



DIVISION OF
CAPITAL ASSET
MANAGEMENT &
MAINTENANCE



Holyoke Veterans' Home
Access, Inclusion & Diversity Committee
Project Update
August 16, 2024



AGENDA

Project Update

- Project/Schedule Update
- Work In Progress
- Project M/W/VBE Participation Plan
- Business Participation Payment Report
- Workforce Hours Report
- Ongoing Outreach
- Questions



Project Schedule

Holyoke Soldiers' Home - Milestone Schedule

Jul-24

Tasks		Project Duration																									
		2023						2024												2025	2026	2027	2028				
		Q3			Q4			Q1			Q2			Q3			Q4										
		Months						Months																			
		7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12								
Actual	NTP for Main Package Construction Issued (6/21/23)																										
Actual	Issue Subcontracts/Mobilize/Site Fence																										
Current projection	Site Clearing & Prep/Chiller and Dorm Building Demo																										
Current projection	Site Utilities/Entrance Road/Footings & Foundations																										
Current projection	Structural Steel Erection/Concrete Slabs																										
Current projection	Exterior Framing/Sheathing/Envelope																										
Current projection	Interior Fit-out/Testing & Inspections																										
Current projection	Sitework/Hardscape/Landscape																										
Current projection	New Building Substantial Completion (Q4 2026)																										
Current projection	Existing Building Demo/Site Restoration																										
Current projection	Phase 2 Sitework/Hardscape/Landscape																										
Current projection	Main Package Construction																										



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Project Update August 2024

Work In Progress – Overall Site



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Project Update August 2024

Work In Progress – Geothermal installation



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Work In Progress – Steel Erection



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Work In Progress – Slab Preparation



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Work In Progress – Concrete placements



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Project Update August 2024

Work In Progress – Wall layout



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Project Update August 2024

Project M/W/VBE Participation Plan

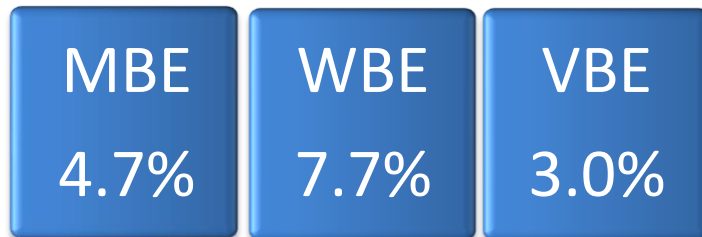
Total GMP
\$401,558,505

Contract Goals

MBE	\$18,873,250
WBE	\$30,920,005
VBE	\$12,046,755

Current Awards

MBE	\$17,532,821
WBE	\$33,041,362
VBE	\$15,188,000



MBE Participation Paid through DCMS June Audit 2024

Prime
Prime (Filed Sub)
Second tier - M/W/VBE
M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub		Current Subcontract Value	MBE Paid to Date	Percent to Full Subcontract	Percent to Goal	
Prime Contracts							
Demolition & Abatement - Dorm & Chiller	American Environmental, Inc.		\$ 610,556.00	\$ 580,337.20	95.1%	0.1%	
Demolition & Abatement - Main	*Not yet identified		\$ 2,200,000.00	\$ -	0.0%	0.0%	
Roofing and Flashing	Titan Roofing, Inc.		\$ 3,383,129.00	\$ 66,500.00	2.0%	0.0%	
Tier Packages (Trade-Description)	Tier Subcontractor						
Concrete Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp		\$ 1,215,000.00	\$ 460,297.40	37.9%	0.1%	
Structural Steel - Tier 3 Welding	Trident Production Welding		\$ 850,000.00	\$ 85,000.00	10.0%	0.0%	
Fireproofing Prime - Tier 2 Labor for Carpentry Fireproofing Support	Triple J Drywall & Carpentry, Inc.		\$ 90,000.00	\$ -	0.0%	0.0%	
Drywall Prime - Tier 2 Furnishing Labor For Carpentry Support	Fisher Contracting Corporation		\$ 1,071,000.00	\$ -	0.0%	0.0%	
Acoustical Tile Prime - Tier 2 Furnishing Labor For Carpentry Support	Triple J Drywall & Carpentry, Inc.		\$ 72,000.00	\$ -	0.0%	0.0%	
Food Service Equipment Prime - Tier 2 Sheetmetal installation	Titan Roofing, Inc.		\$ 100,000.00	\$ -	0.0%	0.0%	
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Insulation	Kim Industries, Inc.		\$ 1,116,000.00	\$ -	0.0%	0.0%	
HVAC Prime - Tier 2 Material and Field Labor	Kim Industries, Inc.		\$ 3,975,000.00	\$ 28,500.00	0.7%	0.0%	
Electrical Prime - Tier 2 Furnish & Install Systems	KB-Mac, Inc.		\$ 3,032,664.00	\$ -	0.0%	0.0%	
Earthwork Prime - Tier 2 Trucking of Materials To & From the Site	C&C Contractors, LLC		\$ 1,162,000.00	\$ 732,914.25	63.1%	0.2%	
Earthwork Prime - Tier 2 Installation of Reinforcing	Regis Steel Corp		\$ 100,000.00	\$ 37,131.94	37.1%	0.0%	
Earthwork Prime - Tier 2 Furnish & Install Asphalt Paving	Don Martin Corp		\$ 300,000.00	\$ 369,437.57	123.1%	0.1%	
Material Only (Prime Trade-Description)	Material Supplier	Contract Value	15% of Subcontract dollar value				
Ceramic Tile Prime - Tier 2 Furnishing Materials	ST Materials & Equipment, LLC	\$ 150,000.00	\$ 22,500.00	\$ -	0.0%	0.0%	
Plumbing Prime - Tier 2 Furnish Only Plumbing Materials	JHP Industrial Supply Company, Inc.	\$ 986,483.00	\$ 147,972.45	\$ -	0.0%	0.0%	
HVAC Prime -Tier 2 Furnish Only HVAC Materials	Carl-Louis & Co., Inc.	\$ 900,000.00	\$ 135,000.00	\$ -	0.0%	0.0%	
Electrical Prime - Tier 2 Furnish Low Voltage Materials	Certified Connections, Inc.	\$ 1,000,000.00	\$ 150,000.00	\$ -	0.0%	0.0%	
					Percent to Full Subcontract	Percent to Projected Goal	Projected GOAL
			\$ 19,732,821.45	\$ 2,360,118.36	12.0%	0.6%	4.9%

