

TO: Eric Steltzer, Massachusetts Division of Energy Resources

FR: HQUS

DA: March 1, 2019

RE: Request for Stakeholder Comment: Offshore Wind Additional Procurement Study

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Below are the comments of HQUS on the DOER's Offshore Wind (OSW) Additional Procurement Study.

Respondent Information:

1. Organization Name: HQUS

Contact Information: Stephen Molodetz, Vice President, Business Development, 225 Asylum Street, Hartford, CT 06103

2. Description of Organization: HQUS is the US subsidiary of Hydro-Québec responsible for business development, and clean energy policy and stakeholder outreach regarding sales and market opportunities for Hydro-Québec's hydroelectricity in external markets.

Response to Question #3B:

**Are there advantages or disadvantages in soliciting OSW in a stand-alone procurement – or could it compete in a broader renewable or clean energy procurement?**

HQUS urges that there are significant advantages in having OSW and all other clean and renewable energy resources compete in a broader procurement. The most obvious advantage is that a broad clean energy procurement that makes all clean energy technologies eligible will benefit customers because it will result in the greatest number of options and guarantee the highest value and lowest priced supply is made available.

The other important advantage is that broad procurements provide the best mechanism for enabling different clean energy technologies to be combined as blended energy products, delivering synergies and enhancing the ability to build a portfolio of complimentary resources. HQUS feels there is significant potential for innovation in the clean energy sector in the combining of resource performance attributes. Single technology procurements that prohibit the participation of certain resources serve to eliminate the consideration of how clean energy technologies can be paired for the best possible performance and value.