

#### THE COMMONWEALTH OF MASSACHUSETTS

# OFFICE OF CONSUMER AFFAIRS AND BUSINESS REGULATION

DIVISION OF INSURANCE

## REPORT OF EXAMINATION OF TYPE

#### MERRIMACK MUTUAL FIRE INSURANCE COMPANY

Andover, Manachusetts

As of Deser Ger 31, 2009

NAIC GROUP CODE 0022

NAIC COMPANY CODE 19798

EMPLOYERS ID NO. 04-1614490

# MERRIMACK MUTUAL FIRE INSURANCE COMPANY

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# COMMONWEALTH OF MASSACHUSETTS Office of Consumer Affairs and Business Regulation DIVISION OF INSURANCE

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JOSEPH G. MURPHY COMMISSIONER OF INSUR

June 3, 2011

Honorable Joseph Torti III, Chairman Financial Condition (E) Committee, NAIC Superintendent of Insurance State of Rhode Island 1511 Pontiac Avenue Cranston, Rhode Island 02920

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Honorable Stephen Robertson Secretary, Midwestern Zone, NAIC Commissioner of Insurance Indiana Department of Insurance 311 W. Washington Street Indianapolis, Indiana 46204

Honorable massioners and Superintendents,

Persuant to your instructions and in accordance with Massachusetts General Laws, Chapter 175, tion 4, an examination has been made of the financial condition and affairs of the

# MERRIMACK MUTUAL FIRE INSURANCE COMPANY Andover, MA

at its home office located at 95 Old River Road, Andover, MA, 01810-1078. The following report thereon is respectfully submitted.

#### SCOPE OF EXAMINATION

The Merrimack Mutual Fire Insurance Company (hereinafter referred to as "the Company") was last examined as of December 31, 2004 under the association plan of the National Association of Insurance Commissioners (NAIC) by the Massachusetts Division of Insurance (the "Division"). The current association plan examination was conducted by the Division and covers the five year period from January 1, 2005 through December 31, 2009, including any material transactions and/or events occurring subsequent to the examination date and noted during the course of this examination.

Concurrent with this examination, the following insurance affiliates in the Andover In Group were also examined and separate reports have been issued:

Cambridge Mutual Fire Insurance Company Bay State Insurance Company

The examination was conducted in accordance with standards and procedures established by the NAIC Financial Condition (E) Committee and prescribed by the current NAIC Financial Condition Examiners Handbook. The Handbook requires that we plan and perform the examination to evaluate the financial condition and identify on spective risks of the company by obtaining information about the company, including or or order governance, identifying and assessing inherent risks within the company, and evaluating system controls and procedures used to mitigate those risks. An examination also includes assessing the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation, management's compliance with Statutory Accounting Principles and annual statement instructions, when applicable admestic state regulations. All accounts and activities of the company were considered in secretaince with the risk-focused examination process.

In addition to a review of the mancial condition of the Company, the examination included a review of the Company's cosmess policies and practices, corporate records, reinsurance treaties, conflict of interest disclosure statements, fidelity bond and other insurance, employees' pension and benefits plans is saster recovery plan, treatment of policyholders and other pertinent matters to provide that he company was in compliance with applicable laws, rules and regulations. In planning and conducting the examination, consideration was given to the conduct of nateriality and risk and examination efforts were directed accordingly.

company is audited annually by PricewaterhouseCoopers LLP, an independent certified valic accounting firm. The firm expressed unqualified opinions on the Company's financial statements for the calendar years 2005 through 2009. A review and use of the Certified Public Accountants' workpapers were made to the extent deemed appropriate and effective. An independent actuarial consulting firm, Merlinos & Associates, Inc. was retained by the Division to evaluate the adequacy of the Company's loss and loss adjustment expense reserves as of December 31, 2009. Additionally, the Division reviewed the adequacy and effectiveness of the IT systems controls to determine the level of reliance to be placed on the information generated by the data processing systems.

For a summary of findings contained within this report, refer to the "Notes to Financial Statements" section.

