MASSACHUSETTS WIC NUTRITION PROGRAM

Fiscal Years 2022-2024

October 1, 2021 - September 30, 2024

VENDOR APPLICATION PACKET

Women, Infants and Children Nutrition Program

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MASSACHUSETTS WIC PROGRAM
2022-2024 – VENDOR APPLICATION PACKET

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INTRODUCTION

MASSACHUSETTS WIC NUTRITION PROGRAM

WIC is a supplemental food program funded by the United States Department of Agriculture and administrated through the Massachusetts Department of Public Health and the Bureau of Family Health and Nutrition. WIC is a unique health and nutrition program serving women and children with or at risk of developing nutrition related health problems. WIC provides nutrition education counseling, free nutritious food, and access to health care to low-to-moderate income pregnant women, infants and children under five.

PROVEN EFFECTIVE SERVICES

WIC works! WIC is widely acknowledged to be effective in the prevention of immediate health problems and in the improvement of long-term health outcomes. Research and evaluation studies have shown that:

- ✓ Women participating in WIC have improved diets, receive prenatal care earlier, and have improved pregnancy outcomes.
- ✓ Infants born to WIC mothers have better birth weights, larger head size, and are less likely to be premature.
- ✓ WIC infants and children consume more iron, vitamin C and other nutrients, resulting in improved growth and nutritional status.
- ✓ Children enrolled in WIC are more likely to have regular medical care and immunizations and demonstrate better cognitive performance.
- ✓ WIC families buy more nutritious foods than non-WIC families.

And WIC saves money! Studies have shown that WIC is cost effective. Each dollar spent on WIC saves three dollars on future health care costs.

WIC BENEFITS

Each month, a WIC nutritionist determines participants' dietary needs and counsels them on their nutritional concerns. Participants receive monthly benefits for nutritious foods prescribed for their individual needs. WIC benefits are redeemed only at those retail grocery stores and pharmacies that have been selected by the WIC Program to serve as authorized WIC vendors. Massachusetts currently authorizes over 850 stores and pharmacies to participate in WIC.

WIC vendors are an important part of the Massachusetts WIC Nutrition Program and it is necessary that all retailers who apply to become WIC vendors understand the WIC Program rules and regulations. The Vendor Application packet provides an overview of the Massachusetts WIC Nutrition Program as well as specific instructions for completing the enclosed application.

Please read all of the information contained in the application packet. All applications MUST be complete and all supporting documentation MUST be submitted with the application in order to accurately assess the eligibility of each retail store for a WIC Vendor Agreement.

RETAILER ENABLEMENT

The Massachusetts WIC Nutrition Program issues food benefits through an Electronic Benefit Transfer (EBT) system called the WIC Card. The system benefits both the retailer and the WIC customer by delivering seamless WIC transactions at each cash register, making the transactions like other debit or credit card transactions, and removing any stigma for the WIC customer.

Retailers wishing to apply to become a WIC vendor must have the capability to operate either an integrated or non-integrated multi-function system in order to accept WIC benefits. In either system, when a WIC Card is swiped, the device will obtain the benefit balance for the WIC customer and match the scanned food/formula items against the Massachusetts Approved Product List (APL) to accept the WIC customer's purchases. The two different types of systems that enable vendors to accept WIC benefits are:

- Integrated – the WIC software is part of the store's cash register system. Integrating WIC into the POS system and normal business processes is the preferred solution as it allows retailers to manage inventory, payment, and settlement for WIC items within the same system that manages transactions for cash and other tenders. The integrated system also provides a more streamlined purchase experience for the WIC customer.

- Non-Integrated Multi-Function System - the WIC Card software is on the Point-of-Sale (POS) device. The POS device must be capable of supporting WIC and other payment types such as the Supplemental Nutrition Assistance Program (SNAP). Retailers will need to reconcile the WIC transactions to their Electronic Cash Register (ECR) system.

Integrated POS
Upgrade Current System

This option is for vendors that choose to upgrade their current POS system with an integrated WIC EBT certified Electronic Cash Register (ECR) system. An integrated ECR system, upgraded to accept WIC Card transactions, allows the vendor to maintain their current POS and business processes while integrating WIC redemptions with other payment types. An upgrade to an integrated ECR:

- may have been tested and certified by USDA in another State
- allows vendors to maintain their existing POS and business processes
- supports seamless WIC transactions at the POS
- eliminates the need for WIC customers to separate items at the checkout (mixed basket)
- integrates WIC into vendor's existing inventory, redemption and settlement processes.

The vendor is responsible for all the costs associated with upgrade of their current Point-of-Sale (POS) system's hardware and/or software.

Integrated POS
Replacement System

This option is for vendors that currently have no WIC EBT capability available in their existing system or are currently planning to update their POS systems. System replacement with an integrated ECR has all of the advantages of a system upgrade. A full system replacement with an integrated ECR:

- may have been tested and certified by USDA in another State
- allows vendors to upgrade out-of-date equipment and processes while achieving WIC Card enablement
- supports seamless WIC transaction at the POS
- eliminates the need to WIC customers to separate items at the checkout (mixed basket)
- integrates WIC into vendors' existing inventory, redemption, and settlement processes

The vendor is responsible for all the costs associated with system replacement of their current POS system with an integrated WIC EBT certified ECR system.

Certification Process for Integrated Systems

If a store is integrated, a certification process must be completed in order to conduct WIC transactions. There are three certification levels:

- Level I is a pre-certification process where the software provider runs a number of transaction scripts and verifies the results.

- Level II certification occurs at the software provider's location and is conducted by Custom Data Processing (CDP) (WIC Card contractor) and the State WIC staff. The transaction scripts are run once again and the results are verified by CDP and WIC staff. This certifies that the cash register software will correctly handle WIC transactions.

- Level III certification is a live in-store test to verify the proper installation and set-up of the store's cash register system. Level III tests include various scenarios for WIC transactions.

For more information about Retailer Enablement, visit USDA's posted guidelines for the development and implementation of Electronic Benefit Transfer (EBT) systems for the Special Supplemental Nutrition Program for Women, Infants and Children (WIC). https://www.fns.usda.gov/wic/wic-electronic-benefits-transfer-ebt-guidance.

<u>Non-Integrated POS</u>
Multi-Function System

The non-integrated multi-function system consists of a terminal and item scanner that operates independently of vendors' ECR system. The non-integrated multi-function POS communicates with the EBT system through a phone line or internet connection and is entirely separate from the store's overall inventory. A non-integrated multi-function POS system:

- supports other EBT payment tender types such as SNAP transactions
- requires a 'double scan' – first against the multi-function POS device and second through the vendor's ECR system
- does not support mixed basket transactions (WIC items are the only items that can be transacted)

FIS Government Solutions is the host/processor that will be handling the non-integrated multi-function terminals for stores that will be utilizing this type of POS system. Any vendor requiring the non-integrated multi-function terminal must complete the Application and Agreement for Benefits Redemption with FIS in order to be able to participate in the WIC Program.

The vendor is responsible for all the costs associated with the non-integrated multi-function system including a monthly service fee of $82.00 (Combo terminal WIC & SNAP), and a monthly transaction fee of $11.00 (which includes 100 transactions per month). Additional transactions fees are outlined on page 12 of the Fidelity Information Services, LLC (FIS) Government Solutions Agreement for Benefits Redemption-Quest Rules-Monthly Service and Fees Addendum.

2022-2024 VENDOR APPLICATION PROCESSING SCHEDULE

Applications received by the Massachusetts WIC Program will be processed in order of receipt. The schedule for the application process is as follows:

APPLICATIONS RECEIVED BY 4:00 P.M. ON THIS DATE	PROJECTED DATE CONTRACTS WILL BEGIN	CONTRACTS WILL EXPIRE ON*
FY'22 (October 1, 2021 – September 30, 2022)		
June 23, 2021	October 1, 2021	September 30, 2022
October 13, 2021	January 1, 2022	September 30, 2022
November 10, 2021	February 1, 2022	September 30, 2022
December 8, 2021	March 1, 2022	September 30, 2022
January 12, 2022	April 1, 2022	September 30, 2022
February 9, 2022	May 1, 2022	September 30, 2022
March 9, 2022	June 1, 2022	September 30, 2022
April 13, 2022	July 1, 2022	September 30, 2022
May 11, 2022	August 1, 2022	September 30, 2022
FY'23 (October 1, 2022 – September 30, 2023)		
July 13, 2022	October 1, 2022	September 30, 2023
August 10, 2022	November 1, 2022	September 30, 2023
September 14, 2022	December 1, 2022	September 30, 2023
October 12, 2022	January 1, 2023	September 30, 2023
November 9, 2022	February 1, 2023	September 30, 2023
December 14, 2022	March 1, 2023	September 30, 2023
January 11, 2023	April 1, 2023	September 30, 2023
February 8, 2023	May 1, 2023	September 30, 2023
March 8, 2023	June 1, 2023	September 30, 2023
April 12, 2023	July 1, 2023	September 30, 2023
May 10, 2023	August 1, 2023	September 30, 2023

FY'24 (October 1, 2023 – September 30, 2024)		
July 12, 2023	October 1, 2023	September 30, 2024
August 9, 2023	November 1, 2023	September 30, 2024
September 13, 2023	December 1, 2023	September 30, 2024
October 11, 2023	January 1, 2024	September 30, 2024
November 8, 2023	February 1, 2024	September 30, 2024
December 13, 2023	March 1, 2024	September 30, 2024
January 10, 2024	April 1, 2024	September 30, 2024
February 14, 2024	May 1, 2024	September 30, 2024
March 13, 2024	June 1, 2024	September 30, 2024
April 10, 2024	July 1, 2024	September 30, 2024

*The WIC Agreement will expire in accordance with the above schedule. The WIC Program may renew this Agreement for no more than two (2) consecutive one (1) year renewal periods if the WIC Program is satisfied that the vendor continues to meet: the customer service qualifying criteria; business integrity criteria; quality standards including compliance with the rules, regulations, policies and procedures governing the WIC Program; continued compliance with state and local sanitary codes and food safety requirements; WIC sales volume criteria; cost containment requirements; and records retention requirements of the WIC Program.

****New Retailers Only***: If using a non-integrated multi-function system, the contract projected date will vary depending on when the vendor returns the completed FIS Application and Agreement for Benefits Redemption. This agreement is between FIS and the vendor for the non-integrated multi-function system. Vendors will ***not*** be allowed to participate in WIC until FIS has a complete and signed agreement with the vendor.

