

STRENGTH IN SUPPORT:

Tools, Resources, and a Call to Action for Disability Employment

Workshop for the Massachusetts Association of People Supporting Employment First (MA-APSE) 2025 Employment Matters Conference

Meet your presenters:

Gyasi Burks-Abbott, Erin Weinman & Kathy Petkauskos







Erin

Kathy

Today's Agenda

- Commission & Disability Employment Subcommittee
- Connecting Statewide Efforts
- What We'll Talk About Today
- Disability Inclusive Workplaces: Employer and Employee Perspectives
- Creating Inclusive Employment
- Gateway Arts Raffle Drawing

Disability Inclusive Workplaces:

Employer and Employee Perspectives Video



Link for Disability Inclusive Workplaces Video

Creating Inclusive Employment:

How MicroTek Supports Employees with Disabilities in the Workplace



Learn more about MicroTek

About MicroTek



- Established in 1983 in Chicopee, MA
- Led by a volunteer, all-women Board of Directors
- Employs 62 employees, 22% of employees have disclosed a disability
- Builds wire and cable components as well as control panels
- Dedicated to our mission to create employment opportunities for people with disabilities

How We Create a Culture of Inclusion



- We provide a safe and accessible work environment that focuses on employing individuals with disabilities
- We ensure that everyone is given the training and support needed to perform quality cable and assembly work to our customers' standards
- We foster a community of respect, responsibility, and recognition of everyone's contributions to our success
- We advocate for our corporate community to support meaningful employment for individuals with disabilities

Support from the Start

Application	for Em	ploymen	t	MICR	OTE	K INC.	
POSITION(S) APPLIED FOR				DATE OF APPLICATION			
				/	/		
NAME LAST		FIRST		MIDDLE			
ADDRESS STREET		CITY		STATE	ZIP		
TELEPHONE (-	EMA	IL ADDRESS:				
IF YOU ARE UNDER 18, C.	AN YOU FURNISI	H A WORK PERMIT?	(X)		YES	NO	
HAVE YOU EVER BEEN EMPLOYED HERE BEFORE? (X)					YES	NO	
ARE YOU LEGALLY ELIGIBLE FOR EMPLOYMENT IN THIS COUNTRY? (X) (Proof of U.S. citizenship or immigration status will be required upon employment.)					YES	NO	
DATE AVAILABLE FOR W	ORK	/ /					
TYPE OF EMPLOYMENT	FULL TIME	PART TIME					

EMPLOYMENT HISTORY List your last three (3) employers, assignments, or volunteer activities, starting with the most recent.

FROM	TO	EMPLOYER	TELEPHONE			
			() -			
JOB TITLE		ADDRESS				
IMMEDIATE	SUPERVISOR AND TITLE	SUMMARIZE YOUR HISTORY OF WORK PERFORMED AND RESPONSIBILITY	TES			
REASON FOR	LEAVING					

Pre-Employment Support

Providing support from the application stage ensures individuals with disabilities can participate fully in the hiring process.

Examples

- Allowing a provider or caregiver to attend the interview
- Sending interview questions before the interview
- Preparing the candidate for all aspects of the interview experience (environmental factors)

Encouraging Dialogue

We provide tours of our facility during the interview process. We highlight examples of support in action. Our goal is to demonstrate that we're a safe place to ask for help.

Dedicated Support Team



Trained Employment Specialists

MicroTek employs dedicated human services specialists trained to support employees with disabilities, ensuring expert guidance.

Personalized Assistance

Specialists start with the least intrusive support and will offer additional aid when it's needed or requested. They are trained to problem solve and understand that mistakes are a part of growth.

Fostering Inclusion

The support team ensures access to resources, fostering security and belonging within the organization.

Peer Mentorship



Mentor Pairing Strategy

Some employees with disabilities work with a dedicated "Team Leader"; a co-worker who provides additional on-the-job training and support.

Skill Development

Team Leaders enhance Employment Specialist skills training. When a Team Leader is building a job, they often work side by side with an employee with a disability to train them until independence on that build is achieved.