#### **HISTORY**

#### General

The Company, a mutual company, was incorporated on February 11, 1828 under the laws of the Commonwealth of Massachusetts and commenced business on April 8, 1828. OW

#### Guaranty Fund

To satisfy the requirements of Massachusetts General Laws c. 175 s. 93C, the Comp maintains a guaranty fund in the amount of \$500,000.

#### Growth of the Company

The growth of the Company for the years 2005 through 2009 is shown the following schedule, which was prepared from the Company's Annual Statements, in Judie any changes as a result of the examination.

				Direct	Net
	Admitted			Premiums	Premiums
Year	Assets	Liabilities	Surplus	Written	<u>Written</u>
2009	\$956,789,548	\$373,78	\$579,007,731	\$275,970,537	\$216,536,103
2008	921,026,795	204, 60,983	526,459,813	286,580,190	218,163,050
2007	864,717,222	34 994,859	518,722,364	303,352,011	227,732,296
2006	813,371,083	8,307,075	465,064,007	312,699,317	233,406,295
2005	759,166,202	360,084,014	399,082,818	307,776,229	229,384,574

#### MANAGEMENT

#### Annual Met

In accordance with the bylaws, the Annual Meeting of the Company is held on the second nday in May of each year. Eight members constitute a quorum for the transaction of business t any annual or special meeting. The minutes indicated that a quorum was obtained at each annual meeting held during the examination period.

#### Board of Directors

The bylaws provide that the Board of Directors shall manage the business and affairs of the Company except as otherwise provided by the Articles of Incorporation. The Board of Directors shall consist of not fewer than seven or more than ten directors with the number determined at

## Merrimack Mutual Fire Insurance Company

each annual meeting. Each director holds office for a term of four years. Upon expiration or resignation, his/her successor is elected at the next Annual Meeting.

At December 31, 2009 the Board was comprised of eight directors which are in compliance with the Company's bylaws.

Directors duly elected and serving at December 31, 2009, with addresses and business affiliations, follow:

Year Term Expires 2011	<u>Director</u> John Appleton Prides Crossing, MA	Business Affiliation Retired, Senior Vice President Fidelity Investments
2013	Charles A. Austin, III Boston, MA	Senior Vice President Anchor Capital Advisors, Inc
2013	Benjamin C. Bixby Kingston, NH	President and Director Bixby International Corporation
2010	Malcolm W. Brawn Ipswich, MA	Executive Vice Provident and Secretary The Ander Companies
2012	David F. Dietz Boston, MA	Part of Goodwin, Procter & Hoar LLP
2011	Robert P. McDonald Needham, MA	Chairman and Treasurer Erland Construction Inc.
2012	William L. N. b. ls North A. do er, MA	President, CEO and Treasurer The Andover Companies
2010	Dong & F. Vose	Vice President The Andover Companies

The bylaws do to specify the number of meetings to be held during a year. The minutes of the Board of Dructors meetings indicated that meetings were held four times per year during the examination period. At any meeting of the Board, five directors constitute a quorum. The minute indicated that a quorum was obtained at all meetings of the Board of Directors held tiring the examination period.

#### Investment Committee

The Board of Directors appointed an Investment committee in accordance with the bylaws. The membership of the committee at December 31, 2009 follows.

John Appleton Benjamin C. Bixby William E. Nichols

#### Audit Committee

In 2010, to comply with the Model Audit Rule, the Company instituted a formal Audit Committee including an Audit Committee Charter that is followed. The Committee has five independent members including a Certified Public Accountant that are not part of Company management.

#### Officers

The bylaws of the Company provide that the officers of the Company shall be a President Treasurer, a Secretary and other officers as deemed necessary. Pursuant to the bylaws, he officers of the Company are elected by the Board of Directors at the first meeting of the Board held after the Annual Meeting.