THE VENDOR SELECTION CRITERIA

Vendor authorization will be based on the following requirements:

Customer Service Qualifying Criteria:

A. **VALID BUSINESS LICENSE** - The applicant must have a valid business license to operate in the Commonwealth of Massachusetts and any other legally required State, City, or Town licenses or permits.

B. **HOURS OF OPERATION** - The applicant's store must be open at least 8 hours a day, 6 days a week.

C. **FIXED LOCATION** - The applicant must operate a permanent, fixed retail establishment located in the Commonwealth of Massachusetts.

D. **FRESH PRODUCTS** - The applicant must provide fresh products and infant formula (within expiration dates) in a clean and sanitary environment.

E. **STAPLE FOODS** - The applicant must provide a variety of staple foods for sale including: fresh, frozen, and/or canned fruits and vegetables, fresh and/or frozen meats, dairy products, and grain products such as bread, rice, and pasta. Pharmacies are excluded.

F. **MANDATORY MINIMUM INVENTORY REQUIREMENTS** - The mandatory minimum inventory requirements of approved WIC foods and infant formula must be available on the shelves at all times. All applicants will be inspected by the WIC Program to verify that the Mandatory Minimum Inventory Requirements of WIC items are in stock. Failure to stock and maintain the mandatory minimum inventory requirements of WIC food items, in required quantities, after submission of a vendor application will be grounds for denial.

G. **INFANT FORMULA SUPPLIERS** – The applicant is required to purchase infant formula solely from a list of suppliers approved by the Massachusetts WIC Program. (See Attachment 6 for a listing of approved infant formula suppliers). This list includes wholesalers, distributors, and retailers authorized in Massachusetts, or formula manufacturers registered with the Food and Drug Administration. No other sources may be used to obtain infant formula. Invoices for the infant formula purchase must be maintained for at least the three previous years plus the current year.

H. **E-MAIL ADDRESS** – The applicant must have an e-mail address in order to do business with the Massachusetts WIC Program. Failure to have and/or maintain an e-mail address for the store will be grounds for denial or termination of the Vendor Agreement.

I. **TRAINING** - The applicant must agree that the manager of the store or an authorized representative, such as the person at the store who is responsible for WIC, will attend mandatory WIC training sessions as scheduled by the Massachusetts WIC Nutrition Program. The applicant must agree to train all staff using WIC approved training materials.

J. **PERCENTAGE OF FOOD SALES FROM WIC** – WIC sales cannot make up more than 50% of vendor's total annual food sales. Applicants will not be accepted if it is expected that food sales from WIC comprise more than 50% of total food sales. Currently authorized vendors' volume of WIC redemptions will be monitored to determine if they exceed 50% of total annual food sales.

K. **WIC BENEFITS** – The applicant must be able to accept WIC benefits through the use of a Massachusetts WIC approved integrated or non-integrated multi-function system. Refer to page 2 for details.

L. **MINIMUM LANE COVERAGE** – Stores with three or more cash registers are required to have an integrated system and equip all cash registers with the software to process WIC benefits. Stores with one to two cash registers must equip one cash register if the monthly WIC sales is less than or equal to $8,000 or both cash registers if the monthly sales exceed $8,000.

M. **SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) PARTICIPATION -** The applicant, with the exception of pharmacies, must participate in SNAP. Please note participation in SNAP satisfies only one WIC selection criteria and, by itself, shall not constitute compliance with all other necessary WIC selection criteria.

N. **COMPLIANCE WITH WIC AND SNAP REGULATIONS** - The owners and managers listed on the application must have an acceptable history of compliance with WIC, SNAP, and other Food and Nutrition Services (FNS) Programs. Current and prior compliance or prior non-compliance with WIC, SNAP, and other FNS Programs will be considered. WIC will consider whether owners or managers listed on this application owned, managed or were responsible for WIC, SNAP or other FNS Programs at a store that is or was subject to enforcement actions. The following are grounds for denial:

i. Current disqualification from WIC, SNAP or an FNS Program.
ii. Past disqualification from WIC, SNAP or an FNS program, depending on the nature and severity of the reasons for past disqualification.
iii. Failure to comply with federal WIC or SNAP regulations.
iv. Failure to pay in full any monetary claims assessed by the WIC Program, SNAP or any other FNS Program.
v. Warnings and sanction points, depending on the nature and severity of the violations. Cumulative sanction points at all stores owned or managed by applicant(s) or at stores where applicants were responsible for WIC will be considered.
vi. Attempt to circumvent a period of disqualification from the WIC Program, SNAP, or other FNS Program, a civil monetary penalty imposed for violations of these programs, or sanction points issued under the WIC Program.
vii. Failure to keep and/or produce inventory records.

O. **BUSINESS INTEGRITY** - The applicant must demonstrate business integrity and a sound reputation. WIC will consider business integrity and sound reputation of the following: owners, officers, partners or the immediate family of owners, officers, or partners involved in the operation of the businesses, the corporate entity, the manager, or any stockholder who has a 5% or greater ownership interest. For each of these the applicant must disclose the following:

i. Criminal records (current charges and/or past convictions or forfeited collateral for any crime. Does not include: offenses committed before an 18th birthday which were adjudicated in a juvenile court or under a youth offender law, convictions for which the record has been expunged under Federal or State law, or any conviction set aside under the Federal Youth Corrections Act or similar State Authority, or minor traffic violations.)
ii. Official records of removal from other Federal, State, or local programs including whether above mentioned people or corporation ever had a license denied,

withdrawn, or suspended or been fined for license violations, such as, business or health licenses.

iii. Judicial determinations in civil litigation reflecting adversely on the integrity of the above mentioned people.

iv. Evidence of attempt to circumvent disqualification from the WIC or SNAP a civil monetary penalty imposed for violations of WIC or SNAP.
Evidence of prior fraudulent behavior of the above mentioned people, corporation, or their managers.

v. Other evidence reflecting on the business integrity and reputation of the above mentioned people or corporation.

If the Vendor Application reveals any of the above, the applicant will be given an opportunity to attach a written explanation giving the name of the person(s) charged or convicted and their relationship to the owner, officer, partner or corporate entity, and their current or past position, if any, in the store or corporation, the court and court docket number, the crime(s) and date(s) committed, the penalty and time served, and any other relevant information.

P. **ACCURACY** - The applicant must submit a complete and accurate Vendor Application. Inaccurate or incomplete information in the Vendor Application or price list may be cause for denial or later termination or/and disqualification from the WIC Program. All applicants will be inspected by the WIC Program to verify the accuracy of the Application.

Q. **COMPETITIVE PRICES -** The applicant prices must be competitive with other authorized vendors within the same Peer Group. (See page 10 for further information on price issues).

R. **CONTINUING QUALITY STANDARDS**:

- **Continued compliance** with WIC regulations including consideration of business integrity standards.
- **Continued compliance** with state and local sanitary codes, licensure requirements, and food safety requirements.
- **Not-to-Exceed (NTE) -** The NTE is the maximum amount that Massachusetts WIC will pay for specific food items identified by their Universal Product Code (UPC). The NTE is calculated from the actual prices paid for food redeemed through the WIC Card transactions. NTE may be reevaluated for price competitiveness at any time during the authorization period and vendors may be terminated for non-price competitiveness.
- **WIC sales volume** - The State will review the volume of WIC sales at each authorized WIC vendor on a periodic basis. Low or zero volume of WIC sales may result in loss of WIC authorization.

FAIR HEARINGS

If a Vendor Application is non-selected for any reason except incompleteness and a vendor wishes to appeal the decision, the vendor must request a fair hearing in writing within 30 days of receiving the non-selection letter to the following address:

Vendor Specialist Massachusetts WIC
Nutrition Program Department of
Public Health
250 Washington Street, 6th floor
Boston, MA 02108

HOW DOES THE WIC PROGRAM EVALUATE COMPETITIVE PRICING?

Food costs are the main determinant of the number of women, infants, and children that WIC can serve. Therefore, pricing and cost containment are critical factors in the authorization and monitoring of WIC vendors.

To ensure that the maximum number of participants have reasonable access to the WIC products they require WIC will pay a "fair and competitive" price for WIC products. WIC defines "fair and competitive" as prices that are within a reasonable range of prices charged by comparable Massachusetts retailers for the same or similar items. In support of cost containment, the WIC Program must be able to classify vendors into peer groups. Vendors are assigned into peer groups for selection/authorization as well as to establish reimbursement prices based on the assumption that stores with similar characteristics should be charging comparable prices for WIC foods.

To measure the 'fair and competitive' standard, WIC compares food costs within 'peer groups' of stores authorized to do business with the WIC Program. The peer group assignments are currently based on information captured on the Vendor Application. A peer group is defined by the WIC Program according to a number of common characteristics such as:

- Type of business (major or small chain, independent, chain or independent pharmacy, commissary)
- Type of ownership (sole proprietorship, partnership, corporation, cooperative)
- Size (sales volume, food inventory, number of checkout lanes)
- Location (urban, suburban, rural, special district)

The Not-to-Exceed (NTE) is the maximum amount that Massachusetts WIC will pay for specific food items identified by their Universal Product Code (UPC). An average redemption price is calculated for each peer group and for each UPC using the previous three (3) months' worth of redemption data. This calculation is performed on a bi-weekly basis.

The WIC Program reviews the prices charged for WIC foods and assigns a NTE to each food item. Each WIC Card transaction is reviewed against this NTE. The prices submitted on the Price List (Attachment 2 & 3) are compared to the current NTE prices of WIC authorized vendors within the same Peer Group for the following food items:

Milk – gallon (whole, 2%, 1%, skim)	Beans (canned)
Cheese	100% Whole Wheat Bread
Eggs	Brown Rice/Whole Wheat Pasta
Cereal	Whole Wheat Tortillas
Juice	Dry Infant Cereal
Peanut Butter	Infant Fruits & Vegetables
Dry Beans (bag)	Infant Formula

If one food item's price exceeds the vendor's assigned Peer Group, the application will not be automatically rejected. Rather, the WIC Program will advise the applicant that their prices are too high and give the applicant an opportunity to resubmit a more competitive price list. Failure to submit a competitive price list, after being given the opportunity to do so, shall be deemed a withdrawal of the applicant's WIC Vendor Application.

VENDOR COST CONTAINMENT

HOW DOES THE WIC PROGRAM EVALUATE "ABOVE 50% VENDORS"

The Child Nutrition and WIC Reauthorization Act of 2004, Public Law 108-265 incorporates into the WIC Program regulations new legislative requirements for vendor cost containment that affect the selection, authorization and reimbursement of WIC vendors.

Federal regulations require Massachusetts WIC to evaluate vendors at the time of authorization, reassess new vendors within six month after authorization, and then annually to determine if the vendor should be designated as an "above-50 percent vendor".

