

# Leading by Example Council Agenda November 15, 2022





Welcome



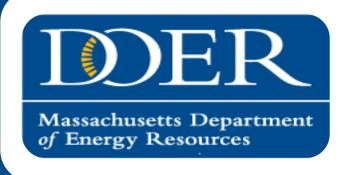
**LBE Updates** 



Preparing for Fleet Charging



Sustainable Food Systems in MA

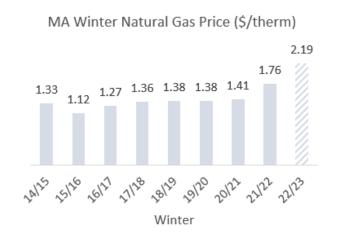


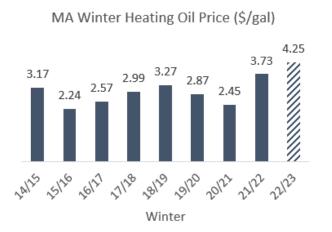
## **LBE Updates**

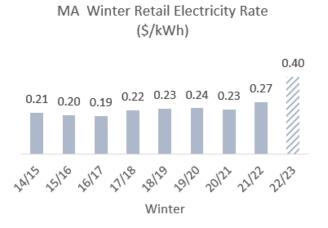


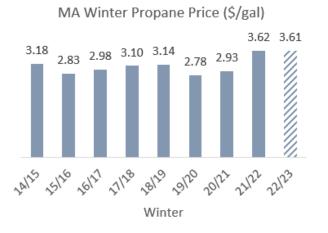
#### Winter Energy Update

- DOER projecting high costs for energy this winter primarily due to high commodity prices
- Upcoming winter projected to be 3.1% colder than last year
- Be prepared!
  - Start the season with full tanks of fuel
  - Communicate with your fuel supplier about any future supply challenges
  - Reduced heating demand conserves energy, lowers costs, and reduces supply risk









Winter season average residential heating fuel prices

#### **FY22 LBE Tracking Form**

- Submission deadline: December 20th
- Updates include:



Streamlined EV charging station reporting



Battery powered landscaping equipment

 Please feel free to reach out to Sophia with any questions

Thank you!

Still need to download the FY22 form?

Click here







#### **Reminder: Electric Vehicles on Statewide Contract**

Sedans, Crossovers & SUVs	Pickup Trucks	Vans & Specialty Vehicles
<ul> <li>Chevy Bolt</li> <li>Hyundai Ioniq</li> <li>Chevy Bolt EUV*</li> <li>Ford Mustang Mach-E</li> <li>Hyundai Kona</li> </ul>	• Ford F-150 Lightning	<ul> <li>Ford E-Transit</li> <li>Lightning Electric</li> <li>Transit 350</li> </ul>
• Hyundai Ioniq 5		

Click here for a full list of EVs on statewide contract



### **Some Upcoming EV Models**

	Chevy Blazer	Chevy Equinox	Chevy Silverado
Expected Date	Summer 2023	Fall 2023	Fall 2023
Range	320	300	400
MSRP	\$44,995	~\$30,000	\$39,900









#### **Some Upcoming EV Models**

	Hyundai Ioniq 6	Nissan Ariya	Toyota bZ4X	Other Upcoming		
Expected Date	2023	Late 2022 – early 2023	2022	<ul> <li>Subaru Solterra (2023)</li> <li>Kia EV9 (2024)</li> <li>Honda Prologue (2024)</li> <li>Hyundai Ioniq 7 (2024)</li> </ul>		
Range	320	300	250			
MSRP	\$44,000	\$47,190	<\$40,000			
				• Jeen Recon FV (2024)		







- Jeep Recon EV (2024)
- Ram 1500 (2024)
- Ford Explorer (2025)



#### **New Clean Vehicles Tax Credit Timeline**

Aug 2022

• Tax credit limited to vehicles final assembled in North America

Dec 2022 • IRS to issue guidance on critical mineral and battery requirements

Jan 2023 • OEM unit cap eliminated. Revised tax credit created.

Jan 2024

- Credits apply to non-taxable entities
- Vehicles no longer eligible if any battery components are manufactured/ assembled by a "foreign entity of concern"

Jan 2025 • Vehicles no longer eligible if any critical minerals contained in battery are extracted, processed, or recycled by a "foreign entity of concern"

Dec 2032 • Clean Vehicle tax credit program ends

#### **Tax Credit by the numbers:**

- \$3,750 Base credit amount if critical mineral requirements met
- \$3,750 Additional credit if battery component requirements met
- \$80,000 Maximum MSRP for vans, SUVs, pickup trucks to be eligible
- \$55,000 Maximum MSRP for other vehicles
- \$150,000 (single); \$225,000 (head of household); \$300,000 (filing jointly) maximum eligible income

For more information about this program and lists of vehicles that qualify, see this <a href="https://example.com/helpful guide from Electrek">helpful guide from Electrek</a> and this page <a href="from Green Energy Consumer Alliance">from Green Energy Consumer Alliance</a>.



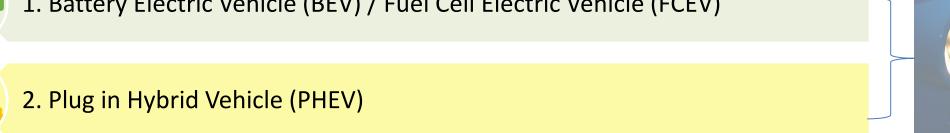
#### **EV First Acquisition Policy for Executive Branch Fleets**

OSD has created an EV First Acquisition Policy for Executive Branch fleets that parallels EO594 EV Acquisition Guidelines

