



**Advisory Committee Meeting Minutes
November 10th, 2020 | 1:00 PM– 3:00 PM**

In Attendance:

Sheri Gustafson
Kara Holmquist
Ray West
Deanna Gualtieri
Laura Marwill
David Feldman

Due to Covid-19 Social Distancing restrictions, this open meeting was held virtually over the ZOOM platform. A PowerPoint presentation was shown over ZOOM to all attendees.

I. STAFFING UPDATE

Sheri stated that the Fund is in the process of hiring a full-time employee (FTE), Community Liaison. The Community Liaison position has been vacant since October 2, 2020. The position is posted as an Environmental Health Inspector I. Sheri stated that there are applicants for the position and that the applicants are in the initial process of being reviewed. Sheri mentioned that the position's posting and description may need to be evaluated.

II. FUND TOTALS AND EXPENDITURES

Sheri explained the current Fund's revenue totals. The fund has an unexpended balance of \$324,465 as of 11/10/20. The total intake for donations so far in 2020 is \$361,464. This is the highest tax donation season for a calendar year to date. Revenue for CY20 is up \$18,927 compared to this month in CY19. Current numbers reflect that FY21 is up \$83,147 compared to this time in FY20. To date, the Fund has taken in \$2,782,304 in revenue. \$2,379,129 (85%) has been from tax donations, \$101,159 (4%) from online donations and grants, \$130 from interest, and \$300,000 (11%) from line items on the state budget.

Sheri explained the Fund's current balance sheet that illustrated all income and expenditures of the Mass Animal Fund since 2017. The balance sheet also contains the proposed spending for CY20. To date, in CY20 the Fund received a total of \$361,468 in revenue, and has spent \$243,180. The Fund's CY20 budget was based on projected revenue of 360,000 received from tax donations, grant funding, online donations, and interest. The CY20 Budget had the following allocations: 59% for veterinary services, less than 1% for ACO training, 41% for administration, less than 1% for marketing. To date, the fund has the following amounts left to spend in CY20 in those allocations: \$91,470 for veterinary, \$400, for ACO training, \$24,119 for admin, and \$831 in marketing. Sheri stated that while surgery capacity has currently increased, it may be hard to reach the veterinary allocation by December 31st, any amount left in that allocation will be spent in the initial months of 2021. The Fund will also have lower than projected admin spending due to the Community Liaison Position being currently vacant.

To date (from start of the program) the Fund's spending was in the following distributions: \$1,679,696 (61%) for veterinary services, \$86,188 (3%) for ACO training, \$672,608 (23%) for administration, \$23,327 (<1%) for marketing, and \$320,558 (12%) surplus.

III. BUDGET LINE ITEM

Sheri presented how the FY18, FY19, and FY20 \$100,000 budget line items were spent allowing the Fund to perform additional spay/neuter surgeries.

Currently, the Massachusetts FY21 Budget is in the House debate phase.

Kara stated that a line item Amendment #72 was filed by Representative Kafka, and that there is a list of cosponsors. The house debate will happen this week.

If the fund receives an FY21 Line item, more animals in jeopardy of relinquishment due to Covid-19 issues such as eviction will be able to receive priority and emergency spay/neuter/vaccination vouchers.

IV. SPAY/NEUTER VOUCHER PROGRAM

Sheri presented the Spay/Neuter Voucher Program numbers. In CY20, \$125,615 has been spent on spay/neuter to help 814 dogs and cats. In 2020, the Fund has issued 1,341 vouchers. Since the Voucher Program's inception in 2014, the Fund has spent \$1,697,625 to help 13,200 Commonwealth cats/dogs. The average cost of surgery has increased in 2020 to \$154 for standard vouchers and \$199 for emergency and priority vouchers.

