

REGIONAL RATES			
Region 1			
	Salary	FTE	Expense
Management	\$ 53,000	1.20	\$ 63,600
Direct	\$ 37,470	4.30	\$ 161,121
Support	\$ 28,348	0.50	\$ 14,174
Sub-Total Staff		6.00	\$ 238,895
Taxes and Fringe		17.58%	\$ 42,001
Total Staffing Costs			\$ 280,896
Interpreter	\$ 4,000	\$ 24,000	
Occupancy	\$ 7,500	\$ 45,000	
Staff Training	\$ 206	\$ 1,238	
Staff Travel/Mileage	\$ 1,564	\$ 9,386	
Program Supplies and Materials	\$ 376	\$ 2,258	
Total Reimbursable Exp. Excl. Admin.			\$ 362,778
Admin. Alloc. (M&G)	12.0%	\$ 43,533	
Total			\$ 406,312
Total with CAF 1	4.38%	\$ 424,095	
Total With Rate Review CAF	2.35%	\$ 434,062	
PFMLA Trust Contribution	0.63%	\$ 1,608	
Total Program Costs		\$ 435,669	
Monthly Amount			\$ 36,306

DHILS PROPOSED RATES		
Region	Population	Monthly Amount
Region 1	> 2 Million	\$ 36,306
Region 2	1.4 Million - 2 Million **	\$ 30,995
Region 3	1.1 Million-1.4 Million	\$ 27,832
Region 4	800K-1.1 Million	\$ 25,618
Region 5	500K-800K	\$ 17,166
Region 6	200K-500K	\$ 14,441
Region 7	50K-200K	\$ 8,870
Region 8	<50K	\$ 5,683

MASTER SOURCE TABLE		
	For Rate	Source
Salaries		
Management	\$ 53,000	FY15 UFRs 60th Percentile (ILg Centers Programs)
Direct	\$ 34,375	FY15 UFRs 72nd Percentile (ILg Centers Programs)
	\$ 37,470	US DOL-BLS Annual Mean - State Government Social and Human Service Assistant
Support	\$ 28,348	FY15 UFRs Weighted Average (ILg Centers Programs)
Benchmark Expenses		
Taxes and Fringe	17.58%	FY15 UFRs Weighted Avg; percent of total personnel
Interpreter	\$ 4,000	Purchaser Recommendation (per FTE)
Occupancy	\$ 7,500	FY15 UFRs Weighted Average per FTE
Occupancy (non-Boston)	\$ 4,147	FY15 UFRs Weighted Average per FTE
Staff Training	\$ 206	FY15 UFRs Weighted Average per FTE
Staff Travel/Mileage	\$ 1,564	FY15 UFRs Weighted Average per FTE
Program Supplies and Materials	\$ 376	FY15 UFRs Weighted Average per FTE
Admin Allocation	12.0%	Chapter 257 Benchmark
CAF 1	4.38%	Base period: FY15; Prospective Period 7/1/17 - 6/30/19
Rate Review CAF	2.35%	FY20 and FY21
PFMLA Trust Contribution	0.63%	Effective 7/1/19

Region 2			
	Salary	FTE	Expense
Management	\$ 53,000	1.00	\$ 53,000
Direct	\$ 37,470	4.00	\$ 149,880
Support	\$ 28,348	0.45	\$ 12,757
Sub-Total Staff		5.45	\$ 215,637
Taxes and Fringe		17.58%	\$ 37,912
Total Staffing Costs			\$ 253,549
Interpreter	\$ 4,000	\$ 21,800	
Occupancy	\$ 4,147	\$ 22,600	
Staff Training	\$ 206	\$ 1,125	
Staff Travel/Mileage	\$ 1,564	\$ 8,526	
Program Supplies and Materials	\$ 376	\$ 2,051	
Total Reimbursable Exp. Excl. Admin.		\$ 309,649	
Admin. Alloc. (M&G)	12.0%	\$ 37,158	
Total		\$ 346,807	
Total with CAF 1	4.38%	\$ 361,987	
Total With Rate Review CAF	2.35%	\$ 370,493	
PFMLA Trust Contribution	0.63%	\$ 1,451	
Total Program Costs		\$ 371,944	
Monthly Amount			\$ 30,995

