

MASSACHUSETTS WIC NUTRITION PROGRAM



WIC VENDOR APPLICATION PACKET

FISCAL YEARS 2025 - 2027
October 1, 2024 - September 30, 2027

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mass.gov/wic

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2025-2027 – VENDOR APPLICATION PACKET

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INTRODUCTION

MASSACHUSETTS WIC NUTRITION PROGRAM

WIC is a supplemental food program funded by the United States Department of Agriculture and administrated through the Massachusetts Department of Public Health and the Bureau of Family Health and Nutrition. WIC is a unique health and nutrition program serving women and children with or at risk of developing nutrition related health problems. WIC provides nutrition education counseling, free nutritious food, and referrals to healthcare and other services to low-to-moderate income pregnant women, infants, and children under five.

PROVEN EFFECTIVE SERVICES

WIC works! WIC is widely acknowledged to be effective in the prevention of immediate health problems and in the improvement of long-term health outcomes. Research and evaluation studies have shown that:

- ✓ Women participating in WIC have improved diets, receive prenatal care earlier, and have improved pregnancy outcomes.
- ✓ Infants born to WIC mothers have better birth weights, larger head size, and are less likely to be premature.
- ✓ WIC infants and children consume more iron, vitamin C and other nutrients, resulting in improved growth and nutritional status.
- ✓ Children enrolled in WIC are more likely to have regular medical care and immunizations and demonstrate better cognitive performance.
- ✓ WIC families buy more nutritious foods than non-WIC families.

And WIC saves money! Studies have shown that WIC is cost effective. Each dollar spent on WIC saves three dollars on future health care costs.

WIC BENEFITS

Each month, a WIC nutritionist determines participants' dietary needs and counsels them on their nutritional concerns. Participants receive monthly benefits for nutritious foods prescribed for their individual needs. WIC benefits are redeemed only at those retail grocery stores and pharmacies that have been selected by the WIC Program to serve as authorized WIC vendors. Massachusetts currently authorizes over 850 stores and pharmacies to participate in WIC.

WIC vendors are an important part of the Massachusetts WIC Nutrition Program, and it is necessary that all retailers who apply to become WIC vendors understand the WIC Program rules and regulations. The Vendor Application packet provides an overview of the Massachusetts WIC Nutrition Program as well as specific instructions for completing the enclosed application.

Please read all the information contained in the application packet. All applications **MUST** be complete, and all supporting documentation **MUST** be submitted with the application to accurately assess the eligibility of each retail store for a WIC Vendor Agreement.

RETAILER ENABLEMENT

The Massachusetts WIC Nutrition Program issues food benefits through an Electronic Benefit Transfer (EBT) system called the WIC Card. The system benefits both the retailer and the WIC customer by delivering seamless WIC transactions at each cash register, making the transactions like other debit or credit card transactions, and removing any stigma for the WIC customer.

Retailers wishing to apply to become a WIC vendor must have the capability to operate either an integrated or non-integrated multi-function system to accept WIC benefits. In either system, when a WIC Card is swiped, the device will obtain the benefit balance for the WIC customer and match the scanned food/formula items against the Massachusetts Approved Product List (APL) to accept the WIC customer's purchases. The two different types of systems that enable vendors to accept WIC benefits are:

- Integrated – the WIC software is part of the store's cash register system. Integrating WIC into the POS system and normal business processes is the preferred solution as it allows retailers to manage inventory, payment, and settlement for WIC items within the same system that manages transactions for cash and other tenders. The integrated system also provides a more streamlined purchase experience for the WIC customer.
- Non-Integrated Multi-Function System - the WIC Card software is on the Point-of-Sale (POS) device. The POS device must be capable of supporting WIC and other payment types such as the Supplemental Nutrition Assistance Program (SNAP). Retailers will need to reconcile the WIC transactions to their Electronic Cash Register (ECR) system.

Integrated POS **Upgrade Current System**

This option is for vendors that choose to upgrade their current POS system with an integrated WIC EBT certified Electronic Cash Register (ECR) system. An integrated ECR system, upgraded to accept WIC Card transactions, allows the vendor to maintain their current POS and business processes while integrating WIC redemptions with other payment types. An upgrade to an integrated ECR:

- may have been tested and certified by USDA in another State.
- allows vendors to maintain their existing POS and business processes.
- supports seamless WIC transactions at the POS.
- eliminates the need for WIC customers to separate items at the checkout (mixed basket).
- integrates WIC into vendor's existing inventory, redemption, and settlement processes.

The vendor is responsible for all the costs associated with the upgrade of their current Point-of-Sale (POS) system's hardware and/or software.

Integrated POS Replacement System

This option is for vendors that currently have no WIC EBT capability available in their existing system or are currently planning to update their POS systems. System replacement with an integrated ECR has all the advantages of a system upgrade. A full system replacement with an integrated ECR:

- may have been tested and certified by USDA in another State.
- allows vendors to upgrade out-of-date equipment and processes while achieving WIC Card enablement.
- supports seamless WIC transactions at the POS.
- eliminates the need for WIC customers to separate items at the checkout (mixed basket).
- integrates WIC into vendors' existing inventory, redemption, and settlement processes.

The vendor is responsible for all the costs associated with system replacement of their current POS system with an integrated WIC EBT certified ECR system.

Certification Process for Integrated Systems

If the store is integrated, a certification process must be completed to conduct WIC transactions. There are three certification levels:

- Level I is a pre-certification process where the software provider runs several transaction scripts and verifies the results.
- Level II certification occurs at the software provider's location and is conducted by Custom Data Processing (CDP) (WIC Card contractor) and the State WIC staff. The transaction scripts are run once again, and the results are verified by CDP and WIC staff. This certifies that the cash register software will correctly handle WIC transactions.
- Level III certification is a live in-store test to verify the proper installation and set-up of the store's cash register system. Level III tests include various scenarios for WIC transactions.

For more information about Retailer Enablement, visit USDA's posted guidelines for the development and implementation of Electronic Benefit Transfer (EBT) systems for the Special Supplemental Nutrition Program for Women, Infants and Children (WIC).

<https://www.fns.usda.gov/wic/wic-electronic-benefits-transfer-ebt-guidance>.

Non-Integrated POS **Multi-Function System**

The non-integrated multi-function system consists of a terminal and item scanner that operates independently of vendors' ECR system. The non-integrated multi-function POS communicates with the EBT system through a phone line or internet connection and is entirely separate from the store's overall inventory. A non-integrated multi-function POS system:

- supports other EBT payment tender types such as SNAP transactions.
- requires a 'double scan' – first against the multi-function POS device and second through the vendor's ECR system.
- does not support mixed basket transactions (WIC items are the only items that can be transacted).

FIS Government Solutions is the host/processor that will be handling the non-integrated multi-function terminals for stores that will be utilizing this type of POS system. Any vendor requiring the non-integrated multi-function terminal must complete the Application and Agreement for Benefits Redemption with FIS to be able to participate in the WIC Program.

The vendor is responsible for all the costs associated with the non-integrated multi-function system as outlined in the Fidelity Information Services LLC (FIS) Government Solutions EBT Agreement for Benefits Redemption, EBT Quest and/or WIC Operating Rules Monthly Service and Fees Addendum.

2025-2027 VENDOR APPLICATION PROCESSING SCHEDULE

Applications received by the Massachusetts WIC Program will be processed in order of receipt. The schedule for the application process is as follows:

APPLICATIONS RECEIVED BY 4:00 P.M. ON THIS DATE	PROJECTED DATE CONTRACTS WILL BEGIN	CONTRACTS WILL EXPIRE ON*
FY'25 (October 1, 2024 – September 30, 2025)		
July 1, 2024	October 1, 2024	September 30, 2025
October 14, 2024	January 1, 2025	September 30, 2025
November 11, 2024	February 1, 2025	September 30, 2025
December 9, 2024	March 1, 2025	September 30, 2025
January 13, 2025	April 1, 2025	September 30, 2025
February 10, 2025	May 1, 2025	September 30, 2025
March 10, 2025	June 1, 2025	September 30, 2025
April 14, 2025	July 1, 2025	September 30, 2025
May 12, 2025	August 1, 2025	September 30, 2025
FY'26 (October 1, 2025 – September 30, 2026)		
July 14, 2025	October 1, 2025	September 30, 2026
August 11, 2025	November 1, 2025	September 30, 2026
September 8, 2025	December 1, 2025	September 30, 2026
October 13, 2025	January 1, 2026	September 30, 2026
November 10, 2025	February 1, 2026	September 30, 2026
December 8, 2025	March 1, 2026	September 30, 2026
January 12, 2026	April 1, 2026	September 30, 2026
February 9, 2026	May 1, 2026	September 30, 2026
March 9, 2026	June 1, 2026	September 30, 2026
April 13, 2026	July 1, 2026	September 30, 2026
May 11, 2026	August 1, 2026	September 30, 2026

FY'27 (October 1, 2026 – September 30, 2027)		
July 13, 2026	October 1, 2026	September 30, 2027
August 10, 2026	November 1, 2026	September 30, 2027
September 14, 2026	December 1, 2026	September 30, 2027
October 12, 2026	January 1, 2027	September 30, 2027
November 9, 2026	February 1, 2027	September 30, 2027
December 14, 2026	March 1, 2027	September 30, 2027
January 11, 2027	April 1, 2027	September 30, 2027
February 8, 2027	May 1, 2027	September 30, 2027
March 8, 2027	June 1, 2027	September 30, 2027
April 12, 2027	July 1, 2027	September 30, 2027

*The WIC Agreement will expire in accordance with the above schedule. The WIC Program may renew this Agreement for no more than two (2) consecutive one (1) year renewal periods if the WIC Program is satisfied that the vendor continues to meet: the customer service qualifying criteria; business integrity criteria; quality standards including compliance with the rules, regulations, policies and procedures governing the WIC Program; continued compliance with state and local sanitary codes and food safety requirements; WIC sales volume criteria; cost containment requirements; and records retention requirements of the WIC Program.