As of November 10, 2020, the voucher waitlist is 243 animals, equaling \$40,275. in assistance. 156 animals on the waitlist are from the biggest three areas of requests: Boston, Springfield, and North Adams. There are currently 428 unexpired vouchers outstanding equaling \$77,175. In 2020, 274 vouchers issued have since expired totaling \$42,300 which is roughly a 40% unused rate. The unused voucher rate has increased from the 30% average over the last 5 years. The voucher distribution rate is currently 30 vouchers a week. Sheri stated that she hopes to have the current waitlist 90% cleared by the end of December. The North Adams area waitlist will be the longest area to clear due to the limited number of providers in Berkshire County.

Sheri mentioned that two municipalities (Ashland and Lakeville) have completed their Municipal Contracts and are currently enrolled in the program. 2 municipalities have applications in but have yet to complete contract packages. Sheri will launch another municipal partnership push in December/January.

The Fund received a grant from the Community Foundation of North Central Massachusetts for \$8,050 which was fully spent to help over 50 animals at 2 clinics hosted by Animal Shelter Inc. Clinic in Sterling.

Sheri stated the Fund has completed 7 Voucher Days since the pandemic started and is planning to schedule more for December. At all Voucher Days masks, social distancing, and pandemic safety measures are required.

Sheri proposed that the Voucher Program veterinary reimbursements be reviewed at the next scheduled Advisory Meeting. The Fund has lost two veterinary providers during the pandemic due to increased costs and lower surgery capacity. Sheri stated that the Fund needs to make sure the cost of care is being fully met to prevent more provider loss and to be able to recruit additional veterinary support. Sheri will be researching methods to meet costs such as increasing price tiers, ungrouping care reimbursements, and allowing provider surcharges. Ray asked to have numbers for each method for the next meeting. The advisory committee hopes to be able to evaluate and make reimbursement recommendations before the next provider renewal cycle.

V. PROMOTIONS/EVENTS

Sheri stated that the Fund is working on 2021 tax season billboards. A PSA application will be submitted to MassDOT this week to request 4 billboard designs to be shown on electronic billboards across the state from Jan 1-April 30, 2021.

Sheri has started work on designing 2021 tax donation social posts. It is uncertain if any in-person promotional events will be scheduled due to the ongoing pandemic.

VI. ANIMAL CONTROL OFFICER PROGRAM UPDATES

Sheri stated that the 2020 Core Competencies Training has been postponed until the Spring of 2021 with specific dates still to be determined.

In the next Core Training cycle, 8 ACOs need to retake the training, and 63 ACOs need to take the Core for the first time. Roughly half of the ACOs that need to take the Core for the first time are ACOs that have been employed in the field for less than 18 months.

Sheri reported that new ACOs are receiving ACO jumpstart packets, but that proposed Core alternatives are currently on hold due to a lack of adequate staff time. A Zoom meeting series proposal was given to MDAR Animal Health. Proposal for MAF/MDAR to host a series of 7 (1.5 hours) Zoom meetings for ACOs and Animal Inspectors. No further word on this at this time.

Sheri reported that ACOs are completing a large number of CE hours for online training options during the pandemic.

The next Advisory Meeting will be scheduled in January.

Date, time, and platform TBA



ADVISORY COMMITTEE MEETING

2.10.21 *at home edition*

AGENDA



I. Staffing Update

II. Fund Totals and Expenditures

a. Review of Balance Sheet / Budget

III. Budget Line Item

IV. Spay/Neuter Voucher Program

a. Numbers

b. Wait List

d. Municipal Partner Update

VI. Promotions/ Events/ Marketing

a. 2021 Tax Season

b. Off-Season Promotions

VII. Animal Control Officers

a. 2021 Core Training

b. CE Training

Current Status:

**initial
applicant review**



MASS ANIMAL FUND IS LOOKING FOR SOMEONE TO
JOIN OUR TEAM!

We're hiring!

