



**Advisory Committee Meeting Minutes  
February 10, 2021 | 1:00 PM – 3:00 PM**

In Attendance:

Sheri Gustafson  
Michael Cahill  
Kyle Baron  
Kara Holmquist  
Ray West  
Deanna Gualtieri  
Laura Marwill  
Dr. Martha Smith-Blackmore  
David Feldman  
Samantha Finke  
Renee DeKona

Due to Covid-19 Social Distancing restrictions, this open meeting was held virtually over the ZOOM platform.

A PowerPoint presentation was shown over ZOOM to all attendees.

**I. Staffing Update**

Sheri stated that the Fund hired Kyle Baron as the new Community Liaison. The Community Liaison is a full-time employee (FTE). Kyle started with the Fund on 1/19/2021.

**II. Fund Totals and Expenditures**

Sheri explained the current Fund's revenue totals. The fund has an unexpended balance of \$294,675 as of 2/2/2021. The total intake for donations in 2020 was \$370,826. This is the highest tax donation season for a calendar year to date. Revenue for CY21 is \$3,002. Numbers reflect that CY20 was up \$28,293 from CY19. To date, the Fund has taken in \$2,844,669 in revenue. \$2,388,381 (84%) has been from tax donations, \$104,259 (4%) from online donations and grants, \$2,028. from Interest, and \$350,000 (12%) from line items on the state budget.

Sheri explained the Fund's current balance sheet that illustrated all income and expenditures of the Mass Animal Fund since 2017. The balance sheet also contains the proposed spending for CY21. In CY20 the Fund received a total of \$370,826 in revenue and has spent \$288,233. The CY20 spending was in the following allocations: 41% for veterinary services, less than 1% for ACO training, 36% for administration, less than 1% for marketing and 22% went into surplus. Laura asked why the Fund had a surplus in 2020. Sheri stated that the Fund spent less than proposed in the CY20 budget.

for veterinary due to the Covid-19 pandemic and reduced surgery capacity. Sheri proposed that the entire 2020 surplus be allocated for veterinary expenses in 2021. The Advisory Committee agreed to put the CY20 surplus into the veterinary allocation for CY21. The accepted CY21 budget of \$512,000 for the Fund has the following allocations: 65% (\$332,000) for veterinary, <1% (\$23,250) for ACO training, 30% (\$154,000) for administration. Sheri stated the CY21 budget will get reevaluated after the tax season if the donation goal is not met.

To date (from start of the program) the Fund's spending was in the following distributions: \$1,742,021 (61%) for veterinary services, \$86,118 (3%) for ACO training, \$691,183 (24%) for administration, \$23,327 (<1%) for marketing, and \$301,992 (11%) surplus.

### **III. BUDGET LINE ITEM**

The Fund received \$50,000 in additional funding from a line item in the Massachusetts FY21 budget. In January the Fund started utilizing the line item and has spent \$30,605 to date.

### **IV. SPAY/NEUTER VOUCHER PROGRAM**

Sheri presented the Spay/Neuter Voucher Program numbers. In CY20, \$169,460 was issued for spay/neuter to help 1067 dogs and cats. In 2020, the Fund has issued 1772 vouchers. Voucher distribution increased in the second half of 2020 as surgery capacity increased. Since the Voucher Program's inception in 2014, the Fund has spent \$1,764,365 to help 13,600 Commonwealth cats/dogs.

As of February 10, 2021, the voucher waitlist is 129 animals, equaling \$20,250 in assistance, this is down from over 800 waiting in April/May. There are currently 445 unexpired vouchers outstanding equaling \$78,915, an additional 626 vouchers were issued in 2020 expired totaling \$90,450 which is roughly a 50% unused rate. The voucher distribution rate is currently 40 vouchers a week, up from 10 during the height of the Covid-19 restrictions.

The Fund received a grant from the Community Foundation of North Central Massachusetts for \$8,050 which was fully spent to help over 50 animals at 2 clinics hosted by Animal Shelter Inc. Clinic in Sterling. The Fund also received a \$3,000 donation from the Shirley Windsor Charitable Trust.

Sheri stated the Fund currently has 10 Voucher Days scheduled this Spring and is planning to schedule more into the Summer.

