

Difference in Membership Between 2009 and 2010 in Medicare Supplement Plans According to Prescription Drug Coverage

| INSURANCE COMPANY GROUP AND INDIVIDUAL PLANS | Covered Lives in GROUP and INDIVIDUAL Plans at End of 2009 | | | | Covered Lives in GROUP and INDIVIDUAL Plans at End of 2010 | | | | Change in Covered Lives in GROUP and INDIVIDUAL Plans From End of 2009 to End of 2010 | | | |
|---------------------------------------------------|---------------------------------------------------------------|-------------------------------|---------------------------------|----------------|---------------------------------------------------------------|-------------------------------|---------------------------------|----------------|------------------------------------------------------------------------------------------|-------------------------------|---------------------------------|--------------|
| | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total | Without Drug Coverage | With Limited Drug Coverage | With Unlimited Drug Coverage | Total |
| AIG Premier Insurance Company | 3 | 0 | 0 | 3 | 2 | 0 | 0 | 2 | (1) | 0 | 0 | (1) |
| American National Life Ins. Co. of Texas | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| American Progressive Life & Health Ins. Co. of NY | 24 | 0 | 0 | 24 | 24 | 0 | 0 | 24 | 0 | 0 | 0 | 0 |
| Bankers Life and Casualty Company | 5,533 | 0 | 841 | 6,374 | 5,187 | 0 | 673 | 5,860 | (346) | 0 | (168) | (514) |
| Bankers Multiple Line Insurance Company | 321 | 0 | 71 | 392 | 321 | 0 | 71 | 392 | 0 | 0 | 0 | 0 |
| BCS Life Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Blue Cross and Blue Shield of Massachusetts, Inc. | 142,734 | 88 | 18,330 | 161,152 | 144,762 | 67 | 15,914 | 160,743 | 2,028 | (21) | (2,416) | (409) |
| CareFirst GHMSI, Inc. | 31 | 0 | 0 | 31 | 23 | 0 | 0 | 23 | (8) | 0 | 0 | (8) |
| Catholic Association of Foresters | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | (1) | 0 | 0 | (1) |
| Combined Insurance Company of America | 43 | 0 | 0 | 43 | 40 | 0 | 0 | 40 | (3) | 0 | 0 | (3) |
| Constitution Life Insurance Company | 15 | 0 | 0 | 15 | 16 | 0 | 0 | 16 | 1 | 0 | 0 | 1 |
| Fallon Community Health Plan, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 0 | 0 | 4 | 4 |
| Globe Life and Accident Insurance Company | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 4 | 4 | 0 | 0 | 4 |
| Golden Rule Insurance Company | 5 | 0 | 3 | 8 | 3 | 0 | 5 | 8 | (2) | 0 | 2 | 0 |
| Hartford Life Insurance Company | 343 | 0 | 34 | 377 | 279 | 0 | 29 | 308 | (64) | 0 | (5) | (69) |
| HPHC Insurance Company, Inc. | 0 | 0 | 4,819 | 4,819 | 0 | 0 | 6,464 | 6,464 | 0 | 0 | 1,645 | 1,645 |
| Humana Insurance Company | 309 | 0 | 0 | 309 | 573 | 0 | 0 | 573 | 264 | 0 | 0 | 264 |
| Kanawha Insurance Company | 5 | 0 | 0 | 5 | 4 | 0 | 0 | 4 | (1) | 0 | 0 | (1) |
| Mennonite Mutual Aid Association | 2 | 0 | 0 | 2 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| Monumental Life Insurance Company | 116 | 21 | 6 | 143 | 128 | 15 | 4 | 147 | 12 | (6) | (2) | 4 |
| Mutual of Omaha Insurance Company | 283 | 27 | 30 | 340 | 248 | 23 | 28 | 299 | (35) | (4) | (2) | (41) |
| National Benefit Life Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| New York Life Insurance Company | 13 | 0 | 5 | 18 | 13 | 0 | 3 | 16 | 0 | 0 | (2) | (2) |
| Order of United Commercial Travelers of America | 24 | 0 | 0 | 24 | 23 | 0 | 0 | 23 | (1) | 0 | 0 | (1) |
| Oxford Life Insurance Company | 388 | 0 | 13 | 401 | 320 | 0 | 12 | 332 | (68) | 0 | (1) | (69) |
| Physicians Mutual Insurance Company | 23 | 0 | 0 | 23 | 19 | 0 | 0 | 19 | (4) | 0 | 0 | (4) |
| Principal Life Insurance Company | 37 | 4 | 9 | 50 | 42 | 4 | 8 | 54 | 5 | 0 | (1) | 4 |
| Protective Life Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Pyramid Life Insurance Company | 8 | 0 | 0 | 8 | 11 | 0 | 0 | 11 | 3 | 0 | 0 | 3 |
| Standard Life and Accident Insurance Company | 31 | 0 | 0 | 31 | 26 | 0 | 0 | 26 | (5) | 0 | 0 | (5) |
| State Farm Mutual Automobile Insurance Company | 3 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 0 | 0 | 0 | 0 |
| Transamerica Financial Life Insurance Company | 30 | 2 | 0 | 32 | 31 | 2 | 0 | 33 | 1 | 0 | 0 | 1 |
| Transamerica Life Insurance Company | 52 | 2 | 49 | 103 | 62 | 2 | 43 | 107 | 10 | 0 | (6) | 4 |
| Tufts Insurance Company, Inc. | 0 | 0 | 0 | 0 | 306 | 0 | 0 | 306 | 306 | 0 | 0 | 306 |
| Unicare Life and Health Insurance Company | 7 | 0 | 0 | 7 | 9 | 0 | 0 | 9 | 2 | 0 | 0 | 2 |
| Unified Life Insurance Company | 2 | 0 | 0 | 2 | 4 | 0 | 0 | 4 | 2 | 0 | 0 | 2 |
| Union Fidelity Life Insurance Company | 2 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | (1) | 0 | 0 | (1) |
| Union Labor Life Insurance Company | 4 | 49 | 0 | 53 | 4 | 46 | 0 | 50 | 0 | (3) | 0 | (3) |
| United American Insurance Company | 198 | 0 | 0 | 198 | 185 | 0 | 0 | 185 | (13) | 0 | 0 | (13) |
| United HealthCare Insurance Company | 26,460 | 295 | 325 | 27,080 | 27,374 | 245 | 275 | 27,894 | 914 | (50) | (50) | 814 |
| United Teacher Associates Insurance Company | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Washington National Insurance Company | 40 | 0 | 0 | 40 | 33 | 0 | 0 | 33 | (7) | 0 | 0 | (7) |
| Total | 177,096 | 488 | 24,535 | 202,126 | 180,088 | 404 | 23,533 | 204,025 | 2,992 | (84) | (1,002) | 1,906 |