

DIFFERENCE IN TOTAL PRIVATE MASSACHUSETTS MEDICARE PLAN MEMBERSHIP BETWEEN 2009 AND 2010

Medicare Supplement, Medicare Wrap,
and Medicare Advantage Plan Total Members

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	71,802	75,549	3,747
Individual	342,628	345,843	3,215
Total	414,430	421,392	6,962

Medicare Supplement Plans

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	16,713	17,248	535
Individual	185,413	186,777	1,364
1. Policies issued pre-1995	8,377	7,808	(569)
2. Policies issued post-1994	177,036	178,969	1,933
a. Medicare Supplement Core ¹	11,380	13,009	1,629
b. Medicare Supplement 1	155,717	157,607	1,890
c. Medicare Supplement 2 ²	9,940	8,353	(1,587)
Total	202,126	204,025	1,899

Medicare Wrap and Medicare Advantage Plans

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	52,874	58,301	5,427
Individual	159,430	159,066	(364)
1. Medicare Advantage ³	159,138	158,807	(331)
2. Medicare Wrap-around ⁴	292	259	(33)
Total	212,304	217,367	5,063

Medicare Stand-Alone Prescription Drug Plans ⁵

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	13,830	13,478	(352)
Individual	401,278	432,027	30,749
Total	415,108	445,505	30,397

Medicare Supplement, Medicare Wrap, and Medicare Advantage
Plan Members with Unlimited Drug Coverage

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	60,035	61,510	(840)
Individual	68,630	67,423	(11,973)
Total	128,665	128,933	(12,813)

Medicare Supplement Plans
Members with Unlimited Drug Coverage

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	12,500	13,354	854
Individual	12,035	10,179	(1,856)
1. Policies issued pre-1995	781	631	(150)
2. Policies issued post-1994	11,254	9,548	(1,706)
a. Medicare Supplement Core ¹	1,314	1,195	(119)
b. Medicare Supplement 1	0	0	-
c. Medicare Supplement 2 ²	9,940	8,353	(1,587)
Total	24,535	23,533	(1,002)

Medicare Wrap and Medicare Advantage Plan
Members with Unlimited Drug Coverage

	2009	2010	Change 2009-2010
Group (Retirees of Union/Employer Plans)	47,535	48,156	621
Individual	56,595	57,244	649
1. Medicare Advantage ³	56,303	56,985	682
2. Medicare Wrap-around ⁴	292	259	(33)
Total	104,130	105,400	1,270

¹ Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") offered an alternate innovative benefits rider with its Medicare Supplement Core Policy between 2004 and 2005.

The Medex Core Plus Rider offered prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.

² Due to provisions in the federal Medicare Prescription Drug Improvement and Modernization Act of 2003, Medicare Supplement 2 Plans were no longer marketed after December 31, 2005.

³ The program was formerly named Medicare+Choice. The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 ("MMA") renamed the program Medicare Advantage.

⁴ Closed blocks of HMO Medicare "wrap-around" certificates of coverage issued prior to July 31, 1992.

⁵ Medicare Part D Plans provide coverage for drugs with or without a gap in coverage period where an enrollee would typically pay 100% of his or her drug costs.