The Fund reviewed the current spay/neuter voucher reimbursement rates. Sheri stated that a survey was sent out to all current MAF veterinary providers but that only a portion of responses was received. Breakdowns of the current 4 tier rate structure and what tiers were not meeting provider costs were given. Please see pages 14 through 22 of the attached PDF presentation.

Sheri told the AC that to update rates in contract renewals, the rates need to be set at the next AC meeting in April. Martha asked if there was a cost of care calculator that could be used to help standardize provider input. Sheri did not know of one but will research. Laura asked if there was a noticeable geographical difference in cost for providers. Sheri responded that the cost seemed more varied by nonprofit/private practice. Ray suggested we consider a stipend for areas of low

participation. Sheri asked that consideration be given to having separate cat/dog tiers and possibly unbundling vaccines and additional services. Ray asked for numbers to be presented on what the surgeries performed in 2019 and 2020 would cost at proposed changes. David asked for thoughts on the reputation of the voucher program. The Committee felt that we need to make sure we are trying to meet the veterinary cost of care whenever possible and agreed to discuss reimbursement rates in depth at our next meeting. Sheri will be work on proposals and gathering data.

## **V. PROMOTIONS/EVENTS**

Sheri stated that the Fund will have 2021 tax season billboards, thanks to the partnership with MassDOT.

The Fund will also be running many 2021 tax donation social posts. It is uncertain if any in-person promotional events will be scheduled due to the ongoing pandemic.

## **VI. ANIMAL CONTROL OFFICER PROGRAM UPDATES**

Sheri proposed that the 2020 Core Competencies Training be postponed until the Fall of 2021 due to the ongoing pandemic. The AC agreed.

Sheri reported that in the next Core Training cycle, 8 ACOs need to retake the training, and 63 ACOs need to take the Core for the first time. Roughly half of the ACOs that need to take the Core for the first time are ACOs that have been employed in the field for less than 18 months.

Sheri reported that the 2021 ACO designations and ACO CE letters that were scheduled to be mailed at the end of December were delayed due to an unexpected medical leave. 2021 Designations were mailed at the end of January 2021 and ACO CE letters will go out in the next month.

The next Meeting date was set for

Tuesday, April 6th, 2020

10:00 AM- 12:00 PM

Zoom Platform



# ADVISORY COMMITTEE MEETING

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2.10.21 *at home* (STILL) *edition*





# AGENDA



## **I. Staffing Update**

## **II. Fund Totals and Expenditures**

### **a. Review of Balance Sheet / Budget**

## **III. Budget Line Item**

## **IV. Spay/Neuter Voucher Program**

### **a. Numbers**

### **b. Wait List**

### **c. Municipal Partner Update**

### **d. Veterinary Reimbursement Rate Review**

## **VI. Promotions/ Events/ Marketing**

### **a. 2021 Tax Season**

### **b. Off-Season Promotions**

## **VII. Animal Control Officers**

### **a. 2021 Designations**

### **b. 2021 Core Training**

### **c. CE Training**



MASS ANIMAL FUND IS LOOKING FOR SOMEONE TO  
JOIN OUR TEAM!

*Wellbeing*  
**POSITION FILLED**

MASS ANIMAL FUND COMMUNITY LIAISON  
(ENVIRONMENTAL HEALTH INSPECTOR I)

HELP US HELP LOCAL ANIMALS! APPLY TODAY  
ON MASSCAREERS JOB NUMBER 200006TY  
[WWW/MASS.GOV/MASSCAREERS](http://WWW/MASS.GOV/MASSCAREERS)