*\$2,200,000 Not yet identified



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Project Update August 2024

WBE Participation Paid through DCMS June 2024

Prime
Prime (Filed Sub)
Second tier - M/WVBE
M/WVBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub		Current Subcontract Value	WBE Paid to Date	Percent to Full Subcontract	Percent to Goal
Prime Contracts						
Final Cleaning	Front Line, Inc.		\$ 701,550.00	\$ -	0.0%	0.0%
Doors, Frames, and Hardware	Thompson Company, Inc.		\$ 5,631,924.00	\$ -	0.0%	0.0%
Carpet	Ayotte & King for Tile, Inc.		\$ 103,478.00	\$ 44,876.10	0.0%	0.0%
Window Treatments	Contexture		\$ 2,470,093.00	\$ 109,401.38	4.4%	0.0%
Resilient Flooring	Ayotte & King for Tile, Inc.		\$ 3,575,000.00	\$ 37,466.10	1.0%	0.0%
Folding Panel Partitions	Willco Sales & Service		\$ 44,242.00	\$ -	0.0%	0.0%
Tier Packages (Trade-Description)						
	Tier Subcontractor					
Concrete Prime - Tier 2 Furnishing Reinforcing	Rebars & Mesh, Inc.		\$ 1,400,000.00	\$ 714,119.00	51.0%	0.2%
Steel Prime - Tier 3 Install Shear Connectors	Composite Co., Inc.		\$ 187,610.00	\$ -	0.0%	0.0%
Millwork Prime - Tier 2 Installation of Millwork	J. Thibert Architectural Woodwork Installation		\$ 1,924,092.00	\$ -	0.0%	0.0%
Millwork Prime - Tier 2 Labor for loading of materials and clean up	Front Line, Inc.		\$ 937,500.00	\$ -	0.0%	0.0%
Drywall Prime - Tier 2 Labor For Carpentry Support	Adams and Ruxton Construction Company		\$ 1,755,000.00	\$ -	0.0%	0.0%
Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Materials	413 Plumbing & Heating, Inc.		\$ 1,620,000.00	\$ 266,126.50	16.4%	0.1%
HVAC Prime - Tier 2 Furnish & Installation of Sheetmetal Ductwork	L.K. Sheet Metal, Inc.		\$ 5,500,000.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Furnish & Install Site Lighting	Chapman Construction Group, Inc.		\$ 1,308,394.00	\$ -	0.0%	0.0%
Electrical Prime - Tier 2 Material and Install Gear and Lighting Package	Seaport Energy Co., Inc.		\$ 2,811,675.00	\$ 305,410.00	10.9%	0.1%
Earthwork Prime - Tier 2 Furnishing & Installing/ReloTemporary Site Fence	Guardrail Solutions, LLC		\$ 494,975.00	\$ 243,483.52	49.2%	0.1%
Earthwork Prime - Tier 2 Silt Fence, jute mesh & temp seeding	CSL, Inc.		\$ 142,038.00	\$ 116,640.25	82.1%	0.0%
Landscaping Prime - Tier 2 Labor and site clean up	Front Line, Inc.		\$ 900,000.00	\$ -	0.0%	0.0%
Material Only (Prime Trade-Description)						
	Material Supplier	Contract Value	15% of Subcontract dollar value			
Masonry Prime - Tier 2 Furnish only masonry materials	Architectural Products, Inc.	\$ 750,000.00	\$ 112,500.00	\$ 1,284.86	1.1%	0.0%
Steel Prime - Tier 3 Furnish only of Safety Screening System	Essential Perimeter	\$ 1,972,250.00	\$ 295,837.50	\$ 162,113.70	54.8%	0.0%
Curtain Wall, Windows & Panels Prime -Tier 2 Furnish Louvers & Vents	Architectural Products, Inc.	\$ 3,907,941.00	\$ 586,191.15	\$ 46,973.29	8.0%	0.0%
Painting Prime -Tier 2 Furnish Only Painting Supplies	Heritage Construction & Supply	\$ 156,059.00	\$ 23,408.85	\$ -	0.0%	0.0%
HVAC Prime - Tier 2 Furnish Only Controls Material	Northeast Controls Panel Fabrication, Inc.	\$ 600,000.00	\$ 90,000.00	\$ -	0.0%	0.0%
			\$ 425,953.00	\$ 475,647.47	Percent to Full Subcontract	Percent to Projected Goal
			\$ 33,041,461.50	\$ 1,837,522.85	5.6%	0.5%
						Projected GOAL
						8.2%