#### **Required Vehicle Acquisition Hierarchy**



1. Battery Electric Vehicle (BEV) / Fuel Cell Electric Vehicle (FCEV)





3. Hybrid Electric Vehicle (HEV), Alternative Fuel Vehicle (AFV), or other innovative tech



4. Internal Combustion Engine Vehicle (ICE) that is the most efficient in its class



## Revving up for EVs: LBE Fleet Charging Grant





#### **Updates: LBE Fleet EV Charging Deployment Grant**



New funding source delays BABA requirements



Project pricing must be submitted with application



Ongoing data and maintenance packages must be prepaid



Grantees must agree to maintain equipment for at least 5 years



Minimum 5-year term for hardwired EVSE at leased facilities



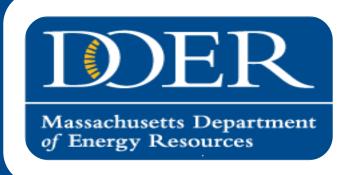
Portable EVSE allowable



EV must be ordered within 18 months of grant execution



Applicants must outline fleet electrification plans



## Revving up for EVs: Preparing for Fleet Charging





#### Before You Begin... (we can help!)

- 1) Finalize the *number of charging ports* needed
- 2) Determine which *level of charging* is necessary to support fleet vehicle operations
- 3) Decide where stations should be installed and whether you want wall mounted or freestanding pedestal stations
- 4) Identify *proximity to existing electric service* and, where possible, the amount of additional electric capacity available
- 5) Identify whether stations will be hardwired (generally for locations you want stations to be installed for at least five years) or portable/plug-in (generally for temporary or shorter-term charging locations)
- 6) Figure out whether *networked or non-networked* stations are better suited for your fleet's needs

#### **Getting Ready for Fleet Electrification**

- The time is now! EV First Policy + new EVs coming to market
- LBE grants to kickstart fleet charging access
- Create a 'roadmap' for phased charging infrastructure build-out
- Today: what you need to know before you start installing EVSE (longer vs. shorter term charging solutions, charging types, and installation complexity)







#### **Getting Ready for Fleet Electrification**

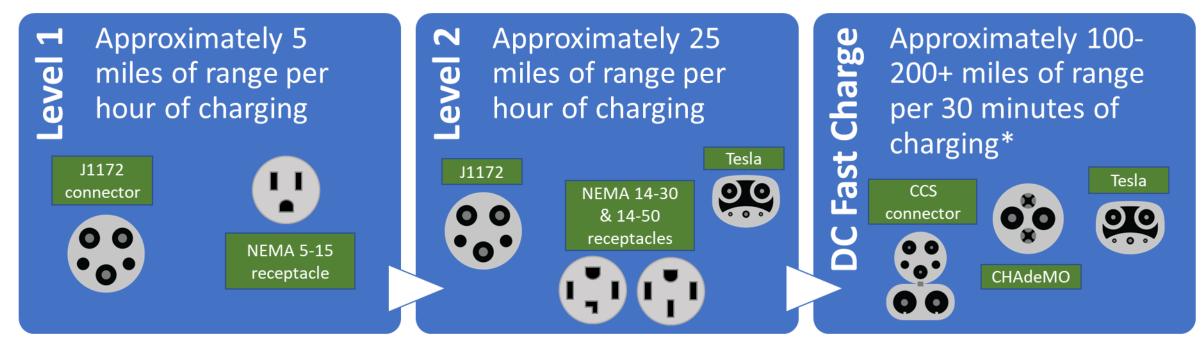
- Ideally, install Level 2 charging to fulfill current and near-term charging needs ASAP
- Interim charging solutions to address challenges
  - > 120V and 240V outlets
  - Charging cords that come with vehicle (pictured)
  - > Portable or off-grid charging
- Continue preparation for charging infrastructure build-out by addressing longer-term fleet needs through capital projects
  - Capacity/panel upgrades
  - Pre-wiring during any parking lot work
  - Installing additional charging stations







#### **EV Charging Types: Range and Charging Ports**



\*Charging power varies by vehicle and battery state of charge

- 14-30: lower amperage, but slower charge
- 14-50: recommended if you have sufficient capacity



#### **EV Charging Types: Installation Complexity**

EV charging options range from simple plugs to fast-chargers that require significant electrical upgrades



Level 1 and Level 2 Plugs (AC power)

- 120V-240V; may require upgrade for 240V
- Outlets can be installed by a licensed electrician



Level 2 Charging Stations (AC power)

- 208V-240V plus heavier amperage
- Electrical upgrades and/or trenching may be required
- Installation services on VEH102



DC Fast Charging Stations (DC power)

- 400V-900V commercial-grade three phase connections
- Usually involve an electric utility for installation
- Only recommended for fleets in very specific circumstances



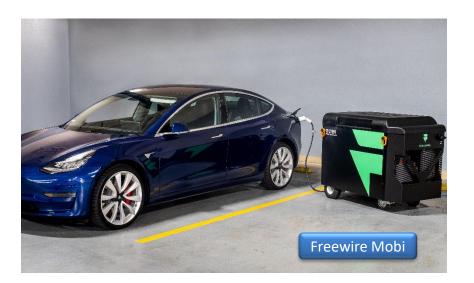
#### **Spotlight: Portable EV Charging Options**

- Some can be plugged in and left in place, others offer portability or grid-independent solar power
- May provide solution for shorter-term or temporary charging locations, or areas without sufficient electrical service

#### Examples of portable chargers available on statewide contract VEH102

Portable non-networked charger for standard 240V outlets





Fully mobile and can be recharged when not in use

Semi-portable and solar powered





#### **Available Resources**

- Considerations to Inform EV Charging Station Decision-Making ⇒ Information for an initial decision-making process for all types of EV charging station installations at state facilities, including public, workplace, and fleet
- OSD's VEH102 Technologies to Green Your Fleet Guide ⇒ EV charging services and technologies available on statewide contract VEH102
- Quick Guide for EV Charging ⇒ Introductory information on EV charger types



Quick Guide for EV Drivers ⇒ Information to help first-time EV drivers understand the nuances of driving electric; this guide can also be customized to reflect an agency's fleet management practices

Fleet EV Charging Scope of Services Template  $\Rightarrow$  An easy-to-customize request for proposals document for procuring fleet charging stations



# Sustainable Food Systems in Massachusetts



# Survey: Individual and Institutional Sustainable Food Practices



#### **Food Sustainability and the Climate Connection**

Food systems impact climate change...



