




PROCURATED

America's Most *Trusted* Marketplace

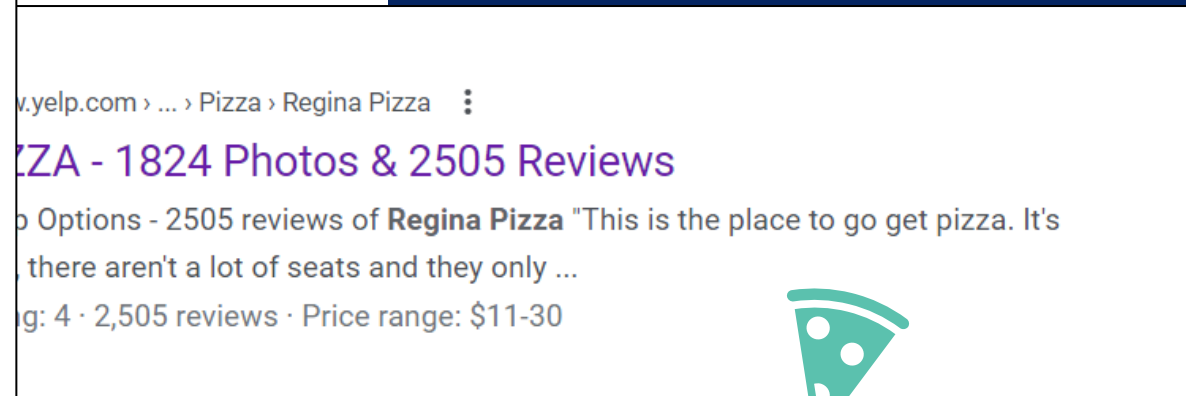
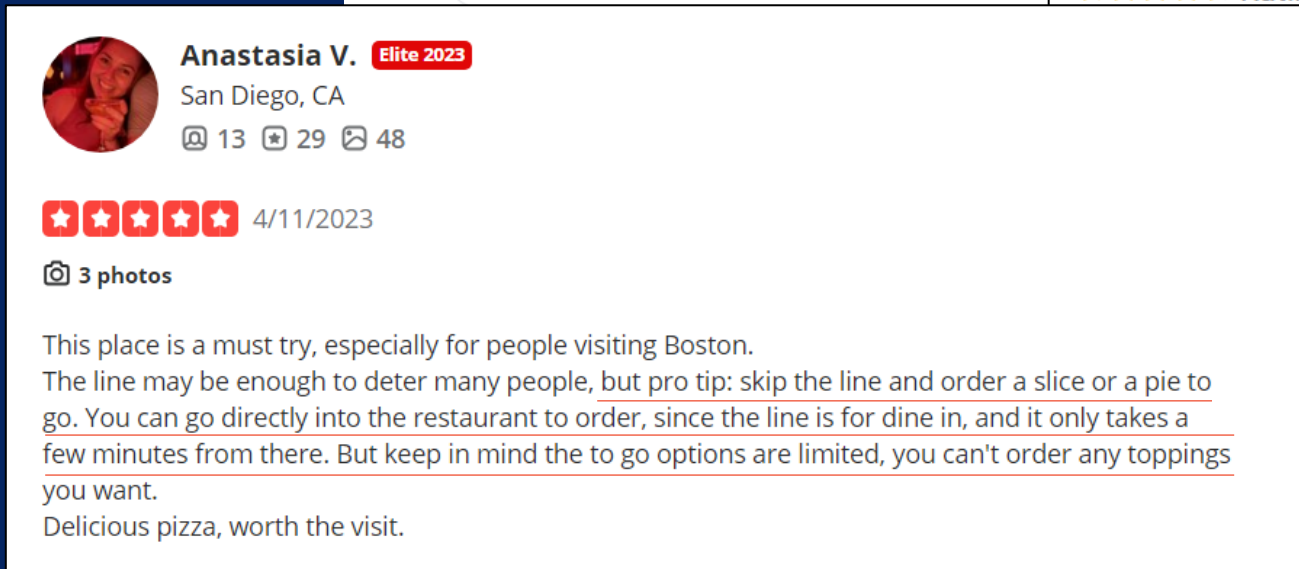
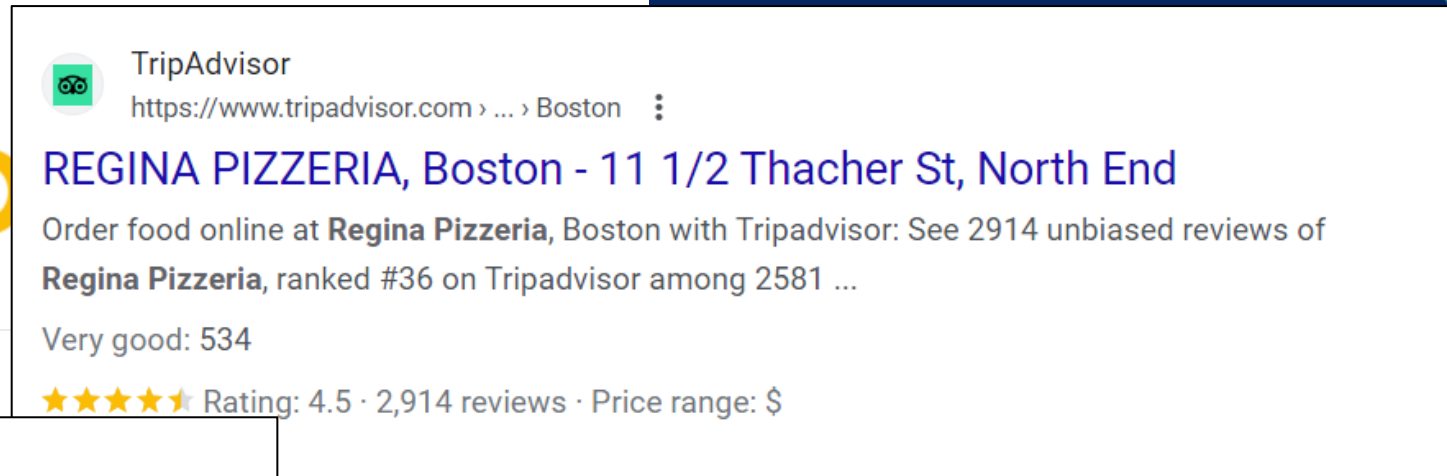
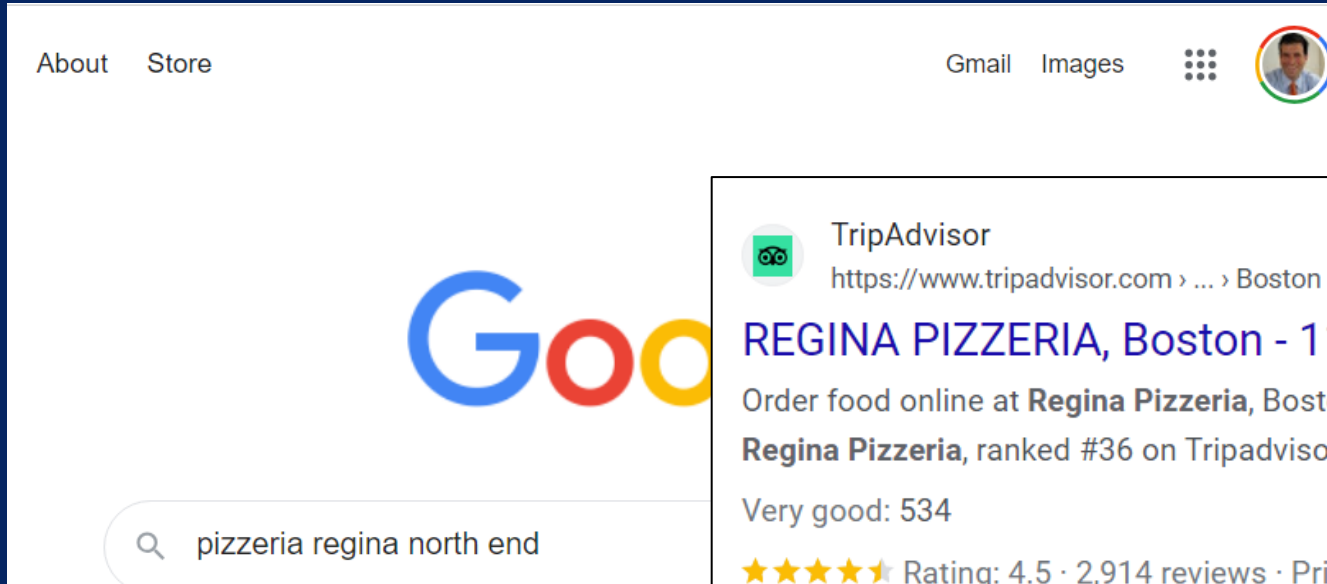
Boston | 6.6.2023



Agenda

- What is Procurated
 - How do governments use it?
 - How can a supplier benefit?
 - Questions / Contact Us!
- 

Peer reviews inform our **important** purchasing decisions





Procurement has evolved

\$1.5 trillion

The way public sector organizations decide how to spend \$1.5 trillion a year has changed.