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Project Update August 2024

VBE Participation Paid through DCMS June Audit 2024

Prime
Prime (Filed Sub)
Second tier - M/W/VBE
M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal)

Bid Package Description	Prime / Filed Sub	Current Subcontract Value	VBE Paid to Date	Percent to Full Subcontract	Percent to Goal	
Management	Commodore Builders	\$ 12,000,000.00	\$ 2,701,430.94	22.5%	0.7%	
Prime - Waterproofing and Dampproofing	Superior Caulking & Waterproofing Co., Inc.	\$ 3,188,000.00	\$ 274,645.00	8.6%	0.1%	
				Percent to Full Subcontract	Percent to Projected Goal	Projected GOAL
		\$ 15,188,000.00	\$ 2,976,075.94	19.6%	0.7%	3.8%

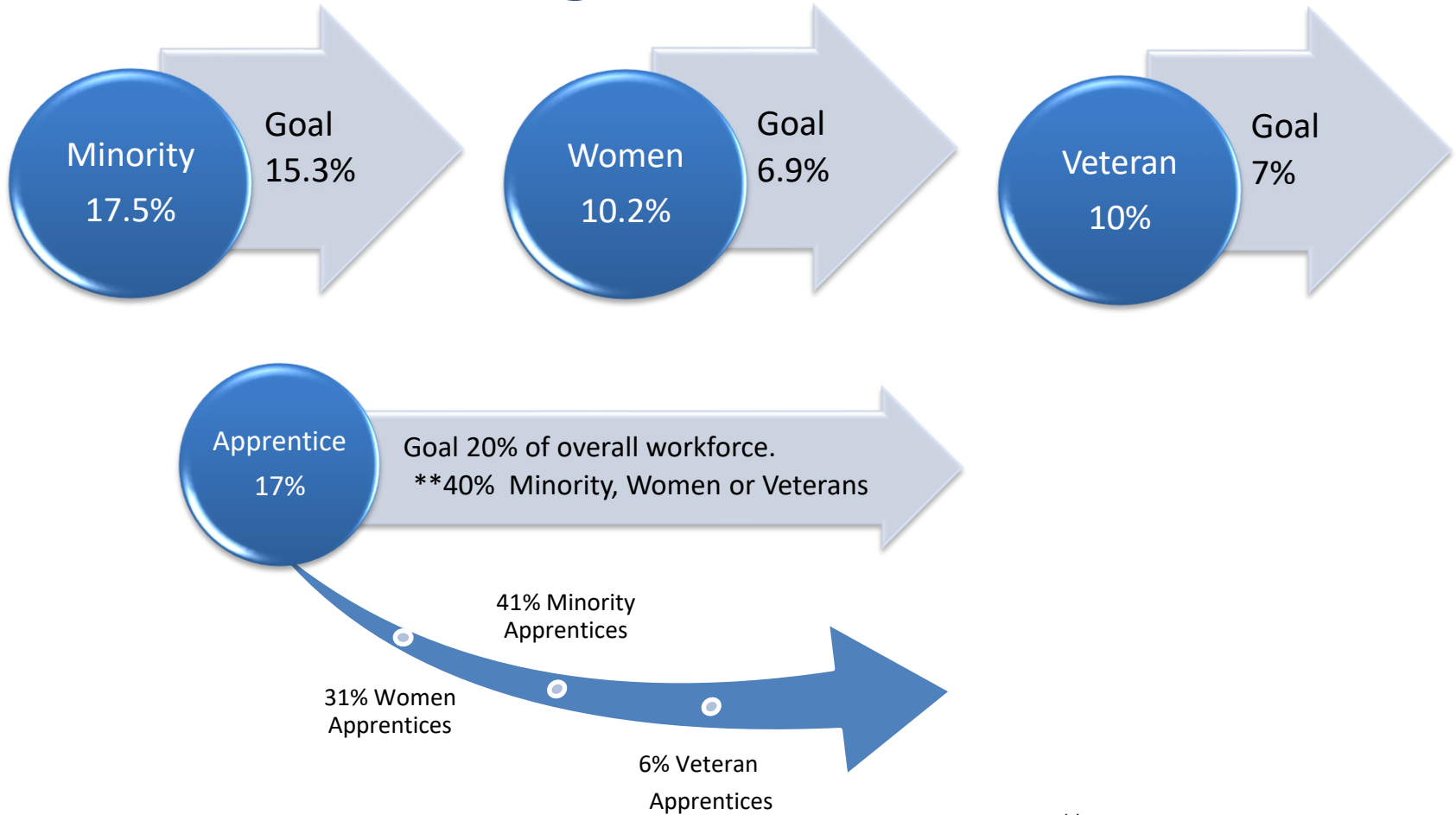


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Project Update August 2024

Workforce Participation

*Percentages as of 08-04-2024



***Includes women who are also part of a minority group
percentages are based on hours reported in DCMS LCPtracker



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HOLYOKE JOINT VENTURE

Project Update August 2024

Workforce Report – July Participation

Tier 1 Contractor		*Workforce Reporting via DCMS from 7/7/2024 to 8/4/2024							
Tier 2 Contractor	Total Hours	Apprentice 20% Goal		Minority 15.3% Goal		Women 6.9% Goal		Veteran 7% Goal	