The elected officers and their respective titles at December 31, 2009 follow

Name <u>Title</u>

William E. Nichols President, Chief Executive On Ser and Treasurer

Malcolm W. Brawn Executive Vice Frank Secretary

Alan R. Kober Vice President

Edward F. Stokham Vice Program

Donald F. Vose Vice Program

Vice Progra

C. Edward Wallis President and Assistant Treasurer

#### Conflict of Interest Pro

The Company has appted a policy statement pertaining to conflict of interest in accordance with Question 16 of the General Interrogatories of the Annual Statement. The Company has an established procedure for the disclosure to the Board of Directors of any material interest or affiliation on the part of any officer or director, which is in or is likely to conflict with his/her official luties.

annually, each officer, director and responsible employee completes a questionnaire disclosing any material conflicts of interest. The completed questionnaires were reviewed for the years under examination and no discrepancies were noted in the responses.

#### Corporate Records

Articles of Incorporation and Bylaws

The bylaws and Articles of Incorporation and amendments thereto were read. There were no changes to the bylaws or Articles of Incorporation since the prior examination.

Disaster Recovery and Business Continuity

The Company provides for the continuity of management and operations in the event of a catastrophe or national emergency in accordance with M.G.L. c.175 ss.180M-180Q.

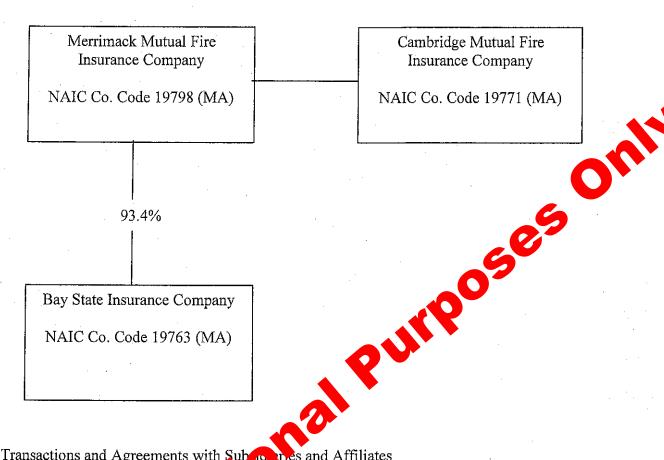
Board of Directors Minutes

The minutes of the Board of Directors and Committee meetings for the period of statutory examination were read and indicated that all meetings were held in accountable with the Company bylaws and the laws of the Commonwealth of Massachusetts. Activities of the Committees were ratified at each meeting of the Board of Directors.

# AFFILIATED COMPANY

Per Form B, as filed with the Massachusetts Division of Ansurance, the Company is a member of a holding company system and is subject to the requirements of Chapter 175, Section 206C of the Massachusetts General Laws. The Company is defined as the "ultimate controlling person". The Company shares common a fingement with Bay State Insurance Company ("Bay State") and Cambridge Mutual Fire as trance Company ("Cambridge"), an affiliated mutual insurer.

#### 2009 ORGANIZATIONAL CHART



Transactions and Agreements with Sub real s and Affiliates

Management and Reinsurance

The Company participates a Management and Reinsurance Agreement with its affiliates, Cambridge and Bay State Vinder this agreement all net insurance shall be pooled and distributed in the following propertions: Merrimack 50%, Cambridge 35% and Bay State 15%. Merrimack provides all on ones, management and administration services for Cambridge and Bay State. Cambridge and Bay State will reimburse Merrimack for the expenses incurred in providing these services lesson the percentage set forth above.

## TacSharing Agreement

ne Company participates in a consolidated Federal Income Tax return with Bay State Insurance Company. There is a written tax sharing agreement whereby the allocation is made primarily on a separate return basis. Intercompany tax balances are settled when due.

#### FIDELITY BOND AND OTHER INSURANCE

The Company maintains fidelity coverage with an authorized Massachusetts insurer, consistent with M.G.L. c.175 s.60. The aggregate limit of liability exceeds the NAIC suggested minimum.

The Company has further protected its interests and property by policies of insurance covering other insurable risks. Coverage is provided by insurers licensed in the Commonwealth of Massachusetts and was in force as of December 31, 2009.

#### PENSION, STOCK OWNERSHIP AND INSURANCE PLANS

The Company offers various insurance plans, including family health insurance, individual long-term disability insurance and personal life insurance to all full time employees.

