

## Massachusetts Department of Revenue

## Alcoholic Beverages Revenue Report

March 01, 2019 \_ March 31, 2019

Run by: huangj

Report Run Date: May 10, 2019

|  | Malt         | Still Wine     | Champagne   | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | <i>Alco-Bev</i><br>50% or More | Non-Bev<br>Use | Cider      | Total<br>Revenue |
|--|--------------|----------------|-------------|-------------------------|--------------------|--------------------------------|----------------|------------|------------------|
| Totals                                       | \$978,089.65 | \$1,029,822.42 | \$69,886.18 | \$51,755.73             | \$4,224,738.25     | \$29,176.46                    | \$0.00         | \$4,889.88 | \$6,388,408.99   |
| Licensee's Name                              | Malt         | Still Wine     | Champagne   | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More        | Non-Bev<br>Use | Cider      | Total<br>Revenue |
| 1620 WINERY<br>CORPORATION                   | \$0.00       | \$185.41       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$185.41         |
| 1634 MEADERY LLC                             | \$0.00       | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$0.00           |
| 1776 BREWING COMPANY,<br>INC.                | \$1,256.54   | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$1,256.54       |
| 21ST CENTURY FOODS INC                       | \$0.00       | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$0.00           |
| 3 CROSS BREWING<br>COMPANY                   | \$30.48      | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$30.48          |
| 6A BREWERY LLC                               | \$33.00      | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$33.00          |
| A J LUKES IMPORTING &<br>DISTRUBUTING CO INC | \$24.30      | \$17.00        | \$0.00      | \$7.19                  | \$69.81            | \$0.00                         | \$0.00         | \$0.00     | \$121.94         |
| A W MCMULLEN CO INC                          | \$0.00       | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$0.00           |
| AARONAP CELLARS LLC                          | \$0.00       | \$36.18        | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$36.18          |
| ABACUS DISTRIBUTING,<br>LLC                  | \$79.25      | \$3,240.23     | \$82.40     | \$512.00                | \$11,396.34        | \$0.00                         | \$0.00         | \$4.51     | \$15,581.75      |
| ABANDONED BUILDING<br>BREWERY LLC            | \$312.40     | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$312.40         |
| AEL DISTILLERIES, INC                        | \$0.00       | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$0.00           |
| ALFALFA FARM INC                             | \$0.00       | \$29.70        | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$29.70          |
| ALTRUIST BREWING<br>COMPANY LLC              | \$49.50      | \$0.00         | \$0.00      | \$0.00                  | \$0.00             | \$0.00                         | \$0.00         | \$0.00     | \$49.50          |

| Licensee's Name  | Malt         | Still Wine  | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider    | Total<br>Revenue |
|--|--------------|-------------|-----------|-------------------------|--------------------|-------------------------|----------------|----------|------------------|
| AMISTA VINEYARDS, INC.                                   | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| ANDREW LANE CO INC                                       | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| ANONYMOUS BREWING<br>LLC (DBA ANONYMOUS<br>DISTRIBUTION) | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| AP WINE IMPORTS INC                                      | \$0.00       | \$364.29    | \$19.51   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$383.80         |
| AQUATIC BREWING LLC                                      | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| ARBORWAY IMPORTS INC                                     | \$0.00       | \$2,208.01  | \$78.36   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$2,286.37       |
| ARTIFACT LLC   | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$78.63  | \$78.63          |
| ARTIS WINERY LLC   | \$0.00       | \$8.80      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$8.80           |
| ARTISAN BEVERAGE<br>COOPERATIVE INC                      | \$0.00       | \$656.57    | \$0.00    | (\$153.09)              | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$503.48         |
| ATBC, LLC  | \$13.72      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$13.72          |
| ATLANTIC IMPORTING<br>COMPANY INC                        | \$10,622.42  | \$9,784.32  | \$954.70  | \$2,842.84              | \$11,571.94        | \$0.00                  | \$0.00         | \$433.44 | \$36,568.41      |
| ATLAS DISTRIBUTING INC                                   | \$61,745.42  | \$48.38     | \$0.00    | \$0.00                  | \$261.47           | \$0.00                  | \$0.00         | \$21.44  | \$62,076.71      |
| ATLAS LIQUORS INC  | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| ATOMIC IMPORTS &<br>EXPORT INC                           | \$0.00       | \$497.08    | \$0.00    | \$0.00                  | \$3,041.67         | \$0.00                  | \$0.00         | \$0.00   | \$3,538.75       |
| AUGUST A BUSCH & CO OF<br>MASSACHUSETTS INC              | \$118,858.54 | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$22.78  | \$118,881.32     |
| BACCHUS IMPORTS LLC                                      | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| BANTAM CIDER COMPANY                                     | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$103.87 | \$103.87         |
| BARE WOLF BREWING LLC                                    | \$156.75     | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$156.75         |
| BARREL HOUSE Z, LLC                                      | \$61.32      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$61.32          |
| BAY STATE BREWING<br>COMPANY, INC.                       | \$0.00       | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| BAYSTATE WINE COMPANY                                    | ¥ \$175.06   | \$27,772.59 | \$664.86  | \$412.20                | \$28,567.32        | \$0.00                  | \$0.00         | \$0.00   | \$57,644.01      |

