

MED54 Contract User Guide

MED54: Influenza Vaccine for the 2020-2021 Flu Season

UPDATED: March 3, 2020

| | |
|-------------------------------|--|
| Contract #: | MED54 |
| MMARS MA #: | MED54* |
| Initial Contract Term: | February 1, 2020 – January 31, 2021 |
| Maximum End Date: | January 31, 2021, (0) extensions |
| Current Contract Term: | February 1, 2020 – January 31, 2021 |
| Contract Manager: | Gustav Pearson, 617-720-3101, gustav.pearson@mass.gov |
| UNSPSC Codes: | 51-20-16-08 Influenza Virus Vaccine |

*The asterisk is required when referencing the contract in the Massachusetts Management Accounting Reporting System (MMARS).

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Contract Summary

This is a Statewide Contract for the purchase of Influenza Vaccine for the 2020-2021 Flu Season. It is the primary statewide contract used by Executive Agencies of the Commonwealth and other eligible entities listed below for the goods and services covered by the Contract. Each Commonwealth Agency and eligible entity is responsible for executing its own purchase orders and paying its own invoices for goods and/or services acquired from this contract.

Benefits and Cost Savings

Statewide contracts are an easy way to obtain benefits for your organization by leveraging the Commonwealth's buying power, solicitation process, contracting expertise, vendor management and oversight, and the availability of environmentally preferable products.

The contract offers:

- A wide variety of different flu vaccine brands and packing types that cover all the major indications available on the market
- PPD's (Prompt Pay Discounts)
- No price increases during the duration of the contract

Find Bid/Contract Documents

- To find all contract-specific documents, including the Contract User Guide, RFR, specifications, and other attachments, visit COMMBUYS.com and search for MED54 to find related Master Blanket Purchase Order (MBPO's) information. All common contract documents are located in the "Master Contract Record" Master Blanket Purchase Order (MBPO) for MED54 and can be accessed directly by visiting Master Blanket Purchase Order PO-20-1080-OSD03-SRC3-18530.
- To find vendor-specific documents, including price sheets, see links to individual vendor MBPOs on the [Vendor Information](#) page.

Who Can Use This Contract

Applicable Procurement Law

Executive Branch Goods and Services: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00;

Eligible Entities

Please see the standard list of Eligible Entities on our [Who Can Use Statewide Contracts](#) webpage.

Pricing, Quote and Purchase Options

Purchase Options

Purchases made through this contract will be direct, outright purchases.

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Pricing Options

- **Fixed Pricing:** Contract pricing has been negotiated, and no further negotiations may be made.

Product/Service Pricing and Finding Vendor Price Files

Product pricing may be found at [Appendix A: Vaccine Selection Guide](#)

The Vaccine Selection Guide lists vaccines available on this contract, including brand, age range, packaging type, and cost information.

Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth's electronic Market Center supporting online commerce between government purchasers and businesses. If you do not have one already, contact the COMMBUYS Help Desk to set up a COMMBUYS buyer account for your organization: (888)-627-8283 or COMMBUYS@mass.gov.

When contacting a vendor on statewide contract, always reference **MED54** to receive contract pricing.

Quick Search in COMMBUYS

Log into COMMBUYS, and use the Search box on the COMMBUYS header bar to locate items described on the MBPO or within the vendor catalog line items. Select Contract/Blanket or Catalog from the drop-down menu.

How to Purchase From The Contract

- **Directly purchase fixed price items through COMMBUYS**

This contract allows buyers to find and quickly purchase specific products/services with pricing within COMMBUYS. In other words, it allows you to create a Release Requisition in COMMBUYS, submit the requisition for approval, and send the vendor a Release Purchase Order.

For a description of how to complete this purchase in COMMBUYS, visit the [Job Aids for Buyers](#) webpage and select:

- The *COMMBUYS Requisitions* section, and choose the *How to Create a Release Requisition and Purchase Order (Contract Purchase)* job aid.