The Company's employees participate in a noncontributory defined beneat pension plan. Employees become members of the Plan on the first day of the month of the wing their initial date of employment and participants are 100% vested in their accrued ten fits after completing five or more years of service. The Plan's Net Periodic Pension Cost is determined by an independent consulting actuary who also prepares all of the required disclosures and projections in accordance with SSAP 89.

The Company offers a Savings and Profit Sharing Plan under section 401(k) of the Internal Revenue Code. The plan covers all eligible imployees of the Company once they have completed twelve consecutive months of the loyment and at least 1,000 hours of service. The Company is required to make an annual pheribution to the Plan which consists of the following: a safe harbor contribution of 300 the employees total compensation, a discretionary contribution of 7.5% of base tempensation less the safe harbor contribution, and a bonus contribution of 7.5% of base 37 pensation.

The Company provide to ree medical benefits to employees who retire from the Company after attaining certain are and service requirements. The Company utilizes the services of an independent to string actuary to calculate the Net Periodic Postretirement Benefit Cost and all required Armal Statement disclosures in accordance with SSAP 14. The Company funds the accurant expostretirement benefit obligations as benefits become due.

#### STATUTORY DEPOSITS

The statutory deposits of the Company as of December 31, 2009 are as follows:

#### Merrimack Mutual Fire Insurance Company

Location	Description of Deposit	Par Value	Statement Value	Market Value	
Massachusetts	US Treasury Bond 5.50% due 2028	\$ 300,000	\$ 324,583	\$ 334,312	
Massachusetts	US Treasury Bond 8.00% due 2021	600,000	613,837	817,032	•
Massachusetts	US Treasury Bond 7.50% due 2024	400,000	423,636	534,750	
Massachusetts	US Treasury Bond 8.50% due 2020	200,000	204,401	277,156	

### INSURANCE PRODUCTS AND RELATED PRACTICES

#### Territory and Plan of Operation

The Company is licensed to write business in nine states. In 2009 the Company's direct business was written in the New England states, New Jersey, New You and Illinois. During the examination period the Company voluntarily surrendered their icenses in Georgia, Maryland, Ohio and Tennessee.

The Company specializes in providing home vners, commercial multiple peril and fire coverages through its appointed independent are as

#### Treatment of Policyholders - Market Cone Ct

During the financial examination of the Company, the Division's Market Conduct Department initiated a comprehensive match to induct examination of the Company for the period January 1, 2009 through December 21, 2009. The market conduct examination was called pursuant to authority in Massachus to General Laws Chapter (M.G.L. c.) 175, Section 4. The market conduct examination was conducted at the direction of, and under the overall management and control of, the racks conduct examination staff of the Division. Representatives from the firm of INS Research Insurance Services, Inc. were engaged to complete certain agreed upon procedural which were developed using the guidance and standards of the NAIC Market Conduct examiner's Handbook, the market conduct examination standards of the Division, and the Commonwealth of Massachusetts insurance laws, regulations and bulletins. The basic beginess areas that are being reviewed under this market conduct examination are Company perations/Management; Complaint Handling; Marketing and Sales; Producer Licensing; Policyholder Services; Underwriting and Rating; Claims, in addition to an assessment of the Company's internal control environment.

#### **DIVIDENDS TO POLICYHOLDERS**

The Company only issues non-participating policies. No policyholder dividends were declared or paid during the examination period.

#### REINSURANCE

The Company and its affiliates operate under a pooling agreement as described in the "Affiliated Companies" section of this report. Assumed and ceded reinsurance with unaffiliated companies is also subject to the inter-company pooling agreement.

#### Ceded Reinsurance

The Company has entered into various reinsurance agreements to protect their exposure. Below is a brief summary of the treaties.

Treaty	Line of Business	Retention	<u>Limit</u>
Property Facultative Automatic	Personal and Commercial Lines	\$100,000	\$2,500,000
Semi-Automatic Surplus Share	Commercial Lines Property	Policy Limits	8,000,000
Equipment Breakdown Coverage	Businessowners		\$10,000,000

The Company has additional coverage with Excess Property Catastrophe reinsurance with the retention and limits as follows:

	Retention	Per Cocurrence Limit	Percent <u>Placed</u>	Percent <u>Retained</u>
First Layer	\$50,000,000	\$50,000,000	50	50
Second Layer	\$100,000,000	\$75,000,000	70	30
Third Layer	\$75,50,000	\$100,000,000	85	15
Fourth Layer	\$275,000,000	\$325,000,000	100	0

Each treaty with M.G.L. c.175 s.20A.

