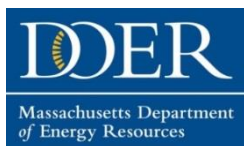


MA Leading by Example Council Meeting



November 12, 2019

Saltonstall Building



State Government Progress – as of November 2019

Greenhouse Gas (GHG)
Emissions



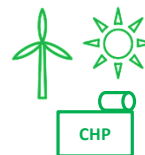
↓ **26%**
2004 - 2018

Energy Use Intensity per
Square Foot



↓ **13%**
2004-2018

Electricity via Renewable
& Onsite Generation



19%
In 2018

Heating Oil Consumption at
State Facilities



↓ **84%**
2006-2018

26.7 MW Installed Solar PV
at State Sites



18.6 MW
Since 2015

87 LEED Certified
State Buildings



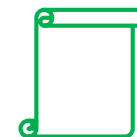
50
Since 2015

148 Electric Vehicle Charging
Stations at State Sites



84
Since 2015

Leading by Example Grants
Awarded

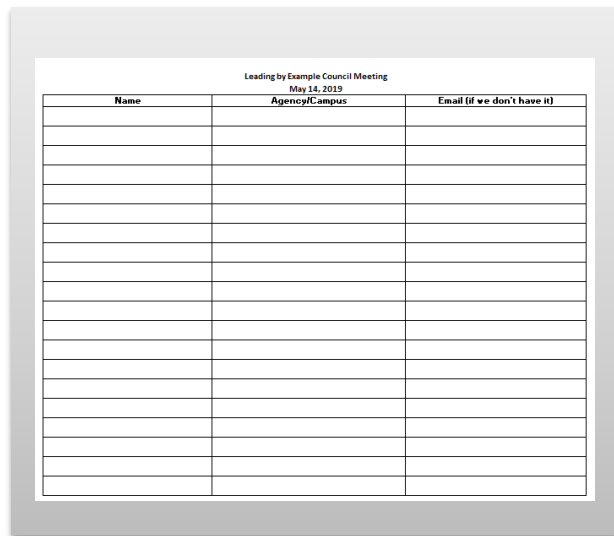


\$11.3 M
Since 2015

Welcome and Introductions



→ Share your name and organization



Name	Agency/Campus	Email (if we don't have it)

→ Please make sure to add yourself to the sign-in sheet when it comes around

“Untold human suffering” will be unavoidable

From Bioscience, 11/5/2019

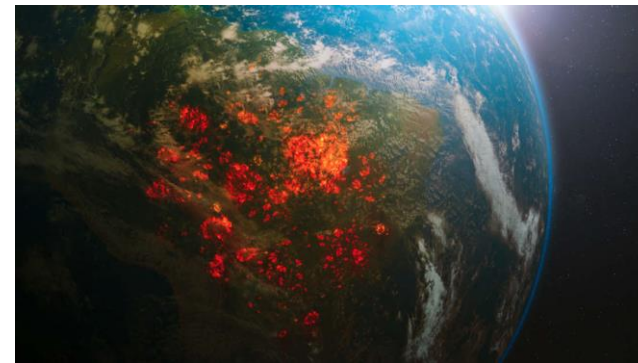
“On the basis of this obligation and the graphical indicators presented below, we declare, with more than 11,000 scientist signatories from around the world, clearly and unequivocally that planet Earth is facing a climate emergency....

Especially worrisome are potential irreversible climate tipping points and nature's reinforcing feedbacks (atmospheric, marine, and terrestrial) that could lead to a catastrophic “hothouse Earth,” well beyond the control of humans (Steffen et al. 2018).”



Flooding level shown against a speed limit sign in Finchfield, IA.

Credit Don Becker, USGS



Aerial View from space of the fires that burned in the Amazon earlier this year
Osorioartist/Shutterstock

Agenda



- Long-Term Strategic Electrification



- Policy and Program Landscape



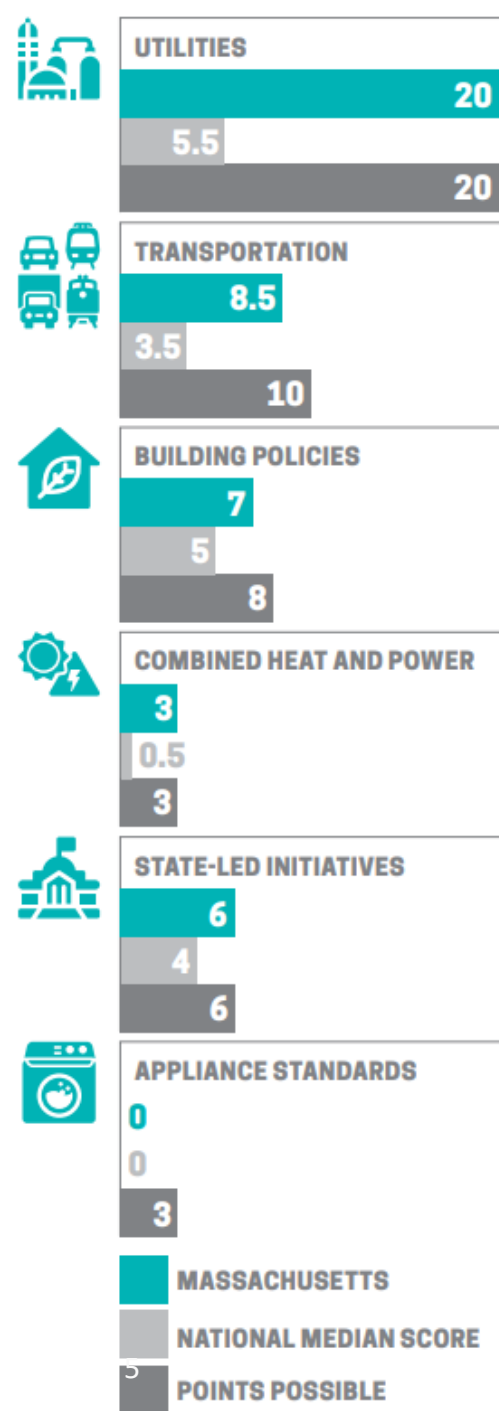
- Strategic Electrification: Technologies and Applications



- Innovation and Emerging Solutions

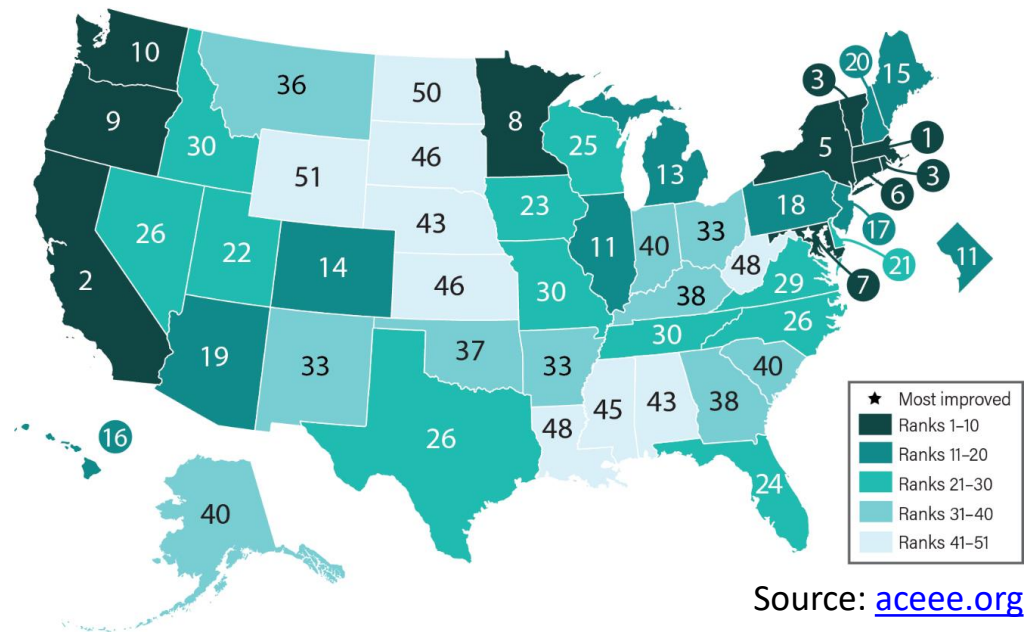


- News and Updates: World, MA, and LBE



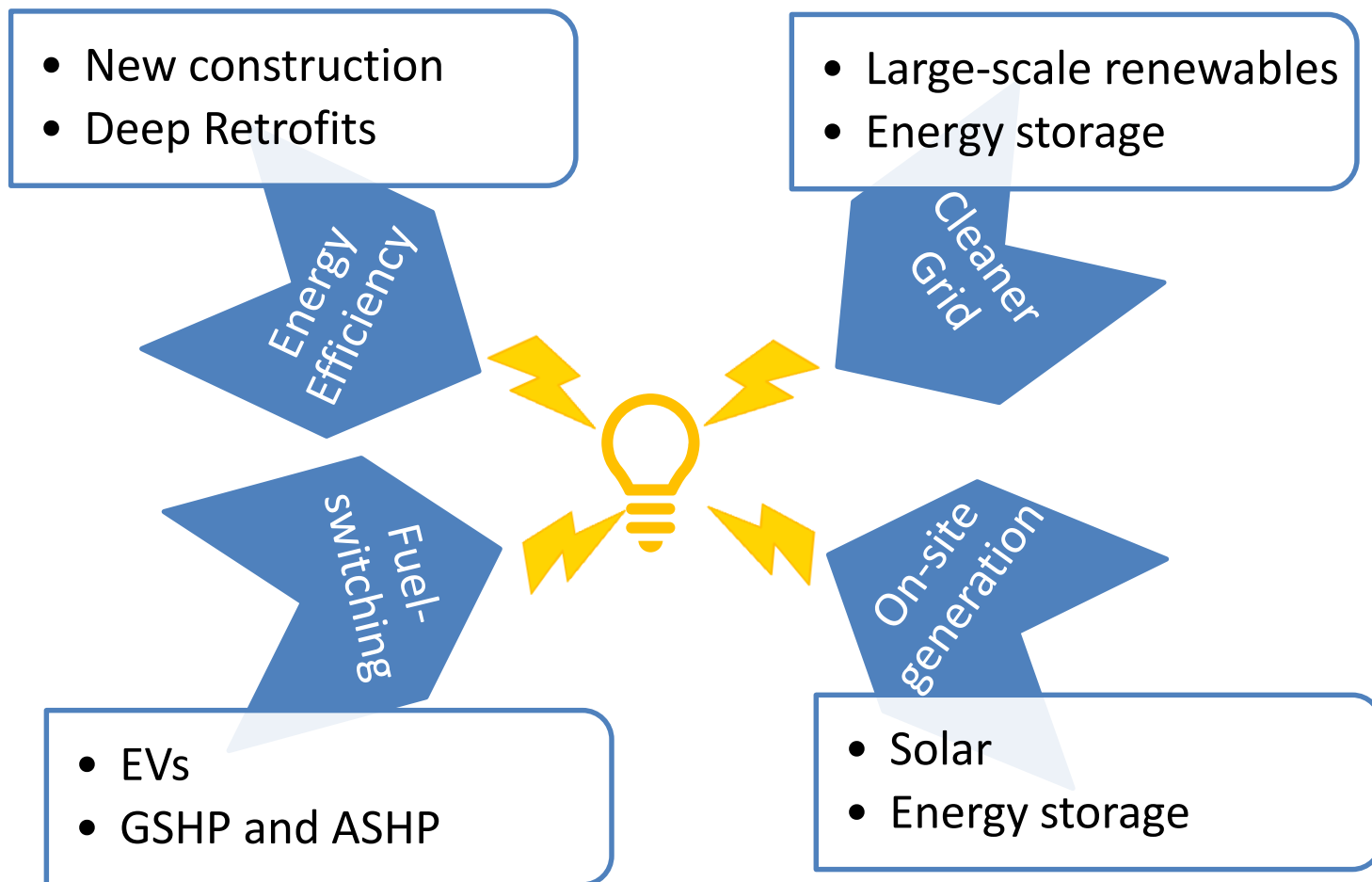
MA Leads Country in Energy Efficiency for 9th Year!!!

- American Council for an Energy-Efficient Economy's 13th annual report: MA is #1 for 9th consecutive year



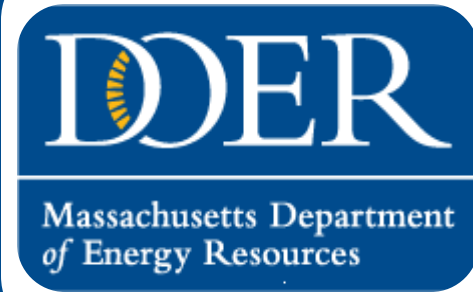
Source: aceee.org

Pathway to Strategic Electrification



Challenges

- Matching renewables availability with demand
- Limited technical solutions currently
- Upfront Costs vs. long-term benefits
- Higher BTU cost of electricity
- Complexity and cost of retrofiting
- Price signals for dispatchable assets
- Building Operator skills
- Resistance to new technology



I: Strategic Electrification Policy and Program Landscape



80x50 Study: Roadmap to a Decarbonized MA

Claire Miziolek
80x50 Study Manager
Executive Office of Energy and Environmental Affairs (EEA)



Agenda

- The W's of the 80x50 Study
 - Who, what, where, when, why (and how!)
- Strategic Electrification 101

Who is doing this?

- The Executive Office of Energy and Environmental Affairs (EEA) is charged with this study.
- EEA is an umbrella agency for:

Massachusetts Department of
Agricultural Resources →

Department of
Conservation & Recreation →



Massachusetts Department of Energy
Resources →

Massachusetts Department
of Environmental
Protection →



Division of Conservation Services →

Department of Fish and Game →

Department of Public
Utilities →



Massachusetts Environmental Policy Act
Office →

EEA Office of Grants and Technical
Assistance →

Massachusetts Office of
Coastal Zone Management →



Massachusetts Environmental Police →

Massachusetts Environmental Trust →

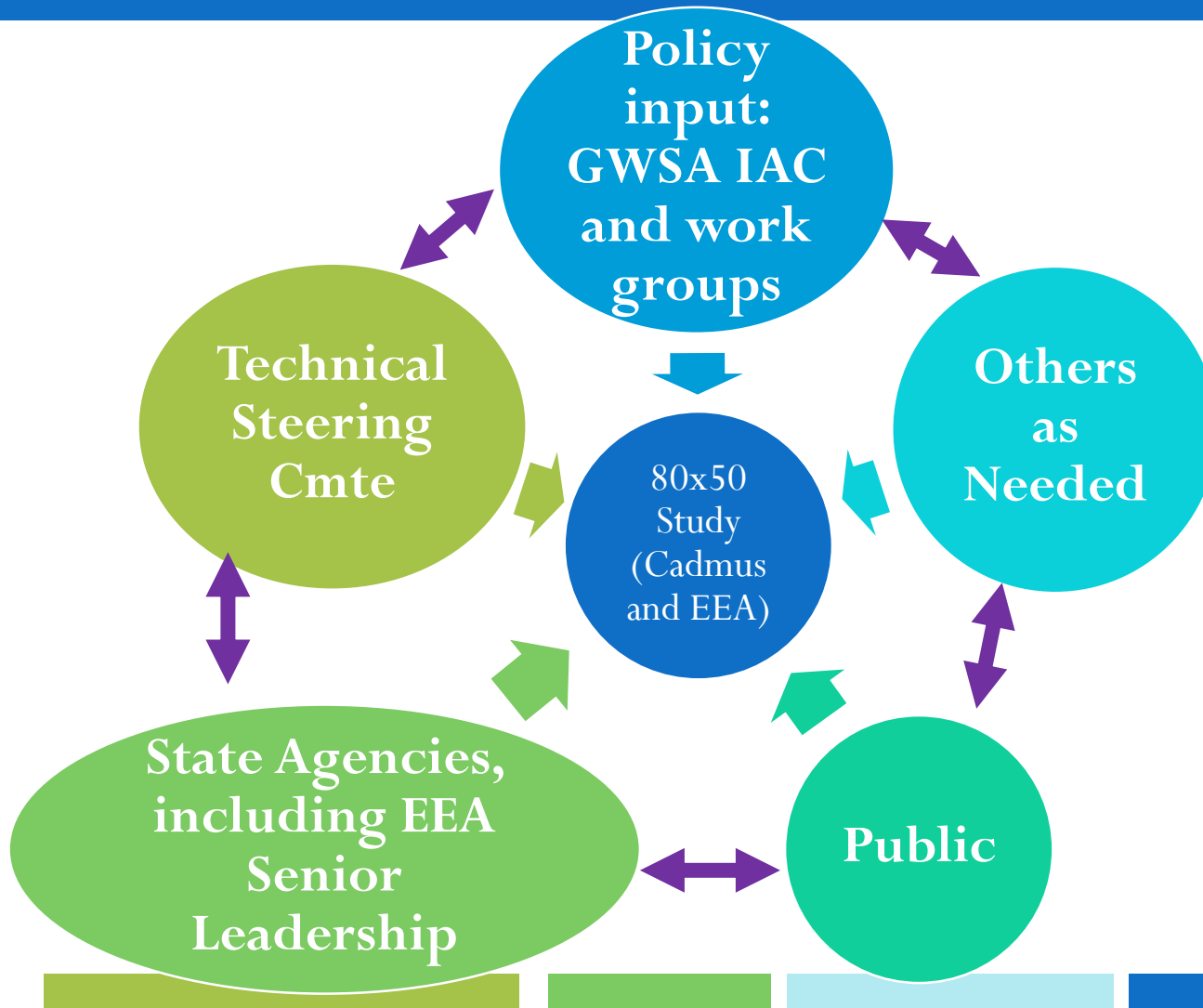
Water Resources Commission →

Administrative Council on Toxics Use
Reduction →

Advisory Committee to the
Administrative Council on Toxics Use
Reduction →

Water Infrastructure Advisory
Committee →

Who else is involved?



