



DIVISION OF
CAPITAL ASSET
MANAGEMENT &
MAINTENANCE



Holyoke Veterans' Home
Access, Inclusion & Diversity Committee
Project Update
September 20, 2024



AGENDA

**OLD SLIDE/
Needs Update**

Project Update

- Project/Schedule Update
- Work In Progress
- Project M/W/VBE Participation Plan
- Business Participation Payment Report
- Workforce Hours Report
- Ongoing Outreach
- Questions



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HOLYOKE JOINT VENTURE

Project Update September 2024

Project Schedule

Holyoke Soldiers' Home - Milestone Schedule

Sep-24

| Tasks | | Project Duration | | | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------|---|------------------|---|---|----|----|----|--------|---|---|----|---|---|----|---|---|----|----|----|------|------|------|------|--|--|--|--|
| | | 2023 | | | | | | 2024 | | | | | | | | | | | | 2025 | 2026 | 2027 | 2028 | | | | |
| | | Q3 | | | Q4 | | | Q1 | | | Q2 | | | Q3 | | | Q4 | | | | | | | | | | |
| | | Months | | | | | | Months | | | | | | | | | | | | | | | | | | | |
| | | 7 | 8 | 9 | 10 | 11 | 12 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | | | | | | | | |
| Actual | NTP for Main Package Construction Issued (6/21/23) | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Actual | Issue Subcontracts/Mobilize/Site Fence | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Site Clearing & Prep/Chiller and Dorm Building Demo | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Site Utilities/Entrance Road/Footings & Foundations | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Structural Steel Erection/Concrete Slabs | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Exterior Framing/Sheathing/Envelope | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Interior Fit-out/Testing & Inspections | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Sitework/Hardscape/Landscape | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | New Building Substantial Completion (Q4 2026) | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Existing Building Demo/Site Restoration | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Phase 2 Sitework/Hardscape/Landscape | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Current projection | Main Package Construction | | | | | | | | | | | | | | | | | | | | | | | | | | |



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Work In Progress – Overall Site



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Work In Progress – Geothermal backfill



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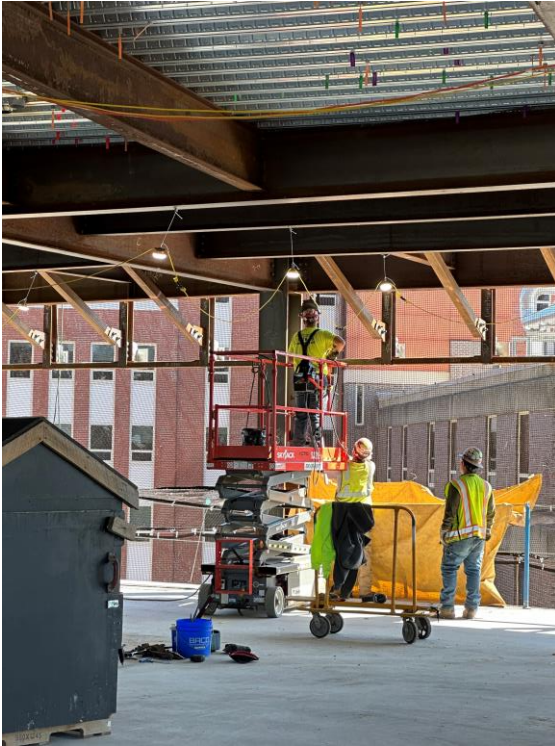
Work In Progress – Steel Erection



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Work In Progress – Erection (RA and Canopy)



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Work In Progress – Slab Preparation



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Work In Progress – Concrete placements



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Work In Progress – Wall layout



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Project M/W/VBE Participation Plan

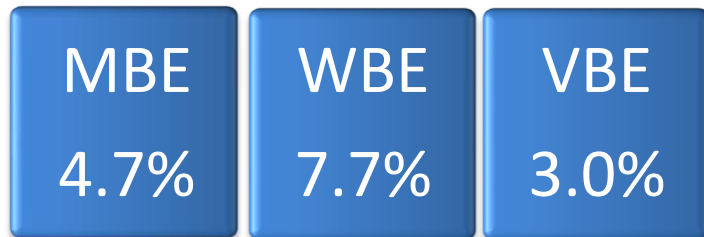
Total GMP
\$401,558,505

Contract Goals

| | |
|-----|--------------|
| MBE | \$18,873,250 |
| WBE | \$30,920,005 |
| VBE | \$12,046,755 |

Current Awards

| | |
|-----|--------------|
| MBE | \$17,532,821 |
| WBE | \$32,997,220 |
| VBE | \$15,188,000 |



MBE Participation Paid through DCMS July Audit 2024

| |
|--|
| Prime |
| Prime (Filed Sub) |
| Second tier - M/W/VBE |
| M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal) |