# Assurance Assurance

Company assumes business from six quota share agreements with the participation percentage varying by treaty. Coverage is primarily property catastrophe quota share on excess of loss coverage. In 2009, the Company did not renew its contract with Hardy due to the inability to come to an agreement on a provisional occurrence cap.

On July 1, 2008 the Company and its affiliated companies, Cambridge and Bay State, collectively known as The Andover Companies, entered into an agreement with Quincy Mutual Fire Insurance Company and its affiliated insurance companies known as the Quincy Mutual Group (Quincy). The agreement is named the Andover Quincy Underwriting Alliance

#### Merrimack Mutual Fire Insurance Company

("AQUA"), pursuant to which Quincy Auto Policies will be marketed and written through independent agents of Andover. The AQUA agreement applies only to Massachusetts Private Passenger Automobile Insurance business.

Concurrent with the AQUA agreement, the Andover Companies and Quincy entered into a Quota Share Reinsurance Contract applicable to the business subject to the AQUA agreement. Under the terms of the Quota Share contract, Quincy ceded 5.0% of the business to Andover for the 2008 underwriting year. The percentage increases each year, with Andover assuming 30% of the business in 2014 or such other percentage up to 50% as the parties may agree upon in future years.

#### **POOLS**

The Company participates in two voluntary pools, the Selected Insurance Risk Plant SIR") and Associated Inland Marine ("AIM"). SIR and AIM were established as a meant for insurers to underwrite larger policies and spread the risk among the members. SIR is used for commercial policies and AIM for inland marine personal line policies. Membership in so h is composed of New England Mutual Companies. The SIR Pool was terminated effective June 30, 2009 and is currently in run-off.

Additionally, the Company participates in various state variated pools. These include the Illinois Mine Subsidence Program and state FAIR plant

# ACCOUNTS A D RECORDS

The internal controls structure was discussed with management through questionnaires, interviews and through a review of the cork performed by the Company's Independent Certified Public Accountants. No material left ciencies were noted.

The NAIC provides a cate tionnaire covering the evaluation of the controls in the IT systems environment. The cutoff maire was completed by the Company and reviewed by the Division to evaluate the adequacy of the IT controls. In addition to the questionnaire, interviews with Company (at the conducted to gather supplemental information and corroborate the Company's apponses to the questionnaire. A review was also made of the documentation supporting Management and Organization Controls, Application Systems Development and Mainturance Controls, Operating and Processing Controls, Logical and Physical Security Controls, Contingency Planning Controls, Personal Computer, Local Area Network (LAN), Wide Area Network (WAN) and Internet Controls. No material deficiencies were noted.

The Company uses an automated general ledger system. Trial balances were traced from the general ledger and supporting documents to the 2009 Annual Statement. No material exceptions were noted.

The books and records of the Company are audited annually by PricewaterhouseCoopers LLP, independent Certified Public Accountants, in accordance with 211 CMR 23.00.

#### **FINANCIAL STATEMENTS**

The following financial statements are presented on the basis of accounting practices prescribed or permitted by the Division of Insurance of the Commonwealth of Massachusetts and by the National Association of Insurance Commissioners as of December 31, 2009:

Statement of Assets, Liabilities, Surplus and Other Funds as of, December 31, 2009

Statement of Income for the Year Ended December 31, 2009

Statement of Capital and Surplus for the Year Ended December 31, 2009

ad De Constitution of the Reconciliation of Capital and Surplus, for the five year period ended Decem 21, 2009

