

Welcome!

This is the **Provider Webinar for the FY19 Supplemental Budget.**

We will be getting started shortly.

Please note:

- All attendees have been muted on entry.
- You are welcome to ask a question **through the chat function** at any time during the webinar. We will answer clarifying questions throughout the webinar as appropriate, and will review questions at the end of the webinar.
- This slide deck will be posted on the EOEA website.
- If you have technical issues with the Webex, email us at FY19SupplementalBudget@mass.gov and we will do our best to assist you.



**Executive Office of Elder Affairs
MassHealth Office of Long Term Services and Supports**

RESPECT INDEPENDENCE INCLUSION

**FY19 Supplemental Budget Provider Stakeholder Meeting
February 14, 2020**


Agenda

- Review Legislative Language
- Supplemental Budget Timeline
- Distribution of Funding for homemaker, personal care, and home health aide services
- High level reporting requirements for Home Care and Home Health Agencies
- Spending Plan Survey Walk Through
- Questions

Where to go for information.

Throughout this implementation process, make sure you regularly check our website for updates:

<https://www.mass.gov/lists/eoea-and-masshealth-fy19-supplemental-budget-implementation>



The screenshot shows the Mass.gov website interface. At the top, there are navigation links for 'Select Language', 'State Organizations', and 'Log In to...'. Below this is the 'Mass.gov' logo and a search bar. The main navigation menu includes 'LIVING', 'WORKING', 'LEARNING', 'VISITING & EXPLORING', and 'YOUR GOVERNMENT'. The page content is titled 'EOEA and MassHealth FY19 Supplemental Budget Implementation' and is offered by the 'Executive Office of Elder Affairs' and 'MassHealth'. The text on the page states: 'This page provides important implementation documents for elder care providers and other stakeholders. EOEA received an appropriation in the FY2019 Supplemental Budget to help increase compensation for direct care workers providing Homemaker, Personal Care, and/or Home Health Aide services through the EOEA Home Care program, MassHealth State Plan Home Health program, and the MassHealth ABI/MFP Waiver program (agency rates only). This page provides important implementation documents for providers and other stakeholders, and will be updated.' Below this, there is a section for 'Informational Webinar:'.

If you have questions or need assistance, email us at FY19SupplementalBudget@mass.gov

Legislative Language

Legislative Language Summary

- Provides \$4.1M to increase wages, compensation, and salary related costs for personnel providing homemaker and personal care services.
- Provides \$5.9M to increase wages, compensation, and salary related costs for personnel providing home health aide services.
- Requires the appropriation to be given to all providers delivering these services.
- Requires providers to submit a **Spending Plan** for how they plan to use the money.
- Requires a one-time report from EOEA, in consultation with EOHHS, on the impact of the funds on wages to the Joint Committee on Ways and Means by July 1, 2020.

