

**Difference in Membership Between 2011 and 2012 in Medicare Supplement Plans According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2011				Covered Lives in INDIVIDUAL Plans at End of 2012				Change in Covered Lives in INDIVIDUAL Plans From End of 2011 to End of 2012			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Aetna Life Insurance Company	15	0	0	15	5	0	0	5	(10)	0	0	(10)
AIG Premier Insurance Company	2	0	0	2	2	0	0	2	0	0	0	0
American National Life Ins. Co. of Texas	1	0	0	1	2	0	0	2	1	0	0	1
American Progressive Life & Health Ins. Co. of NY	29	0	0	29	26	0	0	26	(3)	0	0	(3)
Bankers Life and Casualty Company	4,004	0	535	4,539	3,317	0	409	3,726	(687)	0	(126)	(813)
Bankers Multiple Line Insurance Company	278	0	61	339	252	0	53	305	(26)	0	(8)	(34)
BCS Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts, Inc.	146,245	58	7,803	154,106	150,142	50	6,855	157,047	3,897	(8)	(948)	2,941
CareFirst GHMSI, Inc.	23	0	0	23	14	0	0	14	(9)	0	0	(9)
Combined Insurance Company of America	36	0	0	36	31	0	0	31	(5)	0	0	(5)
Constitution Life Insurance Company	14	0	0	14	12	0	0	12	(2)	0	0	(2)
Fallon Health and Life Assurance Company	66	0	0	66	142	0	0	142	76	0	0	76
Globe Life and Accident Insurance Company	3	0	0	3	1	0	0	1	(2)	0	0	(2)
Golden Rule Insurance Company	3	0	3	6	3	0	3	6	0	0	0	0
Hartford Life Insurance Company	257	0	25	282	215	0	22	237	(42)	0	(3)	(45)
HPHC Insurance Company, Inc.	7,784	0	0	7,784	11,401	0	0	11,401	3,617	0	0	3,617
Humana Insurance Company	2,161	0	0	2,161	3,260	0	0	3,260	1,099	0	0	1,099
Kanawha Insurance Company	3	0	0	3	3	0	0	3	0	0	0	0
Mennonite Mutual Aid Association	2	0	0	2	2	0	0	2	0	0	0	0
Monumental Life Insurance Company	162	11	4	177	190	10	3	203	28	(1)	(1)	26
Mutual of Omaha Insurance Company	198	0	41	239	155	0	33	188	(43)	0	(8)	(51)
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	13	0	3	16	12	0	3	15	(1)	0	0	(1)
Order of United Commercial Travelers of America	19	0	0	19	20	0	0	20	1	0	0	1
Oxford Life Insurance Company	276	0	9	285	247	0	8	255	(29)	0	(1)	(30)
Physicians Life Insurance Company	5	0	0	5	7	0	0	7	2	0	0	2
Physicians Mutual Insurance Company	17	0	0	17	17	0	0	17	0	0	0	0
Principal Life Insurance Company	38	2	8	48	38	1	7	46	0	(1)	(1)	(2)
Protective Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Pyramid Life Insurance Company	11	0	0	11	9	0	0	9	(2)	0	0	(2)
Standard Life and Accident Insurance Company	26	0	0	26	20	0	0	20	(6)	0	0	(6)
State Farm Mutual Automobile Insurance Company	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Transamerica Financial Life Insurance Company	30	2	0	32	48	0	0	48	18	(2)	0	16
Transamerica Life Insurance Company	86	2	33	121	94	1	34	129	8	(1)	1	8
Tufts Insurance Company	4,066	0	0	4,066	6,482	0	0	6,482	2,416	0	0	2,416
Unicare Life and Health Insurance Company	8	0	0	8	6	0	0	6	(2)	0	0	(2)
Union Bankers Insurance Company	5	0	0	5	3	0	0	3	(2)	0	0	(2)
Union Fidelity Life Insurance Company	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Union Labor Life Insurance Company	0	10	0	10	20	0	0	20	20	(10)	0	10
United American Insurance Company	163	0	0	163	158	0	0	158	(5)	0	0	(5)
United HealthCare Insurance Company	29,235	220	215	29,670	30,438	188	195	30,821	1,203	(32)	(20)	1,151
United Teacher Associates Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
Washington National Insurance Company	41	0	0	41	38	0	0	38	(3)	0	0	(3)
<b>Total</b>	<b>195,332</b>	<b>305</b>	<b>8,740</b>	<b>204,377</b>	<b>206,836</b>	<b>250</b>	<b>7,625</b>	<b>214,711</b>	<b>11,504</b>	<b>(55)</b>	<b>(1,115)</b>	<b>10,334</b>