Region 3			
	Salary	FTE	Expense
Management	\$ 53,000	0.80	\$ 42,400
Direct	\$ 37,470	3.75	\$ 140,513
Support	\$ 28,348	0.37	\$ 10,489
Sub-Total Staff		4.92	\$ 193,401
Taxes and Fringe		17.58%	\$ 34,002
Total Staffing Costs			\$ 227,404
Interpreter	\$ 4,000	\$ 19,680	
Occupancy	\$ 4,147	\$ 20,402	
Staff Training	\$ 206	\$ 1,015	
Staff Travel/Mileage	\$ 1,564	\$ 7,697	
Program Supplies and Materials	\$ 376	\$ 1,851	
Total Reimbursable Exp. Excl. Admin.		\$ 278,049	
Admin. Alloc. (M&G)	12.0%	\$ 33,366	
Total		\$ 311,415	
Total with CAF 1	4.38%	\$ 325,045	
Total With Rate Review CAF	2.35%	\$ 332,684	
PFMLA Trust Contribution	0.63%	\$ 1,302	
Total Program Costs		\$ 333,985	
Monthly Amount			\$ 27,832

Region 4				
	Salary	FTE	Expense	
Management	\$ 53,000	0.75	\$	39,750
Direct	\$ 37,470	3.45	\$	129,272
Support	\$ 28,348	0.32	\$	9,072
Sub-Total Staff		4.52	\$	178,093
Taxes and Fringe		17.58%	\$	31,311
Total Staffing Costs			\$	209,404
Interpreter	\$ 4,000	\$	\$	18,080
Occupancy	\$ 4,147	\$	\$	18,743
Staff Training	\$ 206	\$	\$	933
Staff Travel/Mileage	\$ 1,564	\$	\$	7,003
Program Supplies and Materials	\$ 376	\$	\$	1,701
Total Reimbursable Exp. Excl. Admin.			\$	255,932
Admin. Alloc. (M&G)		12.0%	\$	30,712
Total			\$	286,644
Total with CAF 1		4.38%	\$	299,189
Total With Rate Review CAF		2.35%	\$	306,220
PFMLA Trust Contribution		0.63%	\$	1,199
Total Program Costs			\$	307,419
Monthly Amount			\$	25,618

Region 5				
	Salary	FTE	Expense	
Management	\$ 53,000	0.45	\$	23,850
Direct	\$ 37,470	2.20	\$	82,434
Support	\$ 28,348	0.25	\$	7,087
Sub-Total Staff		2.90	\$	113,371
Taxes and Fringe		17.58%	\$	19,932
Total Staffing Costs			\$	133,303
Interpreter	\$ 4,000	\$	\$	11,600
Occupancy	\$ 4,147	\$	\$	12,025
Staff Training	\$ 206	\$	\$	598
Staff Travel/Mileage	\$ 1,564	\$	\$	4,537
Program Supplies and Materials	\$ 376	\$	\$	1,091
Total Reimbursable Exp. Excl. Admin.			\$	163,155
Admin. Alloc. (M&G)		12.0%	\$	19,579
Total			\$	182,734
Total with CAF 1		4.38%	\$	200,517
Total With Rate Review CAF		2.35%	\$	205,229
PFMLA Trust Contribution		0.63%	\$	763
Total Program Costs			\$	205,992
Monthly Amount			\$	17,166

Region 6				
	Salary	FTE	Expense	
Management	\$ 53,000	0.40	\$	21,200
Direct	\$ 37,470	2.00	\$	74,940
Support	\$ 28,348	0.15	\$	4,252
Sub-Total Staff		2.55	\$	100,392
Taxes and Fringe		17.58%	\$	17,650
Total Staffing Costs			\$	118,043
Interpreter	\$ 4,000	\$	\$	10,200
Occupancy	\$ 4,147	\$	\$	10,574
Staff Training	\$ 206	\$	\$	526
Staff Travel/Mileage	\$ 1,564	\$	\$	3,989
Program Supplies and Materials	\$ 376	\$	\$	960
Total Reimbursable Exp. Excl. Admin.			\$	144,292
Admin. Alloc. (M&G)		12.0%	\$	17,315
Total			\$	161,607
Total with CAF 1		4.38%	\$	168,680
Total With Rate Review CAF		2.35%	\$	172,644
PFMLA Trust Contribution		0.63%	\$	645
Total Program Costs			\$	173,289
Monthly Amount			\$	14,441