| Licensee's Name                      | Malt        | Still Wine  | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider      | Total<br>Revenue |
|--------------------------------------|-------------|-------------|-----------|-------------------------|--------------------|-------------------------|----------------|------------|------------------|
| BEAR AND BRAMBLE<br>BREWING CO LLC   | \$0.17      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.17           |
| BEAVER POND DISTILLERY,<br>INC       | \$0.00      | \$0.00      | \$0.00    | \$0.00                  | \$36.13            | \$0.00                  | \$50.42        | \$0.00     | \$86.55          |
| BEER, LLC                            | \$1.28      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$1.28           |
| BENNETT LANE WINERY<br>LLC           | \$0.00      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| BERKSHIRE BREWING<br>COMPANY INC     | \$4,411.11  | \$19.81     | \$1.11    | \$0.00                  | (\$246.60)         | \$0.00                  | \$0.00         | \$31.97    | \$4,162.20       |
| BERKSHIRE MOUNTAIN<br>BREWERS INC    | \$255.59    | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$255.59         |
| BERKSHIRE MOUNTAIN<br>DISTILLERS INC | \$0.00      | \$0.00      | \$0.00    | \$0.00                  | \$2,177.64         | \$0.00                  | \$0.00         | \$0.00     | \$2,177.64       |
| BERKSHIRE WINERY LLC                 | \$1.65      | \$79.75     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$81.40          |
| BLACK BIRCH VINEYARD<br>LLC          | \$0.00      | \$222.95    | \$0.00    | \$0.00                  | \$9.64             | \$0.00                  | \$0.00         | \$0.00     | \$232.59         |
| BLACK HAT BREW WORKS<br>LLC          | \$163.51    | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$163.51         |
| BLACK SHEEP BREWING<br>COMPANY       | \$272.68    | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$272.68         |
| BLAZING BANDIT BREWING<br>CO.        | \$0.00      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| BONE UP BREWING<br>COMPANY LLC       | \$70.13     | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$70.13          |
| BOSTON BEER CORP                     | \$59,868.47 | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$1,480.39 | \$61,348.86      |
| BOSTON HELIOS                        | \$0.00      | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| BOSTON WINE CO LTD                   | \$0.00      | \$13,644.88 | \$863.04  | \$0.00                  | \$850.14           | \$0.00                  | \$0.00         | \$0.00     | \$15,358.06      |
| BOSTON WINERY LLC                    | \$0.00      | \$128.28    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$128.28         |
| BREW PRACTITIONERS LLC               | \$56.10     | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$56.10          |
| BREWMASTERS TAVERN,<br>LTD.          | \$1,321.31  | \$0.00      | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$1,321.31       |

| Licensee's Name                       | Malt        | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider    | Total<br>Revenue |
|---------------------------------------|-------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|----------|------------------|
| BRICK & FEATHER<br>BREWERY INC        | \$96.50     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$96.50          |
| BRIGHT IDEAS BREWING<br>LLC           | \$155.64    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$155.64         |
| BROCKTON LIQUORS INC                  | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$1,215.00         | \$0.00                  | \$0.00         | \$0.00   | \$1,215.00       |
| BROKEN CREEK VINEYARD,<br>LLC         | \$0.00      | \$42.63    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$42.63          |
| BRYTER ESTATES LLC                    | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| BUILDING 8 BREWING INC                | \$207.01    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$207.01         |
| BULLY BOY DISTILLERS,<br>LLC          | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$7,066.97         | \$0.00                  | \$0.00         | \$0.00   | \$7,066.97       |
| BURKE DISTRIBUTING CO.<br>LLC         | \$94,635.68 | \$182.64   | \$47.51   | \$1,486.21              | \$12,140.21        | \$0.00                  | \$0.00         | \$243.90 | \$109,271.33     |
| BURKE'S BREWING<br>COMPANY INC        | \$63.02     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$63.02          |
| BUZZARDS BAY BREWING<br>INC           | \$1,182.82  | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,182.82       |
| BWBC I LLC                            | \$1,274.82  | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,274.82       |
| CAFÉ EUROPA LLC                       | \$0.00      | \$1,499.55 | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,499.55       |
| CALEB NOBLE                           | \$0.00      | \$0.00     | \$45.15   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$45.15          |
| CAMBRIDGE BREWING<br>COMPANY, INC     | \$270.60    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$270.60         |
| CAPE COD BEER, INC.                   | \$621.56    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$621.56         |
| CAPE COD WINERY, INC.                 | \$0.00      | \$39.55    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$39.55          |
| CARPE VINUM, LLC                      | \$0.00      | \$81.09    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$81.09          |
| CASTLE ISLAND BREWING<br>COMPANY LL C | \$2,711.15  | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$2,711.15       |
| CELEBRITY CRUISES INC                 | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| CELLARBRATION INC                     | \$0.00      | \$30.07    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$30.07          |

