Total Medicare Supplement Plan Members 65 Years Old and Older by County According to Prescription Drug Coverage as of December 31, 2010

2010	10 Barnstable			Berkshire			Bristol			Dukes			Essex		
Members	Without	With Limited	With Unlimited												
Year End	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage
A. GROUP	415	0	742	109	0	245	346	1	794	6	0	25	329	5	1,370
B. Individual															
1. Pre-Stand.	294	19	22	257	7	3	143	14	6	18	7	1	299	12	17
2. Stand.	559	15	46	358	9	13	208	11	29	51	0	9	447	20	54
3. Post 12/31/94															
a. Core	1,170	0	115	1,100	0	26	1,240	0	108	77	0	8	1,330	0	172
b. Med Sup 1	14,592	0	0	6,099	0	0	16,904	0	0	937	0	0	20,263	0	0
c. Med Sup 2	0	0	583	0	0	134	0	0	505	0	0	51	0	0	959
INDIVIDUAL SUBTOTAL:	16,615	34	766	7,814	16	176	18,495	25	648	1,083	7	69	22,339	32	1,202
TOTAL:	17,030	34	1,508	7,923	16	421	18,841	26	1,442	1,089	7	94	22,668	37	2,572
	<u> </u>		18,572			8,360		<u> </u>	20,309		_	1,190			25,277

2010	Franklin			Hampden			Hampshire			Middlesex			Nantucket		
Members	Without	With Limited	With Unlimited												
Year End	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage
A. GROUP	104	0	69	350	3	798	148	0	106	681	6	2,268	11	0	76
B. Individual															
1. Pre-Stand.	39	3	0	269	17	8	80	5	3	490	34	27	18	2	0
2. Stand.	76	3	7	283	16	52	173	5	25	829	47	101	29	1	3
3. Post 12/31/94															
a. Core	169	0	13	719	0	36	285	0	29	1,783	0	268	34	0	5
b. Med Sup 1	1,355	0	0	9,472	0	0	3,712	0	0	31,067	0	0	494	0	0
c. Med Sup 2	0	0	44	0	0	425	0	0	123	0	0	2,099	0	0	24
INDIVIDUAL SUBTOTAL:	1,639	6	64	10,743	33	521	4,250	10	180	34,169	81	2,495	575	3	32
TOTAL:	1,743	6	133	11,093	36	1,319	4,398	10	286	34,850	87	4,763	586	3	108
	<u> </u>		1,882			12,448			4,694			39,700			697

2010	Norfolk			Plymouth			Suffolk			Worcester			Massachusetts Total		
Members	Without	With Limited	With Unlimited	Without	With Limited	With Unlimited									
Year End	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage	Drug Coverage
A. GROUP	447	7	3,098	300	6	1,425	181	1	793	382	5	1,419	3,809	34	13,228
B. Individual															
1. Pre-Stand.	234	21	31	173	10	13	101	8	3	147	13	8	2,561	174	142
2. Stand.	384	23	58	283	16	29	161	8	21	369	14	27	4,209	189	474
3. Post 12/31/94													0	0	0
a. Core	936	0	107	1,041	0	94	479	0	81	760	0	83	11,123	0	1,145
b. Med Sup 1	17,363	0	0	13,811	0	0	7,740	0	0	9,350	0	0	153,160	0	0
c. Med Sup 2	0	0	1,258	0	0	548	0	0	511	0	0	652	0	0	7,918
INDIVIDUAL SUBTOTAL:	18,917	44	1,454	15,308	26	684	8,481	16	616	10,626	27	770	171,053	363	9,679
TOTAL:	19,364	51	4,552	15,608	32	2,109	8,662	17	1,409	11,008	32	2,189	174,862	397	22,907
	<u> </u>		23,967		_	17,749		<u> </u>	10,088		_	13,229			198,166

^{*} Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") began offering an alternate innovative benefits rider with its Medicare Supplement Core Policy in 2004. The Medex Core Plus Rider offers prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.