**Staffing Update:**

**Hired!**

**Welcome  
Kyle Baron  
to the  
Mass Animal  
Fund Team!**



# FUND TOTALS AND EXPENDITURES



Unexpended balance as of 2/2/2021 : \$294,675.65

FY21 = UP +\$83,147

2017		2018		2019		2020		2021	
Month	Amount	Month	Amount	Month	Amount	Month	Amount	Month	Amount
January	\$ 99.91	January	\$ 980.41	January	\$ 660.69	January	\$ 281.02	January	\$ 3,002.98
February	\$ 85,641.77	February	\$ 100,044.82	February	\$ 105,865.33	February	\$ 99,393.50	February	
March	\$ 55,433.72	March	\$ 60,802.84	March	\$ 57,606.74	March	\$ 61,192.37	March	
April	\$ 99,251.34	April	\$ 112,920.47	April	\$ 132,044.09	April	\$ 58,249.95	April	
May	\$ 27,610.56	May	\$ 24,252.73	May	\$ 25,097.61	May	\$ 22,308.20	May	
June	\$ 17,221.42	June	\$ 16,271.65	June	\$ 3,024.81	June	\$ 30,814.76	June	
July	\$ 4,296.05	July	\$ 1,463.67	July	\$ 1,022.10	July	\$ 75,204.12	July	
August	\$ 23,856.37	August	\$ 2,927.10	August	\$ 2,961.49	August	\$ 10,948.06	August	
September	\$ 5,549.12	September	\$ 3,690.01	September	\$ 2,089.32	September	\$ 3,072.61	September	
October	\$ 7,374.04	October	\$ 10,330.31	October	\$ 10,576.62	October	\$ 6,971.99	October	
November	\$ 2,817.30	November	\$ 1,048.47	November	\$ 1,228.56	November	\$ 1,804.62	November	
December	\$ 2,760.05	December	\$ 257.86	December	\$ 356.42	December	\$ 584.90	December	
<b>TOTAL:</b>	<b>\$ 331,911.65</b>	<b>TOTAL:</b>	<b>\$ 334,990.34</b>	<b>TOTAL:</b>	<b>\$ 342,533.78</b>	<b>TOTAL:</b>	<b>\$ 370,826.10</b>	<b>TOTAL:</b>	<b>\$ 3,002.98</b>
Line Item	\$ 100,000.00	Line Item	\$ 100,000.00	Line Item	\$ 100,000.00	Line Item		Line Item	\$ 50,000.00
Tax Season:	\$ 240,426.74	Tax Season:	\$ 274,748.54	Tax Season:	\$ 296,176.85	Tax Season:	\$ 347,443.92	Tax Season:	
% of Income:	72.24%	% of Income:	82.00%	% of Income:	86.46%	% of Income:	96.12%	% of Income:	



FY17		FY18		FY19		FY20		FY21	
Month	Amount	Month	Amount	Month	Amount	Month	Amount	Month	Amount
July	\$ 51,785.76	July	\$ 4,296.05	July	\$ 1,463.67	July	\$ 1,022.10	July	\$ 75,204.12
August	\$ 8,243.42	August	\$ 23,856.37	August	\$ 2,927.10	August	\$ 2,961.49	August	\$ 10,948.06
September	\$ 9,370.53	September	\$ 5,549.12	September	\$ 3,690.01	September	\$ 2,089.32	September	\$ 3,072.61
October	\$ 8,111.33	October	\$ 7,374.04	October	\$ 10,330.31	October	\$ 10,576.62	October	\$ 6,971.99
November	\$ 1,668.86	November	\$ 2,817.30	November	\$ 1,048.47	November	\$ 1,228.56	November	\$ 1,804.62
December	\$ 1,064.23	December	\$ 2,760.05	December	\$ 257.86	December	\$ 356.42	December	\$ 584.90
January	\$ 99.91	January	\$ 980.41	January	\$ 660.69	January	\$ 281.02	January	\$ 3,002.98
February	\$ 85,641.77	February	\$ 100,044.82	February	\$ 105,865.33	February	\$ 99,393.50	February	
March	\$ 55,433.72	March	\$ 60,826.19	March	\$ 57,606.74	March	\$ 61,192.37	March	
April	\$ 99,251.34	April	\$ 112,920.47	April	\$ 132,044.09	April	\$ 58,249.95	April	
May	\$ 27,610.56	May	\$ 24,252.73	May	\$ 25,097.61	May	\$ 22,308.20	May	
June	\$ 17,221.42	June	\$ 16,271.65	June	\$ 3,024.81	June	\$ 30,814.76	June	
<b>TOTAL:</b>	<b>\$ 365,507.85</b>	<b>TOTAL:</b>	<b>\$ 361,925.85</b>	<b>TOTAL:</b>	<b>\$ 344,016.69</b>	<b>TOTAL:</b>	<b>\$ 290,474.31</b>	<b>TOTAL:</b>	<b>\$ 101,589.28</b>
			\$ 100,000.00		\$ 100,000.00		\$ 100,000.00		\$ 50,000.00