Tier 3 Contractor		Hours	%	Hours	%	Hours	%	Hours	%
Arden Engineering Constructors, LLC	856.50	169.50	20%	175.50	20.5%	-	0.0%	175.50	20%
413 Plumbing & Heating Inc. (WBE)	232.00	112.00	48%	40.00	17.2%	-	0.0%	-	0%
M.J. Dally LLC	136.00	-	0%	136.00	100.0%	-	0.0%	-	0%
BrandSafway Services LLC, Inc.	157.50	-	0%	31.50	20.0%	-	0.0%	-	0%
Chandler Architectural Products, Inc.	17.00	-	0%	-	0%	-	0%	-	0%
Charles Services & Equipment	45.00	-	0%	45.00	100.0%	-	0.0%	-	0%
Collins Electric Co., Inc.	788.00	217.00	28%	-	0.0%	176.00	22.3%	124.00	16%
Harry Grodsky & Co., Inc.	915.00	128.00	14%	448.00	44.9%	-	0.0%	-	0%
LK Sheetmetal	299.00	142.00	47%	110.00	36.8%	62.00	20.7%	-	0%
Manafort-Precision, LLC	636.00	-	0%	143.00	22.5%	44.50	7.0%	40.00	6%
Regis Steel Corporation (MBE)	607.00	-	0%	8.00	1.2%	120.00	18.1%	149.00	22%
Northern Construction Service, LLC	191.00	-	0%	-	0.0%	126.00	66.0%	-	0%
Northern General Contractors, Inc.	1,874.00	386.50	21%	386.50	20.6%	160.00	8.5%	144.00	8%
Morrow Equipment Company, LLC	740.75	188.50	25%	-	0.0%	366.50	49.5%	-	0%
Skillings & Sons, Inc.	704.25	-	0%	141.25	17.0%	-	0.0%	79.50	11%
Ground Source Drilling LLC	112.00	-	0%	-	0.0%	-	0.0%	-	0%
Wragg Well Company LLC	96.50	-	0%	-	0.0%	-	0.0%	-	0%