Massachusetts WIC will not authorize active vendors, newly authorized vendors, and vendors that are expected to derive more than fifty (50%) of their annual food sales revenue from the redemption of WIC benefits.

Applicants applying to WIC are asked whether or not they expect to derive more than 50-percent of their annual food sales revenue from the redemption of WIC benefits. If vendor's answers "yes", the store must be classified as above-50 percent vendor and will not be accepted to participate in the WIC Program.

Any current vendor who is found to meet this criterion will be notified that their WIC Vendor Agreement will be terminated for the remainder of the contract cycle unless it is determined that this vendor is needed due to inadequate participant access.

Vendors must provide the state WIC Vendor Unit with documentation of the store's actual gross food sales[1] in order to ensure that the store is fairly assessed. All vendors must maintain a record of all documented food sales for a period of three years and must provide this information for evaluation purposes upon request.

Failure to provide documentation requested by Massachusetts WIC within the timeframe specified will result in termination of the store's WIC Vendor Agreement. The following documents are used to verify the store's actual gross food sales:

- Financial Statements
- Accounting Reports
- Tax Forms
- Mass. Dept. of Revenue Webfile for Business File Returns - Sales Tax Monthly/Quarterly
- Any other records sufficient to verify the store's food sales amount.

If a vendor is asked to provide documentation of the store's food sales amount and is unable to prove that the store is not an "above-50-percent vendor" or if there is not a response to the request for documentation, the store will be classified as an "above-50-percent vendor", and will be terminated from the program for the remainder of the contract cycle.

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[1] Massachusetts WIC presently defines 'food sales' as sales of SNAP Program-eligible foods. The SNAP regulations at 7 CFR 271.2 defines 'eligible foods' as:

1. Any food or food product intended for human consumption except alcoholic beverages, tobacco and hot foods and hot food products prepared for immediate consumption.
2. Seeds and plants to grow foods for the personal consumption of eligible households. Food sales do not include sales of any items that cannot be purchased with SNAP benefits, such as hot foods or food that will be eaten in the store.

WHAT IS THE WIC MANDATORY MINIMUM INVENTORY FOR FOOD VENDORS?

In order for a Vendor Application to be considered, the applicant must stock all categories of WIC foods as described below— the Mandatory Minimum Inventory Requirements. These foods must be fresh and must be in adequate supply in order for WIC participants to purchase them whenever the vendor is open for business**. Failure to stock and maintain the WIC mandatory minimum inventory requirements of WIC food items in the required quantities after submission of the Vendor Application will be grounds for denial.**

A Mandatory Minimum Inventory Requirements is included as Attachment 4. The WIC Program strongly recommends that the list is used to make sure the Vendor Application is complete.

NOTE: The WIC Mandatory Minimum Inventory Requirements may be amended by the WIC Program during the Agreement period.

THE MANDATORY MINIMUM INVENTORY REQUIREMENTS OF WIC FOODS:

1. **CHEESE**
   16 ounce packages only, approved types are:

   Any brand: American, Colby, Cheddar, Monterey Jack, Mozzarella (string cheese) or Muenster, Shredded Cheese allowed

   NO: deli cheese, sliced cheese (except American), imported cheese, cheese food/product/spread, individually wrapped slices, snack packs, or flavored cheese

   Must have 2 varieties
   Minimum stock: 3 pounds in each variety - 6 pounds total

2. **EGGS – Least expensive brand**
   Grade A, Medium, Large, Extra Large, Jumbo
   Brown or White

   NO: Organic, Enhanced or specialty (Omega-3) eggs

   Minimum stock: 6 dozen total, any combination

3. **CEREAL**
   11 ounce or larger boxes only, these brands only:

   National Brand Cereals:

General Mills	Cheerios (original, MultiGrain) Chex Cereal (Blueberry, Cinnamon, Corn, Rice, Vanilla, Wheat) Fiber One Honey Clusters Kix (Honey, Berry Berry, Plain) Sesame Street (Berry, Cinnamon) Total Wheaties (plain only)
Kellogg's	All Bran Complete Wheat Flakes Corn Flakes (original) Crispix (original)

	Frosted Mini Wheats - Touch of Fruit Blueberry, Raspberry, Strawberry, Little Bites, Cinnamon Rolls, Mixed Berry, Little Bites – Original, chocolate Rice Krispies Special K- Banana, Plain (MultiGrain Touch of Cinnamon, Protein Honey Almond, Protein Orginal)
Post	Great Grains - Banana Nut Crunch, Crunch Pecan Grape Nuts – Flakes, Original Honey Bunches of Oats - Almond, Almond Crunch, Cinnamon Bunches, Honey Crunch, Honey Roasted, Pecan & Maple Brown Sugar, Vanilla Bunches)
Quaker	Life (Orginal, Strawberry, Vanilla) Oatmeal Squares (Golden Maple, Hint of Brown Sugar, Hint of Cinnamon, Honey Nut**)**
Malt O Meal	Frosted Mini Spooners Strawberry Cream Mini Spooners
Hot Cereal	Cream of Rice Cream of Wheat (1minute, 2 ½ minute, 10 minute) Farina Original Hot Wheat Maypo (Maple Oatmeal, Vermont Style Oatmeal) Quaker Instant Grits Quaker Original – Instant Oatmeal Packets, original
Store Brand Cereals:	
365	365 Frosted Wheat Squares
Best Yet	Bite Size Frosted Shredded Wheat, Bran Flakes, Frosted Shredded Wheat, Toasted Oats, Corn Flakes, Crisp Rice, Honey Oats & Flakes
Big Y	Corn Flakes, Crispy Corn Squares, Crisp Rice, Toasted Oats
Essential Everyday	Bran Flakes, Crispy Rice, Frosted Shredded Wheat, Toasted Oats, Honey Oats & Almonds, Honey Oats & Flakes
Food Club	Bran Flakes, Corn Flakes, Crisp Rice, Honey and Oats, Honey and Oats with Almonds, Toasted Oats
Great Value	Bran Flakes, Corn Flakes, Corn Squares, Crisp Rice, Crunchy Nugget, Frosted Shredded Wheats, O's, MultiGrain O's, Rice Squares, Wheat Square, Toasted Oats
Hannaford	Bran Flakes, Bite Size Frosted Shredded Wheat, Bite Size Strawberry, Corn Flakes, Crispy Rice, Crispy Hexagons, Easy Living Oat Squares, Frosted Shredded Wheat, Frosted Shredded Wheat Multigrain, Nutty Nuggets, Oats & More with Almonds, Oats & More with Honey, Toasted Corn Squares, Toasted Rice Squares, Toasted Wheat, Tasteeos, Wheat Flakes
Kiggins	Bran Flakes, Corn Flakes, Crispy Rice
Krasdale	Corn Flakes, Crispy Rice, Toasted Oats
Market Basket	Bran Flakes, Corn Biscuits, Corn Flakes, Crispy Hexagons, Frosted Shredded Wheat, Oats & More with Almonds, Oats & More with Honey, Rice Biscuits, Tasteeo's

Pics by Price Chopper	Bran Flakes, Corn Flakes, Crispy Rice, Toasted Corn Crisps, Frosted Shredded Wheat, Good Choice Oat Crunch, Nutty Nuggets, Toasted Oats, Strawberry Frosted Shredded Wheat, Toasted Rice Crisps
Price Rite	Bite Size Shredded Wheat, Bran Flakes, Corn Flakes, Crisp Rice, Frosted Shredded Wheat, Honey Oat Clusters with Almonds, Multigrain Toasted Oats, Toasted Oats
Signature Kitchens	Bran Flakes, Bite Sized Frosted Wheat, Corn Flakes, Corn Pockets, Crispy Rice, Live it Up!, Nutty Nuggets, Oats & More with Almonds, Oats & More with Honey, Rice Pockets, Toasted Oats
Stop & Shop	Bite Sized Frosted Shredded Wheat, Bran Flakes, Corn Flakes, Crispy Rice, Corn & Rice Hexagons, Honey Crunchin Oats, Honey Crunchin Oats with Almonds, Multigrain Oats & O's, Oats & O's, Rice Squares
White Rose	Corn Flakes, Crisp Rice, Toasted Oats

Must have 7 varieties
Minimum stock: 2 boxes of each variety - 14 boxes total

4. **LEGUMES - PEANUT BUTTER**
16 - 18 ounce jar only

Any brand: Peanut butter, creamy or chunky
NO: flavored, reduced fat, or peanut butter spreads, no Omega-3.

Minimum stock: 5 jars total

5. **LEGUMES - DRIED BEANS/PEAS OR CANNED BEANS**
Dried peas/beans in one pound bags only, approved types are:

aduki beans	fava beans	pigeon peas
black beans	great northern beans	pink beans
black-eyed peas	kidney beans	pinto beans
chick peas	lentils	soy beans
garbanzo beans	large lima beans	yellow split
cow peas	mung beans	small white beans
cranberry beans	navy beans	yellow-eye peas

LEGUMES - CANNED BEANS
15 - 16 ounce cans only

Any Brand: Plain, mature beans, peas or lentils

NO: green beans, wax beans, or green peas. These items can be purchased with the fruits and vegetables cash value benefits.

Must have 2 varieties - dry beans or canned beans or combination of both
Minimum stock: 4 (1lb) bags or 8 cans of canned beans, any combination

6. **CANNED FISH**
5oz. Chunk Light Tuna in water **or**
3.75oz. Sardines **or**
5oz. Pink Salmon

Any Brand

Minimum stock: 4 cans total, any combination

7. **INFANT CEREAL**
8 ounce boxes only

Beech-Nut: Multigrain, Oatmeal, Organic Multigrain, Organic Oatmeal, Rice
Earth's Best Organic: Whole Grain Multigrain, Whole Grain Oatmeal, Whole Grain Rice
Gerber: Multigrain, Oatmeal, Organic Oatmeal, Organic Oatmeal Millet Quinoa, Organic Rice, Rice, Whole Wheat

Minimum stock: 8 boxes total

8. **BABY FOOD FRUITS & VEGETABLES**
4 ounce jars

Beech-Nut – stage 2
Beech-Nut Naturals – stage 1 and stage 2
Beech-Nut Organic - stage 1 and stage 2
Earth's Best – stage 2
Gerber Naturals – 1st and 2nd foods
Gerber Organic – 1st and 2nd foods
Happy Baby Organic – stage 1 and stage 2
Tippy Toes – stage 2

2-Packs of 4 ounce tubs
Gerber - 2nd foods
Pic Select Fresh – stage 2
Tippy toes – stage 2

No: Mixtures with cereal, deserts, dinners, or food combinations or pouches.