| Bid Package Description | Prime / Filed Sub | Current Subcontract Value | | MBE Paid to Date | Percent to Full Subcontract | Percent to Goal | |
|---|-------------------------------------|---------------------------|---------------------------------|------------------|-----------------------------|---------------------------|----------------|
| Prime Contracts | | | | | | | |
| Demolition & Abatement - Dorm & Chiller | American Environmental, Inc. | | \$ 610,556.00 | \$ 580,337.20 | 95.1% | 0.1% | |
| Demolition & Abatement - Main | *Not yet identified | | \$ 2,200,000.00 | \$ - | 0.0% | 0.0% | |
| Roofing and Flashing | Titan Roofing, Inc. | | \$ 3,383,129.00 | \$ 66,500.00 | 2.0% | 0.0% | |
| Tier Packages (Trade-Description) | Tier Subcontractor | | | | | | |
| Concrete Prime - Tier 2 Installation of Reinforcing | Regis Steel Corp | | \$ 1,215,000.00 | \$ 574,570.40 | 47.3% | 0.1% | |
| Structural Steel - Tier 3 Welding | Trident Production Welding | | \$ 850,000.00 | \$ 185,000.00 | 21.8% | 0.0% | |
| Fireproofing Prime - Tier 2 Labor for Carpentry Fireproofing Support | Triple J Drywall & Carpentry, Inc. | | \$ 90,000.00 | \$ - | 0.0% | 0.0% | |
| Drywall Prime - Tier 2 Furnishing Labor For Carpentry Support | Fisher Contracting Corporation | | \$ 1,071,000.00 | \$ - | 0.0% | 0.0% | |
| Acoustical Tile Prime - Tier 2 Furnishing Labor For Carpentry Support | Triple J Drywall & Carpentry, Inc. | | \$ 72,000.00 | \$ - | 0.0% | 0.0% | |
| Food Service Equipment Prime - Tier 2 Sheetmetal installation | Titan Roofing, Inc. | | \$ 100,000.00 | \$ - | 0.0% | 0.0% | |
| Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Insulation | Kim Industries, Inc. | | \$ 1,116,000.00 | \$ - | 0.0% | 0.0% | |
| HVAC Prime - Tier 2 Material and Field Labor | Kim Industries, Inc. | | \$ 3,975,000.00 | \$ 28,500.00 | 0.7% | 0.0% | |
| Electrical Prime - Tier 2 Furnish & Install Systems | KB-Mac, Inc. | | \$ 3,032,664.00 | \$ - | 0.0% | 0.0% | |
| Earthwork Prime - Tier 2 Trucking of Materials To & From the Site | C&C Contractors, LLC | | \$ 1,162,000.00 | \$ 742,976.75 | 63.9% | 0.2% | |
| Earthwork Prime - Tier 2 Installation of Reinforcing | Regis Steel Corp | | \$ 100,000.00 | \$ 44,909.23 | 44.9% | 0.0% | |
| Earthwork Prime - Tier 2 Furnish & Install Asphalt Paving | Don Martin Corp | | \$ 300,000.00 | \$ 369,437.57 | 123.1% | 0.1% | |
| Material Only (Prime Trade-Description) | Material Supplier | Contract Value | 15% of Subcontract dollar value | | | | |
| Ceramic Tile Prime - Tier 2 Furnishing Materials | ST Materials & Equipment, LLC | \$ 150,000.00 | \$ 22,500.00 | \$ - | 0.0% | 0.0% | |
| Plumbing Prime - Tier 2 Furnish Only Plumbing Materials | JHP Industrial Supply Company, Inc. | \$ 986,483.00 | \$ 147,972.45 | \$ - | 0.0% | 0.0% | |
| HVAC Prime -Tier 2 Furnish Only HVAC Materials | Carl-Louis & Co., Inc. | \$ 900,000.00 | \$ 135,000.00 | \$ - | 0.0% | 0.0% | |
| Electrical Prime - Tier 2 Furnish Low Voltage Materials | Certified Connections, Inc. | \$1,000,000.00 | \$ 150,000.00 | \$ - | 0.0% | 0.0% | |
| | | | | | Percent to Full Subcontract | Percent to Projected Goal | Projected GOAL |
| | | | \$ 19,732,821.45 | \$ 2,592,231.15 | 13.1% | 0.6% | 4.9% |



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WBE Participation Paid through DCMS July 2024

| |
|---|
| Prime |
| Prime (Filed Sub) |
| Second tier - M/WVBE |
| M/WVBE Supply ONLY (15% of Subcontract dollar carried towards goal) |