| Licensee's Name                            | Malt        | Still Wine   | Champagne   | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider    | Total<br>Revenue |
|--|-------------|--------------|-------------|-------------------------|--------------------|-------------------------|----------------|----------|------------------|
| CHARLES RIVER WINE<br>COMPANY INC          | \$0.00      | \$1,592.18   | \$93.20     | \$0.00                  | \$168.51           | \$0.00                  | \$0.00         | \$0.00   | \$1,853.89       |
| CHARLTON BEER<br>COMPANY LLC               | \$0.00      | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| CISCO BREWERS INC                          | \$0.00      | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| CITY WINERY BOSTON LLC                     | \$0.00      | \$91.85      | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$91.85          |
| CLAPP                                      | \$0.00      | \$108.61     | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$108.61         |
| CLASSIC WINE IMPORTS INC                   | \$0.00      | \$32,502.85  | \$1,931.83  | \$254.19                | \$2,462.44         | \$0.00                  | \$0.00         | \$0.00   | \$37,151.31      |
| COASTAL CRAFT<br>DISTRIBUTORS INC          | \$375.87    | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$375.87         |
| COASTAL VINEYARDS                          | \$0.00      | \$14.14      | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$14.14          |
| COIMBRA IMPORTS &<br>EXPORTS INC           | \$0.00      | \$2,791.62   | \$136.48    | \$0.00                  | \$5,377.59         | \$0.00                  | \$0.00         | \$0.00   | \$8,305.69       |
| COLONIAL WHOLESALE<br>BEVERAGE CORPORATION | \$47,428.37 | \$129.32     | \$0.00      | \$0.00                  | \$975.65           | \$0.00                  | \$0.00         | \$87.63  | \$48,620.97      |
| COMMERCIAL<br>DISTRIBUTING COMPANY<br>INC  | \$32,898.67 | \$15.72      | \$0.00      | \$0.00                  | \$340.18           | \$0.00                  | \$0.00         | \$29.24  | \$33,283.81      |
| COMMONWEALTH WINE & SPIRITS, LLC           | \$48.23     | \$208,279.03 | \$18,911.56 | \$0.00                  | \$197,209.87       | \$0.00                  | \$0.00         | \$0.00   | \$424,448.69     |
| CONCORD BREWERY, INC                       | \$220.77    | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$220.77         |
| CONSUMER PRODUCT<br>DISTRIBUTORS INC       | \$0.00      | \$189.61     | \$0.00      | \$19.61                 | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$209.22         |
| COUNTRY CANDLE CO INC                      | \$0.00      | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| CRAFT BEER GUILD LLC                       | \$27,390.96 | \$389.03     | \$0.00      | \$496.60                | \$8,421.73         | \$0.00                  | \$0.00         | \$130.06 | \$36,884.63      |
| CRAFTLIFE BREWING<br>COMPANY LLC           | \$404.13    | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$404.13         |
| CRAFTROOTS BREWING,<br>LLC                 | \$161.70    | \$0.00       | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$161.70         |
| CRAVE MEAD LLC                             | \$0.00      | \$35.43      | \$0.00      | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$35.43          |

| Licensee's Name                      | Malt       | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider      | Total<br>Revenue |
|--------------------------------------|------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|------------|------------------|
| CS WHOLESALE LIQUORS<br>INC          | \$15.15    | \$0.00     | \$0.00    | \$1,503.11              | \$1,343.83         | \$0.00                  | \$0.00         | \$0.00     | \$2,862.09       |
| CTO CHF PARTNERS                     | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| CUNAT PREMIUM<br>VINEYARDS LLC       | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| D B WINES SELECTION INC              | \$0.00     | \$1,010.55 | \$33.32   | \$0.00                  | \$9.64             | \$0.00                  | \$0.00         | \$0.00     | \$1,053.51       |
| DEACON GILES INC                     | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$441.53           | \$0.00                  | \$0.00         | \$0.00     | \$453.03         |
| DEBORAH A DONLIN                     | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| DECORFOOD ART USA<br>CORP            | \$0.00     | \$264.00   | \$19.05   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$283.05         |
| DEMARSICO'S WINE<br>CELLAR, LLC      | \$0.00     | \$13.37    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.03     | \$13.40          |
| DEVIL'S PURSE BREWING<br>COMPANY LLC | \$331.29   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$331.29         |
| DIONYSUS ACQUISITION<br>LLC          | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| DIRTY WATER DISTILLERY LLC           | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$416.06           | \$0.00                  | \$0.00         | \$0.00     | \$416.06         |
| DISCOVERY BOTTLES LLC                | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| DORCHESTER BEER<br>HOLDINGS LLC      | \$1,404.50 | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$1,404.50       |
| DOWNEAST CIDER LLC                   | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$1,553.57 | \$1,553.57       |
| DRUNKEN RABBIT, LLC                  | \$132.00   | \$53.90    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$185.90         |
| E.T. VINEYARDS                       | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$0.00           |
| ELEMENT BREWING<br>COMPANY LLC       | \$32.93    | \$0.00     | \$0.00    | \$0.00                  | \$50.47            | \$0.00                  | \$0.00         | \$0.00     | \$83.40          |
| ENO MASSACHUSETTS INC                | \$0.00     | \$135.72   | \$1.66    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$137.38         |
| ESSEX ENTITIES INC.                  | \$0.00     | \$333.45   | \$24.96   | \$0.00                  | \$1,006.24         | \$0.00                  | \$0.00         | \$0.00     | \$1,364.65       |
| EXHIBIT "A" BREWING<br>COMPANY, INC. | \$1,240.07 | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00     | \$1,240.07       |