Revenue to date: \$2,844,669.48							
year	tax donations	online/grants	interest	line item			
2013	\$ 260,670.55	59	0				
2014	\$ 235,995.38	62091	378.73				
2015	\$ 247,689.33	12613.73	289.6				
2016	\$ 284,828.37	6665.79	123.15				
2017	\$ 322,220.04	9465.63	225.98	\$ 100,000.00			
2018	\$ 334,290.90	300	399.44	\$ 100,000.00			
2019	\$ 340,150.72	1914	469.06	\$ 100,000.00			
2020	\$ 362,536.42	8150	139.68	\$ 50,000.00	*tax and online donations now reported together		
2021	\$ -	3000	2.98				
<b>total</b>	<b>\$ 2,388,381.71</b>	<b>\$ 104,259.15</b>	<b>\$ 2,028.62</b>	<b>\$ 350,000.00</b>			
	84%	4%	<.0001%	12%			



		\$100,000.00	\$100,000.00		\$50,000.00		\$50,000.00
		\$334,990.34	\$342,533.78	\$370,826.10	\$3,002.98		\$380,000.00
Total Income		\$434,990.34	\$442,533.78	\$370,826.10	\$53,002.98	\$ 2,844,669.48	\$430,000.00
Obj Expenses	Identifier	2018	2019	2020	2021	Total Program to date	Projected 2021
A01 Total	State Employee Payroll	\$69,420.06	\$70,186.00	\$96,462.00	\$3,810.00	\$409,835.80	\$116,000.00
AA1 Total	Supplemental salaries	\$6,095.40	\$7,433.00			\$13,528.40	
A13	Vacation-in-Leu			\$2,412.00		\$2,412.00	
Co4 Total	Contract Employee Pay					\$76,448.68	
C23 Total	Contract Employee Pay	\$3,525.00	\$20,148.90			\$23,673.90	
Co5 Total	Contract Student Intern	\$643.50				\$643.50	
D09 Total	Fringe Benefits/Tax	\$28,052.84	\$30,444.00	\$35,317.00	\$1,455.00	\$146,556.83	\$38,000.00
J46 Total	Temporary Staffing	\$5,310.52				\$9,040.22	
E16 Total	Indirect Costs					\$9,044.47	
B11 Total	Commuter Rail	\$6.00				\$45.00	\$40.00
B91 Total	Contract travel out of S					\$52.00	
B02 Total	Travel in state	\$973.93	\$2,513.00	\$139.00		\$7,140.22	\$800.00
C98 Total	Contract Employee Trav	\$31.50				\$3,223.75	
B10 Total	Employee Reimbursem	\$310.00				\$3,805.83	
L27 Total	Car Rental		\$36.00			\$36.00	
B05 Total	Conference					\$356.00	\$150.00
E19 Total	Am Ex Travel	\$0.54				\$237.79	
E13 Total	Advertising					\$475.00	
E01 Total	Office Supplies		\$247.78	\$104.00		\$647.38	
HH3 Total	Webpage					\$2,575.00	
E12 Total	Media webpage					\$1,195.00	
U04 Total	Information Technology			\$852.00		\$852.00	\$852.00
J10 Total	Online Processing	\$104.49	\$120.00	\$87.00	\$13.00	\$326.49	\$100.00
E14 Total	logo					\$441.00	
JJI Total	Graphics					\$1,650.00	
F19 Total	Marketing	\$294.00				\$294.56	\$500.00
E02 Total	Printing	\$944.00	\$402.00			\$37,459.75	\$250.00
B01 Total	Travel out of State					\$2,378.12	
J50 Total	Trainers	\$7,701.00	\$23,580.00	\$1,100.00		\$46,281.00	\$23,000.00
JJ2 Total	Veterinary Costs	\$124,000.00	\$311,843.00	\$151,600.00		\$1,411,266.14	\$282,000.00
Line item	Veterinary costs	\$174,825.00	\$100,000.00	\$150.00	\$30,605.00	\$330,755.00	\$50,000.00
Total Expenses		\$422,237.78	\$566,953.68	\$288,223.00	\$35,883.00	\$2,542,676.83	\$511,692.00
Total after Expenses		\$12,752.56	(\$124,419.90)	\$82,603.10	\$17,119.98	\$301,992.65	(\$81,692.00)
Overage carry over		\$313,936.91	\$326,689.47	\$202,269.57	\$284,872.67		\$301,992.65
Total in Fund		\$326,689.47	\$202,269.57	\$284,872.67	\$301,992.65	\$301,992.65	\$220,300.65



