

## <u>AGENDA</u>

## **Project Update**

- Project/Schedule Update
- Work In Progress
- Business Participation Payment Report (from April)
- Workforce Hours Report
- Ongoing Outreach:
  - Upcoming Career Fair
  - School Visits
- Questions





## **Project Schedule**

Holyoke Soldiers' Home - Milestone Schedule May-24

Tasks												Р	roject	Dura	tion								
				20	023	•							20	24						2025	2026	2027	2028
			Q3			Q4			Q1			Q2			Q3			Q4					
				Mo	nths								Mo	nths									
		7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12				
Actual	NTP for Main Package Construction Issued (6/21/23)											Ш											
Actual	Issue Subcontracts/Mobilize/Site Fence																						
Current projection	Site Clearing & Prep/Chiller and Dorm Building Demo																						
Current projection	Site Utilities/Entrance Road/Footings & Foundations																						
Current projection	Structural Steel Erection/Concrete Slabs																						
Current projection	Exterior Framing/Sheathing/Envelope																						
Current projection	Interior Fit-out/Testing & Inspections																						
Current projection	Sitework/Hardscape/Landscape																						
Current projection	New Building Substantial Completion (Q4 2026)																						
Current projection	Existing Building Demo/Site Restoration																						
Current projection	Phase 2 Sitework/Hardscape/Landscape																						
Current projection	Main Package Construction																						