| Licensee's Name                          | Malt        | Still Wine | Champagne  | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider    | Total<br>Revenue |
|--|-------------|------------|------------|-------------------------|--------------------|-------------------------|----------------|----------|------------------|
| F X MAGNER SELECTIONS INC                | \$0.00      | \$36.61    | \$1,688.75 | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,725.36       |
| FAR FROM THE TREE LLC                    | \$0.00      | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$181.43 | \$181.43         |
| FIRST BOSTON TENPIN INC                  | \$33.00     | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$33.00          |
| FIRST CRUSH WINERY CAPE<br>COD LLC       | \$0.00      | \$58.91    | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$58.91          |
| FLYING DREAMS BREWING CO., LLC           | \$141.31    | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$141.31         |
| FRANKLIN COUNTY<br>BREWING COMPANY INC   | \$183.15    | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$183.15         |
| G BARBOZA INC                            | \$23.95     | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$23.95          |
| GANDONA INC                              | \$0.00      | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| GARY E. KLINE                            | \$0.00      | \$549.87   | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$549.87         |
| GENTILE BREWING<br>COMPANY LLC           | \$88.64     | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$88.64          |
| GIRARDI DISTRIBUTORS<br>LLC              | \$29,369.62 | \$126.63   | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$12.20  | \$29,508.45      |
| GLOBAL WINES, INC.                       | \$0.00      | \$3,509.43 | \$776.02   | \$0.00                  | \$206.43           | \$0.00                  | \$0.00         | \$0.00   | \$4,491.88       |
| GODARD'S RED HEN FARM,<br>LLC            | \$0.00      | \$11.77    | \$0.69     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$12.46          |
| GRAHAM FARMHOUSE LLC                     | \$0.00      | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| GRAND HILL FARM INC                      | \$0.00      | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| GRANDTEN DISTILLING,<br>LLC              | \$0.00      | \$0.00     | \$0.00     | \$0.00                  | \$1,283.49         | \$0.00                  | \$0.00         | \$0.00   | \$1,283.49       |
| GRAPE EXPECTATION INC                    | \$0.00      | \$789.00   | \$7.49     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.28   | \$796.77         |
| GREATER GOOD IMPERIAL<br>BREWING COMPANY | \$1,268.52  | \$0.00     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,268.52       |
| HAMEL FAMILY FARM LLC                    | \$0.00      | \$58.58    | \$7.91     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$66.49          |
| HANGTIME WHOLESALE<br>WINE COMPANY       | \$0.00      | \$1,315.50 | \$54.60    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00   | \$1,370.10       |

| Licensee's Name                                     | Malt        | Still Wine   | Champagne   | Alco-Bev<br>15% or Les | Alco-Bev<br>s 15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider    | Total<br>Revenue |
|---|-------------|--------------|-------------|------------------------|----------------------|-------------------------|----------------|----------|------------------|
| HARDWICK VINEYARDS &<br>WINERY                      | \$0.00      | \$737.00     | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$737.00         |
| HARPER LANE BREWERY,<br>LLC.                        | \$12.77     | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$12.77          |
| HARPOON DISTRIBUTING<br>CO INC                      | \$9,733.30  | \$8.72       | \$4.44      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$106.83 | \$9,853.29       |
| HARVARD CIDER<br>COMPANY LLC                        | \$0.00      | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$40.90  | \$40.90          |
| HAVERHILL BREWERY INC                               | \$120.45    | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$120.45         |
| HEAVENLY SPIRITS, LLC                               | \$0.00      | \$5.45       | \$0.00      | \$0.00                 | \$649.15             | \$0.00                  | \$0.00         | \$0.20   | \$700.54         |
| HENRY AND FRAN<br>BREWING COMPANY, LLC              | \$27.85     | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$27.85          |
| HERB LAMB VINEYARDS,<br>LLC                         | \$0.00      | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$0.00           |
| HILLTOP<br>ORCHARDS/GROVE STREET<br>ENTERPRISES INC | \$0.00      | \$43.12      | \$14.65     | \$0.00                 | \$31.19              | \$0.00                  | \$0.00         | \$1.32   | \$90.28          |
| HITCHCOCK BREWING CO.<br>LLC                        | \$124.61    | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$124.61         |
| HOGSHEAD WINE CO LLC                                | \$0.00      | \$591.66     | \$14.35     | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$606.01         |
| HOLYOKE CRAFT BEER                                  | \$3.30      | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$3.30           |
| HOMEFIELD BREWING LLC                               | \$17.46     | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$17.46          |
| HOMESTEAD HARD CIDER<br>LLC                         | \$0.00      | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$26.39  | \$26.39          |
| HONEST WEIGHT ARTISTAN<br>BEER LLC                  | \$157.89    | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$157.89         |
| HOPSTERS LLC  | \$339.57    | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$339.57         |
| HORIZON BEVERAGE<br>COMPANY INC                     | \$29,903.10 | \$212,527.87 | \$14,173.91 | \$17,063.26            | \$1,516,416.71       | \$0.00                  | \$0.00         | \$47.56  | \$1,806,648.96   |
| HOUSE BEAR BREWING LLC                              | \$0.00      | \$28.40      | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$28.40          |
| HPBC INC  | \$512.33    | \$0.00       | \$0.00      | \$0.00                 | \$0.00               | \$0.00                  | \$0.00         | \$0.00   | \$512.33         |