What: The “80x50 Study”

- EEA is developing a roadmap to 2050 that will identify the strategies, policies, and implementation pathways for MA to achieve at least 80% GHG reductions by 2050.
- The 2050 Roadmap will also inform the setting of the 2030 emissions limit and the development of the CECF for 2030.
- Analysis supporting the roadmap will examine ways to decarbonize the **buildings, transportation, electricity, and non-energy** sectors; the role the Commonwealth's **natural and working lands** can play in decreasing greenhouse gas emissions; and the impacts of policy implementation, including:
 - Impacts to Environmental Justice (EJ) communities;
 - Economic costs and benefits;
 - Public health impacts;
 - Changes to the landscape; and
 - Co-benefits for climate change resilience.

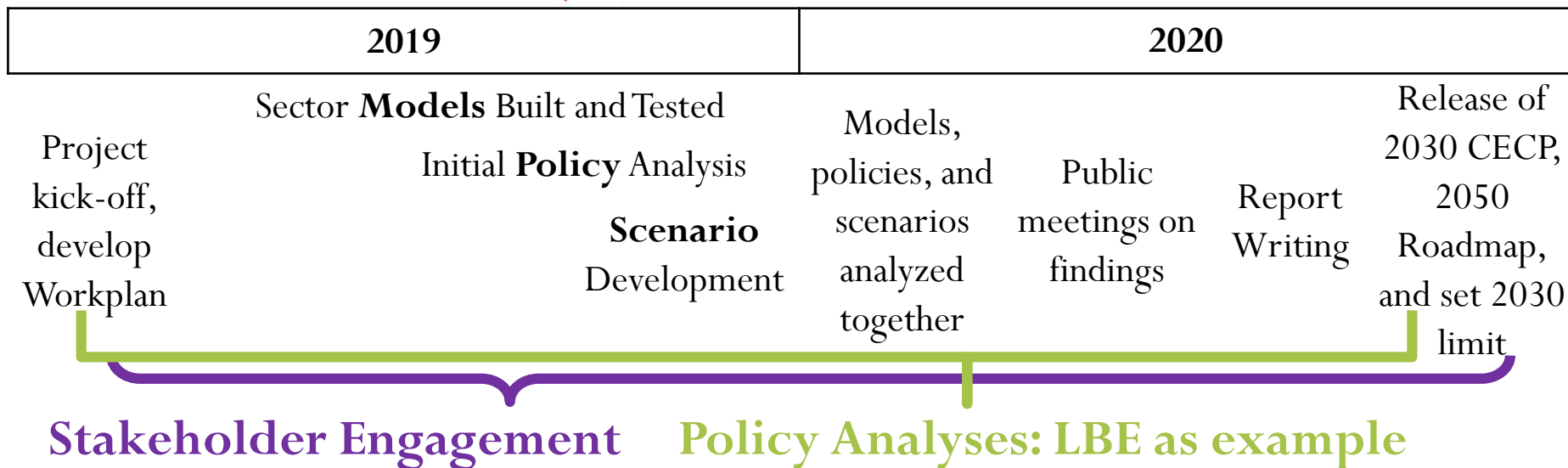
More information at www.mass.gov/2050Roadmap

Why: The Global Warming Solutions Act (GWSA) [...and science]

- GWSA, signed into law in 2008, sets statutory emissions limits and implementation plans to achieve them:
 - 25% GHG emissions reduction by 2020
 - 2020 Clean Energy and Climate Plan (CECP)
 - At least 80% GHG reduction by 2050
 - To be set: 2030 GHG emissions limit, set by Secretary of EEA in 2020

Note: reductions are below **1990** emissions levels, and GWSA compliance is benchmarked on *gross* emissions, not *net* emissions.
- Additionally (MGL Ch. 21N §4(d)):
 - The secretary shall evaluate the total potential **costs** and economic and noneconomic **benefits** of various reduction measures to the **economy, environment and public health**, using the best available economic models, emissions estimation techniques and other scientific methods.
- Non-GWSA mandate:
 - Executive Order 569, requiring coordination of GHG mitigation policy with climate change adaptation policy

When: Project Timing

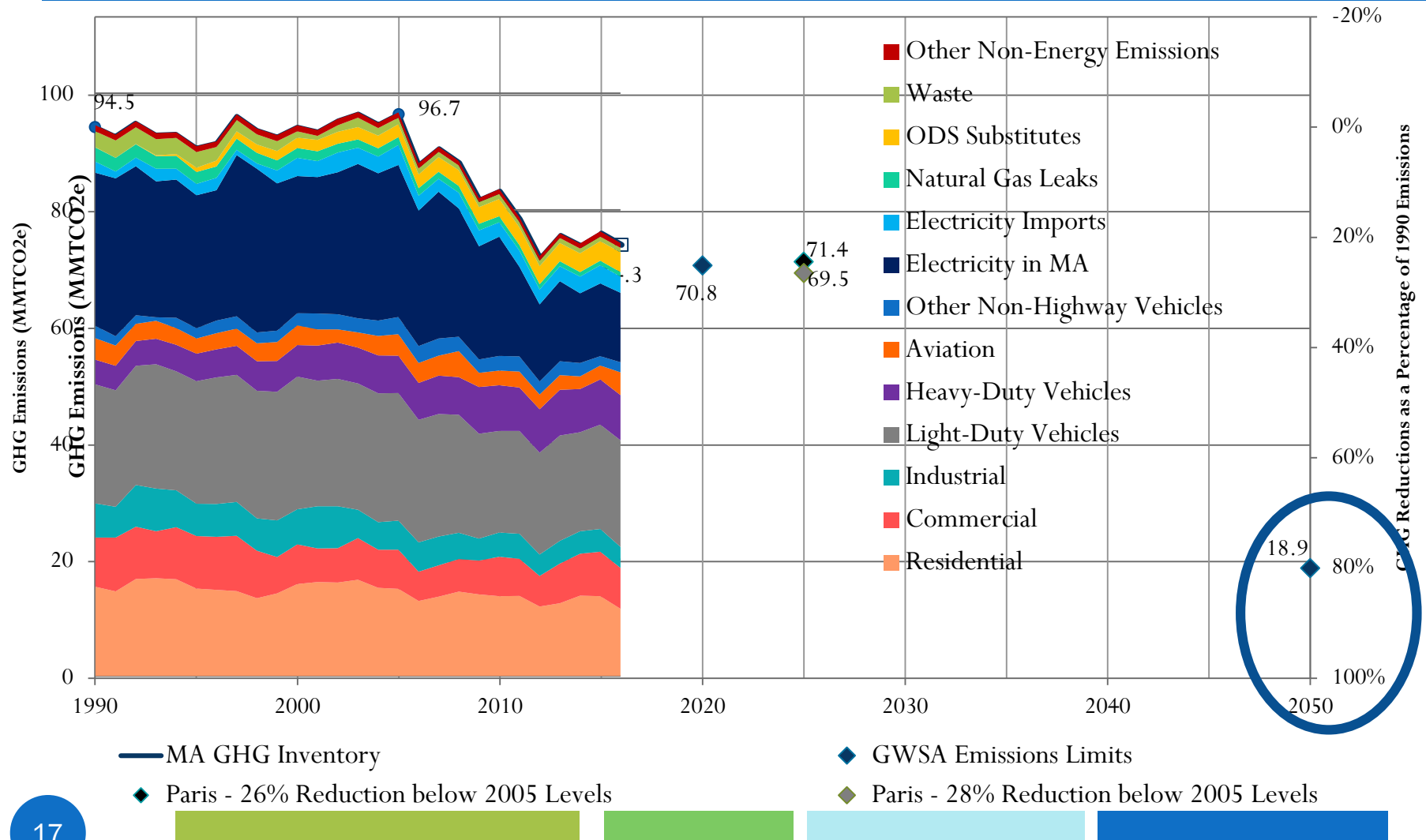


How...

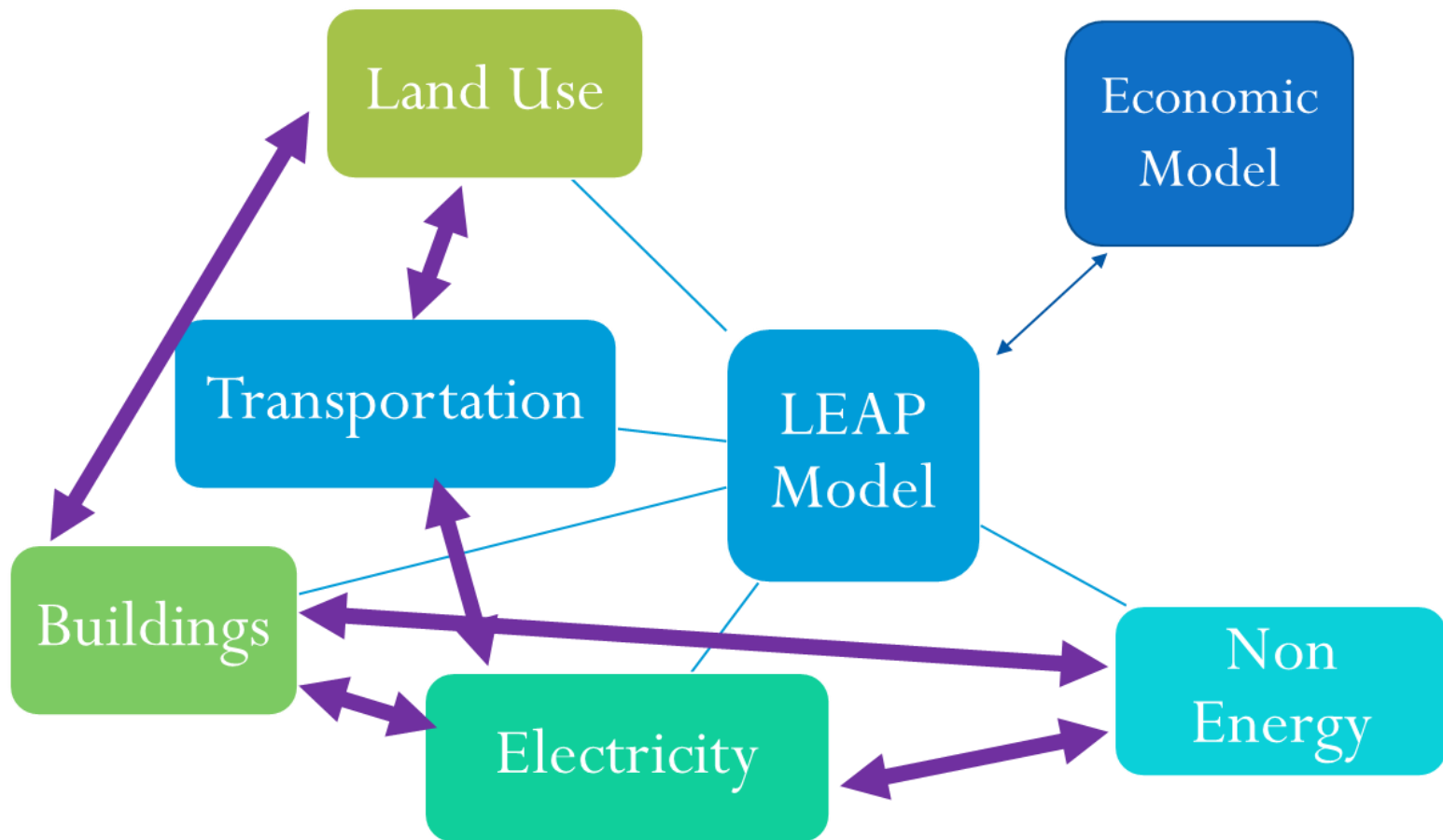
Transformation



MA GHG Emissions (historic) and GWSA and Paris Agreement Targets



First comes the modeling: Figuring out what to expect from these sectors in 2050



Then comes the implementation...

Introducing: *Strategic* Electrification

- Source: <https://neep.org/initiatives/strategic-electrification>



- It's not just using less or producing renewables, but also making sure that the energy operating our economy can take advantage of those renewables.
- Goal: all** electric!

Step-by-step



Dramatically improve the efficiency of energy use



Decarbonize the electric grid through the use of distributed as well as large scale renewable energy sources for electricity generation



Move as many end uses as possible to renewable electricity

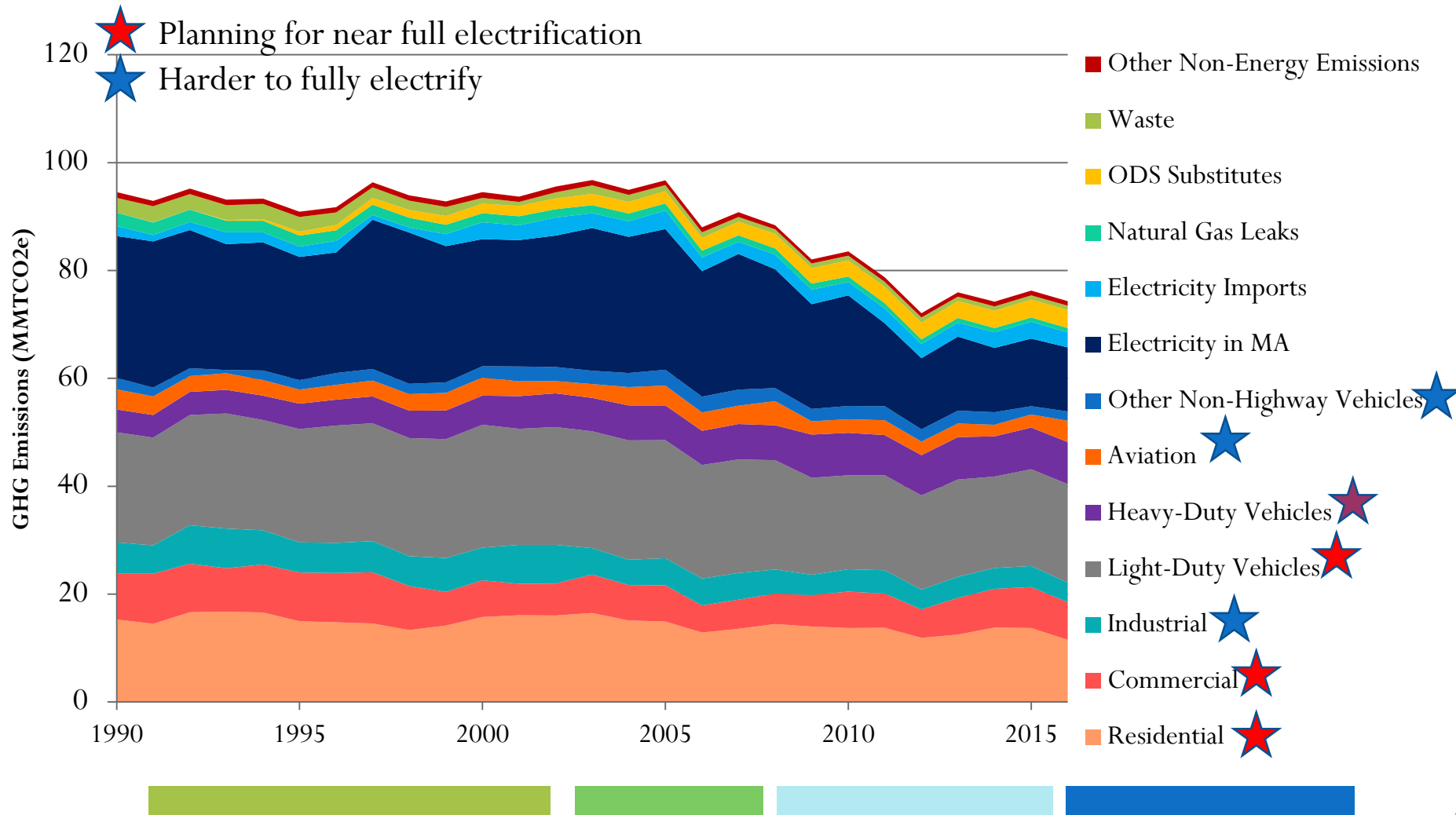


Use lower carbon fuels for remaining needs

- And then figure out the policy levers to push to make this happen

- Source: <https://neep.org/initiatives/strategic-electrification>

Back to MA Emissions. Need to Strategically Electrify:

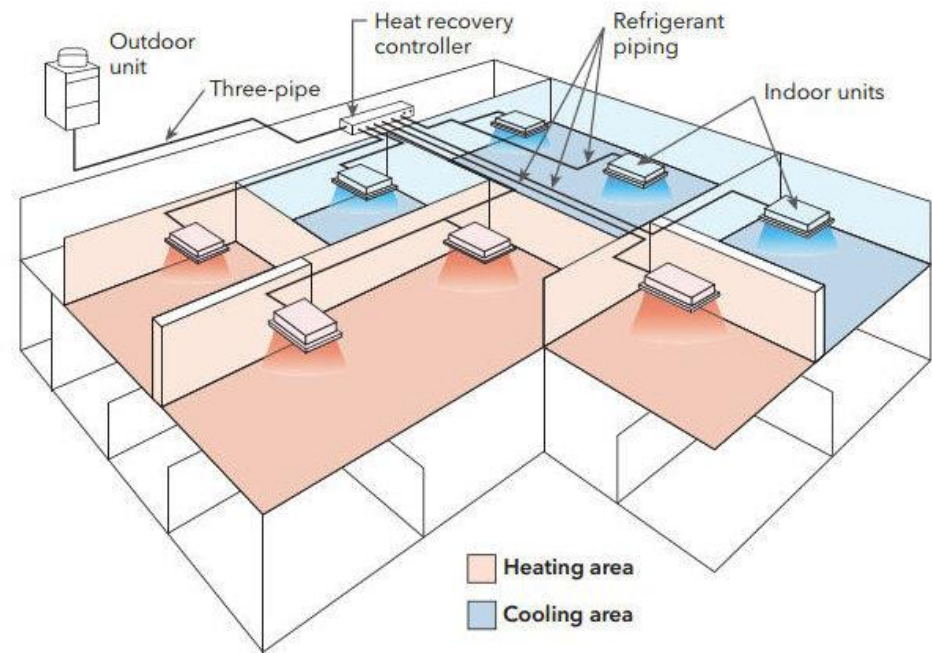


Examples: All electric homes, but also electric HVAC (VRF) for larger buildings

Source: EESI



Source: Seventhwave



Questions?