****New Retailers Only:** If using a non-integrated multi-function system, the contract projected date will vary depending on when the vendor returns the completed FIS Application and Agreement for Benefits Redemption. This agreement is between FIS and the vendor for the non-integrated multi-function system. Vendors will **not** be allowed to participate in WIC until FIS has a complete and signed agreement with the vendor.

THE VENDOR SELECTION CRITERIA

Vendor authorization will be based on the following requirements:

Customer Service Qualifying Criteria:

- A. **VALID BUSINESS LICENSE** - The applicant must have a valid business license to operate in the Commonwealth of Massachusetts and any other legally required State, City, or Town licenses or permits.
- B. **HOURS OF OPERATION** - The applicant's store must be open at least 8 hours a day, 6 days a week.
- C. **FIXED LOCATION** - The applicant must operate a permanent, fixed retail establishment located in the Commonwealth of Massachusetts.
- D. **FRESH PRODUCTS** - The applicant must provide fresh products and infant formula (within expiration dates) in a clean and sanitary environment.
- E. **STAPLE FOODS** - The applicant must provide a variety of staple foods for sale including fresh, frozen, and/or canned fruits and vegetables, fresh and/or frozen meats, dairy products, and grain products such as bread, rice, and pasta. Pharmacies are excluded.
- F. **MANDATORY MINIMUM INVENTORY REQUIREMENTS** - The mandatory minimum inventory requirements of approved WIC foods and infant formula must always be available on the shelves. All applicants will be inspected by the WIC Program to verify that the Mandatory Minimum Inventory Requirements of WIC items are in stock. Failure to stock and maintain the mandatory minimum inventory requirements of WIC food items, in required quantities, after submission of a vendor application will be grounds for denial.
- G. **INFANT FORMULA SUPPLIERS** - The applicant is required to purchase infant formula solely from a list of suppliers approved by the Massachusetts WIC Program. (See Attachment 6 for a listing of approved infant formula suppliers). This list includes wholesalers, distributors, and retailers authorized in Massachusetts, or formula manufacturers registered with the Food and Drug Administration. No other sources may be used to obtain infant formula. Invoices for the infant formula purchase must be maintained for at least the three previous years plus the current year.
- H. **E-MAIL ADDRESS** - The applicant must have an e-mail address to do business with the Massachusetts WIC Program. Failure to have and/or maintain an e-mail address for the store will be grounds for denial or termination of the Vendor Agreement.
- I. **TRAINING** - The applicant must agree that the manager of the store or an authorized representative, such as the person at the store who is responsible for WIC, will attend mandatory WIC training sessions as scheduled by the Massachusetts WIC Nutrition Program. The applicant must agree to train all staff using WIC approved training materials.
- J. **PERCENTAGE OF FOOD SALES FROM WIC** - WIC sales cannot make up more than 50% of vendor's total annual food sales. Applicants will not be accepted if it is expected that food sales from WIC comprise more than 50% of total food sales. Currently authorized vendors' volume of WIC redemptions will be monitored to determine if they exceed 50% of total annual food sales.

- K. **WIC BENEFITS** – The applicant must be able to accept WIC benefits using a Massachusetts WIC approved integrated or non-integrated multi-function system. Refer to page 2 for details.
- L. **MINIMUM LANE COVERAGE** – Stores with three or more cash registers are required to have an integrated system and equip all cash registers with the software to process WIC benefits. Stores with one to two cash registers must equip one cash register if the monthly WIC sales is less than or equal to \$8,000 or both cash registers if the monthly sales exceed \$8,000.
- M. **SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) PARTICIPATION** - The applicant, except for pharmacies, must participate in SNAP. Please note participation in SNAP satisfies only one WIC selection criteria and, by itself, shall not constitute compliance with all other necessary WIC selection criteria.
- N. **COMPLIANCE WITH WIC AND SNAP REGULATIONS** - The owners and managers listed on the application must have an acceptable history of compliance with WIC, SNAP, and other Food and Nutrition Services (FNS) Programs. Current and prior compliance or prior non-compliance with WIC, SNAP, and other FNS Programs will be considered. WIC will consider whether owners or managers listed on this application owned, managed or were responsible for WIC, SNAP or other FNS Programs at a store that is or was subject to enforcement actions. The following are grounds for denial:
- i. Current disqualification from WIC, SNAP or an FNS Program.
 - ii. Past disqualification from WIC, SNAP or an FNS program, depending on the nature and severity of the reasons for past disqualification.
 - iii. Failure to comply with federal WIC or SNAP regulations.
 - iv. Failure to pay in full any monetary claims assessed by the WIC Program, SNAP or any other FNS Program.
 - v. Warnings and sanction points, depending on the nature and severity of the violations. Cumulative sanction points at all stores owned or managed by applicant(s) or at stores where applicants were responsible for WIC will be considered.
 - vi. Attempt to circumvent a period of disqualification from the WIC Program, SNAP, or other FNS Program, a civil monetary penalty imposed for violations of these programs, or sanction points issued under the WIC Program.
 - vii. Failure to keep and/or produce inventory records.
- O. **BUSINESS INTEGRITY** - The applicant must demonstrate business integrity and a sound reputation. WIC will consider business integrity and sound reputation of the following: owners, officers, partners or the immediate family of owners, officers, or partners involved in the operation of the businesses, the corporate entity, the manager, or any stockholder who has a 5% or greater ownership interest. For each of these the applicant must disclose the following:
- i. Criminal records (current charges and/or past convictions or forfeited collateral for any crime. Does not include: offenses committed before an 18th birthday which were adjudicated in a juvenile court or under a youth offender law, convictions for which the record has been expunged under Federal or State law, or any conviction set aside under the Federal Youth Corrections Act or similar State Authority, or minor traffic violations.)
 - ii. Official records of removal from other Federal, State, or local programs including whether above mentioned people or corporation ever had a license denied,

- withdrawn, or suspended or been fined for license violations, such as business or health licenses.
- iii. Judicial determinations in civil litigation reflect adversely on the integrity of the above-mentioned people.
 - iv. Evidence of attempts to circumvent disqualification from the WIC or SNAP a civil monetary penalty imposed for violations of WIC or SNAP.
Evidence of prior fraudulent behavior of the above-mentioned people, corporations, or their managers.
 - v. Other evidence reflects the business integrity and reputation of the above-mentioned people or corporation.

If the Vendor Application reveals any of the above, the applicant will be given an opportunity to attach a written explanation giving the name of the person(s) charged or convicted and their relationship to the owner, officer, partner or corporate entity, and their current or past position, if any, in the store or corporation, the court and court docket number, the crime(s) and date(s) committed, the penalty and time served, and any other relevant information.

- P. **ACCURACY** - The applicant must submit a complete and accurate Vendor Application. Inaccurate or incomplete information in the Vendor Application or price list may be cause for denial or later termination or/and disqualification from the WIC Program. All applicants will be inspected by the WIC Program to verify the accuracy of the Application.
- Q. **COMPETITIVE PRICES** - The applicant prices must be competitive with other authorized vendors within the same Peer Group. (See page 10 for further information on price issues).
- R. **CONTINUING QUALITY STANDARDS:**
 - **Continued compliance** with WIC regulations including consideration of business integrity standards.
 - **Continued compliance** with state and local sanitary codes, licensure requirements, and food safety requirements.
 - **Not-to-Exceed (NTE)** - The NTE is the maximum amount that Massachusetts WIC will pay for specific food items identified by their Universal Product Code (UPC). The NTE is calculated from the actual prices paid for food redeemed through the WIC Card transactions. NTE may be reevaluated for price competitiveness at any time during the authorization period and vendors may be terminated for non-price competitiveness.
 - **WIC sales volume** - The State will review the volume of WIC sales at each authorized WIC vendor on a periodic basis. Low or zero volume of WIC sales may result in loss of WIC authorization.