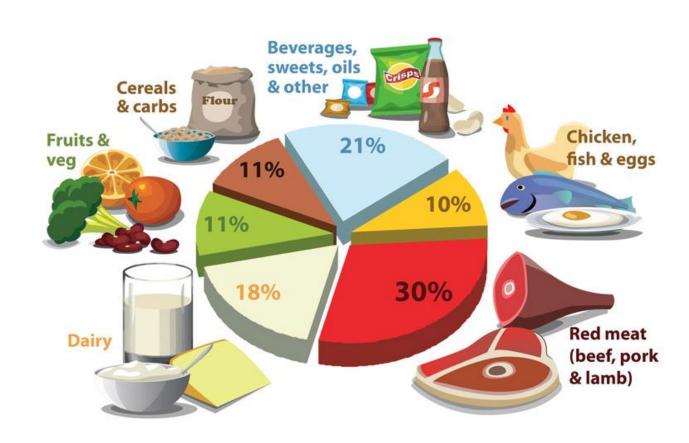
Globally, about **one third** of global GHG emissions come from food systems



The largest contribution of GHG emissions from food comes from land use: agriculture, livestock, and land and forests needed to raise them



Nearly a third of emissions from food systems come from **supply chain activities**: retail, transport, fuel production, etc



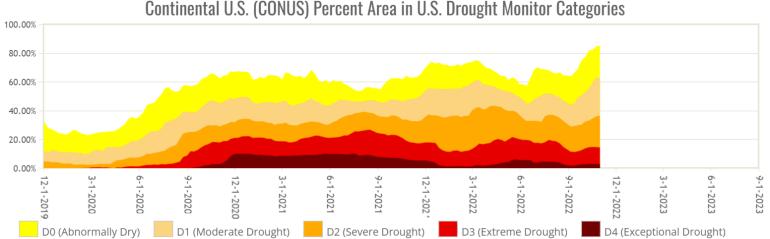
Proportion of emissions associated with U.S. food supply chain (Image source: <u>FoodSystemPrimer</u>)



#### **Food Sustainability and the Climate Connection**

...and climate change impacts food systems

- The 2022 Midwest droughts caused 75% of farmers to see reduced yields
- Two thirds of ranchers reported selling off animals or birds due to drought, reducing average herd sizes by 36%
- Extreme flooding can also reduce yields; floods across Corn Belt and Mid-South in 2019 prevented 11.4 million acres of corn and 4.5 million acres of soybean, wheat, and cotton from being planted





Flooding in the Platte,
Missouri, and Elkhorn Rivers,
NE. (Source: NRDC)



# Global Issues Compound Climate Challenges

- Agricultural machinery supply has not kept up with demand due to supply chain issues stemming from the Covid pandemic (CNBC)
- The conflict in Ukraine led to food shortages and increased prices, with recent international agreements only partially recovering production and export to pre-invasion levels (<u>Reuters</u>)



#### The Role of State Entities

- Through statewide contracts, the executive branch spends:
  - > \$2.1M on dairy products (GRO36)
  - > \$364,000 on baked goods (GRO37)
  - > \$14.3M on other groceries (GRO38)
  - > Does not include higher ed, which makes up the majority of food spending!
- Buying local can help:
  - > Reduce emissions from vehicle miles traveled
  - > Support local economy
  - > Support local policies that promote conservation, climate action, etc.
  - Promote healthier eating habits

Advancing local, sustainable food systems support our local environment and economy, boosts our resiliency to climate impacts, and mitigates emissions from food systems



#### MDAR & Sustainability

Bonita Oehlke

MDAR Market Development and Food Systems
Planning
November 15, 2022



## **MDAR & Sustainability**

Sustainability is a thread through programs and services offered by the agency to support:

- A healthy environment
- economic profitability
- social and economic equity

Programs are provided by four MDAR Divisions:

Agricultural Conservation and Technical Assistance
Plant and Pest Control
Animal Health
Agricultural Markets



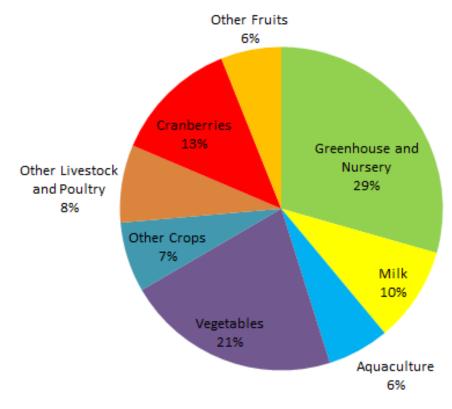
#### MA Agriculture Overview

- 7,241 farms
- Over 491 thousand acres; Average farm is 68 acres
- Market Value: \$475 million
- MA is the second largest cranberry producing state
- Direct market sales is a key feature of Massachusetts agriculture.
  - Massachusetts ranks 5<sup>th</sup> in the nation for direct market sales with over \$100 million in direct sales.
  - ➤ Direct market sales account for 21.1% of the state's total sales of agricultural products; that is the highest proportion in the country.



#### Massachusetts Agriculture Overview

# Massachusetts 2017 Agricultural Economy by Commodity



Source: 2017 USDA Census of Agriculture; NASS, 2018



#### Examples of sustainability in food & ag

- Conservation tillage & weed management methods
- Cover crops & rotations
- Input reduction strategies, including nutrient and pesticide management
- On-farm energy production: methane, or biomass, or improvements in energy efficiency
- Developing/refining/improving marketing opportunities, including season extension & post-harvest storage and handling
- Enterprise diversification: organic production, integrated pest management, using traditional and non-traditional crops & livestock
- Programs that focus on environmental benefits, production, profitability, and farmers' quality of life



# MDAR programs support sustainability across the Divisions

- Agritourism
- Conservation tillage
- Composting
- Dairy waste management
- Direct marketing
- Energy efficiency & conservation
- Farmer mental health
- Food insecurity
- Food Safety/Certifications (Commonwealth Quality Program)
- Institutional sustainable food procurement
- Food systems education
- Soil nutrient management
- Postharvest management techniques
- Urban agriculture
- Water use efficiency and quality management



#### Ag Grants & Financial Assistance

https://www.mass.gov/guides/agricultural-grants-and-financial-assistance-programs

- Agricultural Grants Story Map
- Food Safety, Environmental, and Energy Grant Programs
- Farm Financial Assistance Programs
- Farm Improvement Grants
- Grants for New Farms
- Grants to Improve Food Access
- Marketing and Promotion Grants
- Agriculture Preservation Restriction (APR) Program
- Agricultural Composting Improvement Program (ACIP)
- Cranberry Bog Renovation Grant Program



#### Division of Agricultural Conservation & Technical Assistance (DACTA)

Provides funding and delivers services to preserve working agricultural lands and improve agricultural stewardship and use of natural resources; promote energy efficiency and use of renewable energy; and ensure economic competitiveness and profitability.