95%

Today, government buyers spend 95% of their time doing independent research online and only 5% of that time is spent talking to a salesperson.

The Procurated community at a glance

50,000+

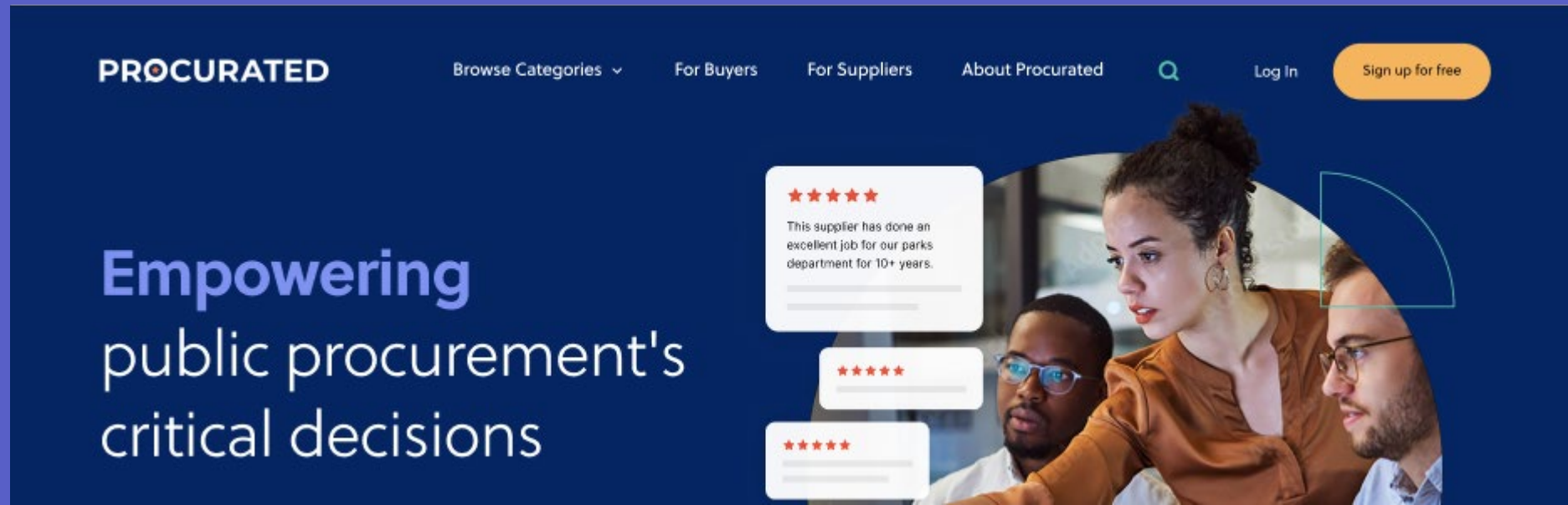
Ratings & reviews

12,000+

Vendors & suppliers

60,000+

Verified buyers



Procurated by the numbers



19,500

verified SLED organizations



180,000

suppliers



50,000+

reviews



15,000+

unique reviewers



13,000+

unique suppliers reviewed



40,000+

page views per month

+ 11 state partnerships for vendor performance



How do government use Procurated? And how does that benefit suppliers?

- Sharing feedback about suppliers
- Supplier discovery
- Due diligence
- Supplier performance management

Q office supplies

SEARCH

Displaying 1,699 results for *office supplies*. 0 filters applied.

Business Designation

☐ Disabled-Owned Business Enterprise

17

☐ HUBZone Small Business

0

☐ LGBTQ+ Business Enterprise

0

☐ Minority Business Enterprise

97

☐ Service-Disabled Veteran-Owned Business Enterprise

20

☐ Small Business

393

☐ Veteran Business Enterprise

11

☐ Woman Business Enterprise

130

 **Staples**

4.5 ★★★★★ (2012)

Staples is The Worklife Fulfillment Company, helping organizations of all sizes be more productive, connected and inspired — however and wherever they work today. With dedicated account teams, category professionals, innovativ...