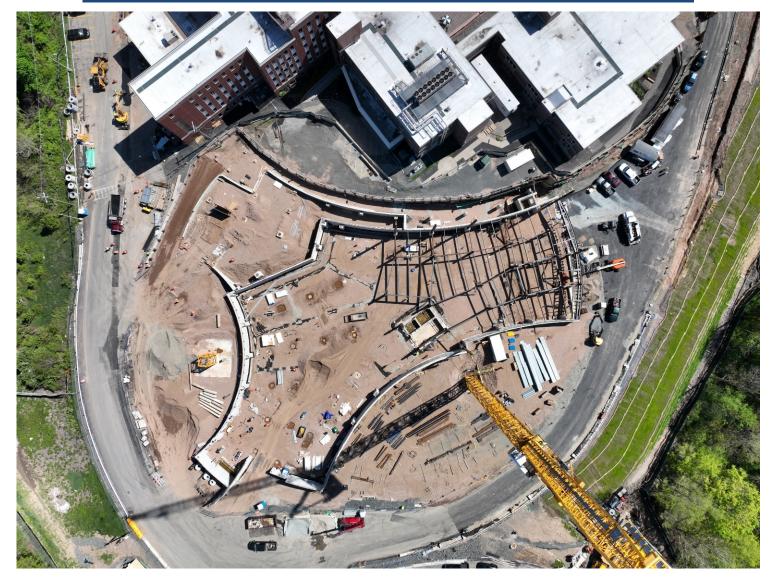
# Work In Progress – Overall Site







# Work In Progress – Overall Site







## Work In Progress – Steel Erection





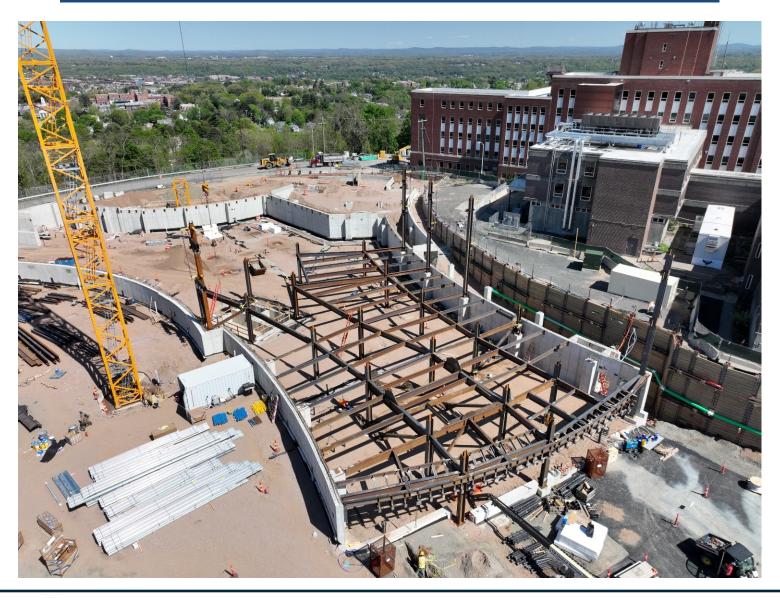








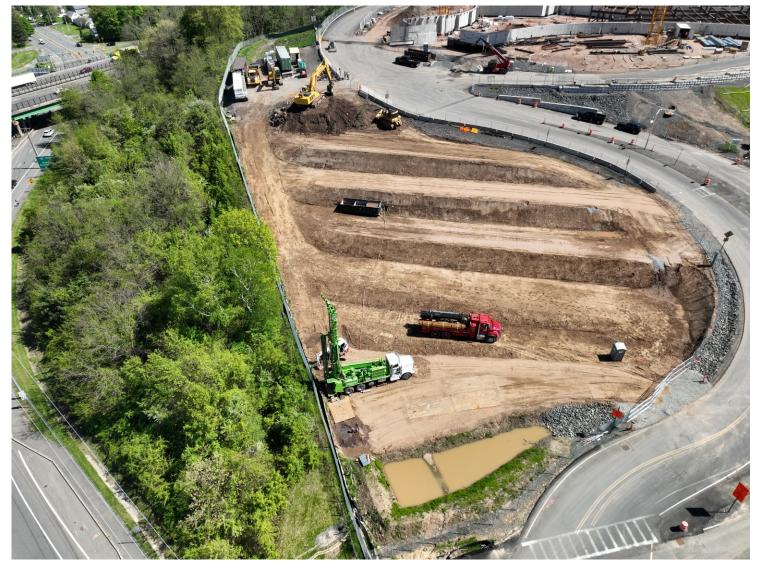
# Work In Progress – Steel Erection







# Work In Progress – Geothermal installation









## **MBE Participation Paid to Date**

Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

					PTD through	DCMS February A	udit 2024
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Subo	Current contract Value	P	MBE aid to Date	Percent to Full Subcontract	Percent to Goal
Prime - Demolition & Abatement - Dorm & Chiller	American Environmental, Inc.	\$	610,776.00	\$	580,337.20	95.0%	0.1%
Prime - Demolition & Abatement - Main	Pending Commitment	\$	3,000,000.00			0.0%	0.0%
Prime - Roofing and Flashing	Titan Roofing, Inc.	\$	3,383,129.00	\$	47,500.00	1.4%	0.0%
Division - Tier Package Description	Tier Subcontractor						
Ceramic Tile Prime - Tier 2 Furnishing Materials	ST Materials & Equipment, LLC (\$150,000)	\$	22,500.00	\$	-	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish Only Plumbing Materials	JHP Industrial Supply Company, Inc.(\$986,483)	\$	147,972.45	\$		0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only HVAC Materials	Carl-Louis & Co., Inc. (\$900,000)	\$	135,000.00	\$	-	0.0%	0.0%
Electrical Prime - Tier 2 Furnish Low Voltage Materials	Certified Connections, Inc.(\$1,000,000)	\$	150,000.00	\$		0.0%	0.0%
Concrete Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp	\$	1,215,000.00	\$		0.0%	0.0%
Fireproofing Prime - Tier 2 Labor for Carpentry Fireproofing Support	Triple J Drywall & Carpentry, Inc.	\$	90,000.00	\$	-	0.0%	0.0%
Drywall Prime - Tier 2 Furnishing Labor For Carpentry Support	Fisher Contracting Corporation	\$	1,071,000.00	\$		0.0%	0.0%
Acoustical Tile Prime - Tier 2 Furnishing Labor For Carpentry Support	Triple J Drywall & Carpentry, Inc.	\$	72,000.00	\$		0.0%	0.0%
Food Service Equipment Prime - Tier 2 Sheetmetal installation	Titan Roofing, Inc.	\$	100,000.00			0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Insulation	Kim Industries, Inc.	\$	1,116,000.00	\$		0.0%	0.0%
HVAC Prime - Tier 2 Material and Field Labor	Kim Industries, Inc.	\$	3,975,000.00	\$	28,500.00	0.7%	0.0%
Electrical Prime - Tier 2 Furnish & Install Systems	KB-Mac, Inc.	\$	3,032,664.00	\$		0.0%	0.0%
Earthwork Prime - Tier 2 Trucking of Materials To & From the Site	C&C Contractors, LLC	\$	1,162,000.00	\$	534,057.50	46.0%	0.1%
Earthwork Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp	\$	100,000.00	\$		0.0%	0.0%
Earthwork Prime - Tier 2 Furnish & Install Asphalt Paving	Don Martin Corp	\$	300,000.00	\$	231,233.19	77.1%	0.1%