#### **DACTA Grants & Funding Programs**

- Agricultural Energy Grant Program (Ag-Energy)
- Agricultural Environmental Enhancement Program (AEEP)
- Agricultural Food Safety Improvement Program (AFSIP)
- APR Improvement Program (AIP)
- Farm Energy Discount Program
- Farm Viability Enhancement Program (FVEP)
- Massachusetts Emergency Food Assistance Program (MEFAP)
- Massachusetts Farm Energy Program (MFEP)
- Massachusetts Food Ventures Program (MFVP)
- Matching Enterprise Grants for Agriculture Program (MEGA)
- Rollover Protective Structure (ROPS) Retrofit Program
- Stewardship Assistance and Restoration on APRs (SARA)
- Urban Agriculture Program



#### DACTA Technical Assistance

- Aquaculture
- Energy Efficiency, Conservation, and Renewables Program
- Outreach and Education
- Agricultural Best Management Practices (BMPs)
- Agricultural Business Training Program (ABTP)
- On Farm Strategies to Protect Water Quality
- Land Use
- Agricultural Preservation Restriction Program (APR)
- State-Owned Farmland Licensing Program
- Regulatory
- Agricultural Composting Program
- Farm Technology Review Commission (FTRC)
- Milkhouse Wastewater Pilot Program



# Division of Crop & Pest Services (partial program list

Responsible for the regulation of the ag industry & pesticide application services.

- Apiary Program (honey bees)
- Aquatic Vegetation Management
- Asian Longhorned Beetle Information
- Cooperative Agricultural Pest Survey (CAPS)
- Massachusetts Prohibited Plant List
- Pesticide Education, Examination and Licensing
- Plant Nutrient Management
- Water Quality and Pesticides



### Division of Animal Health

The health and safety of the Commonwealth's domestic animals is the Division of Animal Health's primary responsibility.

Through inspections, licensing, awareness, and education the Division helps to ensure the general welfare of companion and food-producing animals across the state.



### Division of Ag Markets

Mission: To foster the sustainability of Massachusetts agribusinesses through the innovative implementation of marketing, public relations and educational programs.





#### Farmers Markets

The Farmers Market Program provides resources for growers and technical assistance to individuals and groups trying to start a Farmers Market.

- Farmers Market Development Resources
- Farmers Market Regulatory Resources
- Farmers Market Promotional Resources
- Resources for Farmers
- Public Market Commission

www.mass.gov/farmers-market-program



### Farmers' Market Nutrition Program

- To provide low-income participants with access to fresh and nutritious fruits and vegetables
- To support local agriculture in Massachusetts
- WIC and Senior participants receive \$25.00 worth of coupons redeemable for fresh fruits and vegetables.
- 50,000+ participants served x \$25.00 benefit =
   \$1.5Mil distributed for use on local farms









## Healthy Incentives Program

#### Earn More SNAP Dollars with the Healthy Incentives Program! Spend your SNAP dollars on farm-fresh fruits and

vegetables at participating Healthy Incentives Program (HIP) retailers and have the amount of your purchase instantly added back to your EBT card!



#### **Farmers Markets**

Look for participating farmers at regularly scheduled markets in your town or nearby, selling fresh fruits and vegetables.





#### Farm Stands

On-farm stores where you can buy fresh fruits and vegetables, right from the hands that picked them.





Markets that bring farm-fresh produce right to your community.



#### **CSA Farm Shares**

Membership-based service that provides your family with fresh fruits and vegetables every week.

Look at what you can earn each month! (based on household size)

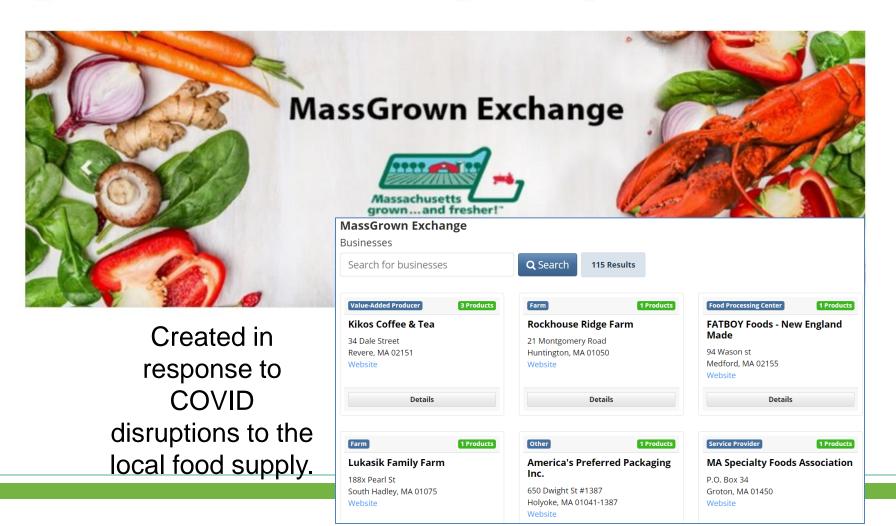
\$40 1-2 PEOPLE | \$60 3-5 PEOPLE | \$80 6+ PEOPLE

- ❖ Over \$19.5 million incentives earned since launch (4/2017)
- ❖ Over 85,600 unique households, including:
- 44% HH with a recipient age 60+
- 31% HH with a recipient who has a disability
- 30% HH with a recipient under the age of 18





A business to business platform that assists farmers, fishers, food buyers, and ag-related businesses to connect, exchange, and find products and services.





# **Agricultural Education**

Massachusetts is home to 4 Agricultural High Schools - of 6 in the entire country.