FAIR HEARINGS

If a Vendor Application is not selected for any reason except incompleteness and a vendor wishes to appeal the decision, the vendor must request a fair hearing in writing within 30 days of receiving the non-selection letter to the following address:

Vendor Specialist
Massachusetts WIC Nutrition Program
Department of Public Health
250 Washington Street, 6th floor
Boston, MA 02108

HOW DOES THE WIC PROGRAM EVALUATE COMPETITIVE PRICING?

Food costs are the main determinant of the number of women, infants, and children that WIC can serve. Therefore, pricing and cost containment are critical factors in the authorization and monitoring of WIC vendors.

To ensure that the maximum number of participants have reasonable access to the WIC products they require WIC will pay a "fair and competitive" price for WIC products. WIC defines "fair and competitive" as prices that are within a reasonable range of prices charged by comparable Massachusetts retailers for the same or similar items. In support of cost containment, the WIC Program must be able to classify vendors into peer groups. Vendors are assigned into peer groups for selection/authorization as well as to establish reimbursement prices based on the assumption that stores with similar characteristics should be charging comparable prices for WIC foods.

To measure the 'fair and competitive' standard, WIC compares food costs within 'peer groups' of stores authorized to do business with the WIC Program. The peer group assignments are currently based on information captured on the Vendor Application. A peer group is defined by the WIC Program according to a few common characteristics such as:

- Type of business (major or small chain, independent, chain or independent pharmacy, commissary)
- Type of ownership (sole proprietorship, partnership, corporation, cooperative)
- Size (sales volume, food inventory, number of checkout lanes)
- Location (urban, suburban, rural, special district)

The Not-to-Exceed (NTE) is the maximum amount that Massachusetts WIC will pay for specific food items identified by their Universal Product Code (UPC). An average redemption price is calculated for each peer group and for each UPC using the previous three (3) months' worth of redemption data. This calculation is performed on a bi-weekly basis.

The WIC Program reviews the prices charged for WIC foods and assigns a NTE to each food item. Each WIC Card transaction is reviewed against this NTE. The prices submitted on the Price List (Attachment 2 & 3) are compared to the current NTE prices of WIC authorized vendors within the same Peer Group for the following food items:

Milk – gallon (whole, 2%, 1%, skim)
Cheese
Eggs
Cereal
Juice
Peanut Butter
Dry Beans (bag)

Beans (canned)
100% Whole Wheat Bread
Brown Rice/Whole Wheat Pasta
Whole Wheat Tortillas
Dry Infant Cereal
Infant Fruits & Vegetables
Infant Formula

If one food item's price exceeds the vendor's assigned Peer Group, the application will not be automatically rejected. Rather, the WIC Program will advise the applicant that their prices are too high and give the applicant an opportunity to resubmit a more competitive price list. Failure to submit a competitive price list, after being given the opportunity to do so, shall be deemed a withdrawal of the applicant's WIC Vendor Application.

VENDOR COST CONTAINMENT

HOW DOES THE WIC PROGRAM EVALUATE "ABOVE 50% VENDORS"

The Child Nutrition and WIC Reauthorization Act of 2004, Public Law 108-265 incorporates into the WIC Program regulations new legislative requirements for vendor cost containment that affect the selection, authorization, and reimbursement of WIC vendors.

Federal regulations require Massachusetts WIC to evaluate vendors at the time of authorization, reassess new vendors within six months after authorization, and then annually to determine if the vendor should be designated as an "above-50 percent vendor".

Massachusetts WIC will not authorize active vendors, newly authorized vendors, and vendors that are expected to derive more than fifty (50%) of their annual food sales revenue from the redemption of WIC benefits.

Applicants applying to WIC are asked whether they expect to derive more than 50-percent of their annual food sales revenue from the redemption of WIC benefits. If vendor's answers "yes", the store must be classified as above-50 percent vendor and will not be accepted to participate in the WIC Program.

Any current vendor who is found to meet this criterion will be notified that their WIC Vendor Agreement will be terminated for the remainder of the contract cycle unless it is determined that this vendor is needed due to inadequate participant access.

Vendors must provide the state WIC Vendor Unit with documentation of the store's actual gross food sales¹ to ensure that the store is fairly assessed. All vendors must maintain a record of all documented food sales for a period of three years and must provide this information for evaluation purposes upon request.

Failure to provide documentation requested by Massachusetts WIC within the timeframe specified will result in termination of the store's WIC Vendor Agreement. The following documents are used to verify the store's actual gross food sales:

- Financial Statements
- Accounting Reports
- Tax Forms
- Mass. Dept. of Revenue Webfile for Business File Returns - Sales Tax Monthly/Quarterly
- Any other records sufficient to verify the store's food sales amount.

If a vendor is asked to provide documentation of the store's food sales amount and is unable to prove that the store is not an "above-50-percent vendor" or if there is not a response to the request for documentation, the store will be classified as an "above-50-percent vendor" and will be terminated from the program for the remainder of the contract cycle.

¹ Massachusetts WIC presently defines 'food sales' as sales of SNAP Program-eligible foods. The SNAP regulations at 7 CFR 271.2 defines 'eligible foods' as:

1. Any food or food product intended for human consumption except alcoholic beverages, tobacco and hot foods and hot food products prepared for immediate consumption.
2. Seeds and plants to grow foods for the personal consumption of eligible households. Food sales do not include sales of any items that cannot be purchased with SNAP benefits, such as hot foods or food that will be eaten in the store.

WHAT IS THE WIC MANDATORY MINIMUM INVENTORY FOR FOOD VENDORS?

For a Vendor Application to be considered, the applicant must stock all categories of WIC foods as described below—the Mandatory Minimum Inventory Requirements. These foods must be fresh and must be in adequate supply for WIC participants to purchase them whenever the vendor is open for business. **Failure to stock and maintain the WIC mandatory minimum inventory requirements of WIC food items in the required quantities after submission of the Vendor Application will be grounds for denial.**

Mandatory Minimum Inventory Requirements are included as Attachment 4. The WIC Program strongly recommends that the list is used to make sure the Vendor Application is complete.

For a complete listing of all the WIC approved foods, please review the MA WIC Approved Food Guide [WIC Approved Food Guide \(PDF\)](#) or for more information about the WIC Program please visit our website at www.mass.gov/WIC.

NOTE: The WIC Mandatory Minimum Inventory Requirements may be amended by the WIC Program during the Agreement period.

THE MANDATORY MINIMUM INVENTORY REQUIREMENTS OF WIC FOODS:

1. **CHEESE**
16-ounce packages only

Must have 2 varieties
Minimum stock: 3 pounds in each variety - 6 pounds total
2. **EGGS – Least expensive brand**
Grade A, Brown or White

Minimum stock: 6 dozen total, any combination
3. **CEREAL**
11-ounce or larger boxes only

Must have 5 varieties
Minimum stock: 2 boxes of each variety - 10 boxes total
4. **LEGUMES - PEANUT BUTTER**
16-18-ounce jar only

Minimum stock: 4 jars total
5. **LEGUMES - DRIED BEANS/PEAS OR CANNED BEANS**
1-pound bags only

LEGUMES - CANNED BEANS

15-16-ounce cans only

***Must have 2 varieties - dry beans or canned beans or combination of both
Minimum stock: 4 (1lb) bags or 8 cans of canned beans, any combination***

6. **CANNED FISH**

5oz. Chunk Light Tuna **or** 3.75oz. Sardines **or** 5oz. Pink Salmon

Minimum stock: 4 cans total, any combination

7. **INFANT CEREAL**

8-ounce boxes only

Minimum stock: 6 boxes total

8. **BABY FOOD FRUITS & VEGETABLES**

4-ounce jars or 2-Packs of 4-ounce tubs

Must have 3 types or varieties

Minimum stock: 64 (4oz) jars/32 (2-packs) total

9. **BREAD/WHOLE GRAIN OPTIONS**

100% WHOLE WHEAT BREAD - 16-ounce package only

Minimum stock: 6 packages total, 16oz. 100% Whole Wheat Bread

TORTILLAS - 16-ounce package only

OATMEAL - 16-ounce package only

BROWN RICE - 14-16-ounce packages only

WHOLE GRAIN PASTA -16-ounce package

Minimum stock: 3 packages total, any combination (tortillas, oatmeal, brown rice, or whole grain pasta)

10. **FRUITS – FRESH, CANNED OR FROZEN**

FRESH – any variety of fresh fruits, whole or cut.

CANNED – any brand and size packed in water or juice, plain fruit, plain fruit mixtures (except fruit cocktails), any container type (metal, plastic, glass), 100% canned pumpkin, applesauce – ‘No sugar added’ or ‘unsweetened varieties only.

