Practice: 374 - Farmstead Energy Improvement

Scenario: #1 - Ventilation - 18 inch Exhaust

Scenario Description:

Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS Lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. Practice certification will be through receipts and pictures from the applicant. Typical scenario includes the replacement of a 18" fan.

Before Situation:

Inefficient ventilation in an agricultural building.

After Situation:

High-efficiency ventilation system which reduces energy use. The new ventilation equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing ventilation system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Scenario Unit: Each | | | | | | |
|--------------------------------------|------|--|-------|----------|-----|----------|
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$6 | 79.84 | | | | |
| Scenario Cost/Unit: | \$6 | 79.84 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 1 | \$43.28 |
| Materials | | | | | | |
| Fan, exhaust, 18 in. High Efficiency | 2356 | 18 inch high efficiency exhaust fan, controls, wiring, and associated appurtenances. Materials and shipping only. Exhaust fan, controls, wiring and associated appurtenances (excludes installation) Ventilation - Exhaust Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. | Each | \$636.56 | 1 | \$636.56 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #2 - Ventilation - 24 inch Exhaust

Scenario Description:

Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS Lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. Practice certification will be through receipts and pictures from the applicant. Typical scenario includes the replacement of a 24" fan.

Before Situation:

Inefficient ventilation in an agricultural building.

After Situation:

High-efficiency ventilation system which reduces energy use. The new ventilation equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing ventilation system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Scenario Unit: Each | |
|----------------------------|----------|
| Scenario Typical Size: 1.0 | |
| Scenario Total Cost: | \$763.09 |
| Scenario Cost/Unit: | \$763.09 |

| Cost Details: | | | | | | |
|--------------------------------------|------|--|-------|----------|-----|----------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 1 | \$43.28 |
| Materials | | | | | | |
| Fan, exhaust, 24 in. High Efficiency | 2357 | 24 inch high efficiency exhaust fan, controls, wiring, and associated appurtenances. Materials and shipping only. Exhaust fan, controls, wiring and associated appurtenances (excludes installation) Ventilation - Exhaust Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. | Each | \$719.81 | 1 | \$719.81 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #3 - Ventilation - 36 inch Exhaust

Scenario Description:

Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS Lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. Practice certification will be through receipts and pictures from the applicant. Typical scenario includes the replacement of a 36" fan.

Before Situation:

Inefficient ventilation in an agricultural building.

After Situation:

High-efficiency ventilation system which reduces energy use. The new ventilation equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing ventilation system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Scenario Unit: Each | | | | | | | |
|--------------------------------------|------------|---|-------|------------|-----|------------|--|
| Scenario Typical Size: 1.0 | | | | | | | |
| Scenario Total Cost: | \$1,224.52 | | | | | | |
| Scenario Cost/Unit: | \$1,2 | 24.52 | | | | | |
| Cost Details: | | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total | |
| Labor | | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 2 | \$86.56 | |
| Materials | | | | | | | |
| Fan, exhaust, 36 in. High Efficiency | 1185 | 36 inch high efficiency exhaust fan, controls, wiring, and associated appurtenances. Materials only. | Each | \$1,137.96 | 1 | \$1,137.96 | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #4 - Ventilation - 48 inch Exhaust

Scenario Description:

Replacement of a conventional exhaust fan with high volume, low speed, efficient exhaust fan. Fans being installed should be models previously tested by BESS Lab or the Air Movement and Control Association and be in top 20 percentile of fans tested. Practice certification will be through receipts and pictures from the applicant. Typical scenario includes the replacement of a 48" fan.

Before Situation:

Inefficient ventilation in an agricultural building.

After Situation:

High-efficiency ventilation system which reduces energy use. The new ventilation equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing ventilation system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Scenario Unit: Each | | | | | | | | |
|--------------------------------------|-------|---|-------|------------|-----|------------|--|--|
| Scenario Typical Size: 1.0 | | | | | | | | |
| Scenario Total Cost: | \$1,6 | \$1,601.30 | | | | | | |
| Scenario Cost/Unit: | \$1,6 | 01.30 | | | | | | |
| Cost Details: | | | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total | | |
| Labor | | | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 3 | \$129.84 | | |
| Materials | | | | | | | | |
| Fan, exhaust, 48 in. High Efficiency | 1187 | 48 inch high efficiency exhaust fan, controls, wiring, and associated appurtenances. Materials only. | Each | \$1,471.46 | 1 | \$1,471.46 | | |

USDA United States Department of Agriculture

Natural Resources Conservation Service

Scenario: #5 - Ventilation - HAF

Scenario Description:

A system of fans are installed to create a horizontal air circulation pattern; the new system promotes efficient heat and moisture distribution. In a typical 10,000 square foot greenhouse, 10 HAF fans are needed. Typical fan size is 20". Fan performance meets Energy Audit efficiency criteria as tested by AMCA or BESS Labs and is usually in the top 20% of fans tested.

Before Situation:

Inefficent air circulation system in a greenhouse.

After Situation:

Air circulation system which reduces energy use. The new equipment will provide suitable air quality and reduce overall power requirements (kW) compared to the existing system as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Fan, Horizontal, High Efficiency | 2416 | Horizontal air flow fan with a VER rating of at least 13 CFM/Watt. Includes materials only. | Each | \$364.35 | 1 | \$364.35 |
|----------------------------------|------|--|------|----------|-----|----------|
| Materials | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Cost Details: | | | | | | |
| Scenario Cost/Unit: | \$30 | 54.35 | | | | |
| Scenario Total Cost: | \$36 | 54.35 | | | | |
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Unit: Each | | | | | | |
| Feature Measure: Each fan adde | ed | | | | | |



Scenario: #6 - Plate Cooler

Scenario Description:

The installation of all stainless steel dual pass plate cooler, type 316 stainless steel, with <=499 gal/hr capacity. Practice certification will be through receipts and pictures from the applicant.