Suppler Diversity Office COMM HOLYO



Percent to Projected Goal

0.4%

Percent to Full

Subcontract

7.2%

1,421,627.89

19,683,041.45 \$

Projected

**GOAL** 

4.9%

## **WBE Participation Paid to Date**

Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

	_		PTD through	DCMS February A	ludit 2024
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Current contract Value	WBE Paid to Date	Percent to Full Subcontract	Percent to Goal
Prime - Final Cleaning	Front Line, Inc.	\$ 701,550.00	\$ -	0.0%	0.0%
Prime - Doors, Frames, and Hardware	Thompson Company, Inc.	\$ 5,631,924.00	\$ -	0.0%	0.0%
Prime - Carpet	Ayotte & King for Tile, Inc.	\$ 103,478.00	\$ -	0.0%	0.0%
Prime - Window Treatments	Contexture	\$ 2,470,093.00	\$ -	0.0%	0.0%
Prime - Resilient Flooring	Ayotte & King for Tile, Inc.	\$ 3,575,000.00	\$ 37,466.10	1.0%	0.0%
Division - Tier Package Description	Tier Subcontractor				
Masonry Prime - Tier 2 Furnish only masonry materials	Architectural Products, Inc. (\$750,000)	\$ 112,500.00	\$ 171.06	0.2%	0.0%
Steel Prime - Tier 3 Furnish only of Safety Screening System	Essential Perimeter (\$1,972,250)	\$ 295,838.00	\$ 17,250.00	5.8%	0.0%
Curtain Wall, Windows & Panels Prime -Tier 2 Furnish Louvers & Vents	Architectural Products, Inc. (\$3,907,941)	\$ 586,191.00	\$ -	0.0%	0.0%
Painting Prime - Tier 2 Furnish Only Painting Supplies	Heritage Construction & Supply (\$156,059)	\$ 23,409.00	\$ -	0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only Controls Material	Northeast Controls Panel Fabrication. Inc.(\$600,000)	\$ 90,000.00	\$ -	0.0%	0.0%
Concrete Prime - Tier 2 Furnishing Reinforcing	Rebars & Mesh, Inc.	\$ 1,400,000.00	\$ 267,802.00	19.1%	0.1%
Millwork Prime - Tier 2 Installation of Millwork	J. Thibert Architectural Woodwork Installation	\$ 1,924,092.00	\$ -	0.0%	0.0%
Millwork Prime - Tier 2 Labor for loading of materials and clean up	Front Line, Inc.	\$ 937,500.00	\$ -	0.0%	0.0%
Drywall Prime - Tier 2 Labor For Carpentry Support	Adams and Ruxton Construction Company	\$ 1,755,000.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Materials	413 Plumbing & Heating, Inc.	\$ 1,620,000.00	\$ 16,963.60	1.0%	0.0%
HVAC Prime - Tier 2 Furnish & Installation of Sheetmetal Ductwork	L.K. Sheet Metal, Inc.	\$ 5,500,000.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Furnish & Install Site Lighting	Chapman Construction Group, Inc.	\$ 1,308,394.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Material and Install Gear and Lighting Package	Seaport Energy Co., Inc.	\$ 2,811,675.00	\$ -	0.0%	0.0%
Earthwork Prime - Tier 2 Furnishing & Installing/ReloTemporary Site Fence	Guardrail Solutions, LLC	\$ 494,975.00	\$ 234,630.12	47.4%	0.1%
Earthwork Prime - Tier 2 Silt Fence, jute mesh & temp seeding	CSL, Inc.	\$ 142,038.00	\$ 116,640.25	82.1%	0.0%
Landscaping Prime - Tier 2 Labor and site clean up	Front Line, Inc.	\$ 900,000.00	\$ -	0.0%	0.0%