| Bid Package Description | Prime / Filed Sub | | Current Subcontract Value | WBE Paid to Date | Percent to Full Subcontract | Percent to Goal |
|--|--|----------------|---------------------------------|------------------|-----------------------------|---------------------------|
| Prime Contracts | | | | | | |
| Final Cleaning | Front Line, Inc. | | \$ 701,550.00 | \$ - | 0.0% | 0.0% |
| Doors, Frames, and Hardware | Thompson Company, Inc. | | \$ 5,631,924.00 | \$ - | 0.0% | 0.0% |
| Carpet | Ayotte & King for Tile, Inc. | | \$ 103,478.00 | \$ 44,876.10 | 0.0% | 0.0% |
| Window Treatments | Contexture | | \$ 2,470,093.00 | \$ 109,401.38 | 4.4% | 0.0% |
| Resilient Flooring | Ayotte & King for Tile, Inc. | | \$ 3,575,000.00 | \$ 37,466.10 | 1.0% | 0.0% |
| Tier Packages (Trade-Description) | | | | | | |
| Concrete Prime - Tier 2 Furnishing Reinforcing | Rebars & Mesh, Inc. | | \$ 1,400,000.00 | \$ 836,482.50 | 59.7% | 0.2% |
| Steel Prime - Tier 3 Install Shear Connectors | Composite Co., Inc. | | \$ 187,610.00 | \$ 20,215.61 | 10.8% | 0.0% |
| Millwork Prime - Tier 2 Installation of Millwork | J. Thibert Architectural Woodwork Installation | | \$ 1,924,092.00 | \$ - | 0.0% | 0.0% |
| Millwork Prime - Tier 2 Labor for loading of materials and clean up | Front Line, Inc. | | \$ 937,500.00 | \$ - | 0.0% | 0.0% |
| Drywall Prime - Tier 2 Labor For Carpentry Support | Adams and Ruxton Construction Company | | \$ 1,755,000.00 | \$ - | 0.0% | 0.0% |
| Plumbing Prime - Tier 2 Furnish & Installation of Plumbing Materials | 413 Plumbing & Heating, Inc. | | \$ 1,620,000.00 | \$ 363,411.80 | 22.4% | 0.1% |
| HVAC Prime - Tier 2 Furnish & Installation of Sheetmetal Ductwork | L.K. Sheet Metal, Inc. | | \$ 5,500,000.00 | \$ - | 0.0% | 0.0% |
| Electrical Prime - Tier 2 Furnish & Install Site Lighting | Chapman Construction Group, Inc. | | \$ 1,308,394.00 | \$ - | 0.0% | 0.0% |
| Electrical Prime - Tier 2 Material and Install Gear and Lighting Package | Seaport Energy Co., Inc. | | \$ 2,811,675.00 | \$ 355,927.75 | 12.7% | 0.1% |
| Earthwork Prime - Tier 2 Furnishing & Installing/Relo Temporary Site | Guardrail Solutions, LLC | | \$ 494,975.00 | \$ 248,286.92 | 50.2% | 0.1% |
| Earthwork Prime - Tier 2 Silt Fence, jute mesh & temp seeding | CSL, Inc. | | \$ 142,038.00 | \$ 116,640.25 | 82.1% | 0.0% |
| Landscaping Prime - Tier 2 Labor and site clean up | Front Line, Inc. | | \$ 900,000.00 | \$ - | 0.0% | 0.0% |
| Material Only (Prime Trade-Description) | | | | | | |
| | Material Supplier | Contract Value | 15% of Subcontract dollar value | | | |
| Masonry Prime - Tier 2 Furnish only masonry materials | Architectural Products, Inc. | \$ 750,000.00 | \$ 112,500.00 | \$ 1,284.86 | 1.1% | 0.0% |
| Steel Prime - Tier 3 Furnish only of Safety Screening System | Essential Perimeter | \$1,972,250.00 | \$ 295,837.50 | \$ 210,966.45 | 71.3% | 0.1% |
| Curtain Wall, Windows & Panels Prime -Tier 2 Furnish Louvers & Vents | Architectural Products, Inc. | \$3,907,941.00 | \$ 586,191.15 | \$ 46,973.29 | 8.0% | 0.0% |
| Painting Prime -Tier 2 Furnish Only Painting Supplies | Heritage Construction & Supply | \$ 156,059.00 | \$ 23,408.85 | \$ - | 0.0% | 0.0% |
| HVAC Prime - Tier 2 Furnish Only Controls Material | Northeast Controls Panel Fabrication, Inc. | \$ 600,000.00 | \$ 90,000.00 | \$ - | 0.0% | 0.0% |
| | | | \$ 425,953.00 | \$ 475,647.47 | Percent to Full Subcontract | Percent to Projected Goal |
| | | | \$ 32,997,219.50 | \$ 2,132,708.41 | 6.5% | 0.5% |
| | | | | | | Projected GOAL |
| | | | | | | 8.2% |



