searching for bid opportunities

Vendors may search through all bid opportunities posted on COMMBUYS using the Bid Solicitation Advanced Search function on the COMMBUYS home screen. By entering the appropriate UNSPSC, vendors may search for opportunities related to their businesses.

### Help! I'm lost!

If you get stuck at any point in the COMMBUYS registration or bid search process, contact the COMMBUYS Help Desk! From 8:00 a.m. to 5:00 p.m., Monday through Friday, they are here to help.

Contact the Help Desk at <a href="mailto:OSDHelpDesk@mass.gov">OSDHelpDesk@mass.gov</a> or (888) MA-State (627-8283).



March 2024

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# **QUESTIONS**