 \$ 425,953.00
 \$ 475,647.47
 Percent to Full Subcontract
 Percent to Projected Goal
 Projected Goal
 Projected Goal

 \$ 32,809,610.00
 \$ 690,923.13
 2.1%
 0.2%
 8.2%





## **VBE Participation Paid to Date**

Prime

Prime (Filed Sub)

Second tier - M/W/VBE

M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

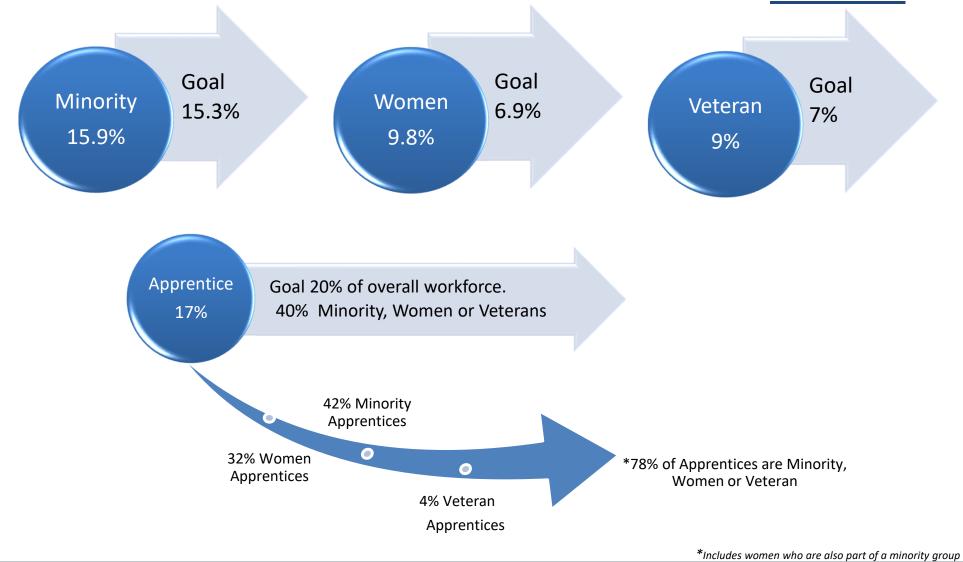
				PTD through I	OCMS February A	udit 2024	
Bid Package Description	Prime / Filed Sub Tier Subcontractor	Su	Current bcontract Value	VBE Paid toDate	Percent to Full Subcontract	Percent to Goal	
Management	Commodore Builders	\$	12,000,000.00	\$ 1,436,269.73	12.0%	0.4%	
Prime - Waterproofing and Dampproofing	Superior Caulking & Waterproofing Co., Inc.	\$	3,188,000.00	\$ 84,740.00	2.7%	0.0%	
					Percent to Full	Percent to	Projected
					Subcontract	<b>Projected Goal</b>	GOAL
		\$	15,188,000.00	\$ 1,521,009.73	10.0%	0.4%	3.8%





