HEALTH POLICY COMMISSION
NOTICE OF MATERIAL CHANGE FORM

Health Policy Commission
Two Boylston Street
6th Floor
Boston, MA 02116

GENERAL INSTRUCTIONS

The attached form should be used by a provider or provider organization to provide a notice of material change ("Notice") to the Health Policy Commission ("Commission"), as required under § 13 of M.G.L. c. 6D. To complete the Notice, it is necessary to read and comply with Bulletin 2013-1 issued by the Commission, **Interim Guidance for Providers and Provider Organizations Relative to Notice of Material Change to the Health Policy Commission ("Interim Guidance")**. The Interim Guidance may be obtained on the Commission's website at www.mass.gov/hpc. For further assistance, please contact the Health Policy Commission at HPC-Notice@state.ma.us. This form is subject to statutory and regulatory changes that may take place from time to time.

WHO NEEDS TO FILE

This Notice should be submitted by any provider or provider organization with $25,000,000 in net patient service revenue or more in the preceding fiscal year that is proposing a material change, as defined by the Interim Guidance. Notice must be filed with the Commission not less than 60 days before the effective date of the proposed change.

SUBMISSION OF NOTICE

One electronic copy of the Notice, in a portable document form (pdf), should be submitted to the following:

Health Policy Commission
HPC-Notice@state.ma.us

Office of the Attorney General
HCD-6D-NOTICE@state.ma.us

Center for Health Information and Analysis
CHIA-Legal@state.ma.us

PRELIMINARY REVIEW AND NOTICE OF COST AND MARKET IMPACT REVIEW

If the information provided in the Notice is incomplete or if the Commission determines clarification of the information submitted is needed to make its decision, the Commission may require the notifying organization to submit such supplemental information within 30 days of receipt of the initial Notice.

The Commission will notify each notifying organization of its decision to proceed with a cost and market impact review within 30 days of its receipt of a completed Notice and all necessary supplemental information.

PUBLIC DISCLOSURE

Pursuant to Bulletin 2013-1 issued by the Commission, all information collected by the Commission in connection with a Notice shall be deemed to be a public record.

NOTICE OF MATERIAL CHANGE

Date of Notice: July 22, 2013

1.	Name:	New England Quality Care Alliance, Inc.

2.	Federal TAX ID #	MA DPH Facility ID #	NPI #
	04-3040427	Not Applicable	Not Applicable

	Contact Information					
3.	Business Address 1:	325 Wood Road, Suite 210				
4.	Business Address 2:					
5.	City:	Braintree	State:	MA	Zip Code:	02184
5.	Business Website:	www.neqca.org				
7.	Contact First Name:	Jeffrey	Contact Last Name:	Gross		
8.	Title:	Vice President, Business Development				
9.	Contact Phone:	978-270-1631	Extension:			
10.	Contact Email:	jgross1@tuftsmedicalcenter.org				

	Description of Organization
11.	*Briefly* describe your organization.
	New England Quality Care Alliance, Inc. ("NEQCA") is a non-profit, Section 501(c)(3) corporation, whose mission is to create a partnership of community and academic physicians dedicated to providing comprehensive, innovative, high-quality and affordable health care that brings value to its patients and the community, and expands the teaching and research mission of NEQCA's affiliate, Tufts Medical Center. The NEQCA network consists of just over 1,000 community physicians and 550 physicians at Tufts Medical Center, including autonomous solo and group practices, independent practice associations and academic physicians who work together to improve health care quality and efficiency. On behalf of its network of affiliated physicians, NEQCA negotiates managed care risk contracts with various payors in furtherance of NEQCA's "Triple Aim" goal to improve the health of a population of patients; improve the patient's experience of care, including quality, access and reliability; and reduce the rate of growth of costs of care.