- Strategic electrification in the next frontier of change needed to decarbonize MA's economy.
- LBE Facilities can help lead the way!
- More information: www.mass.gov/2050Roadmap

Thank you!

Claire Miziolek

80x50 Study Manager

Executive Office of Energy and Environmental Affairs (EEA)

Claire.Miziolek@mass.gov

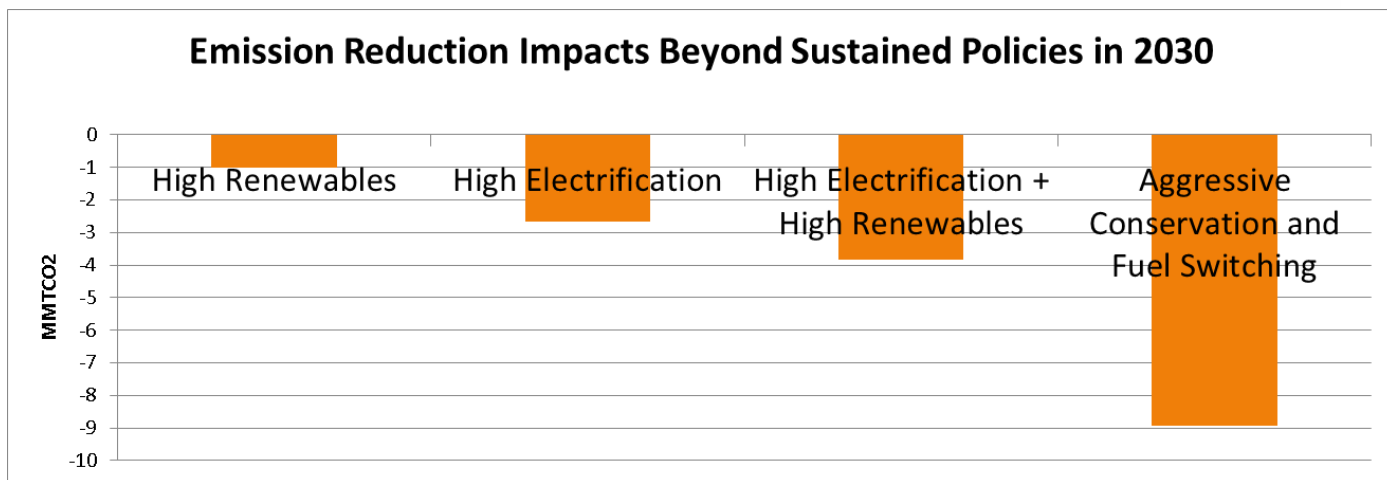
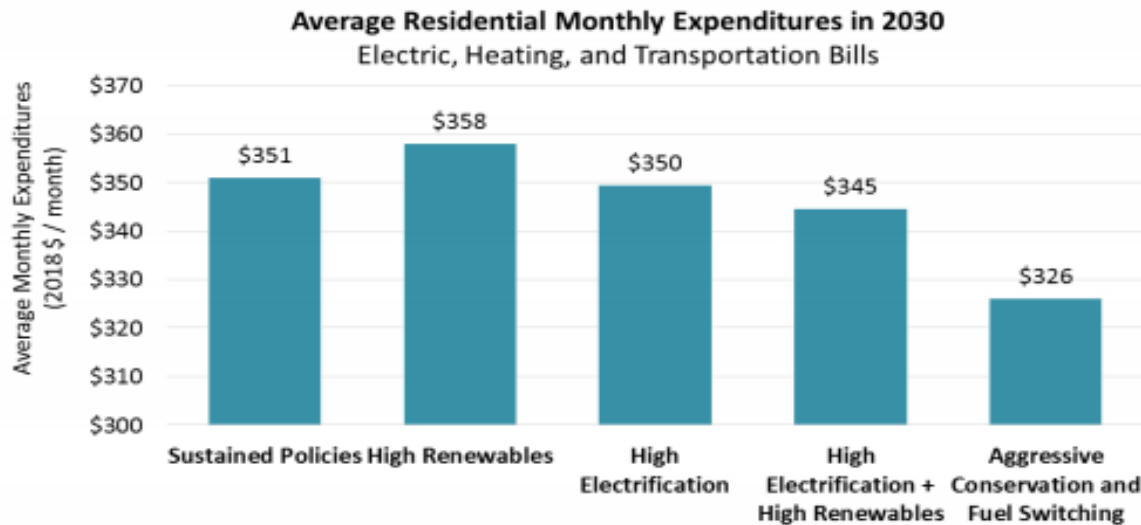
617-626-1193

www.mass.gov/2050Roadmap

MA Policies and Programs

Joanne Morin
Deputy Commissioner, Department of Energy Resources

CEP Findings: Impact on Emissions and Rates



CEP POLICY PRIORITIES AND STRATEGIES

THERMAL SECTOR

- ❑ Leverage investments made in the clean energy sector through **electrification**
- ❑ Promote **fuel switching** from more expensive, higher carbon intensive fuels to (electric air source heat pumps and biofuels)
- ❑ **Reduce** thermal sector **consumption**
- ❑ Drive market/consumer demand for **energy efficiency measures and fuel switching**
- ❑ Invest in R&D for **clean heating fuels** such as renewable gas and biofuels that can utilize investments already made in heating infrastructure

ELECTRIC SECTOR

- ❑ Prioritize electric energy efficiency and peak demand reductions, including **Clean Peak Standard**
- ❑ Increase cost-effective **renewable energy supply**
- ❑ Support grid modernization and **advanced technologies**, including microgrids and storage
- ❑ Develop policies to **align new demand** from the charging of EVs and heating/cooling with the production of clean, low-cost energy.
- ❑ Include cost-effective **demand reduction** and **additional energy efficiency initiatives** in our nation-leading energy efficiency programs and plans

TRANSPORTATION SECTOR

- ❑ Increase the **deployment of EVs** and charging infrastructure

CLEAN ENERGY

- Renewable Portfolio Standard 55% by 2050
- Alternative Portfolio Standard 12.5% by 2050
- Clean Energy Standard 80% by 2050
- After SMART incentive program is completed, over 4,000 MW of solar in Massachusetts
- Clean Energy Procurements
 - Hydroelectric - New England Clean Energy Connect 1200 MW / 9.5 TWh
 - Offshore wind
 - Vineyard Wind 800 MW Selected
 - Mayflower Wind 804 MW Selected
 - DOER recommended another 1600 MW of offshore wind

NEW SOLAR INCENTIVE PROGRAM



- **1st in the nation – solar + storage incentive**
- Launched November 2019
- Storage compensated via
 - variable adder based on ratio of storage to solar capacity
 - Duration of storage
- Long term certainty with 10 – 20 years of fixed revenue streams
- Alternative on-bill credit mechanism
- Incentives for projects on brownfields, landfills, parking lots, rooftops
- \$4.7 billion in cost savings to ratepayers when compared to previous solar programs

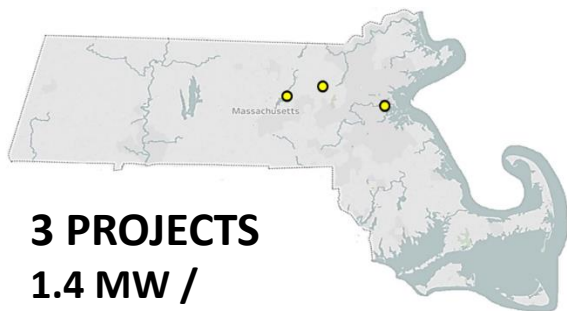
ALTERNATIVE ENERGY PORTFOLIO STANDARD

- Requires a certain percentage of the state's electric load to be met by eligible technologies:
 - Combined Heat and Power
 - Flywheel storage
 - **Renewable thermal energy**
 - **Biomass, Biofuel, Biogas**
 - **Solar**
 - **Heat pumps (air and ground source)**
 - Fuel cells
 - Waste-to-Energy thermal

PEAK DEMAND: ENERGY STORAGE

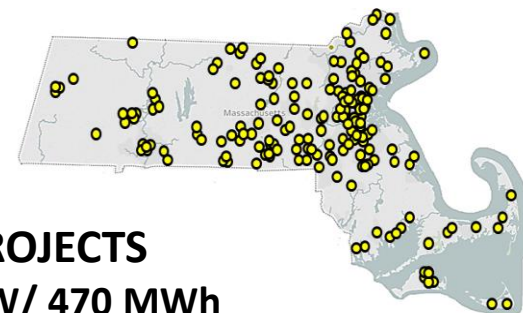
- **Energy Storage Initiative**
 - 2016 State of Charge Study
 - \$20M Advancing Commonwealth Energy Storage (ACES) Grant
 - 26 projects for 32 MW / 85 MWh

2015



3 PROJECTS
1.4 MW /
0.45MWh

2019

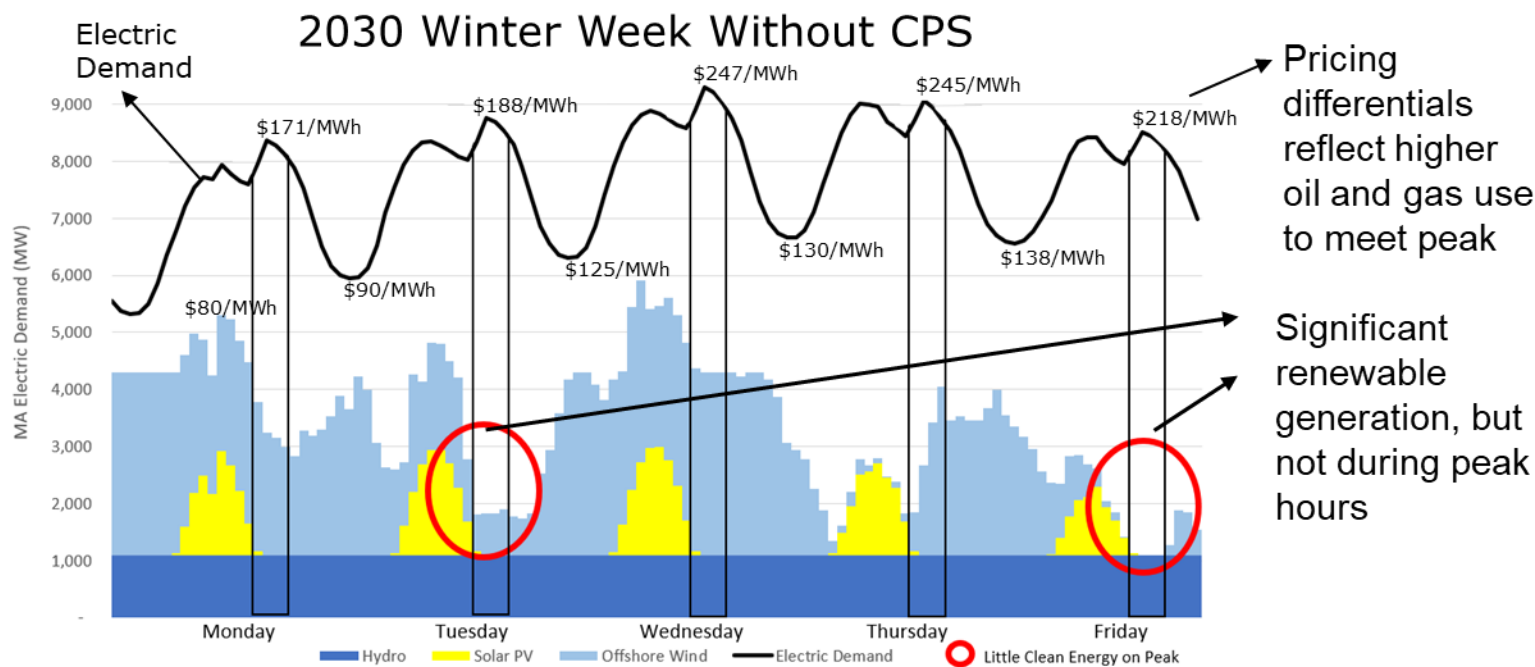


232 PROJECTS
190 MW/ 470 MWh
(operating & in development)

STATUS QUO CHALLENGE TO RESOLVE

By 2030, Massachusetts will have a substantial clean energy, however generation will not necessarily coincide with peak demands. The highest cost and emissions hours are not being addressed.

Massachusetts will remain dependent on gas and oil generation to meet our peak demand, resulting in high costs and emissions, despite our substantial investment in clean energy resources

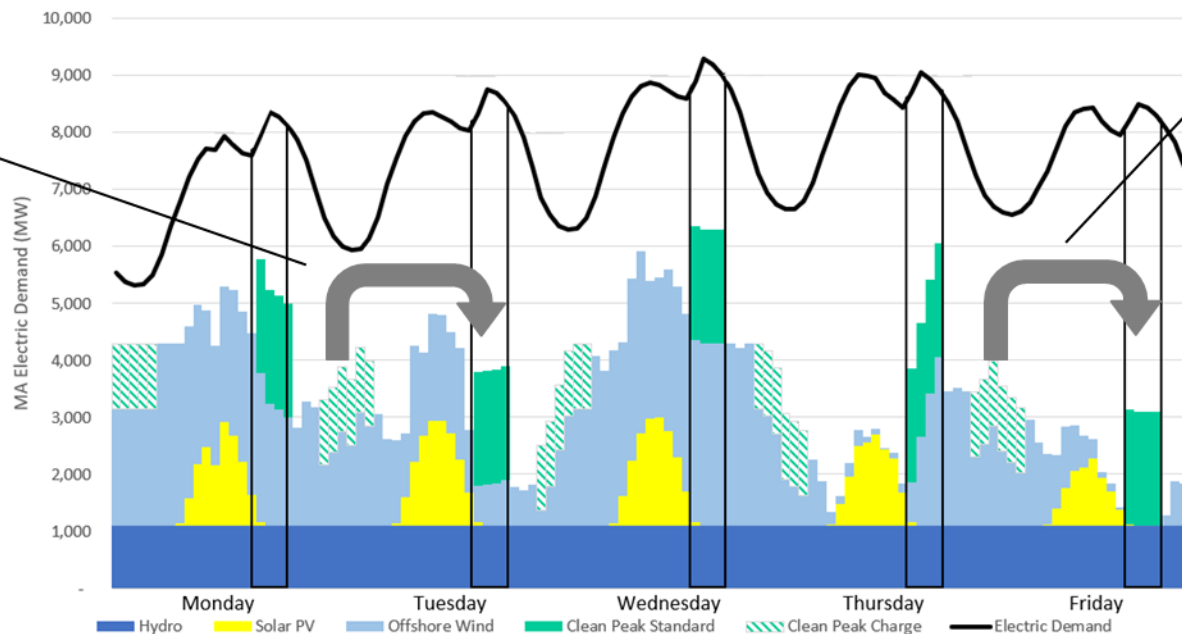


CLEAN PEAK AS A SOLUTION

The CPS will send a market signal to clean energy generation to invest in storage technologies to deliver energy to load users to reduce demand during peak periods, thereby reducing the emissions and costs associated with these periods

2030 Winter Week With CPS

Opportunity to shift clean energy to peak periods through storage



CPS shifted wind energy generated overnight when prices and demand are lower to evening peak when demand is high

Production profile for 1,090 MW Hydro, 3,200 MW Offshore Wind, 5,000 MW Solar PV

CLEAN PEAK STANDARD

- ❑ Qualified Clean Peak Resources eligible to generate CPCs during Seasonal Peak Periods until 2051
- ❑ New RPS Class I eligible resources in operation on or after 1/1/19
- ❑ Qualified Energy Storage Systems
- ❑ Demand Response Resources
- ❑ Existing RPS Class I / Class II resources that are paired with a Qualified Energy Storage System on or after 1/1/19

MA Energy Code Update

Ian Finlayson
Deputy Director, Energy Efficiency Division

MA Base energy code - amended IECC2018 –
starting in 2021

MA Stretch energy code update – under
development

MA Residential Energy Code: HERS & Passive-house updates

HERS path encourages electrification via trade-offs:

- HERS 55 or
- HERS 60 with heat-pump space heating
- HERS 60 with solar PV
- HERS 65 with heat-pumps and solar PV

Passive-house path indirectly promotes electric HVAC

- Mass Save incentives of \$3,000 per unit
- Electrified space heating typically most cost-effective given low heating/cooling load requirements
- Heat or energy recovery ventilation required

MA Commercial Base-code & Electrification

- C406: Pick 3 out of 10 options
 - New option for cold-climate heat pumps / VRF
- EV Readiness
 - 1 charging point in new parking with 15+ spaces
- Solar Readiness (IECC appendix CA)
 - Requirement increases from 3-story to 5-stories or less

What about 'Net Zero' codes?

Massachusetts: BBRS on stretch code update

- Energy Advisory Committee looking at 'net zero' option
- AIA 'zero code' proposal submitted in November

National: IECC 2021 (MA base code in 2024?)

