

DIFFERENCE IN TOTAL PRIVATE MASSACHUSETTS MEDICARE PLAN MEMBERSHIP BETWEEN 2010 AND 2011

Medicare Supplement, Medicare Wrap, and Medicare Advantage Plan Total Members			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	75,549	69,460	(6,089)
Individual	345,843	364,041	18,198
Total	421,392	433,501	12,109

Medicare Supplement Plans			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	17,248	11,531	-5,717
Individual	186,777	204,377	17,600
1. Policies issued pre-1995	7,808	7,475	(333)
2. Policies issued post-1994	178,969	196,902	17,933
a. Medicare Supplement Core <sup>1</sup>	13,009	18,876	5,867
b. Medicare Supplement 1	157,607	170,880	13,273
c. Medicare Supplement 2 <sup>2</sup>	8,353	7,146	(1,207)
Total	204,025	215,908	11,883

Medicare Wrap and Medicare Advantage Plans			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	58,301	57,929	(372)
Individual	159,066	159,664	598
1. Medicare Advantage <sup>3</sup>	158,807	159,429	622
2. Medicare Wrap-around <sup>4</sup>	259	235	(24)
Total	217,367	217,593	226

Medicare Stand-Alone Prescription Drug Plans <sup>5</sup>			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	13,478	16,265	2,787
Individual	432,027	450,629	18,602
Total	445,505	466,894	21,389

Medicare Supplement, Medicare Wrap, and Medicare Advantage Plan Members with Unlimited Drug Coverage			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	61,510	57,985	(3,525)
Individual	67,423	65,414	(2,009)
Total	128,933	123,399	(5,534)

Medicare Supplement Plans Members with Unlimited Drug Coverage			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	13,354	6,772	(6,582)
Individual	10,179	8,740	(1,439)
1. Policies issued pre-1995	631	513	(118)
2. Policies issued post-1994	9,548	8,227	(1,321)
a. Medicare Supplement Core <sup>1</sup>	1,195	1,081	(114)
b. Medicare Supplement 1	0	0	-
c. Medicare Supplement 2 <sup>2</sup>	8,353	7,146	(1,207)
Total	23,533	15,512	(8,021)

Medicare Wrap and Medicare Advantage Plan Members with Unlimited Drug Coverage			Change
	2010	2011	2010-2011
Group (Retirees of Union/Employer Plans)	48,156	51,213	3,057
Individual	57,244	56,674	(570)
1. Medicare Advantage <sup>3</sup>	56,985	56,439	(546)
2. Medicare Wrap-around <sup>4</sup>	259	235	(24)
Total	105,400	107,887	2,487

<sup>1</sup> Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") began offering an alternate innovative benefits rider with its Medicare Supplement Core Policy in 2004.

The Medex Core Plus Rider offers prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.

<sup>2</sup> Due to provisions in the federal Medicare Prescription Drug Improvement and Modernization Act of 2003, Medicare Supplement 2 Plans were no longer marketed after December 31, 2005.

<sup>3</sup> The program was formerly named Medicare+Choice. The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 ("MMA") renamed the program Medicare Advantage ("MA").

<sup>4</sup> Closed blocks of HMO Medicare "wrap-around" certificates of coverage issued prior to July 31, 1992.

<sup>5</sup> Medicare Part D Plans provide coverage for drugs with or without a gap in coverage period where an enrollee would typically pay 100% of his or her drug costs.