Service Area: All States

READ 2012 REVIEWS FROM PUBLIC SECTOR BUYERS >

 **WB Mason**

4.5 ★★★★★ (1423)

OUR COMPANY From our beginnings in 1898 as a small storefront in Brockton, MA, W.B. Mason has become the second largest privately owned workplace products dealer in the U.S. We are more than just paper, though. Our one...

Service Area: All States

READ 1423 REVIEWS FROM PUBLIC SECTOR BUYERS >

 **Office Depot**

4.4 ★★★★★ (841)

ODP Business Solutions, LLC, an operating company of The ODP Corporation (NASDAQ:ODP), is a leading B2B provider of workplace and technology solutions, combining an extensive range of products and services with a...

Service Area: All States

READ 841 REVIEWS FROM PUBLIC SECTOR BUYERS >

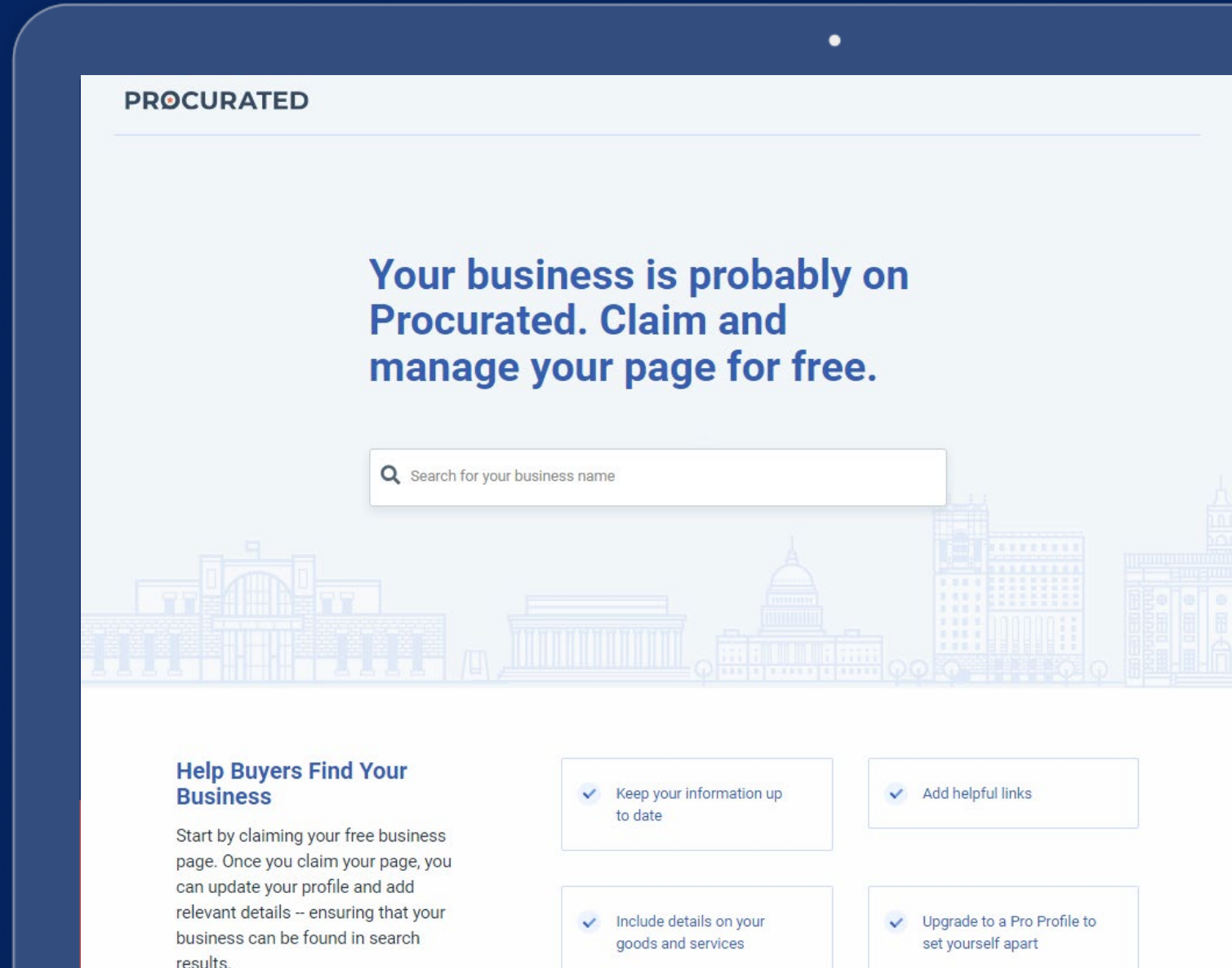
Be found: How to get started



Claim your page for free!