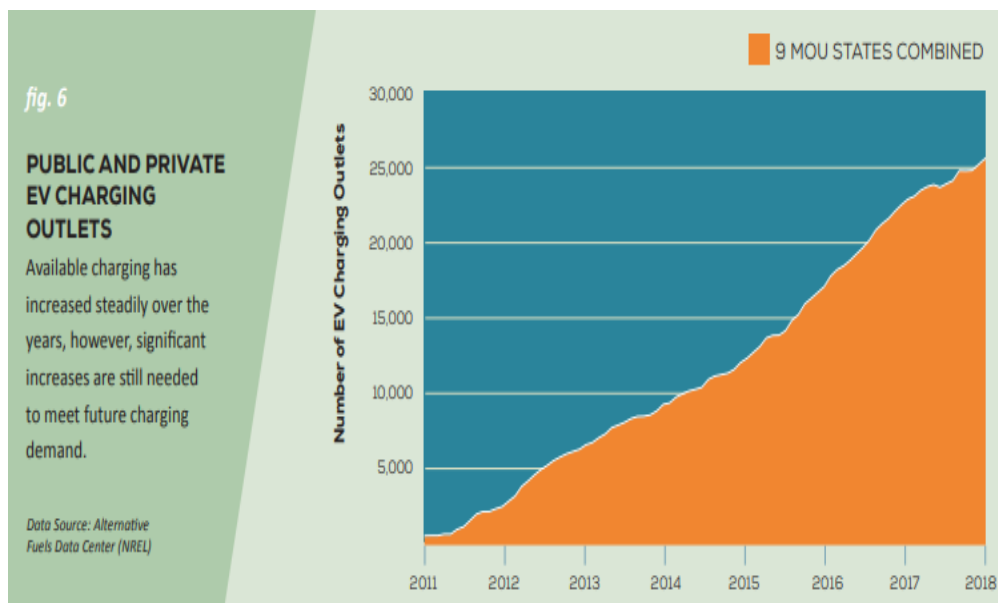
- Residential HERS 0 appendix
- Commercial AIA 'zero code' appendix

New ICC committee: Zero Carbon Code

- Net Zero emissions – during operation
- Low Embodied carbon – in construction materials

ELECTRIC VEHICLE PROGRAMS

- ❑ Multi state EV goal - 300,000 EVs on road by 2025 (up from 18,000) in MA
- ❑ 2018 ZEV Action Plan adopted by 9 states: education, infrastructure, incentives, fleets and collaboration with dealers
- ❑ 2018 Commission on the Future of Transportation in the Commonwealth report -- *Substantially reduce greenhouse gas (GHG) emissions from transportation sector in order to meet Commonwealth's Global Warming Solutions Act (GWSA) commitments*
- ❑ \$60 million utility program approved to fund 100% of applicable EVSE infrastructure upgrades and some equipment incentives
- ❑ Targeting 3500+ stations



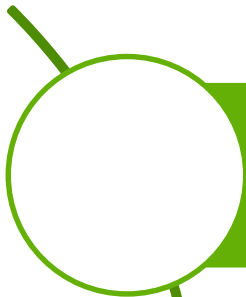


Energy Efficiency Opportunities for Massachusetts Businesses, Institutions, and Municipalities

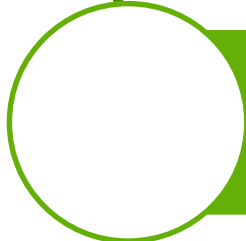
Overview & Pathways



Presenters



Amit Kulkarni – Eversource Energy
Engineering Supervisor, Energy Efficiency
amit.kulkarni@eversource.com



Margaret Song – Cape Light Compact
C&I Program Manager
msong@capelightcompact.org



Peter Klint – Eversource Energy
Program Manager, Emerging Technology, Energy Efficiency
peter.klint@eversource.com

Agenda



- What we do and why we do it
- How engage with customers
 - Pathways to save energy
- Common measures and examples
- Other clean energy initiatives

Why we “do” energy efficiency



Reduced energy
& supply costs

Lower O&M
costs

Improved
operations,
comfort, and
performance

Economic
benefits

Improved
system reliability

2019-2021 3YP- Overall Highlights



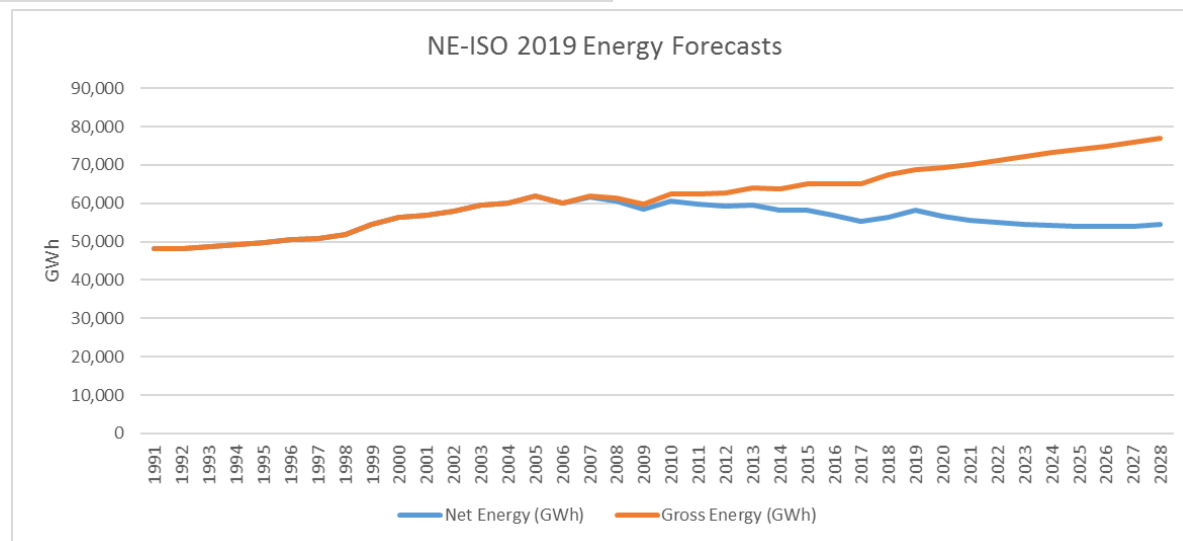
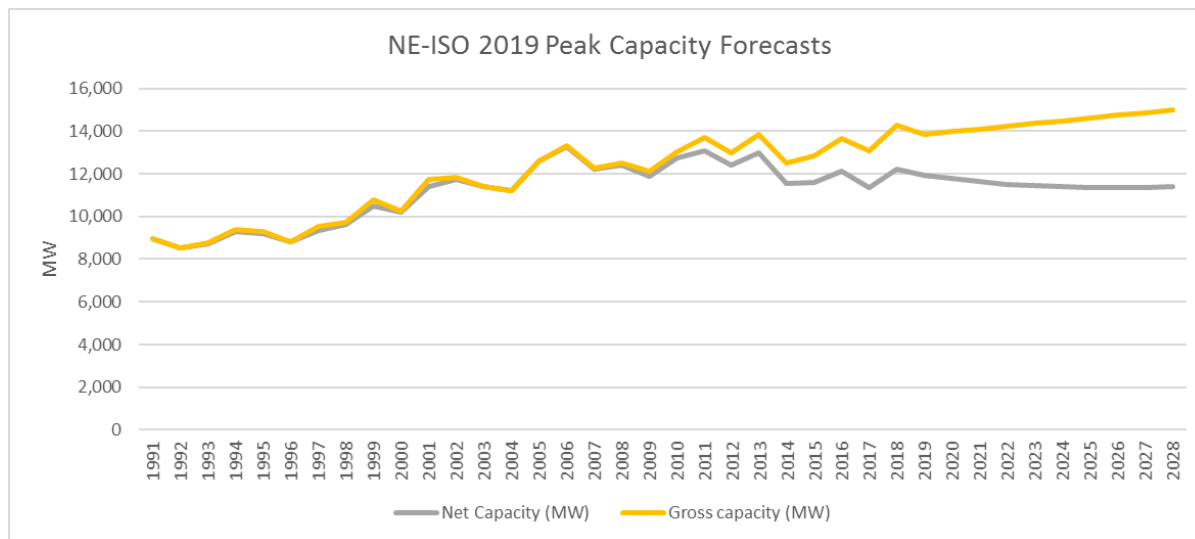
Support
employment of
over 78,000
workers

Targeting \$9
billion in benefits

Aggressive
energy reduction
goals with
significant
corresponding
Greenhouse Gas
reduction

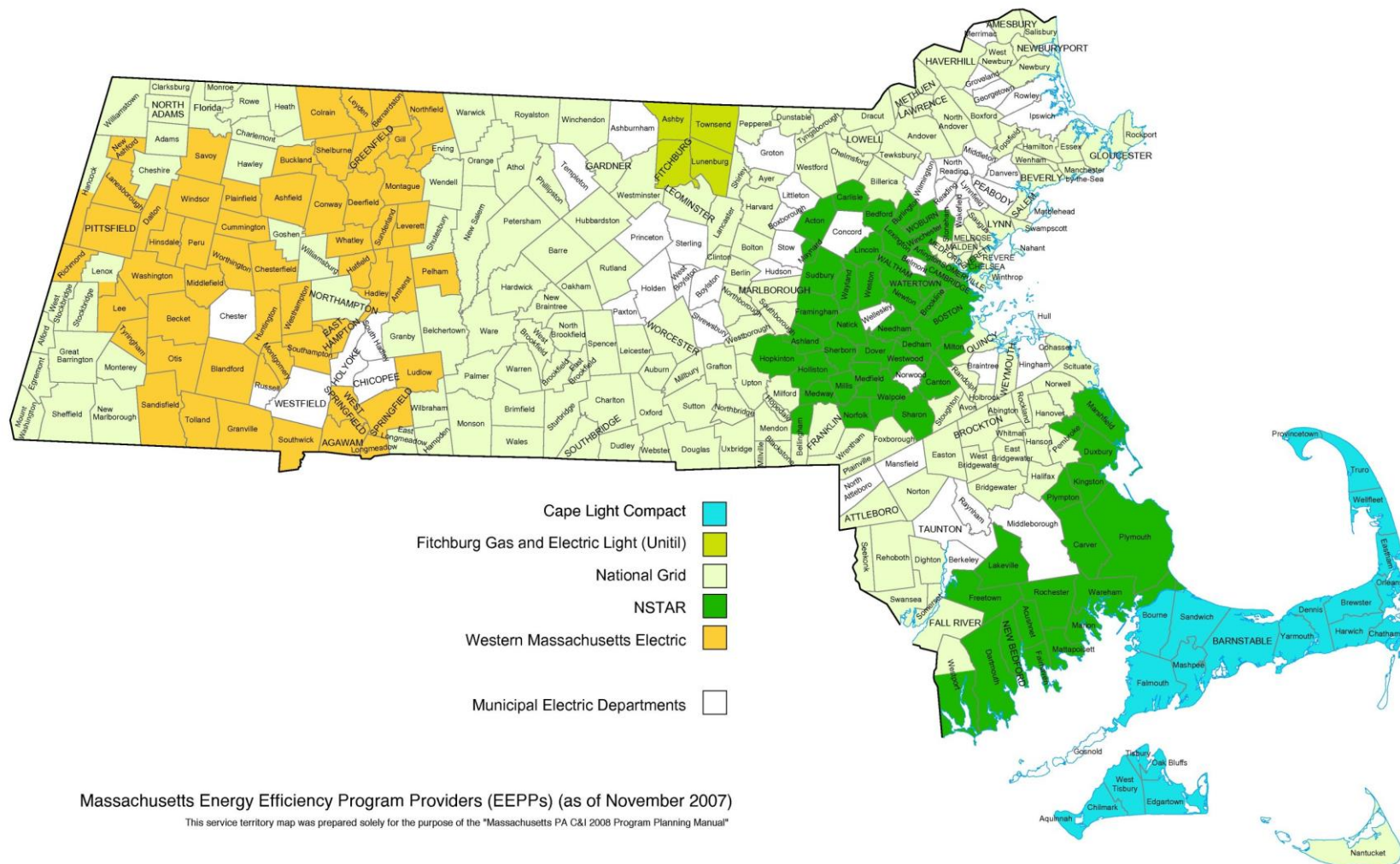
Investment of
over \$2.7 billion
over 3 years

Cumulative impacts on energy & demand



Source: NE-ISO 2019 data forecast

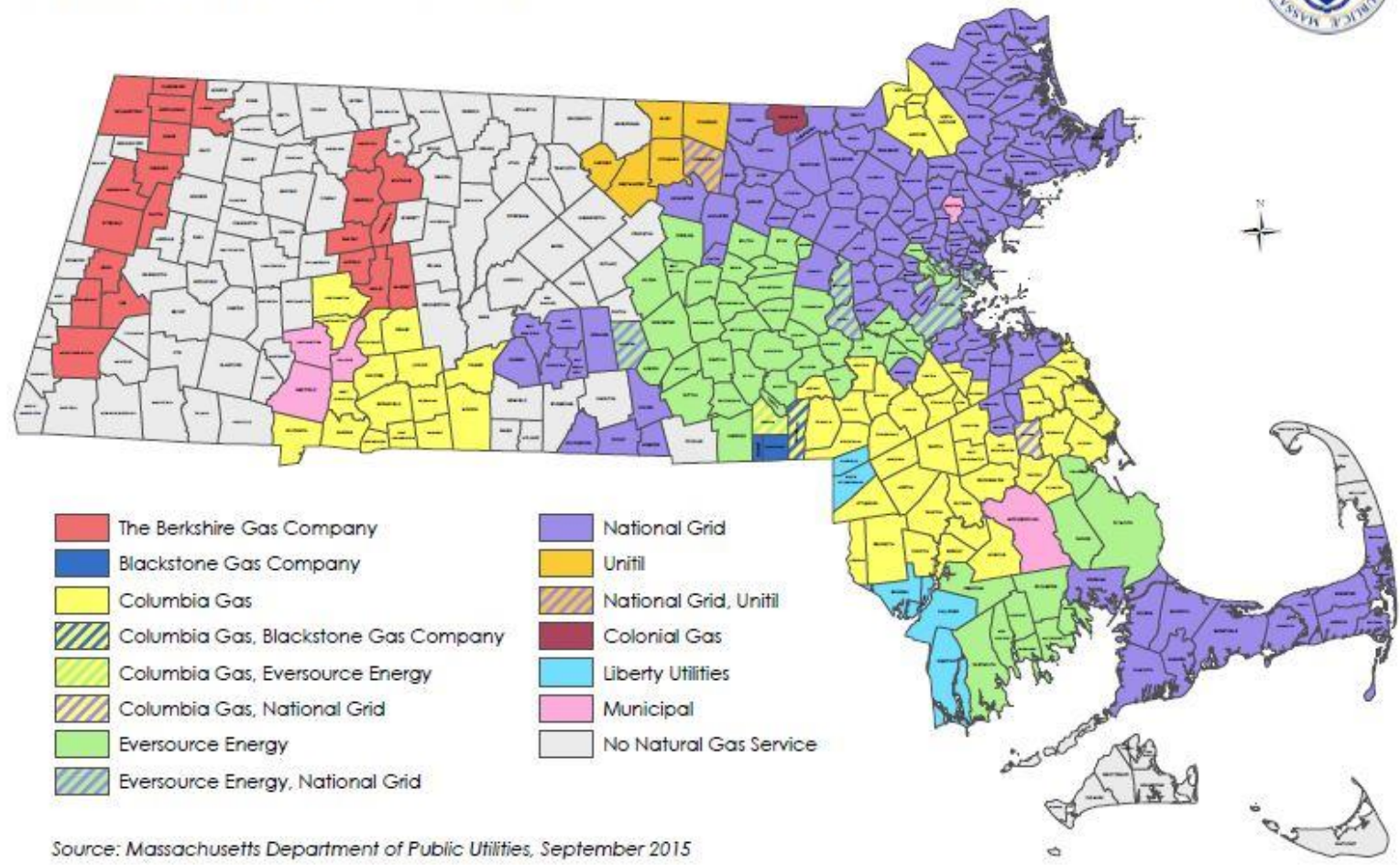
Massachusetts Program Administrators map (electric)



Massachusetts Program Administrators map (gas)