Training the next generation of Farmers through ag-related vocational tracks including:

- 1. Agricultural Mechanics
- 2. Animal Science
- 3. Arboriculture/Floriculture
- 4. Landscape Design
- 5. Natural Resource Management

Pictured: FFA and 4-H Students at the State House during Ag Day 2019





## Agricultural & Culinary Tourism

Marketing a Direct-to-Consumer commercial experience on a farm, ranch or other agricultural business with the following goals of attracting members of the public to visit agricultural operations and increase cash receipts/farm income

Examples include Pick-Your-Own opportunities, corn mazes, farm stays,

petting and feeding zoos





Ag Directional Signage Program



Promoting culinary experiences and unique "trails" in MA via the "Savor Massachusetts" branding





### Value-added market development

Support of growers looking to add value & food entrepreneurs

- Referrals to shared use kitchens, copacker list
- Technical support & referrals to local BOHs, DPH, assns, partners...

Craft Beverage map & Confectionery & Chocolate page

Trade events: SBN Local Trade Show, MA Pavilion at Summer Fancy Food Show

#### Special projects:

- Economic snapshot of MA artisan cheese producers
- Update of MA Food Processors Resource Guide with USDA SCBGP funds
- Food banks and retail value-added oyster products trial
- Support for MDAR Dairy FSMIP project



#### Farm to School



MDAR works with organizations such as Mass Farm to School to connect local farmers and fisheries with school meals programs.

- 68% of MA school districts say they participate in
   Farm to School activities.
  - > 171 districts
  - > 828 schools
  - Over 422,000 students
  - Over \$10.2 million invested in local food, including fruits, vegetables, dairy and meat/poultry

Markets and Produce Safety Team are working with MA Farm to School to develop a scale appropriate standard framework and assessment tool for maintaining food safety in the school garden modeled on DAR's CQP guidelines.



### Sustainability in the food system

Everyone can support sustainability in the food system: **growers**, food processors, distributors, **retailers**, **consumers**, and **waste managers**.

Growers use methods to improve soil health, minimize water and energy use, and farm inputs.

Retailers and consumers spend their dollars on food that strengthen local economy.

Check out MDAR's MA Grown & Fresher searchable map for "everything local."



#### www.Mass.gov/MassGrown



This is your gateway to Massachusetts farms, farmers markets, flower and nursery greenhouses, and more! We will keep you up to date on seasonal

crops and products grown locally in Massachusetts.













#### MA Food Policy Council

2010, "An Act establishing the MA food policy council," Statute M.G.L. c.20, Section 6C, creating 17-member Council. Six yearly public meetings.

- increase farming & sales of MA grown foods
- develop & support programs to bring healthy foods to everyone in MA
- Protect land & water
- training for farmers & workers in the food system

2020, COVID response and 5-year review of MA Local Food Action Plan goals MA Local Food System: Perspectives on Resilience & Recovery

Nov 17, 2022, open meeting – LIVE and remote State House Room 428 10 AM - Noon

https://www.mass.gov/massachusetts-food-policy-council



## e-News – Sign up!





#### October/November Farm & Market Report

COMMISSIONER'S COLUMN
DEPUTY'S DIALOGUE

#### **FOREFRONT**

- Food Security Infrastructure Grant Program Update
- Energy News
- Apiary Program
- The Markets Corner



October 22 – "Why Farm to School? Why Now?" - Virtual Massachusetts Farm to School Network Public Stakeholder Event - 2-4pm. Register here. Description: Join the Massachusetts Farm to School Network (NFSN) for a virtual version of our annual stakeholder gathering where we will explore why farm to school is as important as ever in the time of COVID. This event will provide local perspectives on themes raised by National Farm to School Network's "Food Justice is Racial Justice" event on 10/14 and will address how COVID-19 is shaping the present and future

#### Two audiences



#### Massachusetts Grown and Fresher News

#### 2021 Massachusetts Agriculture Calendar – Photo Contest Winners Announced



Usually we announce the Calendar winners on Massachusetts Day at the Big E, but today we announce them here! We had over 275 entries, and photo contest winners are featured in the 2021 Massachusetts Agriculture Calendar!

Each year the calendar, Celebrating the Seasons of Massachusetts Agriculture, features winning photos

Sunday, November 1 Local + Daylight Saving Time ends	
## Phone 617-626-17  ## Onlin Phu.Mai@i  ## Date Week Morth Agenda  **Thursday, October 29  ## Print Week Morth Agenda  **Thursday, October 29  ## Print Week Morth Agenda  **Thursday, October 30  ## Print Week Morth Agenda  **Thursday, October 31  ## Print Week Morth Agenda  **Thursday, October 31  ## Print Week Morth Agenda  **Thursday, October 32  ## Print Week Morth Agenda  **	Т
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	9: How & Where to Buy
Friday, November 6 Franklin County CiderDays MassGrown	





https://www.mass.gov/orgs/massachusetts-department-ofagricultural-resources

Bonita.Oehlke@mass.gov

Market Development and Food Systems Planning

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# Sustainability in the Massachusetts Food System

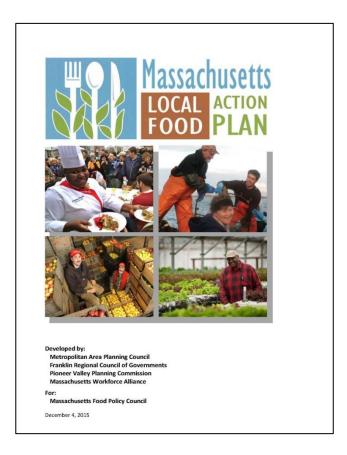
11/15/2022

Winton Pitcoff, Director MA Food System Collaborative

www.mafoodsystem.org winton@mafoodsystem.org

#### 2015 Massachusetts Local Food Action Plan

#### Four goals toward a sustainable and equitable food system



- Increase production, sales and consumption of Massachusetts-grown foods.
- Create jobs and economic opportunity in food, farming and fishing, and improve the wages and skills of food system workers.
- Protect the land and water needed to produce food, maximize environmental benefits from agriculture and fishing, and ensure food safety.
- Reduce hunger and food insecurity, increase the availability of healthy food to all residents, and reduce food waste.

www.mafoodsystem.org/plan/

## Farmland





#### **Farmland provides**

- Food supply
- Economic development
- Ecosystem services
- Energy/soil amendments