VBE Participation Paid through DCMS July Audit 2024

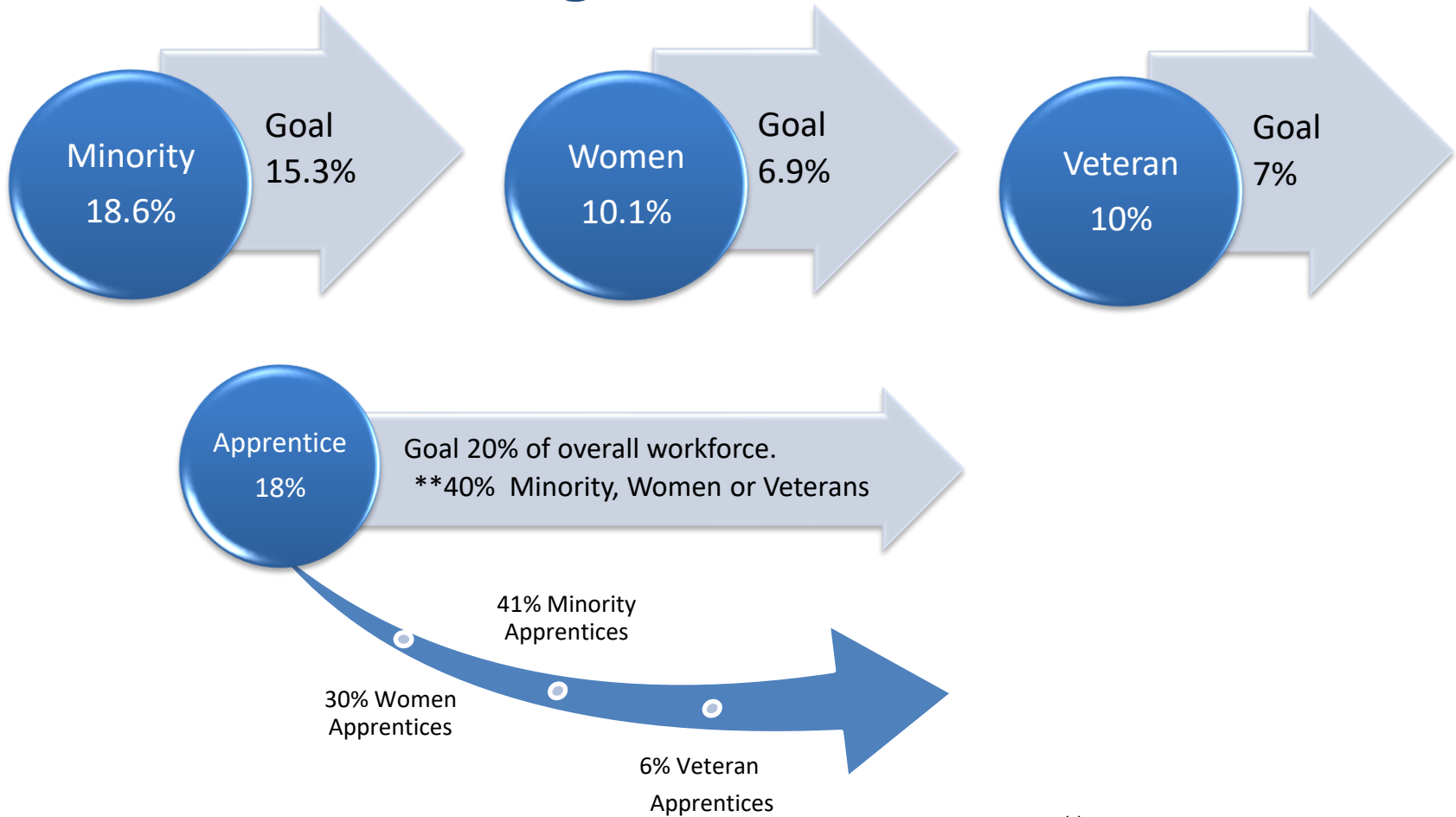
| |
|--|
| Prime |
| Prime (Filed Sub) |
| Second tier - M/W/VBE |
| M/W/VBE Supply ONLY (15% of Subcontract dollar carried towards goal) |

| Bid Package Description | Prime / Filed Sub | Current Subcontract Value | VBE Paid to Date | Percent to Full Subcontract | Percent to Goal | |
|--|---|---------------------------|------------------|-----------------------------|---------------------------|----------------|
| Management | Commodore Builders | \$ 12,000,000.00 | \$ 2,956,485.50 | 24.6% | 0.7% | |
| Prime - Waterproofing and Dampproofing | Superior Caulking & Waterproofing Co., Inc. | \$ 3,188,000.00 | \$ 274,645.00 | 8.6% | 0.1% | |
| | | | | Percent to Full Subcontract | Percent to Projected Goal | Projected GOAL |
| | | \$ 15,188,000.00 | \$ 3,231,130.50 | 21.3% | 0.8% | 3.8% |



Workforce Participation

*Percentages as of 09-01-2024



***Includes women who are also part of a minority group
percentages are based on hours reported in DCMS LCPtracker



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Workforce Report – August Participation