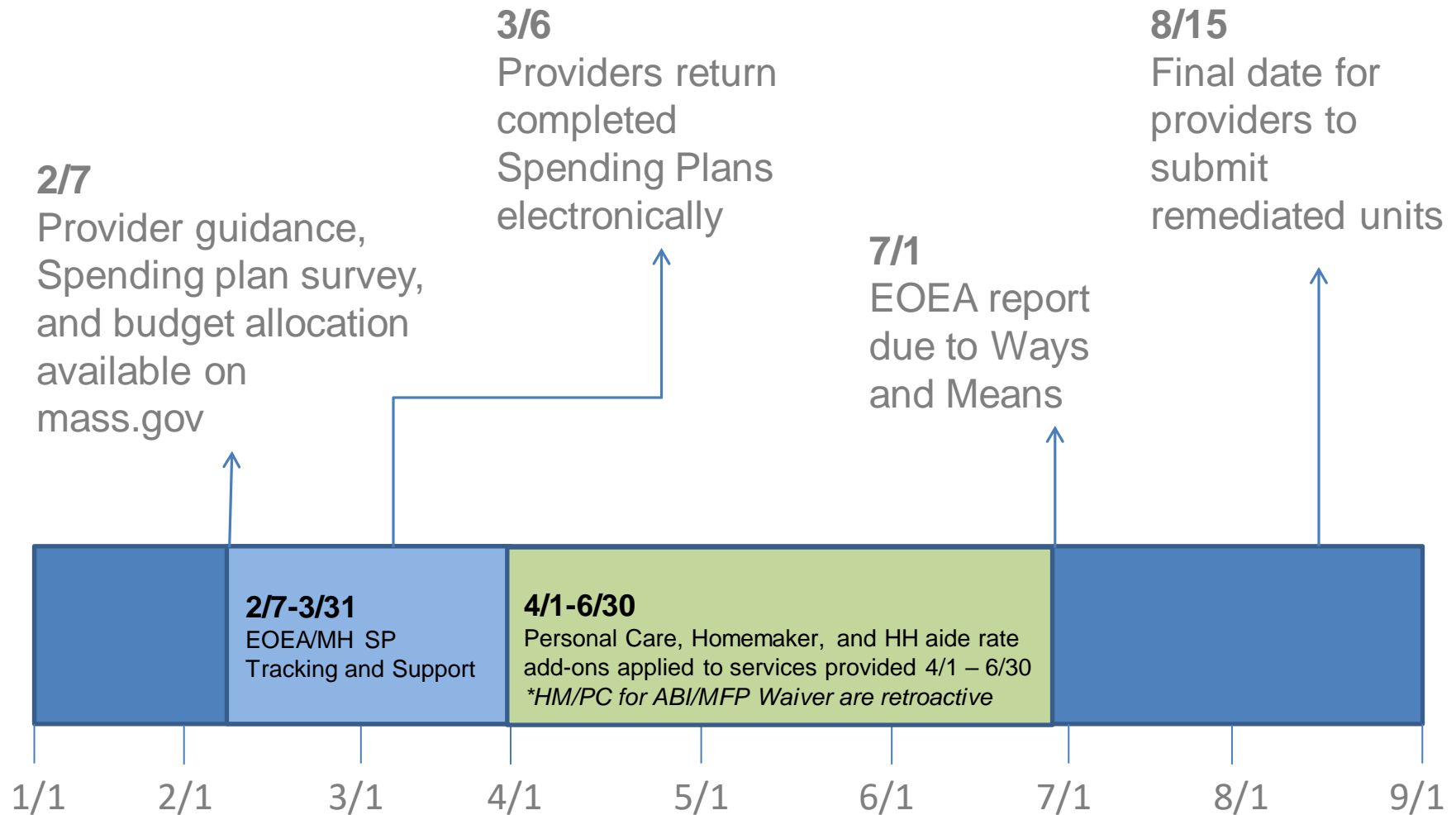
Implementation Summary

- Funding will be distributed in the form of a rate add on, in addition to current rates.
- The rate add-ons will apply to **homemaker and personal care services** provided through:
 - EOEA's Home Care programs, and
 - MassHealth's Acquired Brain Injury (ABI) and Moving Forward Plan (MFP) Waivers.
- The rate add-on will apply to **home health aide services** provided through:
 - EOEA's Home Care programs,
 - MassHealth's State Plan Home Health, and
 - MassHealth's ABI and MFP Waiver programs.

Implementation Summary, contd.

- The rate add-ons will only apply to the services specifically named in the legislation (Homemaker, Personal Care, and Home Health Aide).
 - Companion and Supportive Home Care Aide was not included in the legislation, and will not receive the add on.
- The rate add-ons will only apply to Homemaker, Personal Care, and Home Health Aide services delivered through the EOEA, MassHealth State Plan Home Health, and MassHealth ABI/MFP Waivers. **The rate add on will not apply to services delivered through:**
 - MassHealth Accountable Care Partnership Plan contracts (ACCP or ACOA),
 - Managed Care Organization (MCO) contracts,
 - Senior Care Options (SCO) contracts, and
 - One Care contracts.

Supplemental Budget Timeline



Funding Distribution

Funding Distribution for Homemaking and Personal Care

- Funding will be distributed through a rate add-on for all services, which will be applied on top of the current rate for services delivered from April 1 – June 30, 2020.
- The rate add on will be **\$0.56 per 15 minute unit** for services delivered through:
 - EOEA Home Care programs, and
 - ABI/MFP Waiver (agency rates only).
- The rate add-on will be \$0.50 per 15 minute unit for Individual Provider/Self-Directed Homemaker services delivered through the ABI/MFP Waiver (rate is set at 89.75% of the agency rate).
- The add-on will be paid retroactively for Homemaker and Personal Care units under the ABI/MFP Waiver only. All other services will be paid during the normal billing process.