#### **Farmland loss**

Just 10% of state land is farmland

#### Farmland has been lost to

- Forest
- Development
- Energy production



# Farmland protection and access





#### **State programs**

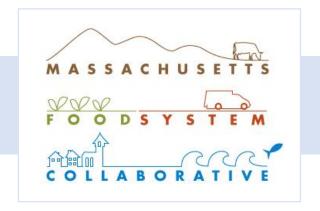
- Agricultural Preservation Restrictions
- Land licensing
- Article 97
- Tax benefits

### **Upcoming farmland plan**

- Permanently protect farmland
- Make farmland more accessible
- Ensure farm and farmland viability



## Soil







#### The foundation for food production

#### Serves essential environmental functions

#### **State Healthy Soils Program**

- Technical assistance
- Education
- Grants

**State Healthy Soils Action Plan** 

# Farm sustainability





Farm consolidation

**Changing markets** 

**Climate change** 

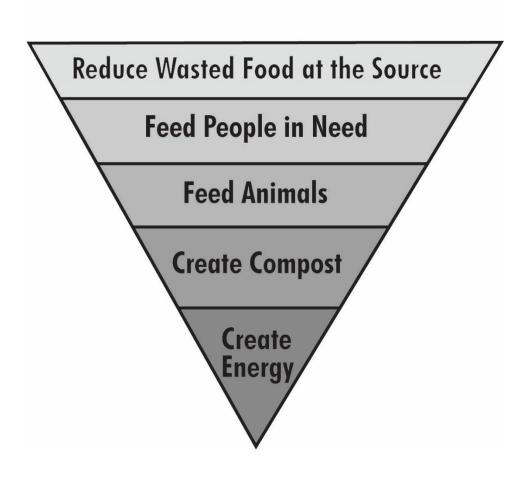


#### **State supports**

- Grant programs
- Policy
- UMass Extension

## Food waste





40% of food wasted

Diversion should follow pyramid

#### State organics waste ban

- Compliance if generating 1,000 lbs/wk
- Moving toward elimination of all

# What's needed



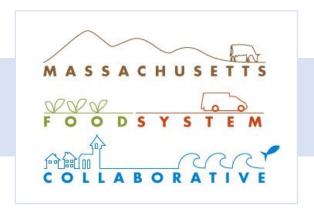




**Education** 

**Policy support** 

**Consideration for equity** 



## Resources and Strategies for Entities

#### **Tania Taranovski**

Director of Programs
Farm to Institution New England





## MASS, FARM TO SCHOOL OVERVIEW

Mass. Farm to School strengthens local farms and fisheries and promotes healthy communities by increasing local food purchasing and education at schools.

#### Get involved through our:

- Professional learning opportunities
- Networking
- Policy/Advocacy
- Communications







A regional nonprofit mobilizing the power of institutions to transform our food system.

#### What we offer:

- Conduct FTI research
- Share information and resources
- Catalyze initiatives
- Foster connections



### www.farmtoinstitution.org

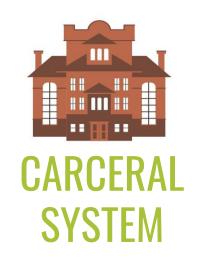
2023 Farm to Institution Summit: www.f2isummit.org

# FTI IMPACT IN MA









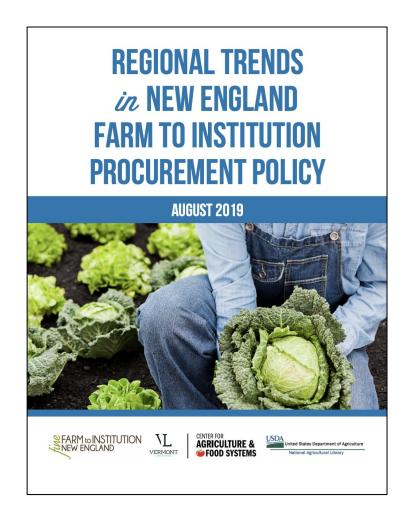
10,324 INSTITUTIONS
1.3M PEOPLE
\$65M+ (pre-COVID; K-12 and college)

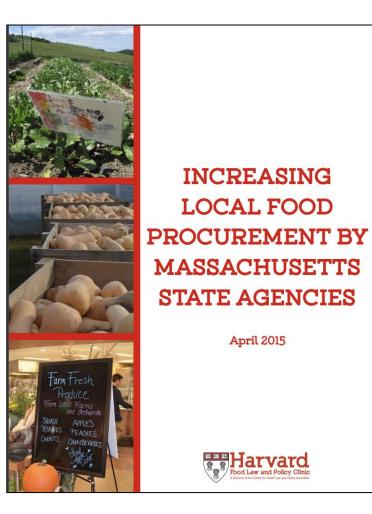


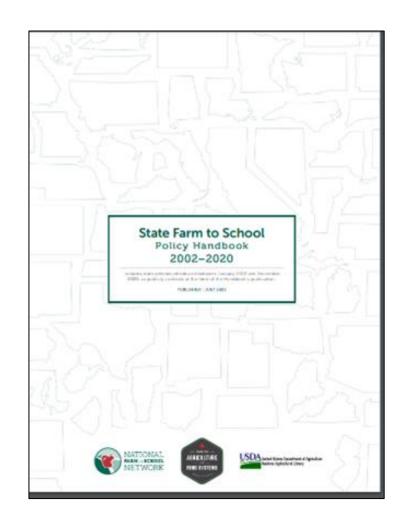
## **FARMS**

7,241 Farms \$254M Total sales \$103M FTI Sales

## Local Purchasing in MA State Agencies: RESOURCES







## Increasing Local Purchasing: FOR POLICY-MAKERS

- Local Food Action Plan
- Commonwealth Quality Program
- Price preference for local foods
  - Build awareness
  - Standardize and incentivize tracking and reporting
  - Set benchmarks for local purchases
- \$35,000 small purchasing threshold
  - Direct farm purchases without formal bid process
  - Enroll farmers in state small business & supplier diversity programs
  - Further connect producers and buyers

## Increasing Local Purchasing: FOR BUYERS

- Direct **farm** purchasing
- Working with food hubs and existing food distributors
- Using **contracts** and RFPs
- Tracking and reporting