Before Situation:

Inefficient milk cooling (minimal pre-cooling of milk before entering the bulk tank).

After Situation:

High-efficiency milk cooling system which reduces energy use. The new milk cooling equipment will pre-cool the milk and reduce overall power requirements (kW) compared to the existing milk cooling system (where most of the cooling was accomplished in the bulk tank) as evidenced in an energy audit. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Each

| Scenario Unit: Each | | | | | |
|---|---|----------------|------------|-----|------------|
| Scenario Typical Size: 1.0 | | | | | |
| Scenario Total Cost: | \$4,775.66 | | | | |
| Scenario Cost/Unit: | \$4,775.66 | | | | |
| Cost Details: | | | | | |
| Component Name | ID Description | Unit | Cost | QTY | Total |
| Labor | | ï | | 1 | |
| Skilled Labor | 230 Labor requiring a high level skill set: Includes carpenters, welc electricians, conservation professionals involved with data col monitoring, and or record keeping, etc. | | \$43.28 | 8 | \$346.24 |
| Materials | | | | | |
| Plate Cooler, <= 499 gal/hr capacity | 1176 Stainless Steel, dual pass plate cooler with < 499 gallon/hour of Includes materials and shipping only. | capacity. Each | \$4,429.42 | 1 | \$4,429.42 |



Scenario: #7 - Scroll Compressor

Scenario Description:

Install a new scroll compressor, associated controls, wiring, and materials to retrofit an existing refrigeration system. A new condenser is not included in this typical scenario. Typical scenario includes a new 3 horsepower scroll compressor.

Before Situation:

Inefficient reciprocating compressor as a key component of the refrigeration system used as part of an agricultural operation, including to cool milk. The compressor is a critical part of the cooling system, affecting product quality, system reliability, and system efficiency.

After Situation:

A more efficient scroll compressor, which will reduce energy use, is evidenced by the energy audit. A comparably sized scroll compressor provides refrigeration capacity at a higher efficiency than a reciprocating compressor. Newer scroll compressor systems typically reduce electricity use by 15 to 25 percent compared to reciprocating compressors. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: Horse Power | | | | | | |
|------------------------------|--------|---|-------|------------|-----|------------|
| Scenario Unit: Horsepower | | | | | | |
| Scenario Typical Size: 3.0 | | | | | | |
| Scenario Total Cost: | \$5,87 | 77.77 | | | | |
| Scenario Cost/Unit: | \$1,9 | 59.26 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 4 | \$173.12 |
| Materials | | | | | | |
| Scroll Compressor - 3 HP | 1182 | Scroll compressor, 3 Horsepower, controls, wiring, and appurtenances. Materials only. | Each | \$1,901.55 | 3 | \$5,704.65 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #8 - Evaporator defrost heater control

Scenario Description:

Evaporator heater control to prevent unnecessary defrost cycles in mechanically refrigerated food storage spaces.

Before Situation:

Cooler evaporators are prone to frosting due to the relatively low temperature of the refrigerant and relatively high humidity resulting from stored produce (respiration metabolism). Most integrated refrigeration systems include a heater for defrosting the evaporator when frosting occurs. However, most are on timers which results in the heaters being activated whether the evaporator is frozen or not.

After Situation:

Defrost controls exist in the commercial market which, instead of working off timers, monitor the conditions of the evaporator and the stored space to determine when a defrost cycle is required. Electrical consumption is reduced due to a) the reduced heater duty and b) reduced cooling to recover from the defrost cycle. Additional benefit is achieved in enterprises storing bulk produce due to better control of consistent temperature and humidity in storage.

Feature Measure: Each

| Scenario Unit: Each | | | | | | |
|---|------|---|-------|----------|-----|----------|
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$8 | 70.89 | | | | |
| Scenario Cost/Unit: | \$8 | 70.89 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 2 | \$86.56 |
| Materials | | | | | | |
| Evaporator Defrost Heater Control Unit | 2430 | A control unit to monitor the conditions of the evaporator and the stored space to determine when a defrost cycle is required | Each | \$784.33 | 1 | \$784.33 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #9 - Variable Speed Drive < = 10 HP

Scenario Description:

The typical scenario consists of a variable speed drive (VSD) and appurtances, such as hook-ups, control panels, wiring, control blocks, filters, switches, pads, etc. attached to an electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production. The motor size, on which the VSD is added, is smaller than or equal to 10 HP.

Before Situation:

The system is inefficient when a motor operates at constant speed to satisfy a load which varies as to flow rate and/or pressure requirements.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a VSD to control electric motors. After the VSD is applied, the motor speed can be adjusted to reduce power requirements and better match varied flow or pressure requirements. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: Horsepower | | | | | | |
|-----------------------------|--------|---|------------|----------|-----|----------|
| Scenario Unit: Horsepower | | | | | | |
| Scenario Typical Size: 5.0 | | | | | | |
| Scenario Total Cost: | \$1,40 | 57.89 | | | | |
| Scenario Cost/Unit: | \$29 | 93.58 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.24 |
| Materials | | | | | | |
| Variable Speed Drive, 10 HP | 1287 | Variable speed drive for 10 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$194.41 | 2.5 | \$486.03 |
| Variable Speed Drive, 5 HP | 2348 | Variable speed drive for 5 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$254.25 | 2.5 | \$635.63 |
| | | | | | | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #10 - Variable Speed Drive > 10 HP

Scenario Description:

The typical scenario consists of a variable speed drive (VSD) and appurtances, such as hook-ups, control panels, wiring, control blocks, filters, switches, pads, etc. attached to an electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production. The motor size, on which the VSD is added, is larger than 10 HP.