Customers are encouraged to place orders early by pre-booking with vendors to help guarantee that you will be able to obtain influenza vaccine. The influenza vaccine is usually pre-booked in the spring and delivered in the fall. Each year only a finite amount of influenza vaccine is formulated and produced for a single flu season. When demand exceeds a vendor's supply the vendor stops taking new orders. When severe influenza vaccine shortages have occurred in the past the Federal government has put influenza vaccine on allocation and restricted its use to high-risk populations.

Instructions for MMARS Users

MMARS users must reference the MA number in the proper field in MMARS when placing orders with any contractor.

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Contract Exclusions and Related Statewide Contracts

MED54 is only for the purchase of the Flu Vaccine for the 2020-2021 season. No other products or services can be purchased under MED54.

Shipping/Delivery>Returns

Delivery

- i. MA Department of Public Health's Immunization Program (MIP) requirements: All influenza vaccine purchased by MIP must be sent to and distributed through the Federal Vaccine Management Business Improvement Project's (VMBIP) distributor McKesson. Address: McKesson Distribution Center, 4100 Quest Way, Memphis, TN 38115. The Contractor is responsible for ensuring the integrity of the product in transit. All vaccine must be maintained and shipped under refrigeration. Delivery is FOB Purchasing Entity destination with Contractor maintaining ownership of product until delivery is accepted by McKesson.

- ii. All Other Purchasing Entities requirements

All influenza Vaccine purchased by Purchasing Entities other than MIP must be delivered to the address that the Purchasing Entity specifies. The Contractor is responsible for ensuring the integrity of the product in transit. All vaccine must be maintained and shipped under refrigeration. Delivery is FOB destination with Contractor maintaining ownership of product until delivery is accepted by the Purchasing Entity.

All fuel charges or fuel surcharges are prohibited under this Contract and Vendors must not bill such charges to Purchasing Entities.

Returns

Influenza vaccine is not returnable. A credit or refund check will be issued by the vendor for damaged or product delivered in error.

Additional Information/FAQs

The Massachusetts Immunization Program (MIP) is in frequent contact with local Boards of Health and provides them with information about this Contract.

Geographical Service Area

This contract covers all areas of the Commonwealth of Massachusetts.

Product Specifications, including Environmental Standards and Requirements

All items sold under this contract are compliant with all applicable Federal laws and regulations such as FDA 21 CFR; and all applicable Commonwealth of Massachusetts Laws and Regulations.

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Warranties

All manufacturer warranties apply.

Other Discounts

- **Prompt Pay Discounts:** A discount given to the buyer if paid within a certain time period. These discounts may be found in the [Vendor List and Information](#) section below. All discounts offered will be taken in cases where the payment issue date is within the specified number of days listed by vendor and in accordance with the Commonwealth's Bill Paying Policy. Payment days will be measured from the date goods are received and accepted / performance was completed OR the date an invoice is received by the Commonwealth, whichever is later to the date the payment is issued as an EFT (preferred method) or mailed by the State Treasurer. The date of payment "issue" is the date a payment is considered "paid" not the date a payment is "received" by a Contractor.

Strategic Sourcing Team Members

- Gustav Pearson (OSD)
- Pejman Talebian, DPH (MA Immunization Program)
- Shumethia Seal, DPH (MA Immunization Program)
- Rattana Bip, DPH (MA Immunization Program)
- Susan Lett MD, DPH (MA Immunization Program)

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Vendor List and Information*

| Vendor | Master Blanket Purchase Order # | Contact Person | Phone # | Email | Discounts (PPD, Dock Delivery, Other) |
|--------------------------|---|---------------------|--------------|--|---------------------------------------|
| **Master Contract Record | PO-20-1080-OSD03-SRC3-18530 | Gustav Pearson | 617-720-3101 | gustav.pearson@mass.gov | N/A |
| GlaxoSmithKline | PO-20-1080-OSD03-SRC3-18527 | Babatunde Adedeji | 215-751-6786 | batunde.a.adedeji@gsk.com | N/A |
| Henry Schein | PO-20-1080-OSD03-SRC3-18529 | Joanne Viggiano | 800-851-0400 | biddept@henryschein.com | N/A |
| McKesson Medical | PO-20-1080-OSD03-SRC3-18528 | Michelle Stanley | 614-678-4710 | michelle.stanley@mckesson.com | 1% off payments made within 10 days |
| Sanofi Pasteur | PO-20-1080-OSD03-SRC3-18526 | Mackenzie Fetterman | 570-957-3381 | mackenzie.fetterman@sanofipasteur.com | 2% off payments made within 30 days |

*Note that COMMBUYS is the official system of record for vendor contact information.