Must have 3 types or varieties
Minimum stock: 96 (4oz) jars/48 (2-packs) total

9. **BABY FOOD MEATS**
2.5 ounce jar

Beech-Nut - stage 1
Gerber – stage 2
Earth's Best – stage 1

Minimum stock: 7 jars total

10. **BREAD/WHOLE GRAIN -** WHOLE WHEAT BREAD, 16 ounce package only

National Brand:
Arnold – Stoneground Wheat, Select Wheat Sandwich Rolls
Bimbo – 100 % Whole Wheat
Holsum – 100% Whole Wheat, All Natural 100% Wheat
Pepperidge Farm – 100% Whole Wheat Stone Ground, Light Style Soft Wheat, 100% Whole Wheat Very Thin, Whole Grain Seeded Rye, Light style 100% Whole Wheat, Swirl 100% Whole Wheat Cinnamon w/Raisins
Sara Lee – Classic 100% Whole Wheat
Sunbeam – 100% Whole Wheat
Wonder – 100% Whole Wheat

Store Brand:
7 Select, Best Yet, Big Y, Bowl & Basket, Geissler's, Gold Medal, Gourmet, Hannaford, Ideal, Krasdale, Market Basket, Pics by Price Chopper, Roche Bros, Shop Rite, Signature Select, Stop & Shop, Town Talk, Trucchi's

Minimum stock: 6 packages total

11. **BREAD/WHOLE GRAIN**

TORTILLAS
16 ounce package only
National Brand:
Chi-Chi's – White Corn Taco Style, Whole Wheat Fajita Style
Don Pancho – White Corn, Whole Wheat Soft Taco Style
La Banderita – White Corn, 100% Whole Wheat
Mission – 100% whole Wheat original, 100% Whole Wheat Fajita, Yellow Corn Extra Thin, Restaurant Style Whole Wheat Soft Taco
Mayan Farms – Whole Wheat Soft Taco
Ortega – Whole Wheat
Tio Santi – Whole Wheat

Store Brand:
Big Y – Whole Wheat
Food Club – Corn
Guerrero – Corn
Hannaford – Corn, Whole Wheat
Market Basket – Corn, Whole Wheat
Market Pantry – Corn, Whole Wheat
Nature's Promise – Whole Wheat
Shop Rite – Whole Wheat
Signature Select – Whole Wheat
Stop & Shop – Corn, Whole Wheat

OATMEAL
16 ounce package only
Hodgson Mill – Thick Cut & Quick Rolled Oats
McCann's Irish Oatmeal
Silver Palate Thick and Rough Oatmeal

BROWN RICE
14 - 16 ounce packages only
Any brand: Regular, Instant Cooking, Quick Cooking, Boil-in-bag

WHOLE GRAIN PASTA
16 ounce package
National Brand:
Barilla, Delallo, Hodgson Mill, Luigi Vitelli, Racconto, Ronzoni

Store Brand:
Bowl & Basket, Essential Everyday, Full Cirlce, Great Value, O Organics, Shop Rite, Signature Select, Simply Balanced

Minimum stock: **6 packages total, any combination**

12. **FRUITS – FRESH, CANNED OR FROZEN**

FRESH – any variety of fresh fruits, whole or cut.

NO: Fruit baskets, dried fruit, decorative fruits, fruit/nut mixtures.

CANNED – any brand and size packed in water or juice, plain fruit, plain fruit mixtures (except fruit cocktails), any container type (metal, plastic, glass), 100% canned pumpkin, applesauce – 'No sugar added' or 'unsweetened varieties only.

NO: Cranberry sauce, pie fillings, any syrup (heavy, light, 'naturally light', extra light, etc.), added sugar ('lightly sweetened in fruit juice', etc.), nectar, added salt, fat, oils, products with artificial sweeteners.

FROZEN – any brand with no added sugar, any plain fruit, plain fruit mixtures.

NO: Fruits with added sugar, ingredients other than fruit, or artificial sweeteners.

Must have at least 2 varieties of fruits – one must be fresh, and one can be canned or frozen
Minimum stock: $20.00 worth of fresh AND $10.00 worth of canned or frozen, $30.00 total dollar amount

13. **VEGETABLES – FRESH, CANNED OR FROZEN**

FRESH – any variety of fresh vegetables, bagged salad mixtures, bagged vegetables, whole or cut.

NO: Items from the salad bar, party trays, fruit baskets, dried fruit, decorative vegetables (chilies, garlic on a string, etc), painted pumpkins, nuts, including peanuts, fruit/nut mixtures, herbs, spices, salad dressing, croutons.

CANNED – any brand and size, any plain vegetables, plain vegetables mixtures, any container type (metal, plastic, glass), regular or low sodium.

NO: Pickled (sauerkraut), creamed vegetables (including corn), sauced vegetables, baked beans, pork & beans, canned or dried beans/peas, soups, ketchup, relishes, olives, vegetables with added sugar, fats, oils.

CANNED TOMATO PRODUCTS – any brand and size, metal cans only, pastes, purees, whole, or crushed tomatoes.

NO: Soups, salsa, sauces (pizza, spaghetti, or tomato), ketchup, added sugars, seasonings, fats, oils.

FROZEN – any brand and size, any plain vegetables, plain vegetables mixtures, any package type (bag, box).

NO: French fries, hash browns, tater tots, vegetables with sauces (cheese sauce, teriyaki sauce, buttered, seasoned, breaded, etc), vegetables mixed with pasta, rice, or any other ingredient, added fat, oil, salt, or sugar (like dextrose).

Must have at least 2 varieties of vegetables – one must be fresh, and one can be canned or frozen
Minimum stock: $20.00 worth of fresh AND $10.00 worth of canned or frozen, $30.00 total dollar amount

14. **IRON-FORTIFIED INFANT FORMULA**
Similac Advance, 12.4 ounce powdered

Minimum stock: 3 cases total (18 cans)

15. **YOGURT**
32 ounce and 16 ounce containers only, No Artificial Sweeteners

National Brand:
Brown Cow – Any flavor
Cabot – Any flavor
Cabot Greek – Any flavor
Chobani – Any flavor
Dannon – Any flavor
Oikos Greek – Any flavor
Light & Fit – Plain only
Greek Gods – Any flavor
Green Mountain Creamery – Any flavor
Maple Hill – Any flavor
Mehadrin – Any flavor
Stonyfield Organic, Greek – Any flavor
Yoplait – Any flavor
Stonyfield Kids Tubes
8 pack – 2 oz. tubes (1LB package)
16 pack – 2 oz. tubes (2LB package)
Yoplait GO-GURT Tubes
8 pack – 2 oz. tubes (1LB package)
16 pack – 2 oz. tubes (2LB package)
Activia Multipack
4 pack (1LB package)
Yoplait Multipack
8 pack – 4 oz. tubs (2LB package)

Store Brand:
365, Best Yet, Big Y, Coburn Farms, Essential Everyday, Full Circle, Great value, Hannaford, Lucerne Diary, Market Basket, Nature's Promise, O Organics, Open Nature, Pics by Price Chopper, Price Rite, Stop & Shop

Minimum stock: **96oz total, 3-32oz or 6-16oz containers, any combination**

16. **MILK – Whole & Lowfat/Fat Free -Least expensive brand**
NO: flavored milk or buttermilk.

1. Fluid milk: Least expensive brand, Fat Free/1% Lowfat milk, gallons
2. Fluid milk: Least expensive brand, Whole milk, gallons
3. Any brand, 12 ounce cans of evaporated fat free/lowfat milk or 1 qt. containers of long-life fat free/lowfat milk

Minimum stock: 12 gallons of fat free/1% lowfat fluid milk
3 gallons of whole milk
24 cans of evaporated fat free/lowfat milk OR
4 quarts of long-life fat free/1% lowfat milk, any combination

17. **BOTTLED JUICE**
100% juice, 64 ounce plastic bottles:

Best Yet – Apple, Apple Kiwi Strawberry, Cranberry, Grape, Pineapple, White Grape, White Grapefruit
Big Y – Apple, Berry, Cherry, Grape, Punch, White Grape
Campbell's – Tomato, Tomato Low Sodium
Essential Everyday - Apple Cider, Apple, Cranberry, Grape, Orange, Pineapple, Vegetable, White Grape, White Grapefruit
Food Club – Apple, Grape, Grapefruit, White Grape
Great Value - Apple, Cranberry, Cranberry Pomegranate, Grape, Orange, Pineapple, Tomato, Vegetable, White Grape, White Grape Peach
Hannaford - Apple, Berry, Cranberry Grape, Cranberry Raspberry, Fruit Punch, Grape, Vegetable, Vegetable Low Sodium, White Grape, White Grapefruit
HyTop – Apple, Grape, White Grape
IGA – Apple, Grape, White Grape
Juicy Juice - Any flavor
Krasdale – Apple, Grape, White Grape
Langers – Apple, Apple Berry, Cherry, Apple Cranberry, Apple Grape, Apple Kiwi Strawberry, Apple Orange Pineapple, Apple Peach Mango, Cranberry Plus, Cranberry Grape Plus, Cranberry Raspberry Plus, Disney Apple, Cranberry Grape, Disney Berry, Disney Grape, Disney Punch, Grape, Grape Plus, Orange, Pomegranate Cranberry Plus, Pineapple, Tomato Juice, White Grape
Market Basket – Apple, Cranberry, Cranberry & Grape, Grape, Grapefruit, Orange, White Grape, White Grape Peach
Market Pantry – Apple, Cranberry, Tomato, White Grape
Ocean Spray- Cranberry, Cranberry Blackberry, Cranberry Cherry, Cranberry Concord Grape, Cranberry Mango, Cranberry Pineapple, Cranberry Pomegranate, Cranberry Raspberry
Pics by Price Chopper – Apple, Berry, Cherry, Cranberry, Cranberry Grape, Cranberry Raspberry, Grape, Grapefruit, Pineapple, Tomato, Vegetable, Vegetable Low Sodium, White Grape, White Grape Peach
Price Rite – Apple, Grape, Orange

Signature Select – Apple, Berry Blend, Cranberry, Cranberry Grape, Cranberry Raspberry, Grape, Grapefruit, Orange, Pineapple, Tomato, Vegetable, White Grapefruit, White Grape
Stop & Shop – Apple, Grape, Grapefruit, Tomato, Vegetable, White Grape
Tipton Grove - Apple, Grape, Orange, Pineapple
V8 Vegetable - Original Vegetable, Spicy Hot Vegetable Low Sodium
Welch's 100% - Grape, White Grape, White Grape Peach, Red Grape, Super Berry, Tropical Trio
White Rose - Apple