Collaborative Environment

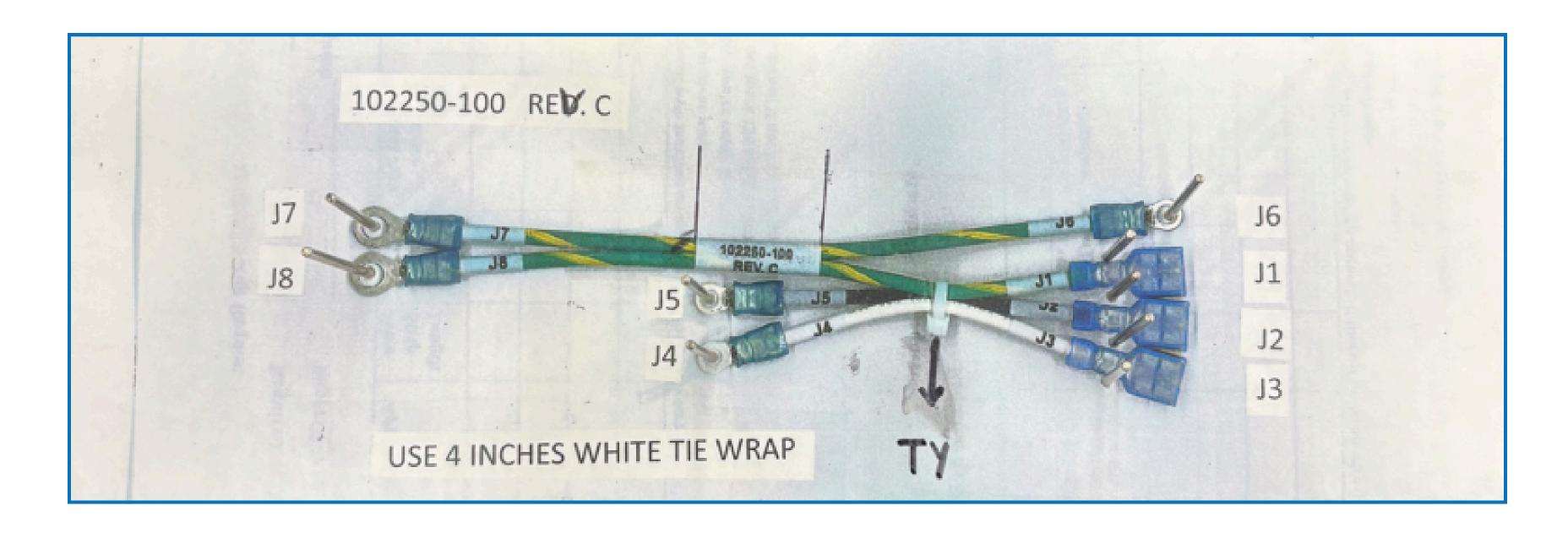
When employees work together, they gain an appreciation for each other's efforts and skills.

Creating Support in Manufacturing



Link for Job Aids Video

Assembly Job Aid



Workplace Integration



Physical Workspace Integration

Workstations for employees with disabilities are integrated alongside all employees, promoting inclusivity and interaction.

Inclusive Social Events

All employees participate in company parties, trainings, and milestone celebrations, fostering unity and belonging.

Positive Workplace Culture

Inclusive practices create a supportive culture where every team member feels valued and respected.

Responsibility to Our Community





MicroTek's Other Mission-Driven Activities:

- Highlighting and supporting likeminded businesses
- Making purchases from disability supporting businesses
- Acknowledging National Disability
 Awareness Month each year
- Career exploration and interview prep with students transitioning out of high school programs