## Workforce Participation Reported Hours as of

05-05-2024







## **Workforce Report – May Participation**

									*Workfor	ce Reporting	via DCMS as	of 04/07/2024	to 05/05/20
Tier 1 Contractor	Total		Apprentice			Minority			Women			Veteran	
Tier 2 Contractor	Hours	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal
Arden Engineering Constructors, LLC	353.00	160.00	45%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
413 Plumbing & Heating Inc.	181.00	24.00	13%	20%	-	0.0%	15.3%	-	0.0%	6.9%	16.00	9%	7%
M.J.Daly LLC	28.00	-	0%	20%	20.00	71.4%	15.3%	-	0.0%	6.9%	-	0%	7%
Capasso Enterprises Inc.	145.00	-	0%	20%	65.00	44.8%	15.3%	-	0.0%	6.9%	-	0%	7%
Chandler Architectural Products, Inc.	313.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Collins Electric Co., Inc.	705.50	157.50	22%	20%	-	0.0%	15.3%	292.50	41.5%	6.9%	200.00	28%	7%
Harry Grodsky & Co., Inc.	54.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Les Constructions Beauce-Atlas, Inc.	-	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Prime Steel Erecting, Inc.	726.00	105.00	14%	20%	160.00	22.0%	15.3%	105.00	14.5%	6.9%	200.00	28%	7%
Manafort-Precision, LLC	798.00	113.50	14%	20%	112.00	14.0%	15.3%	40.00	5.0%	6.9%	178.00	22%	7%
Northern Construction Service, LLC	23.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Northern General Contractors, Inc.	3,059.00	828.00	27%	20%	641.00	21.0%	15.3%	291.00	9.5%	6.9%	95.00	3%	7%
Professional Drywall Construction, Inc.	3.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Superior Caulking & Waterproofing Co., Inc.	215.50	-	0%	20%	64.50	29.9%	15.3%	-	0.0%	6.9%	-	0%	7%
Total for April:	6,604.50	1,388.00	21%	20%	1,062.50	16.1%	15.3%	728.50	11.0%	6.9%	689.00	10%	7%
Previous Months Total													
Total for March:	8,675.50	1,986.50	23%	20%	1,483.00	17.1%	15.3%	1,221.00	14.1%	6.9%	633.00	7%	7%
Total for February:	8,325.00	1,329.00	16%	20%	1,480.50	17.8%	15.3%	1,051.50	12.6%	6.9%	625.00	8%	7%
*The accuracy of this report is dependent on the information i	reported by the	Contractor/Empl	oyer.		•		•	•	•	•	•	•	





# **Workforce Participation as of 5-05-2024**

									*\	Workforce F	Reporting via	DCMS as o	f 05/05/202
Tier 1 Contractor	Total	Α	pprentic	e		Minority			Women			Veteran	
Tier 2 Contractor	Hours	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal	Hours	%	Goal
American Environmental, Inc.	1,279.00	-	0%	20%	434.00	33.9%	15.3%	710.00	55.5%	6.9%	180.00	14%	7%
Arden Engineering Constructors, LLC	834.50	232.00	28%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
413 Plumbing & Heating Inc.	610.00	153.50	25%	20%	-	0.0%	15.3%	-	0.0%	6.9%	16.00	3%	7%
M.J.Daly LLC	28.00	-	0%	20%	20.00	71.4%	15.3%	-	0.0%	6.9%	-	0%	7%
Capasso Enterprises Inc.	414.50	-	0%	20%	199.00	48.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Carlysle Engineering, Inc.	123.00	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Chandler Architectural Products, Inc.	538.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Collins Electric Co., Inc.	5,251.00	859.50	16%	20%	474.50	9.0%	15.3%	1,432.50	27.3%	6.9%	502.00	10%	7%
Harry Grodsky & Co., Inc.	116.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Les Constructions Beauce-Atlas, Inc.	-	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Prime Steel Erecting, Inc.	958.00	105.00	11%	20%	160.00	16.7%	15.3%	105.00	11.0%	6.9%	200.00	21%	7%
Manafort-Precision, LLC	18,381.00	3,289.50	18%	20%	3,228.00	17.6%	15.3%	1,359.50	7.4%	6.9%	1,944.00	11%	7%
Regis Steel Corporation	5,694.00	1,309.00	23%	20%	1,298.00	22.8%	15.3%	1,325.00	23.3%	6.9%	1,199.00	21%	7%
Northern Construction Service, LLC	146.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	3.50	2%	7%
Keller North America	4,223.00	704.50	17%	20%	179.00	4.2%	15.3%	-	0.0%	6.9%	281.00	7%	7%
Northern General Contractors, Inc.	29,656.00	5,751.00	19%	20%	4,854.00	16.4%	15.3%	2,312.00	7.8%	6.9%	2,343.50	8%	7%
NORTHERN LAND CLEARING LLC	332.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
CSL, Inc.	376.00	-	0%	20%	108.00	28.7%	15.3%	-	0.0%	6.9%	-	0%	7%
Don Martin Corporation	95.00	-	0%	20%	38.00	40.0%	15.3%	-	0.0%	6.9%	19.00	20%	7%
Guardrail Solutions LLC	891.00	-	0%	20%	310.50	34.8%	15.3%	-	0.0%	6.9%	47.50	5%	7%
Professional Drywall Construction, Inc.	175.50	-	0%	20%	-	0.0%	15.3%	-	0.0%	6.9%	-	0%	7%
Superior Caulking & Waterproofing Co., Inc.	1,003.50	-	0%	20%	306.50	30.5%	15.3%	-	0.0%	6.9%	-	0%	7%
Total for Project (Chiller & Main):	74,823.31	12,805.00	17%	20%	11,901.53	15.9%	15.3%	7,356.00	9.8%	6.9%	6,735.50	9%	7%





