

AGO Provider Exhibit 1

2014	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue		
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue		HMO	PPO	HMO	PPO	Both
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO					
Blue Cross Blue Shield	\$9M	\$11M	\$0.30	\$0.30	X	X	X	X	X	X	X	X	X	X	X
Tufts Health Plan	\$5M	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Harvard Pilgrim Health Care	\$5M	X	\$0.02	X	X	X	X	X	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
CIGNA	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
United Healthcare	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Aetna	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Commercial	X	X	X	X	X	X	X	X	X	X	X	\$18M	X	X	X
Total Commercial	\$19M	\$11M	\$0.32	\$0.30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$18M	\$ -	\$ -	\$ -
Network Health (Tufts MCD)	X	X	X	X	X	X	X	X	X	X	X	\$9M	X	X	X
Neighborhood Health Plan	X	X	X	X	X	X	X	X	X	X	X	\$14M	X	X	X
BMC HealthNet, Inc.	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Health New England	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Managed Medicaid	X	X	X	X	X	X	X	X	X	X	X	\$3M	X	X	X
Total Managed Medicaid	X	X	X	X	X	X	X	X	X	X	X	\$26M	X	X	X
MassHealth	X	\$21M	X	\$1M	X	X	X	X	X	X	X	X	X	X	X
Tufts Medicare Preferred	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Blue Cross Senior Options	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Comm Medicare	X	X	X	X	X	X	X	X	X	X	X	\$15M	X	X	X
Commercial Medicare Subtotal	X	X	X	X	X	X	X	X	X	X	X	\$15M	X	X	X
Medicare	X	X	X	X	X	X	X	X	X	X	X	\$75M	X	X	X
Other	X	X	X	X	X	X	X	X	X	X	X	\$24M	X	X	X
GRAND TOTAL	\$19M	\$32M	\$0.32	\$1M	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$158M	\$ -	\$ -	\$ -

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Because the Hospital accrues for MasHealth P4P revenue in the fiscal year subsequent to the RFA rate year to which the P4P bonus applies, there will be a one year difference between the amounts in EOHHS's records the the amounts reported on this schedule. And, as such the FY 2017 MassHealth P4P amount is an estimate.

2015	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue			
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue		HMO	PPO	HMO	PPO	Both	
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO						
Blue Cross Blue Shield	\$8M	\$11M	\$0.30	\$0.40	X	X	(\$0.01)	(\$0.02)	X	X	X	X	X	X	X	
Tufts Health Plan	X	X	X	X	\$5M	X	(\$0.02)	X	X	X	X	X	X	X	X	
Harvard Pilgrim Health Care	X	X	X	X	X	\$5M	X	\$0.03	X	X	X	X	X	X	X	
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
CIGNA	X	X	X	X	X	X	X	X	X	X	X	\$2M	X	X	X	
United Healthcare	X	X	X	X	X	\$5M	X	\$0.00	X	X	X	X	X	X	X	
Aetna	X	X	X	X	X	X	X	X	X	X	X	\$1M	X	X	X	
Other Commercial	X	X	X	X	X	X	X	X	X	X	X	\$8M	X	X	X	
Total Commercial	\$8M	\$11M	\$0.30	\$0.40	\$5M	\$10M	(\$0.03)	\$0.01	\$ -	\$ -	\$ -	\$ -	\$11M	\$ -	\$ -	\$ -
Network Health (Tufts MCD)	X	X	X	X	X	X	X	X	X	X	X	\$8M	X	X	X	
Neighborhood Health Plan	X	X	X	X	X	X	X	X	X	X	X	\$14M	X	X	X	
BMC HealthNet, Inc.	X	X	X	X	X	X	X	X	X	X	X	\$5M	X	X	X	
Health New England	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
Other Managed Medicaid	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	-	-	\$27M	-	-	-
MassHealth	X	\$25M	X	\$0.80	X	X	X	X	X	X	X	X	X	X	X	X
Tufts Medicare Preferred	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
Blue Cross Senior Options	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
Other Comm Medicare	X	X	X	X	X	X	X	X	X	X	X	\$16M	X	X	X	
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	-	-	\$16M	-	-	-
Medicare	X	X	X	X	X	X	X	\$0.20	X	X	X	\$73M	X	X	X	
Other	X	X	X	X	X	X	X	X	X	X	X	\$16M	X	X	X	
GRAND TOTAL	\$8M	\$36M	\$0.30	\$1.2M	\$5M	\$10M	(\$0.03)	\$0.21	\$ -	\$ -	\$ -	\$ -	\$143M	\$ -	\$ -	\$ -

The Hospital contracts with non - government payors through a third party which provides reporting at a summary level. Because not all of the Hospital's private sector business involves risk sharing settlements, the Hospitals total NPSR is reflected under the columns "P4P Contracts" while only the risk sharing surplus/<deficit> is reported under the columns "Risk Sharing".