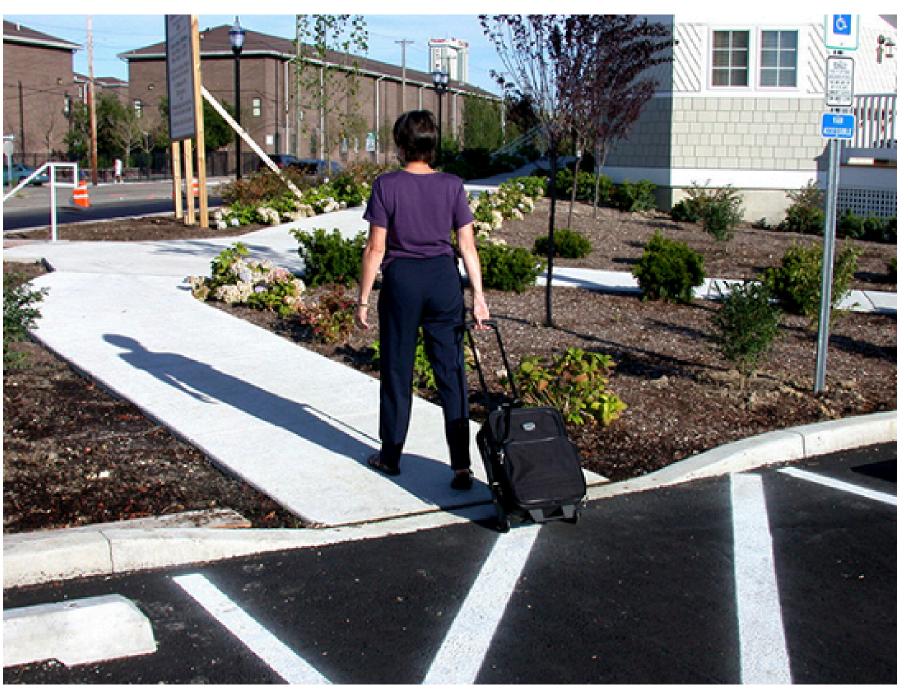
Why is Inclusive Employment Important?

Results of an Informal MicroTek Employee Poll

- I want to help my sister with bills
- To make money to buy stuff like clothes and shoes
- To make a paycheck
- To make money and get out of the house
- To make money
- To pay my bills
- I need to take home a paycheck
- I love money, I like spending it

- Because I need money
- Because I actually like it (the work)
- Because I like what I do
- I need money
- So I can buy things
- I work to support my family
- I enjoy work and I need a paycheck
- For money

Curb Cut Effect

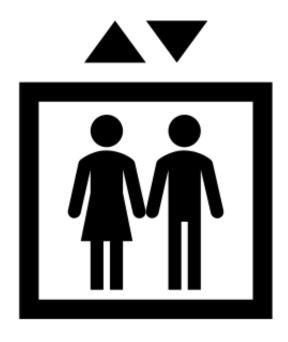


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Assistive Technology









Why Hiring People with Disabilities Matters

- Recruitment of new employees from an overlooked talent pool
- Retention of current employees who have or may acquire a disability
- Access to a dedicated and talented workforce
- An inclusive working environment



Disability as a Source of Competitive Advantage

- Employees with disabilities can often bring unique abilities to the workplace
- Employees with disabilities can improve company culture
- Reputation for inclusiveness can attract customers
- Being viewed as socially responsible can attract capital investment



Legal Compliance

- Section 503 of the Rehabilitation
 Act requires federal contractors
 and subcontractors to take
 proactive steps to employ
 people with disabilities
- Being disability inclusive will help businesses that work with or want to work with the federal government meet regulatory requirements



Legal Compliance: The ADA

• Title I of the Americans with Disabilities
Act requires employers with 15 or more
employees to provide qualified
individuals with disabilities an equal
opportunity to benefit from the full
range of employment-related
opportunities available to others



Financial Incentives

Eligibility for certain federal, state, and local incentives such as:

- The Federal Work Opportunity Tax Credit (WOTC)
- State (MA) Disability Employment Tax Credit (DETC)





Financial Incentives

Massachusetts Disability Employment Tax Credit (DETC)

- An initial tax credit of up to \$5000 or 30% of wages paid to each disabled employee (whichever is less) after at least 12 months of continuous employment
- In subsequent years, a tax credit of up to \$2000 or 30% of wages paid to each disabled employee (whichever is less)

Employment Profiles

Success Stories from Work Without Limits



Medical School

WorkWithoutLimits

— PUTTING ABILITIES TO WORK—

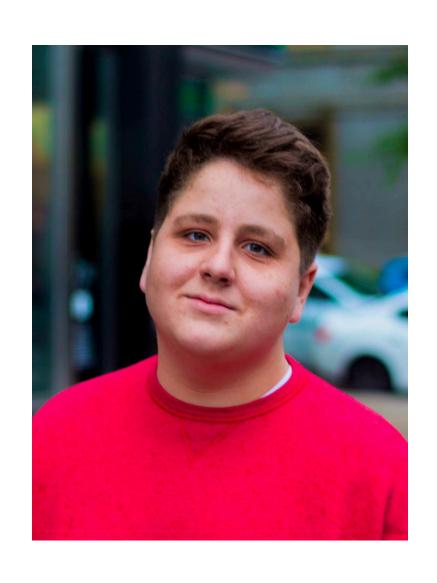
Meaghan's Story, Tufts Medicine



Meaghan's advice to other job seekers:

"Don't be afraid to pursue employment. You have so much to offer, and accommodations are available to maximize your access to employment."

