

Massachusetts Division of Professional Licensure, Board of Real Estate Brokers and Salespersons  
Real Estate Education Subcommittee  
AGENDA August 18, 2020 10:00am

Virtual Meeting Due to Covid19 via Zoom

1. Introduction of Members, Staff & Guests
2. REVIEWED and Motion to APPROVE Minutes -MAY
3. Guest Discussion-
4. Review of CE submissions previously PENDING
5. REVIEW New Curriculum presented to the Board no sooner than 30 days prior to this meeting
6. Update: on MAR proposed legislation, *Senate 147-*
7. Executive Director Report
8. Update on our Streamlining Curriculum Submittal Process & Form & Group Review of the Appraiser's Board Check list/Application for Curriculum to help streamline the process
9. MAR Requesting Ideas for Changes to License Law - Pending list in Google Drive-Please, everyone contributes.

10 **The DPL Board of RE Brokers and Salespersons had met in March and the following was approved**

*RE: Immediate Approval for ALL Massachusetts Approved Real Estate Schools to offer Online Learning*

*The Division of Professional Licensure Board of Real Estate Brokers and Salespersons has Temporarily Waived the need for MA Approved Real Estate Schools to "Apply with the Commonwealth of Massachusetts for the approval to offer Online Learning" based on the restrictions and concerns with Covid-19. This is effective immediately and will stay in effect until the State of Emergency is lifted by the Governor. Those MA Approved Real Estate Schools that have not Applied for Approval, must stop executing Online Learning no later than 30 days after the State of emergency is lifted.*

*ALL GUIDELINES CURRENTLY IN PLACE FOR LIVE LEARNING MUST BE FOLLOWED-254 CMR 4.00: REAL ESTATE SCHOOL AUTHORIZATION*

11. Rob completed extensive work on reviewing a List of Approved Instructors indicating their Salespersons/Brokers Status and if they are still alive. The results of his extensive work is as followed and attached. The groups recommendation to the full board is as follows "that the Board direct the Staff immediately update and correct the state records of Approved Real Estate Instructors ".

**SUMMARY of 864 Approved Instructors**

246- w/ Expired RE Licenses some over a decade ago  
31- People with same/Duplicate name  
56 Names of people not in the licensing data base  
9 inactive  
8 Deceased  
12 Duplicate – same address  
637- have broker's license  
61 have salespeople  
64 attorneys  
5-RB (reciprocal Broker)  
1-RS (reciprocal Salesperson)  
6 Approved Instructors with REVOKED licenses  
11- suspended  
3- probation  
7- fined  
2-Repemanded  
2 Surrender

License type, when their License Expires, Disciplinary actions, deceased (if indicated),  
Discrepancies found in Jr/Sr/III and Apostrophes in Names causing errors  
i.e.: O'Connor v Oconnor  
Addresses are inaccurate, they are they not linked to the License  
why are these people not being updated  
we need to notify the Approved School that they are affiliated with,  
Are we able to remove instructors for violations that are license related-?  
Regulations- "says they must hold a broker's license", or section B "or the equivalent as determined by the board "

12. Open Session for Topics not reasonably anticipated by the Chair 48 hours in advance of meeting
- 13: **Set Next Meeting Date**