Before Situation:

The system is inefficient when a motor operates at constant speed to satisfy a load which varies as to flow rate and/or pressure requirements.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a VSD to control electric motors. After the VSD is applied, the motor speed can be adjusted to reduce power requirements and better match varied flow or pressure requirements. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: Horsepower | | | | | | |
|------------------------------|--------|---|------------|----------|------|------------|
| Scenario Unit: Horsepower | | | | | | |
| Scenario Typical Size: 50.0 | | | | | | |
| Scenario Total Cost: | \$5,44 | 17.99 | | | | |
| Scenario Cost/Unit: | \$10 | 08.96 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.24 |
| Materials | | | | | | |
| Variable Speed Drive, 50 HP | 1288 | Variable speed drive for 50 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$103.95 | 12.5 | \$1,299.38 |
| Variable Speed Drive, 100 HP | 1289 | Variable speed drive for 100 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$98.51 | 12.5 | \$1,231.38 |
| Variable Speed Drive, 200 HP | 1290 | Variable speed drive for 200 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$77.52 | 12.5 | \$969.00 |
| Variable Speed Drive, 25 HP | 2557 | Variable speed drive for 25 Horsepower electric motor. Does not include motor. Materials only. | Horsepower | \$128.16 | 12.5 | \$1,602.00 |
| | | | | | | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #11 - Automatic Controller System

Scenario Description:

The typical scenario consists of an automatic control system installed on an existing manually controlled agricultural system. Typical components may include any of the following: wiring, sensors, data logger, logic controller, communication link, software, switches, and relay.

Before Situation:

A manually controlled system is existing in an agricultural facility that causes the inefficient use of energy, as evidenced by an on-farm energy audit.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of an automatic controller that helps regulates the energy consumption of the existing system. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Each system

| Scenario Unit: Each | | | | | | |
|--|-------|---|-------|----------|-----|----------|
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$2,0 | 20.21 | | | | |
| Scenario Cost/Unit: | \$2,0 | 20.21 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.24 |
| Materials | | | | | | |
| Switches and Controls, temp sensors | 1192 | Temperature and soil moisture sensors installed as part of an electronic monitoring (with or without wireless telecommunications) commonly used to control pumps and irrigation systems | Each | \$579.54 | 1 | \$579.54 |
| Switches and Controls, programmable controller | 1193 | Programmable logic controller (with or without wireless telecommunications) commonly used to control pumps and irrigation systems | Each | \$307.65 | 1 | \$307.65 |
| Switches and Controls, Wi-Fi system and software | 1194 | Software with built-in cellular or Wi-Fi communication commonly used to control pumps and irrigation systems | Each | \$786.78 | 1 | \$786.78 |

Unit

Hours

Cost

\$43.28

QTY

3

Total

\$129.84

Practice: 374 - Farmstead Energy Improvement

Scenario: #12 - Greenhouse Step Controller System

Scenario Description:

The typical scenario consists of an automatic control system installed in place of an existing manually controlled system for ventilation, heating, and cooling in a greenhouse. Typical components may include any of the following: wiring, sensors, step controller, switches, and contactor relay panel.

Before Situation:

A manually controlled system is existing in a greenhouse that causes the inefficient use of energy for ventilation, heating and cooling, as evidenced by an on-farm energy audit.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of an automatic controller that helps regulates the energy consumption of the existing greenhouse ventilation, heating and cooling systems. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Each system

| Scenario Unit: Each | | |
|----------------------------|-------|--|
| Scenario Typical Size: 1.0 | | |
| Scenario Total Cost: | \$1,3 | 57.30 |
| Scenario Cost/Unit: | \$1,3 | 57.30 |
| Cost Details: | | |
| Component Name | ID | Description |
| Labor | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection monitoring, and or record keeping, etc. |
| Materials | | |

| | | electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | | | | |
|---|------|--|------|------------|---|------------|
| Materials | | | | | | |
| Temperature Sensors | 2462 | Sensor used to measure and communicate temperature to the controlling mechanism in a refrigeration system. Includes materials and shipping only. | Each | \$125.65 | 1 | \$125.65 |
| Switches and controls, greenhouse step controller | 2463 | Step controller and associated appurtenances. Part of an electronic environmental control system commonly used in greenhouses. Includes materials and shipping only. | Each | \$1,101.81 | 1 | \$1,101.81 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #13 - Motor Upgrade <= 1 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is less than or equal to 1 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: Each | | | | | | |
|----------------------------|------|---|-------|---------|-----|----------|
| Scenario Unit: Each | | | | | | |
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$62 | 24.15 | | | | |
| Scenario Cost/Unit: | \$62 | 24.15 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| | | | | | | |
| Labor | | | | 1 | | |
| Labor Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 4 | \$173.12 |
| | 230 | electricians, conservation professionals involved with data collection, | Hours | \$43.28 | 4 | \$173.12 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #14 - Motor Upgrade > 1 and < 10 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is larger than 1 and less than 10 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature | Measure: | Each |
|---------|----------|------|
|---------|----------|------|

| Scenario Unit: Each | | | | | | |
|--------------------------------|------|---|-------|----------|-----|----------|
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$7 | 82.49 | | | | |
| Scenario Cost/Unit: | \$7 | 82.49 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 4 | \$173.12 |
| Materials | | | | | | |
| Motor, electric, NEMA Premium, | 1171 | Premium NEMA approved electric motor, 5 Horsepower and all | Each | \$609.37 | 1 | \$609.37 |