Jared, UHealth Solutions



Jared's advice to other job seekers:

"It's important to remember that it's completely okay to ask for help and be honest with yourself if and when you're feeling stuck. The job search process can be overwhelming and exhausting, especially if you're spending all your time scrolling through job boards like Indeed or LinkedIn."

Laura, Amazon | Software Engineer Apprentice



Laura's advice to employers:

"Disabilities vary widely—there's no onesize-fits-all approach. Be flexible with accommodations and trust that the work will be completed."

Matthew, Applied Light Manufacturing



Matthew's Keys to Success:

- Have a positive attitude
- Use an American Job Center
- Consult a Work Without Limits benefits specialist
- Use a job coach
- Take advantage of family support

Challenges in Supporting Employment:

Word Cloud - Question 1

What challenges are you facing when assisting candidates finding employment today?

Scan the QR code to participate!



1. What challenges are you facing when assisting candidates finding employment today?



Supports That Make a Difference

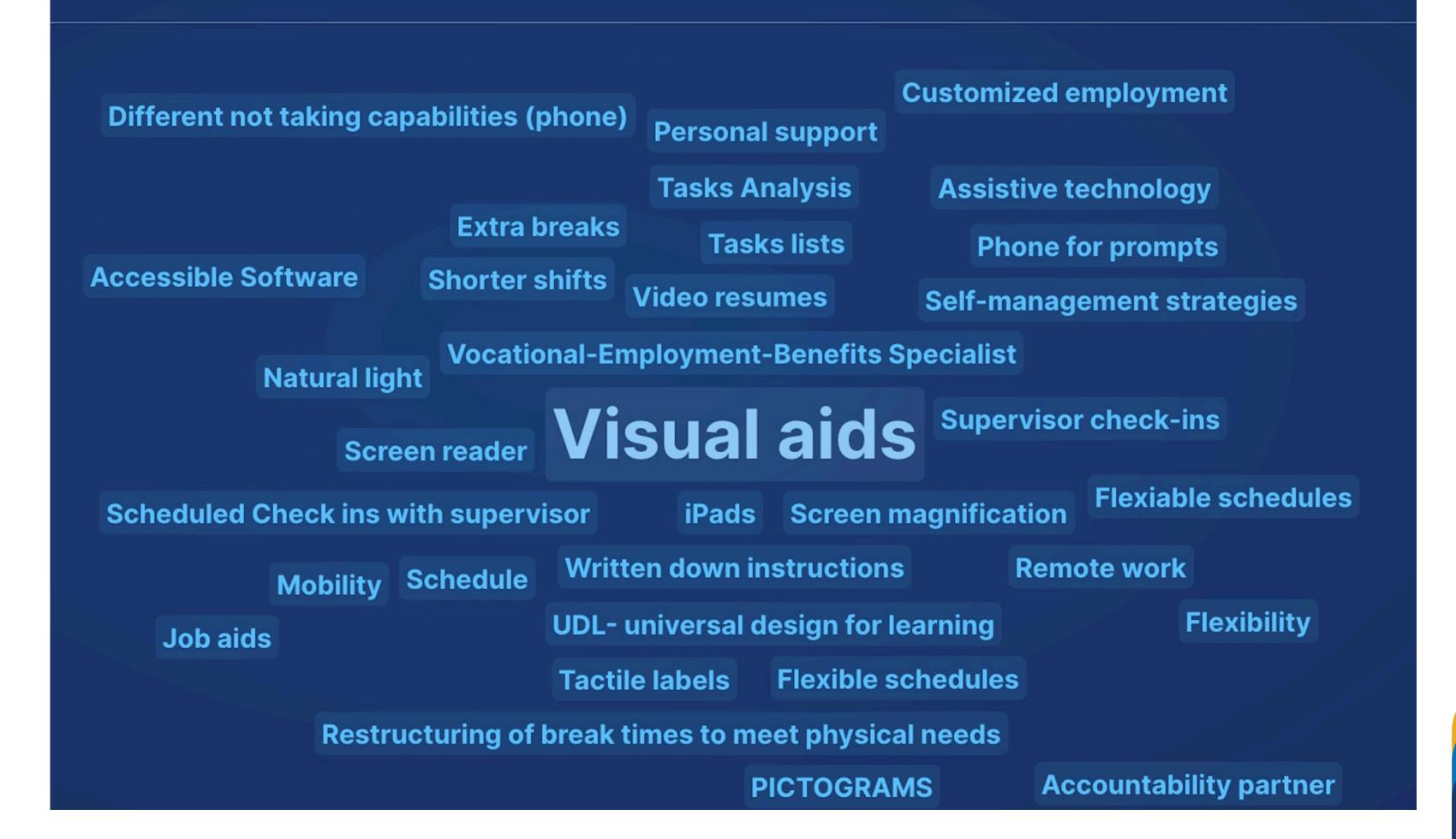