| Licensee's Name                              | Malt       | Still Wine  | Champagne  | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|--|------------|-------------|------------|-------------------------|--------------------|-------------------------|----------------|--------|------------------|
| HUB BEVERAGE LLC                             | \$0.00     | \$0.00      | \$0.00     | \$0.00                  | \$280.91           | \$0.00                  | \$0.00         | \$0.00 | \$282.04         |
| HUB WINE CORPORATION                         | \$0.00     | \$10,787.00 | \$1,711.98 | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$12,498.98      |
| IANNONI                                      | \$0.00     | \$210.77    | \$52.01    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$262.78         |
| ICON IMPORTS LLC                             | \$0.00     | \$217.52    | \$4.13     | \$0.00                  | \$32.08            | \$0.00                  | \$0.00         | \$0.00 | \$253.73         |
| IDEAL WINE & SPIRITS CO<br>INC               | \$0.00     | \$6,176.96  | \$602.82   | \$0.00                  | \$1,563.63         | \$0.00                  | \$0.00         | \$0.60 | \$8,344.01       |
| IDLE HANDS CRAFT ALES<br>LLC                 | \$412.00   | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$412.00         |
| INDEPENDENT<br>FERMENTATIONS<br>BREWING, LLC | \$90.77    | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$90.77          |
| INDIGNANT BREWING CO<br>LLC                  | \$72.33    | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$72.33          |
| IROKOS GROUP LLC                             | \$0.00     | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| IRON DUKE BREWING LLC                        | \$323.00   | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$323.00         |
| ITALIAN WINE TRADERS,<br>LLC                 | \$0.00     | \$0.00      | \$0.00     | \$305.12                | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$305.12         |
| J MONIZ COMPANY INC                          | \$0.00     | \$493.74    | \$0.00     | \$0.00                  | \$112.19           | \$0.00                  | \$0.00         | \$0.00 | \$605.93         |
| JACKS ABBY BREWING LLC                       | \$6,711.47 | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$6,711.47       |
| JAGER ENTERPRISES CO.                        | \$0.00     | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| JH RESTAURANT<br>FRAMINGHAM LLC              | \$100.65   | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$100.65         |
| JOHNSON BROTHERS OF<br>MASS INC              | \$0.00     | \$15,969.20 | \$1,897.31 | \$849.23                | \$14,752.96        | \$0.00                  | \$0.00         | \$0.00 | \$33,503.05      |
| KAPPYS IMPORTING & DIST<br>CO INC            | \$0.00     | \$4,946.47  | \$481.45   | \$1.67                  | \$6,076.42         | \$0.00                  | \$0.00         | \$1.82 | \$11,507.83      |
| KRAFTEA KOMBUCHA<br>COMPANY                  | \$9.34     | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$9.34           |
| KRETSCHMANN BREWING<br>COMPANY, LLC          | \$9.90     | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$9.90           |
| KUTCH WINES INC                              | \$0.00     | \$0.00      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |

| Licensee's Name   | Malt         | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider   | Total<br>Revenue |
|---|--------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|---------|------------------|
| L & T ABRUZZI WINE LLC                                  | \$0.00       | \$192.59   | \$24.95   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$217.54         |
| L KNIFE & SON INC                                       | \$120,335.39 | \$358.53   | \$0.00    | \$0.00                  | \$7,371.89         | \$0.00                  | \$0.00         | \$4.40  | \$128,070.21     |
| LA CANTINA WINERY<br>COMPANY                            | \$0.00       | \$66.55    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$66.55          |
| LAMONTAGNE  | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.71  | \$0.71           |
| LAMPLIGHTER BREWING<br>CO LLC                           | \$1,263.54   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$1,263.54       |
| LEFTY'S BREWING<br>COMPANY                              | \$257.40     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$257.40         |
| LES TROIS EMME<br>VINEYARD AND WINERY,<br>LLC           | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| LEXINGTON CONSULTING<br>GROUP INC                       | \$0.00       | \$191.90   | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$191.90         |
| LONGBOW DISTRIBUTION LLC                                | \$379.96     | \$8.56     | \$0.00    | \$0.00                  | \$138.02           | \$0.00                  | \$0.00         | \$7.03  | \$533.57         |
| LOOKOUT HARD CIDER LLO                                  | C \$37.55    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$27.57 | \$65.12          |
| LORD HOBO BREWING<br>COMPANY LLC                        | \$8,507.81   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$8,507.81       |
| LORI PERKINS & DAVID<br>LECLAIRE DBA HOME<br>FRUIT WINE | \$0.00       | \$17.71    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$17.71          |
| LOST TOWNS BREWING<br>COMPANY 0                         | \$43.38      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$43.38          |
| LOWER FALLS WINE CO IN                                  | C \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| LUCKY STRIKE JILLIAN'S<br>LLC                           | \$226.26     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$226.26         |
| LUIZS GROCERY & LIQUOR<br>INC                           | \$0.00       | \$1,308.48 | \$0.00    | \$0.00                  | \$450.28           | \$0.00                  | \$0.00         | \$0.00  | \$1,758.76       |
| M & S ENTERTAINMENT<br>INC                              | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| MACARI VINEYARDS AND<br>WINERY LTD.                     | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |

| Licensee's Name                                       | Malt        | Still Wine   | Champagne  | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider   | Total<br>Revenue |
|---|-------------|--------------|------------|-------------------------|--------------------|-------------------------|----------------|---------|------------------|
| MALT ZAPBULLEN INC.                                   | \$94.84     | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$94.84          |
| MARTHA'S VINEYARD<br>DISTILLING COM                   | \$0.00      | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| MARTIGNETTI GROCERY<br>CO INC                         | \$0.00      | \$158,155.16 | \$4,582.58 | \$57.19                 | \$27,886.45        | \$0.00                  | \$0.00         | \$0.00  | \$190,946.36     |
| MASS BAY BREWING<br>COMPANY INC                       | \$8,760.74  | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$8,760.74       |
| MASSACHUSETTS<br>BEVERAGE ALLIANCE LLC                | \$3,038.41  | \$180.58     | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$4.73  | \$3,223.72       |
| MASTER BRANDS<br>MASSACHUSETTS LLC                    | \$0.00      | \$1,175.47   | \$2.05     | \$0.00                  | \$125.90           | \$0.00                  | \$0.00         | \$0.00  | \$1,346.39       |
| MAYFLOWER BREWING<br>COMPANY, LLC                     | \$1,336.92  | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$1,336.92       |
| MEDUSA BREWING<br>COMPANY, INC.                       | \$408.77    | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$408.77         |
| MENDOZA PVE WINES LTD.                                | \$0.00      | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| MERCURY BREWING AND<br>DISTRIBUTION COMPANY<br>INC    | \$4,267.14  | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$4,267.14       |
| MERRIMACK VALLEY<br>DISTR CO INC                      | \$59,758.58 | \$534.62     | \$10.75    | \$0.00                  | \$1,115.69         | \$0.00                  | \$0.00         | \$54.94 | \$61,474.58      |
| METEOR VINEYARD LLC                                   | \$0.00      | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| MILTONS DISTRIBUTING CC<br>INC                        | \$2,926.52  | \$32,367.19  | \$5,016.27 | \$30.51                 | \$6,285.77         | \$0.00                  | \$0.00         | \$29.53 | \$46,655.79      |
| MISE INC  | \$0.00      | \$564.36     | \$39.80    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$604.16         |
| MOBY DICK BREWING<br>COMPANY INC                      | \$59.72     | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$59.72          |
| MONSIEUR TOUTON<br>SELECTIONS OF<br>MASSACHUSETTS LTD | \$0.00      | \$10,228.20  | \$1,374.88 | \$0.00                  | \$473.85           | \$0.00                  | \$0.00         | \$0.43  | \$12,077.36      |
| MONTAUK BREWING<br>COMPANY INC 0                      | \$0.00      | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| MOON HILL BREWING CO<br>INC                           | \$137.28    | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$137.28         |

| Licensee's Name                      | Malt       | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|--------------------------------------|------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|--------|------------------|
| MOUNT WARNER<br>VINEYARDS LLC        | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| MUCCI IMPORTS LLC                    | \$0.00     | \$430.55   | \$87.65   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$518.20         |
| MYSTIC BREWERY LLC                   | \$625.25   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$625.25         |
| NANTUCKET VINEYARD,<br>LLC           | \$0.00     | \$13.08    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$13.08          |
| NASHOBA VALLEY SPIRITS<br>LTD        | \$24.12    | \$615.23   | \$0.00    | \$0.00                  | \$96.43            | \$0.00                  | \$0.00         | \$0.00 | \$735.78         |
| NATIONAL RAILROAD<br>PASSENGER CORP. | \$31.97    | \$98.80    | \$0.00    | \$0.00                  | \$205.76           | \$0.00                  | \$0.00         | \$0.00 | \$336.53         |
| NAUKABOUT BEER<br>COMPANY LLC        | \$185.34   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$185.34         |
| NAVIGATION BREWING<br>COMPANY, INC   | \$86.97    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$86.97          |
| NEW BCB LLC                          | \$35.13    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$35.13          |
| NEW CITY BREWERY, LLC                | \$226.71   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$226.71         |
| NEWBURYPORT BREWING<br>CO            | \$374.15   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$374.15         |
| NIGHT SHIFT BREWING,<br>INC.         | \$9,726.79 | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$9,726.79       |
| NIGHT SHIFT<br>DISTRIBUTING LLC      | \$1,090.70 | \$2.57     | \$0.00    | \$0.00                  | \$32.07            | \$0.00                  | \$0.00         | \$0.00 | \$1,132.56       |
| NIGHT SHIFT LOVEJOY, LLC             | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| NORTHAMPTON BREWERY<br>LTD           | \$270.49   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$270.49         |
| NOTCH TAP ROOM, LLC                  | \$381.08   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$381.08         |
| OAK & IRON BREWING CO<br>INC         | \$109.65   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$109.65         |
| OAK BARREL IMPORTS, LLC              | \$0.00     | \$190.26   | \$26.07   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$216.33         |
| OFF-PISTE ENTERPRISES,<br>LLC        | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |

| Licensee's Name                         | Malt         | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider   | Total<br>Revenue |
|---|--------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|---------|------------------|
| OLD COLONY BREWING,<br>INC              | \$21.19      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$21.19          |
| OLD PLANTERS BREWING<br>CO              | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| OSCARITA WEST, LLC                      | \$89.13      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$89.13          |
| OZ PACIFIC WINES INC                    | \$0.00       | \$4,530.09 | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$4,530.09       |
| PALIO WINERY INC                        | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PANTHER DISTRIBUTING<br>LLC             | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PATRICK BAKER & SONS OF<br>MA INC       | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PEMBURY IMPORTERS INC                   | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PERCIVAL BREWING<br>COMPANY LLC         | \$56.10      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$56.10          |
| PINA CELLARS LP                         | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PIONEER VALLEY FARM &<br>VINEYARD, LLC  | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PIRATE DOG BRAND, LLC                   | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$79.44            | \$0.00                  | \$0.00         | \$0.00  | \$79.44          |
| PLYMOUTH ROCKS WINE,<br>LLC             | \$0.00       | \$174.10   | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$174.10         |
| POLAR CORP                              | \$0.00       | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| PSP MANAGEMENT CO.,<br>LLC              | \$0.00       | \$328.55   | \$48.27   | \$0.00                  | \$22.47            | \$0.00                  | \$0.00         | \$0.00  | \$399.29         |
| QUABBIN SKY VINEYARD                    | \$0.00       | \$20.35    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$20.35          |
| QUALITY BEVERAGE \$ LIMITED PARTNERSHIP | \$126,913.23 | \$36.48    | \$0.00    | \$0.00                  | \$692.55           | \$0.00                  | \$0.00         | \$80.33 | \$127,722.59     |
| QUEEN BEE VINEYARD INC                  | \$0.00       | \$6.71     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$6.71           |
| RAGGED HILL CIDER<br>COMPANY LLC        | \$0.00       | \$0.00     | \$4.90    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.69  | \$5.59           |
| REMNANT BREWING, LLC                    | \$192.17     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$192.17         |