Funding Distribution for Home Health Aide

- Funding will be distributed through a rate add-on for all services, which will be applied on top of the current rate for services delivered from April 1 – June 30, 2020.
- For home health aide services provided through the MassHealth State Plan Home Health and HCBS waiver programs, the rate add-on for SFY20 is \$0.21 per 15 minute unit.
 - This results in a home health rate of \$6.31 per 15 minute unit for SFY20 (\$6.10 current HHA rate + \$0.21 add-on).
- An additional annualization rate will be added to ensure legislative funding is spent by the end of SFY20
 - The annualization rate is \$0.63.
- The final rate + rate add-on after annualization for home health aide services provided from April 1, 2020 through June 30, 2020 will be **\$6.94 per 15 minute unit.**

Current HH Aide Rate	Add-on Rate (before annualization)	Annualization Rate	Final Add-on Rate with Annualization
\$6.10	\$0.21	\$0.63	\$6.94

Funding Distribution

- After June 30, 2020, the add-on will end for all services and will no longer be effective.
- MassHealth intends to promulgate updates to the Home Health Aide agency rates for dates of service on or after July 1, 2020.
- EOEA provides Home Health Aide services through its Home Care program at the MassHealth State Plan Home Health Aide rate.

Provider Spending Plan

Provider Spending Plan

- Providers delivering Homemaker, Personal Care, and/or Home Health Aide services are required to submit a Spending Plan detailing how the provider intends to utilize the rate add-on funding.
- Providers must submit the Spending Plan through the web-based tool, which can be accessed here: <https://app.keysurvey.com/f/1468956/1463/>.
- Providers will be required to share summary information about their homemaker, personal care, and/or home health aide workforce.
- Agencies will be required to explain how they intend to use the rate-add-on funding to directly increase compensation of their workers.
- Providers will be paid based on actual units delivered from April 1, 2020 – June 30, 2020.



Any and all additional reimbursement accrued from the rate add-ons must be used to increase homemaker, personal care, and/or home health aide wages, compensation, and salary related costs.

Provider Spending Plans

- The Spending Plan is designed to be as easy as possible for providers to complete.
- Providers will be asked which types of services they provide. Based on their response, they will be directed to the questions that are relevant for them.
- Agencies will be asked to submit one Spending Plan per Tax ID they have enrolled with EOEA and/or MassHealth

The spending plan will guide providers through required questions.



1. Identify the services provided.

Providers will select the types of services they contract for.



2. Complete the requested information.

Based on the types of services providers identify, they will be directed to the page(s) that contain the information they need to submit.



3. Save a copy of the completed survey.

Providers should save a copy of the survey when they are done for their records.

Unit Estimates for Provider Spending Plans

- In order to complete the Spending plan, providers must estimate the total potential units they may incur from April 1, 2020 – June 30, 2020 for Homemaker, Personal Care, and Home Health Aide services in the EOEA Home Care, MassHealth State Plan Home Health, and MassHealth ABI/MFP Waiver programs only.
 - This estimate should be made using Calendar Year 2019 units.
 - Providers must exclude units for these services delivered under managed care contracts (see slide 8).
- EOEA and MassHealth made a good faith effort to help providers easily locate this information through the **Provider Unit Lookup Tool**. This tool allows providers to lookup their Calendar Year 2019 units for the specified services and programs. This information should then be used to estimate the potential units from April 1, 2020 – June 30, 2020 for each service.
- Providers will need to use either their NPI number, Tax ID, or FEIN in order to look up their units.
- If providers need assistance completing their Spending Plan or have questions about this initiative, they should email us at FY19SupplementalBudget@mass.gov.

Timeline and Sanctions for Provider Spending Plans


- EOEA and MassHealth published the Spending Plan survey on February 7, 2020 on EOEA's website.
- Providers must submit their Spending Plan by **5:00 PM on March 6, 2020.**
 - Individual Providers in the MassHealth ABI/MFP Waiver program are not required to complete a spending plan.
- Agencies that fail to submit a Spending Plan by the required due date may experience the following:
 - Providers serving MassHealth State Plan Home Health and MassHealth ABI/MFP Waiver programs may be subject to administrative sanction. Please see 130 CMR 450. 238 through 450.240.
 - Providers serving EOEA Home Care programs will not be issued the homemaker and personal care rate add-ons until their Spending Plan is submitted. EOEA will notify ASAPs when spending plans are received, and ASAPs may require up to 10 business days to amend the contract.

Providing Spending Plan Survey Demonstration

Provider Spending Plan

- The Spending Plan was created by EOEA and MassHealth in close partnership with providers and representing associations, including Mass Home Care, Home Care Alliance, Home Care Aide Council.
- EOEA and MassHealth engaged with these stakeholders through multiple in person meetings.
- 7 provider agencies tested the web-based Spending Plan and provided additional feedback to EOEA and MassHealth on how to improve the provider experience.