Workforce Report – July Participation

Tier 1 Contractor	*Workforce Reporting via DCMS from 7/7/2024 to 8/4/2024								
Tier 2 Contrator	Total Hours	Apprentice 20% Goal		Minority 15.3% Goal		Women 6.9% Goal		Veteran 7% Goal	
Tier 3 Contrator		Hours	%	Hours	%	Hours	%	Hours	%
Les Constructions Beauce Atlas, Inc.									
Prime Steel Erecting, Inc.	6,473.00	1,320.50	20%	1,271.00	19.6%	395.00	6.1%	973.00	15%
Composite Company, Inc. (WBE)	106.00	48.00	45%	-	0.0%	58.00	54.7%	48.00	45%
Trident Production Welding, Inc. (MBE)	916.00	-	0%	764.00	83.4%	-	0.0%	-	0%
McGregor Industries Inc	143.00	-	0%	-	0%	-	0%	-	0%
Professional Drywall Construction, Inc.	128.00	-	0%	-	0.0%	-	0.0%	-	0%
Superior Caulking & Waterproofing Co., Inc. (VBE)	47.00	-	0%	8.00	17.0%	-	0.0%	-	0%
Total for July:	16,220.50	1,712.00	17%	3,674.25	22.9%	1,508.00	9.3%	1,733.00	11%
Previous Months Total									
Total for June:	10,877.87	1,997.00	18%	2,189.00	20.1%	1,290.04	11.9%	1,558.00	14%
Total for May:	6,803.00	1,525.00	22%	1,233.75	18.1%	822.00	12.1%	1,019.00	15%

*The accuracy of this report is dependent on the information reported by the Contractor/Employer.



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Project Update August 2024

Workforce Participation as of 8-04-2024

Tier 1 Contractor	Apprentice		Minority		Women		Veteran		
Tier 2 Contrator	Total	Goal 20%	Goal 15.3%	Goal 6.9%	Goal 7%				
Tier 3 Contrator	Hours	Hours	%	Hours	%	Hours	%	Hours	%
BrandSafway Services LLC, Inc.	205.50	-	0%	31.50	15.3%	-	0.0%	-	0%
Brightview Landscape	32.12	-	0%	-	0.0%	8.04	25.0%	-	0%
Capasso Enterprises Inc.	433.50	-	0%	208.50	48.1%	-	0.0%	-	0%
Chandler Architectural Products, Inc.	645.50	-	0%	-	0.0%	-	0.0%	-	0%
Charles Services & Equipment	45.00	-	0%	45.00	100.0%	-	0.0%	-	0%
Collins Electric Co., Inc.	7,032.00	1,296.50	18%	474.50	6.7%	2,105.50	29.9%	894.00	13%
Harry Grodsky & Co., Inc.	1,651.50	128.00	8%	659.00	39.9%	-	0.0%	-	0%
LK Sheetmetal	299.00	142.00	47%	110.00	36.8%	62.00	20.7%	-	0%
Les Constructions Beauce Atlas, Inc.	-	-	0%	-	0.0%	-	0.0%	-	0%
Prime Steel Erecting, Inc.	17,037.00	3,273.50	19%	3,561.00	20.9%	1,247.00	7.3%	3,165.00	19%
Composite Company, Inc.	264.00	120.00	45%	-	0.0%	130.00	49.2%	120.00	45%
Trident Production Welding, Inc.	1,122.00	-	0%	936.00	83.4%	-	0.0%	-	0%
Morrow Equipment Company, LLC	2,260.00	435.00	19%	-	0.0%	1,063.50	47.1%	-	0%
McGregor Industries Inc	143.00	-	0%	-	0.0%	-	0.0%	-	0%



Workforce Participation as of 8-04-2024

Tier 1 Contractor	Total Hours	Apprentice		Minority		Women		Veteran	
Tier 2 Contractor		Goal 20%		Goal 15.3%		Goal 6.9%		Goal 7%	
Tier 3 Contractor		Hours	%	Hours	%	Hours	%	Hours	%
Manafort-Precision, LLC	19,700.00	3,289.50	17%	3,427.00	17.4%	1,428.00	7.2%	1,984.00	10%
Regis Steel Corporation	6,365.00	1,309.00	21%	1,306.00	20.5%	1,445.00	22.7%	1,348.00	21%
Northern Construction Service, LLC	461.50	-	0%	-	0.0%	222.00	48.1%	3.50	1%
Northern General Contractors, Inc.	35,979.50	7,496.00	21%	6,442.00	17.9%	2,941.50	8.2%	2,823.00	8%
Ace Concrete Cutting, LLC	4.00	-	0%	-	0.0%	-	0.0%	-	0%
CSL, Inc.	376.00	-	0%	108.00	28.7%	-	0.0%	-	0%
Don Martin Corporation	95.00	-	0%	38.00	40.0%	-	0.0%	19.00	20%
Guardrail Solutions LLC	938.00	-	0%	332.50	35.4%	-	0.0%	47.50	5%
Keller North America	4,239.00	704.50	17%	179.00	4.2%	-	0.0%	281.00	7%
NORTHERN LAND CLEARING LLC	332.50	-	0%	-	0.0%	-	0.0%	-	0%
Skillings & Sons, Inc.	1,857.75	-	0%	324.75	17.5%	-	0.0%	264.00	14%
Ground Source Drilling LLC	136.00	-	0%	-	0.0%	-	0.0%	-	0%
Wragg Well Company LLC	312.50	-	0%	-	0.0%	-	0.0%	-	0%
Professional Drywall Construction, Inc.	406.50	8.00	2%	-	0.0%	-	0.0%	-	0%
Superior Caulking & Waterproofing Co., Inc.	1,470.50	-	0%	322.50	21.9%	-	0.0%	-	0%
Total for Project as of 8/04/2024:	112,412.18	19,545.50	17%	19,722.78	17.5%	11,474.54	10.2%	11,362.50	10%



