

MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP HIGHLIGHTS ¹

(revised 6/16/2014)

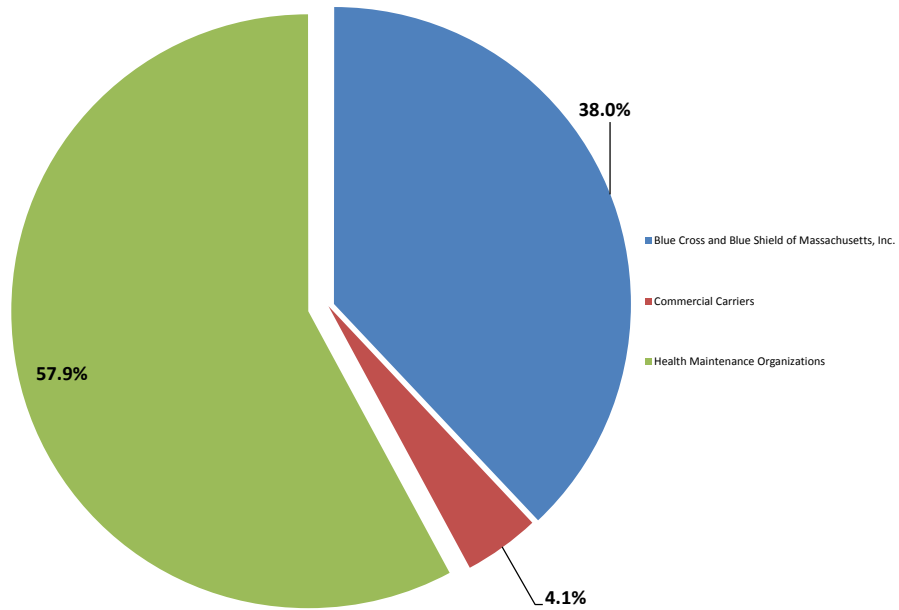
| | 2012 | 2013 | Change 2012 - 2013 |
|---|----------------|----------------|-----------------------|
| Total of Small Group/Individual Covered Lives | 654,597 | 644,211 | -10,386 |
| Membership in Commercial Carriers | | | |
| M.G.L. c. 176J Small Group Covered Lives | 23,656 | 21,707 | -1,949 |
| M.G.L. c. 176J Individual Covered Lives | 2,891 | 2,565 | (326) |
| Closed Block Nongroup and Individuall Covered Lives ² | 587 | 526 | -61 |
| SUBTOTALS: | 27,134 | 24,798 | -2,336 |
| Membership in Health Maintenance Organizations: | | | |
| M.G.L. c. 176J Small Group Covered Lives | 542,814 | 536,584 | -6,230 |
| M.G.L. c. 176J Individual Covered Lives | | | |
| Eligible Individuals and their Dependents | 77,126 | 76,407 | -719 |
| Young Adults | 1,086 | 715 | -371 |
| Closed Block Nongroup and Individuall Covered Lives ² | 489 | 409 | -80 |
| SUBTOTALS: | 621,515 | 614,115 | -7,400 |
| Membership in Blue Cross and Blue Shield of Massachusetts, Inc.: | | | |
| M.G.L. c. 176J Small Group Covered Lives | 5,112 | 4,585 | -527 |
| M.G.L. c. 176J Individual Covered Lives | 836 | 713 | -123 |
| Closed Block Nongroup and Individuall Covered Lives ² | 0 | 0 | 0 |
| SUBTOTALS: | 5,948 | 5,298 | -650 |
| GRAND TOTAL: | 654,597 | 644,211 | -10,386 |
| <hr/> | | | |
| | 2012 | 2013 | Change 2012 - 2013 |
| PERCENT OF MARKET SHARE | | | |
| Blue Cross and Blue Shield | | | |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. | 242,627 | 251,475 | 8,848 |
| Blue Cross and Blue Shield of Massachusetts, Inc. | 5,948 | 5,298 | -650 |
| Total: | 38.0% | 39.9% | 1.9% |
| Health Maintenance Organizations | 378,888 | 362,640 | -16,248 |
| (excludes Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.) | | | |
| Total: | 57.9% | 56.3% | -1.6% |
| Commercial Carriers | 27,134 | 24,798 | -2,336 |
| Total: | 4.1% | 3.8% | -0.3% |
| Small Group Carriers Offering Small Group Products: | 14 | 15 | 1 |

¹ Based on the 2013 Small Group/Individual Annual Reports currently on file with the Division.

² Represents membership in closed nongroup plans issued prior to October 1, 1997, as well as closed nongroup guaranteed issue plans issued after November 1, 1997 but before July 1, 2007.

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2012 Massachusetts Small Group/Individual Covered Lives



2013 Massachusetts Small Group/Individual Covered Lives