# Merrimack Mutual Insurance Company Statement of Assets, Liabilities, Surplus and Other Funds As of December 31, 2009

•	As Reported by	Examination	Per Statutory
Assets	_the Company	Changes	Examination
Bonds	\$ 491,477,693	<del>.</del>	\$ 491,477,693
Common stocks	246,092,768		246,092,768
Real estate occupied by the company	15,811,972		15,811,972
Cash and short-term investments	73,953,134		73,953,1 4
Subtotals, cash and invested assets	827,335,567		827,335,567
Investment income due and accrued Premiums and considerations:	7,448,729		448,729
Uncollected premiums and agents' balances in the course of collection  Deferred premiums, agents' balances and	65,160,584	100	65,160,584
installments booked but deferred and not yet due	20,134,621		20,134,621
Amounts recoverable from reinsurers	15,17 3		15,174,323
Funds held by reinsured companies	37, 57	•	37,667
Current federal income tax recoverable	2, 50,000		2,150,000
Net deferred tax asset	260,225		10,260,225
Guaranty funds receivable or on deposit	360,000		360,000
Electronic data processing equipment	157,836		157,836
Recievable from parent, subsidiaries and afteriates	8,569,997		8,569,997
Total Assets	\$ 956,789,548	\$ 0	\$ 956,789,548

# Merrimack Mutual Insurance Company Statement of Assets, Liabilities, Surplus and Other Funds (Continued) As of December 31, 2009

-	Per Statutory	Examination	As Reported by	
ation Notes	Examination	Changes	the Company	Liabilities
9,515 (1)	\$ 133,609,515		\$ 133,609,515	Losses
	40,262,872		40,262,872	Reinsurance payable on paid loss and LAE
	29,662,000		29,662,000	Loss adjustment expenses
8,000	9,518,000		9,518,000	Commissions payable
2,000	21,612,000		21,612,000	Other expenses
	870,		870,000	Taxes, licenses and fees
9 62	100, 20162		100,520,562	Unearned premiums
•	170,000		3,470,000	Advance premiums
0,515	27,780,515		27,780,515	Ceded reinsurance premiums payable
5,183	36,183		36,183	Amounts withheld
383	383	~~~	383	Provision for reinsurance
9,787	8,889,787		8,889,787	Drafts outstanding
0,000	1,550,000		1,550,000	Aggregate write-ins for liabilities
1,816	377,781,816		377,781,8 6	Total Liabilities
0,000	500,000		0000	Guaranty fund
7,732	578,507,732		507,732	Unassigned funds (surplus)
	579,007,732	<u></u>	79,007,732	Surplus as regards policyholders
9,548	\$ 956,789,548	\$ 0	\$ 956,789,548	Total Liabilities, Capital and Surp.
				40
	• .			inform.
				<b>O</b>
		•		

# Merrimack Mutual Insurance Company Statement of Income For the Year Ended December 31, 2009

	As Reported by	Examination	Per Statutory
	the Company	Changes	Examination
Premiums earned	\$ 220,537,423		\$ 220,537,423
Deductions:			
Losses incurred	89,602,327		8,00 32
Loss expenses incurred	19,443,133		133
Other underwriting expenses incurred	82,514,313	•	82,514,313
Total underwriting deductions	191,559,774		191,559,774
Net underwriting gain (loss)	28,977,649	C	28,977,649
Net investment income earned	27,969,676	0	27,969,676
Net realized capital gains	(838,608)		(838,608)
Net investment gain	27,131,06		
Same Same	27,131,00		27,131,068
Net gain (loss) from agents' balances or premium	. •		
balances charged off	(46,159)		(46,159)
Finance and service charges not included			(10,102)
in premiums	545,039		545,039
Aggregate write-ins for miscellaneous	(306,095)		(306,095)
Total other income	192,785		192,785
Net income before dividends toolicyholders and			
before federal and force a nicome taxes	56,301,502		56,301,502
Federal and foreign necene taxes incurred	14,852,145		14,852,145
and the same same of the same	17,002,170	<del></del>	14,032,143
Net Income	\$ 41,449,357	\$ 0	\$ 41,449,357