**MASS ANIMAL FUND COMMUNITY LIAISON
(ENVIRONMENTAL HEALTH INSPECTOR I)**

HELP US HELP LOCAL ANIMALS! APPLY TODAY
ON MASSCAREERS JOB NUMBER 200006TY
WWW/MASS.GOV/MASSCAREERS

FUND TOTALS AND EXPENDITURES



| Unexpended balance as of 11/10/20 : \$324,465.44 | | | | | | | |
|--|----------------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|
| CY =UP +\$18,927 | | | | | | | |
| FY21 = UP +\$83,147 | | | | | | | |
| 2017 | | 2018 | | 2019 | | 2020 | |
| Month | Amount | Month | Amount | Month | Amount | Month | Amount |
| January | \$ 99.91 | January | \$ 980.41 | January | \$ 660.69 | January | \$ 281.02 |
| February | \$ 85,641.77 | February | \$ 100,044.82 | February | \$ 105,865.33 | February | \$ 99,393.50 |
| March | \$ 55,433.72 | March | \$ 60,802.84 | March | \$ 57,606.74 | March | \$ 61,192.37 |
| April | \$ 99,251.34 | April | \$ 112,920.47 | April | \$ 132,044.09 | April | \$ 58,249.95 |
| May | \$ 27,610.56 | May | \$ 24,252.73 | May | \$ 25,097.61 | May | \$ 22,308.20 |
| June | \$ 17,221.42 | June | \$ 16,271.65 | June | \$ 3,024.81 | June | \$ 30,814.76 |
| July | \$ 4,296.05 | July | \$ 1,463.67 | July | \$ 1,022.10 | July | \$ 75,204.12 |
| August | \$ 23,856.37 | August | \$ 2,927.10 | August | \$ 2,961.49 | August | \$ 10,948.06 |
| September | \$ 5,549.12 | September | \$ 3,690.01 | September | \$ 2,089.32 | September | \$ 3,072.61 |
| October | \$ 7,374.04 | October | \$ 10,330.31 | October | \$ 10,576.62 | October | |
| November | \$ 2,817.30 | November | \$ 1,048.47 | November | \$ 1,228.56 | November | |
| December | \$ 2,760.05 | December | \$ 257.86 | December | \$ 356.42 | December | |
| | | | | | | | |
| TOTAL: | \$ 331,911.65 | TOTAL: | \$ 334,990.34 | TOTAL: | \$ 342,533.78 | TOTAL: | \$ 361,464.59 |
| Line Item | \$ 100,000.00 | Line Item | \$ 100,000.00 | Line Item | \$ 100,000.00 | Line Item | \$ 300,000.00 |
| Tax Season: | \$ 240,426.74 | Tax Season: | \$ 274,748.54 | Tax Season: | \$ 296,176.85 | Tax Season: | \$ 347,443.92 |
| % of income: | 72.24% | % of income: | 82.00% | % of income: | 86.46% | % of income: | 96.12% |
| | | | | | | | 55% |

| FY18 | | FY19 | | FY20 | | FY21 | | |
|---------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|---------------------|------------------------|
| Month | Amount | Month | Amount | Month | Amount | Month | Amount | |
| July | \$ 4,296.05 | July | \$ 1,463.67 | July | \$ 1,022.10 | July | \$ 75,204.12 | |
| August | \$ 23,856.37 | August | \$ 2,927.10 | August | \$ 2,961.49 | August | \$ 10,948.06 | |
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| March | \$ 60,826.19 | March | \$ 57,606.74 | March | \$ 61,192.37 | March | | |
| April | \$ 112,920.47 | April | \$ 132,044.09 | April | \$ 58,249.95 | April | | |
| May | \$ 24,252.73 | May | \$ 25,097.61 | May | \$ 22,308.20 | May | | |
| June | \$ 16,271.65 | June | \$ 3,024.81 | June | \$ 30,814.76 | June | | |
| | | | | | | | | |
| TOTAL: | \$ 361,925.85 | TOTAL: | \$ 344,016.69 | TOTAL: | \$ 290,474.31 | TOTAL: | \$ 89,224.79 | \$ 2,482,304.99 |
| | \$ 100,000.00 | | \$ 100,000.00 | | \$ 100,000.00 | | | \$ 300,000.00 |