Must have 2 flavors on shelf
Minimum stock: 6 bottles of each flavor, 12 bottles total

18. **OTHER FOODS** - Below is a list of other foods that the WIC Program issues to participants. The issuance of these foods are limited and based on the participant's needs. There is currently no mandatory minimum requirement for these foods:

SOY-MILK
Pacific Natural Foods Ultra Soy (shelf stable, quart) plain and vanilla only
8th Continent Soymilk (refrigerated, half-gallon containers), original plain and vanilla only
Silk Soymilk (refrigerated, half-gallon containers), original – red carton only)

LACTOSE FREE MILK
96 ounce Jug or Half-gallon containers
Any brand: Plain only

TOFU
16 ounce packages only
Azumaya: Silken
Nasoya – Lite Silken Tofu, Organic Silken, Organic Super Firm
Heiwa – Organic
O Organic: Silken
House Foods: Extra Firm, Firm, Medium Firm
SoyBoy: Organic Firm

FROZEN JUICE
100% juice, 11.5oz. - 12 ounce cans:

Any Store Brand – Orange
Best Yet – Apple, Grape, Grapefruit
Dole – 100% Juice, Any flavor
Essential Everyday – Apple
Great Value – Apple, Grape
Hannaford – Apple, Grape, Pineapple Orange
Market Basket – Apple, Grape
Old Orchard – Green Peel Strip, Any flavor
Pics by Price Chopper – Apple, Apple Raspberry, Grape, White Grape
Seneca – Apple
Shurfine – Apple
Signature Select – Apple
Stop & Shop – Apple, Grape, Grapefruit
Welch's – Yellow Peel Strip, Any flavor

WHAT IS THE WIC MANDATORY MINIMUM INVENTORY FOR PHARMACIES?

A pharmacy must stock two (2) of the following categories of infant formulas: 1) iron-fortified formula, and 2) special prescription formulas and adult/pediatric nutritionals. The formulas must be fresh (within expiration date), and in adequate supply in order for WIC participants to purchase them whenever the pharmacy is open for business. The pharmacy must be willing and able to provide any special formulas within 48 hours (see below for more details). **Failure to stock and maintain a WIC mandatory minimum inventory of WIC products in required quantities after submission of the Vendor Application will be grounds for denial.**

A Mandatory Minimum Inventory Requirements is included as Attachment 4. The WIC Program strongly recommends that the list is used to make sure the Vendor Application is complete.

NOTE: The WIC Mandatory Minimum Inventory Requirements may be amended by the WIC Program during the Agreement period.

THE MANDATORY MINIMUM INVENTORY FOR PHARMACIES:

1. **IRON-FORTIFIED INFANT FORMULA**

All of the following:

Similac Advance, 12.4 ounce powdered
Minimum stock: 3 cases total (18 cans)

Similac Advance, 13 ounce concentrate – ***upon request***

Similac Advance, 32 ounce ready-to-feed – ***upon request***

Similac Soy Isomil, 13 ounce concentrate – ***upon request***

Similac Soy Isomil, 12.4 ounce powdered – ***upon request***

Similac Soy Isomil, 32 ounce ready-to-feed – ***upon request***

2. **SPECIALIZED INFANT FORMULA AND ADULT/PEDIATRIC NUTRITIONALS**

Specialized infant formulas and adult/pediatric nutritionals must be available within **48 hours** of notification by the local WIC program or a participant with current WIC benefits. Such products include:

Alfamino Infant	MSUD-2	PKU-3
Alfamino Junior	Neocate Infant DHA/ARA	Pregestimil
Boost Kid Essenial 1 cal	Neocate Infant Syneo	Product 3232A
Boost Kid Essenial 1.5 cal	Neocate Jr w/Prebiotics	Pulmocare
Boost Kid Essential 1.5 cal w/Fiber	Neocate Junior	PurAmino DHA/ARA
Bright Beginnings Soy	Neocate Splash	PurAmino Junior
Carnation Breakfast Essentials	Nutramigen	RCF
EleCare Infant DHA/ARA	Nutramigen with Enflora LGG	Similac Alimentum
Elecare Junior	Osmolite 1.5 cal	Similac For Spit-Up
Enfamil AR	PediaSure	Similac NeoSure
Enfamil NeuroPro EnfaCare	PediaSure 1.5 cal	Similac PM 60/40
Enfaport	PediaSure Peptide 1.0 cal	Similac Sensitive
Ensure Plus	PediaSure w/Fiber	Similac Special Care 30 Cal
Gerber Good Start Extensive HA	Peptamen Junior	Similac Total Comfort
KetoCal 4:1	PKU-2	Vivonex Pediatric
		Xphe Maxamum

Other specialized formulas for inborn errors of metabolism may also be prescribed by WIC and must be made available within **48 hours**. A complete listing of all WIC approved formulas is available upon request.

HOW TO FILL OUT THE WIC VENDOR APPLICATION

1. If applying as a food vendor, attach a completed food vendor price list **(Attachment 2)** to the application. If applying as a pharmacy, attach a completed pharmacy price list **(Attachment 3)** to the application. If applying as both a food vendor and a pharmacy, attach a food vendor and pharmacy price list **(Attachments 2 and 3)** to the application.

2. **PLEASE TYPE OR PRINT ALL ITEMS CLEARLY**. The WIC Program will not consider incomplete Vendor Applications. Fill out all parts of the application and do not leave any questions blank. Attach all required documents to the application. The Vendor Application must be complete and accurate, and it must be signed by the owner, manager, or other individual with legal authority to obligate the vendor. If a Vendor Application is rejected for incompleteness, the vendor may not appeal the decision by requesting a fair hearing.

3. List the names of all owners of the store or business (item 17 on the application). If the business is a corporation, give the corporate name in item 16 and list the names of the President, Vice President, and Treasurer in item 17. If there is more than one Vice President, list the Vice President who is chiefly responsible for the operation of the store. List the names and addresses of all shareholders' holding a 5% or greater interest in the corporation.

4. Complete the information at the top of the price list.

5. Fill out the price list carefully and completely. Do not estimate or project prices. The prices must reflect **THE STORE'S CURRENT ACTUAL SHELF PRICES.** When the price list does not specify the brand name for the WIC food item, select the brand with the HIGHEST price. **ACTUAL SHELF PRICES** are necessary for the WIC Program to evaluate prices charged by vendors for the purposes of characterizing stores by peer group and to monitor compliance. Fill in the price of the item and indicate the brand name of the item in the space provided.

6. When filling out the price list, only give prices for items currently on the shelf. When prices are given for WIC Mandatory Minimum Inventory requirement items in the quantities specified, do not list the sale price. Write the actual price or the Vendor Application will be considered inaccurate and will be denied.

7. The corporate office may complete the application and price list for each outlet of a chain store. **AN APPLICATION AND PRICE LIST MUST BE COMPLETED FOR EACH LOCATION WITHIN THE CHAIN.**

8. **IF A SPACE IS LEFT BLANK ON THE PRICE LIST, THE WIC PROGRAM WILL ASSUME THAT THE VENDOR DOES NOT CARRY THAT PARTICULAR ITEM**. Please provide prices for all the WIC foods/formula available in the store, not just for the WIC Mandatory Minimum Inventory Requirement. Applicants use Attachment 4 for the WIC Mandatory Minimum Inventory Requirements to see if the price list is complete. The application will be denied if prices are not provided for Mandatory Minimum Inventory of WIC items.

9. Sign and date the last page of the application(s) and the price list. **THE APPLICATION AND PRICE LIST ARE INVALID IF THEY ARE NOT SIGNED AND DATED.**

10. IF ASSISTANCE IS NEEDED IN FILLING OUT THE VENDOR APPLICATION AND PRICE LIST, PLEASE CONTACT THE VENDOR STAFF OF THE MASSACHUSETTS WIC NUTRITION PROGRAM AT 1-800-552-9425 OR email to: masswicretailers@mass.gov.

11. Applications can be submitted by mail or email to:

Vendor Specialist
Massachusetts WIC Nutrition Program
250 Washington Street, 6th floor
Boston, MA 02108
masswicretailers@mass.gov

ATTACHMENT 1

FISCAL YEARS 2022-2024
MASSACHUSETTS WIC NUTRITION PROGRAM
WOMEN, INFANTS AND CHILDREN NUTRITION PROGRAM
VENDOR APPLICATION

PLEASE TYPE OR PRINT CLEARLY IN BLACK INK AND COMPLETE ALL ITEMS

1. Store Name _____

2. Store Address

   Street _____

   City _____State _____ Zip _____

3. Mailing Address (if different from store address):

   Street or PO Box_____

   City _____ State _____ Zip _____

4. Does the applicant own the real estate where the store is located? ☐ Yes ☐ No
   If no, give the name and address of the landlord:

   Landlord's Name _____

   Street or Box_____

   City _____State _____ Zip _____

5. Store Telephone Number _____

6. Store/Owner E-mail Address _____

7. Store Owner's Name _____

8. Store Manager's Name – person with primary on-site responsibility for daily operations

   if different from owner_____

9. Name of person at store responsible for WIC _____

10. When did the store open for business under current ownership?
    Month _____ Day _____ Year _____

11. How long have you owned, operated, or managed this store at the present site? _____

12. Has this store ever operated under a different name/location or have you ever owned, operated, or managed this store under another name? ☐ Yes ☐ No
    If yes, what was the name/location when it was in operation? _____

    _____

13. Type of Business
☐ Major Chain
☐ Small Chain
☐ Independent
☐ Pharmacy I (Independent pharmacy)
☐ Pharmacy II (Chain Pharmacy)
☐ Commissary

14. Days and Hours of Business:
MON. _____ FRI._____ SAT.
TUES. _____ SUN. _____
WED. _____
THURS. _____

15. Type of Ownership (check one type)

☐ Sole Proprietorship ☐ Partnership ☐ Co-Operative
☐ Corporation ☐ Limited Liability Co. (LLC) Other _____
If a Corporation or LLC, please provide the name of Corporation or LLC:
_____

16. Provide the corporate name and address if different from the store address? (For example, enter address of corporate headquarters for a parent corporation or chain store or franchise)

Business Name _____
Street or PO Box _____
City _____State _____Zip _____

Telephone _____ Contact Person Name _____ Email _____

17. Owners Names and Home Addresses
All owners of the business must be listed.[1] DO NOT enter information for publicly owned corporations. Enter information for owners of proprietorships, partnerships, officers and principal shareholders of private corporations. If the business is a corporation, list the names of the president, vice president and treasurer. If there is more than one vice president, list the vice president who is chiefly responsible for the operation of the store. (Attach additional sheets if necessary)

Name _____ Title/Office _____
Street or PO Box _____
City _____ State _____ Zip _____

Name _____ Title/Office _____
Street or PO Box _____
City _____ State _____ Zip _____

18. How many people work in the store? (include paid and unpaid, full and part-time, owners and family) _____

19. How many people will be handling WIC transaction? _____

20. How many cash registers does the store have? _____

[1] For purposes of this application, "owners" includes natural persons and, in the case of a sole proprietorship, any sole proprietor, in the case of a partnership, any limited partner owning 5% or more and any general partner, in the case of a corporation, any shareholder owning 5% or more, any officer and any director, any trustee of any trust, any mortgagee in possession, and any executor or administrator of any vendor which is an estate.