FROZEN – any brand with no added sugar, any plain fruit, plain fruit mixtures.

Must have at least 3 varieties of fruits – two must be fresh, and one can be canned or frozen

***Minimum stock: \$25.00 worth of fresh AND \$10.00 worth of canned or frozen,
\$35.00 total dollar amount***

11. **VEGETABLES – FRESH, CANNED OR FROZEN**
FRESH – any variety of fresh vegetables, bagged salad mixtures, bagged vegetables, whole or cut.
CANNED – any brand and size, any plain vegetables, plain vegetables mixtures, any container type (metal, plastic, glass), regular or low sodium.
CANNED TOMATO PRODUCTS – any brand and size, metal cans only, pastes, purees, whole, or crushed tomatoes.
FROZEN – any brand and size, any plain vegetables, plain vegetables mixtures, any package type (bag, box).
Must have at least 3 varieties of vegetables – two must be fresh, and one can be canned or frozen
Minimum stock: \$25.00 worth of fresh AND \$10.00 worth of canned or frozen, \$35.00 total dollar amount
12. **IRON-FORTIFIED INFANT FORMULA**
Similac Advance, 12.4 ounce powdered
Minimum stock: 3 cases total (18 cans)
13. **YOGURT**
32-ounce, 16-ounce, 8-pack-2oz tubes, 16-pack-2oz tubes, 4-pack-16oz, and 8-pack-32oz containers only, No Artificial Sweeteners
Minimum stock: 64oz total, 2-32oz or 4-16oz containers, any combination
14. **MILK – Whole & Lowfat/Fat Free -Least expensive brand**
***Minimum stock: 8 gallons of fat free/1% lowfat fluid milk
2 gallons of whole milk
16 cans of evaporated fat free/lowfat milk OR
3 quarts of long-life fat free/1% lowfat milk, any combination***
15. **BOTTLED JUICE**
100% juice, 64-ounce plastic bottles
Must have 2 flavors on shelf
Minimum stock: 6 bottles of each flavor, 12 bottles total
16. **OTHER FOODS** - Below is a list of other foods that the WIC Program issues to participants. The issuance of these foods is limited and based on the participant's needs. There is currently no mandatory minimum requirement for these foods:

SOY-MILK

Quarts or half-gallon containers

LACTOSE FREE MILK

96-ounce Jug or Half-gallon containers

TOFU

16-ounce packages only

FROZEN JUICE

100% juice, 11.5-12-ounce cans

WHAT IS THE WIC MANDATORY MINIMUM INVENTORY FOR PHARMACIES?

A pharmacy must stock two (2) of the following categories of infant formulas: 1) iron-fortified formula, and 2) special prescription formulas and adult/pediatric nutritionals. The formulas must be fresh (within expiration date), and in adequate supply for WIC participants to purchase them whenever the pharmacy is open for business. The pharmacy must be willing and able to provide any special formulas within 48 hours (see below for more details). **Failure to stock and maintain a WIC mandatory minimum inventory of WIC products in required quantities after submission of the Vendor Application will be grounds for denial.**

Mandatory Minimum Inventory Requirements is included as Attachment 4. The WIC Program strongly recommends that the list is used to make sure the Vendor Application is complete.

NOTE: The WIC Mandatory Minimum Inventory Requirements may be amended by the WIC Program during the Agreement period.

THE MANDATORY MINIMUM INVENTORY FOR PHARMACIES:

1. **IRON-FORTIFIED INFANT FORMULA**
Similac Advance, 12.4 ounce powdered

Minimum stock: 3 cases total (18 cans)

Similac Advance, 13-ounce concentrate – ***upon request***

Similac Advance, 32-ounce ready-to-feed – ***upon request***

Similac Soy Isomil, 13-ounce concentrate – ***upon request***

Similac Soy Isomil, 12.4-ounce powdered – ***upon request***

Similac Soy Isomil, 32-ounce ready-to-feed – ***upon request***

2. **SPECIALIZED INFANT FORMULA AND ADULT/PEDIATRIC NUTRITIONALS**

Specialized infant formulas and adult/pediatric nutritionals must be available within **48 hours** of notification by the local WIC program or a participant with current WIC benefits. Such products include:

Abbott Similac NeoSure	Abbott RCF	Nestle Vivonex Pediatric
Abbott Similac Alimentum	Mead Nutramigen	Nestle Boost Kid Essentials 1 Cal
Abbott Similac PM 60/40	Mead Johnson Nutramigen	Nestle Boost Kid Essentials 1.5 Cal
Abbott EleCare Infant DHA/ARA	Mead Pregestimil	Nestle Compleat Pediatric Standard 1.0 Cal
Abbott EleCare Jr	Mead Product 3232A	Nestle Alfamino Jr
Abbott Similac Special Care 30 Cal	Mead PurAmino DHA/ARA	Nutricia Neocate Infant Syneo
Abbott Ensure	Mead Nutramigen w/Enflora LGG	Nutricia Fortini Infant Formula
Abbott Ensure Plus	Mead Enfaport	Nutricia Neocate Jr
Abbott Pediasure	Mead Enfamil NeuroPro EnfaCare	Nutricia PKU Maxamum
Abbott PediaSure w/Fiber	Mead PurAmino Jr	Nutricia KetoCal 4:1
Abbott Pulmocare	Nestle Extensive HA	Nutricia Neocate Jr w/Prebiotics
Abbott PediaSure Peptide 1.0 Cal	Nestle Alfamino Infant	Nutricia Neocate Splash
Abbott PediaSure 1.5 Cal	Nestle Peptamen Jr	Nutricia Neocate Infant DHA&ARA
Abbott Osmolite 1.5 Cal		

HOW TO FILL OUT THE WIC VENDOR APPLICATION

1. If applying as a food vendor, attach a completed food vendor price list **(Attachment 2)** to the application. If applying as a pharmacy, attach a completed pharmacy price list **(Attachment 3)** to the application. If applying as both a food vendor and a pharmacy, attach a food vendor and pharmacy price list **(Attachments 2 and 3)** to the application.
2. **PLEASE TYPE OR PRINT ALL ITEMS CLEARLY.** The WIC Program will not consider Vendor Applications that are incomplete. Fill out all parts of the application and do not leave any questions blank. Attach all required documents to the application. The Vendor Application must be complete and accurate, and it must be signed by the owner, manager, or other individual with legal authority to obligate the vendor. If a Vendor Application is rejected for incompleteness, the vendor may not appeal the decision by requesting a fair hearing.
3. List the names of all owners of the store or business (item 17 on the application). If the business is a corporation, give the corporate name in item 16 and list the names of the President, Vice President, and Treasurer in item 17. If there is more than one Vice President, list the Vice President who is chiefly responsible for the operation of the store. List the names and addresses of all shareholders holding a 5% or greater interest in the corporation.
4. Complete the information at the top of the price list.
5. Fill out the price list carefully and completely. Do not estimate or project prices. The prices must reflect **THE STORE'S CURRENT ACTUAL SHELF PRICES.** When the price list does not specify the brand name for the WIC food item, select the brand with the HIGHEST price. **ACTUAL SHELF PRICES** are necessary for the WIC Program to evaluate prices charged by vendors for the purposes of characterizing stores by peer group and to monitor compliance. Fill in the price of the item and indicate the brand name of the item in the space provided.
6. When filling out the price list, only give prices for items currently on the shelf. When prices are given for WIC Mandatory Minimum Inventory requirement items in the quantities specified, do not list the sale price. Write the actual price or the Vendor Application will be considered inaccurate and will be denied.
7. The corporate office may complete the application and price list for each outlet of a chain store. **APPLICATION AND PRICE LIST MUST BE COMPLETED FOR EACH LOCATION WITHIN THE CHAIN.**
8. **IF A SPACE IS LEFT BLANK ON THE PRICE LIST, THE WIC PROGRAM WILL ASSUME THAT THE VENDOR DOES NOT CARRY THAT PARTICULAR ITEM.** Please provide prices for all the WIC foods/formula available in the store, not just for the WIC Mandatory Minimum Inventory Requirement. Applicants use Attachment 4 for the WIC Mandatory Minimum Inventory Requirements to see if the price list is complete. The application will be denied if prices are not provided for Mandatory Minimum Inventory of WIC items.
9. Sign and date the last page of the application(s) and the price list. **THE APPLICATION AND PRICE LIST ARE INVALID IF THEY ARE NOT SIGNED AND DATED.**

10. IF ASSISTANCE IS NEEDED IN FILLING OUT THE VENDOR APPLICATION AND PRICE LIST, PLEASE CONTACT THE VENDOR STAFF OF THE MASSACHUSETTS WIC NUTRITION PROGRAM AT 1-800-552-9425 OR email to: masswicretailers@mass.gov.
11. Applications can be submitted by mail or email to:

Vendor Specialist
Massachusetts WIC Nutrition Program
250 Washington Street, 6th floor
Boston, MA 02108
masswicretailers@mass.gov