| Revenue to date: \$2,782,308.77 | | | | | | | |
|---------------------------------|------------------------|----------------------|--------------------|----------------------|---|--|--|
| year | tax donations | online/grants | interest | line item | | | |
| 2013 | \$ 260,670.55 | 59 | 0 | | | | |
| 2014 | \$ 235,995.38 | 62091 | 378.73 | | | | |
| 2015 | \$ 247,689.33 | 12613.73 | 289.6 | | | | |
| 2016 | \$ 284,828.37 | 6665.79 | 123.15 | | | | |
| 2017 | \$ 322,220.04 | 9465.63 | 225.98 | \$ 100,000.00 | | | |
| 2018 | \$ 334,290.90 | 300 | 399.44 | \$ 100,000.00 | | | |
| 2019 | \$ 340,150.72 | 1914 | 469.06 | \$ 100,000.00 | | | |
| 2020 | \$ 353,284.54 | 8050 | 130.05 | \$ - | *tax and online donations now reported together | | |
| total | \$ 2,379,129.83 | \$ 101,159.15 | \$ 2,016.01 | \$ 300,000.00 | | | |
| | 85% | 4% | <.0001% | 11% | | | |

| | | | | | | | |
|----------------------|---------------------------|--------------|--------------|----------------|--------------|-----------------------|-------------------------------|
| | | \$100,000.00 | \$100,000.00 | \$100,000.00 | | | Adjusted 2020 Budget Covid-19 |
| | | \$331,911.65 | \$334,990.34 | \$342,533.78 | \$361,468.47 | | \$360,000.00 |
| Total Income | | \$431,911.65 | \$434,990.34 | \$442,533.78 | \$361,468.47 | \$2,782,308.87 | \$360,000.00 |
| Obj Exp | Identifier | 2017 | 2018 | 2019 | 2020 | Total Program to date | Projected 2020 |
| A01 Tot | State Employee Payroll | \$57,471.68 | \$69,420.06 | \$70,186.00 | \$88,897.00 | \$398,460.80 | \$106,800.00 |
| AA1 Tot | Supplemental salaries | | \$6,095.40 | \$7,433.00 | | \$13,528.40 | |
| Co4 Tot | Contract Employee Payr | \$1,595.00 | | | | \$76,448.68 | |
| C23 Tot | Contract Employee Payr | | \$3,525.00 | \$20,148.90 | | \$23,673.90 | |
| Co5 Tot | Contract Student Intern | | \$643.50 | | | \$643.50 | |
| D09 Tot | Fringe Benefits/Tax | \$17,438.79 | \$28,052.84 | \$30,444.00 | \$31,984.00 | \$141,768.83 | \$36,500.00 |
| J46 Tot | Temporary Staffing | | \$5,310.52 | | | \$9,040.22 | |
| E16 Tot | Indirect Costs | | | | | \$9,044.47 | |
| B11 Tot | Commuter Rail | \$4.50 | \$6.00 | | | \$45.00 | \$40.00 |
| B91 Tot | Contract travel out of St | | | | | \$52.00 | |
| B02 Tot | Travel in state | \$1,823.91 | \$973.93 | \$2,513.00 | \$139.00 | \$7,140.22 | \$200.00 |
| C98 Tot | Contract Employee Trav | \$63.00 | \$31.50 | | | \$3,223.75 | |
| B10 Tot | Employee Reimburseme | \$376.35 | \$310.00 | | | \$3,805.83 | |
| L27 Tot | Car Rental | | | \$36.00 | | \$36.00 | |
| B05 Tot | Conference | \$356.00 | | | | \$356.00 | |
| E19 Tot | Am Ex Travel | | \$0.54 | | | \$237.79 | |
| E13 Tot | Advertising | | | | | \$475.00 | |
| E01 Tot | Office Supplies | | | \$247.78 | \$104.00 | \$647.38 | |
| HH3 Tot | Webpage | \$2,225.00 | | | | \$2,575.00 | |
| E12 Tot | Media webpage | | | | | \$1,195.00 | |
| U04 Tot | Information Technology | | | | \$852.00 | \$852.00 | \$852.00 |
| J10 Tot | Online Processing | | \$104.49 | \$120.00 | \$74.00 | \$300.49 | \$74.00 |
| E14 Tot | logo | \$219.00 | | | | \$441.00 | |
| JJI Total | Graphics | | | | | \$1,650.00 | |
| F19 Tot | Marketing | | \$294.00 | | | \$294.56 | \$260.00 |
| E02 Tot | Printing | \$5,390.52 | \$944.00 | \$402.00 | | \$37,459.75 | \$0.00 |
| B01 Tot | Travel out of State | \$1,744.99 | | | | \$2,378.12 | |
| J50 Tot | Trainers | \$4,500.00 | \$7,701.00 | \$23,580.00 | \$1,100.00 | \$46,281.00 | \$1,500.00 |
| JJ2 Tot | Veterinary Costs | \$162,205.00 | \$124,000.00 | \$311,843.00 | \$120,030.00 | \$1,379,696.14 | \$211,500.00 |
| Line iter | Veterinary costs | \$25,175.00 | \$174,825.00 | \$100,000.00 | | \$300,000.00 | |
| Total Expenses | | \$280,588.74 | \$422,237.78 | \$566,953.68 | \$243,180.00 | \$2,461,750.83 | \$357,726.00 |
| Total after Expenses | | \$151,322.91 | \$12,752.56 | (\$124,419.90) | \$118,288.47 | \$320,558.04 | \$2,274.00 |
| Overage carry over | | \$162,614.00 | \$313,936.91 | \$326,689.47 | \$202,269.57 | | \$202,269.57 |
| Total in Fund | | \$313,936.91 | \$326,689.47 | \$202,269.57 | \$320,558.04 | \$320,558.04 | \$204,543.57 |