| Licensee's Name   | Malt     | Still Wine   | Champagne  | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider   | Total<br>Revenue |
|---|----------|--------------|------------|-------------------------|--------------------|-------------------------|----------------|---------|------------------|
| RICHARD J KRUPCZAK                                      | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| RIVER STYX BREWING LLC                                  | \$132.00 | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$132.00         |
| RIVERWALK BREWING<br>CORPORATION                        | \$859.51 | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$859.51         |
| ROBERT CRAIG WINERY                                     | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| ROLIVIA INC   | \$0.00   | \$260.23     | \$148.14   | \$0.00                  | \$457.89           | \$0.00                  | \$0.00         | \$0.00  | \$866.26         |
| ROWLEY ESTATES LLC                                      | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| ROYAL CARIBBEAN<br>CRUISES LTD                          | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| RUBISSOW FAMILY WINES<br>LLC                            | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| RUBY WINES INC  | \$31.16  | \$117,820.32 | \$6,147.71 | \$465.01                | \$10,405.52        | \$0.00                  | \$0.00         | \$0.00  | \$134,869.72     |
| RUDI & SON WINE<br>IMPORTERS INC                        | \$0.00   | \$38.23      | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$38.23          |
| RUSSELL ORCHARDS INC                                    | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| RUSTIC BREWING<br>COMPANY, LLC                          | \$19.14  | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$19.14          |
| RUSTIC SPIRITS LLC                                      | \$0.00   | \$0.00       | \$0.00     | \$1,561.36              | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$1,561.36       |
| RYAN WOOD INC   | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$1,148.34         | \$0.00                  | \$0.00         | \$0.00  | \$1,148.34       |
| SADDLEBACK FARM,<br>WINERY, VINEYARDS &<br>STABLES, LLC | \$0.00   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$0.00           |
| SAN MARTINO IMPORTS<br>INC                              | \$0.00   | \$2,738.07   | \$230.43   | \$0.00                  | \$299.46           | \$0.00                  | \$0.00         | \$0.00  | \$3,267.96       |
| SARAIVA ENTERPRISES INC                                 | \$236.40 | \$2,963.03   | \$0.00     | \$0.00                  | \$2,379.18         | \$0.00                  | \$0.00         | \$0.00  | \$5,578.61       |
| SARMENTO IMPORTS &<br>EXPORTS INC                       | \$0.00   | \$4,417.18   | \$0.00     | \$0.00                  | \$1,127.12         | \$0.00                  | \$0.00         | \$10.70 | \$5,555.00       |
| SCANTIC RIVER BREWERY                                   | \$3.30   | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$3.30           |
| SECOND WIND BREWING<br>COMPANY LLC                      | \$119.34 | \$0.00       | \$0.00     | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00  | \$119.34         |

| Licensee's Name                    | Malt       | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|------------------------------------|------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|--------|------------------|
| SHOAL HOPE CIDERWORKS<br>LLC       | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$8.31 | \$8.31           |
| SHORT PATH DISTILLERY<br>INC       | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$1,014.93         | \$0.00                  | \$0.00         | \$0.00 | \$1,014.93       |
| SHOVEL TOWN BREWERY,<br>INC        | \$258.15   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$258.15         |
| SILVER BEAR DISTILLERY L           | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$73.82            | \$0.00                  | \$0.00         | \$0.00 | \$73.82          |
| SKYROC BREWERY, LLC                | \$118.80   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$118.80         |
| SLESAR BROS BREWING<br>COMPANY INC | \$1,270.21 | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$1,270.21       |
| SMALL CHANGE BREWING CO. LLC       | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| SPARKLING POINTE, LLC              | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| SPECIALTY MARKETING<br>GROUP INC   | \$0.00     | \$4,177.88 | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$4,177.88       |
| ST KILLIAN IMPORTING CO<br>INC     | \$1,110.74 | \$0.00     | \$0.00    | \$0.00                  | \$2,877.48         | \$0.00                  | \$0.00         | \$2.52 | \$3,990.74       |
| STAFFORD                           | \$3.30     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$3.30           |
| STELLWAGEN BEER<br>COMPANY         | \$243.77   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$243.77         |
| STEPHEN & WALKER<br>WINERY         | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| STILL RIVER BREWERY LLC            | \$6.79     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$6.79           |
| STONE COW BREWERY                  | \$169.79   | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$169.79         |
| SUFFOLK DISTILLING<br>COMPANY LLC  | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| SULPHUR SPRINGS WINERY<br>LLC      | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| SWING OIL BREWERY INC              | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| TABLE & VINE INC                   | \$0.00     | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| TBD BREWING LLC                    | \$1,060.68 | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$1,060.68       |