# **Apprentice Workforce Participation as of 5-05-2024**

Hours included in both Women and Minority goals

											*	Workford	e Reportir	ng via DC	MS as of	3/31/2024
Contractor		Minority Wo				Women			Vetera	1	Minority & Women					
	Hours	Count	%	Goal	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%
Arden Engineering Constructors, LLC	232	1	28%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
413 Plumbing & Heating Inc.	154	1	25%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
B-G Mechanical Contractors, Inc.	303	1	30%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Collins Electric Co., Inc.	860	14	16%	20%	150	2	18%	490	3	60%	40.00	1	5%	0.00	0	0%
Edward F. Corcoran Plumbing & Heating	48	1	32%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Keller North America	705	2	17%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Manafort-Precision, LLC	3,290	6	18%	20%	1,094	2	33%	1,199	3	36%	0.00	0	0%	609.00	1	19%
Moran Sheet Metal, Inc.	7	1	54%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Northern General Contractors, Inc.	5,751	11	19%	20%	3,527	7	66%	1,634	3	31%	0.00	0	0%	387.50	1	7%
Power Line Contractors, Inc.	10	1	1%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Prime Steel Erecting, Inc.	105	1	11%	20%	-	-	0%	105	1	100%	0.00	0	0%	0.00	0	0%
Regis Steel Corporation	1,309	5	23%	20%	431	1	33%	584	2	45%	436.00	1	33%	431.00	1	33%
William Roberts Electric Co., Inc	33	1	28%	20%	-	-	0%	-	0	0%	0.00	0	0%	0.00	0	0%
	12,368	46	17%	20	5,202	12	42%	4,012	12	32%	476	2	4%	1,385	3	11%

Total Hours (Chiller & Main)

74,823

\*The accuracy of this report is dependent on the information reported by the Contractor/Employer.





## **Outreach Events – Upcoming Career Fair**



## **Construction Career Fair**

### **Explore Your Future**

Are you an individual who recently graduated high school (or is about to), someone looking for a career change, and are you 16 years or older? Join us at the Construction Career Fair to learn about job opportunities, and preapprenticeship and apprenticeship programs in the commercial construction industry.

### What to Expect

- · Learn about diverse construction trades
- · Connect with industry professionals
- Contribute to the building of essential facilities in your community
- · Take the first steps towards gaining handson experience

Representatives from construction management, subcontractor, and vendor firms, as well as Commonwealth of Massachusetts agencies including Division of Capital Asset Management & Maintenance will all be on-hand to provide information and answer questions on how to get involved in the construction trades.

· Trades opportunities include: laborers, carpenters, electricians, plumbers, roofers, painters, HVAC and more.

Questions? Contact info@commodorewalsh.com



Thursday, May 23, 2024



4:00 pm - 7:00 pm

Dean Vocational Technical

High School

1045 Main St, Holyoke, MA 01040



COMMODORE | WALSH HOLYOKE JOINT VENTURE



Interested? Don't wait! The time is now.



## Feria de Carreras de Construcción

### **Explora Tu Futuro**

¿Es usted una persona que se graduó recientemente de la escuela secundaria (o está a punto de hacerlo), alquien que busca un cambio de carrera y tiene 16 años o más? Únase a nosotros en la Feria de Carreras en la Construcción para conocer oportunidades laborales y programas de aprendizaje y preaprendizaje en la industria de la construcción comercial.

### **Oue Esperar**

- Conozca los diversos oficios de la construcción
- Conéctese con profesionales de la industria
- Contribuya a la construcción de instalaciones esenciales en su comunidad
- Dé los primeros pasos para adquirir experiencia

Representantes de la administración de la construcción, subcontratistas y empresas vendedoras, así como agencias de Commonwealth de Massachusetts, incluyendo la División de Capital Asset Management, estarán disponibles para brindar información v responder preguntas sobre cómo involucrarse en los oficios de la construcción.