ATTACHMENT 1



FISCAL YEARS 2025-2027 MASSACHUSETTS WIC NUTRITION PROGRAM WOMEN, INFANTS AND CHILDREN NUTRITION PROGRAM VENDOR APPLICATION

PLEASE TYPE OR PRINT CLEARLY IN BLACK INK AND COMPLETE ALL ITEMS

1. Store Name _____
2. Store Address
Street _____
City _____ State _____ Zip _____
3. Mailing Address (if different from store address):
Street or PO Box _____
City _____ State _____ Zip _____
4. Does the applicant own the real estate where the store is located? ☐ Yes ☐ No
If no, give the name and address of the landlord:
Landlord's Name _____
Street or Box _____
City _____ State _____ Zip _____
5. Store Telephone Number _____
6. Store/Owner E-mail Address _____
7. Store Owner's Name _____
8. Store Manager's Name – person with primary on-site responsibility for daily operations
if different from owner _____
9. Name of person at store responsible for WIC _____
10. When did the store open for business under current ownership?
Month _____ Day _____ Year _____
11. How long have you owned, operated, or managed this store at the present site? _____
12. Has this store ever operated under a different name/location, or have you ever owned, operated, or managed this store under another name? ☐ Yes ☐ No
If yes, what was the name/location when it was in operation? _____

13. Type of Business ☐ Major Chain ☐ Pharmacy I (Independent pharmacy)
☐ Small Chain ☐ Pharmacy II (Chain Pharmacy)
☐ Independent ☐ Commissary
14. Days and Hours of Business:
 MON. _____ FRI. _____
 TUES. _____ SAT. _____
 WED. _____ SUN. _____
 THURS. _____
15. Type of Ownership (check one type)
☐ Sole Proprietorship ☐ Partnership ☐ Co-Operative
☐ Corporation ☐ Limited Liability Co. (LLC) Other _____
 If a Corporation or LLC, please provide the name of Corporation or LLC:

16. Provide the corporate name and address if different from the store address? (For example, enter address of corporate headquarters for a parent corporation or chain store or franchise)
- Business Name _____
 Street or PO Box _____
 City _____ State _____ Zip _____
 Telephone _____
 Contact Person Name _____
 Email _____
17. Owners' Names and Home Addresses
 All owners of the business must be listed.¹ DO NOT enter information for publicly owned corporations. Enter information for owners of proprietorships, partnerships, officers and principal shareholders of private corporations. If the business is a corporation, list the names of the president, vice president and treasurer. If there is more than one vice president, list the vice president who is chiefly responsible for the operation of the store. (Attach additional sheets if necessary)
- Name _____ Title/Office _____
 Street or PO Box _____
 City _____ State _____ Zip _____
- Name _____ Title/Office _____
 Street or PO Box _____
 City _____ State _____ Zip _____
18. How many people work in the store? (include paid and unpaid, full and part-time, owners and family) _____
19. How many people will be handling WIC transactions? _____
20. How many cash registers does the store have? _____

¹ For purposes of this application, "owners" includes natural persons and, in the case of a sole proprietorship, any sole proprietor, in the case of a partnership, any limited partner owning 5% or more and any general partner, in the case of a corporation, any shareholder owning 5% or more, any officer and any director, any trustee of any trust, any mortgagee in possession, and any executor or administrator of any vendor which is an estate.

21. What system will the store be using to process WIC Card transactions?
- ☐ Integrated POS System (required if a store has 3 or more cash registers)
- ☐ Non-Integrated Multi-Function POS System (stores with 1-2 cash registers) - One device if the store does less than \$8,000 on WIC sales monthly **OR** 2 devices if the store exceeds \$8,000 and has 2 cash registers.

22. If using integrated system, please provide the name of the system? (ie: DUMAC, Retailx, NCR ACS, LOC + MTX, etc)
- _____

23. Who is the store's Third-Party Processor (TPP)? ☐ FiServ ☐ Vantiv ☐ Worldpay
- ☐ Other _____

24. Does the store expect to derive more than 50% of food sales from WIC sales? ☐ Yes ☐ No

25. Please indicate staple food items sold at this store:

Bread/Cereal

- ☐ Bread
☐ Cereal
☐ Pasta
☐ Rice
☐ Flour
☐ Other _____

Dairy Products

- ☐ Milk
☐ Cheese
☐ Butter
☐ Yogurt
☐ Other _____

Fruits/Vegetables

- ☐ Fresh Fruits/Vegetables
☐ Canned Fruits/Vegetables
☐ Frozen Fruits/Vegetables
☐ 100% Fruit/Vegetables Juices
☐ Other _____

Meat, Poultry, Fish

- ☐ Beef/Chicken
☐ Pork/Bacon/Ham
☐ Eggs
☐ Lunch Meats/Hot Dogs
☐ Canned Meats/Fish
☐ Other _____

26. Please check the services at this store from choices listed below:

- ☐ Store is primarily a convenience store featuring a limited number of brands and relatively low inventory of each item
- ☐ Store features a full, well-stocked line of grocery items with 3 or more brands to choose among (most food lines)
- ☐ Store sells gasoline as a major product line
- ☐ Store sells liquor as a major product line
- ☐ Store features non-grocery items as its major retail product
- ☐ Store has its own bakery
- ☐ Store has its own deli
- ☐ Store employs a full time butcher
- ☐ Store employs a full time pharmacist
- ☐ Store features an extensive fresh produce section
- ☐ Store sells lottery tickets

27. List supplier from whom WIC foods are purchased:

Name _____

Street address: _____

City/State/Zip: _____

Phone: _____

28. List supplier from whom infant formula is purchased: Infant formula must be purchased from the list of infant formula wholesalers, distributors and retailers licensed in Massachusetts or formula manufacturers registered with the FDA.

Name _____

Street address: _____

City/State/Zip: _____

Phone: _____

29. Related WIC and SNAP Program History

- A. How many stores are under the same ownership? (Include this store) _____
- B. How many of these stores are currently authorized for the MA WIC Program? _____
- C. Has the store or applicant ever previously applied to participate in the WIC Program and had your application non-selected? ☐ Yes ☐ No
If yes, list date and reason for non-selection.

- D. Has the store or applicant ever been terminated from the WIC program for failing to provide copies of the invoices for infant formula purchase or for failing to provide food sales information? ☐ Yes ☐ No, **If yes**, attach an explanation.
- E. Does this store now participate in SNAP? ☐ Yes ☐ No
If yes, enter your SNAP Number: _____
- F. Including this store, have the owners, the corporation or the manager ever owned, operated or managed any store(s) which withdrew from the WIC, SNAP or another FNS Program or a store which received a warning, was suspended, disqualified, withdrawn or assessed a civil monetary penalty by the WIC or SNAP or other FNS Programs? ☐ Yes ☐ No
If yes, attach an explanation identifying the person or corporation, the store name and location, the reason(s) for the withdrawal, violation, or sanction, and the date of the withdrawal, violation, or sanction.

30. Business Integrity — Applicant must demonstrate business integrity and sound reputation.

- A. Please check below regarding any of the following people: owners; officers; partners; or immediate family of owners, officers, and partners involved in the operation of the business; corporate entity; managers; or any stockholder who has a substantial role in the operation of the store. Are there any of the following:
- (i) Criminal records—current charges and/or past convictions or forfeited collateral for any crime. (Do not include: offenses committed before an 18th birthday which were finally adjudicated in a juvenile court or under a youth offender law, convictions for which the record has been expunged under Federal or State law, or any conviction set aside under the Federal Youth Corrections Act or similar State Authority, or traffic violations.) ☐ YES ☐ NO
- (ii) Official records of removal from other Federal, State, or local programs including whether the above-mentioned people or the corporation ever had a license denied, withdrawn, or suspended or been fined for license violation, i.e., business or health licenses. ☐ YES ☐ NO
- (iii) Judicial determinations in civil litigation adversely reflecting on the integrity of the above-mentioned people or the corporation. ☐ YES ☐ NO
- (iv) Evidence of attempt to circumvent disqualification from WIC or SNAP or a civil monetary penalty imposed for violations of the WIC or SNAP. ☐ YES ☐ NO

(v) Evidence of prior fraudulent behavior by the above-mentioned people or corporation or their employees. ☐ YES ☐ NO

(vi) Other evidence reflecting on the business integrity and reputation of the above-mentioned people or the corporation. ☐ YES ☐ NO

If yes, to the above, attach a written explanation, giving the names of the person(s) charged or convicted and their relationship to the owner, officer, partner, manager or corporate entity, and their current or past position, if any, in the store or corporation, the court and court docket number, the crime(s) and date(s) committed; the penalty and/or time served, and any other information you want considered related thereto.