5 HP required appurtenances. Includes materials and shipping only.

.24

.52

\$1.952.94

Each

\$3.905.87

0.5

Practice: 374 - Farmstead Energy Improvement

Scenario: #15 - Motor Upgrade 10 - 100 HP

Scenario Description:

The typical scenario consists of replacing an existing electric motor used to drive a ventilation fan, irrigation pumps, vacuum pump, or similar equipment involved with agricultural production with a new, high efficiency motor. The motor size is equal to or larger than 10 and less than or equal to 100 horsepower.

Before Situation:

The system is inefficient with a standard efficiency motor.

After Situation:

An on-farm energy audit has determined that energy use can be reduced through use of a NEMA premium efficiency motor. Associated practices/activities may include: 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Motor, electric, NEMA Premium,

50 HP

1173

| Scenario Unit: Each | | | | | | |
|---|--------|---|-------|----------|-----|---------|
| Scenario Typical Size: 1.0 | | | | | | |
| Scenario Total Cost: | \$2,74 | 41.70 | | | | |
| Scenario Cost/Unit: | \$2,7 | 41.70 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.2 |
| Materials | | | | | | |
| Motor, electric, NEMA Premium, 10 HP | 1172 | Premium NEMA approved electric motor, 10 Horsepower and all required appurtenances. Includes materials and shipping only. | Each | \$885.04 | 0.5 | \$442.5 |

Premium NEMA approved electric motor, 50 Horsepower and all

required appurtenances. Includes materials and shipping only.

QTY

3

Cost

\$43.28

Total

\$129.84

Unit

Hours

Practice: 374 - Farmstead Energy Improvement

Scenario: #16 - Compressor Heat Recovery

Scenario Description:

A compressor heat recovery unit, similar to a water heater, captures waste heat from the compressors (milk cooling process) and uses it to preheat water to ~ 120 deg before it enters the hot water heater. Heat (energy) being lost to the environment will be captured and recycled to save energy in another part of the dairy operation.

Before Situation:

A dairy operation uses an electric hot water heater to heat water used for washing the milking equipment and to mix calf feed. The hot water heater needs to heat well water from ~55 deg to ~ 160 degrees for use. The electricity cost for the hot water heater is significant. Meanwhile milk collected is cooled in a bulk tank utilizing one or more compressors to remove the heat. This heat is typically released into the air by condenser fans and is lost energy.

After Situation:

The compressor heat recovery unit captures waste heat from the compressors (milk cooling process) and uses it to preheat water to ~ 120 deg before it goes to the hot water heater. Having to only heat the wash water the additional ~40 degrees, saves on energy/electricity needed to run the hotwater heater. This can reduce the annual water heating energy use and costs by ~ 50%.

| Feature Measure: Each | | |
|----------------------------|-------|---|
| Scenario Unit: Each | | |
| Scenario Typical Size: 1.0 | | |
| Scenario Total Cost: | \$4,4 | 34.62 |
| Scenario Cost/Unit: | \$4,4 | 34.62 |
| Cost Details: | | |
| Component Name | ID | Description |
| Labor | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. |

| Materials | | | | | | |
|---|------|---|------|------------|---|------------|
| Compressor heat recovery (CHR) unit, High Efficiency | 1899 | Compressor heat recovery (CHR) units (insulated storage tanks with heat exchangers) added to a refrigeration system, use the heat extracted from a warm fluid (e.g., milk) that passes through the hot gas refrigerant line from the refrigeration system's co | Each | \$4,304.78 | 1 | \$4,304.78 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #17 - High Efficiency Hot Water Heater

Scenario Description:

An older inefficient hot water heater used at an agricultural operation is replaced with a high efficiency tankless unit.

Before Situation:

An agricultural operation uses an inefficient electric or oil-fired hot water heater that is approaching the end of its useful life and is a candidate for replacement. It is used to heat water for washing dairy milking equipment, washing towels, to mix calf feed, etc. The fuel cost for the hot water heater is significant.

After Situation:

An on-demand tankless water heater with efficiency rating as per a Type 2 energy audit meeting the requirements of ASABE S612 is installed. This significantly reduces the energy used for heating hot water at the agricultural operation.

| Feature | Measure: | Each |
|---------|----------|------|
|---------|----------|------|

Scenario Unit: Each

Cost Dotails

Scenario Typical Size: 1.0

| Scenario Total Cost: \$2,807.17 | Scenario | Total Cost: | \$2,807.17 |
|---------------------------------|----------|-------------|------------|
|---------------------------------|----------|-------------|------------|

Scenario Cost/Unit: \$2,807.17

| COSt Details. | | | | | | |
|-------------------------------|------|---|-------|------------|-----|------------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 4 | \$173.12 |
| Materials | | | | | | |
| Water Heater, High Efficiency | 2485 | Water heater with efficiency rating as per ASABE-S612. Includes materials and shipping only. | Each | \$2,634.05 | 1 | \$2,634.05 |



Scenario: #18 - Heating (Building)

Scenario Description:

Replace existing low efficiency heaters with new high efficiency heaters. High-efficiency heating systems include any heating unit with annual fuel utilization efficiency (AFUE) of 90%+ for fuel oil and 93%+ for natural gas and propane. Applications may be air heating/building environment and hydronic (boiler) heating for agricultural operations, including under bench, or root zone heating. An alternative to heater replacement might be the addition of climate control system and electronic temperature controls with +/- 1 degree F differential, to reduce the annual run time. HEATER SIZING AND PAYMENT IS BASED ON INPUT BTU RATING.