21. What system will the store be using to process WIC Card transactions?

☐ Integrated POS System (required if a store has 3 or more cash registers)
☐ Non-Integrated Multi-Function POS System (stores with 1-2 cash registers) - One device if the store does less than $8,000 on WIC sales monthly **OR** 2 devices if the store exceeds $8,000 and has 2 cash registers.

22. If using integrated system, please provide the name of the system? (ie: DUMAC, Retalix, NCR ACS, LOC + MTX, etc)

_____

23. Who is the store's Third Party Processor (TPP)? ☐ FiServ ☐ Vantiv ☐ Worldpay
☐ Other _____

24. Does the store expect to derive more than 50% of food sales from WIC sales? ☐ Yes ☐ No

25. Please indicate staple food items sold at this store:

Bread/Cereal	Dairy Products	Fruits/Vegetables	Meat, Poultry, Fish
☐ Bread	☐ Milk	☐ Fresh Fruits/Vegetables	☐ Beef/Chicken
☐ Cereal	☐ Cheese	☐ Canned Fruits/Vegetables	☐ Pork/Bacon/Ham
☐ Pasta	☐ Butter	☐ Frozen Fruits/Vegetables	☐ Eggs
☐ Rice	☐ Yogurt	☐ 100% Fruit/Vegetables Juices	☐ Lunch Meats/Hot Dogs
☐ Flour	☐ Other_____	☐ Other _____	☐ Canned Meats/Fish
☐ Other _____			☐ Other _____

26. Please check the services at this store from choices listed below:

☐ Store is primarily a convenience store featuring a limited number of brands and relatively low inventory of each item
☐ Store features a full, well-stocked line of grocery items with 3 or more brands to choose among (most food lines)
☐ Store sells gasoline as a major product line
☐ Store sells liquor as a major product line
☐ Store features non-grocery items as its major retail product
☐ Store has its own bakery
☐ Store has its own deli
☐ Store employs a full time butcher
☐ Store employs a full time pharmacist
☐ Store features an extensive fresh produce section
☐ Store sells lottery tickets

27. List supplier from whom WIC foods are purchased:

Name_____ Street address: _____ City/State/Zip: _____
Phone:_____

28. List supplier from whom infant formula is purchased: Infant formula must be purchased from the list of infant formula wholesalers, distributors and retailers licensed in Massachusetts or formula manufacturer registered with the FDA.

Name_____ Street address: _____ City/State/Zip: _____
Phone:_____

29. Related WIC and SNAP Program History

A. How many stores are under the same ownership? (Include this store) _____

B. How many of these stores are currently authorized for the MA WIC Program? _____

C. Has the store or applicant ever previously applied to participate in the WIC Program and had your application non-selected? ☐ Yes ☐ No
If yes, list date and reason for non-selection.
_____

D. Has the store or applicant ever been terminated from the WIC program for failing to provide copies of the invoices for infant formula purchase or for failing to provide food sales information? ☐ Yes ☐ No, ***If yes***, attach an explanation.

E. Does this store now participate in SNAP? ☐ Yes ☐ No
If yes, enter your SNAP Number: _____

F. Including this store, have the owners, the corporation or the manager ever owned, operated or managed any store(s) which withdrew from the WIC, SNAP or another FNS Program or a store which received a warning, was suspended, disqualified, withdrawn or assessed a civil monetary penalty by the WIC or SNAP or other FNS Programs? ☐ Yes ☐ No
If yes, attach an explanation identifying the person or corporation, the store name and location, the reason(s) for the withdrawal, violation, or sanction, and the date of the withdrawal, violation, or sanction.

30. Business Integrity — Applicant must demonstrate business integrity and sound reputation.

A. Please check below regarding any of the following people: owners; officers; partners; or immediate family of owners, officers, and partners involved in the operation of the business; corporate entity; managers; or any stockholder who has a substantial role in the operation of the store. Are there any of the following:

(i) Criminal records—current charges and/or past convictions or forfeited collateral for any crime. (Do not include: offenses committed before an 18th birthday which were finally adjudicated in a juvenile court or under a youth offender law, convictions for which the record has been expunged under Federal or State law, or any conviction set aside under the Federal Youth Corrections Act or similar State Authority, or traffic violations.) ☐ YES ☐ NO

(ii) Official records of removal from other Federal, State, or local programs including whether the above mentioned people or the corporation ever had a license denied, withdrawn or suspended or been fined for license violation, i.e., business or health licenses. ☐ YES ☐ NO

(iii) Judicial determinations in civil litigation adversely reflecting on the integrity of the above mentioned people or the corporation. ☐ YES ☐ NO

(iv) Evidence of attempt to circumvent disqualification from WIC or SNAP or a civil monetary penalty imposed for violations of the WIC or SNAP. ☐ YES ☐ NO

(v) Evidence of prior fraudulent behavior by the above mentioned people or corporation or their employees. ☐ YES ☐ NO

(vi) Other evidence reflecting on the business integrity and reputation of the above mentioned people or the corporation. ☐ YES ☐ NO

If yes, to the above, attach a written explanation, giving the names of the person(s) charged or convicted and their relationship to the owner, officer, partner, manager or corporate entity, and their current or past position, if any, in the store or corporation, the court and court docket number, the crime(s) and date(s) committed; the penalty and/or time served, and any other information you want considered related thereto.

B. Have the owners, managers, or corporation ever had a license denied, withdrawn or suspended or been fined for license violations i.e., business or health licenses? ☐ YES ☐ NO

If yes, attach an explanation, listing the type of license, the reason for and date of denial, fine or suspension or withdrawal.

31. Quality Standards — Attach current business, health and other state or local licenses.

32. Certification and Signature of Owner — By the person who has the authority to apply on behalf of the store:

I hereby certify that the information supplied by me on this application and Price List are correct. If it is determined that the information supplied is not correct or that, in review of the information supplied, the Massachusetts WIC Program finds that my store does not meet the criteria to be a WIC vendor, my store will not be approved for a contract.

I understand that if this store is selected for a WIC Agreement, I will be bound by the WIC Program regulations and policies including but not limited to:

1. Charging the correct prices on WIC benefits at the time of purchase. The prices for the WIC approved foods shall be competitive with and not exceed the average shelf price of other vendors in the same peer group;
2. Attending vendor education sessions;
3. Training employees about WIC procedures using WIC approved training materials;
4. Being periodically monitored;
5. Accepting responsibility on behalf of the store and its owner(s), manager(s), and employees to prevent violations of the WIC Program rules and regulations;
6. Accepting responsibility on behalf of the store and its owner(s), manager(s), and employees including new, full and part-time, paid or unpaid employees, for violations of WIC procedures committed;
7. Updating information on this Application as required by the WIC Program;
8. I understand that this is only a request for a WIC Vendor Agreement and, except as specified herein, does not constitute an Agreement.

Signed by the individual with legal authority to obligate the owner(s) of this store.

Signed _____ Date _____

Print Name _____ Title _____

Return to: Vendor Specialist
Massachusetts WIC Nutrition Program
250 Washington Street, 6th Floor
Boston, MA 02108

This institution is an equal opportunity provider.

ATTACHMENT 2 - FOOD VENDOR PRICE LIST

Vendor ID #:

Vendor Name: _____

Address: _____

To complete this attachment, give HIGHEST ACTUAL SHELF PRICES for the following WIC authorized foods that are normally stocked in the store.
If the store carries brands not listed use the blank spaces provided to fill out the information.

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger				
016000139756	General Mills	Berry Berry Kix Family Size	18	
016000492349	General Mills	Blueberry Chex	12	
016000487727	General Mills	Cheerios	12	
016000275287	General Mills	Cheerios	18	
016000163928	General Mills	Cheerios	21.7	
016000103719	General Mills	Cinnamon Chex	12	
016000137820	General Mills	Cinnamon Chex	19.6	
016000487963	General Mills	Corn Chex	12	
016000487970	General Mills	Corn Chex	18	
016000157620	General Mills	Fiber One - Original	19.6	
016000157651	General Mills	Fiber One Honey Clusters	17.5	
016000275676	General Mills	Kix	12	
016000625709	General Mills	Kix	18	
016000487697	General Mills	MultiGrain Cheerios	12	
016000487710	General Mills	MultiGrain Cheerios	18	
016000487949	General Mills	Rice Chex	12	
016000487956	General Mills	Rice Chex	18	
016000170124	General Mills	Sesame Street Berry Numbers	12	
016000170094	General Mills	Sesame Street Berry Numbers	18	
016000170117	General Mills	Sesame Street Cinnamon Letters	12	
016000170070	General Mills	Sesame Street Cinnamon Letters	18	
016000275638	General Mills	Total	16	
016000487987	General Mills	Vanilla Chex	12.1	
016000275492	General Mills	Wheat chex	14	
016000275652	General Mills	Wheaties	15.6	
038000198410	Kelloggs	All Bran - Original	18.6	
038000001109	Kelloggs	Corn Flakes	12	