2020 Spending Breakdown and Projected

| 2020 (360,000) | Percentage of Proposed | Proposed Expenses CY20 | to go |
|----------------|------------------------|---------------------------|-------------|
| Veterinary | 59% | \$211,500.00 | \$91,470.00 |
| ACO Training | <1% | \$1,500.00 | \$400.00 |
| Administration | 41% | \$145,000.00 | \$24,119.00 |
| Marketing | <1% | \$2,000.00 | \$831.00 |
| Surplus | | \$1,460.47 | |

| to date | Percentage of Revenue | Actual Expenses |
|----------------|--------------------------|--------------------|
| Veterinary | 61% | \$1,679,696.14 |
| ACO Training | 3% | \$86,118.87 |
| Administration | 23% | \$672,608.80 |
| Marketing | <1% | \$23,327.02 |
| Surplus | 12% | \$320,558.04 |

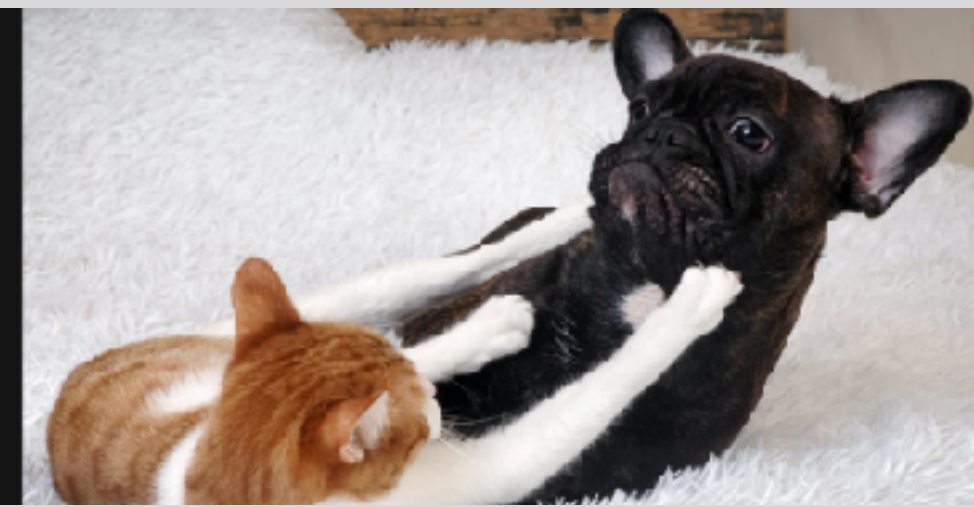
BUDGET LINE ITEM



Massachusetts FY 2021 Budget currently in: House Debate

| Line Item 18 | \$ 100,000.00 | | Line Item 19 | \$ 100,000.00 | Vouchers | | Line Item 20 | \$ 100,000.00 | Vouchers |
|--------------|---------------|--|--------------|---------------|----------|--|--------------|---------------|----------|
| 17-Nov | \$ 11,675.00 | | 18-Jul | \$ 12,700.00 | 87 | | 19-Jul | \$ 12,120.00 | 69 |
| 17-Dec | \$ 13,500.00 | | 18-Aug | \$ 30,700.00 | 208 | | 19-Aug | \$ 18,360.00 | 113 |
| 18-Jan | \$ 13,950.00 | | 18-Sep | \$ 24,525.00 | 169 | | 19-Sep | \$ 11,500.00 | 76 |
| efund | \$ 2,475.00 | | 18-Oct | \$ 22,600.00 | 176 | | 19-Oct | \$ 25,720.00 | 165 |
| 18-Feb | \$ 22,775.00 | | efund | \$ 9,475.00 | 72 | | 19-Nov | \$ 17,790.00 | 123 |
| 18-Mar | \$ 35,625.00 | | | | | | 19-Dec | \$ 14,510.00 | 104 |
| Spent | \$ 100,000.00 | | Spent | \$ 100,000.00 | 712 | | Spent | \$ 100,000.00 | 650 |

SPAY NEUTER VOUCHER PROGRAM