# Spending Breakdown

to date	Percentage of Revenue	Actual Expenses
Veterinary	61%	\$1,742,021.14
ACO Training	3%	\$86,118.87
Administration	24%	\$691,183.80
Marketing	<1%	\$23,353.02
Surplus	11%	\$301,992.65

2020 final	Percentage of Revenue	\$370,826.10
Veterinary	41%	\$151,750.00
ACO Training	<1%	\$1,100.00
Administration	36%	\$134,191.00
Marketing	<1%	\$1,182.00
Surplus	22%	\$82,603.10



# Proposed 2021 Budget



2021 \$430,000 plus \$82,000 roll over	Percentage of Proposed	with roll over \$512,000	to go
Veterinary	65%	\$332,000.00	\$301,395.00
ACO Training	<1%	\$23,250.00	\$23,250.00
Administration	30%	\$154,000.00	\$148,735.00
Marketing	<1%	\$2,442.00	\$2,429.00
Surplus		(\$81,692.00)	



# BUDGET LINE ITEM



## Massachusetts FY 2021 Budget: \$50,000 included

Line Item spending	Oct	Nov	Dec	Jan	Feb	Grand Total
	-	-	-	2,770	-	2,770
	-	-	-	3,300	-	3,300
	-	-	-	300	-	300
	-	-	-	2,395	-	2,395
	-	-	-	75	-	75
	-	-	-	900	-	900
	75	75	-	75	-	225
	-	-	-	825	-	825
	-	-	-	17,990	-	17,990
	-	-	-	625	-	625
# of Surgeries	-	-	-	1,200	-	1,200
191	75	75	-	30,455	-	30,605



# SPAY NEUTER VOUCHER PROGRAM



	ACO	Owned	Feral	Male Cat	Female Cat	Male Dog	Female D	Total Surgeries	Total Spent on S/N	Sent Vouchers
2014	157	399	257	225	334	135	119	813	\$ 100,950.00	1610
2015	552	2474	443	999	1099	729	642	3469	\$ 426,425.00	4544
2016	157	640	143	258	302	187	203	949	\$ 123,050.00	1582
2017	301	761	77	277	339	276	249	1139	\$ 161,168.00	1928
2018	484	1521	76	514	587	469	508	2081	\$ 300,100.00	2754
2019	458	1987	18	652	741	510	560	2463	\$ 396,750.00	3088
Jan -20	45	27	0	24	24	13	11	72	\$ 10,610.00	96
Feb-20	25	66	5	23	31	20	22	96	\$ 16,300.00	196
Mar-20	28	36	0	19	21	17	8	64	\$ 9,530.00	171
April-20	8	93	0	27	27	25	22	101	\$ 15,970.00	32
May-20	0	6	0	0	1	2	3	6	\$ 1,450.00	57
Jun-20	40	65	0	34	29	17	25	105	\$ 16,720.00	54
July-20	37	25	0	27	21	7	7	62	\$ 8,325.00	96
Aug-20	13	42	0	14	21	7	13	55	\$ 10,055.00	149
Sep-20	33	53	0	38	32	5	11	86	\$ 11,730.00	237
Oct-20	25	104	0	36	43	21	30	129	\$ 19,900.00	175
Nov-20	13	63	2	26	28	5	19	78	\$ 12,700.00	257
Dec-20	39	174	0	58	47	50	48	213	\$ 36,170.00	252
2020	306	754	7	326	325	189	219	1067	\$ 169,460.00	1772
Jan-21	8	130	0	38	46	29	25	138	\$ 20,860.00	232
Feb-21	3	12	0	6	1	7	1	15	\$ 2,035.00	70
2021	11	142	0	44	47	36	26	153	\$ 22,895.00	302
totals	2426	8678	1021	3295	3774	2531	2526	12134	\$ 1,700,798.00	17580
percentage	20%	71%	8%	27%	31%	21%	21%			69%