Word Cloud - Question 2

What types of accommodations do you see the employees you support use?

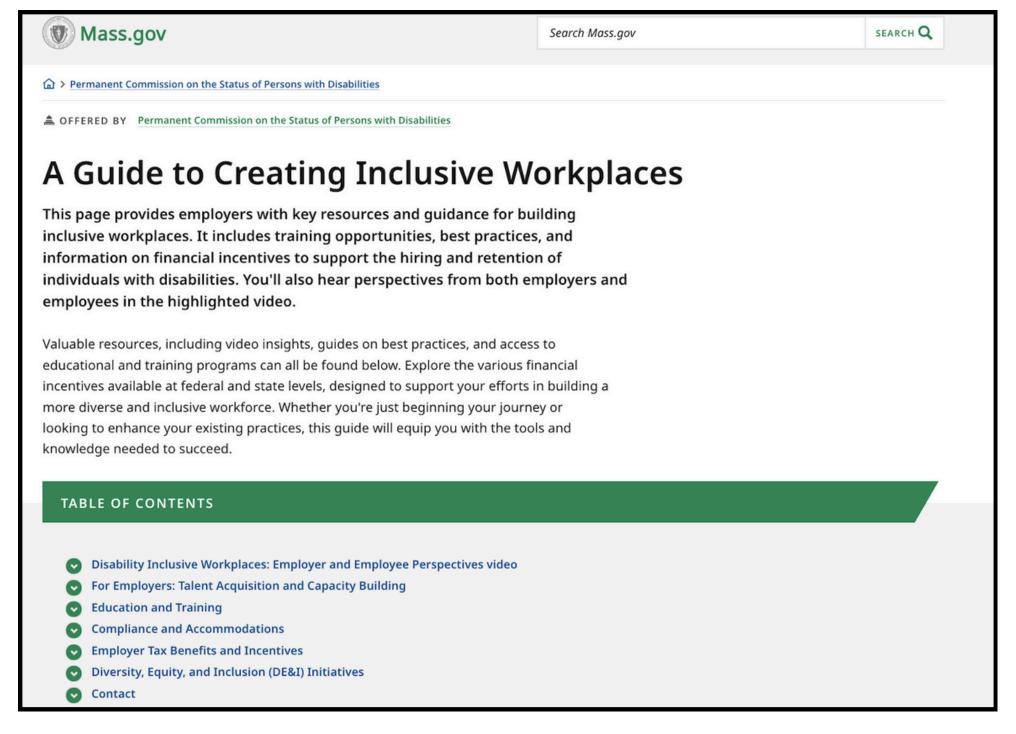
Scan the QR code to participate!



2. What type of accommodations do you see the employees you support use?



Practical Resources You Can Use Today



Link to a Guide to Creating Inclusive Workplaces

Looking Ahead: From Awareness to Action

Word Cloud - Question 3

What can you do next in your own workplace or practice?

Scan the QR code to participate!



3. What can you do next in your own workplace or practice?

Educate Employers

Hire through MassAbility

Make meanful connections

Network with potential employers

Business Development

Gather more employment stories

Communicate better

Share success stories

More networking

Better business engagement

Put traditional ways of thinking aside

More hands on skill building

Intentional hiring of people with disabilities

Hire people with disabilities

Educate businesses about recourses

Thank you! Questions?

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Scan the QR Code to visit the Commission's website!

Gateway Arts Raffle



Learn more about Gateway Arts