



One Care: Implementation Council Meeting

Executive Office of Health & Human Services

MassHealth Demonstration to
Integrate Care for Dual Eligibles

July 13, 2021, 10:00 AM – 12:00 PM
Virtual Meeting via Zoom

One Care Procurement Implementation – Contracting Updates



- **The procurement for One Care plans is on track for implementation for January 2022***
- Below are the contract actions MassHealth and CMS are working through for the rest of 2021:
 - 1) **Extension Amendment** to extend current Demo through 12/31/22
 - Effective August 1, 2021
 - Parties: EOHHS and CMS with CCA and Tufts
 - 2) **New Three-way Contract** to implement procurement under the current demo terms (expected August 2021)
 - Effective for 1/1/22, effectively replaces current Contract
 - Expected parties: EOHHS and CMS with CCA*, Tufts*, and United*
 - Expect April 2019 Fully Amended and Restated Contract plus subsequent Amendments
 - 3) **Amendment to New Contract** to incorporate certain items/RFR requirements (Late Fall 2021)
 - Effective for 1/1/22
 - Expected parties: EOHHS and CMS with CCA*, Tufts*, and United*

**Contingent upon successful completion of Contract Negotiations, Readiness Review, and Federal Approval*



Duals Demonstration 2.0 Steps

- **Duals Demo 2.0 MOU** to authorize new Demo (TBD)
 - Expect to be effective 1/1/23
 - Expected parties: EOHHS and CMS

- **Amendment to New Contract** to implement Demo (TBD)
 - Expect to be effective 1/1/23
 - Expected parties: EOHHS and CMS with CCA*, Tufts*, and United*

**Contingent upon successful completion of Contract Negotiations, Readiness Review, and Federal Approval*

Three-way Contract Extension Amendment Summary



- Extends both the federal demonstration authority for One Care and contracts with the current plans **through December 31, 2022**
- Financial terms for CY 2022 (details on slide 5)
- Requires plans to support members to connect to MassHealth Customer Service Center (CSC) for eligibility/enrollment issues beyond what the plan can address
- Allows plans to outreach passive enrollees up to 60 days prior to enrollment effective date
- Requires plans to have live representatives available in call centers on New Year's Day (January 1) each year
- Electronic Visit Verification (EVV) reporting and provider contract language requirements
- COVID-19 related retainer/directed payments
- COVID-19 vaccine incentive payments
- MLR updates



Three-way Contract Extension Amendment – Financial Terms

The following financial terms will apply for **Calendar Year 2022 (Demonstration Year 9)**:

- **Savings Percentages** (same as current year):
 - Medicare A/B: 0.75%*
 - Reduce to 0.5% if a COVID-19 state of emergency is in effect at any point from September 1, 2021 through December 31, 2021
 - MassHealth: 0.5%

- **Quality Withhold:**
 - 2.5% in CY 2022; (currently 1.75% in CY 2021)
 - Expect to update measure slate in Fall 2021 Amendment

- **Risk Corridors** (same as current year):
 - 50/50 sharing between plan and CMS/EOHHS for gains or losses between 2.1% and 8.0%
 - Plan is fully at risk for gains or losses from 0-2.0% and over 8.0%



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