B. Have the owners, managers, or corporation ever had a license denied, withdrawn or suspended or fined for license violations i.e., business or health licenses? ☐ YES ☐ NO

If yes, attach an explanation, listing the type of license, the reason for and date of denial, fine or suspension or withdrawal.

31. Quality Standards — Attach current business, health and other state or local licenses.

32. Certification and Signature of Owner — By the person who has the authority to apply on behalf of the store:

I hereby certify that the information supplied by me on this application and Price List are correct. If it is determined that the information supplied is not correct or that, in review of the information supplied, the Massachusetts WIC Program finds that my store does not meet the criteria to be a WIC vendor, my store will not be approved for a contract.

I understand that if this store is selected for a WIC Agreement, I will be bound by the WIC Program regulations and policies including but not limited to:

1. Charging the correct prices on WIC benefits at the time of purchase. The prices for the WIC approved foods shall be competitive with and not exceed the average shelf price of other vendors in the same peer group;
2. Attending vendor education sessions;
3. Training employees about WIC procedures using WIC approved training materials;
4. Being periodically monitored;
5. Accepting responsibility on behalf of the store and its owner(s), manager(s), and employees to prevent violations of the WIC Program rules and regulations;
6. Accepting responsibility on behalf of the store and its owner(s), manager(s), and employees including new, full and part-time, paid or unpaid employees, for violations of WIC procedures committed;
7. Updating information on this Application as required by the WIC Program;
8. I understand that this is only a request for a WIC Vendor Agreement and, except as specified herein, does not constitute an Agreement.

Signed by the individual with legal authority to obligate the owner(s) of this store.

Signed _____ Date _____

Print Name _____ Title _____

Return to: Vendor Specialist
Massachusetts WIC Nutrition Program
250 Washington Street, 6th Floor
Boston, MA 02108
masswicretailers@mass.gov

This institution is an equal opportunity provider.

ATTACHMENT 2 - FOOD VENDOR PRICE LIST

Vendor ID #:	
Vendor Name:	
Address:	

**To complete this attachment, give HIGHEST ACTUAL SHELF PRICES for the following WIC authorized foods that are normally stocked in the store.
If the store carries brands not listed use the blank spaces provided to fill out the information.**

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger				
016000492349	General Mills	Blueberry Chex	12	
016000487727	General Mills	Cheerios	12	
016000170032	General Mills	Cheerios	18	
016000163928	General Mills	Cheerios	21.7	
016000189157	General Mills	Cheerios Oat Crunch Berry	18	
016000200043	General Mills	Cheerios-BlendsAppleStrawberry	18	
016000200050	General Mills	Cheerios-BlendsBlueberryBanana	18	
016000103719	General Mills	Cinnamon Chex	12	
016000170995	General Mills	Cinnamon Chex	19.2	
016000487963	General Mills	Corn Chex	12	
016000171084	General Mills	Corn Chex	18	
016000157651	General Mills	Fiber One Honey Clusters	17.5	
016000275676	General Mills	Kix	12	
016000171046	General Mills	Kix	18	
016000169661	General Mills	Kix Berry Berry	18	
016000487697	General Mills	MultiGrain Cheerios	12	
016000168756	General Mills	MultiGrain Cheerios	18	
016000487949	General Mills	Rice Chex	12	
016000171022	General Mills	Rice Chex	18	
016000275638	General Mills	Total	16	
016000200814	General Mills	Vanilla Spice Cheerios	12	
016000275492	General Mills	Wheat Chex	14	
016000275652	General Mills	Wheaties	15.6	
038000198410	Kellogg's	All Bran - Original	18.6	
038000596674	Kellogg's	Complete All Bran Wheat Flakes	18	
038000001109	Kellogg's	Corn Flakes	12	
038000001208	Kellogg's	Corn Flakes	18	

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger				
038000231452	Kellogg's	Corn Flakes	24	
038000280290	Kellogg's	Corn Flakes-Honey	11.4	
038000924224	Kellogg's	Crispix	18	
038000281464	Kellogg's	Frosted Mini Wheat-Golden Honey	14.3	
038000318344	Kellogg's	Frosted Mini Original	24	
038000199349	Kellogg's	Frosted Mini Wheats-Original	18	
038000199387	Kellogg's	Frosted Mini Wheats-Blueberry	14.3	
038000199400	Kellogg's	Frosted Mini Wheats-Blueberry	22	
038000199554	Kellogg's	Frosted Mini Wheats- LittleBites	15.9	
038000199509	Kellogg's	Frosted Mini Wheats-Strawberry	22	
038000245664	Kellogg's	Frosted Mini Wheats-Cinnamon Roll	14.3	
038000202117	Kellogg's	Frosted Mini Wheats-Little Bites	23	
038000199943	Kellogg's	Rice Krispies	12	
038000200038	Kellogg's	Rice Krispies	18	
038000231537	Kellogg's	Rice Krispies	24	
038000016219	Kellogg's	Special K - Original	18	
038000199462	Kellogg's	Special K Protein-Almond	14.3	
038000200663	Kellogg's	Special K Protein -Original	13.3	
038000143670	Kellogg's	Special K Protein -Original	19	
064144080373	Maypo	Instant Maple Oatmeal	14	
013130006989	Nabisco	Cream of Rice	14	
013130006125	Nabisco	Cream of Wheat - 1 Minute	28	
013130006224	Nabisco	Cream of Wheat - Instant	28	
013130006118	Nabisco	Cream of Wheat 2 1/2 Minute	12	
013130060257	Nabisco	Cream of Wheat Instant	12	
042400137559	Farina Mills	Farina	14	
042400137320	Farina Mills	Farina	28	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
CEREAL - 11oz boxes or larger (con't)				
884912116505	Post	Banana Nut Crunch	15.5	
884912109101	Post	Grape Nuts Flakes	18	
884912126016	Post	Great Grains Crunchy Pecan	16	
884912014276	Post	Honey Bunches Of Oats-Almonds	18	
884912359162	Post	Honey Bunches of Oats-Almonds	12	
884912249265	Post	Honey Bunches of Oats-Almonds	28	
884912359414	Post	Honey Bunches of Oats-Cinnamon Bunches	12	
884912359155	Post	Honey Bunches of Oats-Honey Roasted	12	
884912014269	Post	Honey Bunches Of Oats-Honey Roasted	18	
884912249272	Post	Honey Bunches of Oats-Honey Roasted	28	
884912359421	Post	Honey Bunches of Oats-Maple Pecans	12	
884912377142	Post	Honey Bunches of Oats-Vanilla Bunches	12	
030000567319	Quaker	Instant Oatmeal-Original	9.8	
030000560839	Quaker	Life-Vanilla	13	
030000063545	Quaker	Life-Original	13	
030000061190	Quaker	Life-Original	18	
030000571842	Quaker	Life-Original	22.5	
Store Brand Cereal - 11oz or larger boxes				
UPC	Brand	Product Name	Size	Price
Canned Fish				
086600000206	Bumble Bee	Chunk Light Tuna	5	
080000006738	Starkist	Chunk Light Tuna	5	
048000002457	Chicken of the Sea	Chunk Light Tuna	5	
086600750705	Bumble Bee	Sardines in Oil	3.75	
066613000059	Brunswick	Sardines in Oil	3.75	
086600000992	Bumble Bee	Pink Salmon	5	
048000000866	Chicken Of the Sea	Pink Salmon	5	