| | ACO | Owned | Feral | Male Cat | Female Cat | Male Dog | Female D | Total Surgeries | Total Spent on S/N | Sent Vouchers |
|------------|------|-------|-------|----------|------------|----------|----------|-----------------|--------------------|---------------|
| 2014 | 157 | 399 | 257 | 225 | 334 | 135 | 119 | 813 | \$ 100,950.00 | 1610 |
| 2015 | 552 | 2474 | 443 | 999 | 1099 | 729 | 642 | 3469 | \$ 426,425.00 | 4544 |
| 2016 | 157 | 640 | 143 | 258 | 302 | 187 | 203 | 949 | \$ 123,050.00 | 1582 |
| 2017 | 301 | 761 | 77 | 277 | 339 | 276 | 249 | 1139 | \$ 161,168.00 | 1928 |
| 2018 | 484 | 1521 | 76 | 514 | 587 | 469 | 508 | 2081 | \$ 300,100.00 | 2754 |
| 2019 | 458 | 1987 | 18 | 652 | 741 | 510 | 560 | 2463 | \$ 396,750.00 | 3088 |
| Jan -20 | 45 | 27 | 0 | 24 | 24 | 13 | 11 | 72 | \$ 10,610.00 | 96 |
| Feb-20 | 25 | 66 | 5 | 23 | 31 | 20 | 22 | 96 | \$ 16,300.00 | 196 |
| Mar-20 | 28 | 36 | 0 | 19 | 21 | 17 | 8 | 64 | \$ 9,530.00 | 171 |
| April-20 | 8 | 93 | 0 | 27 | 27 | 25 | 22 | 101 | \$ 15,970.00 | 32 |
| May-20 | 0 | 6 | 0 | 0 | 1 | 2 | 3 | 6 | \$ 1,450.00 | 57 |
| Jun-20 | 40 | 65 | 0 | 34 | 29 | 17 | 25 | 105 | \$ 16,720.00 | 54 |
| July-20 | 37 | 25 | 0 | 27 | 21 | 7 | 7 | 62 | \$ 8,325.00 | 96 |
| Aug-20 | 13 | 42 | 0 | 14 | 21 | 7 | 13 | 55 | \$ 10,055.00 | 149 |
| Sep-20 | 33 | 53 | 0 | 38 | 32 | 5 | 11 | 86 | \$ 11,730.00 | 237 |
| Oct-20 | 25 | 104 | 0 | 36 | 43 | 21 | 30 | 129 | \$ 19,900.00 | 175 |
| Nov-20 | 0 | 38 | 0 | 19 | 17 | 0 | 2 | 38 | \$ 5,025.00 | 78 |
| 2020 | 254 | 555 | 5 | 261 | 267 | 134 | 154 | 814 | \$ 125,615.00 | 1341 |
| totals | 2363 | 8337 | 1019 | 3186 | 3669 | 2440 | 2435 | 11728 | \$ 1,634,058.00 | 16847 |
| percentage | 20% | 71% | 9% | 27% | 31% | 21% | 21% | | | 70% |