**The Master Contract Record is the central repository for all common contract files.

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Appendix A: Vaccine Selection Guide

| Line Item 1 – <u>Mercury free</u> IM injectable vaccine single-dose pre-filled syringes for use in infants 6 months to less than 3 years old. Quadrivalent. | | | | | | | |
|---|---------------|----------------------------------|-----------------|-----------------|----------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$156.60 | \$15.66 | 10 x 0.25ml Single-Dose Syringes | McKesson | Seqirus USA | Afluria | 6 to 35 months | 33332-220-20 |
| \$158.00 | \$15.80 | 10 X 0.25ml Single-Dose Syringes | Henry Schein | Seqirus USA | Afluria | 6 to 35 months | 33332-220 |
| \$168.10 | \$16.81 | 10 x 0.5ml Single-Dose Syringes | GlaxoSmithKline | GlaxoSmithKline | FluLaval | 6 months and older | 19515-0816-52 |
| \$177.92 | \$17.792 | 10 X 0.5ml Single-Dose Syringes | Sanofi Pasteur | Sanofi Pasteur | Fluzone | 6 months and older | 49281-0420-50 |

| Line Item 2 – IM injectable vaccine in 5.0ml multi-dose vials. Quadrivalent. | | | | | | | |
|--|---------------|--------------------------------|----------------|----------------|-----------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$146.40 | \$14.64 | 10 x 5.0ml Multi-Dose Vials | McKesson | Seqirus USA | Afluria | 6 to 35 months | 33332-420-10 |
| \$165.26 | \$16.526 | 10 x 5.0ml Multi-Dose Vials | Sanofi Pasteur | Sanofi Pasteur | Fluzone | 6 months and older | 49281-0633-15 |
| \$179.00 | \$17.90 | 10 x 5.0ml Multi-Dose Vials | Henry Schein | Seqirus USA | Flucelvax | 4 years and older | 70461-420-10 |

All prices include the \$0.75 per dose Federal Vaccine Excise Tax.

Please review [Appendix B: Pre-Booking Deadlines](#) for more information.

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| Line Item 3 – <u>Mercury free</u> IM Injectable vaccine 0.5ml single-dose vials. Quadrivalent. | | | | | | | |
|--|---------------|---------------------------------|-----------------|-----------------|---------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$168.10 | \$16.81 | 10 x 0.5ml Single-Dose Syringes | GlaxoSmithKline | GlaxoSmithKline | Fluarix | 6 months and older | 58160-0885-52 |
| \$177.92 | \$17.792 | 10 x 0.5ml Single-Dose Vials | Sanofi Pasteur | Sanofi Pasteur | Fluzone | 6 months and older | 49281-0420-10 |

| Line Item 4 – <u>Mercury free</u> IM Injectable vaccine 0.5ml single-dose pre-filled syringes. Quadrivalent. | | | | | | | |
|--|---------------|---------------------------------|-----------------|-----------------|-----------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$156.60 | \$15.66 | 10 x 0.5ml Single-Dose Syringes | Mckesson Med | Seqirus USA | Afluria | 3 years and older | 33332-320-01 |
| \$168.10 | \$16.81 | 10 x 0.5ml Single-Dose Syringes | GlaxoSmithKline | GlaxoSmithKline | Fluarix | 6 months and older | 58160-0885-52 |
| \$177.92 | \$17.792 | 10 x 0.5ml Single-Dose Syringes | Sanofi Pasteur | Sanofi Pasteur | Fluzone | 6 months and older | 49281-0420-50 |
| \$196.00 | \$19.60 | 10 x 0.5ml Single-Dose Syringes | Henry Schein | Seqirus USA | Flucelvax | 4 years and older | 70461-320-03 |