Before Situation:

Buildings heated with low efficiency heaters or heaters without proper electronic climate controls

\$40.57

After Situation:

Higher efficiency heaters reduce energy consumption, energy costs, and GHG emissions. These replacement systems can be fueled by natural gas, propane, or fuel oil. Associated practices/activities: 122-AgEMP - HQ and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612. A 2880 sq.ft. hoop-house heated March-June in New England requires a total of at least 250,000 BTU input with 2 unit heaters.

Feature Measure: Input BTU Rating

Scenario Unit: 1,000 BTU/Hour

Scenario Typical Size: 270.0

| Scenario | Total | Cost | \$10,954.98 | R |
|----------|-------|-------|-------------|---|
| Scenario | Total | COST: | \$10,954.90 | (|

| Scenario | Cost/Un | vit. | |
|----------|---------|------|--|
| Juliano | COSU OI | | |

| Cost Details: | | | | | | |
|-------------------------|------|---|-------------------|---------|-----|-------------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 16 | \$692.48 |
| Materials | | | | | | |
| Heater, high efficiency | 1165 | Natural gas, propane, or fuel oil unit heater or boiler and venting materials. Based on input kBTU/hour. Includes materials and shipping only. | 1,000 BTU/Hour | \$16.42 | 625 | \$10,262.50 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #19 - Greenhouse Roof Vent

Scenario Description:

Install a motorized roof vent system along the peak of an existing greenhouse. System includes: roof vent, motor, motor mount, and motor controller.

Before Situation:

Greenhouse ventilation is accomplished primarily with a fan installed in the endwall.

After Situation:

Greenhouse roof vent allow natural ventilation and eliminates the need to use of ventilation fans. Reduced electrical consumption reults in energy savings. Associated practices/activities: may include 122-AgEMP - HQ, 672-Building Envelope Improvement, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Feet of roof vent installed

Scenario Unit: Feet

Scenario Typical Size: 125.0

| Scenario Total | Cost: | \$7,809.35 |
|----------------|-------|------------|

| Scenario Cost/Unit: | \$62.47 |
|---------------------|---------|

Cost Details:

| Cost Details: | | | | | | |
|------------------------|------|---|-------------|---------|-----|------------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 20 | \$865.60 |
| Materials | | | | | | |
| Vent, Greenhouse, Roof | 2412 | Roof vents installed on existing greenhouses. Typically 48 inches x 200 feet long. Comes with controller and wind speed sensor. Includes materials and shipping only. | Linear Feet | \$55.55 | 125 | \$6,943.75 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #20 - Root Zone Heating - Greenhouse In-Ground Distribution

Scenario Description:

Install a greenhouse in-ground root zone heat distribution system. Components include in-ground PEX tubing, manifold and valving, and insulation.

Before Situation:

Optimum plant growth temperatures in a greenhouse are maintained by heating the air of the greenhouse.

After Situation:

An inground root zone heating system is installed that provides heat directly to the growing media rather than heating the air of the greenhouse. This approach provides faster production, higher quality crops, and heating energy savings. Heat loss to the outside, and therefore energy consumption, is reduced. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Linear feet of heating system

| Scenario Unit: Feet | |
|--------------------------------|------------|
| Scenario Typical Size: 1,200.0 | |
| Scenario Total Cost: | \$5,517.40 |

| Scenario Cost/Unit: | \$4.60 |
|---------------------|--------|
|---------------------|--------|

Cost Details

| Cost Details: | | | | | | |
|---|------|--|-------|---------|------|------------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 70 | \$3,029.60 |
| General Labor | 231 | Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. | Hours | \$29.21 | 70 | \$2,044.70 |
| Materials | | | | | | |
| In ground PEX tubing | 2460 | Piping used as part of hot water distribution system for in-ground rootzone heating. Includes materials and shipping only. | Feet | \$0.27 | 1200 | \$324.00 |
| Manifold and Valving (Valve Controllers) | 2461 | Valves and distribution manifolds (4 zones) used as part of a hot water distribution system for in-ground rootzone heating. Includes materials and shipping only. | Each | \$59.55 | 2 | \$119.10 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #21 - Reverse Osmosis <= 250 GPH

Scenario Description:

A reverse osmosis (RO) unit, installed before the evaporator, filters the sap and removes ~ 75% of the water prior to getting to the evaporator. The unit is sized in gallons per hour. The size of the RO is determined based on the existing maple sugaring operation (number of taps and the capacity of the evaporator). With a RO unit able to remove excess water, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process. The system cost includes the RO unit, pump, vessel, membrane, wash tank, and installation. This scenario includes units that process <= 250 gallons of sap per hour.

Before Situation:

A maple sugaring operation uses an evaporator (pan over a furnace) to boil sap to remove water to create syrup. It takes ~20 gallons of sap to make 1 gallon of syrup, which means 19 gallons of water has to be boiled off. A typical oil-fired evaporator consumes 3.5 to 4.5 gallons of fuel oil for each gallon of maple syrup produced.

