

**MassDOT Statewide/Registry of
Motor Vehicles Core System ATLAS
Contract Extension #2
Contract: 98566**

October 16, 2024



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Overview

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- The RMV's core system ATLAS supports all essential business processes for issuing and managing secure IDs, driver license services, vehicle registration and title services, law enforcement services, revenue and accounting services.
- It is based on the implementation of a Commercial Off-the-Shelf (COTS) solution that was designed, developed and implemented by FAST Enterprises. FAST provides the software, ongoing development, and maintenance support with dedicated personnel to the RMV.
- The original contract was signed October 24, 2016 for an initial term of five years with the option to extend the contract for an additional period of three years and a following five-year extension for support, maintenance, and other related services.
- FAST adheres to and attests to state security requirements through the annual submission of a comprehensive cybersecurity risk assessment, ensuring compliance with all mandated security protocols.
- Seeking approval to execute a five-year extension (10/24/24-10/23/29) with FAST Enterprises.
- MassDOT has the right to extend the term of its existing agreement with FAST (Contract # 98566) for an additional period of 5 years. The contract contains an option to extend the term for this time-period which would result in a new expiration date of October 23, 2029.



Unified Platform with Broad Reach

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29
Service
Centers

33 AAA
locations

920+
Dealerships
& Insurance
agents

351
Municipalities,
other state
agencies

Lienholders,
Interstate
trucking,
Employers,
Insurers

Law
Enforcement

Web &
Phone

Service
Providers

Business
Portal

eServices
Portal

CJIS



Value Delivered

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ATLAS enables RMV services, empowers roadway safety, and drives revenue generation at scale

SERVICES DELIVERED FY'24

1.8M	4.4M	1.7M	300K	1M
Driver Licenses	Vehicle Registrations	Titles Issued	Road Tests	Real ID

ROADWAY SAFETY FY'24

164M	226M	78M	5.6M
Law Enforcement Inquiries	Insurance Company Inquiries	AAMVA Interface Communications	Vehicle Inspections



REVENUES FY'23

\$602 M
Fees
\$57 M
Inspection Revenue
\$1 B+
Excise Billed
\$1.16 B+
Sales Tax

Scope of Services

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FastCore Software License includes access to core product documentation, defect resolution, feature and security enhancements, and version upgrades.

Premium Maintenance Support with 16 dedicated personnel from FAST who work in conjunction with internal IT resources to perform general maintenance, error corrections, changes, enhancements, and upgrades.

Monitoring Services provide proactive monitoring and resolution of ATLAS system operations.

SMS text messaging that allows customers to be communicated with via mobile phone.

Pricing Model – Value Not to Exceed \$48.2M

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This is a maximum obligation contract where the total compensation is dependent on the consumer price index

Services	5 year estimated cost
Software License	\$10,118,903
Premium Maintenance Support (16 personnel)	\$36,601,781
Batch Monitoring Services	\$850,000
SMS Text Messaging Services	\$630,000
Total	\$48,200,684

Incorporated into budget planning for FY'25

Key Considerations

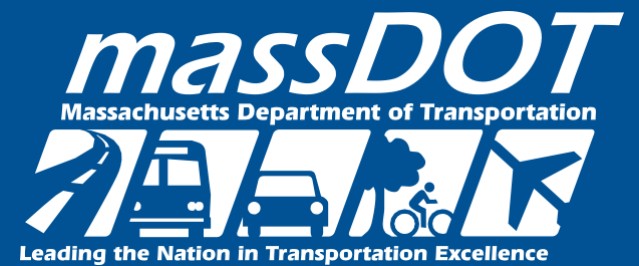
- Annual cybersecurity and payment card industry compliance
- Credential issuance contract (IDEMIA)
- Compliance with state statutes and federal regulations
- Alignment with state's digital roadmap
- Core 21 upgrade

Request to MassDOT Board

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Staff request that the MassDOT Board authorize the Secretary of the Massachusetts Department of Transportation, or their designee, to execute Amendment #7 to MassDOT Contract 98566 titled "Statewide/RMV Core System Replacement" with FAST enterprises, Inc for a maximum obligation contract not to exceed \$48,200,684 for the duration of Oct. 24, 2024 to Oct. 23, 2029.

Thank You



Appendix

Cost Comparison

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Cost increases driven by additional system architects and development resources

Cost Comparison: Average Annual Cost over the next 5 years

Service	Current Annual Contract Cost	5-year Extension Amendment
Software License	\$2,122,459	\$2,023,781
Premium Maintenance Support	\$4,889,202	\$7,320,356
Batch Monitoring& SMS Text Messaging Services	\$183,168	\$296,000
Other modernization work	\$200,000	Covered in new contract
Total	\$7,394,829	\$9,640,137