

Massachusetts Members in Medicare Stand-Alone Prescription Drug Plans by County as of December 31, 2012

| Organization Name                                         | Barnstable | Berkshire | Bristol | Dukes | Essex   | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|-----------------------------------------------------------|------------|-----------|---------|-------|---------|----------|---------|-----------|-----------|-----------|---------|----------|---------|-----------|---------------|
| Silverscript Insurance Company                            | 3,076      | 4,631     | 7,925   | 174   | 11,778  | 1,160    | 7,723   | 1,536     | 12,403    | 46        | 5,833   | 4,713    | 10,064  | 10,144    | 81,206        |
| Blue Cross and Blue Shield of Massachusetts, Inc.         | 5,366      | 1,361     | 5,612   | 294   | 9,909   | 509      | 3,632   | 1,292     | 18,517    | 135       | 9,399   | 6,903    | 4,010   | 6,304     | 73,243        |
| United HealthCare Insurance Company                       | 6,237      | 3,024     | 7,748   | 441   | 9,339   | 919      | 4,944   | 1,722     | 13,563    | 176       | 7,142   | 6,036    | 5,226   | 5,603     | 72,120        |
| Humana Insurance Company                                  | 4,107      | 2,347     | 7,016   | 309   | 6,957   | 672      | 4,370   | 1,239     | 9,594     | 197       | 5,166   | 4,883    | 5,074   | 4,484     | 56,415        |
| Pennsylvania Life Insurance Company <sup>1</sup>          | 1,856      | 1,586     | 6,215   | 107   | 6,005   | 672      | 5,502   | 1,170     | 8,889     | 67        | 3,989   | 3,468    | 7,904   | 5,277     | 52,707        |
| First Health Life and Health Insurance Company            | 2,005      | 1,180     | 4,212   | 152   | 4,507   | 437      | 3,149   | 734       | 7,084     | 82        | 3,043   | 2,613    | 4,537   | 3,279     | 37,014        |
| HealthSpring of TN, Inc.                                  | 673        | 536       | 2,623   | 40    | 2,555   | 327      | 2,642   | 452       | 3,870     | 11        | 1,570   | 1,481    | 3,737   | 2,662     | 23,179        |
| Community CCRx <sup>2</sup>                               | 707        | 594       | 2,390   | 73    | 2,484   | 252      | 2,200   | 441       | 3,546     | 43        | 1,562   | 1,428    | 3,030   | 2,097     | 20,847        |
| WellCare Health Plans, Inc.                               | 426        | 255       | 1,077   | 20    | 1,055   | 138      | 845     | 185       | 1,577     | 8         | 820     | 640      | 1,624   | 1,003     | 9,673         |
| Aetna Life Insurance Company                              | 650        | 272       | 1,050   | 24    | 1,094   | 118      | 905     | 205       | 1,794     | 12        | 841     | 738      | 1,033   | 862       | 9,598         |
| Connecticut General Life Insurance Company                | 320        | 220       | 600     | 25    | 628     | 102      | 451     | 101       | 918       | 22        | 427     | 374      | 501     | 606       | 5,295         |
| UniCare Life and Health Insurance Company                 | 208        | 130       | 564     | 10    | 557     | 71       | 443     | 100       | 820       | 4         | 430     | 322      | 844     | 525       | 5,028         |
| Tufts Associated Health Maintenance Organization          | 295        | 8         | 68      | 5     | 644     | 9        | 137     | 27        | 1,345     | 1         | 866     | 270      | 529     | 435       | 4,639         |
| Medco Containment Life Insurance Company                  | 196        | 84        | 307     | 16    | 625     | 28       | 217     | 76        | 1,154     | 11        | 402     | 315      | 358     | 303       | 4,092         |
| United American Insurance Company                         | 141        | 69        | 313     | 12    | 256     | 279      | 236     | 52        | 468       | 0         | 219     | 347      | 419     | 239       | 3,050         |
| Envision Insurance Company                                | 37         | 25        | 68      | 2     | 63      | 7        | 44      | 9         | 83        | 3         | 44      | 58       | 47      | 41        | 531           |
| Sterling Life Insurance Company                           | 15         | 2         | 7       | 0     | 43      | 1        | 5       | 1         | 63        | 0         | 55      | 27       | 31      | 12        | 262           |
| CareFirst BlueCross BlueShield                            | 0          | 0         | 0       | 0     | 0       | 0        | 0       | 0         | 0         | 0         | 0       | 0        | 1       | 0         | 1             |
| Accendo Insurance Company                                 | 0          | 0         | 0       | 0     | 0       | 0        | 0       | 0         | 0         | 0         | 0       | 0        | 0       | 0         | 0             |
| Bravo Health Insurance Company, Inc.                      | 0          | 0         | 0       | 0     | 0       | 0        | 0       | 0         | 0         | 0         | 0       | 0        | 0       | 0         | 0             |
| Health Net Life Insurance Company <sup>3</sup>            | 0          | 0         | 0       | 0     | 0       | 0        | 0       | 0         | 0         | 0         | 0       | 0        | 0       | 0         | 0             |
| Oxford Life Insurance Company <sup>4</sup>                | 0          | 0         | 0       | 0     | 0       | 0        | 0       | 0         | 0         | 0         | 0       | 0        | 0       | 0         | 0             |
| Total Medicare Stand-Alone Prescription Drug Plan Members | 26,315     | 16,324    | 47,795  | 1,704 | 58,499  | 5,701    | 37,445  | 9,342     | 85,688    | 818       | 41,808  | 34,616   | 48,969  | 43,876    | 458,900       |
| Number of Medicare Eligibles <sup>5</sup>                 | 65,255     | 30,253    | 104,294 | 3,628 | 132,964 | 14,618   | 88,893  | 26,693    | 235,049   | 1,567     | 114,106 | 89,481   | 95,503  | 131,791   | 1,134,095     |
| % of Medicare Eligibles                                   | 40%        | 54%       | 46%     | 47%   | 44%     | 39%      | 42%     | 35%       | 36%       | 52%       | 37%     | 39%      | 51%     | 33%       | 40%           |

<sup>1</sup> Pennsylvania Life Insurance Company assumed the American Progressive Life and Health Insurance Company of New York block of business in 2008.

<sup>2</sup> Community CCRx assumed the MemberHealth, Inc. and CVS Caremark Corporation (formerly owned by Universal American Insurance Company) blocks of business in 2011.

<sup>3</sup> Health Net Life Insurance Company completely moved out of the Massachusetts area in 2012.

<sup>4</sup> Oxford Life has zero membership as of 2/15/2012

<sup>5</sup> Source: Centers for Medicare and Medicaid Services as of December 2012.