# SPAY NEUTER VOUCHER PROGRAM



**COST OF AVERAGE SURGERY HAS INCREASED TO \$158 OVERALL FOR 2020 AND TO \$201 FOR PRIORITY AND E SURGERIES**

<div><div>\$140 average cost to date</div><div>\$158 2020 average cost</div><div>\$201 average Emergency</div></div>					emergency cases	2013	33	\$ 1,650.00	33
					2014	748	\$ 12,505.00	797	
					2015	53	\$ 6,891.50	81	
					2016	321	\$ 14,180.54	463	
					2017	193	\$ 11,515.00	110	
					2018	124	\$ 16,825.00	100	
					2019	173	\$ 37,920.00	193	
					2020	154	\$ 31,075.00	143	
						13606	\$ 1,764,365.04	19131	
		V/E Total	33	\$1,650.00	Sent V	0	Total Sent V/E	33	
813	\$100,950	V/E Total	1561	\$113,455.00	Sent V	1610	Total Sent V/E	2407	
3469	\$426,425	V/E Total	3522	\$433,316.50	Sent V	4544	Total Sent V/E	4625	
949	\$123,050	V/E Total	1270	\$137,230.54	Sent V	1582	Total Sent V/E	2045	
1139	\$161,168	V/E Total	1332	\$172,683.00	Sent V	1928	Total Sent V/E	2038	
2081	\$300,100	V/E Total	2205	\$316,925.00	Sent V	2754	Total Sent V/E	2854	
2463	\$396,750	V/E Total	2463	\$396,750.00	Sent V	3088	Total Sent V/E	3281	
1067	\$169,460	V/E Total	1067	\$169,460.00	Sent V	1772	Total Sent V/E	1772	
138	\$20,860	V/E Total	138	\$20,860.00	Sent V	232	Total Sent V/E	232	

# SPAY NEUTER VOUCHER PROGRAM



## Voucher Program

- **Current waitlist (as of 2/10): = 129 waiting \$20,250.00. reduced from close to 800 in April/May.**
- **63 of those are from Springfield, North Adams. Boston waitlist cleared!**
- **Currently issuing requests from Jan 2021 for most locations!**
- **Current unexpired vouchers/e fund outstanding: 445= \$78,915**
- **An additional 626 vouchers issued in 2020 expired \$90,450 /roughly a 50% unused rate, but this rate is getting better.**
- **Currently issuing approx. 40 vouchers a week. Up from 10 during Covid-19 restriction height.**
- **Grant awarded from CFNCM for \$8,050 fully spent. Unexpected donation of \$3,000 from the Shirley Windsor Charitable Trust!**



# SPAY NEUTER VOUCHER PROGRAM



**Recent Voucher Days:** Springfield x2, North Brookfield x2, Worcester, Boston x2, ARL Collaboration for South Shore and East Boston

**Upcoming:** Boston x2, Worcester x2, Springfield x3, North Brookfield x3, continuing ARL collaboration adding Franklin Park





# SPAY NEUTER VOUCHER PROGRAM



## Provider Reimbursement Rate Review

The following Tier system shall be followed for reimbursement of the Contractor:

Tier I	Cat neuter	\$75
Tier II	Cat spay/small dog (<50lbs.) neuter	\$150
Tier III	Small dog (<50lbs.)Spay/ Large dog neuter (>50lbs.)	\$225
Tier IV	Big dog (>50 lbs.) spay	\$300

The Municipality ("Contractor") shall coordinate with licensed veterinarians to perform the following services for cats/dogs under the Program: DHPP/FVRCP and rabies vaccines, anesthesia and pain management medications, spay/neuter surgery, IV fluids (if necessary), blood tests (if necessary), additional medications (if necessary), and additional supplies or services (if necessary);

# SPAY NEUTER VOUCHER PROGRAM



## MAF Tier 1 comparison:

**\$75 male cat Surgery**

**6 out of 9 providers say not meeting cost.**

**Average cost of 9 reporting \$103**

tier 1
75
yes
85
yes
yes
100
190
149
100
80



# SPAY NEUTER VOUCHER PROGRAM



## MAF Tier 2 comparison:

**\$150 female cat surgery/  
small male dog**

**FC 3 out of 10 providers  
say not meeting cost. MD 1  
say meeting cost.**

**Average cost of 9 reporting  
FC \$160, MD \$208**

tier 2 FC	tier 2 SMD
150	150
Yes	205
Yes	200
Yes	200
175	175
yes	yes
yes	200
225	225
199	305
150	
yes	220