Las oportunidades comerciales incluyen: obreros, carpinteros, electricistas, plomeros, techadores, pintores, HVAC y más.



Jueves, 23 de mayo de 2024



4:00 pm - 7:00 pm



Dean Vocational Technical High School

1045 Main St, Holyoke, MA 01040



COMMODORE | WALSH HOLYOKE JOINT VENTURE



¿Interesado? ¡No esperes! El tiempo es ahora.

¿Preguntas? Contacte info@commodorewalsh.com





COMMODORE | WALSH HOLYOKE JOINT VENTURE

**Project Update May 2024** 

## Commodore | Walsh Updates - School Visits

02-May-24: Putnam Vocational Tech 12<sup>th</sup> Grade Carpentry









## <u>Commodore | Walsh Updates – Upcoming Visits</u>





## **Upcoming School Tours:**

16-May-24: Putnam Voc. Tech 12th Grade Electrical

23-May-24: Dean Tech 12th Grade Carpentry

06-June-24: Putnam Voc. Tech 11th Grade Electrical

13-June-24: Putnam Voc. Tech 11th Grade Carpentry





## **Outreach Events**



## **Massachusetts Public Construction Opportunities**

Find out what contractors, subcontractors, and suppliers interested in working on public building construction projects need to know. Opportunities on projects of all sizes and dollar values.

January 24, 2024	2:00 p.m 3:30 p.m.
April 9, 2024	11:00 a.m 12:30 p.m.
June 12, 2024	2:00 p.m 3:30 p.m.
September 10, 2024	11:00 a.m 12:30 p.m.
November 20, 2024	10:00 a.m 11:30 a.m.
Free	
Virtual - Zoom Meeting info	rmation sent when registered
https://www.eventbrite.com	/e/771827345367?aff=oddtdtcreator
	April 9, 2024 June 12, 2024 September 10, 2024 November 20, 2024 Free Virtual - Zoom Meeting info

A presentation for firms considering working on public building construction projects will provide a wealth of information on how your firm can get involved in public building projects. Presented by the Division of Capital Asset Management and Maintenance (DCAMM), the state agency responsible for the state's major building construction, and the Supplier Diversity Office (SDO), the state agency that certifies small, minority, women, and veteran owned business to work on public projects.

- Cover: 
   How to find upcoming opportunities to provide construction related services on the thousands of public building construction projects procured by state agencies, cities, and towns each year;
  - · What you need to know to bid on public construction work, which projects and trades don't require DCAMM certification, which do, and how to apply;
  - · Firms owned by a small, minority, woman or veteran are strongly encouraged to attend to learn about the significant opportunities for small, minority owned (MBE), women owned (WBE) and veteran owned (VBE/SDVOBE) businesses, the Supplier Diversity Office certifications and the process for SDO certification.

Opportunities to work on state agency and municipal projects throughout Massachusetts.

Join us - construction contractors, subcontractors, and suppliers are all invited!









## **Outreach Events**



## ATTENTION TRADESPERSONS

### This is your opportunity to be awarded a spot on a Statewide Contract!

The Operational Services Division (OSD), the agency that establishes and manages Statewide Contracts (SWCs) for the Commonwealth of Massachusetts, has announced the reopening of our <u>Tradespersons</u> (TRD) Statewide Contracts.

The Commonwealth offers 29 Trades service categories (see right panel) across four Tradespersons Contracts. <u>TRD01</u> and <u>TRD03</u> will reopen in May 2024, and <u>TRD02</u> and <u>TRD04</u> will reopen in late sommer/ early fall 2024. The reopening of these contracts will fill out services categories that currently have insufficient coverage across the state and provide opportunities for trades businesses to work with the state.

### Why Work with the State?

Statewide Contractor status gives businesses the opportunity to expand their customer base by having their business listed in the state's <u>Trades Index</u>. Organizations eligible to use SWCs include Executive Departments, cities and towns, public schools, housing authorities, and many others.

### Next Steps

There are three actions you need to take to express interest in a Statewide Contract bid:

### ✓ Get Registered

Set up your free business profile in COMMBUYS by registering at COMMBUYS.com.