Region 7				
	Salary	FTE	Expense	
Management	\$ 53,000	0.25	\$	13,250
Direct	\$ 37,470	1.20	\$	44,964
Support	\$ 28,348	0.12	\$	3,402
Sub-Total Staff		1.57	\$	61,616
Taxes and Fringe		17.58%	\$	10,833
Total Staffing Costs			\$	72,449
Interpreter	\$ 4,000		\$	6,280
Occupancy	\$ 4,147		\$	6,510
Staff Training	\$ 206		\$	324
Staff Travel/Mileage	\$ 1,564		\$	2,456
Program Supplies and Materials	\$ 376		\$	591
Total Reimbursable Exp. Excl. Admin.			\$	88,610
Admin. Alloc. (M&G)		12.0%	\$	10,633
Total			\$	99,243
Total with CAF 1		4.38%	\$	103,587
Total With Rate Review CAF		2.35%	\$	106,021
PFMLA Trust Contribution		0.63%	\$	415
Total Program Costs			\$	106,436
Monthly Amount			\$	8,870

Region 8				
	Salary	FTE	Expense	
Management	\$ 53,000	0.20	\$	10,600
Direct	\$ 37,470	0.70	\$	26,229
Support	\$ 28,348	0.10	\$	2,835
Sub-Total Staff		1.00	\$	39,664
Taxes and Fringe		17.58%	\$	6,973
Total Staffing Costs			\$	46,637
Interpreter	\$ 4,000		\$	4,000
Occupancy	\$ 4,147		\$	4,147
Staff Training	\$ 206		\$	206
Staff Travel/Mileage	\$ 1,564		\$	1,564
Program Supplies and Materials	\$ 376		\$	376
Total Reimbursable Exp. Excl. Admin.			\$	56,931
Admin. Alloc. (M&G)		12.0%	\$	6,832
Total			\$	63,763
Total with CAF 1		4.38%	\$	66,366
Total With Rate Review CAF		2.35%	\$	67,926
PFMLA Trust Contribution		0.63%	\$	267
Total Program Costs			\$	68,193
Monthly Amount			\$	5,683

Proposed Direct Care Monthly Add-on

DHILs

	Base Salary	\$37,470
17.58%	Tax & Fringe	\$6,588
		\$44,058
12.00%	Admin Allocation	\$5,287
		\$49,345
4.38%	CAF 1	\$2,160
2.35%	Rate Review CAF	\$52,716
0.63%	PFMLA	\$252
Annual TOTAL		\$52,969

FTEs	0.25	0.5	0.75	1
Annual	\$13,242	\$26,484	\$39,726	\$52,969
Monthly Rate	\$1,104	\$2,207	\$3,311	\$4,414

FY19	FY19	FY19	FY19	FY20	FY20	FY20	FY20	FY21	FY21	FY21	FY21	FY22	FY22	FY22	FY22	FY23
2018Q3	2018Q4	2019Q1	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1	2021Q2	2021Q3	2021Q4	2022Q1	2022Q2	2022Q3
2.78	2.805	2.825	2.838	2.848	2.869	2.895	2.91	2.924	2.94	2.96	2.979	2.999	3.017	3.034	3.051	3.07
2.78	2.801	2.817	2.826	2.833	2.852	2.876	2.888	2.9	2.913	2.931	2.947	2.963	2.977	2.99	3.004	3.019
2.78	2.806	2.827	2.842	2.855	2.88	2.911	2.931	2.95	2.972	2.998	3.023	3.049	3.073	3.098	3.122	3.149

Rate-to-rate CAF

Assumption for Rate Reviews that are to be promulgated July 1, 2019

Base period:	FY19Q4	(Fiscal year)								
	2019Q2	(Quarter before)								Average
	2.826									2.826
 Prospective rate period: 7/1/19 - 6/30/21										
	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1	2021Q2		
	2.833	2.852	2.876	2.888	2.9	2.913	2.931	2.947		2.893
										CAF: 2.35%