UPC	Brand	Product Name	Size	Price
Dry Beans/Peas - 1-LB Bag				
041331024792	Goya	Dry Black Beans	LB	
041331025034	Goya	Dry Central American Red Beans	LB	
041331024723	Goya	Dry Pinto Beans	LB	
041331024839	Goya	Dry Roman Beans	LB	
Peanut Butter - 16-18oz Jar				
051500255162	Jif	Creamy Peanut Butter	16	
051500255377	Jif	Crunchy Peanut Butter	16	
034000400126	Reese's	Creamy Peanut Butter	18	
037600110754	Skippy	Creamy Peanut Butter	16	
037600110723	Skippy	Super Chunk Peanut Butter	16	
Canned Beans - 15-16oz				
041331124669	Goya	Black Beans	16	
041331124065	Goya	Pink Beans	16	
041331124201	Goya	Small Red Beans	16	
041331124379	Goya	Pinto Beans	16	
041331124027	Goya	Red Kidney Beans	16	
041331124164	Goya	Roman Beans	16	
Eggs - Any Size, Grade A - Least Expensive				
090595000325	Giroux's	Large Brown Cage Free Eggs	doz	
039222030069	Mitlitsky	Large Brown Cage Free Eggs	doz	
039222030052	Mitlitsky	Large White Cage Free Eggs	doz	
Dry Milk - 1 LB. Box				
050000605644	Carnation	Instant Nonfat Dry Milk	9.6	
Evaporated Milk - 12 oz. Can				
050000010110	Carnation	Whole Evaporated Milk	12	
050000159918	Carnation	Lowfat Evaporated Milk	12	
050000160112	Carnation	Fat Free Evaporated Milk	12	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
Whole Wheat Bread - 16oz. Pkg				
073410022504	Arnold	Stone Ground 100% Whole Wheat Bread	16	
074323092301	Bimbo	100% Whole Wheat Bread	16	
835841001066	Gold Medal	100% Whole Wheat	16	
014100071662	Pepperidge Farm	Light Style Soft Wheat Bread	16	
014100085430	Pepperidge Farm	WW Cinnamon W/ Raisins Swirl	16	
072945611030	Sara Lee	100% Whole Wheat Bread	16	
072250011365	Wonder	100% Whole Wheat Bread	16	
			16	
			16	
			16	
Tortillas - 16oz. Pkg				
043354007905	Chi-Chi's	Whole Wheat Tortillas	16	
048564060054	Guerrero	Corn White Tortillas	16	
027331000493	La Banderita	Corn Tortillas	16	
027331000486	La Banderita	Whole Wheat Tortillas	16	
027331032227	La Banderita	100% WW Tortillas	16	
027331010546	La Banderita	Corn Tortillas	16	
035305228040	Mayan Farms	Whole Wheat Tortillas	16	
073731003282	Mission	Yellow Corn Tortillas	16	
Oatmeal - 14-16oz. Pkg				
072463000217	McCann's	Irish Oatmeal-Quick Cooking	16	
Brown Rice - 14-16oz Pkg				
017400100780	Success	Brown Rice 10 Minute Boil In Bag	14	
041331026130	Goya	Brown Rice	16	
017400118457	Minute	Instant Brown Rice 14oz	14	
Whole Grain Pasta - 16oz. Pkg				
076808005851	Barilla	Whole Grain Penne	16	
072368508511	Delallo Organic	Capellini 100% Whole Wheat	16	
071518000165	Hodgson Mill	Whole Wheat Spagetti	16	
033400721145	Ronzoni	Healthy Harvest Penne Rigate	16	
			16	

UPC	Brand	Product Name	Size	Price
Fluid Milk - Least Expensive				
		Whole	128	
		Whole	64	
		Whole	32	
		1% Lowfat	128	
		1% Lowfat	64	
		1% Lowfat	32	
		Fat Free (Skim)	128	
		Fat Free (Skim)	64	
		Fat Free (Skim)	32	
Lactose Free Milk				
041383090738	Lactaid	Lactose Free Whole	96	
041383090707	Lactaid	Lactose Fat Free Milk	96	
041383090714	Lactaid	Lactose Free 1%	96	
			96	
041383090233	Lactaid	Lactose Free 1% w/Calcium	64	
041383090226	Lactaid	Lactaid Lactose Free 1%	64	
			64	
Soymilk				
025293600393	Silk	Original Soymilk	64	
053859070663	8th Continent	Original Soymilk	64	
Long-Life Milk - Quart				
857065007037	Parmalat	Long Life 1% Lowfat Milk	32	
071505023962	Schreiber	Long Life 1% Lowfat milk	32	
			32	
0857065007013	Parmalat	Whole Long Life Milk	32	
071505023993	Schreiber	Whole Long Life Milk	32	
YOGURT - 32oz. or 16oz Containers				
052159005207	Stonyfield	Lowfat French Vanilla	32	
070470004303	Yoplait	Lowfat Strawberry	32	
052159000134	Stonyfield	Whole Strawberry	32	

FOOD VENDOR PRICE LIST, CONTINUED

UPC	Brand	Product Name	Size	Price
Cheese - 16oz Pkg Only				
021000602704	Kraft	Deli Deluxe American White Slices	16	
021000602698	Kraft	Deli Deluxe American Cheese	16	
041716232163	Frigo	String Cheese	16	
		Cheddar	16	
		Colby	16	
		Monterey Jack	16	
		Mozzarella Whole Milk	16	
		Mozzarella Part-Skim	16	
		Shredded	16	
		Muenster	16	
Tofu - 16oz Pkg			16	
025484006577	Nasoya	Organic Super Firm Tofu	16	
025484000131	Nasoya	Organic Silken Tofu	16	
			16	
Frozen Juice - 11.5 or 12 oz cans				
041800116003	Welchs	100% Grape	12	
025000025198	Minute Maid	Orange Original	12	
048500001455	Tropicana	Orange Juice Pulp Free	12	
Bottled Juice - 100% fruit juice only - 64oz				
076301722125	Apple&Eve	100% Apple Juice	64	
889497008245	Juicy Juice	100% Apple Juice	64	
041755001065	Langers Apple	100% Apple	64	
014800000344	Mott's	100% Apple Juice	64	
031200034694	Ocean Spray	100% Cranberry Juice	64	
041800207503	Welch's	100% Grape Juice	64	
			64	
			64	
			64	
			64	

UPC	Brand	Product Name	Size	Price
Infant Cereal - 8oz Boxes				
	Beech-Nut		8	
	Beech-Nut Org		8	
	Earth's Best Org		8	
	Gerber		8	
	Gerber Org		8	
Baby Food - Fruits & Vegetables - Stage 2 - 4oz Jar				
	Beech-Nut		4	
	Full Circle Org		4	
	Happy Baby Org		4	
			4	
Baby Food - Fruits & Vegetables - 2nd foods (2-Pack)				
	Gerber		2-pk	
			2-pk	
			2-pk	
Baby Food - Meats - 2.5oz Jar				
	Beech-Nut		2.5	
	Gerber		2.5	
Infant Formula				
070074569741	Abbott	Similac Advance	13	
070074559582	Abbott	Similac Advance	12.4	
070074533643	Abbott	Similac Advance	32	
070074586137	Abbott	Similac Pro-Advance	6-Pk	
070074569765	Abbott	Similac Soy Isomil	13	
070074559643	Abbott	Similac Soy Isomil	12.4	
070074559681	Abbott	Similac Soy Isomil	32	
070074586038	Abbott	Similac Soy Isomil	6-Pk	
070074575414	Abbott	Similac Sensitive	12.5	
070074575346	Abbott	Similac Sensitive	32	
070074509600	Abbott	Similac for Spit-Up	12.5	
070074626000	Abbott	Similac Total Comfort	12.6	

I CERTIFY THAT THE PRICES ON ALL PAGES OF THIS PRICE LIST ARE THE CURRENT ACTUAL SHELF PRICES.

Signature _____

Date _____

This institution is an equal opportunity provider.

ATTACHMENT 3 - PHARMACY PRICE LIST

Vendor ID#: _____
 Vendor Name: _____
 Address: _____

To complete this attachment, give HIGHEST ACTUAL SHELF PRICES for the following WIC authorized formulas.

UPC	Brand	Product Name	Size	Price
Infant Formula				
070074569741	Abbott	Similac Advance	13	
070074559582	Abbott	Similac Advance	12.4	
070074533643	Abbott	Similac Advance	32	
070074586137	Abbott	Similac Pro-Advance	6-Pk	
070074509600	Abbott	Similac for Spit-Up	12.5	
070074575414	Abbott	Similac Sensitive	12.5	
070074575346	Abbott	Similac Sensitive	32	
070074569765	Abbott	Similac Soy Isomil	13	
070074559643	Abbott	Similac Soy Isomil	12.4	
070074559681	Abbott	Similac Soy Isomil	32	
070074586038	Abbott	Similac Soy Isomil	6-Pk	
070074626000	Abbott	Similac Total Comfort	12.6	
Special Infant Formulas				
070074574318	Abbott	Similac NeoSure	13.1	
070074574561	Abbott	Similac NeoSure	32	
070074575131	Abbott	Similac Alimentum (RTF)	32	
070074608501	Abbott	Similac PM 60/40	14.1	
070074535111	Abbott	EleCare Infant DHA/ARA	14.1	
070074552545	Abbott	Elecare Jr.	14.1	
070074562766	Abbott	Similac Special Care 30 Cal	2	
070074607504	Abbott	Ensure	14	
070074407074	Abbott	Ensure Plus	8	
070074580500	Abbott	Pediasure	8	
070074580623	Abbott	PediaSure with Fiber	7.4	
070074580630	Abbott	PediaSure with Fiber	8	
070074648101	Abbott	Pulmocare	8	
070074674148	Abbott	PediaSure Peptide 1.0 Cal	8	
070074673868	Abbott	Pediasure 1.5 Cal.	8	
070074648354	Abbott	Osmolite 1.5 Cal	8	
070074647128	Abbott	Similac Alimentum	12.1	

