

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2014 ¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	15,633	6,122	21,188	1,198	23,713	1,552	9,801	3,840	39,034	581	21,836	18,968	8,880	13,785	186,131
HPHC Insurance Company, Inc. ²	2,913	1,263	2,439	145	4,940	173	539	302	11,111	34	6,456	3,936	2,784	2,706	39,741
United HealthCare Insurance Company ³	3,569	2,325	2,760	311	4,128	498	2,403	936	5,508	160	2,897	2,753	1,454	2,639	32,341
Tufts Insurance Company	802	186	677	29	1,600	57	305	125	3,056	8	1,839	1,096	1,090	1,182	12,052
Humana Insurance Company	460	191	943	14	365	47	332	108	488	1	314	643	133	441	4,480
Bankers Life and Casualty Company	376	111	304	16	228	27	163	59	479	25	304	250	68	241	2,651
Fallon Health and Life Assurance Company	41	62	60	2	66	15	280	94	131	0	38	58	11	891	1,749
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁴	114	27	38	14	175	13	61	22	237	3	79	74	43	81	981
Transamerica Premier Insurance Company ⁵	35	18	13	6	46	5	14	11	54	0	39	14	7	17	279
American Republic Insurance Company ⁶	52	37	11	4	14	2	44	26	46	1	18	2	8	4	269
Mutual of Omaha Insurance Company	43	26	10	3	17	1	24	10	42	0	14	17	5	15	227
Hartford Life Insurance Company	51	20	16	7	9	3	42	6	6	5	8	7	4	7	191
Oxford Life Insurance Company	9	3	54	1	15	0	14	7	33	1	13	20	7	7	184
HNE Insurance Company	0	47	3	0	0	21	57	32	1	0	1	2	1	1	166
Transamerica Life Insurance Company ⁷	14	8	8	4	13	3	16	3	36	2	10	21	6	12	156
United American Insurance Company	19	6	2	2	18	2	5	1	33	1	17	20	10	5	141
Mutual of Omaha Move-in Persons ⁸	27	12	4	0	14	2	4	4	30	1	8	16	4	22	148
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	1	0	6	0	11	1	1	2	17	1	11	10	3	2	66
Principal Life Insurance Company	7	1	4	0	7	0	2	2	11	0	7	5	1	7	54
Union Labor Life Insurance Company	1	0	2	0	5	0	5	0	8	0	7	4	1	4	37
Washington National Insurance Company ⁹	3	1	2	0	4	0	4	0	6	0	4	3	2	5	34
CareFirst BlueCross BlueShield ¹⁰	1	2	2	1	2	0	0	1	8	0	7	2	0	1	27
Transamerica Financial Life Insurance Company	2	4	0	0	1	0	0	2	6	0	3	0	1	4	23
Combined Insurance Company of America	1	2	2	0	2	1	1	0	7	0	1	2	0	3	22
Physicians Mutual Insurance Company	2	0	2	0	3	0	4	0	7	0	0	0	0	2	20
Standard Life and Accident Insurance Company	2	1	1	0	3	0	1	0	6	0	3	1	2	0	20
American Progressive Life & Health Ins. Co. of NY	3	2	0	1	2	1	1	0	4	0	4	0	0	1	19
Order of United Commercial Travelers of America	1	0	1	0	1	1	2	0	3	3	4	0	0	2	18
Aetna Life Insurance Company ¹¹	3	0	2	0	1	0	1	0	1	0	1	2	1	0	12
New York Life Insurance Company	1	1	0	1	1	0	1	1	1	1	0	0	1	2	11
Constitution Life Insurance Company	1	0	2	0	0	0	0	1	2	0	1	0	0	2	9
Unicare Life and Health Insurance Company	0	2	1	0	1	0	0	0	0	0	0	1	1	0	6
Sterling Life Insurance Company	1	0	1	0	0	0	0	0	0	0	1	1	0	1	5
Golden Rule Insurance Company	0	0	0	0	0	0	0	2	2	0	1	0	0	0	5
Pyramid Life Insurance Company	0	1	0	0	0	0	0	0	1	1	0	0	1	0	4
Physicians Life Insurance Company	2	0	0	0	0	0	0	0	1	0	0	0	0	0	3
Unified Life Insurance Company ¹²	0	0	0	0	0	0	0	1	1	0	1	0	0	0	3
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	1	0	0	2
21st Century Premier Insurance Company ¹³	1	0	1	0	0	0	0	0	0	0	0	0	0	0	2
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Globe Life and Accident Insurance Company	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
Union Fidelity Life Insurance Company	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
BCS Insurance Company	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
National Benefit Life Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Total Medicare Supplement Policyholders	24,192	10,482	28,560	1,759	35,405	2,425	14,128	5,598	60,418	829	33,948	27,929	14,529	22,092	282,294
Number of Medicare Eligibles ¹⁴	68,461	31,804	109,969	4,054	141,428	15,744	93,048	28,876	247,515	1,669	119,505	96,372	99,729	139,546	1,197,720
% of Medicare Eligibles	35%	33%	26%	43%	25%	15%	15%	19%	24%	50%	28%	29%	15%	16%	24%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

³ The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

⁴ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Cmpanies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compcare Health Services insurance Corporation.

⁵ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

⁶ Formerly known as Bankers Multiple Line Insurance Company.

⁷ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Life Insurance Company, Gerber Life Insurance Company, and Omaha Insurance Company.

⁹ Formerly known as Pioneer Life Insurance Company.

¹⁰ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

¹¹ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

¹² Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.

¹³ Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2014.