Apprentice Workforce Participation as of 8-04-2024

Tier 1 Contractor	*Workforce Reporting via DCMS as of 08/04/2024															
	Apprentice 20% Goal			Minority 15.3% Goal			Women			Veteran			Minority & Women			
													Hours	Count	%	
Tier 2 Contrator	Tier 3 Contrator	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%	Hours	Count	%
Arden Engineering Constructors, LLC		511.50	4	23%	20	1	4%	-	0	0%	0.00	0	0%	0.00	0	0%
413 Plumbing & Heating Inc.		431.00	3	38%	0	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
B-G Mechanical Contractors, Inc.		303.00	1	100%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Collins Electric Co., Inc.		1,296.50	14	18%	150	2	12%	905.50	3	70%	40.00	1	3%	0.00	0	0%
Edward F. Corcoran Plumbing & Heating		48.00	1	100%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Harry Grodsky & Co., Inc.		128.00	1	8%	128	1	100%	-	0	0%	0.00	0	0%	0.00	0	0%
LK Sheetmetal		142.00	3	47%	28	1	20%	62.00	1	44%	0.00	0	0%	0.00	0	0%
Manafort-Precision, LLC		3,289.50	6	17%	1094	2	33%	1,199.00	3	36%	0.00	0	0%	609.00	1	19%
Regis Steel Corporation		1,309.00	5	21%	431	1	33%	584.00	2	45%	436.00	1	33%	431.00	1	33%
Moran Sheet Metal, Inc.		7.00	1	100%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Northern General Contractors, Inc.		7,496.00	11	21%	5400	7	72%	2,407.00	3	32%	0.00	0	0%	852.00	1	11%
Keller North America		704.50	2	17%	0	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Power Line Contractors, Inc.		10.00	1	100%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Les Constructions Beauce-Atlas, Inc.																
Prime Steel Erecting, Inc.		3,273.50	10	19%	819.5	3	25%	540.00	1	16%	551.00	2	17%	0.00	0	0%
Composite Company, Inc.		120.00	1	45%	0	0	0%	-	0	0%	120.00	1	100%	0.00	0	0%
Morrow Equipment Company, LLC		435.00	1	19%	0	0	0%	435.00	1	100%	0.00	0	0%	0.00	0	0%
Professional Drywall Construction, Inc.		8.00	1	2%	0	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
William Roberts Electric Co., Inc		33.00	1	100%	0.2	0	0%	-	0	0%	0.00	0	0%	0.00	0	0%
Total for Project (Chiller & Main):		19,545.50	67	17%	8070.5	18	41%	6,132.50	14	31%	1,147.00	5	6%	1,892.00	3	10%

Total Hours (Chiller & Main)
112,412.18

Hours included in
both Women and
Minority goals

*The accuracy of this report is dependent on the information reported by the Contractor/Employer