Spending Plan Survey and Resources



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Governor

KATHY E. POLITO
Lieutenant Governor

ELIZABETH C. CHEK, PhD, MEd, MPH
Secretary

MEMORANDUM

To: Providers Delivering Homemaker, Personal Care, and Home Care, Mass Health State Plan Home Health, et al.

From: Lynn Vidler, Director of Home and Community Based Services, MassHealth
Rachel Goldstein, Acting Chief Financial Officer, EOE
Whitney Moyer, Chief of Long Term Services and Supports

Date: February 7, 2020
Updated: February 14, 2020

RE: FY19 Supplemental Budget Implementation

Contents

Summary of Changes

Purpose

Funding Distribution

Spending Plan Requirement

Communication from EOE and MassHealth

Provider Contracting and Billing

Attachment A: MassHealth Agency Bulletins

Attachment B: Provider Spending Plan Completion Guide

Attachment C: Blank Spending Plan Template

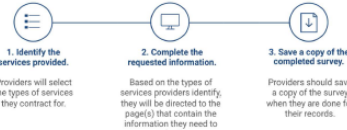
Attachment B: Provider Spending Plan Completion Guide

This guide is intended to assist providers with completing the spending plan. The information in this guide is a suggested approach to completing the spending plan. If providers have any questions about the spending plan requirements or need help completing it, please email us at FY19SupplementalBudget@mass.gov.

Spending Plan Overview

The survey is designed to collect general information from all providers, and then to only ask questions that are relevant for you based on the services that you provide.

The spending plan will guide providers through required questions.



1. Identify the services provided.
Providers will select the types of services they contract for.

2. Complete the requested information.
Based on the types of services providers identify, they will be directed to the page(s) that contain the information they need to submit.


3. Save a copy of the completed survey.
Providers should save a copy of the survey when they are done for their records.

Before you begin completing the spending plan online, we encourage you to:

- Attend our webinar on Friday February 14th from 1:00 – 2:30. This webinar will include a review of this memorandum and a demonstration of how to complete the spending plan. Information about how to access this webinar is on our website.
- Closely review the body of the FY19 Supplemental Budget Implementation Memorandum. This explains how the add-on will be distributed to your provider organization and which workers need to receive the funding. If you have questions on the requirements, please email us as soon as possible before the deadline.
- Review the fields on the spending plan to make sure you understand the questions, and how you can spend the funding you receive. If you have questions on the requirements, please email us as soon as possible. We encourage you to collaborate early with your internal stakeholders to leave as much time as possible to complete the spending plan.

10

The Provider Implementation Memorandum is available on EOE's website:
<https://www.mass.gov/lists/eoea-and-masshealth-fy19-supplemental-budget-implementation>



Provider Spending Plan Survey for the FY19 Supplemental Budget (Final 2.14.20)

Welcome to the Provider Spending Plan Survey.

In December 2019, the Executive Office of Elder Affairs and MassHealth Office of Long Term Services and Supports received an appropriation to temporarily provide an add-on, in addition to current contracted rates, in order to improve compensation for direct care workers providing the following services:

- Homemaker
- Personal Care
- Home Health Aide

The add-on will be in effect from April 1 - June 30, 2020.

Providers of these services are required to submit a spending plan explaining how the additional funds will be used in certain categories of worker compensation by 5:00 PM on March 6, 2020. This survey tool is the process for providers to complete the required Spending Plan. Providers must complete this Spending Plan based on the EOE and MassHealth issued guidance. Spending Plans submitted after March 6, 2020 may be subject to sanction and/or other penalties for failure to comply with this reporting requirement.

For help completing this Spending Plan, please review the guidance on our website. If you need additional support, please email us at FY19SupplementalBudget@mass.gov.

You can access the Spending plan here, and the link is also in the Provider Implementation Memorandum:
<https://app.keysurvey.com/f/1468956/1463/>

21

Resources

If your agency has any questions regarding the Supplemental Budget, the Spending Plan, or anything else presented in this webinar, please utilize the following resources:



Check our website. All official information related to the FY19 Supplemental will be accessible at:

<https://www.mass.gov/lists/eoea-and-masshealth-fy19-supplemental-budget-implementation>.

- For MassHealth State Plan Home Health providers, please also see Home Health Agency Bulletin located at <https://www.mass.gov/lists/masshealth-provider-bulletins-by-provider-type-d-h#home-health-agency>.
- For MassHealth ABI/MFP, please also see the Provider Bulletin page located at <https://www.mass.gov/masshealth-provider-bulletins>. (*Bulletin is forthcoming*).



Email us. If you have questions about the add-ons or the Provider Spending Plan, please email us at FY19SupplementalBudget@mass.gov.

Questions?