

# MASSACHUSETTS SMALL EMPLOYER/INDIVIDUAL MEMBERSHIP HIGHLIGHTS <sup>1</sup>

(revised version 7/11/2013)

	2011	2012	Change 2011 - 2012
<b>Total of Small Group/Individual Covered Lives</b>	<b>720,508</b>	<b>694,776</b>	<b>-25,732</b>
<b>Membership in Commercial Carriers</b>			
M.G.L. c. 176J Small Group Covered Lives	31,382	23,656	-7,726
M.G.L. c. 176J Individual Covered Lives	2,360	2,891	531
Closed Block Nongroup and Individuall Covered Lives <sup>2</sup>	742	587	-155
<b>SUBTOTALS:</b>	<b>34,484</b>	<b>27,134</b>	<b>-7,350</b>
<b>Membership in Health Maintenance Organizations:</b>			
M.G.L. c. 176J Small Group Covered Lives	593,039	580,098	-12,941
M.G.L. c. 176J Individual Covered Lives			
Eligible Individuals and their Dependents	79,626	77,508	-2,118
Young Adults	1,764	1,112	-652
Closed Block Nongroup and Individuall Covered Lives <sup>2</sup>	682	489	-193
<b>SUBTOTALS:</b>	<b>675,111</b>	<b>659,207</b>	<b>-15,904</b>
<b>Membership in Blue Cross and Blue Shield of Massachusetts, Inc.:</b>			
M.G.L. c. 176J Small Group Covered Lives	9,664	7,595	-2,069
M.G.L. c. 176J Individual Covered Lives	1,249	840	-409
Closed Block Nongroup and Individuall Covered Lives <sup>2</sup>	0	0	0
<b>SUBTOTALS:</b>	<b>10,913</b>	<b>8,435</b>	<b>-2,478</b>
<b>GRAND TOTAL:</b>	<b>720,508</b>	<b>694,776</b>	<b>-25,732</b>

	2011	2012	Change 2011 - 2012
<b>PERCENT OF MARKET SHARE</b>	<b>2,011</b>	<b>2,012</b>	
<b>Blue Cross and Blue Shield</b>			
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	295,228	280,319	-14,909
Blue Cross and Blue Shield of Massachusetts, Inc.	10,913	8,435	-2,478
<b>Total:</b>	<b>42.5%</b>	<b>41.6%</b>	<b>-0.9%</b>
<b>Health Maintenance Organizations</b>	379,883	378,888	-995
(excludes Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)			
<b>Total:</b>	<b>52.7%</b>	<b>54.5%</b>	<b>1.8%</b>
<b>Commercial Carriers</b>	34,484	27,134	-7,350
<b>Total:</b>	<b>4.8%</b>	<b>3.9%</b>	<b>-0.9%</b>
<b>Small Group Carriers Offering Small Group Products:</b>	<b>20</b>	<b>14</b>	<b>-6</b>

<sup>1</sup> Based on the 2012 Small Group/Individual Annual Reports currently on file with the Division.

<sup>2</sup> Represents membership in closed nongroup plans issued prior to October 1, 1997, as well as closed nongroup guaranteed issue plans issued after November 1, 1997 but before July 1, 2007.

**MASSACHUSETTS SMALL EMPLOYER/INDIVIDUAL MEMBERSHIP HIGHLIGHTS <sup>1</sup>**  
(revised version 7/11/2013)