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Project Update August 2024

Tours/Workforce Development

Commodore Builders Summer 2024 Interns Visit Job Site

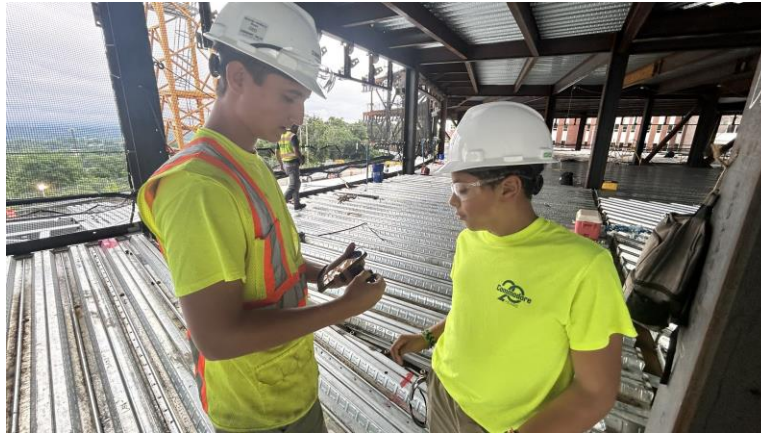
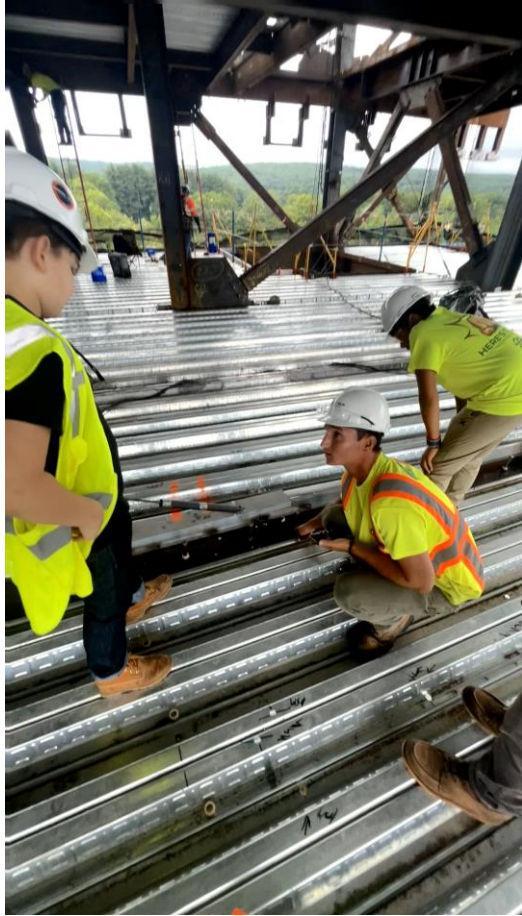


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Project Update August 2024

Tours/Workforce Development

Middle School – Career Exploration (Dante & Kellen)



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Project Update August 2024

Outreach Events



Massachusetts Public Construction Opportunities

Find out what contractors, subcontractors, and suppliers interested in working on public building construction projects need to know. Opportunities on projects of all sizes and dollar values.

DATE(S):	January 24, 2024	2:00 p.m. - 3:30 p.m.
	April 9, 2024	11:00 a.m. - 12:30 p.m.
	June 12, 2024	2:00 p.m. - 3:30 p.m.
	September 10, 2024	11:00 a.m. - 12:30 p.m.
	November 20, 2024	10:00 a.m. - 11:30 a.m.
COST:	Free	
LOCATION:	Virtual - Zoom Meeting information sent when registered	
REGISTRATION:	https://www.eventbrite.com/e/771827345367?aff=oddtcreator	

A presentation for firms considering working on public building construction projects will provide a wealth of information on how your firm can get involved in public building projects. Presented by the Division of Capital Asset Management and Maintenance (DCAMM), the state agency responsible for the state's major building construction, and the Supplier Diversity Office (SDO), the state agency that certifies small, minority, women, and veteran owned business to work on public projects.

We'll

Cover:

- How to find upcoming opportunities to provide construction related services on the thousands of public building construction projects procured by state agencies, cities, and towns each year;
- What you need to know to bid on public construction work, which projects and trades don't require DCAMM certification, which do, and how to apply;
- Firms owned by a small, minority, woman or veteran are strongly encouraged to attend to learn about the significant opportunities for small, minority owned (MBE), women owned (WBE) and veteran owned (VBE/SDVOBE) businesses, the Supplier Diversity Office certifications and the process for SDO certification.

Opportunities to work on state agency and municipal projects throughout Massachusetts.

Join us - construction contractors, subcontractors, and suppliers are all invited!

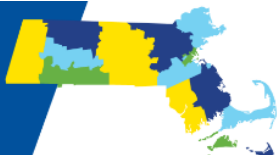


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Project Update August 2024

Outreach Events

TRADES STATE CONTRACT OPPORTUNITIES



ATTENTION TRADESPERSONS

This is your opportunity to be awarded a spot on a Statewide Contract!

The Operational Services Division (OSD), the agency that establishes and manages Statewide Contracts (SWCs) for the Commonwealth of Massachusetts, has announced the reopening of our [Tradespersons](#) (TRD) Statewide Contracts.

The Commonwealth offers 29 Trades service categories (see right panel) across four Tradespersons Contracts. [TRD01](#) and [TRD03](#) will reopen in May 2024, and [TRD02](#) and [TRD04](#) will reopen in late summer/ early fall 2024. The reopening of these contracts will fill out services categories that currently have insufficient coverage across the state and provide opportunities for trades businesses to work with the state.

Why Work with the State?

Statewide Contractor status gives businesses the opportunity to expand their customer base by having their business listed in the state's [Trades Index](#). Organizations eligible to use SWCs include Executive Departments, cities and towns, public schools, housing authorities, and many others.