| Line Item 5 – HIGH DOSE (180 mcg HA) IM Injectable vaccine 0.5ml single-dose pre-filled syringe for age 65 and older. Quadrivalent. | | | | | | | |
|---|---------------|---------------------------------|----------------|----------------|---------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$510.00 | \$51.00 | 10 x 0.5ml Single-Dose Syringes | Henry Schein | Sanofi Pasteur | Fluzone | 65 years and older | 49281-0120-65 |
| \$526.50 | \$52.65 | 10 x 0.5ml Single-Dose Syringes | Sanofi Pasteur | Sanofi Pasteur | Fluzone | 65 years and older | 49281-0120-65 |

All prices include the \$0.75 per dose Federal Vaccine Excise Tax.

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| Line Item 6 – Adjuvanted IM Injectable vaccine 0.5ml single-dose pre-filled syringe for age 65 and older. Trivalent. | | | | | | | |
|---|---------------|---------------------------------|--------------|--------------|-------|--------------------|--------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$444.60 | \$44.46 | 10 x 0.5ml Single-Dose Syringes | McKesson | Seqirus USA | Fluad | 65 years and older | 70461-020-03 |
| \$446.00 | \$44.60 | 10 x 0.5ml Single-Dose Syringes | Henry Schein | Seqirus USA | Fluad | 65 years and older | 70461-020-03 |

| Line Item 7 – Mercury Free Recombinant IM injectable vaccine 0.5ml single-dose vials (FluBlok® or equal). Quadrivalent. | | | | | | | |
|--|---------------|---------------------------------|----------------|----------------|---------|--------------------|---------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$510.00 | \$51.00 | 10 x 0.5ml Single-Dose Syringes | Henry Schein | Sanofi Pasteur | FluBlok | 18 years and older | 49281-0720-10 |
| \$526.50 | \$52.65 | 10 x 0.5ml Single-Dose Syringes | Sanofi Pasteur | Sanofi Pasteur | FluBlok | 18 years and older | 49281-0720-10 |

| Line Item 8 – Mercury Free Cell Culture IM injectable vaccine 0.5ml single-dose pre-filled syringes (Flucelvax® or equal). Quadrivalent. | | | | | | | |
|---|---------------|---------------------------------|--------------|--------------|-----------|-------------------|--------------|
| Package Cost | Cost Per Dose | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$191.20 | \$19.12 | 10 x 0.5ml Single-Dose Syringes | McKesson | Seqirus USA | Flucelvax | 4 years and older | 70461-320-03 |
| \$196.00 | \$19.60 | 10 x 0.5ml Single-Dose Syringes | Henry Schein | Seqirus USA | Flucelvax | 4 years and older | 70461-320-03 |

All prices include the \$0.75 per dose Federal Vaccine Excise Tax.

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| Line Item 9 – <u>Mercury Free</u> Live attenuated nasal spray vaccine (FluMist® or equal). Quadrivalent. | | | | | | | |
|--|---------------------------------|--------------------------------|-------------|--------------|---------|---------------|--------------|
| Cost Per Dose | | Packaging Type and Description | Vendor Name | Manufacturer | Brand | Age Range | NDC # |
| \$20.95 Only if pre-booked by 3/31/20 | \$22.55 after 3/31/20 | Intranasal Spray | McKesson | AstraZeneca | FluMist | 2 to 49 years | 66019-307-10 |

All prices include the \$0.75 per dose Federal Vaccine Excise Tax.

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Appendix B: Pre-Booking Deadlines

| Vendor | Pre-Booking Deadline |
|-----------------|----------------------|
| GlaxoSmithKline | April 1, 2020 |
| Henry Schein | March 29, 2020 |
| McKesson | March 31, 2020 |
| Sanofi Pasteur | March 31, 2020 |

Customers must pre-book orders by the above deadlines in order to ensure product availability.

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