

# Newburyport's Energy for Generations Program







Molly Ettenborough | Sustainability Director Jessica Pierce | Sustainability Assistant

Nathan Scott | Executive Director Ariha Jain | Program Coordinator

### Introduction

The Energy for Generations (EFG) program helps older adults in Newburyport explore, adopt, and advocate for clean energy solutions (such as heat pumps, home solar, and energy efficiency upgrades) through education, training, and community engagement.

#### **Key Components:**

- Training for elders as energy coaches to offer free coaching and peer support to local residents
- Share resources on heat pumps, home solar, and community solar
- Help residents schedule and complete no-cost energy assessments
- Educate on Mass Save rebates and incentives
- Host events at the Senior Center and community fairs and events



## Program Components



- Community Dialogue Circles: Facilitated public sessions with Newburyport residents to identify strengths and gaps in energy resilience.
- Clean Energy Counselor (CEC) Training: Empowering elders with tools and knowledge to advocate for clean energy.
- Workshops & Events: Hands-on opportunities for the community to learn and adopt clean energy solutions.
- **Digital Engagement:** Inclusive outreach through newsletters, flyers, social media, advertisements, etc.



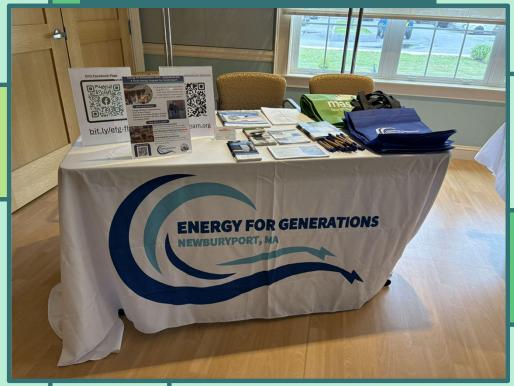






Workshops & Events

#### **Digital Engagement**



## **CEC Training & Peer-Driven**

#### Outre act aning series

- Each session ~2 hours; comprehensive
   coverage of clean energy tech and programs
- Topics included:
  - EFG overview
  - Home energy assessments
  - Role of Mass Save contractor
  - Heat pumps
  - Solar
  - Effective communication with older adults
  - Mass Save incentives

- Interactive learning: quizzes after each technology module to boost retention and discussion
- Recorded sessions for onboarding and review; post-training resources provided
- CEC Resource Toolkit delivered: elevator pitch, tabling scripts, forms, Mass Save flyers, digital Coach Guide
- Strong participant engagement and hands-on learning in outreach, incentives, and equity
- Pre/post training surveys collected

## Meet Our Clean Energy Counselors (CECs)!



David McDougall



Michael Strauss



Mike Spiro



**Don Walters** 



Molly Ettenborough



Nicki Girouard

# Community Outreach Events

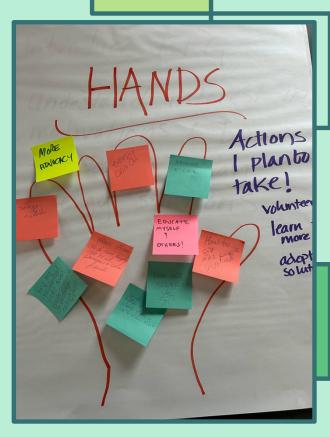


- ACES Eco Conversations | Monthly Community Meeting
- Mark Richey Woodworking Event (Hosted by ACES) | Mark Richey Woodworking (manufacturing site)
- Newburyport Public Library Visit | Newburyport Public Library
- Earth Day Canvassing | Market Square, Newburyport
- **Spring Fling Event Tabling** | *Senior Community Center Lobby*
- **Green Expo Tabling** | *Newburyport Senior Center Lawn*
- **Biweekly Tabling** | *Senior Community Center Lobby*
- Yankee Homecoming 2025 | Senior Community Center Lobby
- Nourishing the North Shore VEG OUT Farmers' Market |
   Newburyport Senior Center Lawn
- Tabling & Lunch With Mayor | Senior Community Center Lobby
- **Tabling at Chowder Fest** | *Newburyport Waterfront*











## **Program Metrics**

| Topic                                             | Total / Notes |
|---------------------------------------------------|---------------|
| Community Engagement Events                       | 22            |
| Total Attendees (all events)                      | 278+          |
| Attendees from Communities of Interest            | 135+          |
| Workshops, Training, Education Sessions           | 4             |
| Organizations Receiving Technical Assistance      | 7+            |
| Information Contacts Recommending Energy Measures | 85+           |
| Households Supported with Energy Assessments      | 65+           |
| Households Implementing Upgrades                  | 8+            |
| Website Impressions                               | 623           |
| Website Visits                                    | 51            |
| Trained CECs                                      | 7             |

## Insights & Lessons Learned

#### **Insights**

- Strong multi-department collaboration boosted credibility and reach
- Partnerships with ACES, city offices, and senior groups amplified outreach efficiently
- A volunteer-driven Clean Energy Counselor model builds trust and local relevance
- A dedicated website and city branding improved awareness and accessibility
- In-person tabling yielded meaningful engagement and tangible sign-ups

#### **Lessons Learned**

- Coordinate with partners earlier to prevent referral bottlenecks (CAP agency)
- Simplify incentives messaging and provide hands-on coaching to overcome technical barriers
- Target shared-building upgrade challenges with targeted referrals and policy navigation
- Leverage segmented outreach (email, social, neighbor networks) to reach different audiences