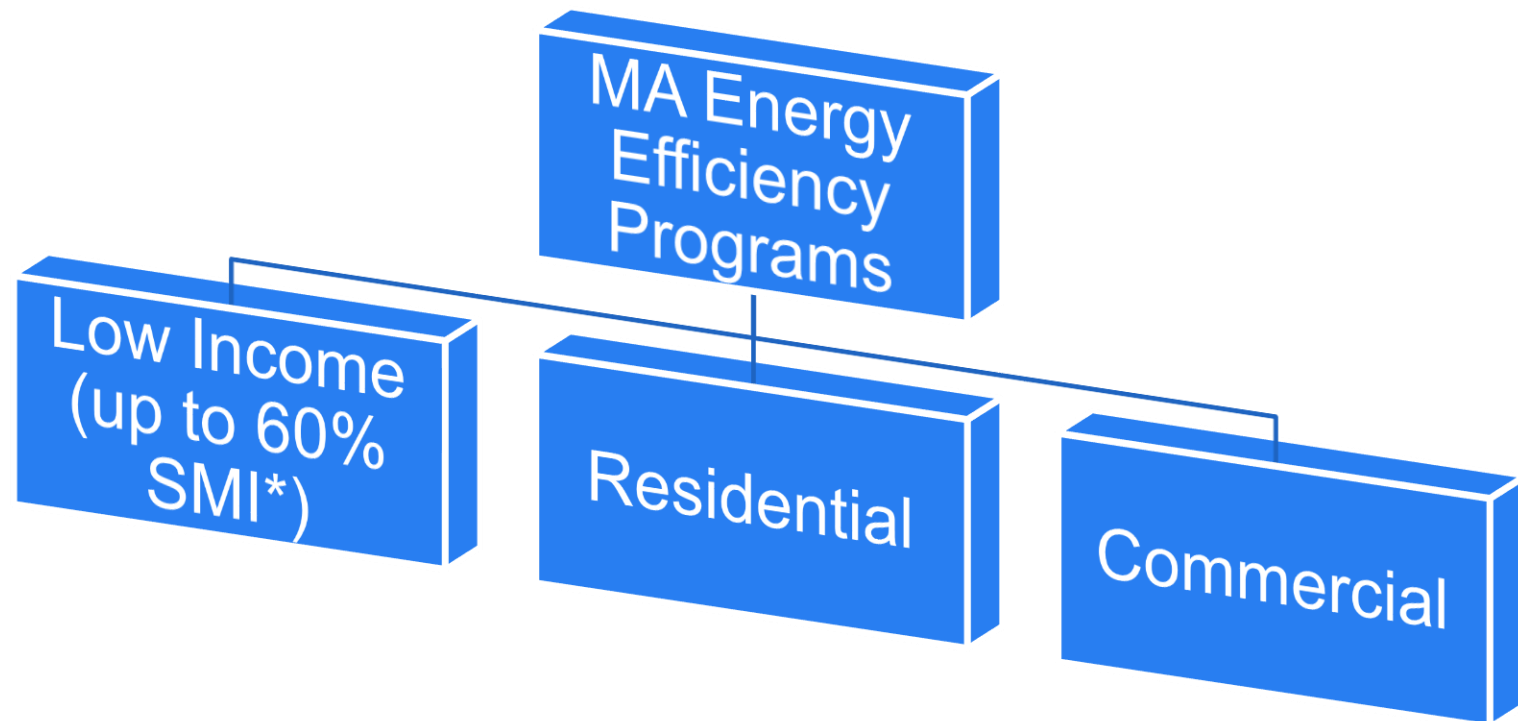
Natural Gas Providers (2015), by Municipality
Commonwealth of Massachusetts



Source: Massachusetts Department of Public Utilities, September 2015

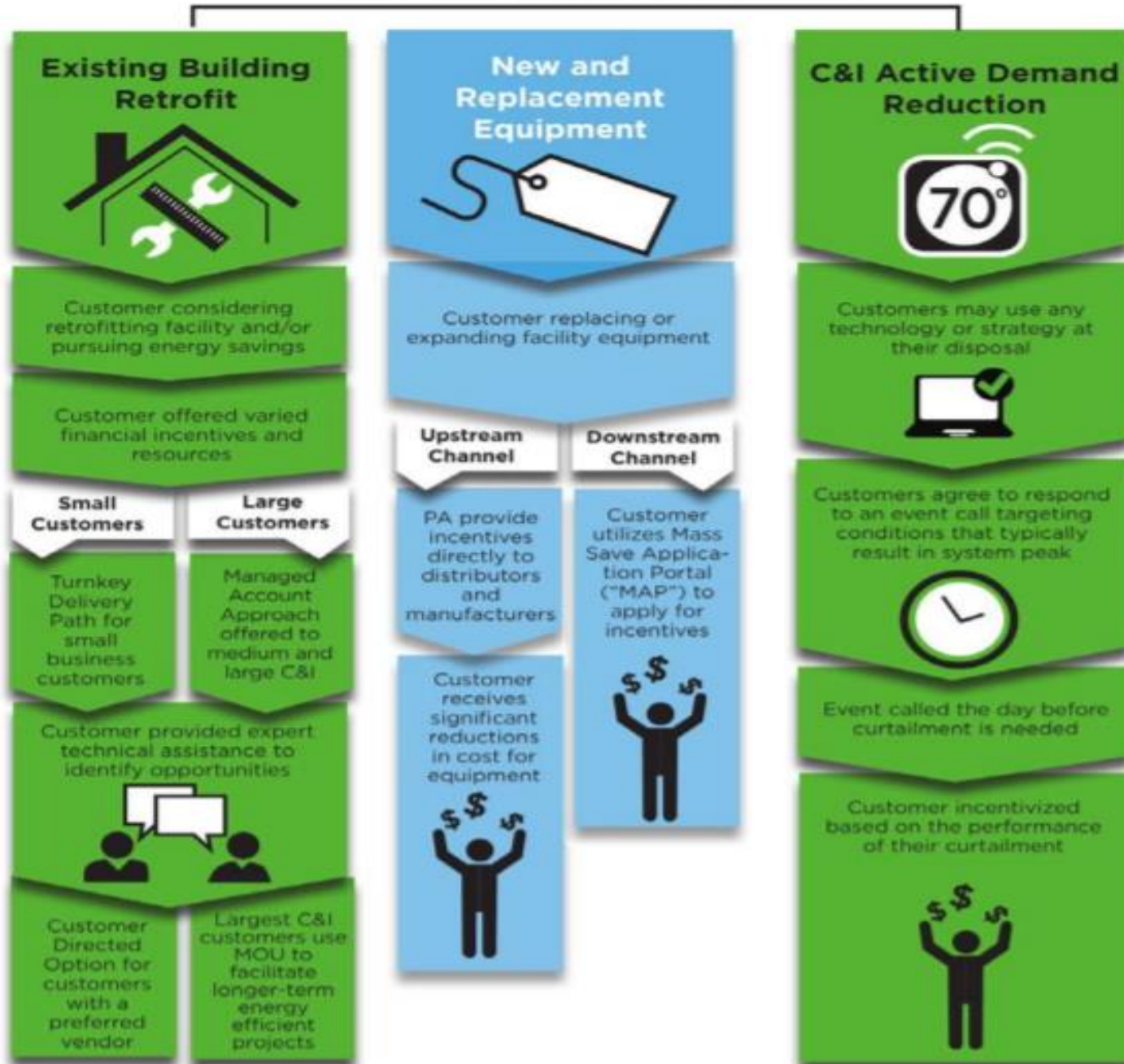
Program Structure

Overview



* SMI = state median income

C&I EXISTING BUILDINGS



C&I NEW BUILDINGS & MAJOR RENOVATIONS

Whole Buildings Approach



Systems Approach



Common commercial energy efficiency end-uses



Lighting systems and controls

HVAC

- Boilers , furnaces, water heaters
- Chillers & air conditioners
- Controls / EMS installations

Variable frequency drives (VFD / VSD)

- Usually for more complex HVAC systems (pumps and fans)

Kitchen equipment

Retro-commissioning

CHP / fuel cells

Massachusetts Application Portal



BLACKSTONE
GAS COMPANY



EVERSOURCE



nationalgrid



Welcome to the Mass Save Application Portal

The Mass Save Application Portal (MAP) is designed to help you understand what energy efficiency opportunities are available from the Sponsors (Program Administrators) of Mass Save* and enables you to create and submit Applications for financial incentives or services in support of your energy efficiency projects in Massachusetts. This new Portal greatly simplifies the process of creating and submitting applications by combining all offers and estimated incentive amounts in a single, simple to use, online system.



Business Incentives



GET STARTED

To work directly with your Program Administrator, contact information is available by clicking on the provider logo at the top of this page or click on any of the following to explore other opportunities.

Distributor Offers



Facility Assessments



Whole Building Models



Multi Family



Residential Rebates



* Mass Save® is a collaborative of Massachusetts' natural gas and electric utilities and energy efficiency service providers, including Berkshire Gas, Blackstone Gas Company, Cape Light Compact, Columbia Gas of Massachusetts, Eversource, Liberty Utilities, National Grid and Unitil. We empower residents, businesses, and communities to make energy efficient upgrades by offering a wide range of services, rebates, incentives, trainings, and information.

Lighting Application Example









Lighting Systems & Sensors – Eligibility Requirements and Incentive Details

The following table lists the incentives available for energy efficient lighting improvements. Facility lighting must average a minimum of 2,000 hours per year.

- Projects requesting incentive consideration for lighting fixtures and controls must document MA Code compliance. The incentives outlined in the table below are limited to facilities 20,000 sqft. or less.
- Equipment that has received an incentive at the distributor level through the "Bright Opportunities" Upstream Lighting Program or through any other offering of the Massachusetts Program Administrators is not eligible for the incentives on this application.

DesignLights Consortium (DLC) qualified LED products list and technical requirements can be found at: www.designlights.org. Fixture Types that are not defined by the categories below or not included in the current Design Lights Consortium — Technical Requirements Table V4.4 may be eligible for incentives under a Custom application. Contact your Program Administrator for more details.

Table 1A: Lighting Systems Eligibility and Incentive Levels (Complete Table 1C for Lighting System Installations)

Product Code	Measure Description	Per Fixture Incentive		Eligibility Criteria	Image
		DLC Standard	DLC Premium		
Table 1A1: Commercial Interior Fixture Options					
88A	LED Interior Troffer: 1x4, and 2x2 Fixtures	\$30	\$40	LED Interior Surface or Recessed 1x4, and 2x2 Fixtures. Eligible fixtures are required to be listed by the Design Lights Consortium and must meet DLC Technical Requirements: #7. Only one incentive per 2x2 fixture or 4ft fixture length. <i>Not eligible if distributor-level incentives have been received.</i>	
88B	LED Interior Troffer: 2x4 Fixtures	\$40	\$50	LED Interior Surface or Recessed 2x4 Fixtures. Eligible fixtures are required to be listed by the Design Lights Consortium and must meet DLC Technical Requirements: #7. <i>Not eligible if distributor-level incentives have been received.</i>	
88C	Adaptive LED Interior Troffer: 1x4, 2x2, 2x4 Fixtures compatible with integral occupancy, photocell sensors and network controls, measure code 63A	\$45	\$55	Smart LED Interior Fixtures with integral occupancy, photocell sensors and network controls that are wirelessly configurable and adapt to use patterns. These systems require a remote control or a phone app to initialize, configure and commission., Must fill out table 1C & 1D. Eligible fixtures must meet DLC Technical Requirements: #7. <i>Not eligible if distributor-level incentives have been received.</i>	
89	LED Linear Ambient: Direct or with Indirect Components	\$40	\$50	LED Linear Ambient: Direct or with Indirect Components. Eligible fixtures are required to be listed by the Design Lights Consortium and must meet DLC Technical Requirements: #8	
91	LED Interior Directional: Wall Wash/Wall Grazing Fixture	\$30	\$40	LED Linear Ambient Wallwash/Wall Grazing Fixture, surface or recessed mounted. Eligible fixtures are required to be listed by the Design Lights Consortium or must meet DLC Technical Requirements: #5	
84	LED Track or Mono-Point Directional Fixtures	\$15	\$25	Integral LED track fixtures, replacement LED lamps are not eligible. Eligible fixtures are required to be listed by Design Lights Consortium and must meet DLC Technical Requirements: #5	
80B	LED Down Light Fixtures – Hard Wired or GU-24 base (≥25W-49W)	\$40	n/a	Eligible LED Down Lights are required to be hardwired or GU-24 base fixtures greater than or equal to 25 watts* up to a maximum of 49 watts and listed as a Commercial LED product by Energy Star. (for more information see www.energystar.gov) <small>* For Down Light fixtures less than 25 watts, visit our website http://www.masssave.com/en/professionals/incentives/upstream-lighting</small>	

Lighting Application Example



Table 1C: New Construction Lighting Systems Inventory Worksheet

Building and Room Identification (Installation Site): _____

	Location	Proposed Fixtures				DLC Premium or Standard	Proposed Watts per Fixture/Device	*Annual Operating Hours	Unit Incentive \$	Total Incentive \$
		Product Code (Table 1A)	Qty	Fixture Description						
Ex.	Lobby-East Entrance	88A	4	LED Interior 2x2 Fixture		Standard	35	3,200	\$30	\$120
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										
18										
19										
20										
If necessary, use embedded Excel file to document additional inventory.						Open File	Total Requested Incentive (this page):			

NOTE: An electronic version (Excel) of this sheet must be submitted for inventories exceeding this page.

* Facility lighting must average a minimum of 2,000 hours per year, except Municipal Facilities who must contact their Program Administrator for more information on eligibility requirements.

Engagement & resources



- Mass Save website
 - www.masssave.com
- Mass Save Application Portal (MAP)
 - <https://www.masssaveapplicationportal.com/mapstart>
- Energy Efficiency Offerings & Incentives (pdf quick-reference)
 - <https://www.masssaveapplicationportal.com/resource/1560378049000/BusinessIncentives>
- Mass Save Data
 - <https://www.masssavedata.com/public/home>

Other Initiatives & Clean Energy Solutions

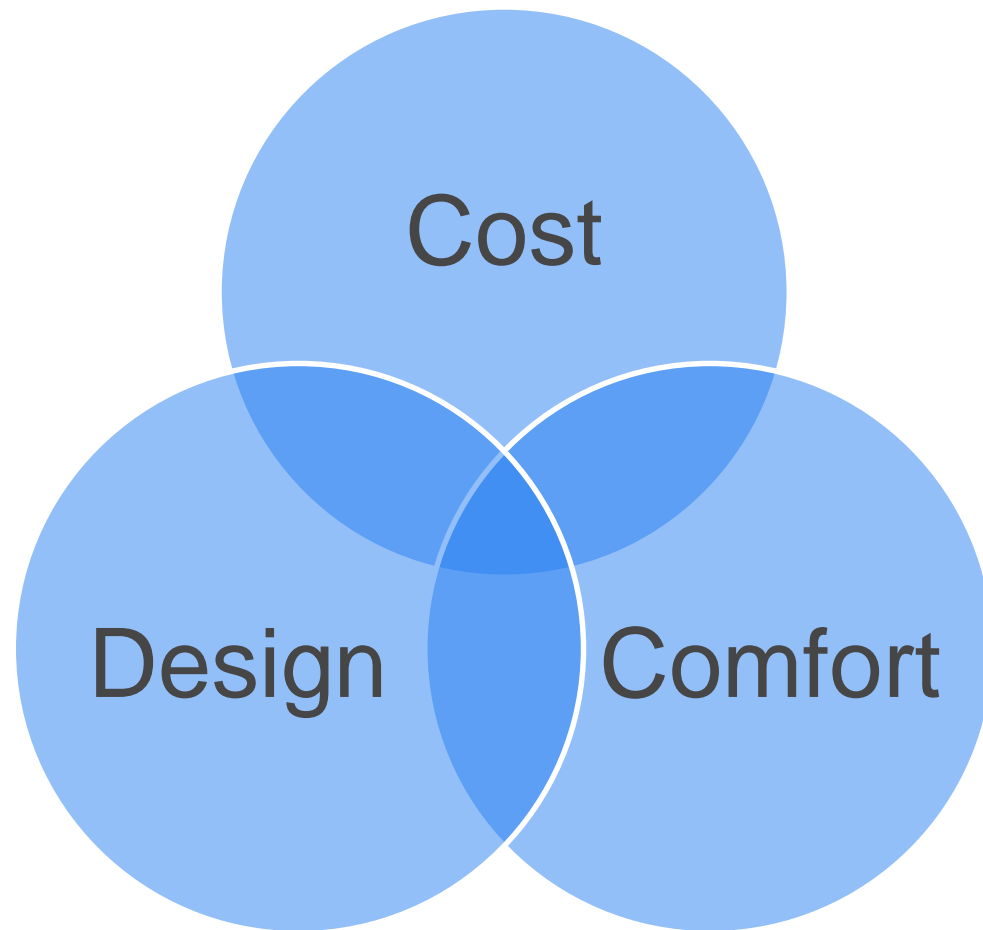
Energy Optimization



- Optimize energy use without focus fuel type
- Strategic electrification with focus on oil and propane heat to heat pumps
 - First approach – Custom analysis
 - In development – prescriptive rebates and other pathways



Considerations



Heat Pump Customer Example

Building Usage: Small municipal building used during regular business hours + some evenings

Existing Equipment: Oil boiler 181 MBH capacity + existing AC

New Equipment: Two air-source heat pumps, (2-ton and 5-ton)

Outdoor Air Temperature	65 F	40 F	20 F	0 F
Oil Heat %	100%	65%	12%	0%
Fuel Cost	\$3,388	\$3,321	\$2,581	\$2,470