Next Steps

There are three actions you need to take to express interest in a Statewide Contract bid:

✓ Get Registered!

Set up your free business profile in COMMBUYS by registering at [COMMBUYS.com](#).

- Find [registration guidance](#) on our website.
- In your business profile, select at least one commodity code(s) that identifies the services your business offers. The commodity codes associated with our Trades contracts are listed on the reverse side for your reference. Adding related commodity codes to your profile will prompt email notifications from COMMBUYS once the Trades opportunities are posted.

✓ Review the Bid Opportunity

Once the Request for Response (RFR) documents are posted in COMMBUYS, review the documents in detail.

- [TRD01: BD-24-1080-OSD03-OSD03-99499](#)
- [TRD02: BD-24-1080-OSD03-OSD03-98815](#)
- [TRD03: BD-24-1080-OSD03-SRC02-99870](#)
- [TRD04: BD-24-1080-OSD03-SRC02-98164](#)

✓ Submit a Quote

Read the RFR thoroughly, collect the required information, and log in to COMMBUYS to submit your quote before the date/ time deadline. Qualified vendors are awarded a spot on the Statewide Contract.

We're Here to Help!

Visit [mass.gov/trades](#) to learn more

Attend [Free Vendor Training](#)

[Steps to Consider If You're Interested in Statewide Contracting](#)



Tradespersons Contracts

TRD01 Contract Categories

Boiler
Drain
Electrical
Fencing
General Contracting
Generator/Turbines
Glass/Window/Doors
HVAC/Sheet Metal
Painting
Plumbing
Solar Array Inspection

TRD02 Contract Categories

Asphalt Paving
Carpentry
Excavation
Masonry
Septic

TRD03 Contract Categories

Elevator
Exhaust Systems
Fire Detection
Fire Suppression
Overhead Doors
Signage
Welding

TRD04 Contract Categories

Cleaning Restoration
Compressor Services
Kitchen Exhaust/Duct
Pump & Motor
Roofing
Biohazardous Site Cleaning

[mass.gov/trades](#)

Contact Us!

Monday - Friday,
8:00 a.m. to 5:00 p.m.
888-MA-STATE (627-8283)
or [OSDHelpDesk@mass.gov](#)

Trades UNSPSC

TRD01

Boiler (72-15-10)
Drain (70-17-18)
Electrical (72-15-15)
Fencing (72-15-40)
General Contracting (72-11-11)
Generator/Turbines (72-15-43)
Glass/Window/Doors (72-15-24)
HVAC/Sheet Metal (72-15-12)
Painting (72-15-13)
Plumbing (72-15-11)
Solar Array Inspection (72-15-12)

TRD02

Asphalt Paving (72-14-10)
Carpentry (72-15-23)
Excavation (72-15-00)
Masonry (72-15-19)
Septic (72-15-11)

TRD03

Elevator (72-10-15)
Exhaust Systems (40-10-15)
Fire Detection (46-19-15)
Fire Suppression (46-19-16)
Overhead Doors (72-15-24)
Signage (72-15-40)
Welding (73-18-19)

TRD04

Cleaning Restoration (76-11-00)
Compressor (40-15-18)
Kitchen Exhaust/Duct (72-15-00)
Pump & Motor (40-15-17)
Roofing (72-13-00)
Biohazardous Site Cleaning (76-10-00)



What is UNSPSC?

The Commonwealth uses the United Nations Standard Products and Services Code (UNSPSC), similar to a commodity code, to classify goods and services. When the UNSPSC in a vendor's COMMBUYS profile matches the UNSPSC in a bid opportunity, the vendor receives an automatic email notification.

Where and how do I use UNSPSC?

1. Registration

During COMMBUYS registration, new vendors must add at least one UNSPSC to their profile on the Commodity/Service Codes tab. For TRD contracts, add the codes of the categories that match the goods and services your business provides. You may add as many codes to your profile as you like; however, doing so adds you to the notification pool of entities seeking those commodities.

2. Searching for bid opportunities

Vendors may search through all bid opportunities posted on COMMBUYS using the Bid Solicitation Advanced Search function on the COMMBUYS home screen. By entering the appropriate UNSPSC, vendors may search for opportunities related to their businesses.

Help! I'm lost!

If you get stuck at any point in the COMMBUYS registration or bid search process, contact the COMMBUYS Help Desk! From 8:00 a.m. to 5:00 p.m., Monday through Friday, they are here to help.

Contact the Help Desk at [OSDHelpDesk@mass.gov](#) or (888) MA-STATE (627-8283).



March 2024

Operational Services Division

One Ashburton Place, Suite 1608 | Boston, MA 02108 | 617-720-3300 | [www.mass.gov/osd](#)



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QUESTIONS



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