- Find <u>registration guidance</u> on our website.
- In your business profile, select at least one commodity code(s) that identifies the services
  your business offers. The commodity codes associated with our Trades contracts are listed
  on the reverse side for your reference. Adding related commodity codes to your profile will
  prompt email notifications from COMMBUYS once the Trades opportunities are posted.

## ✓ Review the Bid Opportunity

Once the Request for Response (RFR) documents are posted in COMMBUYS, review the documents in detail.

- TRD01: BD-24-1080-OSD03-OSD03-99499
- TRD02: BD-24-1080-OSD03-OSD03-98815
- TRD03: BD-24-1080-OSD03-SRC02-99870
- TRD04: BD-24-1080-OSD03-SRC02-98164

### ✓ Submit a Quot

Read the RFR thoroughly, collect the required information, and log in to COMMBUYS to submit your quote before the date/ time deadline. Qualified vendors are awarded a spot on the Statewide Contract.

### We're Here to Help!

Visit mass.gov/trades to learn more

Attend Free Vendor Training

Steps to Consider If You're Interested in Statewide Contracting



### **Tradespersons Contracts**

### **TRD01 Contract Categories**

Drain
Electrical
Fencing
General Contracting
Generator/Turbines
Glass/Window/Doors
HVAC/Sheet Metal
Painting
Plumbling

### **TRD02 Contract Categories**

Asphalt Paving Carpentry Excavation Masonry

### **TRD03 Contract Categories**

Elevator
Exhaust Systems
Fire Detection
Fire Suppression
Overhead Doors
Signage
Welding

### **TRD04 Contract Categories**

Cleaning Restoration Compressor Services Kitchen Exhaust/Duct Pump & Motor Roofing Biohazardous Site Cleaning

### mass.gov/trades

### Contact Us!

Monday - Friday, 8:00 a.m. to 5:00 p.m. 888-MA-STATE (627-8283) or <u>OSDHelpDesk@mass.gov</u>

## Trades UNSPSC

## 

# TRD02 Asphalt Paving (72-14-10) Carpentry (72-15-23) Excavation (72-15-90) Masonry (72-15-19) Septic (72-15-17)

TRD03	
Elevator	(72-10-15)
Exhaust Systems	(40-10-15)
Fire Detection	(46-19-15)
Fire Suppression	(46-19-16)
Overhead Doors	(72-15-24)
Signage	(72-15-40)
Welding	(73-18-19)

TRD04	
Cleaning Restoration	(76-11-00)
Compressor	(40-15-18)
Kitchen Exhaust/Duct	(72-15-00)
Pump & Motor	(40-15-17)
Roofing	(72-13-00)
Richarardous Site Cleaning	/76-10-00)

### What is UNSPSC?

The Commonwealth uses the United Nations Standard Products and Services Code (UNSPSC), similar to a commodity code, to classify goods and services. When the UNSPSC in a vendor's COMMBUYS profile matches the UNSPSC in a bid opportunity, the vendor receives an automatic email notification.

### Where and how do I use UNSPSC?

#### 1. Registration

During COMMBUYS registration, new vendors must add at least one UNSPSC to their profile on the Commodity/Service Codes tab. For TRD contracts, add the codes of the categories that match the goods and services your business provides. You may add as many codes to your profile as you like; however, doing so adds you to the notification pool of entities seeking those commodities.

### 2. Searching for bid opportunities

Vendors may search through all bid opportunities posted on COMMBUYS using the Bid Solicitation Advanced Search function on the COMMBUYS home screen. By entering the appropriate UNSPSC, vendors may search for opportunities related to their businesses.

### Help! I'm lost!

If you get stuck at any point in the COMMBUYS registration or bid search process, contact the COMMBUYS Help Desk! From 8:00 a.m. to 5:00 p.m., Monday through Friday, they are here to help.

Contact the Help Desk at <a href="mailto:OSDHelpDesk@mass.gov">OSDHelpDesk@mass.gov</a> or (888) MA-State (627-8283).



March 2024

Operational Services Division

One Ashburton Place, Suite 1608 | Boston, MA 02108 | 617-720-3300 | www.mass.gov/osd





# **QUESTIONS**