SPAY NEUTER VOUCHER PROGRAM



COST OF AVERAGE SURGERY HAS INCREASED TO \$154 OVERALL FOR 2020 AND CLOSE TO \$200 FOR PRIORITY AND E SURGERIES

| | | | | | | | | | | |
|--|---------|------|-----------|-----------|------|--------------|--------------|-----------|---------------------|--------------|
| <div> emergency cases <div> \$139 average cost to date \$154 2020 average cost \$199 average Emergency </div> </div> | | | | | | 2013 | 33 | \$ | 1,650.00 | 33 |
| | | | | | | 2014 | 748 | \$ | 12,505.00 | 797 |
| | | | | | | 2015 | 53 | \$ | 6,891.50 | 81 |
| | | | | | | 2016 | 321 | \$ | 14,180.54 | 463 |
| | | | | | | 2017 | 193 | \$ | 11,515.00 | 110 |
| | | | | | | 2018 | 124 | \$ | 16,825.00 | 100 |
| | | | | | | 2019 | 173 | \$ | 37,920.00 | 193 |
| | | | | | | 2020 | 145 | \$ | 28,975.00 | 143 |
| Total Animals/Funds | | | | | | | 13200 | \$ | 1,697,625.04 | 18398 |
| 2013 | VTotals | | | V/E Total | 33 | \$1,650.00 | Sent V | 0 | Total Sent V/E | 33 |
| 2014 | VTotals | 813 | \$100,950 | V/E Total | 1561 | \$113,455.00 | Sent V | 1610 | Total Sent V/E | 2407 |
| 2015 | VTotals | 3469 | \$426,425 | V/E Total | 3522 | \$433,316.50 | Sent V | 4544 | Total Sent V/E | 4625 |
| 2016 | VTotals | 949 | \$123,050 | V/E Total | 1270 | \$137,230.54 | Sent V | 1582 | Total Sent V/E | 2045 |
| 2017 | VTotals | 1139 | \$161,168 | V/E Total | 1332 | \$172,683.00 | Sent V | 1928 | Total Sent V/E | 2038 |
| 2018 | VTotals | 2081 | \$300,100 | V/E Total | 2205 | \$316,925.00 | Sent V | 2754 | Total Sent V/E | 2854 |
| 2019 | VTotals | 2463 | \$396,750 | V/E Total | 2463 | \$396,750.00 | Sent V | 3088 | Total Sent V/E | 3281 |
| 2020 | VTotals | 814 | \$125,615 | V/E Total | 814 | \$125,615.00 | Sent V | 1341 | Total Sent V/E | 1341 |

SPAY NEUTER VOUCHER PROGRAM



2020 Voucher Program

- **Current waitlist (as of 11/10): 243= \$40,275.00. reduced from close to 800 in April/May**
- **156 of those are from the BIG 3 (Boston, Springfield, North Adams)**
- **Current unexpired vouchers/e fund outstanding: 428= \$77,175**
- **An additional 274 vouchers issued in 2020 expired= \$42,300 / roughly a 40% unused rate.**
- **Currently issuing approx. 30 vouchers a week. Up from 10 during Covid-19 restriction height (clear 90% of WL by end of Dec?)**
- **Grant awarded from CFNCM for \$8,050 fully spent.**
- **Municipal partnership update...**

SPAY NEUTER VOUCHER PROGRAM



2021 Voucher Program Update?

- For next agenda
 - Reimbursement program review
 - Need to meet cost of care
 - Tier increase?
 - Breakdown of reimbursements?
 - Provider charge?

