



## The Local Government Enablement Team

### *Supporting Municipal Organizations throughout the Commonwealth*



When the Operational Services Division first conceived of the Local Government Enablement (LGE) team, the vision was to provide municipal organizations a dedicated contact to ensure they had familiarity and ease of access to the selection, pricing, and added benefits negotiated by the state through Statewide Contracts.

Since its inception in 2014, the LGE team has traveled thousands of miles, bringing contract knowledge and solutions to all corners of the Commonwealth. More recently, the team has met virtually with hundreds of municipal organizations, helping them meet their changing purchasing and procurement requirements.

With a keen understanding that each municipal organization – city, town, school, housing authority – is different, the team offers solutions that vary based on customer needs.

***We listen.***

***We discuss.***

***We collaborate.***

***We support.***



***Let's get started today!***

Set up time to speak with your [Local Government Enablement Team member](#) —  
your conduit for Statewide Contract information and resources.

November 2023



## Meet the Team

The Local Government Enablement Team works with municipal organizations to understand their local purchasing and procurement processes and requirements and provides recommendations and support. Among the services offered are:

- ✓ Assistance in navigating our wide selection of Statewide Contracts;
- ✓ Acting as intermediary to facilitate contract and vendor questions;
- ✓ Implementing COMMBUYS solutions that complement local needs, to include online purchasing, full bid management capabilities, and grant notifications;
- ✓ Constructing and implementing tailored training for municipal staff.



*Eric Murphy, Jennifer Forsey, Jackie Needham, and Trish Burke.*

## Why Work with Us?

### Selection and Cost Savings

Statewide Contracts offer significant time and money savings, and COMMBUYS, the state's procurement tool, provides easy access to the Commonwealth's more than 100 competitively priced contracts. Consistent with our best value proposition, we have negotiated additional discounts and benefits, such as prompt pay discounts, extended warranties, bulk purchasing discounts, return policies, and technical assistance. Ceiling pricing offers buyers the opportunity to negotiate with vendors.

### Ease and Peace of Mind

Our contracts have been specified by the Inspector General to satisfy 30B public procurement requirements. Statewide Contracts enable municipalities to forego the significant time and cost of conducting their own procurements and they offer a wide choice of pre-approved vendors.

### Purchasing and Procurement Tools

COMMBUYS is highly flexible and adapts to your unique business processes. Your Local Government Enablement Team member works with you to tailor the COMMBUYS tool to your specific needs.

### Ongoing Support

Resources such as standardized and tailored training, job aids, the OSD Help Desk, and your Local Government Enablement Account Manager are available to support you.

### COMMBUYS Quick Stats

*as of September 30, 2023*

#### Purchasing

247 Local Government Organizations  
1,826 Active Users Purchasing  
51,042 Purchase Orders Completed  
>\$138M in COMMBUYS Local Government Orders

#### Posting Bids/Advertisements

966 Local Government Organizations  
2,699 Active Users Posting Bids  
44,453 Bids Posted

**Contact your Local Government  
Enablement Team member.**



OPERATIONAL SERVICES DIVISION