**FINE Food Service Toolkit** 

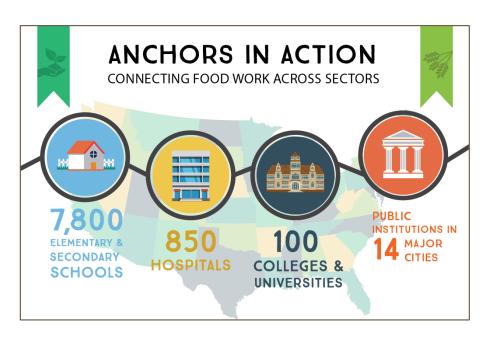
## Increasing Local Purchasing: STANDARDS

#### Value-based standards

- Municipal Sector: Good Food Purchasing Policy
- University Sector: Real Food Challenge
- Healthcare Sector: Healthy Food in Health Care
- Cross sector Anchors in Action

#### What they offer:

- Public commitments
- Support tracking and reporting progress
- Guidance and validation
- Differentiation in marketplace



A statewide advocacy effort, co-facilitated by Mass. Farm to School and FoodCorps. The Coalition includes a network of partners and farm to school advocates working to support schools in:



- Maximizing equitable access to meals at school for all students
- Strengthening school meals, including maximizing the use of locally grown and produced foods and providing meals that are culturally connected to diverse student populations
- Offering engaging food education and experiential garden-based learning to all students

# CARCERAL SYSTEM





Courtesy of Mountain View Correctional Facility, ME

# MA Department of Corrections

### BARRIERS

- Limited ability to source foods outside of state vendor contracts
- Food service directors are not involved in making decisions on vendor contracts and approved purchases
- Policies which inhibit processing (freezing) produce on site

## **OPPORTUNITIES**

- Targeted education for state officials who create vendor contracts about local food purchasing strategies
- More kitchen infrastructure for scratch cooking, baking and food processing
- Exemptions for off-contract purchases of local food
- Prioritize fresh food options
- Flexible menu strategies, e.g., "seasonal"
- Greater transparency on food operations in carceral system

## www.farmtoinstitution.org

Tania Taranovski tania@farmtoinst.org



## www.massfarmtoschool.org

Simca Horwitz simca@massfarmtoschool.org



# Kathy Wicks, UMass Amherst





See info on the UMass Dining Website: <a href="https://umassdining.com/">https://umassdining.com/</a>
<a href="Making Local">Making Local</a>, Healthy, Sustainable Delicious — The How-To Guide for Foodservice Operators</a>



## **Eating Sustainable: Ideas for Institutions**















## **Eating Sustainable: Ideas to Share**



• <u>Buy Local</u> – MDAR has educational resources, maps of farms, fairs, and farmers markets, and guides to help individuals buy local produce



- <u>Cool Food</u> Reduce the climate impact of the food you serve by shifting towards more plant-rich foods
  - Organizations can sign a pledge, work with Cool Food team to shift to lowemissions foods and track progress



- Slow Food Support local, regional, and global initiatives to ensure everyone has access to good, clean, and fair food and preserve biodiversity
  - Local northeast chapters work to advance food justice and biodiversity

## Leading by Example Council Meeting

RecyclingWorks in Massachusetts

November 15, 2022







# FREE ASSISTANCE FOR BUSINESSES & INSTITUTIONS

RecyclingWorks MA is funded by MassDEP, delivered under contract by the Center for EcoTechnology











## **No-Cost Technical Assistance**

- •Evaluate existing waste streams
- •Identify opportunities to prevent, recover, and divert waste
- Employees education and training
- Customized waste bin signage
- •Cost analysis for starting or expanding a waste diversion program
- •Connect with waste haulers and processors





## FOOD SCRAPS RESTOS DE ALIMENTOS



## ALL FOOD SCRAPS

Fruit & vegetable peels

Dairy, eggs, grains, bread

Meat, fish, poultry

Bones, shells



#### TODOS LOS RESTOS DE ALIMENTOS

Pieles de frutass y vegetales Lácteos, huevos, granos, pan Carne, pescado, aves

Huesos, cáscaras

NO

#### NO

Tissues, napkins, paper towels Compostableware Coffee cups, wrappers

Plastic, metal, glass





Pañuelos de papel, servilletas, papel toalla Utensilios compostables Taza de café, envoltorios Plástico, metal, cristal

#### RESTOS DE COMIDA/RÈS MANJE

#### Compostagem

Todos restos de comida Guardanapos e Toalhas de papel

Frutas, vegetais, laticínios, pães, grãos, carnes e peixes, ossos e conchas, ovos



Tout kalite rès manje Napkin ak sèvyèt papye

> Fwi, legim, pwodui letye, pen, grenn, vyann ak pwason, zo ak koki, ze

#### NÃO

Proibido luvas, plásticos, embalagens, isopor e outros lixos



#### NON

Pa mete gan, ni plastik, ni anbalaj, ni stiwofom, ni okenn lòt fatra



English & Spanish signage available online Additional translations by request

recyclingworksma.com/about-recyclingworks/get-help-recycling/

## Do you know how much food is in your trash?





**New Updates** 

Sample calculations reflect ½ ton food waste per week

## 1/2 TON FOOD WASTE PER WEEK:

- 212 students living on campus
- 800 students living off campus

Average	M	ea	su	rei	me	ent	

Meals Serve	<b>d</b> 0.35	lbs/meal
Students <sup>1</sup> [Residential]	141.7	'5 lbs/student/year
Students <sup>2</sup>	27.0	lbe/student/wear







## SOURCE REDUCTION GUIDANCE

Cost savings

Waste tracking

Meal planning

Food purchasing and procurement

Storage

recyclingworksma.com/source-reduction-guidance



- 1. Identify the types and amounts of food to be donated
- 2. Identify partner organizations in your area with which to work
- 3. Determine packaging, storage, and labeling requirements to ensure food safety
- 4. Determine how food will be transported as well as pick-up frequency and quantities

Businesses and institutions donate surplus food



Food banks and food rescues sort, store, and redistribute surplus food to agencies

Agencies serve meals made from surplus food items to those in need



Food insecure individuals recieve nutritious, good quality food

recyclingworksma.com/donate/



#### **Food Donation Agreement Form**

Food Donor Organization	Food Distribution Organization
Representative	Representative
Address	Address
Phone	Phone
Email	Email

Food Product	Packaging	Storage Conditions	Check all that apply	Quantity and frequency
Prepared Foods	Food-grade packaging	Chilled to 41°F or below, or frozen at 0°F or below		
Chilled Perishable Prepackaged Foods	Original packaging or food-grade packaging	Chilled to 41°F or below		
Meat, poultry, fish (fresh)	Original packaging or food-grade packaging	Chilled to 41°F or below		
Meat, poultry, fish (frozen)	Original packaging or food-grade packaging	Frozen at 0°F or below		
Dairy Products	Original Packaging or food-grade packaging	Chilled to 41°F or below		
Shelf stable foods	Original packaging			

For additional information on categories of donated food and how they must be handled see Appendix A (pg 39-40) of the Comprehensive Resource for Food Recovery Programs April 2016 revision.