SPAY NEUTER VOUCHER PROGRAM



Recent Voucher Days:

Sterling, North Brookfield, Revere, Boston x2, Fall River

Upcoming:

Boston, Worcester, Springfield, Fall River part 2



PROMOTIONS/EVENTS



2020 tax promotions (off season ideas)

- **2021 Billboards will be submitted to MassDot this week**
- **Developing Mass Animal Fund Youtube Channel for training and promotion**
- **Started reworking ads for 2021 push**

FILE TAXES. HELP ANIMALS!

line 33F



Commonwealth of Massachusetts
Office of Energy and Environmental Affairs

[MASS.GOV/ANIMALFUND](https://www.mass.gov/animalfund)

massDOT
Massachusetts Department of Transportation



FILE TAXES. HELP ANIMALS!



line 33F



Commonwealth of Massachusetts
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[MASS.GOV/ANIMALFUND](https://www.mass.gov/animalfund)

massDOT
Massachusetts Department of Transportation



File taxes. Help animals!

→ Line 33f



mass.gov/animalfund



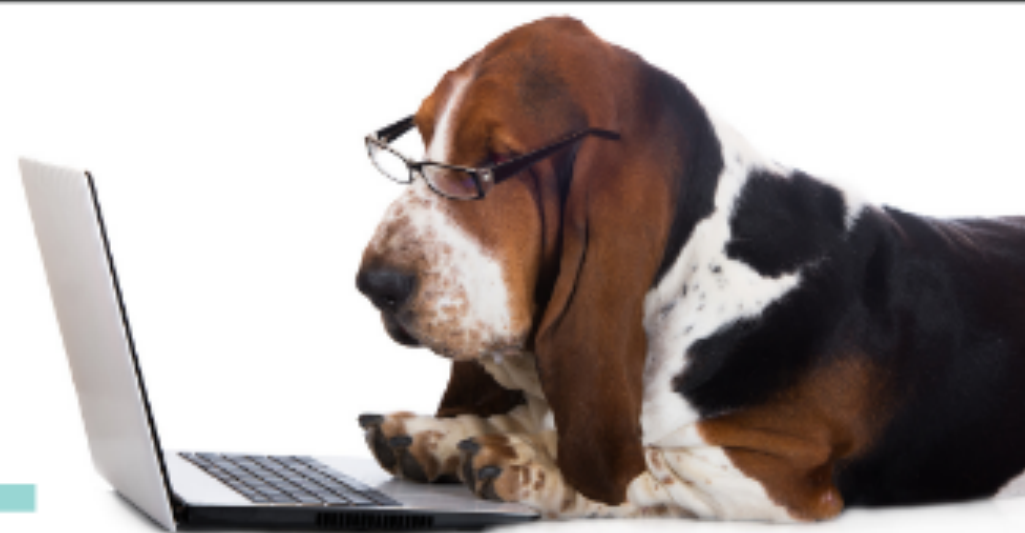
Commonwealth of Massachusetts
Office of Energy and Environmental Affairs

massDOT
Massachusetts Department of Transportation



FILE TAXES. HELP ANIMALS!

line 33F



Commonwealth of Massachusetts
Office of Energy and Environmental Affairs

[MASS.GOV/ANIMALFUND](https://mass.gov/animalfund)

massDOT
Massachusetts Department of Transportation

ACO TRAINING



ACO Training: Core Training

Pushed back until Spring 2021 dates and specifics TBA

- **8 ACOs need to retake core training (2%)**
- **63 need to take Core Training for first time. (14%)**
- **Approx. 31 of the 63 are ACOs employed for less than 18 months. (7%)**

ACO TRAINING



Core Alternatives: ON HOLD

Zoom meeting series proposal given to MDAR Animal Health

MAF/MDAR to host a series of 7 (1.5 hour) Zoom meetings for ACOs and Als

CE Updates:

ACOs are completing online classes and submitting for credit at a much higher rate. Current submissions averaging 100-200 a month (lots of data entry)



NEXT MEETING...

JANUARY?