After Situation:

With an efficient RO installed in the process, ~ 75% of the water is removed from the sap, thus cutting the boil time down by ~75%. An efficiency of 1 gallon fuel oil (or equivalent wood) per gallon of maple syrup is possible, thereby reducing energy consumption by 65-75%. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: capacity of uni | t | | | | | |
|---|-------|---|---------------------|------------|-----|------------|
| Scenario Unit: Gallons per Hour | | | | | | |
| Scenario Typical Size: 135.0 | | | | | | |
| Scenario Total Cost: | \$5,2 | 52.42 | | | | |
| Scenario Cost/Unit: | \$3 | 38.91 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 3 | \$129.84 |
| Materials | | | | | | |
| Reverse Osmosis unit, fixed cost portion | 2224 | Fixed cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Each | \$3,158.33 | 1 | \$3,158.33 |
| Reverse Osmosis unit, variable cost portion | 2225 | Variable cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Gallons per Hour | \$14.55 | 135 | \$1,964.25 |
| | | | | | | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #22 - Reverse Osmosis >250 - <1000 GPH

Scenario Description:

A reverse osmosis (RO) unit, installed before the evaporator, filters the sap and removes ~ 75% of the water prior to getting to the evaporator. The unit is sized in gallons per hour. The size of the RO is determined based on the existing maple sugaring operation (number of taps and the capacity of the evaporator). With a RO unit able to remove excess water, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process. The system costs includes the RO unit, pumps, vessels, membranes, wash tank, and installation. This scenario includes units that process >250 - <1000 gallons of sap per hour.

Before Situation:

A maple sugaring operation uses an evaporator (pan over a furnace) to boil sap to remove water to create syrup. It takes ~20 gallons of sap to make 1 gallon of syrup, which means 19 gallons of water has to be boiled off. A typical oil-fired evaporator consumes 3.5 to 4.5 gallons of fuel oil for each gallon of maple syrup produced.

After Situation:

With an efficient RO installed in the process, ~ 75% of the water is removed from the sap, thus cutting the boil time down by ~75%. An efficiency of 1 gallon fuel oil (or equivalent wood) per gallon of maple syrup is possible, thereby reducing energy consumption by 65-75%. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: capacity of uni | t | | | | | |
|---|--------|---|---------------------|------------|-----|------------|
| Scenario Unit: Gallons per Hour | | | | | | |
| Scenario Typical Size: 365.0 | | | | | | |
| Scenario Total Cost: | \$8,59 | 98.92 | | | | |
| Scenario Cost/Unit: | \$2 | 23.56 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 3 | \$129.84 |
| Materials | | | | | | |
| Reverse Osmosis unit, fixed cost portion | 2224 | Fixed cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Each | \$3,158.33 | 1 | \$3,158.33 |
| Reverse Osmosis unit, variable cost portion | 2225 | Variable cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Gallons per Hour | \$14.55 | 365 | \$5,310.75 |
| | | | | | | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #23 - Reverse Osmosis >= 1000 GPH

Scenario Description:

A reverse osmosis (RO) unit, installed before the evaporator, filters the sap and removes ~ 75% of the water prior to getting to the evaporator. The unit is sized in gallons per hour. The size of the RO is determined based on the existing maple sugaring operation (number of taps and the capacity of the evaporator). With a RO unit able to remove excess water, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process. The system cost includes the RO unit, pumps, vessels, membranes, wash tank, and installation. This scenario includes units that process >= 1000 gallons of sap per hour.

Before Situation:

A maple sugaring operation uses an evaporator (pan over a furnace) to boil sap to remove water to create syrup. It takes ~20 gallons of sap to make 1 gallon of syrup, which means 19 gallons of water has to be boiled off. A typical oil-fired evaporator consumes 3.5 to 4.5 gallons of fuel oil for each gallon of maple syrup produced.

After Situation:

With an efficient RO installed in the process, ~ 75% of the water is removed from the sap, thus cutting the boil time down by ~75%. An efficiency of 1 gallon fuel oil (or equivalent wood) per gallon of maple syrup is possible, thereby reducing energy consumption by 65-75%. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Feature Measure: capacity of unit | | | | | | |
|---|---------|---|---------------------|------------|------|-------------|
| Scenario Unit: Gallons per Hour | | | | | | |
| Scenario Typical Size: 1,200.0 | | | | | | |
| Scenario Total Cost: | \$20,74 | 18.17 | | | | |
| Scenario Cost/Unit: | \$1 | 17.29 | | | | |
| Cost Details: | | | | | | |
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 3 | \$129.84 |
| Materials | | | | | | |
| Reverse Osmosis unit, fixed cost portion | 2224 | Fixed cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Each | \$3,158.33 | 1 | \$3,158.33 |
| Reverse Osmosis unit, variable cost portion | 2225 | Variable cost portion of a reverse osmosis unit used for maple syrup processing. Materials only. | Gallons per Hour | \$14.55 | 1200 | \$17,460.00 |
| | | | | | | |

Practice: 374 - Farmstead Energy Improvement

Scenario: #24 - Maple Syrup PreHeater <= 24 SF

Scenario Description:

The unit sets over the evaporator pan and uses steam from the evaporator pan to pre-heat the sap to as high as 200^oF while at the same time injecting air into the sap to promote evaporation. Evaporation rates are increased by 65-75%, based on vendor analysis, leading to 40-43% energy savings. Sap is concentrated from Brix 2% to 4% or more before it enters the flue pan. Steam-enhanced systems require at least 9 feet from floor to ceiling. This scenario includes units <= 24 sq. ft, with installation. With increased evaporation, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process, as well as labor.