| Tier 1 Contractor | *Workforce Reporting via DCMS from8/04/2024 to 9/01/2024 | | | | | | | | |
|---|--|---------------------|-----|---------------------|--------|-----------------|-------|-----------------|-----|
| Tier 2 Contrator | Total Hours | Apprentice 20% Goal | | Minority 15.3% Goal | | Women 6.9% Goal | | Veteran 7% Goal | |
| Tier 3 Contrator | | Hours | % | Hours | % | Hours | % | Hours | % |
| Charles Services & Equipment | 173.00 | - | 0% | 173.00 | 100.0% | - | 0.0% | - | 0% |
| Collins Electric Co., Inc. | 740.75 | 253.00 | 34% | - | 0.0% | 172.00 | 23.2% | 20.00 | 3% |
| Harry Grodsky & Co., Inc. | 1,674.00 | 423.50 | 25% | 595.00 | 35.5% | - | 0.0% | - | 0% |
| LK Sheetmetal | 342.00 | 170.00 | 50% | 189.00 | 55.3% | 76.00 | 22.2% | - | 0% |
| Manafort-Precision, LLC | 1,153.50 | 92.50 | 8% | 197.50 | 17.1% | 115.00 | 10.0% | 88.50 | 8% |
| Regis Steel Corporation (MBE) | 660.00 | 56.00 | 8% | 89.00 | 13.5% | 145.00 | 22.0% | 65.00 | 10% |
| Northern Construction Service, LLC | 79.00 | - | 0% | - | 0.0% | 41.00 | 51.9% | - | 0% |
| Northern General Contractors, Inc. | 1,617.00 | 454.50 | 28% | 454.50 | 28.1% | 141.50 | 8.8% | 160.00 | 10% |
| Morrow Equipment Company, LLC | 770.25 | 193.00 | 25% | - | 0.0% | 383.00 | 49.7% | - | 0% |
| Skillings & Sons, Inc. | 269.50 | - | 0% | 75.75 | 28.1% | - | 0.0% | 80.00 | 30% |
| Les Constructions Beauce Atlas, Inc. | | | | | | | | | |
| Prime Steel Erecting, Inc. | 6,922.00 | 1,290.00 | 19% | 1,574.00 | 22.7% | 379.00 | 5.5% | 621.00 | 9% |
| Composite Company, Inc. (WBE) | 176.00 | 16.00 | 9% | - | 0.0% | 96.00 | 54.5% | 16.00 | 9% |
| Trident Production Welding, Inc. (MBE) | 1,050.00 | - | 0% | 909.00 | 86.6% | - | 0.0% | - | 0% |
| McGregor Industries Inc | 302.00 | - | 0% | - | 0% | - | 0% | - | 0% |
| Professional Drywall Construction, Inc. | 730.50 | 152.00 | 21% | 158.50 | 21.7% | 182.00 | 24.9% | 107.00 | 15% |
| Superior Caulking & Waterproofing Co., Inc. (VBE) | 47.00 | - | 0% | 23.00 | 48.9% | - | 0.0% | - | 0% |
| Total for August: | 18,105.50 | 3,404.50 | 19% | 4,737.25 | 26.2% | 1,730.50 | 9.6% | 1,317.50 | 7% |
| Previous Months Total | | | | | | | | | |
| Total for July: | 16,220.50 | 1,712.00 | 17% | 3,674.25 | 22.9% | 1,508.00 | 9.3% | 1,733.00 | 11% |
| Total for June: | 10,877.87 | 1,997.00 | 18% | 2,189.00 | 20.1% | 1,290.04 | 11.9% | 1,558.00 | 14% |

*The accuracy of this report is dependent on the information reported by the Contractor/Employer.



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Project Update September 2024

Workforce Participation as of 9-01-2024 (Pg 1 of 2)

| Tier 1 Contractor | | Apprentice | | Minority | | Women | | Veteran | |
|---------------------------------------|-----------|------------|----------|----------|------------|----------|-----------|----------|---------|
| Tier 2 Contractor | Total | Hours | Goal 20% | Hours | Goal 15.3% | Hours | Goal 6.9% | Hours | Goal 7% |
| Tier 3 Contractor | Hours | | % | Hours | % | Hours | % | Hours | % |
| Arden Engineering Constructors, LLC | 3,186.50 | 775.50 | 24% | 357.50 | 11.2% | - | 0.0% | 329.50 | 10% |
| 413 Plumbing & Heating Inc. | 1,187.50 | 431.00 | 36% | 114.00 | 9.6% | - | 0.0% | 32.00 | 3% |
| M.J.Daly LLC | 164.00 | - | 0% | 156.00 | 95.1% | - | 0.0% | - | 0% |
| BrandSafway Services LLC, Inc. | 235.50 | - | 0% | 31.50 | 13.4% | - | 0.0% | - | 0% |
| Brightview Landscape | 32.12 | - | 0% | - | 0.0% | 8.04 | 25.0% | - | 0% |
| Capasso Enterprises Inc. | 497.50 | - | 0% | 240.50 | 48.3% | - | 0.0% | - | 0% |
| Chandler Architectural Products, Inc. | 645.50 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| Charles Services & Equipment | 181.00 | - | 0% | 181.00 | 100.0% | - | 0.0% | - | 0% |
| Collins Electric Co., Inc. | 7,620.75 | 1,509.50 | 20% | 474.50 | 6.2% | 2,237.50 | 29.4% | 894.00 | 12% |
| Harry Grodsky & Co., Inc. | 3,093.50 | 511.50 | 17% | 1,134.00 | 36.7% | - | 0.0% | - | 0% |
| LK Sheetmetal | 565.00 | 282.00 | 50% | 269.00 | 47.6% | 108.00 | 19.1% | - | 0% |
| Les Constructions Beauce Atlas, Inc. | - | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| Prime Steel Erecting, Inc. | 23,959.00 | 4,563.50 | 19% | 5,135.00 | 21.4% | 1,626.00 | 6.8% | 3,786.00 | 16% |
| Composite Company, Inc. | 440.00 | 136.00 | 31% | - | 0.0% | 226.00 | 51.4% | 136.00 | 31% |
| Trident Production Welding, Inc. | 1,999.00 | - | 0% | 1,693.00 | 84.7% | - | 0.0% | - | 0% |
| Morrow Equipment Company, LLC | 3,030.25 | 628.00 | 21% | - | 0.0% | 1,446.50 | 47.7% | - | 0% |
| McGregor Industries Inc | 445.00 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |



Workforce Participation as of 9-01-2024 (Pg 2 of 2)

| Tier 1 Contractor | Apprentice | | | Minority | | Women | | Veteran | |
|--|-------------------|------------------|------------|------------------|--------------|------------------|--------------|------------------|------------|
| Tier 2 Contrator | Total | Goal 20% | | Goal 15.3% | | Goal 6.9% | | Goal 7% | |
| Tier 3 Contrator | Hours | Hours | % | Hours | % | Hours | % | Hours | % |
| Manafort-Precision, LLC | 21,832.50 | 3,508.00 | 16% | 3,808.50 | 17.4% | 1,591.00 | 7.3% | 2,214.50 | 10% |
| Regis Steel Corporation | 7,025.00 | 1,365.00 | 19% | 1,395.00 | 19.9% | 1,590.00 | 22.6% | 1,413.00 | 20% |
| Northern Construction Service, LLC | 540.50 | - | 0% | - | 0.0% | 263.00 | 48.7% | 3.50 | 1% |
| Northern General Contractors, Inc. | 37,596.50 | 7,950.50 | 21% | 6,896.50 | 18.3% | 3,083.00 | 8.2% | 2,983.00 | 8% |
| Ace Concrete Cutting, LLC | 4.00 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| CSL, Inc. | 376.00 | - | 0% | 108.00 | 28.7% | - | 0.0% | - | 0% |
| Don Martin Corporation | 95.00 | - | 0% | 38.00 | 40.0% | - | 0.0% | 19.00 | 20% |
| Guardrail Solutions LLC | 938.00 | - | 0% | 332.50 | 35.4% | - | 0.0% | 47.50 | 5% |
| Keller North America | 4,239.00 | 704.50 | 17% | 179.00 | 4.2% | - | 0.0% | 281.00 | 7% |
| NORTHERN LAND CLEARING LLC | 332.50 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| Skills & Sons, Inc. | 2,127.25 | - | 0% | 400.50 | 18.8% | - | 0.0% | 344.00 | 16% |
| Ground Source Drilling LLC | 136.00 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| Wragg Well Company LLC | 312.50 | - | 0% | - | 0.0% | - | 0.0% | - | 0% |
| Professional Drywall Construction, Inc. | 1,137.00 | 160.00 | 14% | 158.50 | 13.9% | 182.00 | 16.0% | 107.00 | 9% |
| Superior Caulking & Waterproofing Co., Inc. | 1,517.50 | - | 0% | 345.50 | 22.8% | - | 0.0% | - | 0% |
| Total for Project as of 9/01/2024: | 130,684.68 | 22,926.00 | 18% | 24,273.03 | 18.6% | 13,183.04 | 10.1% | 12,770.00 | 10% |