UPC	Brand	Product Name	Size	Price
Special Infant Formulas				
070074401089	Abbott	RCF	13	
300870498014	Mead	Nutramigen	13	
300875115640	Mead	Nutramigen	32	
300870367013	Mead	Pregestimil	16	
300870425416	Mead	Product 3232A	16	
300875104804	Mead	PurAmino DHA/ARA	14.1	
300871239418	Mead	Nutramigen with Enflora LGG	12.6	
300875105252	Mead	Enfaport	6-6pk	
300875122082	Mead	Enfamil NeuroPro EnfaCare	13.6	
300875122440	Mead	PurAmino Jr	14.1	
300875131473	Mead	Nutramigen	8-6pk	
0050000598526	Nestle	Extensive HA	14.1	
7613034788214	Nestle	Alfamino Infant	14.1	
0798716062534	Nestle	Peptamen Junior	8.45	
043900713199	Nestle	Vivonex Pediatric	1.7	
043900335117	Nestle	Boost Kid Essentials 1 Cal	8	
043900335407	Nestle	Boost Kid Essentials 1.5 Cal	8	
043900335001	Nestle	Boost Kid Essen 1.5 Cal W/F	8	
043900175096	Nestle	Compleat Pediatric Standard 1.0 Cal	8.45	
050000415694	Nestle	Carnation Breakfast Essentials	8-6pk	
7613034787958	Nestle	Alfamino Junior	14.1	
749735014363	Nutricia	Neocate Infant Syneo	14.1	
749735112120	Nutricia	Fortini Infant Formula	30x4oz	
749735017906	Nutricia	Neocate Junior	14.1	
749735023013	Nutricia	PKU Maxamum	16	
749735166703	Nutricia	KetoCal 4:1	11	
749735029121	Nutricia	Neocate Junior w/Prebiotics	14.1	
749735000595	Nutricia	Neocate Splash	8	
7497350-25956	Nutricia	Neocate Infant DHA & ARA	14.1	

I CERTIFY THAT THE PRICES ON ALL PAGES OF THIS PRICE LIST ARE THE CURRENT ACTUAL SHELF PRICES.

Signature

Date

This institution is an equal opportunity provider.

ATTACHMENT 4

WIC MANDATORY MINIMUM INVENTORY REQUIREMENTS

For food vendors, **all food items below** are required to be carried in all food stores.
For pharmacies, **only 'INFANT FORMULA'** is required to be carried in all pharmacies.

The mandatory minimum inventory requirements of approved WIC foods and infant formulas must be always available on the shelves. These foods must be fresh and must be in adequate supply for WIC participants to purchase them whenever the vendor is open for business.

Notice to applicants: applicants will be inspected by the WIC Program to verify that the Mandatory Minimum Inventory Requirements of WIC items are in stock, and the application will be non-selected if the store does not carry all these items as they are listed below. See Minimum Inventory requirements section on page 12 for more information.

Food Category	Size/Type	Mandatory Minimum Requirement
Cheese	16oz. Packages	2 varieties – 3 lbs. in each variety 6 lbs. total
Eggs (Brown or White)	Dozen, Grade A – medium, Large, X-Large, Jumbo	6 dozen total, any combination
Cereal	11oz or larger boxes	5 varieties – 2 boxes of each variety – 10 boxes total
Legumes (Peanut Butter)	16oz to 18oz	4 jars total
Legumes (Dry beans/ Canned Beans)	1LB. bags or 15-16oz cans	2 varieties - dry beans <u>or</u> canned beans 4 (1lb) bags <u>or</u> 8 cans of canned beans, any combination
Canned Fish	5oz. chunk light tuna in water or 3.75oz. sardines or 5oz. pink salmon	4 cans total, any combination
Infant Cereal	8oz boxes, plain only	6 boxes total
Infant Fruits & Vegetables	4oz or 2-pack	3 varieties of any combination (fruits, vegetables, or fruits & vegetables) 64 (4oz) jars/32 (2-pack)
Bread/Whole Grains Options	16oz. 100% Whole Wheat Bread	6 packages total
	16oz. Tortillas or 16oz. Oatmeal or 16oz. Whole Wheat Pasta or 14-16oz. Brown Rice	3 packages total, any combination
Fruits – Cash Value	Fresh and Canned or frozen Fruits	3 varieties total, 2 varieties must be fresh \$25.00/Fresh \$10.00/Canned or Frozen
Vegetables – Cash Value	Fresh and Canned or frozen Vegetables	3 varieties total, 2 varieties must be fresh \$25.00/Fresh \$10.00/Canned or Frozen
Infant Formula	12.4oz Similac Advance	18 cans (3 cases)
Yogurt	32oz or 16oz containers whole, lowfat/nonfat	2-32oz or 4-16oz containers, 64oz total any combination
Milk – Whole	Gallons	2 gallons total
Milk – Lowfat/Fat Free	Gallons	8 gallons total
Milk – Lowfat/Fat Free	12oz evaporated lowfat milk or Quarts – Long Life 1%/Fat free	16 cans total or 3 qts. total, any combination
Juice	64oz. Bottle	2 flavors (or varieties) – 12 bottles total

**Attachment 5 - List of Approved Infant Formula Suppliers
Manufacturers/Wholesalers/Distributors/Retailers**

All infant formula must be purchased from a supplier on this list.

Approved Infant Formula Suppliers	Address	City	State	Zip	Telephone
Abbott Laboratories Inc.	PO Box 18065	Columbus	OH	43216	
Mead Johnson Nutrition	2400 West Lloyd Expressway	Evansville	IN	47721-0001	
Nestle Health Science	1007 US Hwy 202/206, Bldg JR-2	Bridgewater	NJ	08807	
Nutricia North America	77 Upper Rock Circle, Suite 303	Rockville	MD	20850	
PBM Nutritionals, LLC (a wholly owned subsidiary of Perrigo Company)	652 Peter Jefferson Parkway, Suite 300	Charlottesville	VA	22911	
A&J Food Wholesalers, Inc.	Brooklyn Terminal Market, Foster & Remsen Ave	Brooklyn	NY	11236	(718) 251-7144
Amerisourcebergen Corp	101 Norfolk St	Mansfield	MA	02048	(508) 337-8750
Associated Grocers of New England, Inc.	11 Cooperative Way	Pembroke	NH	03275	(603) 223-6710
Bozzuto's Inc.	275 Schoolhouse Road	Cheshire	CT	06410-1241	(203) 272-3511
C&S Wholesale Grocers	Hatfield South, 142 Elm Street	Hatfield	MA	01038	(413) 247-0258
C&S Wholesale Grocers	7 Corporate Drive	Keene	NH	03431	(603) 354-7000
C&S Wholesale Grocers	1120 Harvey Lane	Suffield	CT	06078	(860) 623-4360
C&S Wholesale Grocers	47 Old Ferry Road	Brattleboro	VT	05301	(802) 257-4371
C&S Wholesale Grocers	1500 Corporate Blvd.	Newburgh	NY	12550	(845) 567-6800
C&S Wholesale Grocers	500 North Street	Windsor Lock	CT	06096	(860) 627-4120
Cardinal Distribution d/b/a Cardinal Health	11 Centennial Drive	Peabody	MA	01960	(978) 532-6900
Cash & Carry	110 Advocado Street	Springfield	MA	01104	(413) 733-6182
Core-Mark Midcontinent, Inc.	355 Main Street	Whitinsville	MA	01588	(508) 234-9000
DeMoulas Super Market Warehouse	875 East Street	Tewksbury	MA	01876	(978) 851-8000
F & J Master Sales Corp.	528 Drake Street	Bronx	NY	10474-6102	(718) 292-6464
Genere Food Corp.	100 Niantic Ave	Providence	RI	02907	(401) 490-3811
Hannaford Bros Co.	145 Pleasant Hill Road	Scarborough	ME	04074	(207) 883-2911
Harold Levinson Associates	21 Banfi Plaza	Farmingdale	NY	11735	(800) 325-2512
J. Polep Distribution Services	705 Meadow Street	Chicopee	MA	01013	(413) 592-4141
James J. Duffy Inc.	390 Beacham Street	Chelsea	MA	02150	(617) 242-0094
Krasdale Food Distribution Center	400 Food Center Drive	Bronx	NY	10474	(718) 378-1100
McKesson Drug Co.	9 Aegean Drive	Methuen	MA	01844	(978) 685-3930
McLane Eastern, Inc. dba McLane/Northeast-Concord	932 Maple Street	Contoocook	NH	03229	(603) 746-8000
Pine State Trading Co.	47 Market Street	Gardiner	ME	04345	(207) 622-3741
Rosev Dairy Foods, Inc.	220 Second Street	Chelsea	MA	02150	(617) 889-7444
Stop & Shop Distributor Center	136 S Main Street	Assonet	MA	02702	(508) 977-5125
Supervalu	3900 Industrial Road	Harrisburg	PA	17110	(717) 232-6821
T.B.I Corp	700 E Industrial Park Drive	Manchester	NH	03109	(603) 668-6223
Wakefern Food Corporation	8301 Industrial Blvd	Breinigsville	PA	18031	
Yell-O-Glow Corp	21 Arlington Street	Chelsea	MA	02150	(617) 394-0300