Because the Hospital accrues for MasHealth P4P revenue in the fiscal year subsequent to the RFA rate year to which the P4P bonus applies, there will be a one year difference between the amounts in EOHHS's records the the amounts reported on this schedule. And, as such the FY 2017 MasHealth P4P amount is an estimate.

2016	P4P Contracts				Risk Contracts						FFS Arrangements		Other Revenue		
	Claims-Based Revenue		Incentive-Based Revenue		Claims-Based Revenue		Budget Surplus/ (Deficit) Revenue		Quality Incentive Revenue		HMO	PPO	HMO	PPO	Both
	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO					
Blue Cross Blue Shield	\$9M	\$12M	\$0.20	\$0.30	X	X	\$0.10	\$0.10	X	X	X	X	X	X	X
Tufts Health Plan	X	X	X	X	\$5M	X	(\$0.10)	X	X	X	X	X	X	X	X
Harvard Pilgrim Health Care	X	X	X	X	X	\$13M	X	(\$0.10)	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
CIGNA	X	X	X	X	X	X	X	X	X	X	X	\$0.70	X	X	X
United Healthcare	X	X	X	X	X	\$3M	X	\$0.00	X	X	X	X	X	X	X
Aetna	X	X	X	X	X	X	X	X	X	X	X	\$0.50	X	X	X
Other Commercial	X	X	X	X	X	X	X	X	X	X	X	\$7M	X	X	X
Total Commercial	\$9M	\$12M	\$0.20	\$0.30	\$5M	\$16M	-	\$0.00	-	-	-	\$8M	-	-	-
Network Health (Tufts MCD)	X	X	X	X	X	X	X	X	X	X	X	\$6M	X	X	X
Neighborhood Health Plan	X	X	X	X	X	X	X	X	X	X	X	\$16M	X	X	X
BMC HealthNet, Inc.	X	X	X	X	X	X	X	X	X	X	X	\$5M	X	X	X
Health New England	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Managed Medicaid	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	-	\$27M	-	-	-
MassHealth	X	\$31M	X	\$1M	X	X	X	X	X	X	X	X	X	X	X
Tufts Medicare Preferred	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Blue Cross Senior Options	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Comm Medicare	X	X	X	X	X	X	X	X	X	X	X	\$17M	X	X	X
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	-	\$17M	-	-	-
Medicare	X	X	X	X	X	X	X	\$0.50	X	X	X	\$73M	X	X	X
Other	X	X	X	X	X	X	X	X	X	X	X	\$16M	X	X	X
GRAND TOTAL	\$9M	\$43M	\$0.20	\$1.3M	\$5M	\$16M	-	\$0.50	-	-	-	\$141M	-	-	-

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	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO	HMO	PPO					
Blue Cross Blue Shield	\$8M	\$13M	\$0.20	\$0.30	X	X	\$0.01	\$0.01	X	X	X	X	X	X	X
Tufts Health Plan	X	X	X	X	\$5M	X	\$0.01	X	X	X	X	X	X	X	X
Harvard Pilgrim Health Care	X	X	X	X	X	\$11M	X	\$0.01	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
CIGNA	X	X	X	X	X	X	X	X	X	X	X	\$1M	X	X	X
United Healthcare	X	X	X	X	X	X	X	X	X	X	X	\$4M	X	X	X
Aetna	X	X	X	X	X	X	X	X	X	X	X	\$1M	X	X	X
Other Commercial	X	X	X	X	X	X	X	X	X	X	X	\$10M	X	X	X
Total Commercial	\$8M	\$13M	\$0.20	\$0.30	\$5M	\$11M	\$0.02	\$0.02	-	-	-	\$16M	-	-	-
Network Health (Tufts MCD)	X	X	X	X	X	X	X	X	X	X	X	\$7M	X	X	X
Neighborhood Health Plan	X	X	X	X	X	X	X	X	X	X	X	\$12M	X	X	X
BMC HealthNet, Inc.	X	X	X	X	X	X	X	X	X	X	X	\$6M	X	X	X
Health New England	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Fallon Community Health Plan	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Managed Medicaid	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Total Managed Medicaid	-	-	-	-	-	-	-	-	-	-	-	\$25M	-	-	-
MassHealth	X	\$28M	X	\$0.50	X	X	X	X	X	X	X	X	X	X	X
Tufts Medicare Preferred	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Blue Cross Senior Options	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Other Comm Medicare	X	X	X	X	X	X	X	X	X	X	X	\$18M	X	X	X
Commercial Medicare Subtotal	-	-	-	-	-	-	-	-	-	-	-	\$18M	-	-	-
Medicare	X	X	X	X	X	X	X	X	X	X	X	\$76M	X	X	X
Other	X	X	X	X	X	X	X	X	X	X	X	\$22M	X	X	X
GRAND TOTAL	\$8M	\$41M	\$0.20	\$0.80	\$5M	\$11M	\$0.02	\$0.02	-	-	-	\$157M	-	-	-

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