Energy Results

-14,005 kWh
1,185 gal oil saved
Net MMBTU: 118



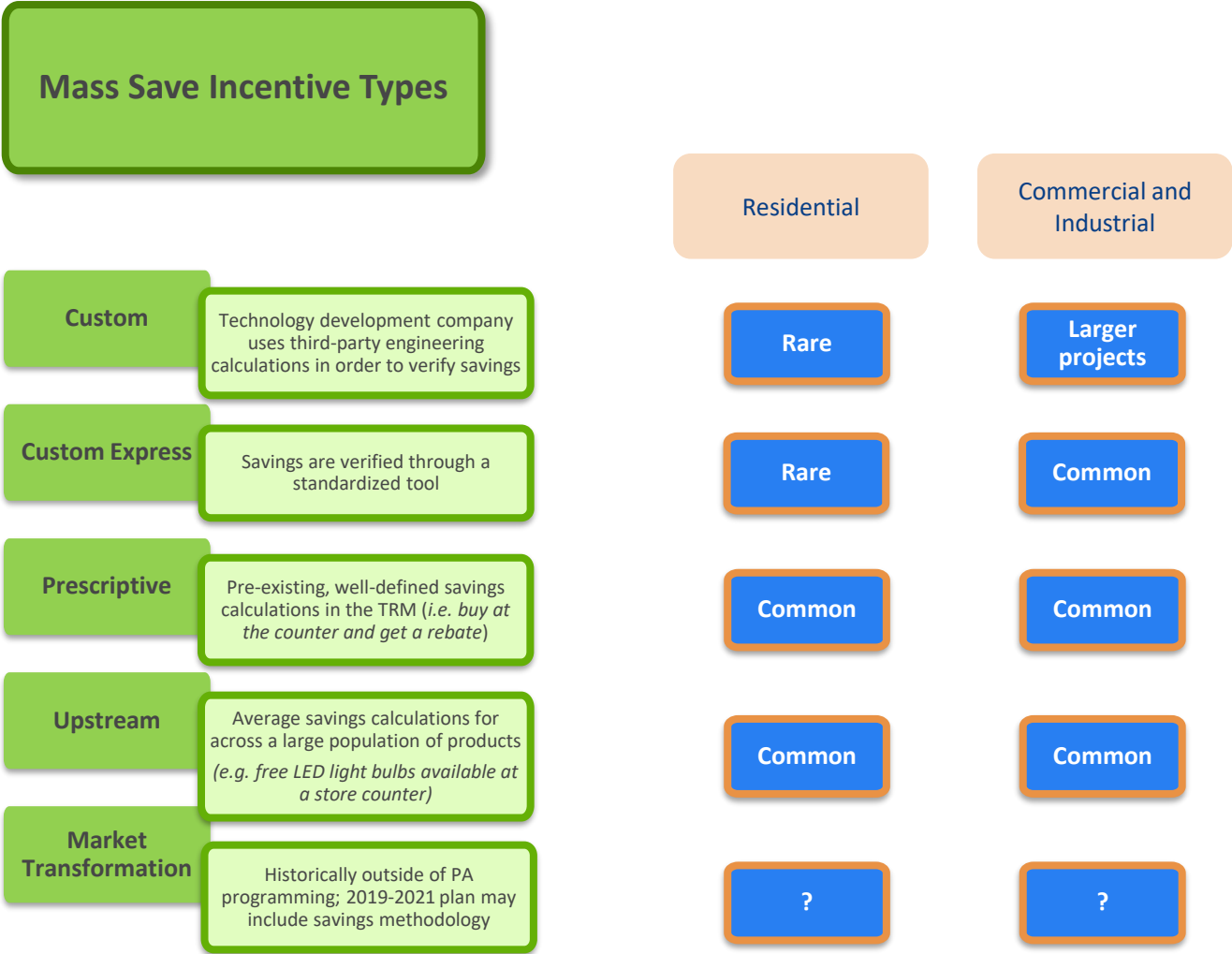
Integrated controls allows customer to automatically utilize both heat pump and oil boiler

Pathways to participation

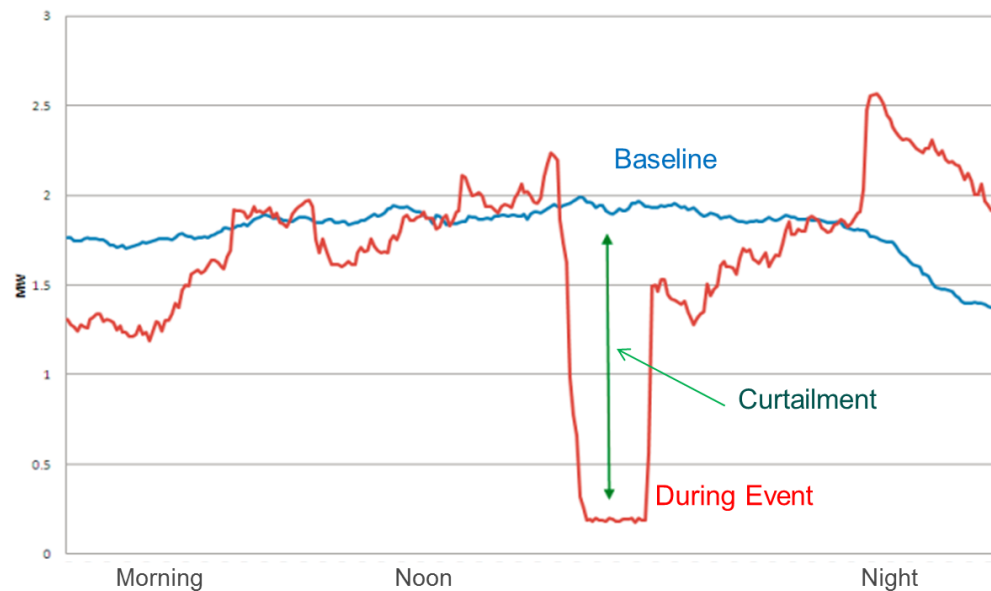
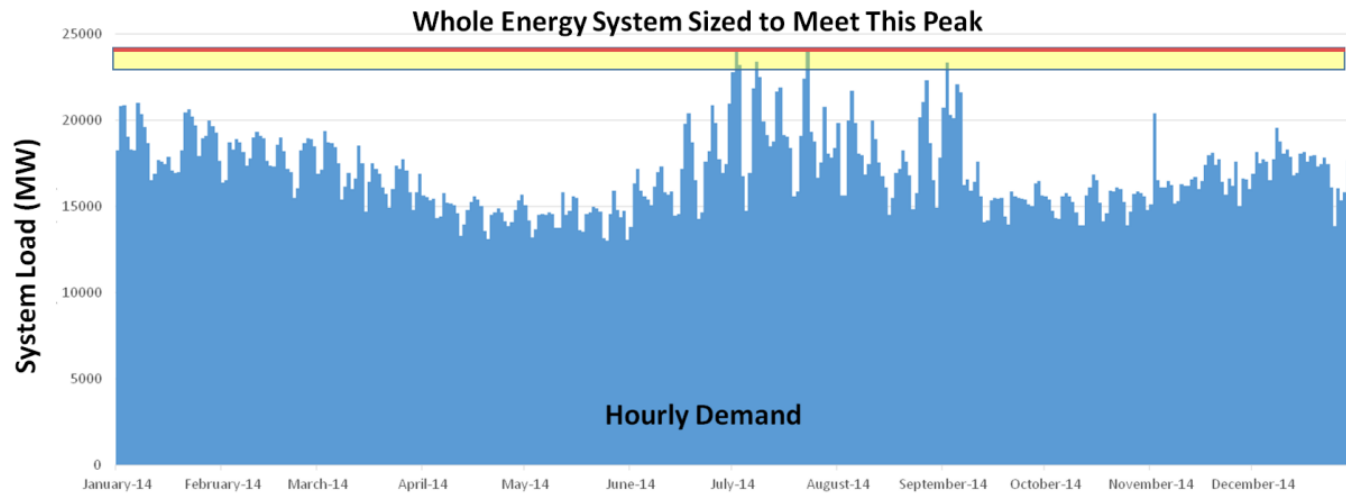


Mass Save Incentive Types		Who Receives the Incentive?	Time & Effort to Implement	Incentive Amount \$\$	Evaluation Needs
Custom	Technology development company uses third-party engineering calculations in order to verify savings	Payable to Metered Account Holder or assignee	High	Based on Savings	High
Custom Express	Savings are verified through a standardized tool		Medium		
Prescriptive	Pre-existing, well-defined savings calculations in the TRM (<i>i.e. buy at the counter and get a rebate</i>)		Low		Low
Upstream	Average savings calculations for across a large population of products (<i>e.g. free LED light bulbs available at a store counter</i>)	Third-party Distribution Channel (<i>i.e. Home Depot</i>)			High
Market Transformation	Historically outside of PA programming; 2019-2021 plan may include savings methodology	N/A	High	N/A	

Pathways to Participation



Active Demand Response



Three Options to Curtail

Targeted Summer

- June – September
- 8 Events Maximum
- 24 Total Hours Max
- 3 Hour Event Duration
- Weekday / Non-Holiday
- Day Ahead Notifications
- \$35/kW-avg. for season



Daily Summer

- June - September
- 3 Hour Event Duration
- Dispatch window 2–7p
- Weekday / Non-Holiday
- Day Ahead Notifications
- \$200/kW-avg. for season



Targeted Winter

- December – March
- 5 Events Maximum
- 15 Total Hours Max
- 3 Hour Event Duration
- Weekday / Non-Holiday
- Day Ahead Notifications
- \$25/kW-avg. for season

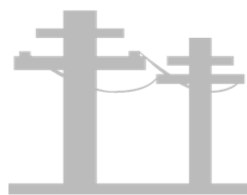


*Options may vary by service territory

Electric Vehicles / Transportation



- For approved projects, the utility:
 - Funds 100% of the electric service to the charging stations (“EVSE”)
 - New meter and account required (Eversource) or, only when required to serve stations (National Grid)
 - Provides a rebate for the charging stations (National Grid only)
- Site Host:
 - Selects charging stations from Qualified List
 - Installs and maintains stations, responsible for energy and fees for minimum of 5 years
 - Owns and maintains the Customer Equipment electrical infrastructure
 - Shares station usage data with the utility



Distribution network



Transformer



Meter



Panel

Conductor
(trenching)



Charger

Electric Vehicle

Electric Distribution Company Equipment

Customer Equipment

**EV Supply Equipment
(EVSE)**

|-----Utility funds 100%, if needed-----|

|-----Utility funds 100% and
Site Host owns and maintains-----|

**National Grid provides rebate and
Site Host owns and maintains**

Take Action



Questions?

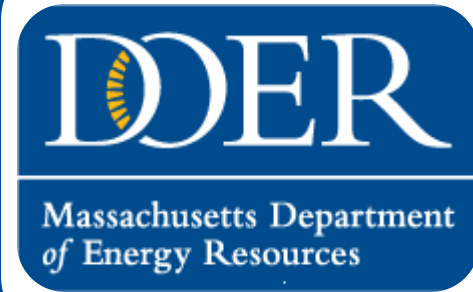
Contact Information




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C&I Program Manager
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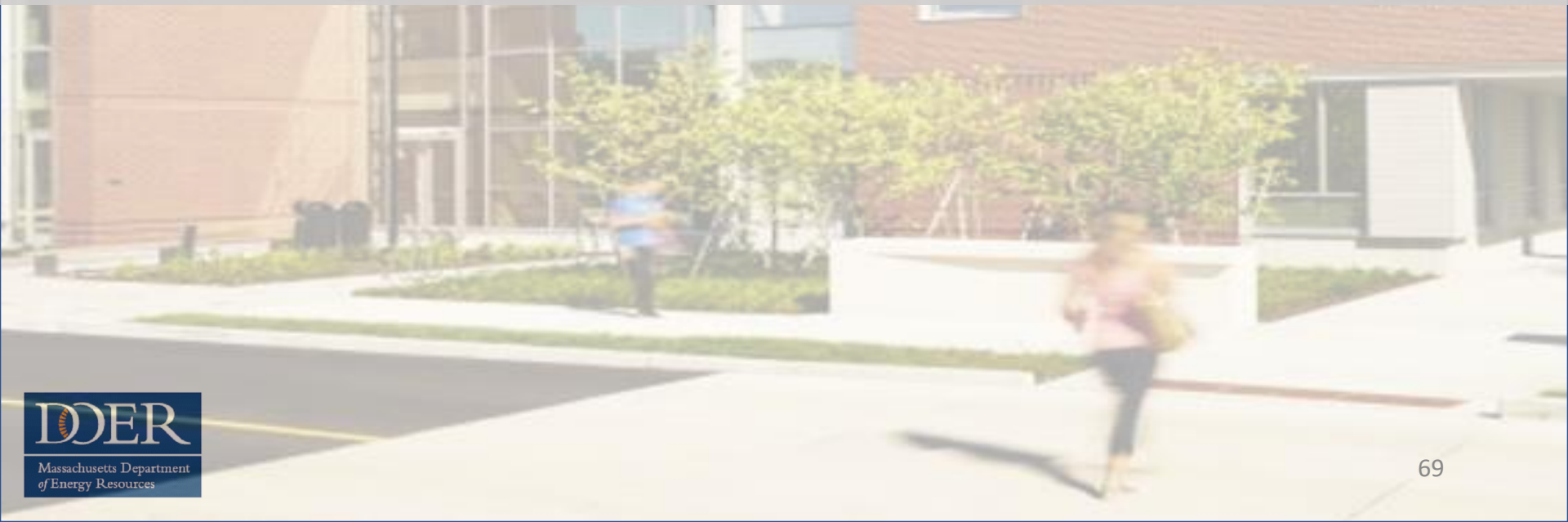
Peter Klint – Eversource Energy
Program Manager, Emerging Technology, Energy Efficiency
peter.klint@eversource.com