Apprentice Workforce Participation as of 9-01-2024

| Tier 1 Contractor | | | | | | | | | | | | | *Workforce Reporting via DCMS as of 09/01/2024 | | |
|--|------------------|-----------|------------|---------------|-----------|------------|-----------------|-----------|------------|-----------------|----------|-----------|--|----------|-----------|
| Tier 2 Contractor | | | | | | | | | | | | | Minority & Women | | |
| Tier 3 Contractor | | | | | | | | | | | | | Hours | | |
| | Hours | Count | % | Hours | Count | % | Hours | Count | % | Hours | Count | % | Hours | Count | % |
| Arden Engineering Constructors, LLC | 775.50 | 4 | 24% | 28 | 1 | 4% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| 413 Plumbing & Heating Inc. | 431.00 | 3 | 36% | 0 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| B-G Mechanical Contractors, Inc. | 303.00 | 1 | 30% | 0.2 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Collins Electric Co., Inc. | 1,509.50 | 14 | 20% | 150 | 2 | 10% | 1,037.50 | 3 | 69% | 40.00 | 1 | 3% | 0.00 | 0 | 0% |
| Edward F. Corcoran Plumbing & Heating | 48.00 | 1 | 32% | 0.2 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Harry Grodsky & Co., Inc. | 511.50 | 3 | 17% | 289 | 1 | 57% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| LK Sheetmetal | 282.00 | 4 | 50% | 82 | 2 | 29% | 108.00 | 1 | 38% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Manafort-Precision, LLC | 3,508.00 | 7 | 16% | 1312.5 | 3 | 37% | 1,339.50 | 3 | 38% | 78.00 | 1 | 2% | 749.50 | 1 | 21% |
| Regis Steel Corporation | 1,365.00 | 6 | 19% | 487 | 2 | 36% | 584.00 | 2 | 43% | 436.00 | 1 | 32% | 431.00 | 1 | 32% |
| Moran Sheet Metal, Inc. | 7.00 | 1 | 54% | 0.2 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Northern General Contractors, Inc. | 7,950.50 | 11 | 21% | 5854.5 | 7 | 74% | 2,548.50 | 3 | 32% | 0.00 | 0 | 0% | 993.50 | 1 | 12% |
| Keller North America | 704.50 | 2 | 17% | 0 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Power Line Contractors, Inc. | 10.00 | 1 | 1% | 0.2 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Les Constructions Beauce-Atlas, Inc. | | | | | | | | | | | | | | | |
| Prime Steel Erecting, Inc. | 4,563.50 | 11 | 19% | 1142.5 | 4 | 25% | 685.00 | 1 | 15% | 701.00 | 2 | 15% | 0.00 | 0 | 0% |
| Composite Company, Inc. | 136.00 | 1 | 31% | 0 | 0 | 0% | - | 0 | 0% | 136.00 | 1 | 100% | 0.00 | 0 | 0% |
| Morrow Equipment Company, LLC | 628.00 | 1 | 21% | 0 | 0 | 0% | 628.00 | 1 | 100% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Professional Drywall Construction, Inc. | 160.00 | 4 | 14% | 2 | 1 | 1% | 48.00 | 1 | 30% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| William Roberts Electric Co., Inc | 33.00 | 1 | 28% | 0.2 | 0 | 0% | - | 0 | 0% | 0.00 | 0 | 0% | 0.00 | 0 | 0% |
| Total for Project (Chiller & Main): | 22,926.00 | 76 | 18% | 9347.5 | 23 | 41% | 6,978.50 | 15 | 30% | 1,391.00 | 6 | 6% | 2,174.00 | 3 | 9% |

Total Hours (Chiller & Main)
130,684.68

Hours included in
both Women and
Minority goals

*The accuracy of this report is dependent on the information reported by the Contractor/Employer



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Outreach Events



Massachusetts Public Construction Opportunities

Find out what contractors, subcontractors, and suppliers interested in working on public building construction projects need to know. Opportunities on projects of all sizes and dollar values.

| | | |
|----------------------|---|-------------------------|
| DATE(S): | January 24, 2024 | 2:00 p.m. - 3:30 p.m. |
| | April 9, 2024 | 11:00 a.m. - 12:30 p.m. |
| | June 12, 2024 | 2:00 p.m. - 3:30 p.m. |
| | September 10, 2024 | 11:00 a.m. - 12:30 p.m. |
| | November 20, 2024 | 10:00 a.m. - 11:30 a.m. |
| COST: | Free | |
| LOCATION: | Virtual - Zoom Meeting information sent when registered | |
| REGISTRATION: | https://www.eventbrite.com/e/771827345367?aff=oddtcreator | |

A presentation for firms considering working on public building construction projects will provide a wealth of information on how your firm can get involved in public building projects. Presented by the Division of Capital Asset Management and Maintenance (DCAMM), the state agency responsible for the state's major building construction, and the Supplier Diversity Office (SDO), the state agency that certifies small, minority, women, and veteran owned business to work on public projects.

We'll

Cover:

- How to find upcoming opportunities to provide construction related services on the thousands of public building construction projects procured by state agencies, cities, and towns each year;
- What you need to know to bid on public construction work, which projects and trades don't require DCAMM certification, which do, and how to apply;
- Firms owned by a small, minority, woman or veteran are strongly encouraged to attend to learn about the significant opportunities for small, minority owned (MBE), women owned (WBE) and veteran owned (VBE/SDVOBE) businesses, the Supplier Diversity Office certifications and the process for SDO certification.

Opportunities to work on state agency and municipal projects throughout Massachusetts.

Join us - construction contractors, subcontractors, and suppliers are all invited!

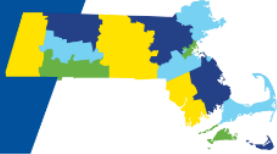


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TRADES STATE CONTRACT OPPORTUNITIES



ATTENTION TRADESPERSONS

This is your opportunity to be awarded a spot on a Statewide Contract!

The Operational Services Division (OSD), the agency that establishes and manages Statewide Contracts (SWCs) for the Commonwealth of Massachusetts, has announced the reopening of our [Tradespersons](#) (TRD) Statewide Contracts.

The Commonwealth offers 29 Trades service categories (see right panel) across four Tradespersons Contracts. [TRD01](#) and [TRD03](#) will reopen in May 2024, and [TRD02](#) and [TRD04](#) will reopen in late summer/ early fall 2024. The reopening of these contracts will fill out services categories that currently have insufficient coverage across the state and provide opportunities for trades businesses to work with the state.