# SPAY NEUTER VOUCHER PROGRAM



## MAF Tier 3 comparison:

**\$225 large male dog, small female  
dog surgery**

**6 out of 9 providers say not  
meeting cost.**

**Average cost of 9 reporting \$271**

tier 3 FD/LMD
225
yes
yes
250
275
yes
250
350
370
270



# SPAY NEUTER VOUCHER PROGRAM



## MAF Tier 4 comparison:

**\$300 female dog surgery**

**4 out of 9 providers say not meeting cost.**

**Average cost of 9 reporting \$346**

tier 4 LFD
300
yes
yes
350
375
350
yes
400
445
yes

# Additional Charges

A municipality may ask for a next tier reimbursement for pyometra surgery. In the case of a cat/small dog (<50lbs.) with pyometra, municipality may ask for a reimbursement rate of \$300. In the case of a big dog (>50lbs.) with pyometra, municipality may ask for a reimbursement rate of \$450.

A municipality may ask for a next tier reimbursement for a dystocia/spay surgery. Please note a spay must be performed at the time of surgery to be eligible for reimbursement. In the case of a cat/small dog (<50lbs.) with dystocia, municipality may ask for a reimbursement rate of \$300. In the case of a big dog (>50lbs.) with dystocia, municipality may ask for a reimbursement rate of \$450.

A municipality may ask for the equivalent spay reimbursement amount for abdominal cryptorchid males. In the case of an abdominal cryptorchid male cat, municipality may ask for the reimbursement rate of \$150. In the case of an abdominal cryptorchid male dog (<50 lbs.), municipalities may ask for \$225. In the case of an abdominal cryptorchid male dog (>50 lbs.), municipality may ask for \$300.



# SPAY NEUTER VOUCHER PROGRAM



## Additional Charges

PYO FC	PYO SFD	PYO LFD	Dystocia FC	Dystocia SFD	Dystocia
300	300	450	300	300	450
yes	350	yes	yes	350	yes
yes	550	850	yes	550	850
yes	375	500	yes	350	500
yes	yes	yes	yes	yes	yes
yes	yes	yes			
	480	595			

Abd. Crypt MC	Abd. Crypt SMD	Abd. Crypt LMD	inguinal Crypt
150	225	300	25
yes	yes	yes	yes
yes	yes	yes	
200	300	400	yes
yes	yes	yes	yes
180	280	330	40

# SPAY NEUTER VOUCHER PROGRAM



## Additional Charges

A municipality may ask for additional reimbursements for the following complications, limit 1 per surgery:

1. Inguinal cryptorchid additional \$25 reimbursement
2. Older than 5 years (if additional bloodwork is deemed necessary) additional \$25 reimbursement
3. Extra Large (+100 lbs.) additional \$25 reimbursement
4. Estrus additional \$25 reimbursement
5. Obese (must state body condition score) additional \$25 reimbursement
6. Parasite treatment for active infestation additional \$10 reimbursement.



# SPAY NEUTER VOUCHER PROGRAM



## Additional Charges

Senior	XL	Estrus cats	Estrus dogs	Obese	parasite
25	25		25	25	10
75	yes		yes	yes	yes
				50	
50	yes	10	75	yes	yes
yes	yes	yes	yes	yes	yes
yes	45	yes	yes	yes	yes
50	200	50	50	50	15

# PROMOTIONS/EVENTS



## **2020 Tax Promotions**

- **2021 Billboards will be submitted to MassDot**
- **Developing Mass Animal Fund Youtube Channel for training and promotion**
- **Started ads and posts for 2021 push**
- **ARL Collaboration Franklin Park Project launch**

# ACO TRAINING



## **ACO Training: Core Training**

**Pushed back until FALL? 2021 dates and specifics TBA.  
Below information will be updated when 2021 designations  
are received.**

- 8 ACOs need to retake core training (2%)**
- 63 need to take Core Training for first time. (14%)**
- Approx. 31 of the 63 are ACOs employed for less than 18 months. (7%)**

# ACO TRAINING



**2021 Designations mailed last week of Jan. Due back by March 1, 2021. (delayed from Dec. due to Sheri being out)**

## **CE Updates:**

**Next round of CE letters scheduled to go out by end of Feb. (delayed from Jan. due to Sheri being out)**

**ACOs are completing online classes and submitting for credit at a much higher rate. Current submissions now averaging 200–300 a month  
(lots of data entry)**



NEXT MEETING.....

APRIL?



FILE TAXES.  
HELP ANIMALS!

*line* 33F



For many 2020 was tough,  
but together we can make 2021 better!

**MASS.GOV/ANIMALFUND**