Update your profile to ensure accuracy

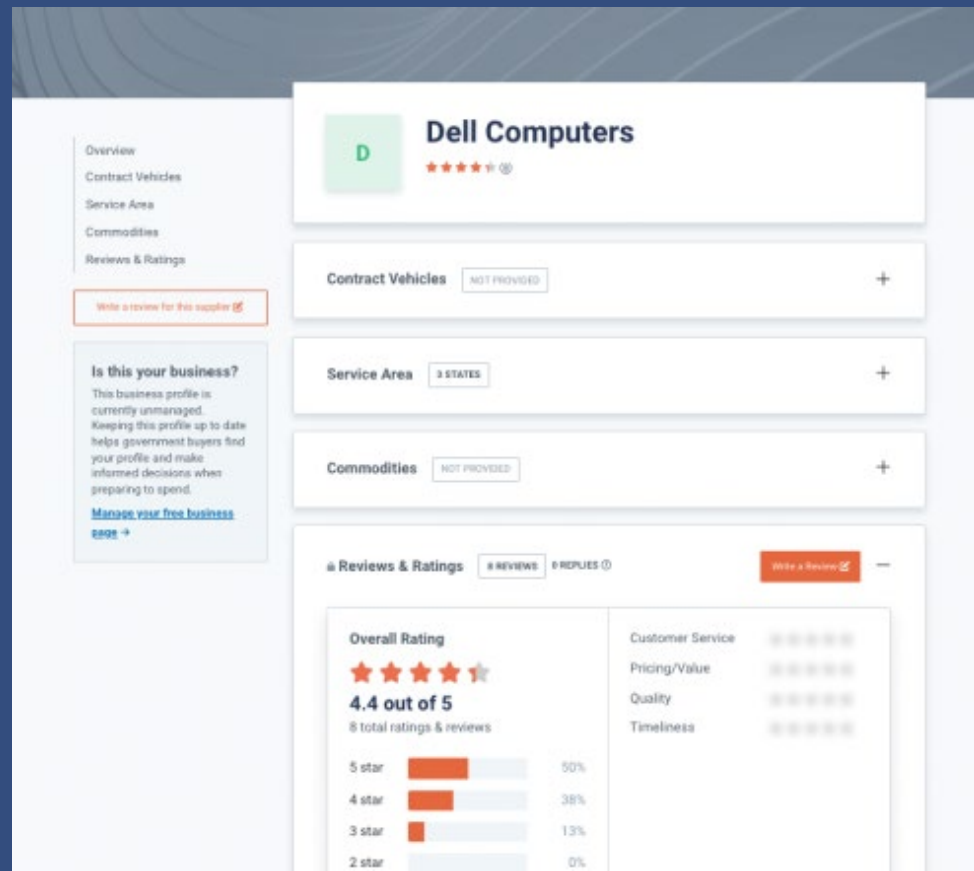
- Commodity code
- Geography
- Company description
- Contract Vehicle (OSD!)



Pro subscribers have access to more tools to grow government business

Basic

Pro



The screenshot shows the 'Basic' profile for Dell Computers. The header includes the company name 'Dell Computers' with a 4.4-star rating. The left sidebar lists navigation options: Overview, Contract Vehicles, Service Area, Commodities, and Reviews & Ratings. The main content area shows 'Contract Vehicles' as 'NOT PROVIDED', 'Service Area' as '3 STATES', and 'Commodities' as 'NOT PROVIDED'. A 'Write a review for this supplier' button is visible. The 'Reviews & Ratings' section shows an overall rating of 4.4 out of 5 based on 8 total ratings and reviews. A breakdown of ratings is provided: 5 star (50%), 4 star (38%), 3 star (13%), and 2 star (0%).

Overview
Contract Vehicles
Service Area
Commodities
Reviews & Ratings

Write a review for this supplier

Is this your business?
This business profile is currently unmanaged. Keeping this profile up to date helps government buyers find your profile and make informed decisions when preparing to spend.
[Manage your free business page](#) →

