

**Total Revenue and Spending by One Care Plan - October 1, 2013 - March 31, 2015  
July 1, 2015**

<b>Q1 2015 (January 1, 2015 - March 31, 2015)</b>			
	<b>FTC</b>	<b>CCA</b>	<b>T-NH</b>
Total Revenue*	\$27,409,221	\$81,636,084	\$12,406,975
Total Spending**	\$28,513,319	\$85,639,031	\$12,418,368
Net Income	(\$1,104,099)	(\$4,002,947)	(\$11,393)
Net Gain/Loss	-4.0%	-4.9%	-0.1%
Member Months	16,989	30,614	5,715
Revenue PMPM*	\$1,613	\$2,667	\$2,171
Spending PMPM**	\$1,678	\$2,797	\$2,173
Difference	(\$64.99)	(\$130.76)	(\$1.99)
Admin Expense Ratio	12.2%	15.7%	9.7%
Medical Expense Ratio	91.8%	89.2%	90.4%
Total Expense Ratio	104.0%	104.9%	100.1%

<b>Demo Year 1 (October 1, 2013 - December 31, 2014)</b>			
	<b>FTC</b>	<b>CCA</b>	<b>T-NH</b>
Total Revenue*	\$96,121,112	\$255,393,568	\$29,361,971
Total Spending**	\$107,912,251	\$291,793,551	\$30,327,461
Net Income	(\$11,791,139)	(\$36,399,983)	(\$965,490)
Net Gain/Loss	-12.3%	-14.3%	-3.3%
Member Months	62,007	108,602	16,251
Revenue PMPM*	\$1,550	\$2,352	\$1,807
Spending PMPM**	\$1,740	\$2,687	\$1,866
Difference	(\$190.16)	(\$335.17)	(\$59.41)
Admin Expense Ratio	16.8%	20.5%	22.0%
Medical Expense Ratio	95.5%	93.7%	81.3%
Total Expense Ratio	112.3%	114.3%	103.3%

<b>Demo To Date (October 1, 2013 - March 31, 2015)</b>			
	<b>FTC</b>	<b>CCA</b>	<b>T-NH</b>
Total Revenue*	\$123,530,333	\$337,029,651	\$41,768,946
Total Spending**	\$136,425,571	\$377,432,582	\$42,745,829
Net Income	(\$12,895,238)	(\$40,402,930)	(\$976,883)
Net Gain/Loss	-10.4%	-12.0%	-2.3%
Member Months	78,996	139,216	21,966
Revenue PMPM*	\$1,564	\$2,421	\$1,902
Spending PMPM**	\$1,727	\$2,711	\$1,946
Difference	(\$163.24)	(\$290.22)	(\$44.47)
Admin Expense Ratio	15.8%	19.3%	18.4%
Medical Expense Ratio	94.7%	92.6%	84.0%
Total Expense Ratio	110.4%	112.0%	102.3%

\* As of this report, revenue does not include payment information for interim or final risk corridors, high cost risk pool or quality withholds, or certain retroactive rating category adjustments. These payments, if applicable, will impact net gain/loss, difference in PMPMs, and expense ratios.

\*\* Spending includes incurred but not reported expenses (IBNR), which are an estimate of costs that have been incurred for services provided during the reporting period, but that have not yet been billed or adjudicated.

Note: This summary only represents data from the following two financial report submissions from each of the One Care plans:

1. Reports submitted to MassHealth by plans for the quarter ending December 31, 2014, which include financial data for October 1, 2013-December 31, 2014), and were submitted in March 2015 with claims run-out through January 2015
2. Reports submitted to MassHealth by plans for the quarter ending March 31, 2015, which include financial data for January 1, 2014-March 31, 2015, and were submitted in June 2015 with claims run-out through April 2015