| Licensee's Name                     | Malt       | Still Wine   | Champagne  | Alco-Bev<br>15% or Less | Alco-Bev<br>s 15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|-------------------------------------|------------|--------------|------------|-------------------------|----------------------|-------------------------|----------------|--------|------------------|
| TENTH DISTRICT BREWING<br>LLC       | \$24.48    | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$24.48          |
| THE SPENCER BREWERY<br>LLC          | \$254.73   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$254.73         |
| THE WHITE LION BREWING COMPANY      | \$0.00     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| THE YELLOW BARN INC                 | \$0.00     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| THINK TANK BREWERS                  | \$186.42   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$186.42         |
| TIMBER YARD BREWING<br>COMPANY INC  | \$326.47   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$326.47         |
| TIN BRIDGE BREWING LLC              | \$173.25   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$173.25         |
| TOLMACH                             | \$0.00     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| TRAVESSIA LLC                       | \$0.00     | \$71.94      | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$71.94          |
| TRILLIUM AT<br>FARNSWORTH, LLC      | \$2,187.45 | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$2,187.45       |
| TRILLIUM BREWING<br>COMPANY, LLC    | \$2,242.17 | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$2,242.17       |
| TRIO WINE COMPANY, INC.             | \$0.00     | \$4,415.25   | \$63.25    | \$0.00                  | \$3,091.84           | \$0.00                  | \$0.00         | \$0.00 | \$7,570.34       |
| TRIPLE EIGHT DISTILLERY<br>LLC      | \$0.00     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| TROY CITY BREWING LLC               | \$83.03    | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$83.03          |
| TRUE NORH ALE COMPANY<br>L          | \$529.67   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$529.67         |
| TRURO VINEYARDS OF<br>CAPE COD, LLC | \$0.00     | \$694.20     | \$0.00     | \$0.00                  | \$903.47             | \$0.00                  | \$0.00         | \$0.00 | \$1,597.67       |
| UNGER                               | \$3.30     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$3.30           |
| UNITED LIQUORS LLC                  | \$2,716.12 | \$107,616.68 | \$6,531.45 | \$24,041.52             | \$2,313,651.63       | \$0.00                  | \$0.00         | \$0.00 | \$2,465,548.38   |
| UNITY FARM LLC                      | \$0.00     | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| UNTOLD BREWING, LLC                 | \$373.97   | \$0.00       | \$0.00     | \$0.00                  | \$0.00               | \$0.00                  | \$0.00         | \$0.00 | \$373.97         |

| Licensee's Name                      | Malt        | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|--------------------------------------|-------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|--------|------------------|
| V CIRACE & SON INC                   | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| VALLEY VIEW FARM LLC                 | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| VALLEY VODKA INC                     | \$0.00      | \$1.31     | \$0.00    | \$0.00                  | \$3,221.21         | \$0.00                  | \$0.00         | \$0.00 | \$3,251.40       |
| VANDERVALK                           | \$0.00      | \$19.80    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$19.80          |
| VANISHED VALLEY INC                  | \$196.62    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$196.62         |
| VIN DISTRIBUTORS LLC                 | \$23.29     | \$314.98   | \$18.31   | \$0.00                  | \$140.04           | \$0.00                  | \$0.00         | \$0.00 | \$496.62         |
| VINE IMPORTER INC                    | \$0.00      | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$0.00           |
| VINEYARD BREWING<br>COMPANY, INC.    | \$134.94    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$134.94         |
| VINLOZANO IMPORTS INC                | \$0.00      | \$164.76   | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$164.76         |
| VIOLETTE IMPORTS INC                 | \$0.00      | \$178.57   | \$2.49    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$181.06         |
| VITAMIN SEA BREWING<br>LLC           | \$240.21    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$240.21         |
| W.G. BEST WEINKELLEREI, INC.         | \$0.00      | \$3.92     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$3.92           |
| WACHUSETT BREWING<br>COMPANY INC     | \$6,411.14  | \$170.50   | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$6.05 | \$6,587.69       |
| WILLIAMS DISTRIBUTING<br>COMPANY INC | \$45,237.40 | \$39.27    | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$6.68 | \$45,283.35      |
| WILLOW SPRING<br>VINEYARDS, LLC      | \$0.00      | \$5.78     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$5.78           |
| WINE ADVENTURES INC                  | \$0.00      | \$53.35    | \$3.50    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$56.85          |
| WINE-CASK IMPORTS INC                | \$0.00      | \$605.80   | \$25.20   | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$631.00         |
| WIN-IT-TOO, INC.                     | (\$130.06)  | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | (\$130.06)       |
| WM BREWING CO INC                    | \$372.77    | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$372.77         |
| WORMTOWN BREWERY,<br>LLC             | \$5,953.89  | \$0.00     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$5,953.89       |
| YANKEE DISTRIBUTION,<br>LLC          | \$0.00      | \$2,417.00 | \$76.35   | \$0.00                  | \$19.26            | \$0.00                  | \$0.00         | \$0.00 | \$2,512.61       |

| Licensee's Name         | Malt       | Still Wine | Champagne | Alco-Bev<br>15% or Less | Alco-Bev<br>15-50% | Alco-Bev<br>50% or More | Non-Bev<br>Use | Cider  | Total<br>Revenue |
|-------------------------|------------|------------|-----------|-------------------------|--------------------|-------------------------|----------------|--------|------------------|
| YANKEE SPIRITS INC      | \$50.05    | \$129.94   | \$3.33    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$183.32         |
| YIANNIS DISTRIBUTING CO | (\$359.54) | \$729.70   | \$16.64   | \$0.00                  | \$1,163.91         | \$0.00                  | \$0.00         | \$4.27 | \$1,569.52       |
| ZD WINES LLC            | \$0.00     | \$7.74     | \$0.00    | \$0.00                  | \$0.00             | \$0.00                  | \$0.00         | \$0.00 | \$7.74           |