	Type of Material Change	
12.	Check the box that most accurately describes the proposed material change:	
	☐ Merger or affiliation with a carrier ☐ Acquisition of or acquisition by a carrier ☐ Merger with or acquisition of or by a hospital or a hospital system X Any other acquisition, merger, or affiliation between a provider organization and another provider organization where such acquisition, merger, or affiliation would result in an increase in annual net patient service revenue of the provider or provider organization of more than $10,000,000 ☐ Any clinical affiliation between a provider or provider organization with another provider or provider organization which itself has an annual net patient service revenue of more than $25,000,000 ☐ Formation of a partnership, joint venture, common entity, accountable care organization, or parent corporation created for the purpose of contracting on behalf of more than one provider or provider organizations	
13.	What is the proposed effective date of the proposed material change?	January 1, 2014.
	Material Change Narrative	
14.	*Briefly* describe the nature and objectives of the proposed material change:	
	Healthcare South, P.C. ("HCS") is an association of approximately 26 physicians practicing in private offices in Cohasset, Hanover, Marshfield, Quincy, Scituate and Weymouth. Pursuant to an agreement signed by NEQCA and HCS on July 18, 2013, HCS's affiliated physicians and mid-level practitioners will become participating providers in NEQCA's network. HCS will participate in NEQCA programs to improve quality, efficiency and patient experience, including but not limited to quality assurance/improvement, risk management, utilization management/medical cost, and peer review programs, and grievance procedures required by NEQCA or an applicable third-party payor. HCS will delegate to NEQCA the authority to negotiate and enter into third-party payor risk contracts on behalf of HCS and its affiliated practitioners, and the parties will work together to support success under the payor risk contracts, including medical management programs, quality programs. and other initiatives aimed at driving meaningful improvements in clinical quality and efficiency of health care services rendered by NEQCA's participating providers.	
15.	*Briefly* describe the anticipated impact of the proposed material change:	
	The affiliation will allow NEQCA to support HCS as a member of an integrated physician network and to provide support to benefit local healthcare services in HCS's service area. The affiliation will allow HCS to implement the infrastructure that will be necessary for effective and efficient care coordination and transitioning to a population health management model of care. Access to NEQCA's expertise in population health management is expected to improve the delivery of high quality, cost effective health care to the patient population of HCS. According to the Total Medical Expenses Results from 2011 report issued by the Center for Health Information and Analysis in April 2013, NEQCA's TME hovers around the 50th percentile, while South Shore Physician Hospital Organization's TME exceeds the 80th percentile. HCS currently is associated with South Shore Hospital and its affiliated partners, Brigham and Women's Hospital and Boston Children's Hospital. NEQCA and HCS expect to work together to integrate care so that primary and secondary care continue to be provided locally in HCS's service area, and Tufts Medical Center and the Floating Hospital for Children become HCS's preferred tertiary partners, which we anticipate will result in reduced health care costs.	

	Development of the Material Change
16.	Describe any other material changes you anticipate making in the next 12 months:
	While NEQCA regularly engages in discussions to add participating physicians to its network, NEQCA does not currently anticipate making any additional material changes in the next 12 months.
17.	Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed material change to any other state or federal agency:
	None. This Notice will be filed simultaneously with the Office of the Attorney General and the Center for Health Information and Analysis.

Affidavit of Truthfulness and Proper Submission

I, the undersigned, certify that:

1. I have read the Health Policy Commission Bulletin 2013-1, **Interim Guidance for Providers and Provider Organizations Relative to Notice of Material Change to the Health Policy Commission**.

2. I have read this Notice of Material Change and the information contained therein is accurate and true.

3. I have submitted the required copies of this Notice to the Health Policy Commission and to all relevant agencies (see below*) as required.

Signed on the _22nd___ day of _July_____, 2013___, under the pains and penalties of perjury.

Signature: _____

Jeffrey Lasker, M.D.

Name: _____

President and CEO

Title: _____

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:

DEIRDRE KIELY
Notary Public
COMMONWEALTH OF MASSACHUSETTS
My Commission Expires
April 10, 2020

_____
Notary Signature

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)