Before Situation:

The evaporative process time for making concentrated maple syrup requires boiling ~20 gallons of sap to make 1 gallon of syrup, which means 19 gallons of water have to be boiled off, using more fuel and labor. A typical oil-fired evaporator consumes 3.5 to 4.5 gallons of fuel oil for each gallon of maple syrup produced.

After Situation:

The evaporative process time for making concentrated maple syrup requires boiling ~6 gallons of sap to make 1 gallon of syrup, which means 14 gallons of water were removed by the steam-enhanced system, using less fuel and labor. A typical oil-fired evaporator with a steam pan consumes 2.1 to 2.7 gallons of fuel oil for each gallon of maple syrup produced to remove water from the sap, improving the fuel efficiency and saving labor. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Square Foot of steam pan

Scenario Unit: Square Feet

Scenario Typical Size: 12.0

| Scenario Total Cost: | \$9,807.20 |
|----------------------|------------|
|----------------------|------------|

| Scenario | Cost/Unit: | \$817.27 |
|----------|-------------|----------|
| Juliano | costy onne. | φ01/1E/ |

Cost Details:

| Component Name | ID | Description | Unit | Cost | QTY | Total |
|--|------|--|-------------|------------|-----|------------|
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 6 | \$259.68 |
| General Labor Materials | 231 | Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. | Hours | \$29.21 | 6 | \$175.26 |
| Waterials | | | | | | |
| Sap Pre-Heater, High efficiency, fixed cost | 2254 | High efficiency sap pre-heater device, fixed cost portion. Materials only. | Each | \$6,706.58 | 1 | \$6,706.58 |
| Sap Pre-Heater, High efficiency, variable cost | 2255 | High efficiency sap pre-heater device, variable cost portion. Materials only. | Square Feet | \$222.14 | 12 | \$2,665.68 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #25 - Maple Syrup PreHeater > 24 SF

Scenario Description:

The unit sets over the evaporator pan and uses steam from the evaporator pan to pre-heat the sap to as high as 200°F while at the same time injecting air into the sap to promote evaporation. Evaporation rates are increased by 65-75%, based on vendor analysis, leading to 40-43% energy savings. Sap is concentrated from Brix 2% to 4% or more before it enters the flue pan. Steam-enhanced systems require at least 9 feet from floor to ceiling. This scenario includes units > 24 sq. ft. with installation. With increased evaporation, it takes less time to boil the sap down, thus saving significant energy (oil & wood fuel) used in the process, as well as labor.

Before Situation:

The evaporative process time for making concentrated maple syrup requires boiling ~20 gallons of sap to make 1 gallon of syrup, which means 19 gallons of water have to be boiled off, using more fuel and labor. A typical oil-fired evaporator consumes 3.5 to 4.5 gallons of fuel oil for each gallon of maple syrup produced.

After Situation:

The evaporative process time for making concentrated maple syrup requires boiling ~6 gallons of sap to make 1 gallon of syrup, which means 14 gallons of water were removed by the steam-enhanced system, using less fuel and labor. A typical oil-fired evaporator with a steam pan consumes 2.1 to 2.7 gallons of fuel oil for each gallon of maple syrup produced to remove water from the sap, improving the fuel efficiency and saving labor. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Square Foot of steam pan

Scenario Unit: Square Feet

Scenario Typical Size: 40.0

| Scenario Total | Cost: | \$16,172.10 |
|-----------------------|-------|-------------|
|-----------------------|-------|-------------|

| Scenario | Cost/Unit: | \$404.30 |
|----------|------------|----------|
| Scenario | COSt/Onit: | J+0+.J0 |

Cost Details:

| Component Name | ID | Description | Unit | Cost | QTY | Total |
|--|------|--|-------------|------------|-----|------------|
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.24 |
| General Labor | 231 | Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. | Hours | \$29.21 | 8 | \$233.68 |
| Materials | | | | | | |
| Sap Pre-Heater, High efficiency, fixed cost | 2254 | High efficiency sap pre-heater device, fixed cost portion. Materials only. | Each | \$6,706.58 | 1 | \$6,706.58 |
| Sap Pre-Heater, High efficiency, variable cost | 2255 | High efficiency sap pre-heater device, variable cost portion. Materials only. | Square Feet | \$222.14 | 40 | \$8,885.60 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #27 - Evaporator Wood-Fired, Gasifier

Scenario Description:

This practice is for the replacement of an inefficient evaporator with a new high efficiency evaporator with appurtenances. A high efficiency evaporator is designed to increase BTU output from the fuel source and provide a larger flue pan surface area to increase evaporation, thus reducing energy use. Wood-fired gasifer evaporator includes stainless steel sides and bottom, blowers, and stainless steel syrup and flue pans. A 3' x 12 wood-fired gasifier evaporator is common for moderately-sized maple operations in New England.

Before Situation:

The evaporative process time for making concentrated maple syrup is extended and more fuel used because the inefficient evaporator requires more boiling to remove water from the sap.