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger				
038000001208	Kelloggs	Corn Flakes	18	
038000231452	Kelloggs	Corn Flakes	24	
038000035302	Kelloggs	Crispix	12	
038000924224	Kelloggs	Crispix	18	
038000199530	Kelloggs	FMW-Little Bites - Chocolate	15.9	
038000318290	Kelloggs	Frosted Mini Original	18	
038000318344	Kelloggs	Frosted Mini Original	24	
038000199349	Kelloggs	Frosted Mini Wheats-Original	18	
038000199387	Kelloggs	Frosted Mini-Wheats Blueberry	14.3	
038000199400	Kelloggs	Frosted Mini-Wheats Blueberry	22	
038000199554	Kelloggs	Frosted MiniWheats LittleBites	15.9	
038000199509	Kelloggs	Frosted Mini-Wheats Strawberry	22	
038000245664	Kelloggs	FrostedMiniWheats CinnamonRoll	14.3	
038000245688	Kelloggs	FrostedMiniWheats CinnamonRoll	22	
038000202117	Kelloggs	FrostedMini-WheatsLittle Bites	23	
038000199943	Kelloggs	Rice Krispies	12	
038000200038	Kelloggs	Rice Krispies	18	
038000231537	Kelloggs	Rice Krispies	24	
038000224690	Kelloggs	Special K - Banana	12.8	
038000016110	Kelloggs	Special K - Orginal	12	
038000016219	Kelloggs	Special K - Original	18	
038000199462	Kelloggs	Special K Protein Almond	14.3	
038000196218	Kelloggs	Special K Protein Honey Almond	11	
038000200663	Kelloggs	Special K Protein Original	13.3	
038000143670	Kelloggs	Special K Protein Original	19	
064144080373	Maypo	Instant Maple Oatmeal	14	
013130006989	Nabisco	Cream of Rice	14	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger (con't)				
013130006125	Nabisco	Cream of Wheat - 1 Minute	28	
013130006118	Nabisco	Cream of Wheat 21/2 Minute	28	
042400267157	Malt O Meal	Farina	18	
884912116505	Post	Banana Nut Crunch 15.5oz	15.5	
884912109101	Post	Grape Nuts Flakes	18	
884912126016	Post	Great Grains Crunchy Pecan	16	
884912259363	Post	Honey Bunches of Oats - Pecan & Maple Brown Sugar	14.5	
884912014252	Post	Honey Bunches Of Oats - Almonds	14.5	
884912014276	Post	Honey Bunches Of Oats - Almonds	18	
884912014245	Post	Honey Bunches Of Oats - Honey Roasted	14.5	
884912014269	Post	Honey Bunches Of Oats - Honey Roasted	18	
884912017864	Post	Honey Bunches of Oats Vanilla Bunches	18	
030000012109	Quaker	Instant Oatmeal-Original	11.8	
030000061190	Quaker	Life	18	
030000064412	Quaker	Oatmeal Square	14.5	
030000313282	Quaker	Oatmeal Squares - Honey Nut	14.5	
030000064030	Quaker	OatmealSq-HintofBrownSugar	21	
Store Brand Cereal - 11oz or larger boxes				
UPC	**Brand**	**Product Name**	**Size**	**Price**
Canned Fish				
086600000206	Bumble Bee	Chunk Light Tuna	5	
080000006738	Starkist	Chunk Light Tuna	5	
048000002457	Chicken of the Sea	Chunk Light Tuna	5	
086600750705	Bumble Bee	Sardines in Oil	3.75	
066613000059	Brunswick	Sardines in Oil	3.75	
086600000992	Bumble Bee	Pink Salmon	5	
048000000866	Chicken of the Sea	Pink Salmon	5	

UPC	Brand	Product Name	Size	Price
Dry Beans/Peas - 1-LB Bag				
041331024792	Goya	Black Beans	LB	
041331025034	Goya	Central American Red Beans	LB	
041331024839	Goya	Roman Beans	LB	
041331024723	Goya	Pinto Beans	LB	
Peanut Butter - 16-18oz Jar				
051500255162	Jif	Creamy Peanut Butter	16	
051500255377	Jif	Crunchy Peanut Butter	16	
037600110754	Skippy	Creamy Peanut Butter	16.3	
037600110723	Skippy	Super Chunk Peanut Butter	16.3	
071018010176	Teddie	Unsalted Creamy Peanut Butter	16	
Canned Beans - 15-16oz				
041331124065	Goya	Pink Beans	15.5	
041331124669	Goya	Black Beans	15.5	
041331124201	Goya	Small Red Beans	15.5	
041331124027	Goya	Red Kidney Beans	15.5	
041331124379	Goya	Pinto Beans	15.5	
Eggs - Any Size, Grade A - Least Expensive				
090595000127	Giroux's	White Eggs	doz	
039222000031	Mitlitsky	White Eggs	doz	
033604535449	Sauder	White Eggs	doz	
Dry Milk - 1 LB. Box				
00050000100323	Carnation	Dry Nonfat	16	
Evaporated Milk - 12 oz. Can				
050000010110	Carnation	Whole Evaporated Milk	12	
050000159918	Carnation	Lowfat Evaporated Milk	12	
050000160112	Carnation	Fat Free Evaporated Milk	12	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
Whole Wheat Bread - 16oz. Pkg				
073410022504	Arnold	Stone Ground 100% Whole Wheat Bread	16	
074323092301	Bimbo	100% Whole Wheat Bread	16	
014100085430	Pepperidge Farm	WW Cinnamon W/ Raisins Swirl	16	
014100071662	Pepperidge Farm	Light Style Soft Wheat Bread	16	
014100041931	Pepperidge Farm	Light Style 100% WW Bread	16	
072945611030	Sara Lee	Classic 100% Whole Wheat Bread	16	
072250011365	Wonder	100% Whole Wheat Bread	16	
			16	
			16	
			16	
Tortillas - 16oz. Pkg				
043354007905	Chi-Chi's	Whole Wheat Tortillas	16	
048564060054	Guerrero	Corn White Tortillas	16	
027331000493	La Banderita	Corn Tortillas	16	
027331000486	La Banderita	Whole Wheat Tortillas	16	
027331032227	La Banderita	100% WW Tortillas	16	
027331010546	La Banderita	Corn Tortillas	16	
035305228040	Mayan Farms	Whole Wheat Tortillas	16	
073731003282	Mission	Yellow Corn Tortillas	16	
Oatmeal - 14-16oz. Pkg				
086341330013	Silver Palate	Thick & Rough Oatmeal	14	
Brown Rice - 14-16oz Pkg				
017400100780	Success	Brown Rice 10 Minute Boil In Bag	14	
041331026130	Goya	Goya Brown Rice	16	
017400118457	Minute	Minute Instant Brown Rice 14oz	14	
Whole Grain Pasta - 16oz. Pkg				
076808005851	Barilla	Whole Grain Penne	16	
072368508511	Delallo Organic	Capellini 100% Whole Wheat	16	
071518000165	Hodgson Mill	Whole Wheat Spagetti	16	
033400721145	Ronzoni	Healthy Harvest Penne Rigate	16	
			16	

UPC	Brand	Product Name	Size	Price
Fluid Milk - Least Expensive				
		Whole	128	
		Whole	64	
		Whole	32	
		1% Lowfat	128	
		1% Lowfat	64	
		1% Lowfat	32	
		Fat Free (Skim)	128	
		Fat Free (Skim)	64	
		Fat Free (Skim)	32	
Lactose Free Milk				
041383090738	Lactaid	Lactose Free Whole	96	
041383090707	Lactaid	Lactose Fat Free Milk	96	
041383090714	Lactaid	Lactose Free 1%	96	
			96	
041383090233	Lactaid	Lactose Free 1% w/Calcium	64	
041383090226	Lactaid	Lactaid Lactose Free 1%	64	
			64	
Soymilk				
025293600393	Silk	Silk Original Soymilk	64	
053859070663	8th Continent	8th Continent Original Soymilk	64	
Long-Life Milk - Quart				
024321930341	Natrel	Natrel 1% Lowfat Milk	32	
857065007037	Parmalat	Parmalat 1% Lowfat Milk	32	
			32	
024321930334	Natrel	Natrel Whole Milk	32	
857065007013	Parmalat	Parmalat Whole Milk	32	
YOGURT - 32oz. or 16oz Containers				
052159005207	Stonyfiled	French Vanilla	32	
070470004303	Yoplait	Lowfat Strawberry	32	
036632002105	Dannon	Lowfat Vanilla	32	
		Lowfat/Nonfat	32	
		Whole	32	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
Cheese - 16oz Pkg Only				
021000602704	Kraft	Deli Deluxe American White Slices	16	
021000602698	Kraft	Deli Deluxe American Cheese	16	
041716232163	Frigo	String Cheese	16	
		Cheddar	16	
		Colby	16	
		Monterey Jack	16	
		Mozzarella Whole Milk	16	
		Mozzarella Part-Skim	16	
		Shredded	16	
		Muenster	16	
Tofu - 16oz Pkg			16	
025484006577	Nasoya	Organic Super Firm	16	
076371011167	House Foods	Firm Tofu	16	
			16	
Frozen Juice - 11.5 or 12 oz cans				
041800116003	Welchs	100% Grape	12	
025000025198	Minute Maid	Orange Original	12	
048500001455	Tropicana	Orange Juice Pulp Free	12	
Bottled Juice - 100% fruit juice only - 64oz				
889497008245	Juicy Juice	Apple	64	
889497008207	Juicy Juice	Punch	64	
041755001065	Langers	Apple	64	
041755007098	Langers	Apple Peach Mango	64	
041800207503	Welch's	100% Grape Juice	64	
041800227006	Welch's	100% White Grape Juice	64	
			64	
			64	
			64	
			64	

UPC	Brand	Product Name	Size	Price
Infant Cereal - 8oz Boxes				
	Beech-Nut		8	
	Beech-Nut Org		8	
	Earth's Best Org		8	
	Gerber		8	
	Gerber Org		8	
Baby Food - Fruits & Vegetables - Stage 2 - 4oz Jar				
	Beech-Nut		4	
	Full Circle Org		4	
	Happy Baby Org		4	
			4	
Baby Food - Fruits & Vegetables - 2nd foods (2-Pack)				
	Gerber		2-pk	
			2-pk	
			2-pk	
Baby Food - Meats - 2.5oz Jar				
	Beech-Nut		2.5	
	Gerber		2.5	
Infant Formula				
070074569741	Abbott	Similac Advance	13	
070074559582	Abbott	Similac Advance	12.4	
070074533643	Abbott	Similac Advance	32	
070074586137	Abbott	Similac Pro-Advance	6-Pk	
070074569765	Abbott	Similac Soy Isomil	13	
070074559643	Abbott	Similac Soy Isomil	12.4	
070074559681	Abbott	Similac Soy Isomil	32	
070074586038	Abbott	Similac Soy Isomil	6-Pk	
070074575414	Abbott	Similac Sensitive	12.5	
070074575346	Abbott	Similac Sensitive	32	
070074509600	Abbott	Similac for Spit-Up	12.5	
070074626000	Abbott	Similac Total Comfort	12.6	

I CERTIFY THAT THE PRICES ON ALL PAGES OF THIS PRICE LIST ARE THE CURRENT ACTUAL SHELF PRICES.

Signature

Date

This institution is an equal opportunity provider.