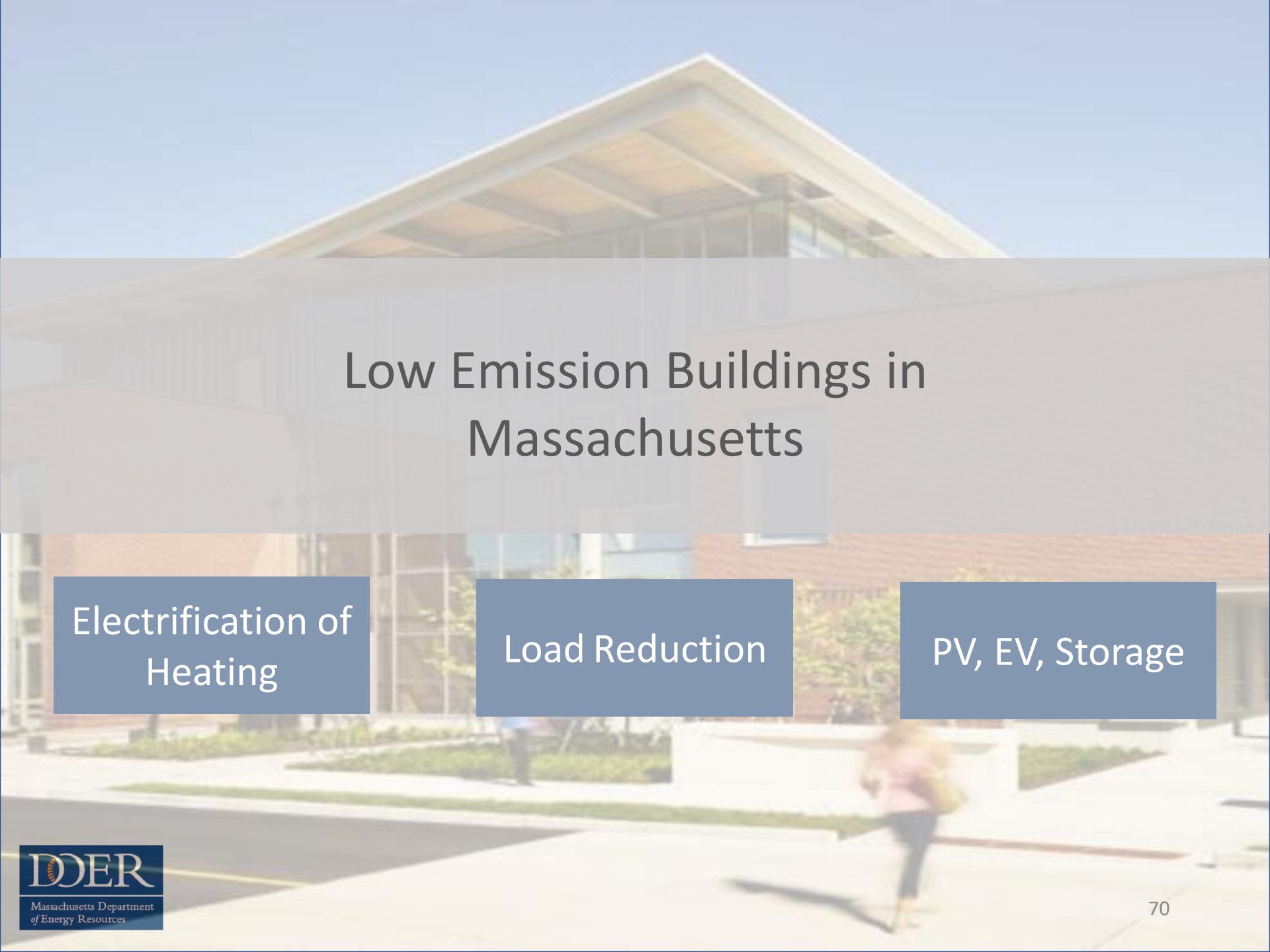


II: Strategic Electrification: Technologies and Applications



Low Emissions Buildings in Massachusetts



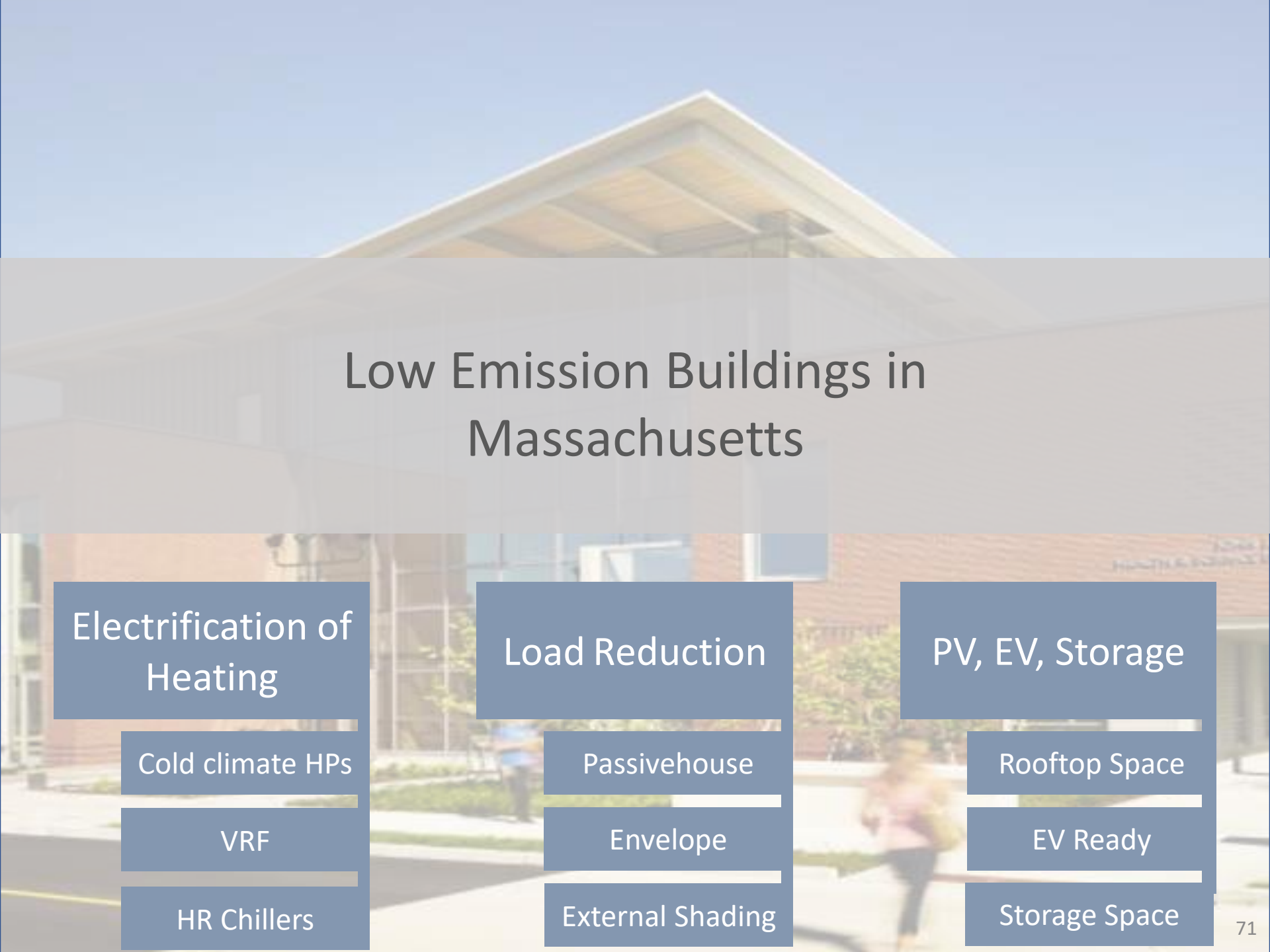


Low Emission Buildings in Massachusetts

Electrification of
Heating

Load Reduction

PV, EV, Storage



Low Emission Buildings in Massachusetts

Electrification of Heating

Cold climate HPs

VRF

HR Chillers

Load Reduction

Passivehouse

Envelope

External Shading

PV, EV, Storage

Rooftop Space

EV Ready

Storage Space



**Pounds of emissions to deliver 1 MMBtu
of heat into a space**

OIL



PROPANE



GAS



ELECTRIC
RESISTANCE



ELECTRIC
COLD CLIMATE
AIR SOURCE
HEAT PUMP



Pounds of emissions to deliver 1 MMBtu
of heat into a space

170

145

120

205

65

45% Less

2020

(700 lbs/MW hr)

OIL



PROPANE



GAS



ELECTRIC
RESISTANCE



ELECTRIC
COLD CLIMATE
AIR SOURCE
HEAT PUMP



Pounds of emissions to deliver 1 MMBtu
of heat into a space

170

145

120

205

65

45% Less

170

145

120

60

20

83% Less

2020

(700 lbs/MW hr)

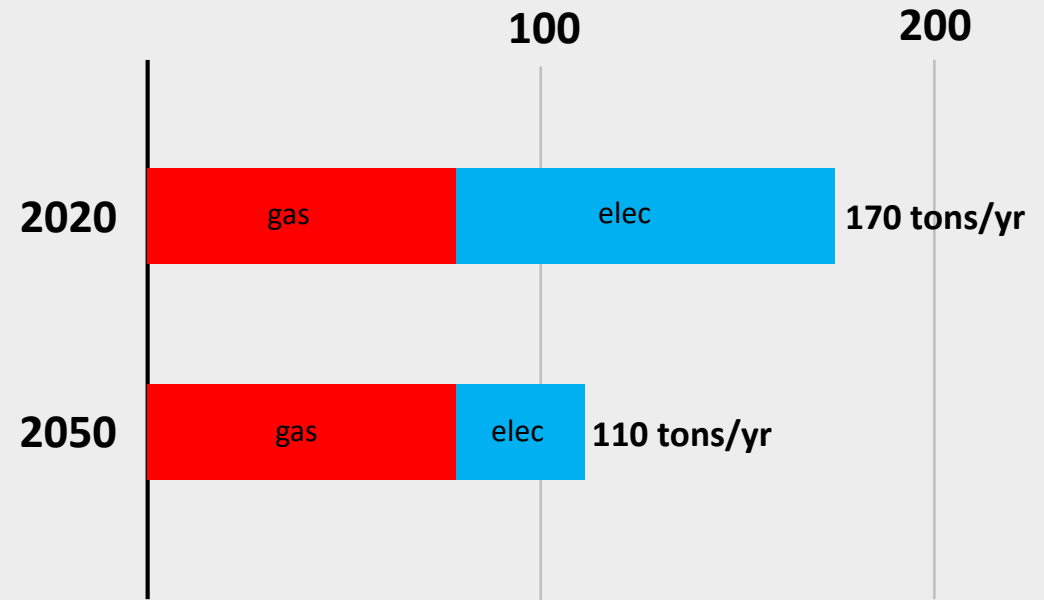
2050

(200 lbs/MW hr)

50,000-sf multifamily



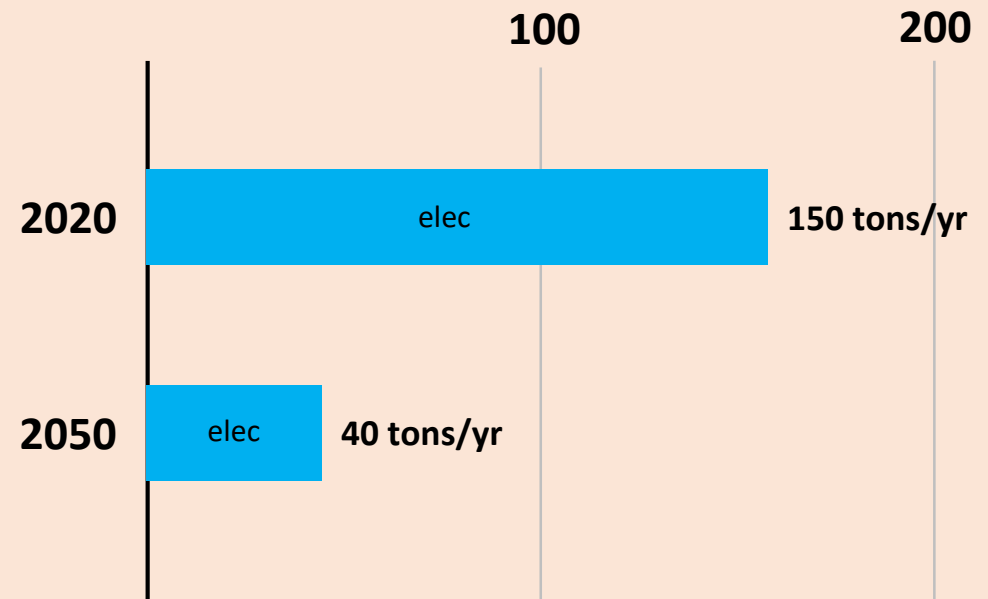
- 95% natural gas space heating
- 95% natural gas water heating



50,000-sf multifamily

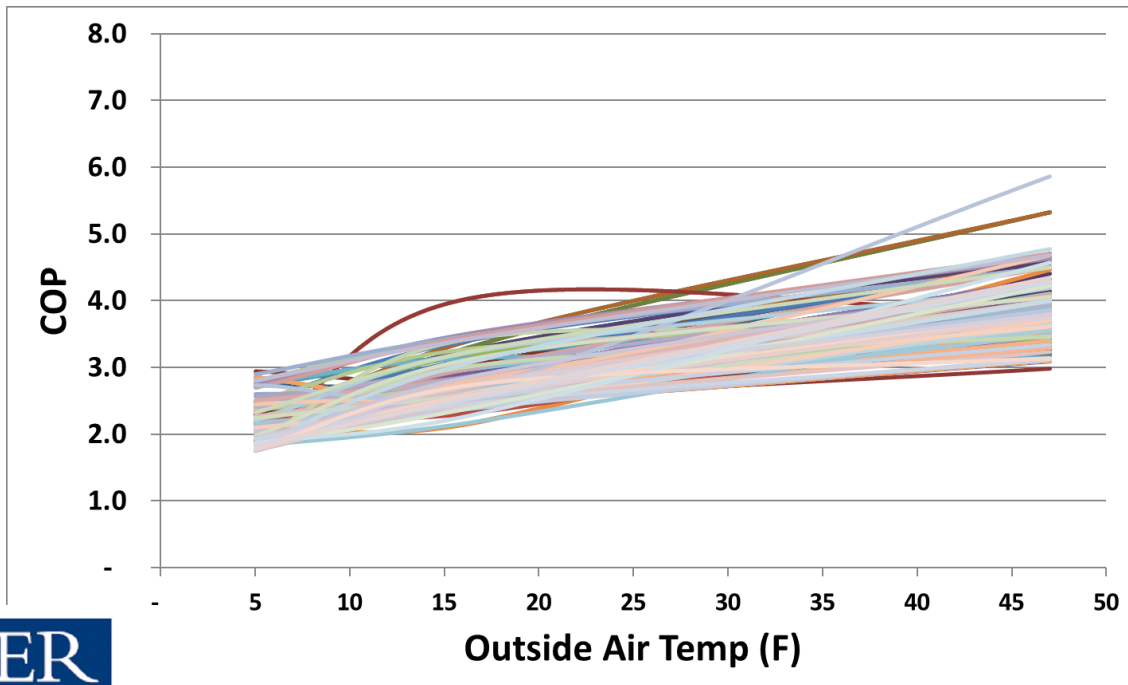


- 320% air source heat pump space heating
- 250% air source heat pump water heating



Electrification – cold climate heat pumps

- One-to-one
- COP > 2 at 5F
- Seasonal winter COP: 3.2



Electrification – vrf

- One-to-many
- Cold climate
- Heat recovery
- Scalable to any size



Electrification – heat recovery chiller

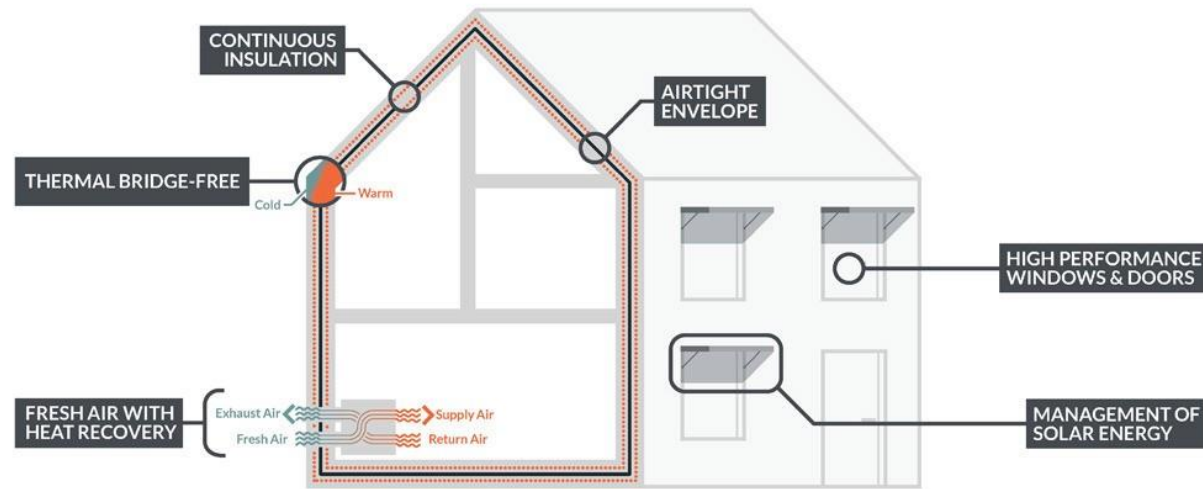
- Hot/cold water production
- Heat recovery
- Scalable to any size



Load Reduction – Passivehouse

- 90% reduction in heating and cooling loads
- HVAC downsizing/elimination
- Cost swap HVAC to envelope
- Well suited to electrification

90% lower demand



Passivehouse: Makes Electrification Easy



These 1500+ sf apartments have just a single 1-2 ton heating/cooling system and no perimeter systems – making it very easy to electrify space heating

All Buildings can be Passivehouse



Carnegie Library
Pittsburgh



268,000-sf office building
Chicago



170-bed dormitory
Wheaton College

PV, EV, and Storage – Planning for the Future

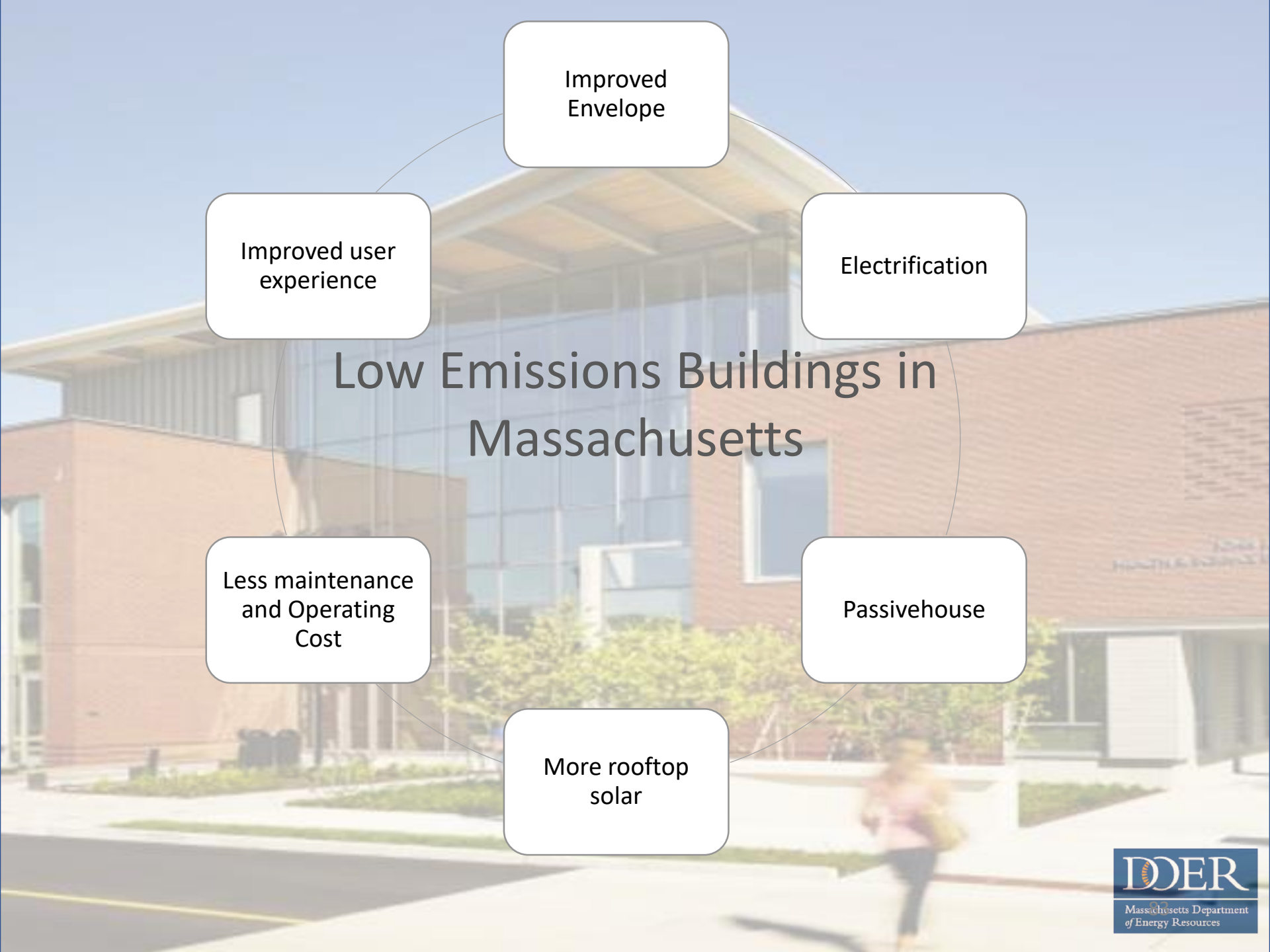
- Rooftop Solar and Battery Storage
- EV and EV ready

5 years ago, this building minimized HVAC with Passivehouse and consolidated rooftop units. Today the building owner is now building rooftop amenities and solar PV



Consider EV charging stations for some spaces AND consider EV-readiness (buried conduits) to anticipate more stations in future





Improved
Envelope

Electrification

Improved user
experience

Low Emissions Buildings in Massachusetts

Passivehouse

Less maintenance
and Operating
Cost

More rooftop
solar

On the Path to Decarbonization: Examples of Electrification and other Strategies

Net Zero Energy in New Buildings

Jacob Knowles, BR+A

Preparing for a Low-carbon Future: Harvard and Dartmouth

Harvard District Energy Facility (DEF)

- New gas CHP operational as of summer 2019
- Replaced steam with more efficient water system
- 1.3 mil. gallon water tank to reduce summer peak
- Designed for growth and transition to alternatives
- Fossil Fuel-Neutral by 2026, -Free by 2050

