

# MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP HIGHLIGHTS <sup>1</sup>

	2014	2015	Change 2014 - 2015
<b>Total of Small Group/Individual Covered Lives</b>	<b>615,745</b>	<b>735,341</b>	<b>119,596</b>
<b>Membership in Commercial Carriers</b>			
M.G.L. c. 176J Small Group Covered Lives	21,969	15,093	(6,876)
M.G.L. c. 176J Individual Covered Lives	1,962	11,729	9,767
Closed Block Nongroup and Individual Covered Lives <sup>2</sup>	446	335	(111)
<b>SUBTOTALS:</b>	<b>24,377</b>	<b>27,157</b>	<b>2,780</b>
<b>Membership in Health Maintenance Organizations:</b>			
M.G.L. c. 176J Small Group Covered Lives	516,981	486,246	(30,735)
M.G.L. c. 176J Individual Covered Lives			
Eligible Individuals and their Dependents	71,427	219,111	147,684
Young Adults	0	0	0
Closed Block Nongroup and Individual Covered Lives <sup>2</sup>	0	0	0
<b>SUBTOTALS:</b>	<b>588,408</b>	<b>705,357</b>	<b>116,949</b>
<b>Membership in Blue Cross and Blue Shield of Massachusetts, Inc.:</b>			
M.G.L. c. 176J Small Group Covered Lives	2,810	2,692	(118)
M.G.L. c. 176J Individual Covered Lives	150	135	(15)
Closed Block Nongroup and Individual Covered Lives <sup>2</sup>	0	0	0
<b>SUBTOTALS:</b>	<b>2,960</b>	<b>2,827</b>	<b>(133)</b>
<b>GRAND TOTAL:</b>	<b>615,745</b>	<b>735,341</b>	<b>119,596</b>
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	2014	2015	Change 2014 - 2015
<b>PERCENT OF MARKET SHARE</b>			
<b>Blue Cross and Blue Shield</b>			
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	256,054	241,587	(14,467)
Blue Cross and Blue Shield of Massachusetts, Inc.	2,960	2,827	(133)
<b>Total:</b>	<b>42.1%</b>	<b>33.2%</b>	<b>-8.8%</b>
<b>Health Maintenance Organizations</b>	332,354	463,770	131,416
(excludes Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)			
<b>Total:</b>	<b>54.0%</b>	<b>63.1%</b>	<b>9.1%</b>
<b>Commercial Carriers</b>	24,377	27,157	2,780
<b>Total:</b>	<b>4.0%</b>	<b>3.7%</b>	<b>-0.3%</b>
<b>Small Group Carriers Offering Small Group Products:</b>	<b>17</b>	<b>17</b>	<b>0</b>

<sup>1</sup> Based on the 2015 Small Group/Individual Annual Reports currently on file with the Division.

<sup>2</sup> Represents membership in closed nongroup plans issued prior to October 1, 1997. No membership remains in closed nongroup guaranteed issue plans issued after November 1, 1997 but before July 1, 2007.