### Merrimack Mutual Insurance Company Capital and Surplus For the Year Ended December 31, 2009

		*.	,	
		As Reported by	Examination	Per Statutory
		the Company	Changes	Examination
	Surplus as regards policyholders,			
	December 31, 2008	\$ 526,459,814		\$ 526,459,81
•			•	
	Net income	41,449,357		41, 3 57
	Change in net unrealized capital gains or (losses)	17,320,301		7,320,301
	Change in net deferred tax	(457,947)		(457,947)
	Change in nonadmitted assets	(9,128,722)		(9,128,722)
	Change in provision for reinsurance	14,929		14,929
	Change in minimum pension liability	3,350,000		3,350,000
	Change in surplus as regards policyholders			·
•	for the year	52,5 1		52,547,918
•	Surplus as regards policyholders,			
•	December 31, 2000	9,007,732	\$ 0	\$ 579,007,732
		= 3,007,732	Ψ	\$379,007,732
	December 31, 2009			
				•
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#### Merrimack Mutual Insurance Company Reconciliation of Capital and Surplus For the Five Year Period Ended December 31, 2009

	2009	2008	2007	2006	2005
Capital and surplus, December 31, prior year	\$526,459,814	\$518,722,365	\$465,064,008	\$399,082,819	\$386,424,193
Net income	41,449,357	23,332,837	33,268,063	45,476,999	01 322
Change in net unrealized capital gains or (losses)	17,320,301	(7,609,425)	18,028,670	18,424,118	4,548,129
Change in net deferred income tax	(457,947)	3,675,405	481,919	139,835	2,599,810
Change in nonadmitted assets	(9,128,722)	(7,461,246)	1,315,599	1 0	(1,675,076)
Change in provision for reinsurance	14,929	168,878	(35,894)	(1)2,243)	(45,558)
Change in minimum pension liability	3,350,000	(4,369,000)	600,000	1,907,000	(2,785,000)
Net change in capital and surplus for the year	52,547,918	7,737,448	57 62 30/	65,981,189	12,658,627
Capital and surplus, December 31, current year	\$579,007,732	\$526,459.81	\$18,722,365	\$465,064,008	\$399,082,819
	tion				

#### NOTES TO THE FINANCIAL STATEMENTS

# NOTE 1: Losses and Loss Adjustment Expenses

The Division requested that Merlinos & Associates, Inc. review the reasonableness of the Loss and Loss Adjustment Expense Reserves (the "Reserves") of the Company as of December 31, 2009. The review was conducted in a manner consistent with the Code of Professional Conduct and Qualification Standards of the American Academy of Actuaries and the Standards of Practice adopted by the Actuarial Standards Board.

Merlinos's actuarial review utilized year-end paid and incurred loss data developed the December 31, 2009. The tables below summarize a comparison of Merlinos's rate of reasonable gross and net estimates for the Reserves to the Company's carried gross and net Reserves as of December 31, 2009.

### COMPARISION OF INDICATED DIRECT & ASSUMED RE 17 VES TO CARRIED DIRECT & ASSUMED RESERVES as 0 7 3 1/09

	Low Point of Range	So economic St. mate	High Point of Range
Merlinos Total Direct & Assumed Loss and LAE Reserves	\$146,500,0	\$163,000,000	\$179,500,000
Total Company Carried Direct & Assumed Loss and LAE Reserves	1 5,000	165,069,000	165,069,000
Difference	18,569,000	2,069,000	(14,431,000)

# COMP CON OF INDICATED NET RESERVES ARRIED RESERVES as of 12/31/09

	Low Point of Range	Selected Estimate	High Point of Range
Merlin Vrotal Net Loss & Loss  Tu. tment Expense Reserves	\$145,500,000	\$161,500,000	\$177,500,000
tar Company Carried Net Loss & LAE Reserves	163,272,000	163,272,000	163,272,000
Difference	17,772,000	1,772,000	(14,228,000)

The Company's total net carried reserves are above Merlinos' selected estimate and below their high point. Therefore the Division concludes the Company's reserves are a reasonable estimate of their ultimate liability.

#### **ACKNOWLEDGEMENT**

Acknowledgment is made of the cooperation and courtesies extended by the officers and employees of the Company to all the examiners during the course of the examination.

The assistance rendered by the following Massachusetts Division of Insurance examiners who participated in this examination is hereby acknowledged:

Carla Mallqui, Examiner II

Kenneth Plumb, CFE, CPA

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