

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2010¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	13,868	5,422	17,419	872	21,166	1,383	9,531	3,533	34,033	506	19,043	14,592	8,653	10,722	160,743
United HealthCare Insurance Company ²	3,477	2,480	2,316	244	3,317	477	2,262	935	4,694	142	2,388	2,148	1,107	1,903	27,894
HPHC Insurance Company, Inc. ³	323	178	314	11	773	11	38	21	838	0	2,297	764	438	458	6,464
Bankers Life and Casualty Company	890	199	822	41	469	35	529	177	941	38	605	585	150	379	5,860
Humana Insurance Company	16	62	23	2	47	19	162	48	49	0	31	32	19	63	573
Bankers Multiple Line Insurance Company	82	59	16	4	20	3	64	40	47	1	29	6	13	8	392
Oxford Life Insurance Company	16	11	98	4	18	2	32	11	52	2	18	42	11	15	332
Hartford Life Insurance Company	88	34	26	13	10	6	60	18	6	7	12	16	3	9	308
Tufts Insurance Company, Inc.	46	0	11	1	17	0	17	14	63	0	36	27	31	43	306
Mutual of Omaha Insurance Company	50	35	17	4	20	5	48	18	25	3	17	20	6	31	299
United American Insurance Company	24	10	9	2	23	2	9	2	48	1	20	20	5	10	185
Monumental Life Insurance Company ⁴	16	7	15	3	17	5	14	3	25	0	24	7	3	8	147
Transamerica Life Insurance Company ⁵	11	5	5	1	10	0	7	1	23	0	20	9	5	10	107
Principal Life Insurance Company	8	0	3	1	6	1	3	3	10	0	4	3	2	10	54
Union Labor Life Insurance Company	0	0	2	0	6	0	7	0	10	0	11	7	2	5	50
Combined Insurance Company of America	1	5	4	0	3	2	3	0	9	0	2	3	0	8	40
Washington National Insurance Company ⁶	4	0	3	0	5	0	7	0	5	0	6	1	0	2	33
Transamerica Financial Life Insurance Company	2	6	0	1	2	0	0	1	8	1	7	1	0	4	33
Standard Life and Accident Insurance Company	3	1	0	0	4	0	0	0	8	0	2	3	3	2	26
American Progressive Life & Health Ins. Co. of NY	4	0	0	1	2	0	2	0	7	0	3	2	0	3	24
CareFirst BlueCross BlueShield ⁷	1	1	0	1	3	0	2	1	4	3	3	2	0	2	23
Order of United Commercial Travelers of America	1	0	0	0	4	0	3	0	5	2	1	2	0	5	23
Physicians Mutual Insurance Company	3	2	0	0	0	0	3	0	6	0	5	0	0	0	19
New York Life Insurance Company	1	1	0	1	3	0	1	0	3	0	0	0	1	5	16
Constitution Life Insurance Company	2	3	1	0	0	0	2	0	3	0	1	1	0	3	16
Pyramid Life Insurance Company	0	1	0	0	0	0	0	0	3	1	1	0	4	1	11
Unicare Life and Health Insurance Company	1	2	1	0	0	0	0	1	1	0	0	1	1	1	9
Golden Rule Insurance Company	0	0	0	0	0	0	0	2	1	0	1	1	0	3	8
Unified Life Insurance Company ⁸	0	2	0	0	0	0	1	0	0	0	1	0	0	0	4
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	3	0	0	4
Fallon Community Health Plan, Inc.	0	0	0	0	1	0	0	2	1	0	0	0	0	0	4
Globe Life and Accident Insurance Company	0	0	1	0	0	0	1	0	0	0	0	0	1	1	4
State Farm Mutual Automobile Insurance Company	0	1	0	0	1	0	0	0	0	0	0	0	0	1	3
AIG Premier Insurance Company ⁹	0	0	1	0	0	1	0	0	0	0	0	0	0	0	2
American National Life Ins. Co. of Texas	0	0	0	0	0	0	1	0	1	0	0	0	0	0	2
Mennonite Mutual Aid Association	1	0	0	0	0	0	0	1	0	0	0	0	0	0	2
Union Fidelity Life Insurance Company	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
BCS Life Insurance Company	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
National Benefit Life Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
United Teacher Associates Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Protective Life Insurance Company	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Catholic Association of Foresters	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	18,940	8,528	21,107	1,207	25,947	1,953	12,811	4,832	40,929	707	24,589	18,298	10,458	13,715	204,025
Number of Medicare Eligibles ¹⁰	62,084	28,870	98,755	3,268	125,294	13,770	85,000	24,902	224,539	1,414	108,214	82,988	91,606	124,739	1,075,443
% of Medicare Eligibles	31%	30%	21%	37%	21%	14%	15%	19%	18%	50%	23%	22%	11%	11%	19%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

³ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁴ Monumental Life Insurance Company ("Monumental") notified the Division that in calendar year 2007, Monumental assumed Peoples Benefit Life Insurance Company's block of business.

⁵ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁶ Formerly known as Pioneer Life Insurance Company.

⁷ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁸ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.

⁹ Formerly known as GE Casualty Insurance Company.

¹⁰ Source: Centers for Medicare and Medicaid Services as of June 2011.