

**Difference In Membership Between 2012 and 2013 in Medicare Supplement Plans
According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2012				Covered Lives in INDIVIDUAL Plans at End of 2013				Change in Covered Lives in INDIVIDUAL Plans From End of 2012 to End of 2013			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
Aetna Life Insurance Company	15	0	0	15	11	0	0	11	(4)	0	0	(4)
21st Century Premier Insurance Company	2	0	0	2	2	0	0	2	0	0	0	0
American National Life Ins. Co. of Texas	1	0	0	1	2	0	0	2	1	0	0	1
American Progressive Life & Health Ins. Co. of NY	29	0	0	29	23	0	0	23	(6)	0	0	(6)
Bankers Life and Casualty Company	4,004	0	535	4,539	2,776	0	338	3,114	(1,228)	0	(197)	(1,425)
American Republic Insurance Company	278	0	61	339	221	0	46	267	(57)	0	(15)	(72)
BCS Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts, Inc.	146,245	58	7,803	154,106	155,456	37	6,075	161,568	9,211	(21)	(1,728)	7,462
CareFirst GHMSI, Inc.	23	0	0	23	23	0	0	23	0	0	0	0
Combined Insurance Company of America	36	0	0	36	35	0	0	35	(1)	0	0	(1)
Constitution Life Insurance Company	14	0	0	14	11	0	0	11	(3)	0	0	(3)
Fallon Health and Life Assurance Company	66	0	0	66	330	0	0	330	264	0	0	264
Globe Life and Accident Insurance Company	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Golden Rule Insurance Company	3	0	3	6	2	0	3	5	(1)	0	0	(1)
Hartford Life Insurance Company	257	0	25	282	169	0	18	187	(88)	0	(7)	(95)
HNE Insurance Company	0	0	0	0	60	0	0	60	60	0	0	60
HPHC Insurance Company, Inc.	7,784	0	0	7,784	15,337	0	0	15,337	7,553	0	0	7,553
Humana Insurance Company	2,161	0	0	2,161	3,895	0	0	3,895	1,734	0	0	1,734
Kanawha Insurance Company	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Everence Association, Inc.	2	0	0	2	2	0	0	2	0	0	0	0
Monumental Life Insurance Company	162	11	4	177	233	7	2	242	71	(4)	(2)	65
Mutual of Omaha Insurance Company	198	0	41	239	209	0	14	223	11	0	(27)	(16)
Mutual of Omaha Move-in Persons	0	0	0	0	140	0	0	140	140	0	0	140
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	13	0	3	16	9	0	2	11	(4)	0	(1)	(5)
Order of United Commercial Travelers of America	19	0	0	19	18	0	0	18	(1)	0	0	(1)
Oxford Life Insurance Company	276	0	9	285	209	0	6	215	(67)	0	(3)	(70)
Physicians Life Insurance Company	5	0	0	5	6	0	0	6	1	0	0	1
Physicians Mutual Insurance Company	17	0	0	17	22	0	0	22	5	0	0	5
Principal Life Insurance Company	38	2	8	48	45	1	7	53	7	(1)	(1)	5
Pyramid Life Insurance Company	11	0	0	11	7	0	0	7	(4)	0	0	(4)
Standard Life and Accident Insurance Company	26	0	0	26	20	0	0	20	(6)	0	0	(6)
State Farm Mutual Automobile Insurance Company	3	0	0	3	1	0	0	1	(2)	0	0	(2)
Sterling Life Insurance Company	4	0	0	4	7	0	0	7	3	0	0	3
Transamerica Financial Life Insurance Company	30	2	0	32	22	1	0	23	(8)	(1)	0	(9)
Transamerica Life Insurance Company	86	2	33	121	69	1	26	96	(17)	(1)	(7)	(25)
Tufts Insurance Company	4,066	0	0	4,066	6,660	0	0	6,660	2,594	0	0	2,594
Unicare Life and Health Insurance Company	8	0	0	8	5	0	1	6	(3)	0	1	(2)
Union Bankers Insurance Company	5	0	0	5	2	0	0	2	(3)	0	0	(3)
Union Fidelity Life Insurance Company	3	0	0	3	2	0	0	2	(1)	0	0	(1)
Union Labor Life Insurance Company	0	10	0	10	0	10	0	10	0	0	0	0
United American Insurance Company	163	0	0	163	146	0	0	146	(17)	0	0	(17)
United HealthCare Insurance Company	29,235	220	215	29,670	31,608	162	162	31,932	2,373	(58)	(53)	2,262
Washington National Insurance Company	41	0	0	41	36	0	0	36	(5)	0	0	(5)
WellPoint Health Networks, Inc.	764	152	18	934	921	32	9	962	157	(120)	(9)	28
Total	196,099	457	8,758	205,314	218,756	251	6,709	225,716	22,657	(206)	(2,049)	20,402