

Total Medicare Supplement Plan Members 65 Years Old and Older by County According to Prescription Drug Coverage as of December 31, 2011

2011 Members Year End	Barnstable			Berkshire			Bristol			Dukes			Essex		
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage
A. GROUP	469	0	422	102	0	62	362	0	482	5	0	14	391	5	614
B. Individual															
1. Pre-Stand.	256	20	19	220	7	2	123	12	7	15	5	1	267	12	11
2. Stand.	567	11	35	343	9	13	212	10	28	58	0	7	486	20	44
3. Post 12/31/94															
a. Core	1,707	0	104	1,249	0	25	1,587	0	98	104	0	7	2,314	0	158
b. Med Sup 1	15,240	0	0	6,069	0	0	17,570	0	0	1,009	0	0	22,555	0	0
c. Med Sup 2	0	0	483	0	0	116	0	0	435	0	0	41	0	0	819
INDIVIDUAL SUBTOTAL:	17,770	31	641	7,881	16	156	19,492	22	568	1,186	5	56	25,622	32	1,032
TOTAL:	18,239	31	1,063	7,983	16	218	19,854	22	1,050	1,191	5	70	26,013	37	1,646
			19,333			8,217			20,926			1,266			27,696

2011 Members Year End	Franklin			Hampden			Hampshire			Middlesex			Nantucket		
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage
A. GROUP	93	0	20	380	2	748	167	0	98	1,054	6	1,372	9	0	83
B. Individual															
1. Pre-Stand.	34	3	0	237	11	7	69	5	3	421	32	23	18	2	0
2. Stand.	73	1	8	277	8	47	165	5	18	858	42	81	32	0	4
3. Post 12/31/94															
a. Core	202	0	12	823	0	31	361	0	27	2,921	0	241	44	0	5
b. Med Sup 1	1,398	0	0	9,475	0	0	3,728	0	0	34,905	0	0	525	0	0
c. Med Sup 2	0	0	34	0	0	342	0	0	99	0	0	1,813	0	0	22
INDIVIDUAL SUBTOTAL:	1,707	4	54	10,812	19	427	4,323	10	147	39,105	74	2,158	619	2	31
TOTAL:	1,800	4	74	11,192	21	1,175	4,490	10	245	40,159	80	3,530	628	2	114
			1,878			12,388			4,745			43,769			744

2011 Members Year End	Norfolk			Plymouth			Suffolk			Worcester			Massachusetts Total		
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage
A. GROUP	608	7	776	349	5	705	215	1	356	454	5	970	4,658	31	6,722
B. Individual															
1. Pre-Stand.	205	20	22	138	8	11	82	5	3	127	11	6	2,212	153	115
2. Stand.	416	21	40	334	10	18	173	4	16	387	9	23	4,381	150	382
3. Post 12/31/94													0	0	0
a. Core	1,701	0	102	1,747	0	84	854	0	75	1,127	0	72	16,741	0	1,041
b. Med Sup 1	19,356	0	0	15,164	0	0	8,777	0	0	10,195	0	0	165,966	0	0
c. Med Sup 2	0	0	1,105	0	0	483	0	0	435	0	0	545	0	0	6,772
INDIVIDUAL SUBTOTAL:	21,678	41	1,269	17,383	18	596	9,886	9	529	11,836	20	646	189,300	303	8,310
TOTAL:	22,286	48	2,045	17,732	23	1,301	10,101	10	885	12,290	25	1,616	193,958	334	15,032
			24,379			19,056			10,996			13,931			209,324

* Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") began offering an alternate innovative benefits rider with its Medicare Supplement Core Policy in 2004. The Medex Core Plus Rider offers prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.