ATTACHMENT 3 - PHARMACY PRICE LIST

Vendor ID#:

Vendor Name: _____

Address: _____

To complete this attachment, give HIGHEST ACTUAL SHELF PRICES for the following WIC authorized formulas.

UPC	Brand	Product Name	Size	Price
Infant Formula				
070074569741	Abbott	Similac Advance	13	
070074559582	Abbott	Similac Advance	12.4	
070074533643	Abbott	Similac Advance	32	
070074586137	Abbott	Similac Pro-Advance	6-Pk	
070074509600	Abbott	Similac for Spit-Up	12.5	
070074575414	Abbott	Similac Sensitive	12.5	
070074575346	Abbott	Similac Sensitive	32	
070074569765	Abbott	Similac Soy Isomil	13	
070074559643	Abbott	Similac Soy Isomil	12.4	
070074559681	Abbott	Similac Soy Isomil	32	
070074586038	Abbott	Similac Soy Isomil	6-Pk	
070074626000	Abbott	Similac Total Comfort	12.6	
Special Infant Formulas				
070074535111	Abbott	EleCare Infant DHA/ARA	14.1	
070074552545	Abbott	Elecare Jr. - Unflavored	14.1	
070074565866	Abbott	Elecare Jr. - Vanilla	14.1	
070074407074	Abbott	Ensure Plus-Vanilla	6-pk	
070074668505	Abbott	Ensure-Milk Chocolate	14.1	
070074668543	Abbott	Ensure-Vanilla	14.1	
070074574707	Abbott	Osmolite 1.5 Cal	8	
070074564104	Abbott	Pediasure 1.5 Cal.	8	
070074621241	Abbott	PediaSure Peptide 1.0 Cal.-Unflavored	8	
070074580623	Abbott	Pediasure w/Fiber-Vanilla	8	
070074580593	Abbott	Pediasure-Chocolate	6-Pk	
070074580562	Abbott	Pediasure-Strawberry	6-pk	
070074580500	Abbott	Pediasure-Vanilla	6-pk	
070074406992	Abbott	Pulmocare - Vanilla	8	

UPC	Brand	Product Name	Size	Price
Special Infant Formulas				
070074401089	Abbott	RCF	13	
070074647128	Abbott	Similac Alimentum	12.1	
070074575131	Abbott	Similac Alimentum	32	
070074574318	Abbott	Similac Expert Care NeoSure	13.1	
070074608501	Abbott	Similac PM 60/40	14.1	
070074563138	Abbott	Similac Special Care 30 Cal.	8-pk	
300870425416	Mead	3232A	16	
300875122082	Mead	EnfaCare NeuroPro	12.8	
300871289413	Mead	Enfaport	6-pk	
300870498014	Mead	Nutramigen	13	
300870499011	Mead	Nutramigen	32	
300871239418	Mead	Nutramigen with Enflora LGG	12.6	
300870367013	Mead	Pregestimil	16	
300875104804	Mead	PurAmino DHA/ARA	14.1	
043900335117	Nestle	Boost Kid Essentials 1.0 Cal-Vanilla	8	
043900335407	Nestle	Boost Kid Essentials 1.5 Cal.-Vanilla	8	
043900335001	Nestle	Boost Kid Essentials w/F 1.5 cal. -Vanilla	8	
798716162531	Nestle	Peptamen Junior - Unflavored	8.45	
043900713199	Nestle	Vivonex Pediatric 1.7oz	1.7	
749735018422	Nutricia	KetoCal 4:1 (powder)	11	
181361935108	Nutricia	MSUD-2	500GM	
749735025956	Nutricia	Neocate Infant DHA & ARA	14.1	
749735017906	Nutricia	Neocate Junior - Unflavored	14	
181361934606	Nutricia	PKU-2	500GM	
181361934705	Nutricia	PKU-3	500GM	
749735023013	Nutricia	XPhe Maxamum (Powder)	16	
683744350091	PBM Products	Bright Beginnings Pediatric Drink	6-pk	

I CERTIFY THAT THE PRICES ON ALL PAGES OF THIS PRICE LIST ARE THE CURRENT ACTUAL SHELF PRICES.

Signature _____ Date _____

This institution is an equal opportunity provider.

ATTACHMENT 4
WIC MANDATORY MINIMUM INVENTORY REQUIREMENTS

For food vendors, **all food items below** are required to be carried in all food stores.
For pharmacies, **only 'INFANT FORMULA'** is required to be carried in all pharmacies.

The mandatory minimum inventory requirements of approved WIC foods and infant formula must be available on the shelves at all times. These foods must be fresh and must be in adequate supply in order for WIC participants to purchase them whenever the vendor is open for business.

Notice to applicants: applicants will be inspected by the WIC Program to verify that the Mandatory Minimum Inventory Requirements of WIC items are in stock and the application will be non-selected if the store does not carry all of these items as they are listed below. See Minimum Inventory requirements section on page 12 for more information.

Food Category	Size/Type	Mandatory Minimum Requirement
Cheese	16oz. Packages	2 varieties - 3 lbs. in each variety **6 lbs. total**
Eggs (Brown or White)	Dozen, Grade A – medium, Large, X-Large, Jumbo	**6 dozen total, any combination**
Cereal	11oz or Larger boxes	7 varieties – 2 boxes of each variety – **14 boxes total**
Legumes (Peanut Butter)	16oz to 18oz	**6 jars total**
Legumes (Dry beans/ Canned Beans)	1LB. bags or 15-16oz cans	2 varieties – 2 lbs. of each variety – **4 lbs**. or 4 cans of each variety - **8 cans total** or **2 lbs dry/4 cans on canned beans, any combination**
Canned Fish	5oz. chunk light tuna in water or 3.75oz. sardines or 5oz. pink salmon	**4 cans total, any combination**
Infant Cereal	8oz boxes, plain only	**8 boxes total**
Infant Fruits & Vegetables	4oz or 2-pack	3 varieties of any combination (fruits, vegetables, or fruits & vegetables) **96 (4oz) jars/48 (2-pack)**
Infant Meats	2.5oz	**7 jars total**
Bread/Whole Grains	16oz packages of 100% Whole Wheat Bread	**6 packages total**
Bread/Whole Grains	16oz. Tortillas or 16oz. Oatmeal or 16oz. Whole Wheat Pasta or 14-16oz. Brown Rice	**6 packages total, any combination**
Fruits – Cash Value	Fresh and Canned or frozen Fruits	**$20.00/Fresh** **$10.00/Canned or Frozen**
Vegetables – Cash Value	Fresh and Canned or frozen Vegetables	**$20.00/Fresh** **$10.00/Canned or Frozen**
Infant Formula	12.4oz Similac Advance	**18 cans (**3 cases)
Yogurt	32oz or 16oz containers whole, lowfat/nonfat	**96oz total** **3-32oz or 6-16oz containers, any combination**
Milk – Whole	Gallons	**3 gallons total**
Milk – Lowfat/Fat Free	Gallons	**12 gallons total**
Milk – Lowfat/Fat Free	12oz evaporated lowfat milk or Quarts – Long Life 1%/Fat free	**24 cans total or** **4 qts. total, any combination**
Juice	64oz. Bottle	2 flavors (or varieties) – **12 bottles total**

Attachment 5 - List of Approved Infant Formula Suppliers
Wholesalers/Distributors/Retailers

All infant formula must be purchased from a supplier on this list.

Wholesaler Name	Address	City	State	Zip	Telephone
A&J Food Wholesalers, Inc.	Brooklyn Terminal Market, Foster & Remsen Ave	Brooklyn	NY	11236	(718) 251-7144
Abbott Laboratories Inc.	PO Box 18065	Columbus	OH	43216	(800) 551-5840
Amerisourcebergen Corp	101 Norfolk St	Mansfield	MA	02048	(508) 337-8750
Associated Grocers of New England, Inc.	11 Cooperative Way	Pembroke	NH	03275	(603) 223-6710
Bozzuto's Inc.	275 Schoolhouse Road	Cheshire	CT	06410-1241	(203) 272-3511
C&S Wholesale Grocers	Hatfield South, 142 Elm Street	Hatfield	MA	01038	(413) 247-0258
C&S Wholesale Grocers	7 Corporate Drive	Keene	NH	03431	(603) 354-7000
C&S Wholesale Grocers	1120 Harvey Lane	Suffield	CT	06078	(860) 623-4360
C&S Wholesale Grocers	47 Old Ferry Road	Brattleboro	VT	05301	(802) 257-4371
C&S Wholesale Grocers	1500 Corporate Blvd.	Newburgh	NY	12550	(845) 567-6800
C&S Wholesale Grocers	500 North Street	Windsor Lock	CT	06096	(860) 627-4120
Cardinal Distribution d/b/a Cardinal Health	11 Centennial Drive	Peabody	MA	01960	(978) 532-6900
Cash & Carry	110 Advocado Street	Springfield	MA	01104	(413) 733-6182
Core-Mark Midcontinent, Inc.	355 Main Street	Whitinsville	MA	01588	(508) 234-9000
DeMoulas Super Market Warehouse	875 East Street	Tewksbury	MA	01876	(978) 851-8000
F & J Master Sales Corp.	528 Drake Street	Bronx	NY	10474-6102	(718) 292-6464
Genere Food Corp.	100 Niantic Ave	Providence	RI	02907	(401) 490-3811
Hannaford Bros Co.	145 Pleasant Hill Road	Scarborough	ME	04074	(207) 883-2911
Harold Levinson Associates	21 Banfi Plaza	Farmingdale	NY	11735	(800) 325-2512
J. Polep Distribution Services	705 Meadow Street	Chicopee	MA	01013	(413) 592-4141
James J. Duffy Inc.	390 Beacham Street	Chelsea	MA	02150	(617) 242-0094
Krasdale Food Distribution Center	400 Food Center Drive	Bronx	NY	10474	(718) 378-1100
McKesson Drug Co.	9 Aegean Drive	Methuen	MA	01844	(978) 685-3930
McLane Eastern, Inc. dba McLane/Northeast-Concord	932 Maple Street	Contoocook	NH	03229	(603) 746-8000
Pine State Trading Co.	47 Market Street	Gardiner	ME	04345	(207) 622-3741
Rosev Dairy Foods, Inc.	220 Second Street	Chelsea	MA	02150	(617) 889-7444
Stop & Shop Distributor Center	136 S Main Street	Assonet	MA	02702	(508) 977-5125
Supervalu	3900 Industrial Road	Harrisburg	PA	17110	(717) 232-6821
T.B.I Corp	700 E Industrial Park Drive	Manchester	NH	03109	(603) 668-6223
Yell-O-Glow Corp	21 Arlington Street	Chelsea	MA	02150	(617) 394-0300