Why Work with the State?

Statewide Contractor status gives businesses the opportunity to expand their customer base by having their business listed in the state's [Trades Index](#). Organizations eligible to use SWCs include Executive Departments, cities and towns, public schools, housing authorities, and many others.

Next Steps

There are three actions you need to take to express interest in a Statewide Contract bid:

- ✓ **Get Registered!**
Set up your free business profile in COMMBUYS by registering at [COMMBUYS.com](#).
 - Find [registration guidance](#) on our website.
 - In your business profile, select at least one commodity code(s) that identifies the services your business offers. The commodity codes associated with our Trades contracts are listed on the reverse side for your reference. Adding related commodity codes to your profile will prompt email notifications from COMMBUYS once the Trades opportunities are posted.
- ✓ **Review the Bid Opportunity**
Once the Request for Response (RFR) documents are posted in COMMBUYS, review the documents in detail.
 - [TRD01: BD-24-1080-OSD03-OSD03-99499](#)
 - [TRD02: BD-24-1080-OSD03-OSD03-98815](#)
 - [TRD03: BD-24-1080-OSD03-SRC02-99870](#)
 - [TRD04: BD-24-1080-OSD03-SRC02-98164](#)
- ✓ **Submit a Quote**
Read the RFR thoroughly, collect the required information, and log in to COMMBUYS to submit your quote before the date/ time deadline. Qualified vendors are awarded a spot on the Statewide Contract.

We're Here to Help!

Visit [mass.gov/trades](#) to learn more

Attend [Free Vendor Training](#)

[Steps to Consider If You're Interested in Statewide Contracting](#)



Tradespersons Contracts

TRD01 Contract Categories

Boiler
Drain
Electrical
Fencing
General Contracting
Generator/Turbines
Glass/Window/Doors
HVAC/Sheet Metal
Painting
Plumbing
Solar Array Inspection

TRD02 Contract Categories

Asphalt Paving
Carpentry
Excavation
Masonry
Septic

TRD03 Contract Categories

Elevator
Exhaust Systems
Fire Detection
Fire Suppression
Overhead Doors
Signage
Welding

TRD04 Contract Categories

Cleaning Restoration
Compressor Services
Kitchen Exhaust/Duct
Pump & Motor
Roofing
Biohazardous Site Cleaning

[mass.gov/trades](#)

Contact Us!

Monday - Friday,
8:00 a.m. to 5:00 p.m.
888-MA-STATE (627-8283)
or [OSDHelpDesk@mass.gov](#)

Trades UNSPSC

TRD01

Boiler (72-15-10)
Drain (70-17-18)
Electrical (72-15-15)
Fencing (72-15-40)
General Contracting (72-11-11)
Generator/Turbines (72-15-43)
Glass/Window/Doors (72-15-24)
HVAC/Sheet Metal (72-15-12)
Painting (72-15-13)
Plumbing (72-15-11)
Solar Array Inspection (72-15-12)

TRD02

Asphalt Paving (72-14-10)
Carpentry (72-15-23)
Excavation (72-15-00)
Masonry (72-15-19)
Septic (72-15-11)

TRD03

Elevator (72-10-15)
Exhaust Systems (40-10-15)
Fire Detection (46-19-15)
Fire Suppression (46-19-16)
Overhead Doors (72-15-24)
Signage (72-15-40)
Welding (73-18-19)

TRD04

Cleaning Restoration (76-11-00)
Compressor (40-15-18)
Kitchen Exhaust/Duct (72-15-00)
Pump & Motor (40-15-17)
Roofing (72-13-00)
Biohazardous Site Cleaning (76-10-00)



What is UNSPSC?

The Commonwealth uses the United Nations Standard Products and Services Code (UNSPSC), similar to a commodity code, to classify goods and services. When the UNSPSC in a vendor's COMMBUYS profile matches the UNSPSC in a bid opportunity, the vendor receives an automatic email notification.

Where and how do I use UNSPSC?

1. Registration

During COMMBUYS registration, new vendors must add at least one UNSPSC to their profile on the Commodity/Service Codes tab. For TRD contracts, add the codes of the categories that match the goods and services your business provides. You may add as many codes to your profile as you like; however, doing so adds you to the notification pool of entities seeking those commodities.

2. Searching for bid opportunities

Vendors may search through all bid opportunities posted on COMMBUYS using the Bid Solicitation Advanced Search function on the COMMBUYS home screen. By entering the appropriate UNSPSC, vendors may search for opportunities related to their businesses.

Help! I'm lost!

If you get stuck at any point in the COMMBUYS registration or bid search process, contact the COMMBUYS Help Desk! From 8:00 a.m. to 5:00 p.m., Monday through Friday, they are here to help.

Contact the Help Desk at [OSDHelpDesk@mass.gov](#) or (888) MA-STATE (627-8283).



March 2024

Operational Services Division

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QUESTIONS



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