Dell Computers
★★★★☆

Contract Vehicles NOT PROVIDED

Service Area 3 STATES

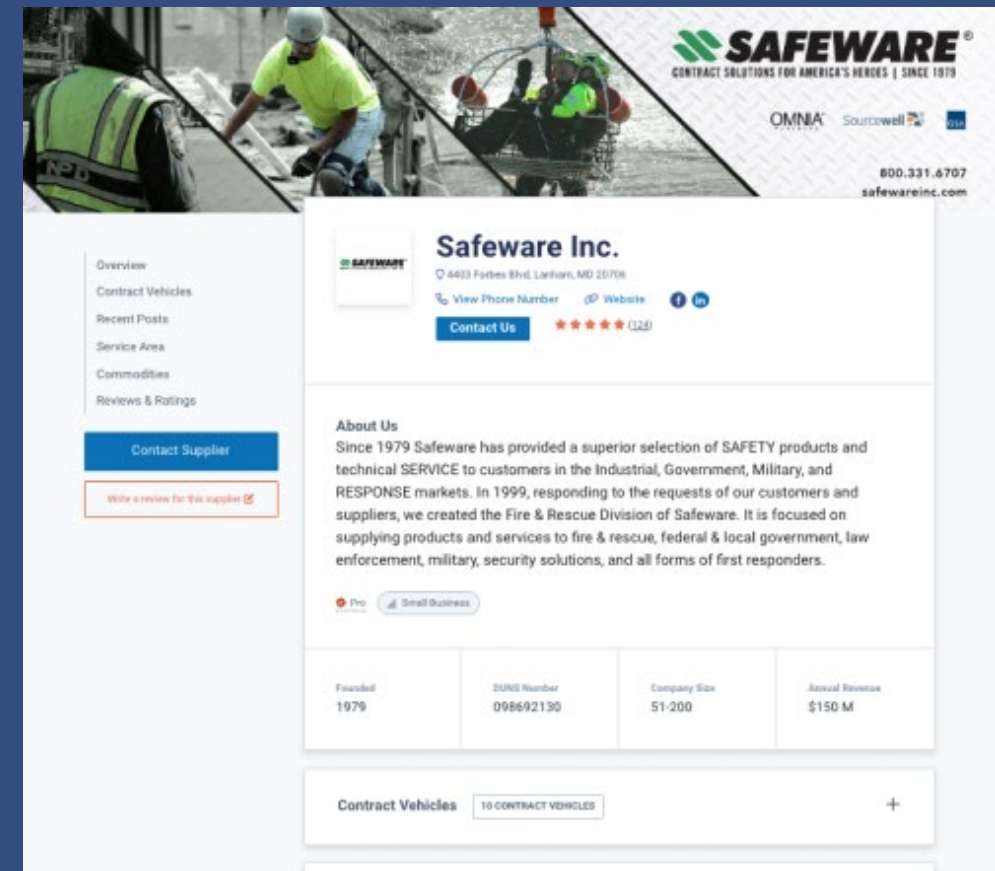
Commodities NOT PROVIDED

Reviews & Ratings 8 REVIEWS 0 REPLIES Write a Review

Overall Rating
★★★★☆
4.4 out of 5
8 total ratings & reviews

5 star 50%
4 star 38%
3 star 13%
2 star 0%

Customer Service
Pricing/Value
Quality
Timeliness



The screenshot shows the 'Pro' profile for Safeware Inc. The header includes the company name 'Safeware Inc.' with a 4.4-star rating. The left sidebar lists navigation options: Overview, Contract Vehicles, Recent Posts, Service Area, Commodities, and Reviews & Ratings. The main content area shows 'Contract Vehicles' as '10 CONTRACT VEHICLES'. The 'About Us' section describes the company's history and services. The 'Contact Us' button is visible. The 'Reviews & Ratings' section shows an overall rating of 4.4 out of 5 based on 12 reviews. A breakdown of ratings is provided: 5 star (50%), 4 star (38%), 3 star (13%), and 2 star (0%).

Overview
Contract Vehicles
Recent Posts
Service Area
Commodities
Reviews & Ratings

Contact Supplier

Write a review for this supplier

Safeware Inc.
4403 Forbes Blvd, Lanham, MD 20706
View Phone Number Website Contact Us
★★★★☆ (12)

About Us
Since 1979 Safeware has provided a superior selection of SAFETY products and technical SERVICE to customers in the Industrial, Government, Military, and RESPONSE markets. In 1999, responding to the requests of our customers and suppliers, we created the Fire & Rescue Division of Safeware. It is focused on supplying products and services to fire & rescue, federal & local government, law enforcement, military, security solutions, and all forms of first responders.

Pro Small Business

Founded	DUNS Number	Company Size	Annual Revenue
1979	098692130	51-200	\$150 M

Contract Vehicles 10 CONTRACT VEHICLES

Get in touch.



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Supplier Solutions
Team

PROCURATED