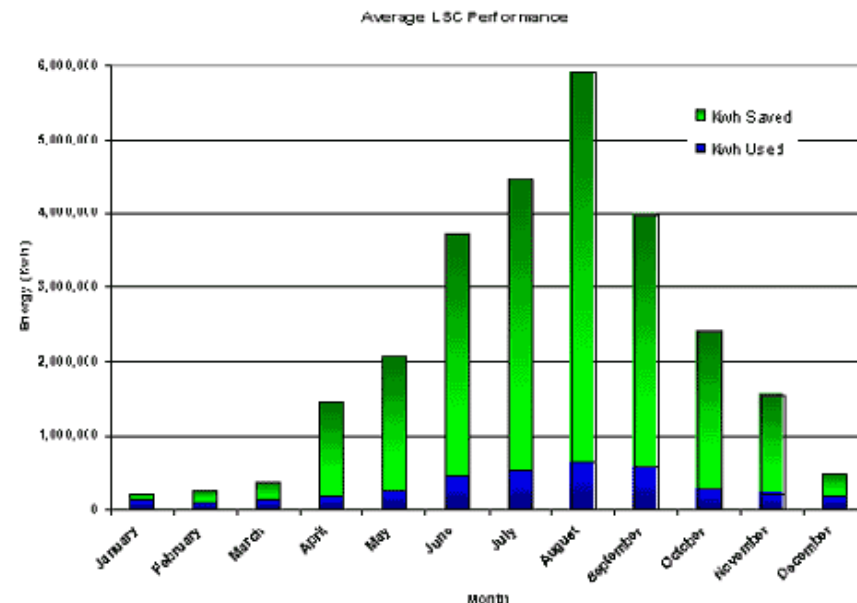
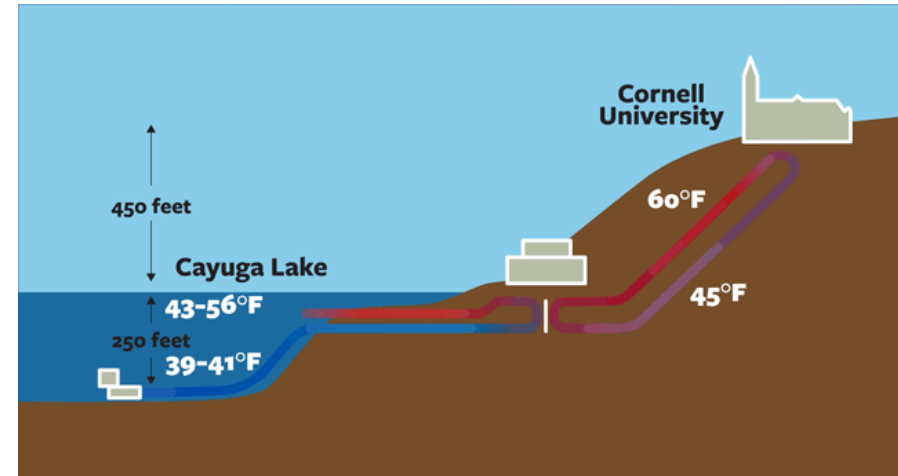
Dartmouth College Power Plant Retrofit

- Reduce emissions in half by 2025, 80% by 2050
- Water to replace steam in 110 buildings
- New plant will replace #6 oil with cleaner energy source TBD
- New plant designed to transition to a fully clean electrically powered campus in 30 years



Case Study: Cornell's Lake Source Cooling System

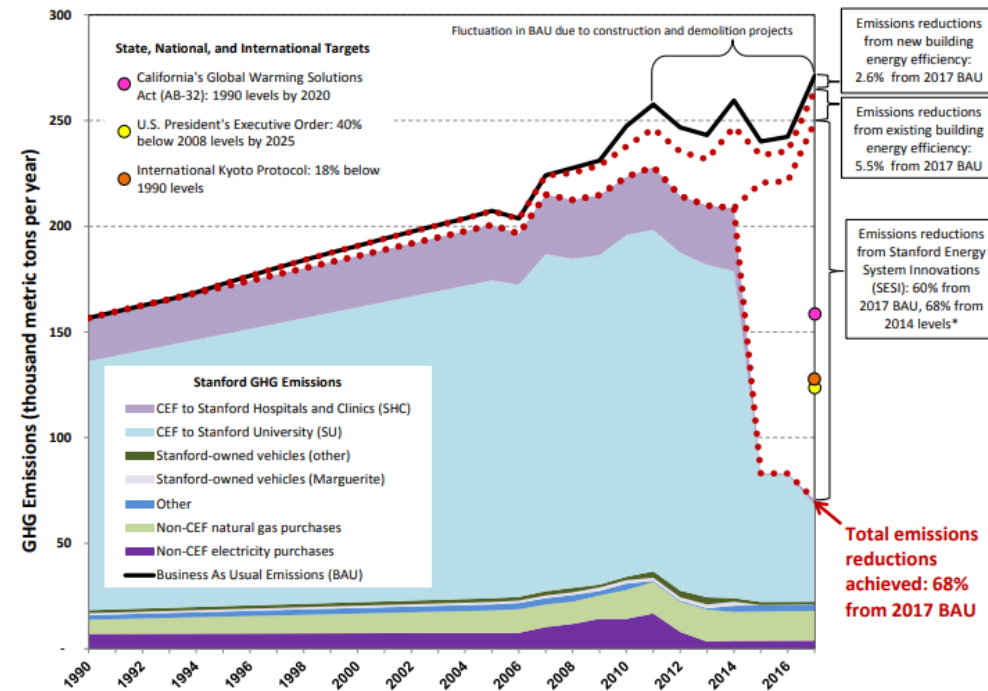
- \$58.5 million project completed in 2000 harnesses lake water for cooling from 250 feet below surface
 - ~30-year payback, will last 75-100 years
 - Electricity use reduced 25 million kwh/year
 - Eliminates refrigeration equipment



Case Study: Stanford District Energy Facility

- Since 1986, natural gas-fired CHP plant provided virtually all of Stanford's energy demand
- Energy and Climate Action plan launched 2009
- New Central Energy Facility replaced CHP plant in 2015
- 25-year PPA for on- and off-campus solar supplies 53% of electricity

FIGURE 0-5 EMISSIONS REDUCTIONS WEDGE AND TARGETS



Sources: [Sustainable Stanford](#), [EPRI Journal](#), [EDF Innovation Lab](#), [E&C Plan](#)

Creating A Clean, Affordable and Resilient Energy Future For the Commonwealth

DDER

Massachusetts Department
of Energy Resources

Transitioning to Electricity: Stanford's District Energy Facility

- Heat recovery chillers cool water, waste heat provides 88% of campus thermal demand
- Electric chillers and NG boilers back-up
- Water tanks for thermal storage
- Steam pipes converted to water
- System meets overlapping heating and cooling needs (70% of time)
- Advanced automated modeling software ensures electricity used efficiently, off-peaks



System Performance & Efficiency

53%

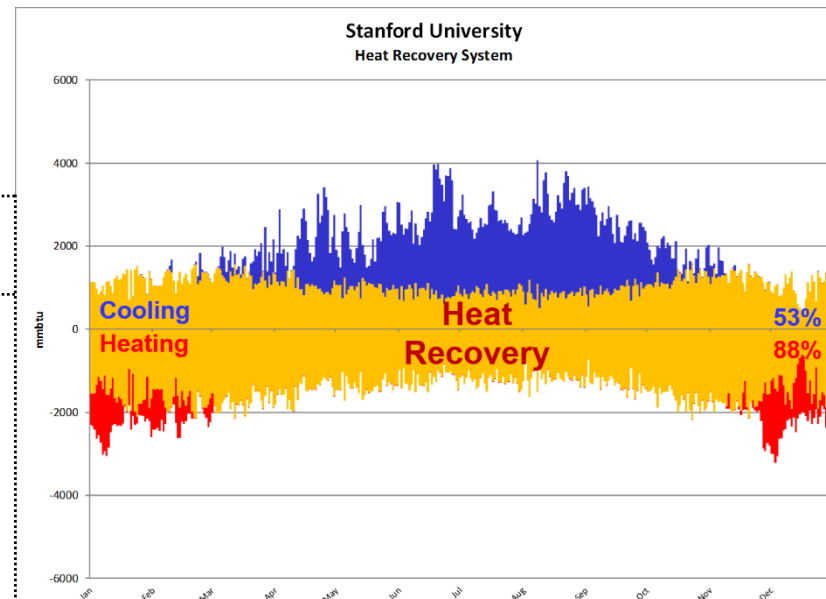
Waste heat
recovered from
cooling

88%

Campus heating
load met by waste
heat

70%

Real-time overlap
campus heating &
cooling demands



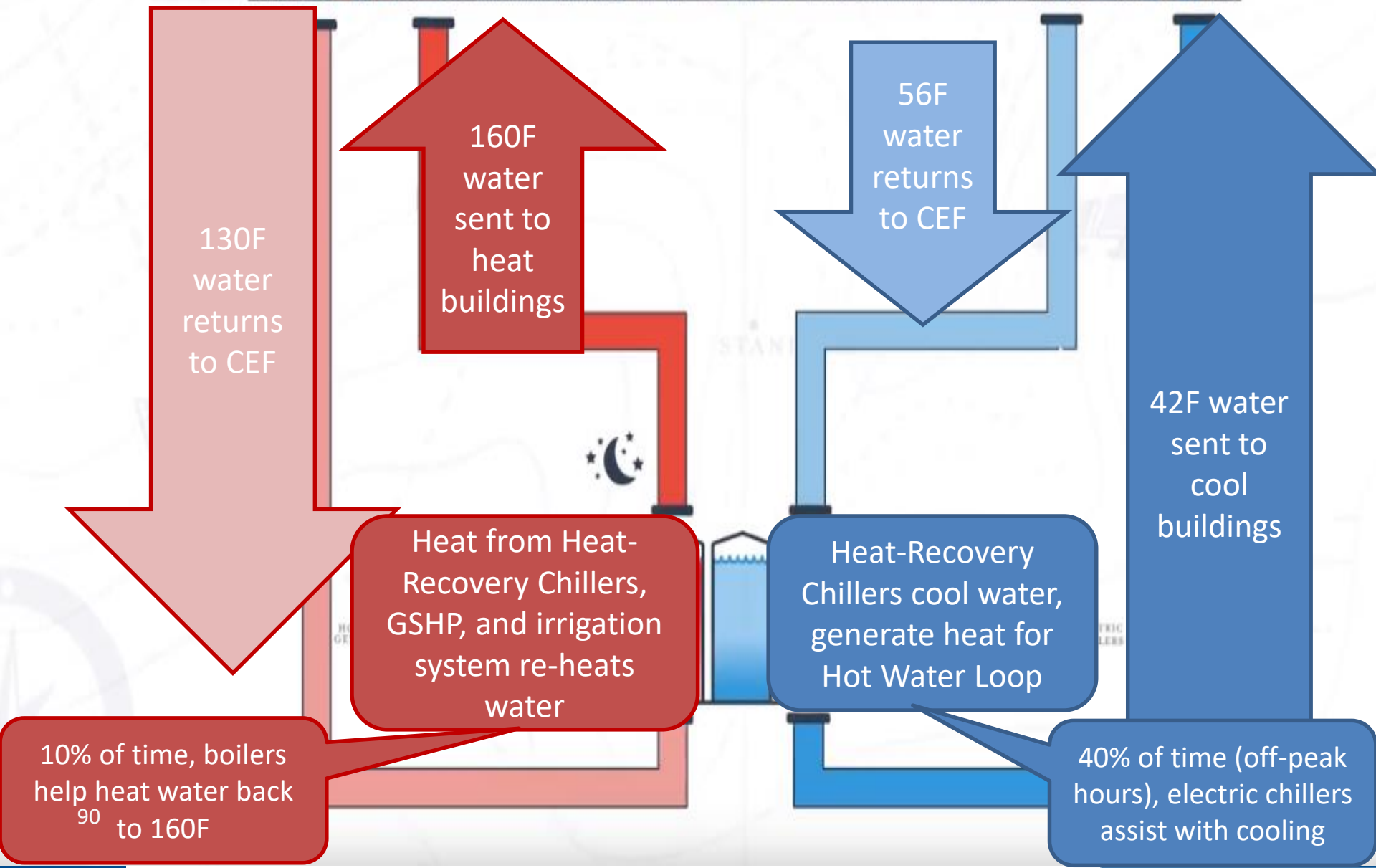
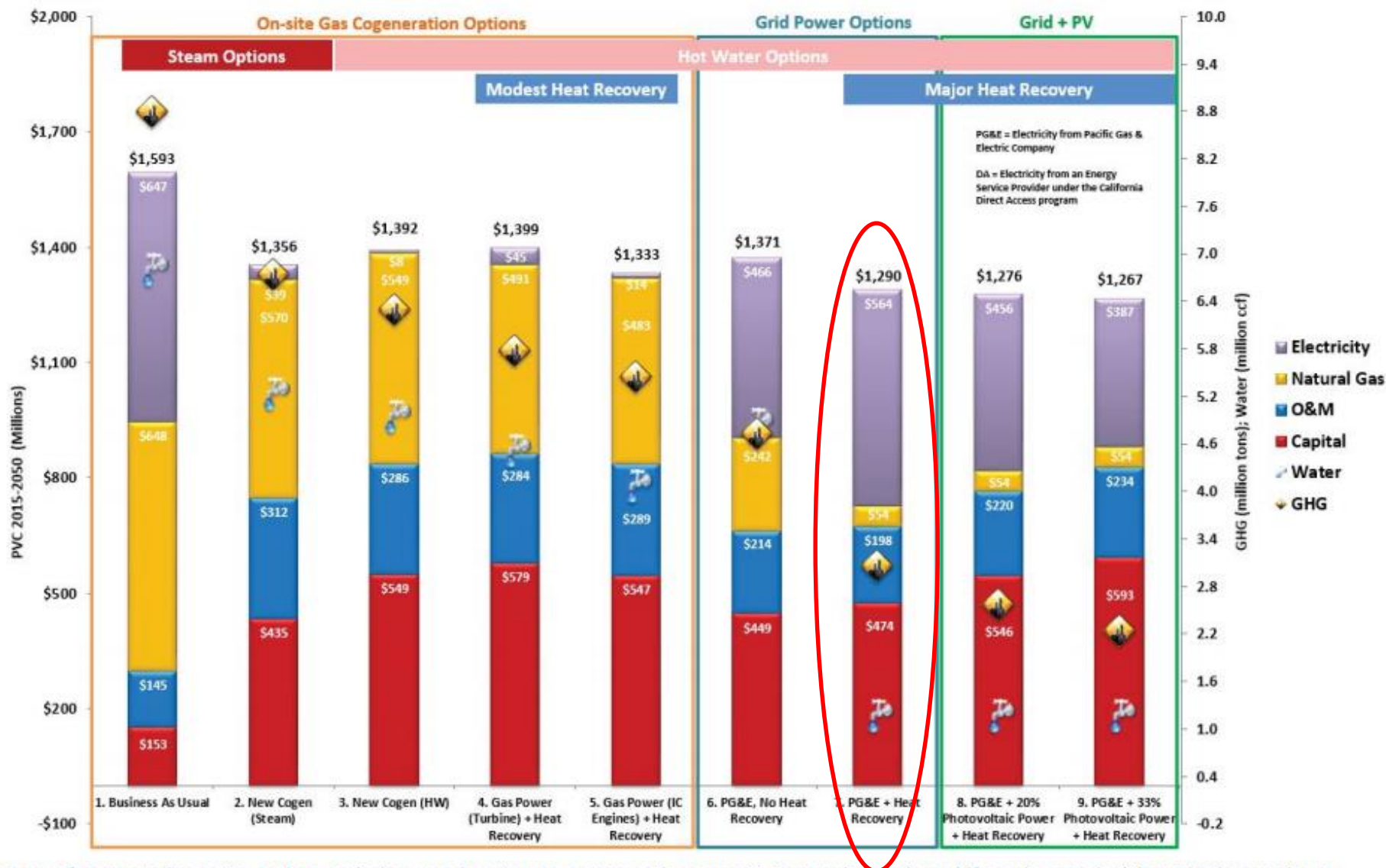


FIGURE 6-5 COMPARATIVE COST, GHG, AND WATER USE OF ENERGY SUPPLY OPTIONS



Summary of comparative costs, carbon emissions, and water use across various energy generation options. Life-cycle cost decision criteria are shown in bars. The segments include: initial capital investment in red, operations and maintenance cost in blue, cost of purchasing electricity in purple, and cost of purchasing natural gas in yellow. Net present value (NPV) of each energy generation option is shown in the \$ figure above the composite bars. Environmental attributes are shown in bubbles via total GHG and water use icons.

Stanford's District Energy Facility Costs and Savings

- **Total Capital Cost: \$485 million**
 - 10% below original estimate
- **Estimated savings: \$420 million (Over 35-year period)**
 - Relative to the costs of the previous cogeneration system

Environmental Benefits	
68% Reduction in annual carbon emissions	15% Increased efficiency due to automated control software
18% Reduced annual campus potable water consumption	15% Reduced annual peak demand (2016)
50% Energy efficiency increase over previous system	

Herriman Utah First Community to Go Fully Electric

- All-electric residential community with on-site energy storage in every unit and 100+ EVSE
- 600+ individual batteries, totaling 12.6 mWh of solar energy storage
- Residents began moving in this past September



93

Photo credit: Abraham Mardanlou



Source: [Energy Manager Today](#), [Curbed.com](#)

Next LBE Council Meeting

Save the Date!

January 14, 2020

10:00 am–12:00 pm

Location TBD

2020 Tentative
Meeting Dates:

March 10

May 12

July 14

Sept 8

Nov 10