After Situation:

The evaporative process time for making concentrated maple syrup is reduced by 50% or more and fuel efficiency by 40% or more over standard wood evaporator. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Square Foot of unit

| Scenario Unit: | Square Feet |
|----------------|---------------|
| Scenario Typic | al Size: 36.0 |

Scenario Total Cost: \$31,057.58

\$862.71

Scenario Cost/Unit:

| Cost Details: | | | | | | |
|--|------|--|-------------|-------------|-----|-------------|
| Component Name | ID | Description | Unit | Cost | QTY | Total |
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 4 | \$173.12 |
| General Labor | 231 | Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. | Hours | \$29.21 | 10 | \$292.10 |
| Materials | | | | | | |
| Evaporator, High efficiency, wood- fired, fixed cost | 2266 | High efficient wood fired evaporator used for maple syrup processing. Fixed cost portion. Materials only. | Each | \$17,461.00 | 1 | \$17,461.00 |
| Evaporator, High efficiency, wood- fired, variable cost | 2267 | High efficient wood fired evaporator used for maple syrup processing. Variable cost portion. Materials only. | Square Feet | \$364.76 | 36 | \$13,131.36 |

Practice: 374 - Farmstead Energy Improvement

Scenario: #28 - Evaporator Oil-Fired, Parametric Control

Scenario Description:

This practice is for the replacement of an inefficient evaporator with a new high efficiency evaporator with appurtenances. A high efficiency evaporator is designed to increase BTU output from the fuel source and provide a larger flue pan surface area to increase evaporation, thus reducing energy use. Oil-fired evaporator includes stainless steel sides and bottom, oil burner, parametric controls, and stainless steel syrup and flue pans. A 4' x 12' oil-fired evaporator with parametric controls is common for moderately-sized maple operations in New England.

Before Situation:

The evaporative process time for making concentrated maple syrup is extended and more fuel used because the inefficient evaporator requires more boiling to remove water from the sap.

After Situation:

The evaporative process time for making concentrated maple syrup is reduced by 50% or more and fuel efficiency by 15% or more. Associated practices/activities: may include 122-AgEMP - HQ, and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

Feature Measure: Square Foot of unit

Scenario Unit: Square Feet

Scenario Typical Size: 48.0

Scenario Total Cost: \$33,007.68

\$687.66

Scenario Cost/Unit:

| ID | Description | Unit | Cost | QTY | Total |
|------|--|---|--|---|---|
| | | | | | |
| 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 8 | \$346.24 |
| 231 | Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. | Hours | \$29.21 | 12 | \$350.52 |
| | | | | | |
| 2262 | High efficient oil fired evaporator used for maple syrup processing. Fixed cost portion. Materials only. | Each | \$15,181.16 | 1 | \$15,181.16 |
| 2263 | High efficient oil fired evaporator used for maple syrup processing. Variable cost portion. Materials only. | Square Feet | \$356.87 | 48 | \$17,129.76 |
| | 230 231 2262 | 230 Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. 231 Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. 2262 High efficient oil fired evaporator used for maple syrup processing. Fixed cost portion. Materials only. 2263 High efficient oil fired evaporator used for maple syrup processing. | 230 Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. 231 Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. 2262 High efficient oil fired evaporator used for maple syrup processing. Each Fixed cost portion. Materials only. 2263 High efficient oil fired evaporator used for maple syrup processing. Square Feet | 230 Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. 231 Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. 2262 High efficient oil fired evaporator used for maple syrup processing. Each \$15,181.16 Fixed cost portion. Materials only. 2263 High efficient oil fired evaporator used for maple syrup processing. Square Feet \$356.87 | 230 Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. 231 Labor performed using basic tools such as power tool, shovels, and other tools that do not require extensive training. Ex. pipe layer, herder, concrete placement, materials spreader, flagger, etc. 2262 High efficient oil fired evaporator used for maple syrup processing. Fixed cost portion. Materials only. 2263 High efficient oil fired evaporator used for maple syrup processing. Square Feet \$356.87 48 |

Unit Cost OTY

Total

Practice: 374 - Farmstead Energy Improvement

Scenario: #70 - Heating (Small Room)

Scenario Description:

Replace existing low efficiency heaters with new high efficiency heaters. High-efficiency heating systems include any heating unit with annual fuel utilization efficiency (AFUE) of 90%+ for fuel oil and 93%+ for natural gas and propane. Application is for air heating of small building/ room environments. Typical application is a 30,0000 BTU radiant heater. HEATER SIZING AND PAYMENT IS BASED ON INPUT BTU RATING.

Before Situation:

Building rooms heated with low efficiency heaters.

After Situation:

Higher efficiency heaters reduce energy consumption, energy costs, and GHG emissions. These replacement systems can be electric or fueled by natural gas, propane, or fuel oil. Associated practices/activities: 122-AgEMP - HQ and other activities within 374-Farmstead Energy Improvement. The resource concern is inefficient use of energy in the farm operation which increases dependence on non-renewable energy sources and can be addressed through improved energy efficiency. Any improvements are based on a Type 2 energy audit meeting the requirements of ASABE S612.

| Scenario Unit: 1,000 BTU/Hour | | | | |
|-------------------------------|---------|---------------|--|--|
| Scenario Typical Size: 30.0 | | | | |
| Scenario Total Cost: | \$57 | 9.16 | | |
| Scenario Cost/Unit: | \$19.31 | | | |
| Cost Details: | | | | |
| Component Name | ID | | | |
| Labor | | | | |
| Skilled Labor | 230 | Labor requiri | | |

| | | p | | | | |
|-------------------------|------|---|-------------------|---------|----|----------|
| Labor | | | | | | |
| Skilled Labor | 230 | Labor requiring a high level skill set: Includes carpenters, welders, electricians, conservation professionals involved with data collection, monitoring, and or record keeping, etc. | Hours | \$43.28 | 2 | \$86.56 |
| Materials | | | | | | |
| Heater, high efficiency | 1165 | Natural gas, propane, or fuel oil unit heater or boiler and venting materials. Based on input kBTU/hour. Includes materials and shipping only. | 1,000 BTU/Hour | \$16.42 | 30 | \$492.60 |

Description