Describe how food will be transported. Include pickup frequencies and how food will be packaged for transport (e.g. in coolers, in refrigerated truck).

RecyclingWorks in Massachusetts Hotline: 888-254-5525 info@RecyclingWorksMA.com Food Donation Page: www.recyclingworksma.com/donate

## **Food Donation**



Is there leftover food that can be donated today?

#### DONATE

Whole fruits & vegetables

Fresh dairy, grains

Prepared foods

Food stored below 41°F or above 135°F



Call	at
	today
with que	stions or to schedule pickup!
Stor	e food in fridge located

Label and keep temperature log every minutes.

#### NO

Moldy, rotten, spoiled food Items past expiration date Food not held at proper temperatures



If you can't donate it - compost it! Compost bins are located



## FOOD SCRAPS SOURCE SEPARATION GUIDANCE

Collect for composting, animal feed, or anaerobic digestion

Container placement and color coding

Clear signage

Easily accessible and available bins

Good housekeeping practices

recyclingworksma.com/source-separation-guidance

## **CASE STUDIES**

Video & written

Search by business type or material

Video subtitles in English & Spanish

Nominate a business or institution to be featured!

recyclingworksma.com/case-studies

Category Food Waste



#### Johnny's Luncheonette

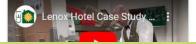
RecyclingWorks in Massachusetts presents a case study on Johnny's Luncheonette, an iconic diner in Newton with robust recycling and food ...



#### Westin Boston Waterfront Hotel

Learn about Westin Boston Waterfront Hotel's waste diversion efforts through single stream recycling, source separation of food scraps, and food ...

Read More





#### **Brandeis University**

Learn how Brandeis University, a research institution in Waltham, implemented a dorm and public space recycling program with support from ...

Read More



#### **UMass Amherst**

Learn about UMass Amherst's food recovery efforts across the food recovery hierarchy, including source reduction, donation, and com-



#### The Lenox Hotel (2019)

Learn how The Lenox Hotel has maintained a successful food waste diversion program for 4 years, donating over 80 meals per ...



Learn about food donation practices at two businesses as they partner with food rescue organizations to successfully divert nutritious food ...





Established a plan for reducing pre-consumer waste

Leanpath technology used to track food waste

Food waste reduction of 30% in dining halls

\$750,000 saved in the first 3 years <a href="https://recyclingworksma.com/case-studies/">https://recyclingworksma.com/case-studies/</a>



Cost/benefit analysis of food waste diversion
50 tons of food waste diverted annually
Customized guidance posters for staff
Streamlined collection program

## Thank you!

## **Steven Bandarra**

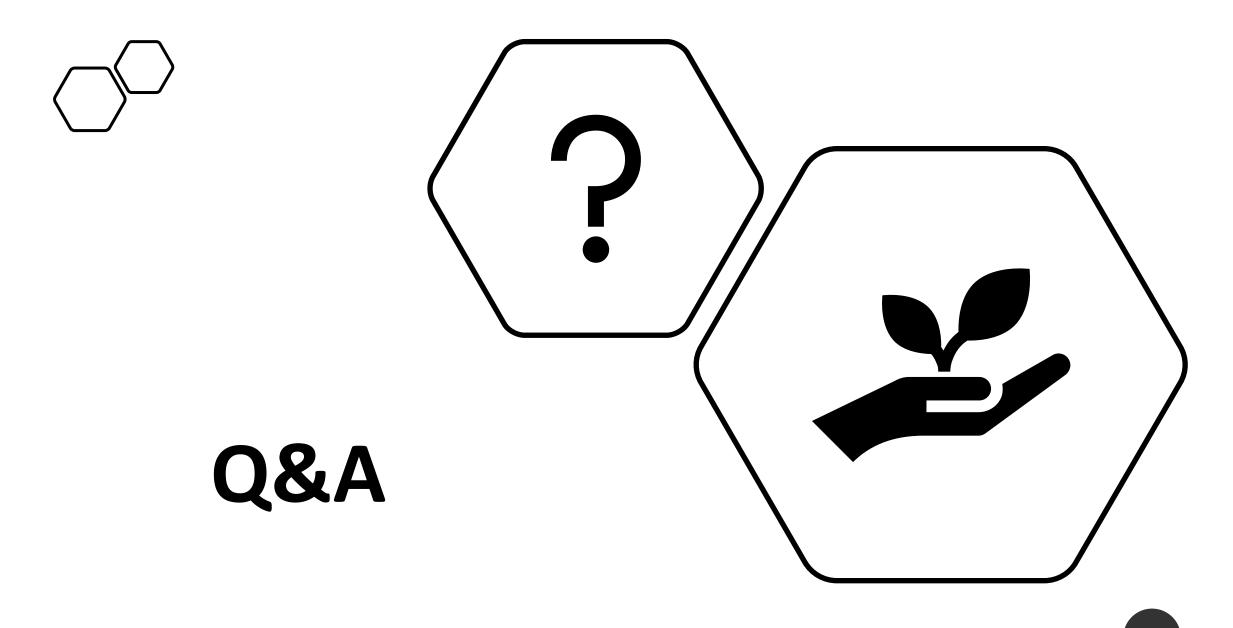
Project Manager

info@recyclingworksma.com

888-254-5525

www.recyclingworksma.com





## **Next LBE Council Meeting**

#### Save the Date!

#### **Tentative:**

Tuesday, January 10th

10:00 am-12:00 pm

Upcoming Tentative

Meeting Dates:

March 14<sup>th</sup>

May 9<sup>th</sup>



Bob liked free-range chicken – but not the fast ones.

